



# Sukoon SETU

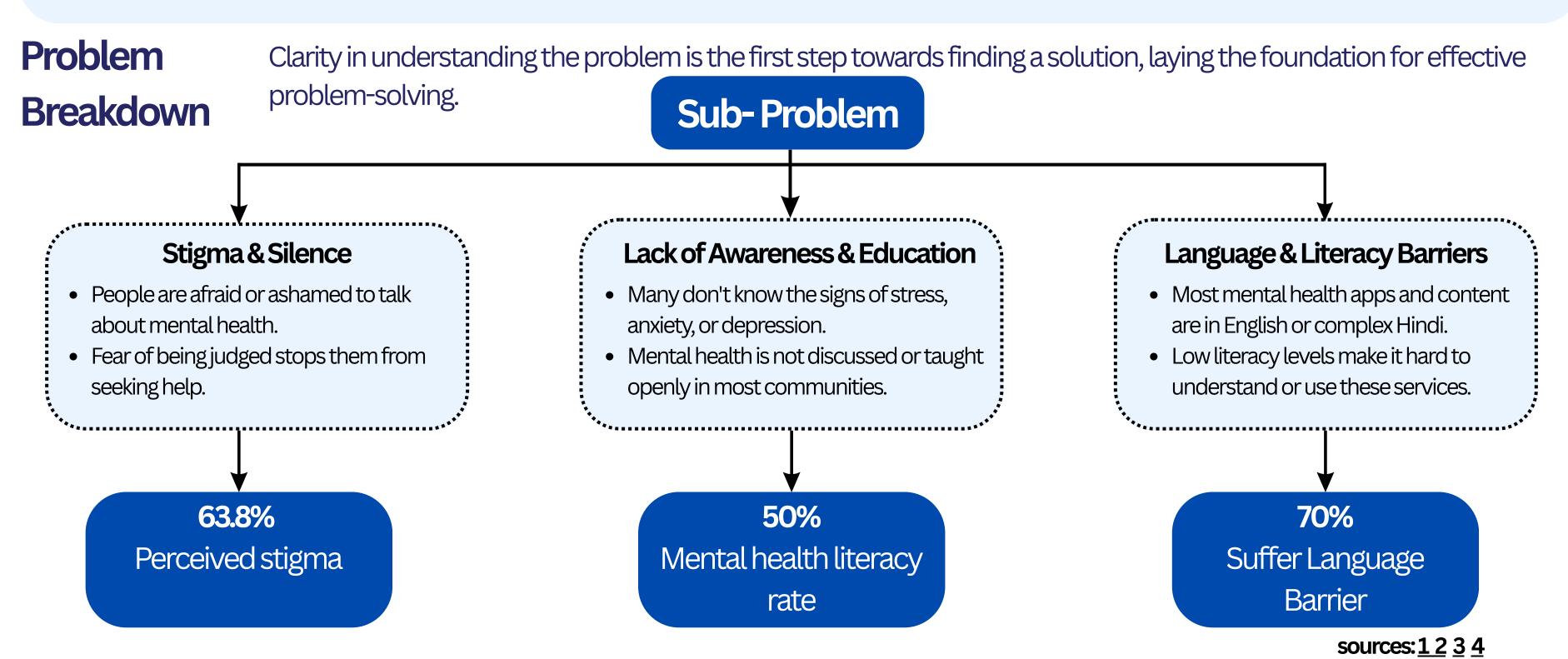
"Mann ki baat, aapke saath"

A Summer Project By:

Hansika | Ishika | Kumkum | Shiv

## Problem

There is a critical lack of access to mental health support among underserved populations in India, including rural elders, homemakers, adolescents, and industrial workers. These communities face cultural stigma, low awareness, limited digital literacy, and negligible access to professional help, leading to untreated mental health issues and declining quality of life.



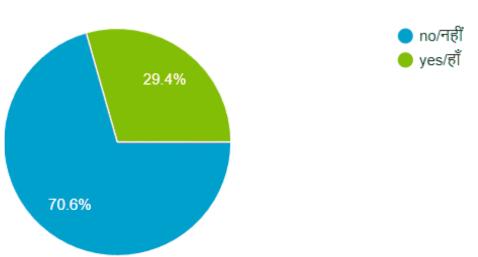
## Market Analysis-Qualitative Metrics

## Primary Research & Insights

## Stigma and Silence:

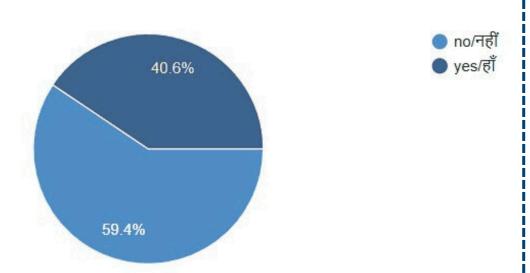
Do you think people in your village are able to talk about their feelings openly? क्या आपको लगता है कि आपके गांव में लोग अपनी भावनाओं के बारे में खुलकर बात कर पाते हैं?





