## OPEN BUSINESS ENTERPRISE SOFTWARE SOLUTIONS



## **About Open Business Solutions**

Founded in 2011, we are an enterprise software solutions provider based in Singapore. Our team of dedicated developers from the United States, India, United Kingdom, and Singapore, develop software solutions for Small Medium sized Enterprises with usability and productivity in mind. We have serviced more than 100 clients from Logistics, Wholesale, Oil and Gas, Shipping, Interior Design, Food & Beverage, Events, etc.

At Open Business Solution, we don't develop IT products, we create a business solution that enhances your business needs.



#### **OUR MISSION**

## TO SIMPLIFY YOUR BUSINESS.



#### **OUR VISION**

We offer enterprise software solutions that are intuitive, easy-to-use and simplified. We provide access to enterprise technology to SMEs across the SEA region and beyond.

#### **BUSINESS CONSULTATION**



Our team of Business Consultants are here to improve your business and workflow processes so that you can concentrate on what really matters.



#### **DEVELOPMENT AND CUSTOMISATION**

Customize and tailor make your ERP system so that it benefits you and your business. We are here to make your job simpler and more efficient. Get in touch with us, You are one step away from freedom.



#### TRAINING AND SUPPORT

Training and Support is a must in getting the best out of your software. On the forefront of developing our products, we hold dear to making all of our solutions simple and easy-to-use.



## **OUR PORTFOLIO**







PAGODA HOUSE GALLERY

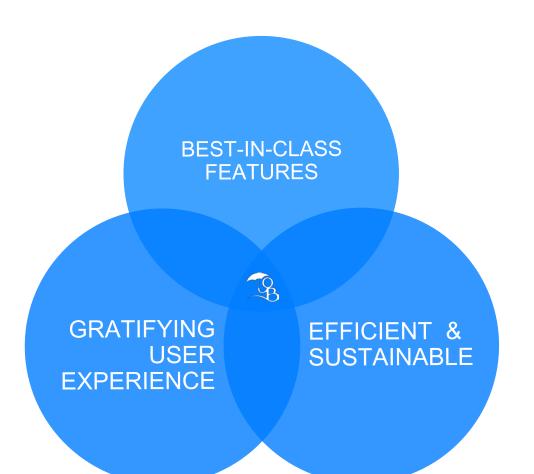












#### WE ARE IN THE BUSINESS OF INNOVATION

Innovation is our pride, our badge of honor. We develop and create solutions with the best-in-class features to suit your enterprise needs.

#### YOUR SATISFACTION IS WHAT KEEPS US MOTIVATED

From crafting the perfect product to software implementation and customer support, we are in the business of keeping our clients satisfied and improving user experience. We work hard so that you wouldn't have to.

#### EASE YOUR MIND AND FOCUS ON YOUR BUSINESS.

Technology should never be a pain. We believe that it should be a tool that enables your business to be efficient and sustainable.



## How ENTERPRISE software solutions can benefit you.



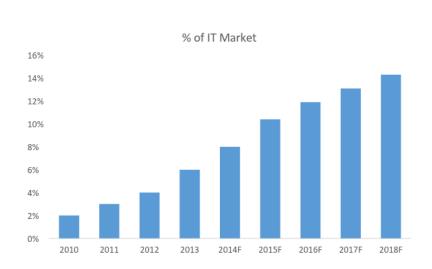
Simplify Your Business

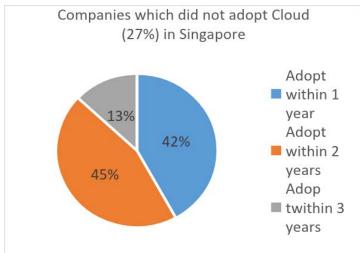
#### SOFTWARE SOLUTIONS: THE INDUSTRY

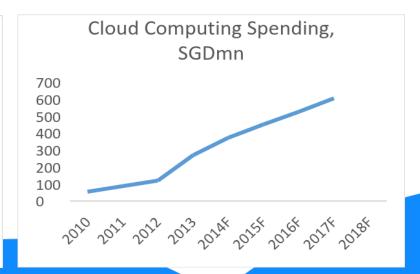
#### Southeast Asia and Singapore Market

BMI forecasts that IT services are expected to post a CAGR of 5.8% from 2014 - 2018. Spending of SGD4.228bn is forecasted for 2018. This means that consumers are willing to spend more on IT services and systems and they acknowledge the positive impact that will be made on their company.

