

Hansheng Jiang

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CONTACT

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EMPLOYMENT

University of Toronto
Rotman School of Management
Assistant Professor of Operations Management and Statistics 2023–present

Affiliated Faculty at School of Cities, University of Toronto 2024–present

EDUCATION

University of California, Berkeley
Ph.D. in Industrial Engineering and Operations Research 2023
 ◊ *Minors* in Statistics and Electrical Engineering

University of Science and Technology of China
B.S. in Mathematics 2017

JOURNAL PAPERS & MANUSCRIPTS

α - β denotes alphabetical order.
† denotes industry collaborators and underline denotes student collaborators (at the time of authorship).

[J1] Hansheng Jiang, Junyu Cao, Zuo-Jun Max Shen. **Intertemporal Pricing via Non-parametric Estimation: Integrating Reference Effects and Consumer Heterogeneity.** *Manufacturing & Service Operations Management* 26.1 (2024): 28-46.
 ◊ Finalist, MSOM Data-Driven Research Challenge 2020
 ◊ Media coverage

[J2] Hansheng Jiang, Adityanand Guntuboyina. **A Nonparametric Maximum Likelihood Approach to Mixture of Regression.**
 ◊ Winner, Best Student Paper Award in Theory & Methods by the International Indian Statistical Association (IISA) 2020

[J3] Hansheng Jiang, Shunan Jiang, Zuo-Jun Max Shen, Chunlin Sun (α - β). **Learning While Repositioning in On-Demand Vehicle Sharing Systems.**
 ◊ Winner, YinzOR Student Conference Flash Talk Competition 2022

[J4] Mengzi Amy Guo, Hansheng Jiang, Zuo-Jun Max Shen. **Multi-Product Dynamic Pricing with Reference Effects Under Logit Demand.**

[J5] Lin Zhao, Hansheng Jiang, Mengshi Lu, Zuo-Jun Max Shen, Kemal Güler†. **Supply Chain Forecast Sharing Under Asymmetric Forecast Preferences.**

[J6] Junyu Liu, Hansheng Jiang, Zuo-Jun Max Shen. **Potential Energy Advantage of Quantum Economy.**

◇ Media coverage

CONFERENCE PAPERS & MANUSCRIPTS

[C1] Zeqi Ye, Hansheng Jiang. **Smoothness-Adaptive Dynamic Pricing with Nonparametric Demand Learning.**

Proceedings of The 27th International Conference on Artificial Intelligence and Statistics (AISTATS), PMLR 238:1675-1683, 2024.

Acceptance rate: 27.58%

[C2] Hansheng Jiang, Zuo-Jun Max Shen, Junyu Liu. **Quantum Computing Methods for Supply Chain Management.**

Proceedings of 2022 IEEE/ACM 7th Symposium on Edge Computing (SEC) (pp. 400-405). IEEE.

OTHER WORKS

[O1] Fišar, Miloš, Ben Greiner, Christoph Huber, Elena Katok, Ali Ozkes, and the Management Science Reproducibility Collaboration. **Reproducibility in Management Science.**

Management Science 70.3 (2024): 1343-1356.

Note: As a member of the Management Science Reproducibility Collaboration

[O2] Hansheng Jiang, Ruijun Ma, Nganba Meetei. **Counterfactual Forecast of Demand Lifts: A Double Machine Learning Approach.**

Amazon Machine Learning Conference 2021 Causal Inference Workshop.

GRANTS

NSERC Discovery Grant 2024–2029

◇ Role: Sole PI

◇ Title: Digital Platform Transformation: Bridging Behavioural Insights with Data-Driven Operations

CANSSI Ontario Multidisciplinary Doctoral (Mdoc) Training Program 2024–2029

◇ Role: Co-PI (PI: Qiang Sun)

◇ Funds to support one PhD student (Mdoc trainee) for their five-year study

Dobson Business & Climate Project Research Travel Grant 2023

STUDENT SUPERVISION

Zeqi Ye (B.S. '2024, Nankai University)

Next stop: PhD student at Northwestern IEMS

Co-author of paper [C1]

HONORS & AWARDS

Second Place, Doctoral Dissertation Award Competition, Conference on SCM in the Post-Pandemic and AI Age 2023

Winner, YinzOR Student Conference Flash Talk Competition 2022

Graduate Division Conference Travel Grant, UC Berkeley 2021 & 2022

Finalist, MSOM Data-Driven Research Challenge	2020
Winner, IISA Best Student Paper Award in Theory & Methods	2020
Berkeley Fellowship	2017–2022
Prestigious multi-year fellowship for incoming PhD students selected campuswide	
Cross-disciplinary Scholars in Science and Technology (CSST) program, UCLA	2016
Hua Luogeng Mathematics Scholarship	2015
National Scholarship	2015 & 2016
Top 1% in University of Science and Technology of China	
Gold Medal, International Genetically Engineered Machine competition (iGEM)	2015
First Prize, China Mathematical Olympiad (Hubei Province)	2012
Silver Medal, China Girls Mathematical Olympiad	2011 & 2012
International competition for female students from all over China and invited nations	

