

## 04/14/2023 Recitation #4 Handout

### 1. Definitions

- Agent's utility:  $u(x, t|\theta)$
- MRS:  $\frac{\partial u/\partial x}{\partial u/\partial t}$  ( $du = \partial u/\partial x dx + \partial u/\partial t dt = 0$  implies  $dt/dx = -MRS$ .)
- $SC_+$ :  $\frac{\partial}{\partial \theta} MRS > 0, \forall x, t, \theta$  (clockwise rotation);  $SC_-$ :  $\frac{\partial}{\partial \theta} MRS < 0, \forall x, t, \theta$
- SCF  $f$  is implementable if there's a  $\Gamma = (S, g)$  that implements  $f$ , i.e.,  $f(\theta) \in g(\mu_\Gamma(\theta)), \forall \theta$ .
- SCF  $f$  is IC if truth-telling is an equilibrium of  $\Gamma_f = (\Theta, f)$ , i.e.,  $\theta \in \mu_{\Gamma_f}(\theta), \forall \theta$ .

### 2. Characterization of IC

If revelation principle holds, then  $f$  is implementable  $\iff f$  is IC. Thus, we can restrict attention to direct mechanisms.

**Theorem 1.** *If  $f(\theta) = (x(\theta), t(\theta))$  is IC, then*

$$1. \left[ \frac{\partial}{\partial \theta} \left( \frac{\partial u/\partial x}{\partial u/\partial t} \right) \right] \cdot \frac{dx}{d\theta} \geq 0, \forall \theta$$

$$2. \frac{dt}{d\theta} = - \left( \frac{\partial u/\partial x}{\partial u/\partial t} \right) \cdot \frac{dx}{d\theta}, \forall \theta$$

When does the converse hold? (1) does  $t$  always exist? – “add a uniform boundedness assumption on MRS” (2) local SOC doesn't imply global SOC – “add  $SC_+$ ”

**Theorem 2.** *Suppose  $SC_+$  and uniformly bounded MRS.*

*$f(\theta) = (x(\theta), t(\theta))$  is IC, if and only if*

$$1. \frac{dx}{d\theta} \geq 0, \forall \theta$$

$$2. \frac{dt}{d\theta} = - \left( \frac{du/dx}{du/dt} \right) \cdot \frac{dx}{d\theta}, \forall \theta$$

HW: prove Theorem 2 by contradiction.

Application: quadratic scoring rule.

### 3. Optimal mechanism

Consider a quasi-linear setting:

- Principal:  $u_0(x, t) = v_0(x) - t$
- Agent:  $u_1(x, t|\theta) = v_1(x|\theta) + t$
- $\frac{\partial v_0}{\partial x} \geq 0, \frac{\partial v_1}{\partial x} \geq 0; \frac{\partial v_1}{\partial \theta} > 0; \frac{\partial^2 v_0}{\partial x^2} \leq 0, \frac{\partial^2 v_1}{\partial x^2} \leq 0$
- MRS:  $\frac{\partial v_1}{\partial x}; SC_+: \frac{\partial^2 v_1}{\partial x \partial \theta} > 0$

$$\text{(First-best)} \quad \max_{x(\cdot), t(\cdot)} v_0(x(\theta)) - t(\theta) \quad \text{s.t. [IR]} \quad v_1(x(\theta)|\theta) + t(\theta) \geq 0, \quad \forall \theta$$