## Sense of loss and failure:

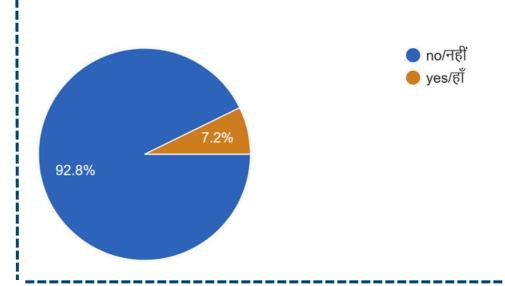
Do you often feel sad or feel like life is meaningless? क्या आप अक्सर उदास महसूस करते हैं या ऐसा महसूस करते हैं कि जीवन निरर्थक है? <sup>69 responses</sup>



## Lack of Awareness:

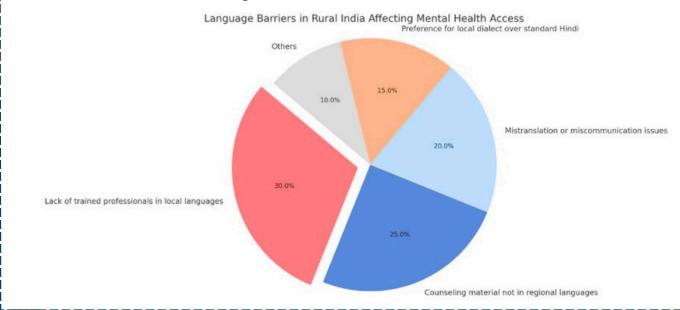
Have you ever talked to a doctor or healer about your emotional pain? क्या आपने कभी किसी डॉक्टर या चिकित्सक से अपने भावनात्मक दर्द के बारे में बात की है?

#### 69 responses



## Language Barrier:

Is it hard to talk to helpers or counselors because they don't speak your language? क्या मदद करने वालों या काउंसलर से बात करना मुश्किल होता है क्योंकि वे आपकी भाषा नहीं बोलते?



## **Insights:**

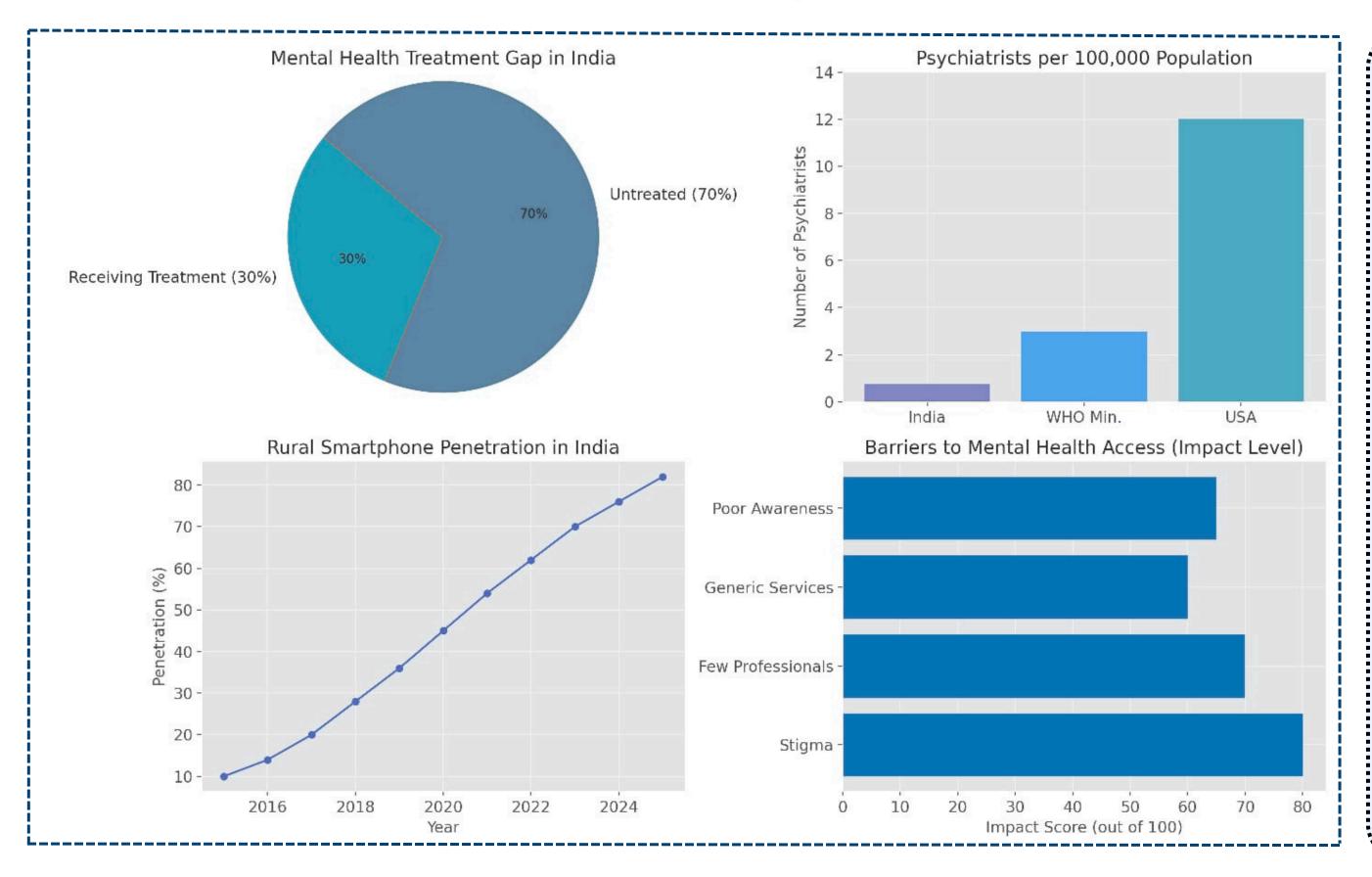
We collected over **65+ survey responses** from individuals in rural and underserved areas to better understand the emotional and cultural barriers around mental health.

