An Evolutionary Justification for Equal Sharing

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Abstract

This paper justifies the persistence and prevalence of the equal sharing norm from an evolu-

tionary perspective. While equal sharing is often perceived as less efficient than market-based

alternatives, we demonstrate that it fosters long-term efficiency by promoting the proliferation

of more productive types. In our framework, agents differentiated by productivity form part-

nerships endogenously. Although equal sharing may lead to less efficient outcomes in the short

term, it cultivates an environment conducive to the growth of productive types, thereby enhanc-

ing long-term efficiency. Conversely, unequal sharing norms can introduce inefficiencies and

hinder growth over time. Our findings provide an evolutionary rationale for the coexistence of

equal sharing and market-based norms.

**Keywords**: Equal sharing, norms, matching, evolutionary game theory

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### 1 Introduction

The equal sharing norm advocates for the equitable distribution of resources among individuals. It has deep roots in human history and continues to influence contemporary societal structures. For example, the ancient principle of equal sharing in partnership law, as documented in the *Institutes* of *Justinian* since 533 CE, remains widely adopted by modern law firms (Smith, 2001). Equal sharing of loyalties among band members is a common practice, even among the most renowned bands (Polcz, 2023). Kibbutz has been a vibrant Israeli community that promotes equality of resource allocation among community members (Abramitzky, 2008, 2011, 2018).

While equal sharing offers appealing benefits, such as fostering fairness and reinforcing group cohesion, it is inherently inflexible. Market-based approaches, which allow for compensation to vary based on different factors, are often seen as more efficient and adaptable to changing conditions. Despite this, equal sharing remains a common practice in certain areas of the market economy. This raises the question—what underlying mechanisms sustain the persistence of equal sharing, even when more flexible alternatives are available? In this paper, we present an evolutionary explanation.

We model a heterogeneous population of agents who endogenously form partnerships, where the output of each partnership depends on the productivity of the matched agents. The division of this output is governed by societal sharing norms.

We analyze three types of sharing norms. First, the *market sharing norm* allows agents to split output based on their market opportunities, as in a perfectly transferable utility (TU) matching market. Second, the *equal sharing norm* requires matched pairs to divide output equally. Third, we consider *unequal sharing norms*, such as those that allocate a larger (or smaller) share to

the more senior agent. Unlike the market sharing norm, equal and unequal sharing norms lack flexibility, causing the matching market to operate as a nontransferable utility (NTU) one.

In our model, there are three tiers of evolution: matching, productivity, and sharing norm, respectively. At the behavioral level, agents within a population engage in a repeated re-matching process, which immediately results in a stable matching. At the type level, the distribution of types evolves more slowly, driven by the payoffs earned through matching, and converges to a stable distribution. Finally, at the societal level, sharing norms evolve at the slowest rate, shaped by competition among multiple populations with different sharing norms, based on their societal performances.

We find that while the equal sharing norm may not produce as efficient stable matchings as the market sharing norm at the behavioral level, both lead to efficiency at the level of type evolution. This means they ultimately favor the selection of agent types that generate the highest partnership outputs. In contrast, unequal sharing norms introduce inefficiencies at the type evolution stage. As a result, over time, unequal sharing norms are outcompeted. However, both the market sharing norm and the equal sharing norm persist and can coexist in the long run.

To the best of our knowledge, no paper has considered a three-tier evolutionary model with the evolution of matching, productivity, and sharing norm. Previous papers allow the evolution of productive types, given a rapid matching process and a fixed sharing rule over time (e.g., Wu and Zhang, 2021; Hiller, Wu, and Zhang, 2023; Wang and Wu, 2025).

In our model, partnership formation is modeled in a one-sided pairwise matching market (i.e., roommate market) with a continuum of agents in every period. Although many standard results from the parallel two-sided matching settings—e.g., equivalence of socially efficient and stable matchings, convexity of stable payoffs (Shapley and Shubik, 1972; Gretsky, Ostroy, and Zame,

1992)—extend to our one-sided setting, there is no paper that explicitly states and proves these results. To this end, we provide results in more detail and prove them rigorously, which may serve as a reference for subsequent papers that model the evolution of behavior, productivity, and/or preferences in one-sided matching markets.

The only other work we are aware of that explores evolutionary justifications for the equal sharing norm is the book of Skyrms (2014). In his model, a population of agents is randomly matched to play a dollar division game. The population consists of three types of agents: *super-greedy* agents, who demand at least 2/3; *fair-minded* agents, who demand at least 1/2; and *super-modest* agents, who demand at least 1/3. The author demonstrates that, under replicator dynamics, a homogeneous population of fair-minded agents and a polymorphic population with equal proportions of supergreedy and super-modest agents are both asymptotically stable. However, the basin of attraction for the fair-minded population is significantly larger than that of the polymorphic population. The intuition is straightforward. Super-greedy agents secure 2/3 only when paired with super-modest agents and receive nothing otherwise. Super-modest agents can always reach an agreement with any opponent, but they consistently receive the smallest share. Fair-minded agents, by contrast, typically secure 1/2, especially when there is a sufficient number of fair-minded or super-modest agents in the population.

Our model diverges from Skyrms (2014) in several key aspects. First, agents in our model exhibit heterogeneity in their productivity, rather than heterogeneity in demand rules. Second, partnerships in our model emerge endogenously, as opposed to being formed through random encounters, and this is key to the efficiency of the equal-sharing norm in our evolutionary setting. Third, the selection of sharing norms occurs at the societal level, rather than at the individual level, and is driven by the economic performance associated with each sharing norm.

The rest of the paper is organized as follows. Section 2 studies the market sharing norm. Section 3 studies alternative sharing norms. Section 4 studies the evolution of sharing norms, and Section 5 concludes. The appendix collects omitted proofs.

# 2 The Market Sharing Norm

#### 2.1 Population and Matching

Consider a unit mass of agents. Each agent is characterized by a trait  $i \in N = \{1, 2, ..., n\}$ . Let  $x_i \in [0, 1]$  denote the mass of agents who carry trait i, for any  $i \in N$ , and  $\sum_{i=1}^n x_i = 1$ . Let  $x = (x_1, x_2, ..., x_n)$  denote the population state. Let  $X = \{x \in \mathbb{R}^n_+ | \sum_{i=1}^n x_i = 1\}$  denote the set of population states; it is an (n-1)-simplex  $\Delta^{n-1}$ . In this paper, we use  $\mathbb{R}_+$  to refer to the set of nonnegative real numbers and  $\mathbb{R}_{++}$  to refer to the set of strictly positive real numbers. Let  $X_+ = \operatorname{int}(X) = \{x \in \mathbb{R}^n_{++} | \sum_{i=1}^n x_i = 1\}$  denote the set of population states such that there is a positive mass of each type.

Agents can find partners to form pairs; they can also choose not to: If an agent remains unmatched, she receives a payoff of 0. If a trait-i agent and a trait-j agent are matched, they jointly produce a strictly positive payoff of f(i,j). Let  $f: N^2 \to \mathbb{R}_{++}$  denote the production function. Assume that f is symmetric: f(i,j) = f(j,i) for any  $i,j \in N$ .

Let  $\mu_{ij}(x) \geq 0$  denote the mass of (i,j) pairs given the population state x. We have  $\mu_{ij}(x) = \mu_{ji}(x)$ . Since each (i,i) pair contains two trait-i agents, and each (i,j) pair with  $i \neq j$  contains one trait-i agent, we have  $2\mu_{ii}(x) + \sum_{j\neq i} \mu_{ij}(x) \leq x_i$ . Let  $\mu(x)$  be an  $n \times n$  matrix that denotes the aggregate matching (Echenique et al., 2013), whose (i,j) entry is  $\mu_{ij}(x)$ . Note that the

notion of aggregate matching is defined on the population level as opposed to the more familiar individual level. We adopt the stability concept in two-sided TU (transferable utility) matching market (Shapley and Shubik, 1972; Becker, 1973; Gretsky, Ostroy, and Zame, 1992) to our setting of one-sided matching market with a continuum of agents to characterize the stable outcome of the partnership formation process.

