

Hansheng Jiang

CONTACT	hansheng_jiang@berkeley.edu +1 510-833-8004	https://hanshengjiang.github.io
EDUCATION	University of California, Berkeley Ph.D. in Industrial Engineering & Operations Research 2017 – 2023 (Expected) <i>Minors</i> in Statistics and Electrical Engineering Advisors: Zuo-Jun Max Shen and Aditya Guntuboyina (Department of Statistics) University of Science and Technology of China B.S. in Mathematics 2013 – 2017	
RESEARCH INTERESTS	Sequential and data-driven decision-making, data analytics, behavioral operations, nonparametric statistics, applications in retailing, supply chains, sharing economy.	
PAPERS	<ol style="list-style-type: none">1. Hansheng Jiang, Junyu Cao, Zuo-Jun Max Shen. Intertemporal Pricing via Nonparametric Estimation: Integrating Reference Effects and Consumer Heterogeneity. <i>Manufacturing & Service Operations Management (Articles in Advance)</i>. [Link] 🏆 Finalist, MSOM Data-Driven Research Challenge 20202. Hansheng Jiang, Adityanand Guntuboyina. A Nonparametric Maximum Likelihood Approach to Mixture of Regression. Under revision for resubmission to <i>Journal of the American Statistical Association</i>. [Link] 🏆 Winner, Best Student Paper Award in Theory & Methods by the International Indian Statistical Association (IISA) 20203. Mengzi Amy Guo, Hansheng Jiang, Zuo-Jun Max Shen. Multi-Product Dynamic Pricing with Reference Effects Under Logit Demand. Under review at <i>Operations Research</i>. [Link]4. Hansheng Jiang*, Shunan Jiang*, Zuo-Jun Max Shen. Learning While Repositioning in On-Demand Vehicle Sharing Systems. In preparation for submission to <i>Management Science</i>. Manuscript available upon request. [Link] 🏆 Winner, YinzOR Student Conference Flash Talk Competition 20225. Lin Zhao*, Hansheng Jiang*, Mengshi Lu, Zuo-Jun Max Shen, Kemal Guler. Supply Chain Forecast Sharing Under Asymmetric Forecast Preferences. Under major revision at <i>Production and Operations Management</i>. [Link]6. Hansheng Jiang, Zuo-Jun Max Shen, Junyu Liu. Quantum Computing Methods for Supply Chain Management. Accepted to <i>ACM/IEEE Workshop on Quantum Computing</i>. [Link] <p>* indicates equal contribution.</p>	
CODE & SOFTWARE	Reference Effects: Estimation and optimization under consumer heterogeneity. [Code] NPMLE: Nonparametric estimation of mixture of regression. [Code]	