- Stigma and Silence: Over 70% said people in their village do not feel comfortable expressing their emotions openly.
- Sense of Loss and Failure: Around 60% admitted to feeling sad or meaningless frequently, indicating emotional distress.
- Lack of Awareness: More than 80% said they had never talked to a doctor or helper about their emotional pain.
- Language Barrier: Many respondents said they struggle to communicate with professionals due to language differences, preferring help in their local language.

These findings reinforce the urgent need for accessible, culturally sensitive, and language inclusive digital mental health solutions.

sources: Complete Survey Link

#### Mental Health in India: Key Metrics



## **Insights:**

Reports reveal a growing mental health crisis in underserved regions, worsened by limited access, stigma, and a lack of tailored services, **highlighting** the need for inclusive, tech-based solutions.

- Mental Health Treatment Gap in India: 150 M+ Indians need mental health care but <30% receive treatment.
- Psychiatrists per 100,000 Population: India has <1 psychiatrist per 100,000 people, far below the WHO's minimum of 3.
- Rural Smartphone Penetration in India: 500M+ smartphone users (incl. rural) present a strong base for mobile health delivery.
- Barriers to Mental Health Access: Stigma prevents many from seeking help, especially in rural & conservative areas. Services are generic and often ignore local languages & cultural needs. Underserved regions lack awareness, professionals, and community support systems. These findings reinforce the urgent need for accessible, culturally sensitive, and language-inclusive digital mental health solutions.

sources: 1234567

## **User Personna**



## Pooja Kumari

#### Homemaker

Rani is a **38-year-old homemaker** living in a joint family in a village. She studied till 5th grade and **spends her day managing household** chores and helping with farming.

#### **Pain Points:**

- Feels **emotionally neglected**, but hesitant to speakup.
- **Financial pressure** and family disputes affect her mental state.
- Faces **social stigma** and has no outlet to express stress.

#### **Needs:**

- A safe and private space to talk or listen about emotional health.
- Mental health support in the local dialect that doesn't require reading.
- Awareness that what she's experiencing is valid and common.

#### **Goals:**

- Stay **emotionally balanced** to take care of her children and family.
- Build **self-confidence** and learn basic **coping strategies.**
- Improve her **communication** with family members.



## Sunita Kumari

#### **Adolescent Girl**

Sunita is a **16-year-old girl** who feels **anxious due to academic pressure** and family expectations. She has **limited access to outdoor activities** or exercise, affecting her mood and focus.

#### **Pain Points:**

- Faces academic pressure, gender discrimination, and low self-esteem.
- No one to talk to about menstrual or emotional health issues.
- Is afraid of judgment if she expresses how she feels.

#### **Needs:**

- **Peer group** where she can speak freely.
- **Content** in the form of stories, short videos, or games that normalize emotions.
- **Encouragement** and **mental support** for her educational journey.