**Definition 1** A stable outcome is described by a stable matching  $\mu^*(x)$  and a vector of stable payoffs  $w^*(x) = (w_1^*(x), w_2^*(x), ..., w_n^*(x)) \in \mathbb{R}^n$ , such that

- (i) (individual rationality) each person gets at least as much as staying unmatched:  $w_i^*(x) \ge 0$  for any  $i \in N$ ;
- (ii) (surplus efficiency) each pair exactly divides the surplus:  $w_i^*(x) + w_j^*(x) = f(i,j)$  if  $\mu_{ij}^*(x) > 0$ , for any  $i, j \in N$ ; and
- (iii) (no blocking pair) no pair can get a sum that is strictly more than the sum of their current payoffs:  $w_i^*(x) + w_i^*(x) \ge f(i,j)$  for any  $i,j \in N$ .

We discuss some implications of the definition. First, since an agent gets a payoff of zero if she remains unmatched and would produce a strictly positive surplus with any other agent, all agents are matched in any stable aggregate matching. Second, in the definition, all agents with the same trait have the same stable payoff. This is not an assumption, but would be implied by the definition, namely, by the no-blocking-pair condition: If two agents with the same trait have different payoffs, then there is room for a blocking pair to emerge.

Lemma 1 A stable outcome exists.

Just as in a two-sided matching market (Gretsky, Ostroy, and Zame, 1992), a matching is stable if and only if it is socially efficient. Hence, we can characterize a stable matching by the solution to the maximization problem of the total payoff:

$$\max_{\mu(x)} \sum_{i \in N} \sum_{j \le i} \mu_{ij}(x) f(i,j) \text{ such that } 2\mu_{ii}(x) + \sum_{j \ne i} \mu_{ij}(x) \le x_i \text{ for all } i \in N.$$

When the solution to the maximization problem is unique, it must be the unique stable matching. We will assume that the stable matching is always unique in the subsequent analysis. Let  $W^*(x)$  be the collection of stable payoff vectors  $w^*(x)$  that support the unique stable aggregate matching  $\mu^*(x)$ .

As an example, consider the setting with two types,  $N=\{1,2\}$ . First, suppose 2f(1,2) < f(1,1)+f(2,2). The unique stable outcome involves positive assortative matching— $\mu_{ii}^*=x_i/2$  for  $i\in N$ —and equal split— $w_i^*(x_i)=f(i,i)/2$  for  $i\in N$ . Next, suppose instead 2f(1,2)>f(1,1)+f(2,2). The stable outcome involves negative assortative matching. When  $x_1<1/2$ , the unique stable aggregate matching is given by  $\mu_{12}^*(x)=x_1$  and  $\mu_{22}^*(x)=x_2-x_1$ , and the unique stable payoff vector is given by  $w^*(x)=(f(1,2)-f(2,2)/2,f(2,2)/2)$ . When  $x_1>1/2$ , the unique stable aggregate matching is given by  $\mu_{12}^*(x)=x_2$  and  $\mu_{11}^*(x)=x_1-x_2$ , and the unique stable payoff vector is given by  $w^*(x)=(f(1,1)/2,f(1,2)-f(1,1)/2)$ . When  $x_1=1/2$ , the unique stable aggregate matching  $\mu^*(x)$  is given by  $\mu_{12}^*(x)=1/2$ , and any payoff vector  $w^*(x)$  such that  $f(i,i)/2 \le w_i^*(x) \le f(1,2)-f(j,j)/2$  for  $i\in\{1,2\}$  and  $j\neq i$ , and  $w_1^*(x)+w_2^*(x)=f(1,2)$  is stable.

<sup>&</sup>lt;sup>1</sup>A sufficient condition to ensure unique stable outcome is  $f(i,j) + f(i',j') \neq f(i,i') + f(j,j')$  for any  $i,i',j,j' \in N$  such that  $\{i,i'\} \cap \{j,j'\} = \emptyset$ .

#### 2.2 The Evolution of Traits

The distribution of traits evolves over time, guided by the payoffs associated with different traits. We assume that the process of forming partnerships reaches a stable outcome much more rapidly than the evolution of traits. Thus, when the distribution of traits shifts, the stable outcome swiftly adapts.<sup>2</sup>

We consider the replicator dynamic to describe the evolution of traits. The replicator dynamic can be derived from a biological growth model (Taylor and Jonker, 1978), an intergenerational cultural transmission model (Bisin and Verdier, 2001), or learning models based on imitation (Sandholm, 2010). Let  $\overline{w}^*(x) = \sum_{j \in N} x_j w_j^*(x)$  denote the average payoff in a stable outcome. Note that since there is a unit mass of agents, the average payoff equals the total payoff:  $\overline{w}^*(x) = \sum_{i \in N} \sum_{j \leq i} \mu_{ij}^*(x) f(i,j)$ . Since the unique stable matching  $\mu^*(x)$  must maximize the total payoff,  $\overline{w}^*(x)$  does not vary across  $w^*(x) \in W^*(x)$ . Let  $\overline{\mathbf{w}}^*(x) = (\overline{w}^*(x), \overline{w}^*(x), ..., \overline{w}^*(x)) \in \mathbb{R}^n$  be the n-dimensional vector in which each of the n entries equals  $\overline{w}^*(x)$ . The replicator dynamic is given by a differential inclusion:

$$\dot{x} \in V^{RDI}(x) \equiv \{x \cdot [w^*(x) - \overline{\mathbf{w}}^*(x)] | w^*(x) \in W^*(x)\}.$$
 (RDI)

Hence, the fraction of agents who carry a trait that is associated with an above-average payoff

This approach parallels the indirect evolutionary approach that studies preference evolution (Güth and Yaari, 1992; Güth, 1995), where agents' preferences evolve at a much slower pace compared to their behaviors.

<sup>&</sup>lt;sup>3</sup>A differential inclusion is a generalization of a differential equation where the derivative of a function is constrained to belong to a set of possible values rather than being determined by a single value.

grows and vice versa.

The dynamic described in (RDI) is a differential inclusion because of the possible indeterminacy of stable payoff vectors. When there are multiple stable payoff vectors, the path the dynamic takes depends on the realized stable payoff vector. For example, at x, if the realized stable payoff vector is  $w^*(x)$ , then the growth rate of trait i is given by  $\dot{x}_i = x_i \cdot [w_i^*(x) - \overline{w}^*(x)]$  for any  $i \in N$ , which takes the standard form of the replicator dynamic.

We have the following theorem from Sandholm (2010) that provides sufficient conditions for the existence of solution trajectory.

**Theorem 1** (Sandholm, 2010, Theorem 6.A.1) Consider a differential inclusion  $\dot{x} \in V(x)$ . If V is nonempty, bounded, convex-valued, and upper-hemicontinuous, then for any initial condition  $\xi \in \mathbb{R}^n$ , there exists a Carathéodory solution trajectory  $\{x^t\}_{t\in[0,T]}$  to the differential inclusion. That is, the solution trajectory is Lipschitz continuous, and its derivative  $\dot{x}_t \in V(x)$  at almost all times  $t \in [0,T]$ .

The following lemma shows that the replicator dynamic we consider is well-behaved and thus, combined with Theorem 1, has a solution trajectory in the interior of X. Note that the uniqueness of the solution trajectory is not guaranteed.

**Lemma 2** The correspondence  $V^{RDI}$  is nonempty-valued, bounded, convex-valued, and upper-hemicontinuous in  $X_+$ .

## 2.3 Analysis

We now study convergence and stability of the dynamic processes. Convergence informs us where the dynamic process ends up from all initial conditions, and stability determines whether convergent states of the population are robust against perturbations.

**Definition 2** The  $\xi$ -limit set  $\omega(\xi)$  is the set of all population states such that the solution trajectory  $\{x^t\}_{t\geq 0}$  starting from  $x^0=\xi$  approaches arbitrarily closely infinitely often. Formally,

$$\omega(\xi) := \left\{ y \in X : \exists \{t_k\}_{k=1}^{\infty} \text{ with } \lim_{k \to \infty} t_k = \infty \text{ s.t. } x^0 = \xi \text{ and } \lim_{k \to \infty} x^{t_k} = y \right\}.$$

An element in a  $\xi$ -limit set is called a  $\xi$ -limit point.

The collection of all limit points is denoted by the set  $\Omega = \bigcup_{\xi \in X} \omega(\xi)$ : It captures the notion of recurrence of the dynamics. Let  $A \subseteq X$  be a closed set, and call  $O \subseteq X$  a neighborhood of A if it is open relative to X and contains A.

