# Hanshika Kapoor

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#### **CAREER OBJECTIVE**

To pursue a highly rewarding career, seeking for a job in challenging and healthy work environment where I can utilize my skills and knowledge efficiently for organizational growth.

## HIGHLIGHTS OF QUALIFICATIONS

- Flexible and adaptable in every manner and situation
- Strong customer service skills, very good at handling queries
- Fluent communication skills
- Flexible to work in team-oriented and self-directed environments
- Confident, hard-working and a fast learner, with a thirst for knowledge
- Logical thought process with critical reasoning for effective brainstorming
- Goal oriented approach with perseverance to strive towards excellence

## AREAS OF SKILLS SET

- Relationship Building
- Customer Education
- Goals accomplishment
- Skills of Persuasion

- Strategic Planning
- Knowledge Development
- Departmental Maintenance
- Communication Skills

#### TECHNICAL SKILLS

- Microsoft Office Products: Word, Excel, Power point, Share Point, One Drive.
- Operating Systems: Windows, Mac OS, Android, IOS

### SALES ASSOCIATE (CELL PHONE HUB, CHINOOK MALL)

- Attending customers
- Maintaining positive work environment
- Skill to communicate with customers to provide maximum satisfaction.
- Include sales related phone accessories
- Excellent interpersonal communication.
- Ability to effectively manage your time and prioritize the tasks.
- Strong product knowledge and understanding for target customers.
- Good at developing team relation among the coworkers.

**Software Development** 

2023-present

Bow Valley College, Calgary, AB

Class 12th (92%: non medical)

2021-2022

DAV Sr. Sec public school, India

Certificate course in financial accounting

2022

Haryana Institute of Information Technology, India

## REFERENCES AVAILABLE UPON REQUEST