#### Goals:

- Excel in school without compromising mental peace.
- Gain confidence and learn to handle negative thoughts.
- Have someone trustworthy to talk to when she feels low.



### **Shanti Devi**

## **Elderly Women**

Shanti is a **66-year-old elder woman**, lives in **loneliness and grief**. Her limited mobility and **lack of guided physical activity** contribute to her declining mental and physical health.

#### **Pain Points:**

- **Deep loneliness**, sense of being a burden.
- Grief from loss of spouse and fading social circle.
- No one to talk to about sadness, pain, or fears.

#### **Needs:**

- **Human interaction** through village group activities or periodic phone check-ins.
- Easy, **no-tech solutions** like home visits, group prayer, or storytelling sessions.
- Family sensitization programs to reduce emotional neglect

#### Goals:

- **Feel valued,** not forgotten.
- Engage in meaningful conversations or spiritual activities.
- Leave a **positive legacy** or feel mentally at peace.



## **Suresh Kumar**

### **Daily Wage Worker**

Suresh is a **45-year-old daily wage laborer** with limited education. Suresh faces daily **financial pressure and uncertainty**. He does seasonal farm or **construction work to support his family of five**.

#### **Pain Points:**

- Suffers from chronic fatigue, irritability, and sleep disturbances.
- Often uses alcohol to cope with stress.
- Has **no time**, awareness, or support for mental health issues.

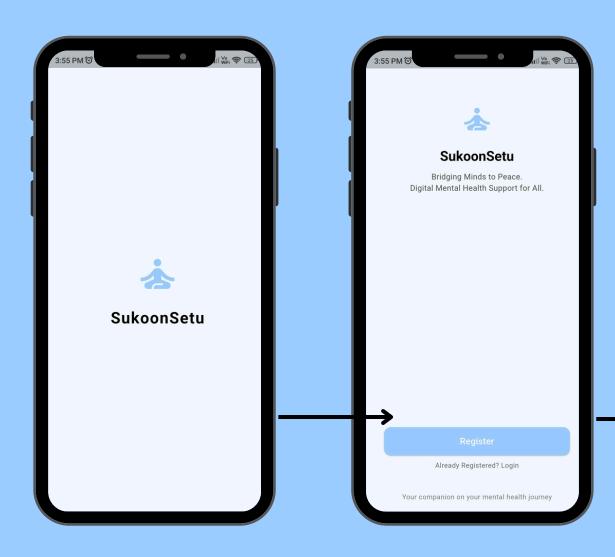
#### **Needs:**

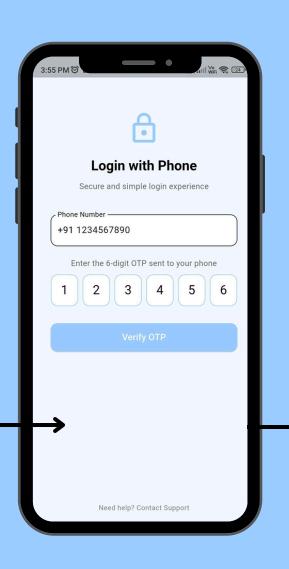
- Quick, easy-to-understand **advice** to improve sleep and reduce stress.
- Simple tools to reduce alcohol dependency.
- A **no-judgment**, anonymous way to share how he feels.

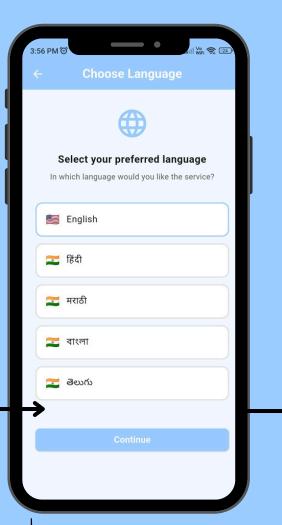
#### Goals:

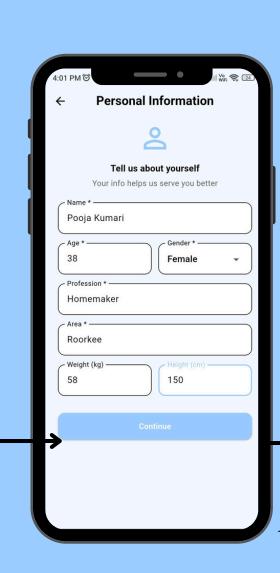
- Be physically and mentally fit to keep earning.
- Reduce arguments and stress at home.
- Lead a more peaceful life with better emotional control.