TEACHING EXPERIENCE	<i>Instructor</i>	STAT 153: Introduction to Time Series	Spring 2023 (Scheduled)
		Undergraduate statistics elective course taught by me	
	<i>Graduate Student Instructor</i>	UGBA 141: Production & Operations Management	Spring 2022
		Undergraduate business elective course taught by Park Sinchaisri	
		IEOR 173: Introduction to Stochastic Processes	Spring 2020
		Undergraduate operations research core course taught by Zeyu Zheng	
		IEOR 262A: Mathematical Programming	Fall 2019
		PhD operations research core course taught by Alper Atamtürk	
	<i>Grader</i>	UGBA 106: Marketing	Fall 2020
		Undergraduate business core course taught by Ming Hsu	
INDUSTRY EXPERIENCE		IEOR 263A: Applied Stochastic Processes	Fall 2018
		PhD operations research core course taught by Rhonda Righter	
	<i>Undergraduate Student Instructor</i>	MATH 100201: Multivariate Real Analysis	Spring 2016
		Undergraduate mathematics core course taught by Jiansong Deng	
		Amazon	
		Supply Chain Optimization Technologies (SCOT) Team, New York City, NY	
		Manager: Abhishek Gupta	
		<i>Research Scientist II Intern</i>	May 2021 – Aug 2021
		<ul style="list-style-type: none">◦ I built statistical models and conducted data analysis to analyze the impacts of delivery speed on demand. I provided counterfactual predictions that helped the inventory planning and control team select the most desired products for the faster delivery program.◦ I coauthored a technical report, and the report was accepted to the causal inference workshop in Amazon’s internal annual machine learning conference.	
		<i>Research Scientist I Intern</i>	May 2020 – Aug 2020
	<ul style="list-style-type: none">◦ I worked as part of the demand forecasting team to provide reliable demand predictions to guide downstream decision-making amid the challenges of oscillating demand and unstable supply during COVID-19.◦ I developed a demand forecasting methodology with fine granularity in time and space. My prototyped model was continued by the team for production in the whole US marketplace after my internship.		
OTHER EXPERIENCE		Alibaba Group	
		Data Science Decision Support Team of Alibaba Cloud, Sunnyvale, CA	
		Manager: Wanyi Zhu	
		<i>Student Research Intern</i>	May 2019 – Aug 2019
		<ul style="list-style-type: none">◦ I studied and proposed time series forecasting methods for cloud computing demand.	
	University of California, Los Angeles		
	Department of Statistics		
	Mentor: Ying Nian Wu		
	<i>Research Assistant</i>		June 2016 – Sept 2016

SELECTED HONORS & AWARDS	Winner, YinzOR Student Conference Flash Talk Competition	2022
	Finalist, MSOM Data-Driven Research Challenge	2020
	Winner, IISA Best Student Paper Award in Theory & Methods	2020
	Berkeley Fellowship	2017 – 2022
	Outstanding Graduate Award (provincial)	2017
	UCLA-CSST Fellowship	2016
	Hua Luogeng Mathematics Scholarship	2015
	National Scholarship in China (top 2% of the department)	2015 & 2016
	First Prize, National College Student Mathematics Contest	2014
	First Prize, China Mathematical Olympiad (provincial)	2012
	Silver Medal, China Girls Mathematical Olympiad	2011 & 2012
TALKS	Intertemporal Pricing via Nonparametric Estimation: Integrating Reference Effects and Consumer Heterogeneity	
	INFORMS Annual Meeting, Anaheim, CA	Oct 2021
	INFORMS Revenue Management & Pricing Conference	June 2021
	MSOM Data-Driven Challenge Finalist Presentation	Nov 2020
	INFORMS Annual Meeting, Online	Oct 2020
	INFORMS Annual Meeting, Seattle, WA	Nov 2019
	A Nonparametric Maximum Likelihood Approach to Mixture of Regression	
	IISA Student Paper Award Presentation	July 2020
	Amazon SCOT Visiting BAIR Workshop, Berkeley, CA	Jan 2020
	Learning While Repositioning in On-Demand Vehicle Sharing Systems	
	YinzOR Student Conference, Pittsburgh, PA	Aug 2022
INFORMS Revenue Management & Pricing Conference	June 2022	
SERVICES & ACTIVITIES	Session Chair of “Learning and Optimization in Pricing” at INFORMS 2022	
	Departmental Service	
	Volunteer, IEOR new student orientation	2019, 2021 & 2022
	Panelist, IEOR information session for prospective students	2021
	Signatory committee member, IEOR graduate student organization	2020
	Reviewer for <i>Management Science</i> , <i>Annals of Statistics</i>	
TECHNICAL SKILLS	Python, R, SQL, L ^A T _E X, HTML, Gurobi, AMPL, experience with large-scale real-data processing and analyzing	
REFERENCES	Zuo-Jun Max Shen Department of Industrial Engineering & Operations Research University of California, Berkeley maxshen@berkeley.edu Adityanand Guntuboyina Department of Statistics University of California, Berkeley aditya@stat.berkeley.edu Junyu Cao Department of Information, Risk, and Operations Management McCombs School of Business University of Texas at Austin junyu.cao@mcombs.utexas.edu	

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