**Definition 3** A proper subset of X,  $A \subset X$ , is **Lyapunov stable** if for every neighborhood O of A, there exists a neighborhood O' of A such that every solution trajectory  $\{x^t\}_{t\geq 0}$  that starts in O' is contained in O, that is,  $x^0 \in O'$  implies that  $x^t \in O$  for all  $t \geq 0$ . If A is not Lyapunov stable, we call it **Lyapunov unstable**.

Intuitively, Lyapunov stability requires that any displacement from A does not lead the process to go "far" from A at any point in time.

**Definition 4** Set  $A \subset X$  is attracting if there is a neighborhood  $Y \subseteq X$  of A such that every solution trajectory that starts in Y converges to A, that is,  $\xi \in Y$  implies  $\omega(\xi) \subseteq A$ . Set  $A \subset X$  is globally attracting if it is attracting with Y = X. The set of points  $\xi \in X$  such that  $\omega(\xi) \subseteq A$  is called the basin of attraction of A.

Intuitively, that A is attracting requires that given any displacement from A, the process returns to A in the limit.

**Definition 5** Set  $A \subset X$  is asymptotically stable if it is Lyapunov stable and attracting. Set  $A \subset X$  is globally asymptotically stable if it is Lyapunov stable and globally attracting.

Intuitively, asymptotic stability of A requires that given any displacement from A, the process never travels "far" from A and returns to A in the limit. The limiting behavior of deterministic dynamics can be characterized as follows. We will focus on the case that there exists a unique match that leads to the highest payoff.

**Proposition 1** (i) Suppose there exists a unique i such that  $f(i,i) = \max_{k,l} f(k,l)$ . The population state  $x^* = e_i$ , the ith standard basis vector, is the unique globally asymptotically stable state under the replicator dynamic with respect to  $X \setminus \{x | x_i = 0\}$ . It is also the efficient state. (ii) Suppose there exist i and  $j \neq i$  such that  $f(i,j) = \max_{k,l} f(k,l)$ . The population state  $x^*$  such that  $x_i^* = x_j^* = 0.5$  is the unique globally asymptotically stable state under the replicator dynamic with respect to  $X \setminus \{x | x_i = 0 \text{ or } x_j = 0 \text{ or both}\}$ . It is also the efficient state.

Proposition 1 shows that the population states that maximize the average payoff in stable matching are asymptotically stable. See Appendix A for Theorems 3 and 4 that we use to prove stability and convergence based on the Lyapunov method. In the first case when there exists a unique i such that  $f(i,i) = \max_{k,l} f(k,l)$ , we define  $L^{RDI}(x) = -\log x_i$ . In the second case when there exist i and  $j \neq i$  such that  $f(i,j) = \max_{k,l} f(k,l)$ , we define  $L^{RDI}(x) = -(\log(2x_i) + \log(2x_j))$ . We will use  $L^{RDI}(x)$  as the Lyapunov function for (RDI).

To make Proposition 1 more concrete, consider the setting with two productive types. Without loss of generality, assume that f(1,1) > f(2,2). Hence, the two traits differ in own-match productivity. When 2f(1,2) > f(1,1) + f(2,2), we call the payoff structure *submodular*. There is always a unique stable matching, in which the mass of cross-trait matching is maximized (negative

assortative matching). When 2f(1,2) < f(1,1) + f(2,2), we call the payoff structure *supermodular*. There is always a unique stable matching with only own-trait matching (positive assortative matching).

Case 1. Suppose f(1,2) > f(1,1). This immediately implies submodularity. In this case, we always have a unique stable payoff as long as  $x_1 \neq 1/2$ . When  $x_1 < 1/2$ ,  $w_1(x) = f(1,2) - f(2,2)/2 > w_2(x) = f(1,2) - f(2,2)$ . When  $x_1 > 1/2$ ,  $w_1(x) = f(1,1)/2 < w_2(x) = f(1,2) - f(1,1)/2$ . Hence, for (RDI),  $\dot{x}_i > 0$  when  $0 < x_1 < 1/2$ ;  $\dot{x}_i < 0$  when  $x_1 > 1/2$ , which guarantees the global asymptotic stability of  $x^* = (1/2, 1/2)$  given any interior initial state.

Case 2. Suppose f(1,1) > f(1,2) and 2f(1,2) > f(1,1) + f(2,2). We still have submodularity. When  $x_1 < 1/2$ ,  $w_1(x) = f(1,2) - f(2,2)/2 > w_2(x) = f(1,2) - f(2,2)$ . When  $x_1 > 1/2$ ,  $w_1(x) = f(1,1)/2 > w_2(x) = f(1,2) - f(1,1)/2$ . Hence, for (RDI),  $\dot{x}_i > 0$  when  $x_1 > 0$ , which guarantees the global asymptotic stability of  $x_1 = 1$  in (0,1].

Case 3. Suppose f(1,1) > f(1,2) and 2f(1,2) < f(1,1) + f(2,2). In this case, we have supermodularity. We always have  $w_1(x) = f(1,1)/2 > w_2(x) = f(2,2)/2$ . Hence, for (RDI),  $\dot{x}_i > 0$  when  $x_1 > 0$ , which guarantees the global asymptotic stability of  $x_1 = 1$  in (0,1].

To summarize this two-type example, while supermodularity guarantees that trait 1, the more productive trait, prevails through evolution, submodularity does not guarantee the coexistence of both traits. Only when cross-trait match leads to the highest production can both traits coexist. These results confirm Proposition 1, the population state that maximizes the average payoff in stable matching is the long-run prediction of the evolutionary process. When f(1,2) is the highest, x=(1/2,1/2) maximizes the average payoff. When f(1,1) is the highest, x=(1,0) maximizes the average payoff.

# 3 Sharing Norms and Efficiency

In this section, rather than letting agents determine surplus division endogenously within the market, we introduce exogenous sharing norms that specify how the surplus is distributed in each match. These norms reflect the cultural conventions that governed resource allocation in society before the emergence of free markets.

Let  $u_{ij}$  denote a type-i agent's payoff from her match with a type-j agent.  $u_{ij} + u_{ji} = f(i, j)$ . We adopt the stability concept in two-sided NTU (nontransferable utility) matching market (Gale and Shapley, 1962) to our setting of one-sided matching markets with a continuum of agents to characterize the stable matching of the partnership formation process.

#### **Definition 6** A stable aggregate matching $\mu^*(x)$ satisfies

- (i) (individual rationality) each person gets at least as much as staying unmatched:  $u_{ij} \ge 0$  for any  $i, j \in N$  such that  $\mu_{ij}^*(x) > 0$ ;
- (ii) (no blocking pair) no pair of persons can both be strictly better off than what they have in their current matches:  $u_{ij} \leq u_{ik}$  or  $u_{ji} \leq u_{jl}$  for any  $i, j, k, l \in N$ , such that  $\mu^*(ik) > 0$ ,  $\mu^*(jl) > 0$ .

Carmona and Laohakunakorn (2024) prove the existence of stable aggregate matching. For x and  $\mu^*(x)$ , let  $u_i^*(x)$  denote the average payoff of all type-i agents. Let  $u^*(x) = (u_1^*(x), u_2^*(x), ..., u_n^*(x)) \in \mathbb{R}^n$  denote the vector of average payoffs. Let  $\overline{u}^*(x)$  denote the average payoff in the entire population. Let  $\overline{\mathbf{u}}^*(x) = (\overline{u}^*(x), \overline{u}^*(x), ..., \overline{u}^*(x)) \in \mathbb{R}^n$ . The evolution of traits is still dictated by the replicator dynamic. But now it is given by a differential equation:

$$\dot{x} = V^{RDE}(x) \equiv \left\{ x \cdot [u^*(x) - \overline{\mathbf{u}}^*(x)] \right\}. \tag{RDE}$$

Theorem 5 in Appendix A establishes asymptotic stability for (RDE).

### 3.1 Equal Sharing Norm

First, suppose two agents in a pair equally split the payoff they jointly produce. That is,  $u_{ij} = f(i,j)/2$ . In the remaining analysis, we will assume that  $f(i,j) \neq f(i,l)$ , for any i and any  $j \neq l$  (see footnote 1). Without loss of generality, assume f(1,1) > f(i,i) for any  $i \neq 1$ .