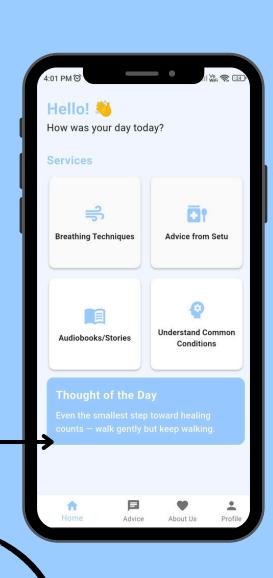












### 'How it helps:

 Allows users to choose regional languages (Hindi, Bengali, Telugu, etc.), making the app approachable and easy to use for rural and less-educated users.

#### **Impact:**

• Breaks language barriers, increases emotional connection, and promotes mental health awareness among underserved populations.

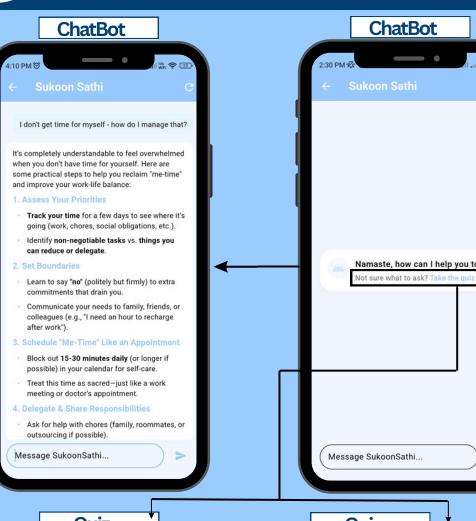
### · How it helps:

 Captures personal details (name, age, gender, profession, locality, weight, height) to customize the experience.

#### **Impact:**

Helps in understanding user context (e.g., homemaker vs. factory worker), enabling delivery of more relevant tips, stories, and support for stress, anxiety, and more.

## **User Journey**



## **How it helps:**

Offers anonymous, judgment-free emotional support in a conversational format for users afraid to open up to real people.

#### Impact:

Helps break stigma and silence around mental health (63.8% perceived stigma) by acting as a safe first point of contact.

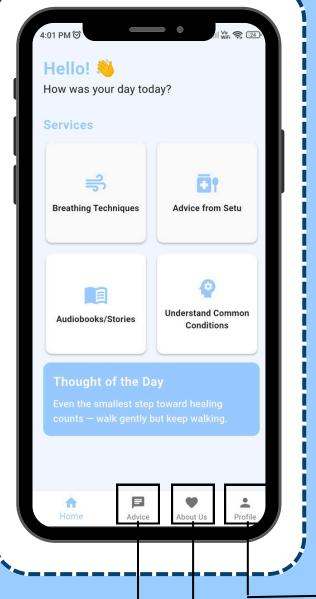
## How it helps:

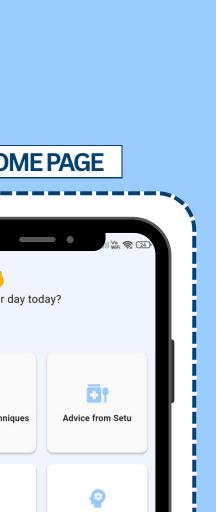
Guides users who don't know how to describe what they're feeling by breaking mental health down into relatable sections (e.g., stress, sleep, mood).

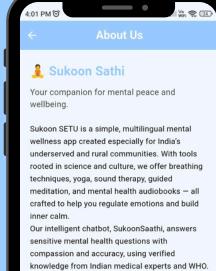
#### **Impact:**

Improves mental health awareness in a simple, nonintimidating way — ideal for communities where it's rarely discussed.









You can also explore common mental health

understand your emotional state, or receive a

Accessible in Hindi, English, Marathi, Bengali, and

Telugu, Sukoon SETU is your quiet companion on

the journey to emotional well-being - because

everyone deserves peace of mind.