From year 2013 onwards, there is a steeper increase in the spending of cloud computing. The latest survey on cloud computing services in Singapore in July 2013 by Rackspace stated that Singapore's cloud adoption rate was 73%.









### LOOKING FOR AN EASY TO USE SOFTWARE SOLUTION?

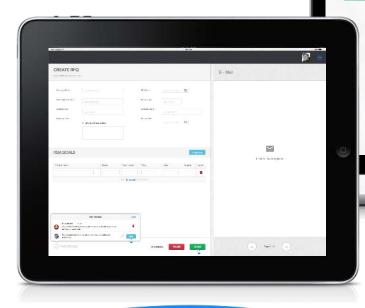
Introducing

## **NEXTACTION**

Define your workflow and tasks. Focus on getting the task done.









Compatible for Windows and Mac



Personal Training, Male, Address Line 1 Mobile No: +65-9725 3502

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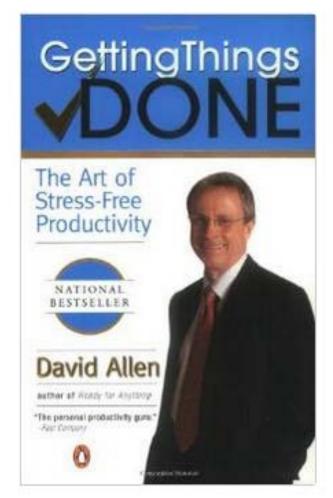
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#### **NEXTACTION**

A personal productivity management tool based on the number one best seller in Time Magazine. Our efforts are rooted in Gemba Kaizen and believe that you will not be able to improve what you cannot measure. Remove the need to micromanage. NextAction focuses on your own productivity, the essentials you need to getting the job done.



VISUALIZE & IMPROVE WORKFLOW



LIMIT WORK IN PROGRESS



COLLABORATE BETWEEN DEPARTMENTS



IDENTIFY BOTTLENECKS



MEASURE & TRACK ENTERPRISE PROCESSES







#### A COMMONSENSE LOW COST APPROACH TO MANAGEMENT



Designed based on Kanban methodology that enables you to visualize and manage your workflow processes, limit work-in-progress and improve collaborations within your business. Be on top of your game, work smart with NextAction.



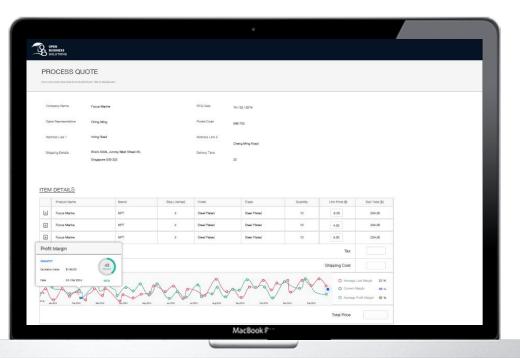
#### ABSOLUTE CUSTOMIZATION

With the aid of NextAction software, your business will be able to craft out and customize the perfect workflow process as you deem fit. Take charge of creating unlimited amount of customized workflow dashboards that is outfitted to meet the needs of your business.



#### BUSINESS ANALYTICS TODES

Know your business inside out with NextAction Analytics. NextAction enables you to formulate important business intelligence measures such as average lost margin, current margin, average profit margin, project completion stats and many more. This information is synced to your ERP system.





## **NEXTACTION**

Support to put your mind at ease.



#### AMAZON PROTECTION

Your security is of upmost importance to us. We provide our clients with AWS security center, a world-protection that features built-in firewalls, multi-factor authentication (MFA), encrypted data storage and many more.