- IR will be binding at every  $\theta$ .
- $x \in \arg \max_{x(\cdot)} \{v_0(x(\theta)) + v_1(x(\theta)|\theta)\}$ , so  $x$  is P.O.
- $x$  is not IC (agent has incentive to lie downwards):

$$\begin{aligned} u_1(x(\hat{\theta}), t(\hat{\theta})|\theta) &= v_1(x(\hat{\theta})|\theta) - \underbrace{v_1(x(\hat{\theta})|\hat{\theta})}_{=t(\hat{\theta}) \text{ (binding IR)}} \\ [\hat{\theta}] \quad \frac{\partial v_1(x(\hat{\theta})|\theta)}{\partial x} \frac{dx(\hat{\theta})}{d\hat{\theta}} - \frac{\partial v_1(x(\hat{\theta})|\hat{\theta})}{\partial x} \frac{dx(\hat{\theta})}{d\hat{\theta}} - \frac{\partial v_1(x(\hat{\theta})|\hat{\theta})}{\partial \theta} &= 0 \\ \iff \underbrace{\left[ \frac{\partial v_1(x(\hat{\theta})|\theta)}{\partial x} - \frac{\partial v_1(x(\hat{\theta})|\hat{\theta})}{\partial x} \right]}_{\geq 0} \frac{dx(\hat{\theta})}{d\hat{\theta}} &= \frac{\partial v_1(x(\hat{\theta})|\hat{\theta})}{\partial \theta} \implies \text{By } SC_+, \theta \geq \hat{\theta} \end{aligned}$$

HW: verify that  $dx(\hat{\theta})/d\hat{\theta} \geq 0$ .

(Second-best)

$$\max_{x(\cdot), t(\cdot)} \int_{\underline{\theta}}^{\hat{\theta}} [v_0(x(\theta)) - t(\theta)] g(\theta) d\theta \quad \text{s.t. [IR]} \quad v_1(x(\theta)|\theta) + t(\theta) \geq 0, \quad \forall \theta$$

$$[\text{IC}] \quad v_1(x(\theta)|\theta) + t(\theta) \geq v_1(x(\hat{\theta})|\theta) + t(\hat{\theta}), \quad \forall \theta, \hat{\theta}$$

- By Theorem 2, IC means that for every  $\theta$ ,  $x'(\theta) > 0$  and  $t(\theta) = \int_{\underline{\theta}}^{\theta} \frac{\partial v_1(\tau|\tau)}{\partial x} d\tau - v_1(x(\theta)|\theta) + c$ .

$$\left( \frac{du(\theta)}{d\theta} = \frac{\partial v_1(x(\theta)|\theta)}{\partial \theta} \implies u(\theta) = \int_{\underline{\theta}}^{\theta} \frac{\partial v_1(x(\tau)|\tau)}{\partial \theta} d\tau + c \right)$$

- If  $\frac{\partial v_1}{\partial \theta} > 0$ , then IR for  $\underline{\theta}$  implies IR for every  $\theta$ . (because  $u(\theta|\theta)$  is increasing in  $\theta$ )

$$\begin{aligned} \max_{x(\cdot), t(\cdot)} \int_{\underline{\theta}}^{\hat{\theta}} \left[ v_0(x(\theta)) + v_1(x(\theta)) - \int_{\underline{\theta}}^{\theta} \frac{\partial v_1(x(\tau)|\tau)}{\partial x} d\tau - 0 \right] g(\theta) d\theta &\quad \text{s.t. } x'(\theta) > 0 \\ \max_{x(\cdot), t(\cdot)} \int_{\underline{\theta}}^{\hat{\theta}} \left[ v_0(x(\theta)) + v_1(x(\theta)) - \frac{\partial v_1}{\partial \theta} \frac{1 - G(\theta)}{g(\theta)} - 0 \right] g(\theta) d\theta &\quad \text{s.t. } x'(\theta) > 0 \end{aligned}$$

We will ignore the constraint  $x'(\theta) > 0$  for now and check later.

$$\forall \theta : [x] \quad \frac{\partial v_0}{\partial x} + \frac{\partial v_1}{\partial x} = \underbrace{\frac{1 - G(\theta)}{g(\theta)} \frac{\partial^2 v_0}{\partial \theta^2}}_{\geq 0}$$

- $\bar{\theta}$ : No distortion at the top.
- $\underline{\theta}$ : IR binds.
- Other  $\theta$ : IC binds  $\implies u_1(\theta) > 0 \implies$  IR has slack.

Applications: Regulating a firm.