thoughtful reminder with our "Thought of the

conditions in easy language, take a guiz to

**About Us Page** 

**Profile Page** 

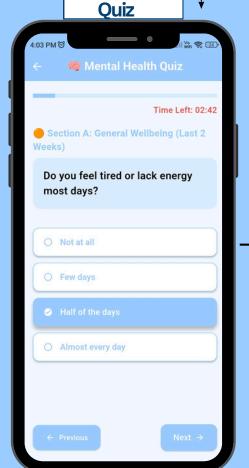
Pooia Kumari

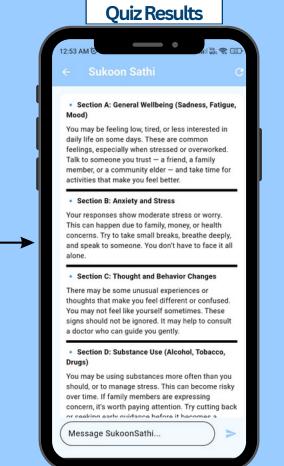
C Phone: +911234567890

Meight: 58 kg

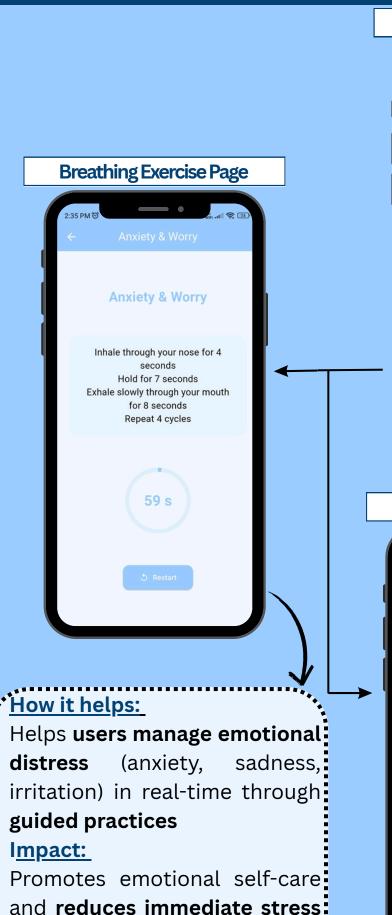
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## (2) User Journey



without professional help.

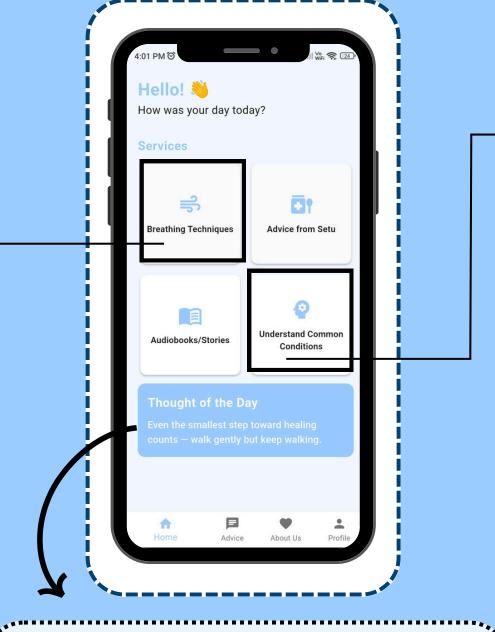
### **Breathing Techniques Page**



#### **Breathing Exercise Page**



## **HOME PAGE**



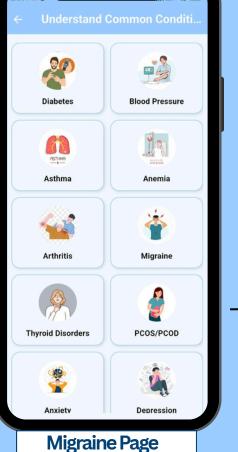
#### How it helps:

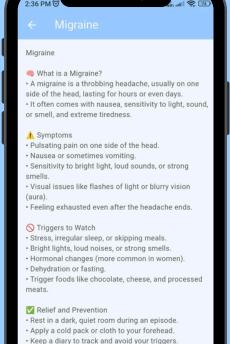
Provides simple, positive messages to uplift users and reinforce mental strength daily.

#### Impact:

Builds emotional resilience, encourages a hopeful mindset, and helps users feel supported, especially in rural settings.

#### Common Health Problems Page





Eat on time and drink enough water.

Practice relaxation, deep breathing, or meditation

#### vels over time can damage the heart, kidneys, eyes, eeling very thirsty. frequent urination (especially at night), udden weight loss slow-healing wounds. imbness or tingling in hands or feet What you can do: avoid sweets and soft drinks. eat more vegetables,

your blood instead of going into your cells for energ

ue to lack of insulin or poor insulin use. High sugar

**Diabetes Page** 

#### .,.... ·How it helps:

limit fried food. eat meals on time L Stay active

ave a family history.

walk or move at least 30 minutes daily,

Educates users about everyday health issues like diabetes and migraines in simple language.

about 10+ Health (Listed **Problems in Sukoon SETU.)** 

#### Impact:

Increases health awareness and encourages preventive action in Jow-literacy rural communities. 💰

## 2) User Journey

#### **How it helps:**

Plays curated ambient music to soothe, energize, or relax the mind.

#### Impact:

Creates a therapeutic audio environment, aiding mental relaxation and mood upliftment.

