

Hansheng Jiang

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CONTACT	hansheng_jiang@berkeley.edu (+1) 510-833-8004	https://hanshengjiang.github.io
EDUCATION	University of California, Berkeley Ph.D. in Industrial Engineering & Operations Research Aug 2017 – Present <i>Minors</i> in Statistics and Electrical Engineering Advisors: Zuo-Jun Max Shen and Aditya Guntuboyina (Department of Statistics) University of Science and Technology of China B.S. in Mathematics Aug 2013 – May 2017	
RESEARCH INTERESTS	Interface of operations management and statistics, decision-making methodologies, data-driven analytics, and real-world problems in online retailing, revenue management, supply chain management, sharing economy, etc.	
PAPERS	<ol style="list-style-type: none">1. Hansheng Jiang, Junyu Cao, Zuo-Jun Max Shen. Intertemporal Pricing via Non-parametric Estimation: Integrating Reference Effects and Consumer Heterogeneity. Accepted in <i>Manufacturing & Service Operations Management</i>. ✧ Finalist, MSOM Data-Driven Research Challenge 2020 (top 4 of all submissions)2. Hansheng Jiang, Adityanand Guntuboyina. A Nonparametric Maximum Likelihood Approach to Mixture of Regression. R&R in <i>Journal of the American Statistical Association</i>. ✧ Winner, IISA Best Student Paper Competition 20203. Mengzi Amy Guo, Hansheng Jiang, Zuo-Jun Max Shen. Multi-Product Dynamic Pricing with Reference Effects Under Logit Demand. Under review.4. Hansheng Jiang*, Shunan Jiang*, Zuo-Jun Max Shen. Learning While Repositioning in On-demand Vehicle Sharing Systems. In preparation. (* indicates equal contributions)	
TEACHING EXPERIENCE	Production & Operations Management (UGBA 141) Haas School of Business, UC Berkeley <i>Graduate Student Instructor</i> Spring 2022 Marketing (UGBA 106) Haas School of Business, UC Berkeley <i>Grader</i> Fall 2020 Introduction to Stochastic Processes (IEOR 173) Department of Industrial Engineering & Operations Research, UC Berkeley <i>Graduate Student Instructor</i> Spring 2020	

Mathematical Programming (IEOR 262A)
 Department of Industrial Engineering & Operations Research, UC Berkeley
Graduate Student Instructor Fall 2019

Applied Stochastic Processes (IEOR 263A)
 Department of Industrial Engineering & Operations Research, UC Berkeley
Grader Fall 2018

Mathematical Analysis
 School of Mathematical Sciences, USTC
Undergraduate Student Instructor Spring 2016

INDUSTRY
EXPERIENCE

Amazon
 Supply Chain Optimization Technologies, New York City, NY
Research Scientist II Intern May 2021 – Aug 2021

- I built statistical models and conducted data analysis to analyze the impacts of delivery speed on demand. I provided counterfactual prediction that supported the inventory planning and control team in selecting the most desired products into the faster delivery program.
- I coauthored a technical report, and the report was accepted to the causal inference workshop of Amazon's annual machine learning conference.

Research Scientist I Intern May 2020 – Aug 2020

- I worked as part of the demand forecasting team to provide reliable demand prediction to guide downstream decision-making amid the challenges of oscillating demand and unstable supply during COVID-19.
- I developed a demand forecasting methodology with features of fine granularity in time and space. My prototyped model was continued by the team for production in the whole US marketplace after my internship.

Alibaba Group
 Data Science Decision Support, Sunnyvale, CA
Student Research Intern May 2019 – Aug 2019

- I worked in the decision support team of Alibaba Cloud, a cloud computing company and a subsidiary of Alibaba Group. I studied and proposed time series forecasting methods for cloud computing demand.

OTHER
EXPERIENCE

University of California, Los Angeles
 Department of Statistics
Research Assistant June 2016 – Sept 2016
 Mentors: Prof. Ying Nian Wu and Dr. Jianwen Xie

SERVICES &
ACTIVITIES

Reviewer for *Annals of Statistics*
 Session chair, INFORMS Annual Meeting 2022

- General session: Learning and Optimization in Pricing

Departmental service

	<ul style="list-style-type: none"> ◦ Volunteer, IEOR new student orientation 2019, 2021 & 2022 ◦ Panelist, IEOR information session for prospective students 2021 ◦ Signatory committee member, IEOR graduate student organization 2020
MENTORSHIP	Co-mentor with Zuo-Jun Max Shen for Vishrut Rana (B.S. '22 IEOR) exploring the literature on car-sharing services and revenue management 2020 – 2021
HONORS & AWARDS	Graduate Division Conference Travel Grant, UC Berkeley 2021 & 2022 Finalist, MSOM Data-Driven Research Challenge 2020 Winner, IISA Student Paper Competition 2020 Berkeley Fellowship 2017 – 2022 Outstanding Graduate Award, Anhui Province 2017 UCLA-CSST Fellowship 2016 National Scholarship (top 2% of the department) 2015 & 2016 Gold Medal, International Genetically Engineered Machine (iGEM) 2015 First Prize, China Mathematical Olympiad, Hubei Province 2012 Silver Medal, China Girls' Mathematical Olympiad 2011 & 2012
TALKS	Intertemporal Pricing via Nonparametric Estimation: Integrating Reference Effects and Consumer Heterogeneity INFORMS Annual Meeting, Anaheim, CA Oct 2021 INFORMS Revenue Management & Pricing Conference June 2021 MSOM Data-Driven Challenge Finalist Presentation Nov 2020 INFORMS Annual Meeting, Online Oct 2020 INFORMS Annual Meeting, Seattle, WA Nov 2019 A Nonparametric Maximum Likelihood Approach to Mixture of Regression IISA Student Paper Competition Presentation July 2020 Amazon SCOT Visiting BAIR Workshop, Berkeley, CA Jan 2020 Learning While Repositioning in On-demand Vehicle Sharing Systems CMU YinzOR Workshop Flash Talk Aug 2022 INFORMS Revenue Management & Pricing Conference June 2022
COMPUTER SKILLS	Python, R, MATLAB, AMPL, Gurobi, SQL Rich experience dealing with real data from industry
PERSONAL INFORMATION	Extracurricular activities: cat-sitting, cooking, hiking, tennis, traveling Pronouns: she/her/hers