TEACHING

University of Toronto
Instructor
 Operations Management
 RSM270 (undergraduate core course): Spring 2024, Fall 2024
Instructor & New Course Developer
 Nonparametric Models and Methods for Data-Driven Decision-Making
 RSM3090 (PhD course): Fall 2024

University of California, Berkeley
Instructor
 STAT 153 Introduction to Time Series: Spring 2023
Graduate Student Instructor
 UGBA 141 Production & Operations Management: Spring 2022
 IEOR 173 Introduction to Stochastic Processes: Spring 2020
 IEOR 262A Mathematical Programming: Fall 2019
Grader
 UGBA 106 Marketing: Fall 2020
 IEOR 263A Applied Stochastic Processes: Fall 2018

University of Science and Technology of China
Undergraduate Student Instructor
 MATH 100201 Multivariate Real Analysis: Spring 2016

ACADEMIC SERVICE

Journal Refereeing
Annals of Statistics
INFORMS Journal on Computing
Operations Research
Management Science
Manufacturing & Service Operations Management
Transportation Science

Conference Refereeing

International Conference on Learning Representations (ICLR)
Conference on Neural Information Processing Systems (NeurIPS)
Fairness, Accountability, and Transparency (FAccT)

Award Competition

Reviewer, MSOM Supply Chain Management SIG 2023, 2024
Reviewer, MSOM Technology, Innovation, and Entrepreneurship SIG 2024
Judge, Best Paper Award Competition by Chinese Scholars Association for Management Science and Engineering (CSAMSE) 2023, 2024

Session Chair

INFORMS Annual Meeting 2022, 2023

Advisory

Mentor, INFORMS Mentor Match Program 2023–2024
Coach, Franz Edelman Laureate McDonald's China 2023–2024
Observer, Franz Edelman Competition Committee 2023–2024

UNIVERSITY SERVICE

Admission

Reviewer & Interviewer, OMS PhD Admission 2024
Interviewer, Master of Management Analytics (MMA) Admission 2023

Rotman Commerce Events

SCMG × Kinaxis Keynote Event 2024
Professor Coffee Chat 2023

PRESENTATIONS

“Learning While Repositioning in On-Demand Vehicle Sharing Systems”

Rotman Young Scholar Seminar	07/2024
POMS-HK Conference, HKUST	01/2024
School of Management, University of Science and Technology of China	12/2023
INFORMS Annual Meeting, Phoenix	10/2023
Data-Driven Urban Tech Workshop Poster Session, Cornell Tech	05/2023
YinzOR Conference, Carnegie Mellon University	08/2022
Revenue Management & Pricing (RMP) Conference, Chicago Booth (Online)	06/2022

“Intertemporal Pricing in the Presence of Consumer Behaviors via Nonparametric Estimation”

YinzOR Conference (Long Talk), Carnegie Mellon University	08/2023
INFORMS Annual Meeting, Indianapolis	10/2022
INFORMS Annual Meeting, Anaheim	10/2021
Revenue Management & Pricing (RMP) Conference, JHU Carey (Online)	06/2021
MSOM Data-Driven Challenge Finalist Presentation	11/2020
INFORMS Annual Meeting, Online	10/2020
INFORMS Annual Meeting, Seattle	11/2019

“Smoothness-Adaptive Dynamic Pricing with Nonparametric Demand Learning”
 International Symposium on Mathematical Programming (ISMP), Montreal 07/2024
 Revenue Management & Pricing (RMP) Conference, UCLA Anderson 07/2024

 “A Nonparametric Maximum Likelihood Approach to Mixture of Regression”
 IISA Student Paper Award Presentation 07/2020
 Amazon SCOT Visiting BAIR Workshop, UC Berkeley 01/2020

 “Quantum Computing and Operations Management”
 MSOM Conference, University of Minnesota 06/2024
 Modeling and Optimization: Theory and Applications (MOPTA), Lehigh 08/2023
 IEEE/ACM 7th Symposium on Edge Computing, Seattle 12/2022

PROFESSIONAL EXPERIENCE

Amazon
 Supply Chain Optimization Technologies (SCOT) Team, New York, NY
Research Scientist II Summer 2021
Research Scientist I Summer 2020

 Alibaba
 Data Science Decision Support Team of Alibaba Cloud, Sunnyvale, CA
Student Researcher Summer 2019

 University of California, Los Angeles
 Department of Statistics
Research Assistant Summer 2016

MISCELLANEOUS

Computing: Python, R, SQL, \LaTeX , HTML, Gurobi, AMPL
Recreation: Culinary enthusiast, progressing tennis aficionado, and delighted keeper of a Ragdoll cat