Hansheng Jiang

Contact Info

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Employment

Rotman School of Management, University of Toronto
Assistant Professor of Operations Management and Statistics   2023 – present

Education

University of California, Berkeley
Ph.D. in Industrial Engineering and Operations Research   2023
  ◦ *Minors* in Statistics and Electrical Engineering
M.S. in Industrial Engineering and Operations Research   2018

University of Science and Technology of China
B.S. in Mathematics   2017

Journal Papers

$^{\alpha}$ denotes alphabetical order. <u>Underlined</u> are student or postdoc collaborators.

[J1] Hansheng Jiang, Junyu Cao, Zuo-Jun Max Shen. **Intertemporal Pricing via Nonparametric Estimation: Integrating Reference Effects and Consumer Heterogeneity.**
Forthcoming at *Manufacturing & Service Operations Management 2023+*.
  ⋄ Finalist, MSOM Data-Driven Research Challenge 2020
  ⋄ Media coverage

[J2] Hansheng Jiang, Adityanand Guntuboyina. **A Nonparametric Maximum Likelihood Approach to Mixture of Regression.**
Under revision for resubmission to *Journal of the American Statistical Association*.
  ⋄ Winner, Best Student Paper Award in Theory & Methods by the International Indian Statistical Association (IISA) 2020

[J3] Hansheng Jiang$^{\alpha}$, Shunan Jiang$^{\alpha}$, Zuo-Jun Max Shen$^{\alpha}$, Chunlin Sun$^{\alpha}$. **Learning While Repositioning in On-Demand Vehicle Sharing Systems.**
Submitted to *Management Science*.
  ⋄ Winner, YinzOR Student Conference Flash Talk Competition 2022

[J4] Mengzi Amy Guo, Hansheng Jiang, Zuo-Jun Max Shen. **Multi-Product Dynamic Pricing with Reference Effects Under Logit Demand.**

[J5] Lin Zhao, Hansheng Jiang, Mengshi Lu, Zuo-Jun Max Shen, Kemal Güler. **Supply Chain Forecast Sharing Under Asymmetric Forecast Preferences.**
Under major revision at *Production and Operations Management*.

[J6] Junyu Liu, Hansheng Jiang, Zuo-Jun Max Shen. **Potential Energy Advantage of Quantum Economy.**

⋄ Media coverage

Conference Papers

[C1] Zeqi Ye, Hansheng Jiang. **Smoothness-Adaptive Dynamic Pricing with Nonparametric Demand Learning.**
Proceedings of 27th International Conference on Artificial Intelligence and Statistics (AISTATS) 2024.
Acceptance rate: 27.58%

[C2] Hansheng Jiang, Zuo-Jun Max Shen, Junyu Liu. **Quantum Computing Methods for Supply Chain Management.**
Proceedings of IEEE/ACM 7th Symposium on Edge Computing (SEC) 2022.

Other Works

[O1] Fišar, Miloš, Ben Greiner, Christoph Huber, Elena Katok, Ali Ozkes, and the Management Science Reproducibility Collaboration. **Reproducibility in Management Science.**
Management Science.
Note: As a Member of the Management Science Reproducibility Collaboration

[O2] Hansheng Jiang, Ruijun Ma, Nganba Meetei. **Counterfactual Forecast of Demand Lifts: A Double Machine Learning Approach.**
Amazon Machine Learning Conference 2021 Causal Inference Workshop.

Teaching

University of Toronto
Instructor

RSM 270 Operations Management	Winter 2024

University of California, Berkeley
Instructor

STAT 153: Introduction to Time Series	Spring 2023

Graduate Student Instructor

UGBA 141: Production & Operations Management	Spring 2022
IEOR 173: Introduction to Stochastic Processes	Spring 2020
IEOR 262A: Mathematical Programming	Fall 2019

Grader

UGBA 106: Marketing	Fall 2020
IEOR 263A: Applied Stochastic Processes	Fall 2018

University of Science and Technology of China
Undergraduate Student Instructor

MATH 100201: Multivariate Real Analysis	Spring 2016

Student Supervision

I have had the pleasure of working with:

◇ Zeqi Ye (Undergraduate in Statistics at Nankai University)
Co-authored paper [C1]

Academic Service

Journal Refereeing
Management Science
Manufacturing & Service Operations Management
Annals of Statistics
INFORMS Journal on Computing
Transportation Science

