

# HANYANG LIAO

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Email ianlhy1998@gmail.com

Address 2810-38 Grenville St, Toronto, M4Y1A5

Phone 1-6477748746

## EDUCATION

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### University of Toronto

Bachelor of Arts and Science,  
Double Major in Mathematics and  
Statistics  
Expected Graduation: May 2022

### Course Material:

- Data Analysis
- Statistical model development
- R code
- Calculus
- Linear Algebra

## EXPERIENCE

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### SaynPets Company

Toronto, Canada  
*Oct 2020 - Present*

### Business Development

- Manage sales
- Contact new clients
- Organize current clients and develop discount plan

### China Development Bank

Chengdu, China  
*April 2018 - June 2018*

### Risk Management Assistance

- Rated credit for companies and governments.
- Organized financial reports for customers.
- Processed a range of documentation and entered information into databases.

### Chengdu Rongda Building Materials Company

Chengdu, China  
*April 2017 - June 2017*

### Sales Manager Assistant

- Met customers with sales manager
- Arranged meeting time
- Prepared contract and other documents

## SKILLS

- R code
- Teamwork
- Customer service
- Problem-Solving

## LANGUAGES

- Advanced in English
- Advanced in Mandarin

## EXTRA-CURRICULAR

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### New Media Operation (Wechat, Instagram)

*2015-11 - Present*

- Arranged post in Wechat and Instagram to sell sneakers
- Over 5000 contacts and customers

### UTFUN Organization (Human Resources member)

*2019/09-Present*

- Planned for 2020 new member interview
- Connected with other departments