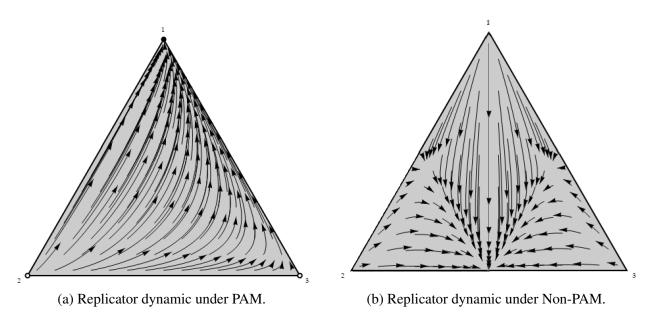
**Proposition 2** (i) Suppose  $f(1,1) = \max_{k,l} f(k,l)$ . Then  $x^* = e_1$ , where  $e_1$  is the first standard basis vector, is globally asymptotically stable under (RDE) with respect to  $X \setminus \{x | x_1 = 0\}$ . It is also the efficient state. (ii) Suppose there exist i and j such that  $i \neq j$  and  $f(i,j) = \max_{k,l} f(k,l)$ . Then  $x^*$  such that  $x_i^* = x_j^* = 1/2$  is globally asymptotically stable under (RDE) with respect to  $X \setminus \{x | x_i = 0 \text{ or } x_j = 0 \text{ or both}\}$ . It is also the efficient state.

Similar to the analysis for the market sharing norm, here we will focus on two cases. In the first case when a single type (type 1) is the most productive in terms of production, we define  $L^{RDE}(x) = -\log x_1$ . In the second case where there exist i and j such that  $i \neq j$  and  $f(i,j) = \max_{k,l} f(k,l)$ , we define  $L^{RDE}(x) = -(\log(2x_i) + \log(2x_j))$ . Proposition 2 will use  $L^{RDE}(x)$  as the Lyapunov function for (RDE).

Note that  $L^{RDE}(x)$  is identical to  $L^{RDI}(x)$ , which we use to prove stability for (RDI) in Section 2.3. Although they are the same, they function differently in the two settings due to the inherent differences between TU and NTU matching. Specifically, when a pair of types (including potentially the same type) are most productive when matched, these types will pair with each other to the greatest extent possible under NTU matching, as in the equal sharing norm setting. This results in their average payoff being higher than the population average—an essential condition for the

Lyapunov method to apply. However, under TU matching, as in the market sharing norm setting, these types may not necessarily pair with each other to the greatest extent possible. Nevertheless, the no-blocking-pair condition under TU matching still ensures that the average payoff for these types exceeds the population average.

Figure 1: Comparison of replicator dynamics under PAM and Non-PAM.



Note: Panel (a) illustrates the replicator dynamics when f(1,1) = 6, f(1,2) = 1, f(1,3) = 5, f(2,2) = 2, f(2,3) = 3, and f(3,3) = 4. Panel (b) illustrates the replicator dynamics when f(1,1) = 1, f(1,2) = 3, f(1,3) = 5, f(2,2) = 2, f(2,3) = 6, and f(3,3) = 4.

To illustrate, we consider settings with three types. Suppose f(1,1) > f(1,2), f(1,1) > f(1,3), f(2,2) > f(1,2), f(2,2) < f(2,3), f(3,3) < f(1,3), and f(3,3) > f(2,3). This payoff structure leads to PAM and the globally attracting and stable state  $x^* = (1,0,0)$ . Figure 1a provides a graphic illustration of (RDE).

Alternatively, suppose f(1,1) < f(1,2) < f(1,3), f(2,2) < f(1,2) < f(2,3), and f(3,3) < f(1,3) < f(2,3). Suppose the initial state  $x^0 = (x_1^0, x_2^0, x_3^0) = (0.3, 0.5, 0.2)$ . The unique stable matching is characterized by  $\mu_{12} = 0.3, \mu_{23} = 0.2$ . Then  $F_1(x^0) = f(1,2)/2$ ,  $F_2(x^0) = 0.6 \cdot [f(1,2)/2] + 0.4 \cdot [f(2,3)/2]$  and  $F_3(x^0) = f(2,3)/2$ . The average pay-

off  $\overline{F}(x^0)=0.6\cdot [f(1,2)/2]+0.4\cdot [f(2,3)/2]$ . Hence, under the replicator dynamic,  $\dot{x}_1=x_1^0\cdot [F_1(x^0)-\overline{F}(x)]<0, \ \dot{x}_2=x_2^0\cdot [F_2(x^0)-\overline{F}(x)]=0, \ \dot{x}_3=x_3^0\cdot [F_3(x^0)-\overline{F}(x)]>0.$  Hence,  $x_1$  shrinks,  $x_2$  stagnates, and  $x_3$  grows. Therefore,  $\lim_{t\to\infty}x^t=(0,0.5,0.5)$ . Figure 1b provides a graphic illustration of (RDE).

In sum, under the equal-sharing norm, efficiency is always achieved through evolution for any payoff structure f.

#### 3.2 Unequal Sharing Norms

Now suppose the society has a universal sharing norm that features an unequal division of joint production. Let  $\alpha_{ij} \in (0,1)$  denote the share of joint production a type-i agent gets when matched with a type-j agent.

Assume that the universally unequal sharing norm takes the following form:  $\alpha_{ii} = 0.5$  for any i and  $\alpha_{ij} > 0.5$  if i < j. The society is hierarchical in this case, where types represent seniority and a more senior agent can get a larger share when matched with a more junior agent. Assume  $f(k,k) = \max_i f(i,i)$ , indicating that type-k is the most productive in terms of matching with its own type. We allow  $k \neq 1$  to maintain generality and avoid assuming that the most senior type is also the most productive in own-type matching.

For illustration, consider the following examples.

Suppose there are two types 1 and 2. The payoff structure satisfies that f(1,1)=6, f(2,2)=8 and f(1,2)=10, and the sharing norm satisfies that  $\alpha_{12}=0.9$  and  $\alpha_{21}=0.1$ . In this case,  $u_{11}=3, u_{22}=4, u_{12}=9, u_{21}=1$ , which induces PAM, so the evolutionary dynamic is simply driven by the comparison of  $u_{11}$  and  $u_{22}$ , which leads to a unique stable state (0,1). However, this

state is not efficient, as the society can achieve a higher average payoff in the state (0.5, 0.5).

Suppose there are two types 1 and 2. The payoff structure satisfies that f(1,1)=6, f(2,2)=7 and f(1,2)=10, and the sharing norm satisfies that  $\alpha_{12}=0.6$  and  $\alpha_{21}=0.4$ . In this case,  $u_{11}=3, u_{22}=3.5, u_{12}=6, u_{21}=4$ , which induces NAM. To determine the stable state(s), we compare the average payoffs of the type-1 and type-2 agents. When  $x_1 \leq 0.5$ ,

$$F_1(x) = u_{12} = 6 > F_2(x) = \frac{x_1}{x_2}u_{21} + \frac{x_2 - x_1}{x_2}u_{22} = 4\frac{x_1}{x_2} + 3.5\frac{x_2 - x_1}{x_2}.$$

Hence, no state is stable in this region. When  $x_1 > 0.5$ ,

$$F_1(x) = \frac{x_1 - x_2}{x_1} u_{11} + \frac{x_2}{x_1} u_{12} = 3 \frac{x_1 - x_2}{x_1} + 6 \frac{x_2}{x_1}, \ F_2(x) = u_{21} = 4.$$

Hence, there exists a unique stable state (3/4, 1/4). However, this state is not efficient, as the society can achieve a higher average payoff in the state (0.5, 0.5).

The examples demonstrate that universally unequal sharing norms can lead to inefficiency through evolution. We have the following general result.

**Proposition 3** For any universally unequal sharing norm, there exists a payoff structure f that leads to an asymptotically stable state that is inefficient.

# **4** The Evolution of Sharing Norms

Suppose that on top of the evolution of traits, there is another layer of evolution on sharing norms. Let s denote a sharing norm and let S denote the space for sharing norms. There are many popular

lations, and each population is equipped with a different sharing norm. Let  $x^*(s)$  denote a stable state in the evolution of types in the population with sharing norm s and let  $X^*(s)$  denote the set of stable states.

