# **Hannes Döring**

Münster | hd@hannesdoering.com | LinkedIn | +49 163 1764614

#### **Education**

### **10/2019 – 07/2024 University of Münster, Münster**

PhD in Accounting (Dr. rer. pol.)

- Graduation with summa cum laude
- Dissertation title: Management Control Perspectives on Organizational Change: Evidence on Transformation Measurement, Sustainability Targets, and Objective and Key Results
- Focus: Empirical analyses based on US and European firm-level data with regard to firm transformations, sustainability and target setting systems.

## 09/2023 – 01/2024 University of Washington, Seattle (USA)

Visiting researcher as part of PhD research project

### 10/2017 - 09/2019 University of Cologne, Cologne

M.Sc. in Business Administration, Accounting and Taxation

- Final grade: 1.3
- Thesis title: Suitability of Machine Learning in the Context of Cash Collection, in cooperation with Bayer AG
- Focus: Controlling, International Accounting

#### 

Visiting student in MBA program as part of Master's studies

### 10/2012 – 08/2016 University of Tübingen, Tübingen

B.Sc. in International Business Administration

- Final grade: 1.5
- Thesis title: Abwicklung und Restrukturierung von Banken: Instrumente der Abwicklung von Banken
- Focus: Banking and Finance, International Business

#### 08/2014 – 12/2014 Universidad de Monterrey, Monterrey (Mexico)

Visiting student as part of Bachelor's studies

#### 

Abitur

- Final grade: 1.7

## **Experience**

## **10/2019 – 09/2024 University of Münster, Münster**

Teaching Associate at the Institute of Management Accounting and Control

- Teaching and administering courses on Master's level on the topics of performance management, incentive systems, financial management and entrepreneurship
- Supervising empirical Bachelor's and Master's theses
- Developing structures, processes and courses for the newly incorporated institute as one of its first employees
- Operative responsibility for selecting and developing student assistants

#### 03/2017 - 07/2017 TRUMPF Financial Services GmbH, Ditzingen

Intern in Risk Management

- Risk assessments for granting and extending loans and leasing contracts for European SMEs
- Support in implementing various projects with regard to banking reporting requirements

## 09/2016 - 02/2017 TRUMPF Laser- und Systemtechnik GmbH, Ditzingen

Intern in Business Segment Controlling

- Preparation and analysis of monthly financial reports submitted by various business units
- Conceptualization and implementation of a unified reporting system for finished goods within the business segment.
- Supporting accounts receivable management in one of the business units

#### 12/2015 - 02/2016

#### Robert Bosch GmbH, Gerlingen

Intern in Group Accounting

- Generation of various financial reports on the corporate group level
- Preparation of key financial indicators for assessments in the process of the group's account consolidation

#### **Publications**

Döring, Hannes (2024): Management Control Perspectives on Organizational Change: Evidence from Transformation Measurement, Sustainability Targets, and Objectives and Key Results, *Inauguraldissertation*, Münster.

Artz, Martin and Döring, Hannes (2023): OKRs im Deutschen Mittelstand, *Controlling & Management Review*, 67(1), pp. 18-24.

Artz, Martin and Döring, Hannes (2021): Exploiting Data from Field Experiments, In: Homburg, C., Klarmann, M., and Vomberg, A. (Eds.), *Handbook of Market Research*, pp. 821–856.

## **Qualifications and Interests**

**Teaching** Teaching in the MBA programs at the Centrum für Unternehmensrechnung and

the *University of Münster Professional School* with focus on the topics of financial management, performance management and organizational design

Languages German (native), English (C1), Spanish (B2)

**Software** MS Office, Stata, R

**Interests** Road biking, hiking, photography