# Hansheng Jiang

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CONTACT

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EMPLOYMENT

Rotman School of Management, University of Toronto

Assistant Professor of Operations Management and Statistics

2023 - Present

**EDUCATION** 

University of California, Berkeley

Ph.D. in Industrial Engineering and Operations Research 2023

• Minors in Statistics and Electrical Engineering

M.S. in Industrial Engineering and Operations Research

2018

University of Science and Technology of China

B.S. in Mathematics 2017

Journal Papers

[J1] Hansheng Jiang, Junyu Cao, Zuo-Jun Max Shen. Intertemporal Pricing via Nonparametric Estimation: Integrating Reference Effects and Consumer Heterogeneity.

Forthcoming at Manufacturing & Service Operations Management 2023+.

- ♦ Finalist, MSOM Data-Driven Research Challenge 2020
- ♦ Media coverage

[J2] Hansheng Jiang, Adityanand Guntuboyina. A Nonparametric Maximum Likelihood Approach to Mixture of Regression.

Under revision for resubmission to Journal of the American Statistical Association.

- Winner, Best Student Paper Award in Theory & Methods by the International Indian Statistical Association (IISA) 2020
- [J3] Hansheng Jiang $^{\alpha}$ , Shunan Jiang $^{\alpha}$ , Zuo-Jun Max Shen $^{\alpha}$ , Chunlin Sun $^{\alpha}$ . Learning While Repositioning in On-Demand Vehicle Sharing Systems.

Under revision at Management Science (First round decision: R&R).

- ♦ Winner, YinzOR Student Conference Flash Talk Competition 2022
- [J4] Mengzi Amy Guo, Hansheng Jiang, Zuo-Jun Max Shen. Multi-Product Dynamic Pricing with Reference Effects Under Logit Demand. Revising.

[J5] Lin Zhao, Hansheng Jiang, Mengshi Lu, Zuo-Jun Max Shen, Kemal Guler. Supply Chain Forecast Sharing Under Asymmetric Forecast Preferences.

Under major revision at Production and Operations Management.

 $[{\rm J6}]\,$  Junyu Liu, Hansheng Jiang, Zuo-Jun Max Shen. Potential Energy Advantage of Quantum Economy.

Under review.

♦ Media coverage

 $<sup>^{\</sup>alpha}$  stands for the alphabetical order. Underlined are students supervised.

## Conference Papers

[C1] Zeqi Ye, Hansheng Jiang. Smoothness-Adaptive Dynamic Pricing with Nonparametric Demand Learning.

Under review.

[C2] Hansheng Jiang, Zuo-Jun Max Shen, Junyu Liu. Quantum Computing Methods for Supply Chain Management.

Proceedings of 2022 IEEE/ACM 7th Symposium on Edge Computing (SEC) Quantum Computing Track.

# OTHER PUBLICATIONS

[O1] Fišar, Miloš, Ben Greiner, Christoph Huber, Elena Katok, Ali Ozkes, and the Management Science Reproducibility Collaboration. Reproducibility in Management Science. Working Paper.

Note: As a Member of the Management Science Reproducibility Collaboration

[O2] Hansheng Jiang, Ruijun Ma, Nganba Meetei. Counterfactual Forecast of Demand Lifts: A Double Machine Learning Approach.

Amazon Machine Learning Conference 2021 Causal Inference Workshop.

#### TEACHING

University of Toronto

Instructor

RSM 270 Operations Management

Winter 2024

University of California, Berkeley

Instructor

STAT 153: Introduction to Time Series

Spring 2023

Graduate Student Instructor

UGBA 141: Production & Operations Management Spring 2022
IEOR 173: Introduction to Stochastic Processes Spring 2020
IEOR 262A: Mathematical Programming Fall 2019

Grader

UGBA 106: Marketing Fall 2020 IEOR 263A: Applied Stochastic Processes Fall 2018

University of Science and Technology of China

Undergraduate Student Instructor

MATH 100201: Multivariate Real Analysis Spring 2016

# Professional Service

### Journal Refereeing

Management Science Annals of Statistics Transportation Science

#### Conference Refereeing

MSOM Supply Chain Management SIG Conference Fairness, Accountability, and Transparency (FAccT)

### **Award Competition Committee**

Observer, Franz Edelman Award Competition Committee 2024

Judge, Best Paper Award Competition by Chinese Scholars Association for Management

### Science and Engineering (CSAMSE) 2023

### Session Chair

INFORMS Annual Meeting 2022, 2023

## Membership

Women in OR/MS

INFORMS Mentor Match Program

♦ Mentees: Ruiting Wang (Oct 2022 – March 2023)