Conference Refereeing
MSOM Supply Chain Management SIG Conference
Fairness, Accountability, and Transparency (FAccT)

Award Competition Committee
Observer, Franz Edelman Award Competition Committee 2024
Member of Coaching Team for Franz Edelman Award Finalists 2024
Judge, Best Paper Award Competition by Chinese Scholars Association for Management Science and Engineering (CSAMSE) 2023

Session Chair
INFORMS Annual Meeting 2022, 2023

Mentorship
Mentor, INFORMS Mentor Match Program

Internal Service
Interviewer, Master of Management Analytics (MMA) Admission 2023

Professional Experience

Amazon
Supply Chain Optimization Technologies (SCOT) Team, New York, NY
Research Scientist II Intern   Summer 2021
Built statistical models and conducted large-scale data analysis to analyze the impacts of delivery speed on demand
Research Scientist I Intern   Summer 2020
Developed a demand forecasting pipeline with fine granularity in time and space

Alibaba
Data Science Decision Support Team of Alibaba Cloud, Sunnyvale, CA
Student Research Intern   Summer 2019
Designed time series forecasting methods for cloud computing demand

University of California, Los Angeles
Department of Statistics
Research Assistant   Summer 2016
Studied generative statistical models for high-dimensional data

Grants	CANSSI Ontario Multidisciplinary Doctoral (Mdoc) Grant	2024
	— Joint with Qiang Sun	
	Dobson Business & Climate Project Research Grant $2000	2023

Honors & Awards	Second Place, Doctoral Dissertation Award Competition, Conference on SCM in the Post-Pandemic and AI Age	2023
	Winner, YinzOR Student Conference Flash Talk Competition	2022
	Graduate Division Conference Travel Grant, UC Berkeley	2021 & 2022
	Finalist, MSOM Data-Driven Research Challenge	2020
	Winner, IISA Best Student Paper Award in Theory & Methods	2020
	Berkeley Fellowship	2017 – 2022
	Prestigious multi-year fellowship for incoming PhD students selected campuswide	
	Cross-disciplinary Scholars in Science and Technology program, UCLA	2016
	Hua Luogeng Mathematics Scholarship	2015
	National Scholarship in China	2015 & 2016
	Top 2 % in the School of Mathematical Sciences	
	Gold Medal, International Genetically Engineered Machine competition (iGEM)	2015
	First Prize, China Mathematical Olympiad (Hubei Province)	2012
	Silver Medal, China Girls Mathematical Olympiad	2011 & 2012
	International competition for female students from all over China and invited nations	

Presentations

"Learning While Repositioning in On-Demand Vehicle Sharing Systems"

POMS-HK	01/2024
School of Management, University of Science and Technology of China	12/2023
INFORMS Annual Meeting, Phoenix	10/2023
Data-Driven Urban Tech Workshop Poster Session, Cornell Tech	05/2023
YinzOR Conference, Carnegie Mellon University	08/2022
Revenue Management & Pricing Conference	06/2022

"Intertemporal Pricing in the Presence of Consumer Behaviors via Nonparametric Estimation"

YinzOR Conference Keynote Talk, Carnegie Mellon University	08/2023
INFORMS Annual Meeting, Indianapolis	10/2022
INFORMS Annual Meeting, Anaheim	10/2021
Revenue Management & Pricing Conference	06/2021
MSOM Data-Driven Challenge Finalist Presentation	11/2020
INFORMS Annual Meeting, Online	10/2020
INFORMS Annual Meeting, Seattle	11/2019

"A Nonparametric Maximum Likelihood Approach to Mixture of Regression"

IISA Student Paper Award Presentation	07/2020

	Amazon SCOT Visiting BAIR Workshop, UC Berkeley	01/2020

"Quantum Computing and Operations Management"

	Modeling and Optimization: Theory and Applications (MOPTA), Lehigh	08/2023
	IEEE/ACM 7th Symposium on Edge Computing, Seattle	12/2022

Software

`IPRE`: Intertemporal pricing under reference effects [Code]

`NPMLE`: Nonparametric estimation of mixture of regression [Code]

Miscellaneous

Computing: Python, R, SQL, LaTeX, HTML, Gurobi, AMPL

Recreation: Culinary enthusiast, progressing tennis aficionado, and delighted keeper of a Ragdoll cat