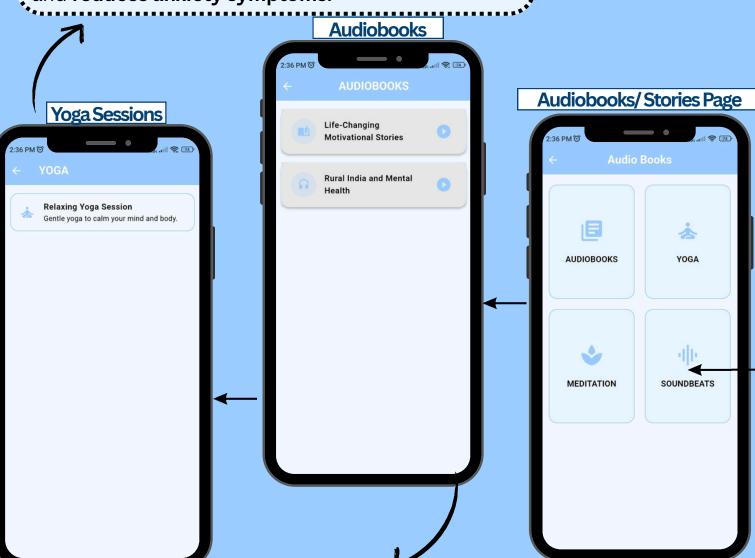
## Meditation Sessions Soundbeats Guided Meditation Listen and relax with a guided session 0

#### How it helps:

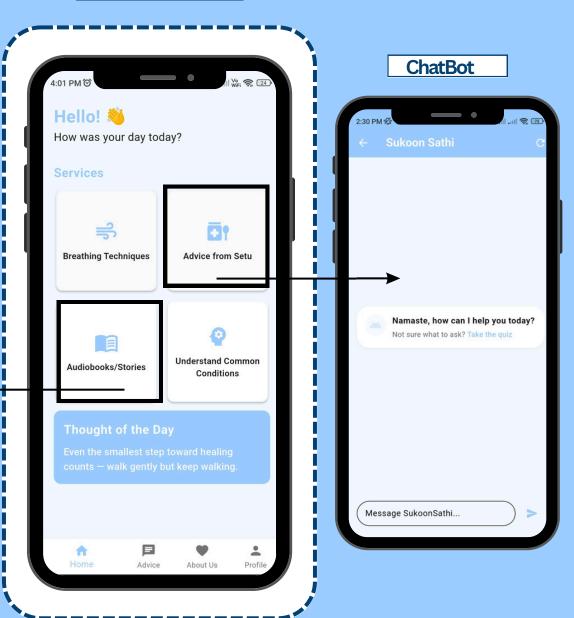
Guides users in simple body movements and breathing practices.

#### Impact:

Enhances mind-body relaxation, improves focus, and reduces anxiety symptoms.



#### **HOME PAGE**



#### **How it helps:**

Offers audio-led guided meditations for various moods and stress levels.

.....

#### Impact:

Lowers stress, stabilizes emotions, and improves sleep patterns.

#### How it helps:

Shares relatable mental health stories and calming narratives.

AUDIOBOOKS

MEDITATION

SOUNDBEATS

#### Impact:

Builds connection, normalizes emotions, and fosters emotional healing through storytelling. 



|                 | Layer                               | Technology/Tool         | Why This Was Chosen   |
|-----------------|-------------------------------------|-------------------------|---|
| Flutter         | Frontend                            | Flutter                 | Cross-platform (Android & iOS), fast UI<br>development, good for quizzes & chat layout        |
| Firebase        | Backend                             | Firebase                | Simple, scalable, real-time updates, works well with mobile apps                              |
| deepseek        | Chatbot                             | DeepSeek LLM API        | Open-source, reliable, and cost-effective LLM with customizable responses for mental health   |
| Firebase        | Authentication & User<br>Management | Firebase Authentication | Chosen for its easy, secure, and scalable login system with minimal setup.                    |
| Cloud Firestore | Real-time Database &<br>Storage     | Firestore               | Selected for its real-time syncing, flexibility, and seamless integration with Firebase Auth. |

## Competitor Analysis









#### **Features**

#### **Your DOST**

## BetterMe: Mental Health

## Wysa

#### **Sukoon SETU**

Core Offering Online emotional wellness platform connecting users with experts

Mobile app for mental health coaching with paid subscriptions

AI-based mental wellness chatbot with therapist add-on option

Free digital mental health platform with chatbot, audiobooks, yoga content, and regional language support

**Strengths** 

- Strong expert networkCareer & acade
  - academic
- Global app reach
- Habit tracking & journaling tools