**Definition 7** A sharing norm s is **evolutionary stable against** s' if for every payoff structure f,  $\overline{F}(x^*(s)) \ge \overline{F}((x^*(s'))$  for any  $x^*(s) \in X^*(s)$  and  $x^*(s') \in X^*(s')$ ; and for some payoff structure f,  $\overline{F}(x^*(s)) > \overline{F}((x^*(s'))$  for some  $x^*(s) \in X^*(s)$  and  $x^*(s') \in X^*(s')$ .

We are essentially considering a three-speed dynamic model. At the behavior level, agents within each population engage in a repeated re-matching process, which quickly converges to a stable matching. At the trait level, the distribution of traits evolves relatively more slowly and converges to a stable distribution. At the societal sharing norm level, the sharing norms evolve the slowest. According to our previous analysis, the equal sharing norm and the market sharing norm are robust in selection on the society level, as they always induce the efficient distribution of traits.

**Proposition 4** The equal sharing norm and the market sharing norm are both evolutionarily stable against any non-equal sharing norms.

This result rationalizes why the equal sharing norm survives and prevails alongside the marketbased norm.

# 5 Conclusions

This paper offers an evolutionary perspective on the resilience of the equal sharing norm and challenges the assumption that market-based approaches are inherently superior. Through a three-tier evolutionary framework, we demonstrate how equal sharing, despite its rigidity, fosters efficient type evolution and promotes long-term productivity. Our findings suggest that the equal sharing norm, far from being an outdated relic, continues to thrive alongside market mechanisms due to its capacity to shape stable and productive populations.

By extending the existing literature to incorporate endogenous partnership formation and the gradual evolution of societal norms, our model highlights the interplay between economic performance and social norms. The results underscore the importance of considering multi-level evolutionary processes when analyzing social and economic institutions.

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### **A Omitted Proofs**

**Proof of Lemma 1.** A match consists of two partners of types i and j. An individual of any type can be matched with any individual of the same or any other type or remain single. Let a match  $\{i,j\}$  generate a surplus  $s_{ij}$ , and  $s_{ji}=s_{ij}$ . Without loss of generality, we normalize the utilities of singles to be zero. A matching can be described by a matrix of real numbers  $(\mu_{ij})$  indexed by  $i,j \in I$  such that  $\mu_{ij}$  is the mass of matches between types i and j. Let  $\mu_{i0}$  denote the mass of singles of type i.

The set of feasible one-sided matchings is

$$\mathcal{M}_1(x) = \left\{ \mu = (\mu_{ij}) \middle| 2\mu_{ii} + \sum_{j \neq i} \mu_{ij} \le x_i \, \forall i \in I \text{ and } \mu_{ij} = \mu_{ji} \, \forall i, j \in I \right\}.$$

We define an outcome  $(\mu, w)$  as the specification of a feasible roommate matching  $\mu$  and an associated vector of payoffs  $(w_i)$  to each individual of type i. These payoffs have to be feasible: The sum of payoffs across the population has to be equal to the total output under the matching  $\mu$ . In a one-sided matching  $\mu$ , the total surplus created is

$$S_1(\mu) = \sum_{i \in I} \mu_{ii} s_{ii} + \sum_{i \in I} \left[ \sum_{j \in I \setminus \{i\}} \frac{\mu_{ij}}{2} s_{ij} \right] = \sum_{i \in I} \left[ \mu_{ii} s_{ii} + \sum_{j \in I \setminus \{i\}} \frac{\mu_{ij}}{2} s_{ij} \right].$$

A one-sided outcome  $(\mu, w)$  is **feasible** if  $\mu$  is a feasible one-sided matching and stable payoff vector w also satisfies a feasibility condition:  $S_1(\mu) = \sum n_i w_i$ . A feasible outcome  $(\mu, w)$  is **stable** if (i)  $w_i \geq 0$  for any  $i \in I$  and (ii)  $w_i + w_j \geq s_{ij}$  for any  $i, j \in I$ . We say that a matching is **stable** if there exists a payoff vector  $w = (w_i)_{i \in I}$  such that the outcome  $(\mu, w)$  is stable.

In two-sided matching models, stable two-sided matchings maximize total surplus. We seek

to arrive at a similar conclusion. We mimic the two-sided matching problem to define a surplus maximization problem. The maximum of the aggregate surplus over the set of feasible one-sided matchings  $\mathcal{M}_1(x)$  is

$$P_1(x) = \max_{\mu \in \mathcal{M}_1(x)} S(\mu). \tag{P_1}$$

Explicitly, this one-sided primal program is

$$P_1(x) = \max_{\mu} \ S(\mu)$$
 subject to 
$$2\mu_{ii} + \sum_{j \in I \setminus \{i\}} \mu_{ij} \le x_i \quad \forall i \in I, \qquad \qquad \text{(feasibility)}$$
 
$$\mu_{ij} = \mu_{ji} \quad \forall i,j \in I. \qquad \qquad \text{(symmetry)}$$

Define the following one-sided dual program:

$$D_2(x) = \min_{w = (w_i)_{i \in I}, A = (A_{ij})_{i,j \in I}} \sum_{i \in I} x_i w_i \qquad (D_1)$$
 subject to 
$$w_i \geq 0 \quad \forall i \in I \qquad \text{(individual rationality)}$$
 
$$w_i + w_j \geq s_{ij} + A_{ij} \quad \forall i, j \in I, \qquad \text{(no blocking pair)}$$
 
$$A_{ij} = -A_{ji} \quad \forall i, j \in I. \qquad \text{(anti-symmetry)}$$

Consider an associated two-sided matching problem, which will be important for our subsequent proofs to leverage the well-established tools in the two-sided matching literature. Denote the

set of feasible two-sided matchings by

$$\mathcal{M}_2(x,x) = \left\{ \nu = (\nu_{ij}) \middle| \sum_{j \in I} \nu_{ij} \le x_i \, \forall i \in I \text{ and } \sum_{i \in I} \nu_{ij} \le x_j \, \forall j \in I \right\},$$

and the total surplus of a two-sided matching  $\nu$  by

$$S_2(\nu) = \sum_{i,j \in I} \nu_{ij} s_{ij}.$$

A stable outcome in the two-sided matching setting is defined analogously:  $(\nu, u, v)$  is a *two-sided* stable outcome that consists of a feasible two-sided matching  $\nu = (\nu_{ij})_{i,j \in I}$  and two-sided payoff vectors  $u = (u_i)_{i \in I}$  and  $v = (v_j)_{j \in I}$  if (i) (individual rationality)  $u_i \geq 0$  for any  $i \in I$  and  $v_j \geq 0$  for any  $i \in I$ , (ii) (no blocking pair)  $u_i + v_j \geq s_{ij}$  for any  $i, j \in I$ , and (iii) (surplus efficiency)  $u_i + v_j = s_{ij}$  if  $\nu_{ij} > 0$ .

The two-sided surplus maximization problem of population state (x/2, x/2)—the **two-sided primal program**—associated with the one-sided primal program ( $P_1$ ) of population state x is

$$P_2(x/2, x/2) = \max_{\nu \in \mathcal{M}_2(x/2, x/2)} S(\nu). \tag{P_2}$$

Explicitly,

$$P_2(x/2,x/2) = \max_{\nu} S(\nu)$$
 subject to 
$$\sum_{j\in I} \nu_{ij} \leq x_i \forall i \in I \text{ and } \sum_{i\in I} \nu_{ij} \leq x_j \forall j \in I.$$
 (feasibility)

Note that the symmetry constraints in the one-sided primal program are absent in the two-sided

primal program. The two-sided dual program is

$$D_2(x/2, x/2) = \min_{u,v} \sum_{i \in I} \frac{1}{2} x_i u_i + \sum_{j \in I} \frac{1}{2} x_j v_j$$
 (D<sub>2</sub>)

subject to  $u_i \ge 0 \ \forall i \in I \ \text{and} \ v_j \ge 0 \ \forall j \in I,$  (individual rationality)

 $u_i + v_j \ge s_{ij} \quad \forall i, j \in I.$  (no blocking pair)

By Shapley and Shubik (1972) and Gretsky, Ostroy, and Zame (1992), there exist two-sided stable matchings  $\nu$  and they coincide with the solution of the two-sided primal program ( $P_2$ ). Moreover, the associated payoffs (u, v) solve the two-sided dual program ( $D_2$ ). Finally, for any stable matching  $\nu$ ,  $\nu_{ij} > 0$  implies  $u_i + v_j = s_{ij}$ ,  $\nu_{i0} > 0$  implies  $u_i = 0$ , and  $\nu_{0j}$  implies  $v_j = 0$ .