#### INCAPSULLA DDOS SECURITY

To improve the security, our software is utilizes Incapsula, a DNS server protection software that keeps you business safe from Network and Application Level Ddos attacks. Companies that has chosen Incapsula includes Siemens, Wix, Trello and many more.



#### **TRAINING**

At Open Business Solutions, we believe in simplicity. We simplify your business workflow, processes and developed products etched in simplicity. We believe that with intuitive products, we are able to provide you with the necessary tools that is easy to comprehend.



#### CUSTOMER SUPPORT

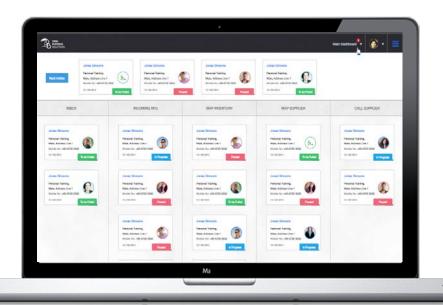
As a new player in the market, we want to establish a term long relationship with you. A product is only as good as the service provided. We have dedicated customer relations officers for each of our clients to ensure that your enquires and issues are solved within the shortest time span possible.





#### **NEXTACTION**

End-to-end enterprise management software



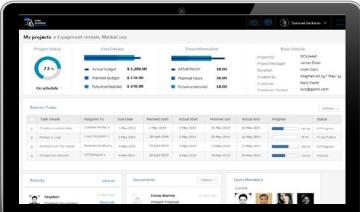
Finally a software based on Kaizen and Kanban methodology that focuses on getting the most important tasks done. NextAction improves efficacy and productivity for industries ranging from manufacturing, wholesale, interior design and many more.

#### SGD 500 Set Up Fee

SGD 30 / user / month

- Support and training
- Yearly subscription
- Hasting
- Customization of workflow processes



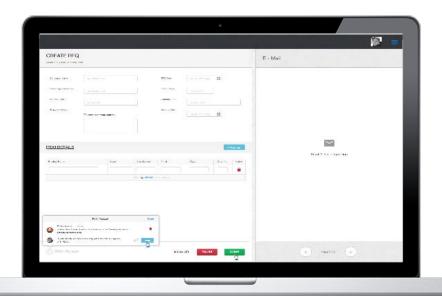


Charts and Analytics to understand your business better.



#### **NEXTACTIONERP**

Enterprise System Integration





The NextActionERP fuse the innovative features of NextAction together with ERPNext or any other supported OAGIS ERP System. Empower yourself with control over your enterprise resource planning software, your business process management processes and the right tools to bring your business to the next level.

#### $SGD\ 5,000\ /\ \mathsf{admin}\ \mathsf{user}$

- One year support and training
- ERPNext System
- One Year Hosting
- Customization of workflow processes

 $SGD\ 125\ /\ user\ /\ month$ 

Year Subscription

Optional

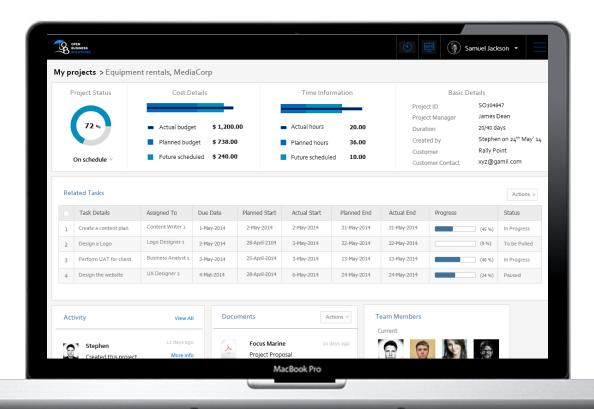
 $SGD\ 1,000\ /\ additional\ user$ 

 $SGD~3,000~/~{\it customized~screens}^*$ 

SGD~5,000 / customized screens with charts\*







## **NEXTPROJECT**

A project Task management tool.