- Strong Al chatbot
- Anonymous access
- Easy onboarding

- 100% free
- Regional language support
- Cultural relevance
- Yoga & story-based healing

Weaknesses

Paid sessions

counseling

- English-centric interface
- Expensive for Indian users
- Lacks cultural relevance
- Premium features locked
- No human customization for India
- No offline support
- Limited access to certified psychiatrists

**Key Differentiator** 

Human counseling focus

Structured behavioral therapy modules

Al-first, privacy-focused self-help tool

Tailored for underserved populations in Tier 2/3 cities

sources:: 1 2 3

| S.NO. | Metric Name                  | What It Measures  | Formula / Example   |
|-------|------------------------------|---|---|
| 1     | Mental Health Access<br>Rate | Reach among target underserved populations (Tier 2/3 cities)                  | # New users from Tier 2/3 areas per month                         |
| 2     | User Engagement<br>Score     | Overall interaction with the platform content                                 | (Chatbot sessions + Audio/Yoga plays + Days active) / Total users |
| 3     | Language Inclusivity<br>Rate | Use of regional language/audio to overcome literacy barriers                  | # Regional language sessions / Total sessions ×<br>100            |
| 4     | Retention Rate               | Ongoing user interest and return to the platform                              | # Users active after 30 days / # Users<br>onboarded               |
| 5     | Help-Seeking<br>Conversion   | Users transitioning from awareness to intent to seek clinical help            | # Requests for psychiatrist connection / # Engaged users          |
| 6     | Stigma Reduction<br>Score    | Reduction in social stigma around mental health (based on survey or feedback) | % users reporting increased comfort discussing MH issues          |

## Potential Pitfalls and Solutions

## 1.Low Digital Literacy

#### Risk:

• Users may drop off during onboarding.

#### **Solution:**

 Add voice-based onboarding, autoreadout of options, and simple oneclick actions.

### 2.Lack of Trust

#### Risk:

• Users may fear judgment or misuse of data.

#### **Solution:**

 Keep identity optional, highlight data privacy, and stay non-clinical in tone.

## 3.Stigma Hindering Engagement

#### Risk:

 Users won't consistently engage due to social stigma.

#### **Solution:**

 Normalize usage with non-mental health labels (e.g., "Mann ki Kahaniyaan" instead of "therapy stories"), plus anonymous engagement.

## 4. Notification Fatigue

#### Risk:

• Too many notifications = app uninstall.

#### **Solution:**

 Send max 1-2 personalized, contextaware reminders per day (e.g., "Bhaari din ke baad, kuch sukoon bhari kahani?")

## **5.Inconsistent Internet Access**

#### Risk:

 Interrupted usage or app abandonment.

#### **Solution:**

 Allow offline saving of selected content during onboarding or first use.

## **6.Low Content Refresh Rate**

#### **Risk:**

Users get bored or feel repetitive.

#### **Solution:**

• Regularly upload new stories, festive content, and weekly yoga challenges.



## STRATEGIES

## **Market Entry**



#### **Target Geography:**

• Pilot in 2 rural districts across different states (e.g., Uttar Pradesh & Maharashtra) with high smartphone penetration and existing community health infrastructure.

#### **Community-Based Entry:**

- Leverage existing frontline workers (ASHA, Anganwadi, school teachers) as trusted digital health facilitators.
- Partner with **PHCs** for onboarding and training workshops.

#### Technology rollout:

- App available via APK links, WhatsApp sharing, or pre-installation at kiosks.
- Offline-first features ensure usability with low or no data.

## **User Acquisition**



#### **Target Users:**

• Adolescent girls, homemakers, daily wage workers, elderly, and health workers (personas already defined).

#### **Awareness & Outreach:**

- Village Meetings, **Gram Sabha Sessions, and Anganwadi Events for live demos** and trust-building.
- Community Radio & Loudspeaker Announcements for app promotion in local dialects.
- Printed Materials (posters, comic-style booklets) explaining symptoms, mental health, and how to use the app.

#### **Trusted Referrals:**

 Local support groups connected and trusted communities

## **Partnerships**



#### **NGO & CSR Collaboration:**

- Partner with NGOs like Sangath, SEWA, Mental Health Foundation India for community mobilization and content cocreation.
- Tap into CSR funds from health/pharma companies for financing offline workshops and incentives.

#### **Academia & Social Work Departments:**

• Partner with NSS/UBA teams from IITs/NITs and regional colleges for outreach, training, and monitoring.

#### **Health System:**

- Tie-up with National Mental Health Programme (NMHP) and state mental health cells for credibility and scale.
- PHCs and CHCs for initial diagnostics and physical leaflets with QR codes.