Note that the two-sided matching problem is a particular case of the one-sided matching problem: If  $s_{ij} = -\infty$  whenever i and j belong to the same side, then any optimal or stable matching will be bipartite.

**Lemma 3** The values of the one-sided primal program with population state  $x \in X_+$  and the associated two-sided primal program with population state (x/2, x/2) coincide:

$$P_1(x) = P_2(x/2, x/2).$$

**Proof of Lemma 3.** Consider a matching  $\mu \in \mathcal{M}_1(x)$ . Define  $\nu$  such that  $\nu_{ij} = \mu_{ij}/2$  if  $i \neq j$  and  $\nu_{ii} = \mu_{ii}$ . For any  $i \in I$ ,

$$\sum_{j \in I} \nu_{ij} = \nu_{ii} + \sum_{j \neq i} \nu_{ij} = \mu_{ii} + \sum_{j \neq i} \mu_{ij}/2 \le x_i/2,$$

and

$$\sum_{j \in I} \nu_{ji} = \nu_{ii} + \sum_{j \neq i} \nu_{ji} = \mu_{ii} + \sum_{j \neq i} \mu_{ji}/2 \le x_i/2,$$

so  $\nu \in \mathcal{M}_2(x/2,x/2)$ , as the feasibility constraint for  $\nu \in \mathcal{M}_2(x/2,x/2)$  is satisfied.

$$S_1(\mu) = \sum_{i \in I} \mu_{ii} s_{ii} + \sum_{i \in I} \left[ \sum_{j \in I \setminus \{i\}} \frac{\mu_{ij}}{2} s_{ij} \right] = \sum_{i \in I} \left[ \sum_{j \in I} \nu_{ij} s_{ij} \right] = S_2(\nu).$$

Hence,  $\nu$ , a feasible two-sided matching in (x/2, x/2), achieves the maximum surplus of one-sided matching under population state x (achieved by the optimal solution  $\mu$ ). We have

$$P_1(x) \le P_2(x/2, x/2). \tag{1}$$

Conversely, let  $(\nu_{ij})$  maximize aggregate surplus over  $\mathcal{M}_2(x/2,x/2)$ . By the symmetry of s,  $(\nu_{ji})$  is also a maximizer. Since  $(P_2)$  is a linear program,  $\nu'_{ij}=(\nu_{ij}+\nu_{ji})/2$  also maximizes it. Define  $\mu$  such that  $\mu'_{ij}=2\nu'_{ij}$  if  $i\neq j$  and  $\mu'_{ii}=\nu'_{ii}$ . Then for any  $i\in I$ ,

$$2\mu'_{ii} + \sum_{j \neq i} \mu'_{ij} = 2\nu_{ii} + \sum_{j \neq i} (\nu_{ij} + \nu_{ji}) = \sum_{j \in I} \nu_{ij} + \sum_{j \in I} \nu_{ji} \le x_i,$$

where  $\sum_{j\in I} \nu_{ij} \leq x_i/2$  and  $\sum_{j\in I} \nu_{ji} \leq x_i/2$  follow from the feasibility constraints of  $\nu \in \mathcal{M}_2(x/2,x/2)$ . Hence,  $\mu' \in \mathcal{M}_1(x)$ . The aggregate surplus under one-sided matching  $\mu'$  is

$$\sum_{i \in I} \mu'_{ii} s_{ii} + \sum_{i \in I} \left[ \sum_{j \neq i} \frac{\mu'_{ij}}{2} s_{ij} \right] = \sum_{i \in I} \nu'_{ii} s_{ii} + \sum_{i \in I} \left[ \sum_{j \neq i} \nu'_{ij} s_{ij} \right] = \sum_{i \in I} \sum_{j \in I} \nu'_{ij} s_{ij}.$$

Hence,  $\mu'$ , a feasible one-sided matching in population state x, achieves the maximal two-sided

surplus in population state (x/2, x/2) (achieved by the optimal solution  $\nu'$ ). Hence,

$$P_1(x) \ge P_2(x/2, x/2).$$
 (2)

Combining (1) and (2), we have  $P_1(x) = P_2(x/2, x/2)$ .

**Theorem 2** (i) There exist stable roommate outcomes. (ii) Stable roommate matchings solve the one-sided primal problem  $(P_1)$ , i.e., achieve the maximal aggregate surplus. (iii) Stable one-sided payoffs  $w = (w_i)_{i \in I}$  solve the one-sided dual program  $(D_1)$ .

**Proof of Theorem 2.** (i) By Lemma 3, the values of one-sided primal program  $(P_1)$   $P_1(x)$  and two-sided primal program  $(P_2)$   $P_2(x/2, x/2)$  coincide. Let  $\nu = (\nu_{ij})$  denote a solution of the two-sided primal program. By the duality result of Shapley and Shubik (1972) and Gretsky, Ostroy, and Zame (1992), there exist two-sided stable payoff vectors  $(u_i)$  and  $(v_j)$  that solve the two-sided dual program  $(D_2)$   $D_2(x/2, x/2)$ , namely, such that  $u_i \geq 0$  for any  $i \in I$ ,  $v_j \geq 0$  for any  $j \in I$ ,  $u_i + v_j \geq s_{ij}$  for any  $i, j \in I$ , and  $u_i + v_j = s_{ij}$  whenever  $\nu_{ij} > 0$ .

Define  $\mu_{ij}=\nu_{ij}+\nu_{ji}$  when  $i\neq j,$   $\mu_{ii}=\nu_{ii},$  and  $w_i=(u_i+v_i)/2$  for any  $i\in I.$  We have  $w_i\geq 0,$   $w_i+w_j\geq s_{ij},$   $w_i+w_j=s_{ij}$  whenever  $\mu_{ij}>0,$  and

$$\sum_{i \in I} x_i w_i = \frac{1}{2} \left[ \sum_{i \in I} x_i u_i + \sum_{i \in I} x_i v_i \right] = P_2(x/2, x/2) = P_1(x) = S_1(\mu).$$

Hence,  $(\mu, w)$  is a one-sided stable outcome.

(ii) Conversely, assume that  $\mu$  is a stable one-sided matching. Then, by definition, there exists a one-sided payoff vector  $w=(w_i)_{i\in I}$  such that (i)  $w_i\geq 0$  for any  $i\in I$ , (ii)  $w_i+w_j\geq s_{ij}$  for any  $i,j\in I$ , and (iii)  $\sum_{i\in I}x_iw_i=\sum_{i\in I}\mu_{ii}s_{ii}+\sum_{i\in I}\sum_{j\in I\setminus\{i\}}\frac{\mu_{ij}}{2}s_{ij}$ .

The Lagrangian of  $(P_1)$  is

$$\mathcal{L}_{1}(\mu) = \sum_{i \in I} \left[ \mu_{ii} s_{ii} + \sum_{j \in I \setminus \{i\}} \frac{\mu_{ij}}{2} s_{ij} \right]$$

$$-w_{i} \left[ 2\mu_{ii} + \sum_{j \in I \setminus \{i\}} \mu_{ij} - x_{i} \right] - \sum_{i,j} A_{ij} (\mu_{ij} - \mu_{ji}) - \sum_{i,j} A_{ji} (\mu_{ji} - \mu_{ij}),$$

where  $w_i \ge 0$  for any  $i \in I$  and  $A_{ij} \ge 0$  for any  $i, j \in I$ . For any  $i, j \in I$  such that  $i \ne j$ ,

$$\frac{1}{2}s_{ij} - w_i - A_{ij} + A_{ji} \le 0,$$

$$\frac{1}{2}s_{ji} - w_j - A_{ji} + A_{ij} \le 0.$$

Combining the two, we get  $s_{ij} \leq w_i + w_j$  for i and  $j \neq i$ . Hence, (w, A = 0) are Lagrangian multipliers for the one-sided primal program  $(P_1)$ , and the stable  $\mu$  is an optimal solution of  $(P_1)$ .