#### MENTORSHIP

I have had the pleasure of mentoring and working with:

♦ Zeqi Ye (Currently undergraduate in Math at Nankai University) Co-authored paper [C1]

#### EXPERIENCE

#### Amazon

Supply Chain Optimization Technologies (SCOT) Team, New York, NY

Research Scientist II Intern

Summer 2021

Built statistical models and conducted large-scale data analysis to analyze the impacts of delivery speed on demand

Research Scientist I Intern

Summer 2020

Developed a demand forecasting pipeline with fine granularity in time and space

#### Alibaba

Data Science Decision Support Team of Alibaba Cloud, Sunnyvale, CA

Student Research Intern

Summer 2019

Designed time series forecasting methods for cloud computing demand

# University of California, Los Angeles

Department of Statistics

Research Assistant

Summer 2016

2015 & 2016

Studied generative statistical models for high-dimensional data

# Honors & Awards

| Second Place, Doctoral | Dissertation | Award | Competition, | Conference | on SCM | in the Po | ost- |
|------------------------|--------------|-------|--------------|------------|--------|-----------|------|
| Pandemic and AI Age    |              |       |              |            |        | 20        | 023  |

Winner, YinzOR Student Conference Flash Talk Competition 2022

Graduate Division Conference Travel Grant, UC Berkeley 2021 & 2022

Finalist, MSOM Data-Driven Research Challenge 2020

Winner, IISA Best Student Paper Award in Theory & Methods 2020

Berkeley Fellowship 2017 – 2022

Prestigious multi-year fellowship for incoming PhD students selected campuswide

Cross-disciplinary Scholars in Science and Technology program, UCLA 2016

Hua Luogeng Mathematics Scholarship 2015

Top 2 % in the School of Mathematical Sciences

National Scholarship in China

Gold Medal, International Genetically Engineered Machine competition (iGEM) 2015

First Prize, China Mathematical Olympiad (Hubei Province) 2012

International competition for female students from all over China and invited nations

| Presentations | Learning While Repositioning in On-Demand Vehicle Sharing Systems                        |         |  |  |  |  |  |
|---------------|--|---------|--|--|--|--|--|
|               | INFORMS Annual Meeting, Phoenix  |         |  |  |  |  |  |
|               | Data-Driven Urban Tech Workshop Poster Session, Cornell Tech                             |         |  |  |  |  |  |
|               | YinzOR Conference, Carnegie Mellon University  | 08/2022 |  |  |  |  |  |
|               | Revenue Management & Pricing Conference  | 06/2022 |  |  |  |  |  |
|               | Intertemporal Pricing in the Presence of Consumer Behaviors via Nonparametric Estimation |         |  |  |  |  |  |
|               | YinzOR Conference Keynote Talk, Carnegie Mellon University                               | 08/2023 |  |  |  |  |  |
|               | INFORMS Annual Meeting, Indianapolis   | 10/2022 |  |  |  |  |  |
|               | INFORMS Annual Meeting, Anaheim  | 10/2021 |  |  |  |  |  |
|               | Revenue Management & Pricing Conference  | 06/2021 |  |  |  |  |  |
|               | MSOM Data-Driven Challenge Finalist Presentation   | 11/2020 |  |  |  |  |  |
|               | INFORMS Annual Meeting, Online   | 10/2020 |  |  |  |  |  |
|               | INFORMS Annual Meeting, Seattle  | 11/2019 |  |  |  |  |  |
|               | A Nonparametric Maximum Likelihood Approach to Mixture of Regression                     |         |  |  |  |  |  |
|               | IISA Student Paper Award Presentation  | 07/2020 |  |  |  |  |  |
|               | Amazon SCOT Visiting BAIR Workshop, UC Berkeley  | 01/2020 |  |  |  |  |  |
|               | Quantum Computing and Operations Management  |         |  |  |  |  |  |
|               | Modeling and Optimization: Theory and Applications (MOPTA), Lehigh                       | 08/2023 |  |  |  |  |  |
|               | IEEE/ACM 7th Symposium on Edge Computing, Seattle  | 12/2022 |  |  |  |  |  |
| Software      | IPRE: Intertemporal Pricing under Reference Effects [Code]                               |         |  |  |  |  |  |
| COLI WILLIAM  | NPMLE: Nonparametric estimation of mixture of regression [Code]                          |         |  |  |  |  |  |
|               |  |         |  |  |  |  |  |

# Miscellaneous

Computing: Python, R, SQL, LATEX, HTML, Gurobi, AMPL

Recreation: Culinary enthusiast, progressing tennis aficionado, and delighted keeper of a

Ragdoll cat