Looking for more visibility of your projects? Check out NextProject, a project task management software that enables you to know the percentage of completion for each individual projects. Our analytics allows for you to be able to calculate the percentage of completion and the spending amount for each project. With information seamlessly being integrated into any OAGIS ERP software, reduce redundancy and take better ownership of your projects now.



Know your business inside out with NextAction Analytics. With NextAction enables you to formulate important business intelligence measures such as average lost margin, current margin, average profit margin, project completion stats and many more.

- NextProject allows you to track all materials purchased and labor cost of each project.
- You can manage various payment methods, whether it's paying by contract and/or invoicing customers for labor cost and expenses.

Next Project is priced at SGD 5,000 per customized screen. This cost is dependent on the complexity of the screen itself.



## **Our Recommended Erp Solution**



## INTRODUCING ELPINEXT OPEN SOURCE TECHNOLOGY



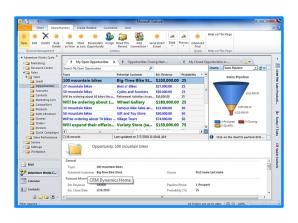
We offer ERPNext to our clients as we believe that ERPNext has the functionality to outfit SMEs. ERPNext covers Manufacturing, Retail, Distribution and Services that includes Financial Accounting, inventory, CRM, Sales, Purchasing, Human Resource and many more. ERPNext a simple and intuitive software that is developed on a web application framework, that allows you access it whenever and wherever.

Simple yet powerful.



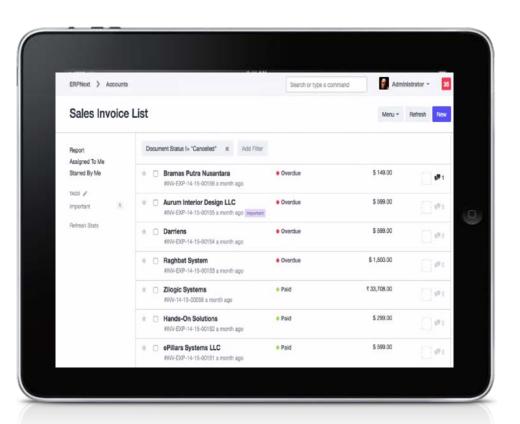
#### OTHER ERP SOFTWARES





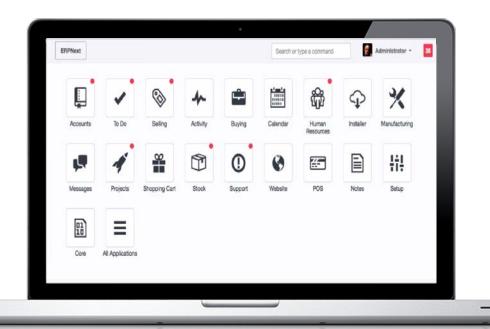
# POWER TO TRANSFORM INTO SIMPLICITY

Lets face it, Enterprise Resource Planning systems can be pretty comprehensive. Yet, the learning curve is high and navigating through the ERP systems can be nightmare. At OpenB, we deploy ERPNext because of it's easy and simple to use navigation.

















#### **SELLING AND QUOTATION**

Once your system is setup, you can keep track of communication with your Leads or Customers. You can send them Newsletters once in a while and send specific Quotations when they are ready to buy. When they place an order, you create a Sales Order.

#### INVENTORY AND BUYING

You can setup your inventory warehouses and manage the stock of your Items Batchwise or by Serial Numbers. Keep track of Items to buy by raising Material Requests, send Purchase Orders to your Customers and enter Purchase Receipts when you receive material.

#### MANUFACTURING NEEDS

You can plan your production and material by the Production Planning Tool. Then transfer and convert your raw materials to finished goods.

#### LEAVE, EXPENSES AND PAYROLL

With EPRNext you can manage Employee Leaves and manage and approve their Expense Claims. You can also generate monthly Payroll and integrate it with Accounting.



# CONTACT US FOR EACH CONSULTATION



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We have three offices located in Singapore. Our R&D team and Deployment and Marketing team situated at Irving Road. Also pay us a visit at our brand new customer service center located at Howard Road Novelty BizCenter.





## **THANK YOU**