(iii) The linear program  $(D_2)$  is the dual of the primal program  $(P_1)$ . Because the stable matching  $\mu$  solves  $(P_1)$  and because of the argument in (ii) above, the stable payoff vector associated with the stable matching  $\mu$  solves the dual program  $(D_2)$ .

Hence, Theorem 2 proves the existence of stable matching in the one-sided matching setting with a continuum of agents.

**Proof of Lemma 2.** First, fix a population state  $x \in X_+$ . The set of stable one-sided payoffs, W(x), is convex. Fix two stable payoff vectors  $w^{\spadesuit} \in W(x)$  and  $w^{\diamondsuit} \in W(x)$ . Take any  $\lambda \in (0,1)$ . We have (i)  $\lambda w_i^{\spadesuit} + (1-\lambda)w_i^{\diamondsuit} \geq 0$  for any  $i \in I$ , because  $w_i^{\spadesuit} \geq 0$  and  $w_i^{\diamondsuit} \geq 0$  for any  $i \in I$ , (ii)  $[\lambda w_i^{\spadesuit} + (1-\lambda)w_i^{\diamondsuit}] + [\lambda w_j^{\spadesuit} + (1-\lambda)w_j^{\diamondsuit}] \geq s_{ij}$  for any  $i, j \in I$ , because  $w_i^{\spadesuit} + w_j^{\spadesuit} \geq s_{ij}$  and  $w_i^{\diamondsuit} + w_j^{\diamondsuit} \geq s_{ij} \geq s_{ij}$ .

Second, fix a population state  $x \in X_+$ . The set of stable one-sided payoffs, W(x), is compact. Since W(x) is a set in  $\mathbb{R}^{|I|}$ , it suffices to show that W(x) is closed and bounded. Each element of W(x) is bounded due to the surplus function being bounded. The set is also closed, because all individual rationality and no-blocking-pair constraints are non-strict inequalities.

Third, The correspondence,  $W: X_+ \rightrightarrows \mathbb{R}^{|I|}$ , that specifies the set of stable one-sided payoffs W(x) for population state  $x \in X_+$ , is upper-hemicontinuous. Proof:  $W: X_+ \rightrightarrows \mathbb{R}^{|I|}$  is upper-hemicontinuous if and only if  $x^k \to x$ ,  $w^k \in W(x^k)$ , and  $w^k \to w$  implies  $w \in W(x)$ . It suffices to show that  $S_1(x) = \sum_{i \in I} w_i x_i$  and w satisfies  $w_i \geq 0$  for any  $i \in I$  and  $w_i + w_j \geq s_{ij}$  for any  $i, j \in I$ . First, we show that  $S_1(x) = \int_{i \in I} w_i x_i$ .

$$\left| \sum_{i \in I} w_{i} x_{i} - S_{1}(x) \right|$$

$$= \left| \sum_{i \in I} w_{i} x_{i} - \sum_{i \in I} w_{i}^{k} x_{i}^{k} + S_{1}(x^{k}) - S_{1}(x) \right|$$

$$\leq \left| \sum_{i \in I} w_{i} x_{i} - \sum_{i \in I} w_{i}^{k} x_{i}^{k} \right| + \left| S_{1}(x^{k}) - S_{1}(x) \right|$$

$$\leq \left| \sum_{i \in I} w_{i} x_{i} - \sum_{i \in I} w_{i} x_{i}^{k} \right| + \left| \sum_{i \in I} w_{i} x_{i}^{k} - \sum_{i \in I} w_{i}^{k} x_{i}^{k} \right| + \left| S_{1}(x^{k}) - S_{1}(x) \right|$$

$$\leq \left| \sum_{i \in I} w_{i} x_{i} - \sum_{i \in I} w_{i} x_{i}^{k} \right| + \left| \left| w - w^{k} \right| + \left| S_{1}(x^{k}) - S_{1}(x) \right|.$$

Fix  $\epsilon$ . Since  $x^k \to x$ , there is a  $k_1(\epsilon)$  such that all  $k > k_1(\epsilon)$ ,  $\left|\sum_{i \in I} w_i x_i - \sum_{i \in I} w_i x_i^k\right| \le \epsilon/3$ . Since  $w^k \to w$ , there is a  $k_2(\epsilon)$  such that for all  $k > k_2(\epsilon)$ ,  $\left|\left|w - w^k\right|\right| \le \epsilon/3$ . Since  $x^k \to x$ ,  $\left|S_1(x^k) - S_1(x)\right| \le \epsilon/3$ . Therefore,  $\left|\sum_{i \in I} w_i x_i - S_1(x)\right| \le \epsilon$  for any  $\epsilon > 0$ .

We also need to show that w satisfies the stability conditions. Suppose otherwise:  $w_i + w_j < s_{ij}$  for a positive measure of (i,j) or  $w_i < 0$  for some  $i \in I$ . Then  $\lim_{k \to \infty} \|w - w^k\| > 0$ , a

contradiction to the assumption that  $w^k \to w$ .

In what follows, we provide the theorems we will depend on to use the Lyapunov method to show convergence and stability of the dynamics.

**Theorem 3** (Sandholm, 2010, Theorem 7.B.2) Let  $A \subseteq X$  be closed and let  $Y \subseteq X$  be a neighborhood of A. Let  $L: Y \to R+$  be Lipschitz continuous with  $L^{-1}(0) = A$ . If each solution  $\{x^t\}_{t\geq 0}$  of  $\dot{x} \in V^{RDI}(x)$  (or  $\dot{x} = V^{RDE}(x)$ ) satisfies  $\dot{L}(x^t) \leq 0$  for almost all  $t \geq 0$ , then A is Lyapunov stable.

Theorem 3 states that the existence of a Lipschitz continuous Lyapunov function L(x) guarantees that  $L^{-1}(0)$ , the set of population states that minimize L(x), is Lyapunov stable.

**Theorem 4** (Sandholm, 2010, Theorem 7.B.4) Let  $Y \subset X$  be relatively open and inescapable under (RDI). Let  $L: Y \to R$  be  $C^1$  and satisfy (i)  $\frac{\partial L}{\partial v}(x) \equiv \nabla L(x)'v \leq 0$  for all  $v \in V^{RDI}(x)$  and  $x \in Y$  and (ii)  $[\mathbf{0} \notin V^{RDI}(x) \Longrightarrow \frac{\partial L}{\partial v}(x) < 0]$  for all  $v \in V^{RDI}(x)$  and  $x \in Y$ . Then, for all solutions  $\{x^t\}$  of (RDI) with  $x_0 \in Y$ ,  $\omega(\{x^t\}) \subseteq \{x \in Y : \mathbf{0} \in V(x)\}$ .

Theorem 4 shows that the existence of a  $C^1$  Lyapunov function L(x) guarantees the solution trajectories converge to the states that minimize L(x). Combining Theorems 3 and 4 gives us globally asymptotic stability of the set of population states that minimize L(x) under (RDI).

**Proof of Proposition 1.** In the first case,  $L^{RDI}(x) = -\log x_i$  is a  $C^1$  function. Moreover, for any x such that  $x_i > 0$ , and for any  $v = x \cdot [w^*(x) - \overline{w}^*(x)]$ , we have

$$\frac{\partial L^{RDI}}{\partial v}(x) = \nabla L^{RDI}(x)'v$$

$$= -1/x_i * x_i(w_i^*(x) - \overline{w}^*(x))$$
$$= -(w_i^*(x) - \overline{w}^*(x)).$$

By the definition of stable matching,  $w_i^*(x) \geq f(i,i)/2$ . By the fact that  $f(i,i) = \max_{k,l} f(k,l)$ ,  $f(i,i)/2 > \overline{w}^*(x)$  as long as  $x \neq e_i$ . Therefore, we have  $\frac{\partial L^{RDI}}{\partial v}(x) < 0$ . At  $x^* = e_i$ , the stable matching is given by  $\mu_{ii}(e_i) = 0.5$ , where  $w_i^*(e_i) = \overline{w}^*(e_i) = f(1,1)/2$ . Hence,  $V^{RDI}(e^1) = \{\mathbf{0}\}$ . Also,  $L^{-1}(0) = \{e_i\}$ . By Theorems 3 and 4,  $e_i$  is the globally asymptotically stable state with respect to  $X \setminus \{x | x_i = 0\}$ . In addition,  $f(i,i) = \max_{k,l} f(k,l)$  implies that  $e_i$  is the unique efficient state.

