

Hansheng Jiang

Last updated: May 2023

CONTACT	Email: hansheng_jiang@berkeley.edu	Website: hanshengjiang.github.io
RESEARCH INTERESTS	I am broadly interested in data-driven decision-making, data analytics, stochastic modeling, nonparametric statistics, machine learning, with applications in retailing, supply chains, transportation, etc.	
EDUCATION	University of California, Berkeley Ph.D. in Industrial Engineering & Operations Research 2023 <ul style="list-style-type: none">◦ <i>Minors</i> in Statistics and Electrical Engineering◦ Advisors: Zuo-Jun Max Shen, Aditya Guntuboyina University of Science and Technology of China B.S. in Mathematics 2017 <ul style="list-style-type: none">◦ GPA Top 2% (Outstanding Graduate Award)	
PROFESSIONAL EXPERIENCE	Amazon Supply Chain Optimization Technologies (SCOT) Team <i>Research Scientist II Intern</i> Summer 2021 <ul style="list-style-type: none">◦ Built statistical models and conducted large-scale data analysis to analyze the impacts of delivery speed on demand <i>Research Scientist I Intern</i> Summer 2020 <ul style="list-style-type: none">◦ Developed a demand forecasting pipeline with fine granularity in time and space Alibaba Group USA Data Science Decision Support Team of Alibaba Cloud <i>Student Research Intern</i> Summer 2019 <ul style="list-style-type: none">◦ Designed time series forecasting methods for cloud computing demand University of California, Los Angeles Department of Statistics <i>Research Assistant</i> Summer 2016 <ul style="list-style-type: none">◦ Studied generative statistical models for high-dimensional data	
TEACHING	At UC Berkeley <i>Instructor</i> STAT 153: Introduction to Time Series Spring 2023 <i>Graduate Student Instructor</i> UGBA 141: Production & Operations Management Spring 2022 IEOR 173: Introduction to Stochastic Processes Spring 2020 IEOR 262A: Mathematical Programming Fall 2019	

Grader

UGBA 106: Marketing	Fall 2020
IEOR 263A: Applied Stochastic Processes	Fall 2018

At USTC

Undergraduate Student Instructor

MATH 100201: Multivariate Real Analysis	Spring 2016
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HONORS & AWARDS

Winner, YinzOR Student Conference Flash Talk Competition	2022
Graduate Division Conference Travel Grant, UC Berkeley	2021 & 2022
Finalist, MSOM Data-Driven Research Challenge	2020
Winner, IISA Best Student Paper Award in Theory & Methods	2020
Berkeley Fellowship	2017 – 2022
Prestigious multi-year fellowship for incoming PhD students selected campuswide	
UCLA-CSST Fellowship	2016
Cross-disciplinary Scholars in Science and Technology program	
Hua Luogeng Mathematics Scholarship	2015
National Scholarship in China (top 2% of the department)	2015 & 2016
iGEM Gold Medal Team	2015
International Genetically Engineered Machine competition	
First Prize, China Mathematical Olympiad (provincial)	2012
Silver Medal, China Girls Mathematical Olympiad	2011 & 2012
International competition for female students from all over China and invited nations	

JOURNAL PAPERS

† stands for the alphabetical order or equal contribution.

[1] Hansheng Jiang, Junyu Cao, Zuo-Jun Max Shen. [Intertemporal Pricing via Non-parametric Estimation: Integrating Reference Effects and Consumer Heterogeneity](#). Forthcoming at *Manufacturing & Service Operations Management 2023+*.

◇ Finalist, MSOM Data-Driven Research Challenge 2020

[2] Hansheng Jiang, Adityanand Guntuboyina. [A Nonparametric Maximum Likelihood Approach to Mixture of Regression](#).

Under revision for resubmission to *Journal of the American Statistical Association*.

◇ Winner, Best Student Paper Award in Theory & Methods by the International Indian Statistical Association (IISA) 2020

[3] Hansheng Jiang[†], Shunan Jiang, Zuo-Jun Max Shen. [Learning While Repositioning in On-Demand Vehicle Sharing Systems](#).

Submitted to at *Management Science*.

◇ Winner, YinzOR Student Conference Flash Talk Competition 2022

[4] Mengzi Amy Guo, Hansheng Jiang, Zuo-Jun Max Shen. [Multi-Product Dynamic Pricing with Reference Effects Under Logit Demand](#).
Submitted to *Operations Research*.

[5] Lin Zhao, Hansheng Jiang[†], Mengshi Lu, Zuo-Jun Max Shen, Kemal Guler. [Supply Chain Forecast Sharing Under Asymmetric Forecast Preferences](#).
Under major revision at *Production and Operations Management*.

CONFERENCE PAPERS [6] Hansheng Jiang, Zuo-Jun Max Shen, Junyu Liu. [Quantum Computing Methods for Supply Chain Management](#).
Proceedings of 2022 IEEE/ACM 7th Symposium on Edge Computing (SEC).

PAPER REFERENCEING **Journal Refereeing**
Management Science
Annals of Statistics
Management Science Reproducibility Project

Conference Refereeing
MSOM Supply Chain Management SIG Meeting 2023
Fairness, Accountability, and Transparency (FAccT) 2023

OTHER ACADEMIC SERVICE INFORMS Session Chair
Emerging Topics in Decision-Making Under Uncertainty 2023
Learning and Optimization in Pricing 2022
Member, INFORMS Mentorship Program Since 2018

UNIVERSITY SERVICE Volunteer, IEOR new student orientation 2019, 2021 & 2022
Panelist, IEOR information session for prospective students 2021
Signatory committee member, IEOR graduate student organization 2020

PRESENTATIONS *Intertemporal Pricing via Nonparametric Estimation*
INFORMS Annual Meeting, Indianapolis, Indiana 10/2022
INFORMS Annual Meeting, Anaheim, California 10/2021
Revenue Management & Pricing Conference 06/2021
MSOM Data-Driven Challenge Finalist Presentation 11/2020
INFORMS Annual Meeting, Online 10/2020
INFORMS Annual Meeting, Seattle, Washington 11/2019

A Nonparametric Maximum Likelihood Approach to Mixture of Regression
IISA Student Paper Award Presentation 07/2020
Amazon SCOT Visiting BAIR Workshop, UC Berkeley 01/2020

Learning While Repositioning in On-Demand Vehicle Sharing Systems
 Data-Driven Urban Tech Workshop Poster Session, Cornell Tech 05/2023
 YinzOR Student Conference, Carnegie Mellon University 08/2022
 Revenue Management & Pricing Conference 06/2022

Quantum Computing Methods for Supply Chain Management
 Modeling and Optimization: Theory and Applications (MOPTA), Lehigh University 08/2023
 IEEE/ACM 7th Symposium on Edge Computing, Seattle, Washington 12/2022

CODE Estimation and optimization under consumer heterogeneity [[Code](#)]
 Nonparametric estimation of mixture of regression [[Code](#)]

SKILLS Python, R, SQL, L^AT_EX, HTML, Gurobi, AMPL

PERSONAL INFO Pronouns: she/her
 Birth year: 1996
 Recreational activities: tennis, hiking, cat-sitting, cooking