Hansheng Jiang

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ACADEMIC Rotman School of Management, University of Toronto

Appointment Assistant Professor Starting at 07/2023

RESEARCH I am broadly interested in data-driven decision-making, data analytics, stochas-INTERESTS tic modeling, nonparametric statistics, machine learning, with applications in

retailing, supply chains, transportation, etc.

EDUCATION University of California, Berkeley

Ph.D. in Industrial Engineering & Operations Research 2023 (Expected)

• Minors in Statistics and Electrical Engineering

o Advisors: Zuo-Jun Max Shen, Aditya Guntuboyina

University of Science and Technology of China

B.S. in Mathematics 2017

• GPA Top 2% (Outstanding Graduate Award)

Professional Amazon

EXPERIENCE Supply Chain Optimization Technologies (SCOT) Team

Research Scientist II Intern Summer 2021

• Built statistical models and conducted large-scale data analysis to analyze the impacts of delivery speed on demand

Research Scientist I Intern

Summer 2020

 Developed a demand forecasting pipeline with fine granularity in time and space

Alibaba Group USA

Data Science Decision Support Team of Alibaba Cloud

Student Research Intern

Summer 2019

• Designed time series forecasting methods for cloud computing demand

University of California, Los Angeles

Department of Statistics

Research Assistant Summer 2016

• Studied generative statistical models for high-dimensional data

TEACHING At UC Berkeley

Instructor

STAT 153: Introduction to Time Series Spring 2023

Graduate Student Instructor

UGBA 141: Production & Operations Management Spring 2022

IEOR 173: Introduction to Stochastic Processes Spring 2020 IEOR 262A: Mathematical Programming Fall 2019

Grader

UGBA 106: Marketing Fall 2020 IEOR 263A: Applied Stochastic Processes Fall 2018

At USTC

Undergraduate Student Instructor

MATH 100201: Multivariate Real Analysis Spring 2016

Journal Papers

 \dagger stands for the alphabetical order or equal contribution.

[1] Hansheng Jiang, Junyu Cao, Zuo-Jun Max Shen. Intertemporal Pricing via Nonparametric Estimation: Integrating Reference Effects and Consumer Heterogeneity.

Forthcoming at Manufacturing & Service Operations Management 2023+.

- ♦ Finalist, MSOM Data-Driven Research Challenge 2020
- [2] Hansheng Jiang, Adityanand Guntuboyina. A Nonparametric Maximum Likelihood Approach to Mixture of Regression.

Under revision for resubmission to *Journal of the American Statistical Association*.

- Winner, Best Student Paper Award in Theory & Methods by the International Indian Statistical Association (IISA) 2020
- [3] Hansheng Jiang[†], Shunan Jiang[†], Zuo-Jun Max Shen. Learning While Repositioning in On-Demand Vehicle Sharing Systems.

Under review at Management Science.

- ♦ Winner, YinzOR Student Conference Flash Talk Competition 2022
- [4] Mengzi Amy Guo, Hansheng Jiang, Zuo-Jun Max Shen. Multi-Product Dynamic Pricing with Reference Effects Under Logit Demand. Reject & Resubmit at *Operations Research*.
- [5] Lin Zhao[†], Hansheng Jiang[†], Mengshi Lu, Zuo-Jun Max Shen, Kemal Guler. Supply Chain Forecast Sharing Under Asymmetric Forecast Preferences. Under major revision at *Production and Operations Management*.

Conference Papers

[6] Hansheng Jiang, Zuo-Jun Max Shen, Junyu Liu. Quantum Computing Methods for Supply Chain Management.

Proceedings of 2022 IEEE/ACM 7th Symposium on Edge Computing (SEC) Workshop on Quantum Computing.

Paper Refereeing	Journals Refereeing Management Science, Annals of Statistics, Management Science Reproducibility Project	
	Conferences Refereeing MSOM Special Interest Groups (SIG) Conference (2023), countability, and Transparency (FAccT) (2023)	Fairness, Ac-
OTHER ACADEMIC SERVICE	INFORMS Session Chair Innovations in Decision-Making Learning and Optimization in Pricing	2023 2022
	Member, INFORMS Mentorship Program	Since 2018
University Service	Volunteer, IEOR new student orientation 2019 Panelist, IEOR information session for prospective students Signatory committee member, IEOR graduate student organizat	2021 & 2022 2021 2020 2020
Honors & Awards	Winner, YinzOR Student Conference Flash Talk Competition	2022
	Graduate Division Conference Travel Grant, UC Berkeley	2021 & 2022
	Finalist, MSOM Data-Driven Research Challenge	2020
	Winner, IISA Best Student Paper Award in Theory & Methods	2020
	Berkeley Fellowship $2017-2022$ Prestigious multi-year fellowship for incoming PhD students selected campuswide	
	UCLA-CSST Fellowship Cross-disciplinary Scholars in Science and Technology program	2016
	Hua Luogeng Mathematics Scholarship	2015
	National Scholarship in China (top 2% of the department)	2015 & 2016
	iGEM Gold Medal Team International Genetically Engineered Machine competition	2015
	First Prize, China Mathematical Olympiad (provincial)	2012
	Silver Medal, China Girls Mathematical Olympiad International competition for female students from all over China and in	2011 & 2012 nvited nations
Talks	Intertemporal Pricing via Nonparametric Estimation INFORMS Annual Meeting, Indianapolis, Indiana INFORMS Annual Meeting, Anaheim, California INFORMS Revenue Management & Pricing Conference MSOM Data-Driven Challenge Finalist Presentation INFORMS Annual Meeting, Online INFORMS Annual Meeting, Seattle, Washington	$ \begin{array}{r} 10/2022 \\ 10/2021 \\ 06/2021 \\ 11/2020 \\ 10/2020 \\ 11/2019 \end{array} $

A Nonparametric Maximum Likelihood Approach to Mixture of Regression
IISA Student Paper Award Presentation 07/2020
Amazon SCOT Visiting BAIR Workshop, Berkeley 01/2020

Learning While Repositioning in On-Demand Vehicle Sharing Systems

YinzOR Student Conference, Pittsburgh, Pennsylvania 08/2022 INFORMS Revenue Management & Pricing Conference 06/2022

Code Estimation and optimization under consumer heterogeneity [Code]

Nonparametric estimation of mixture of regression [Code]

SKILLS Python, R, SQL, LATEX, HTML, Gurobi, AMPL

PERSONAL Pronouns: she/her INFO Birth year: 1996

Recreational activities: tennis, hiking, cat-sitting, cooking