In the second case,  $L^{RDI}(x) = -(\log(2x_i) + \log(2x_j))$  is a  $C^1$  function. Moreover, for any x such that  $x_i > 0$  and  $x_j > 0$ , and for any  $v = x \cdot [w^*(x) - \overline{w}^*(x)]$ , we have

$$\frac{\partial L^{RDI}}{\partial v}(x) = \nabla L^{RDI}(x)'v 
= -1/x_i * x_i(w_i^*(x) - \overline{w}^*(x)) - 1/x_j * x_j(w_j^*(x) - \overline{w}^*(x)) 
= -((w_i^*(x) + w_j^*(x)) - 2\overline{w}^*(x)).$$

By the definition of stable matching,  $w_i^*(x) + w_j^*(x) \geq f(i,j)$ . By the fact that  $f(i,j) = \max_{k,l} f(k,l)$ ,  $f(i,j)/2 > \overline{w}^*(x)$ . Therefore, we have  $\frac{\partial L^{RDI}}{\partial v}(x) < 0$ . At  $x^*$  such that  $x_i^* = x_j^* = 0.5$ , the stable matching is given by  $\mu_{ij}(x^*) = 0.5$ , where  $w^*(x^*)$  that satisfies  $w_i^*(x^*) = w_j^*(x^*) = f(i,j)/2$  is a possible stable payoff vector. Hence  $\mathbf{0} \in V^{RDI}(x^*)$ . Also,  $L^{-1}(0) = \{x^*\}$ . By Theorems 3 and 4,  $x^*$  is the globally asymptotically stable state with respect to  $X \setminus \{x | x_i = 0 \text{ or } x_j = 0 \text{ or both}\}$ . In addition,  $f(i,j) = \max_{k,l} f(k,l)$  implies that  $x^*$  is the unique efficient state.

**Theorem 5** (Sandholm, 2010, Corollary 7.B.6) Let  $A \subseteq X$  be closed and let  $Y \subseteq X$  be a neighborhood of A. Let  $L: Y \to R$  be  $C^1$  with  $L^{-1}(0) = A$ . If  $\dot{L}(x) < 0$  for all  $x \in Y - A$ , then A is asymptotically stable under  $\dot{x} = V^{RDE}(x)$ . If in addition, Y = X, then A is globally asymptotically stable under  $\dot{x} = V^{RDE}(x)$ .

Theorem 5 gives us globally asymptotic stability of the set of population states that minimize L(x) under (RDE).

**Proof of Proposition 2.** In the first case,  $f(1,1) = \max_{k,l} f(k,l)$  implies that f(1,1) > f(1,i) for any  $i \neq 1$ . Hence, as long as  $x_1 > 0$ , all *i*-type agents must match among themselves and  $F_1(x) = u_{11} = f(1,1)/2$  is the highest payoff an agent can obtain in the population.

We want to show that  $L^{RDE}(x) = -\log x_1$  serves as a Lyapunov function for the replicator dynamic. First, it is a  $C^1$  function with  $L^{RDE}(x^*) = 0$ . Furthermore, for any  $x^t$  such that  $x_1^t > 0$ ,

$$\begin{split} dL^{RDE}(x^t)/dt &= \nabla L^{RDE}(x^t)'\dot{x}^t \\ &= -1/x_1^t * x_1^t (F_1(x^t) - \overline{F}(x^t)) \\ &= \overline{F}(x^t) - F_1(x^t) \\ &< 0 \text{ as long as } x^t \neq e_1. \end{split}$$

Hence, according to Theorem 5,  $x^*$  is globally asymptotically stable with respect to  $X \setminus \{x | x_1 = 0\}$ . In the second case,  $f(i,j) = \max_{k,l} f(k,l)$  implies that f(i,j) > f(i,i) and f(i,j) > f(j,j). Hence, these two types of agents will match with each other to the greatest extent possible. Without loss of generality, assume that  $0 < x_i^0 < x_j^0$ . Then all type-i agents are matched with type-j agents, while the remaining type-j agents match otherwise. In this case,  $F_i(x^0) = u_{ij} = f(i,j)/2$ , which is the largest payoff an agent can get.

Let  $r(t) = x_i^t/x_j^t$ . Observe that under the replicator dynamic,  $\frac{dr(t)}{dt} = \frac{x_i^t}{x_j^t}[F_i(x^t) - F_j(x^t)] > 0$  as  $\log x_i^t < x_j^t$  so that  $F_i(x^t) - F_j(x^t) > 0$ . Also, once  $x_i^t = x_j^t$ , r(t) = 1 and  $F_i(x^t) = F_j(x^t) = f(i,j)/2$  because all type-i agents are exactly matched with all type-j agents. Hence,  $\frac{dr(t)}{dt} = 0$ . In sum, r(t) is a strictly increasing function bounded by 1, implying that  $\lim_{t \to \infty} r(t) = 1$ . Define  $Y = \{x | x_i = x_j > 0\}$ . This part of the proof shows that the dynamic always converges to Y from  $X \setminus \{x | x_i = 0 \text{ or } x_j = 0 \text{ or both}\}$ .

Next, we want to show that  $x^*$  is asymptotically stable with respect to Y.  $L^{RDE}(x) = -(\log(2x_j) + \log(2x_i))$  is a  $C_1$  function in Y with  $L^{RDE}(x^*) = 0$ . In addition,

$$\begin{split} dL^{RDE}(x^t)/dt &= \nabla L^{RDE}(x^t)'\dot{x}^t \\ &= -1/2x_i^t*x_i^t(F_i(x^t)-\overline{F}(x^t))-1/2x_j^t*x_j^t(F_j(x^t)-\overline{F}(x^t)) \\ &= \overline{F}(x^t)-(F_i(x^t)+F_j(x^t))/2 \\ &= \overline{F}(x^t)-f(i,j)/2 \\ &< 0 \text{ as long as } x^t \neq x^*. \end{split}$$

Hence,  $L^{RDE}(x)$  is a Lyapunov function for the replicator dynamic on Y and once the dynamic reaches Y, the dynamic converges to  $x^*$  according to Theorem 5. In sum, we can conclude that  $x^*$  is globally asymptotically stable with respect to  $X \setminus \{x | x_i = 0 \text{ or } x_j = 0 \text{ or both}\}$ .

**Proof of Proposition 3.** We will prove by construction. First, let f(i,i) = c for some constant c > 0, for any  $i \neq 1$ . For any 1 < i < j, let  $f_{i,j} = c + \nu_{ij}$ , where  $0 < \nu_{ij} < c(1/(2\alpha_{ji}) - 1)$ . We

must have that for any 1 < i < j,

$$u_{ji} = \alpha_{ji}(c + \nu_{ij}) < u_{jj} = u_{ii} = c/2 < u_{ij} = \alpha_{ij}(c + \nu_{ij}).$$

This implies that in any stable matching, no i - j match will be formed.

Next, let  $f(1,i) = c + \epsilon_i$  for any  $i \neq 1$ , where  $0 < \epsilon_i < c(1/(2\alpha_{i1}) - 1)$ . Let  $\epsilon = \min_i \epsilon_i$  and let  $f(1,1) = c + \epsilon/2$ . Then we have, for any  $i \neq 1$ ,

$$u_{i1} = \alpha_{i1}(c + \epsilon_i) < c/2 = u_{ii} < u_{11} = (c + \epsilon/2)/2 < (c + \epsilon_i)/2 < \alpha_{1i}(c + \epsilon_i) = u_{1i}.$$

This implies that in any stable matching, no 1-i match will be formed. Hence, the unique stable matching must be PAM and  $e_1$  is the globally asymptotically stable state  $X\setminus\{x|x_1=0\}$ . However, it is not efficient because f(1,1)< f(1,i) for any  $i\neq 1$ .

**Proof of Proposition 4.** It is directly implied by Propositions 1, 2 and 3.