# Exercise4

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2023/4/15

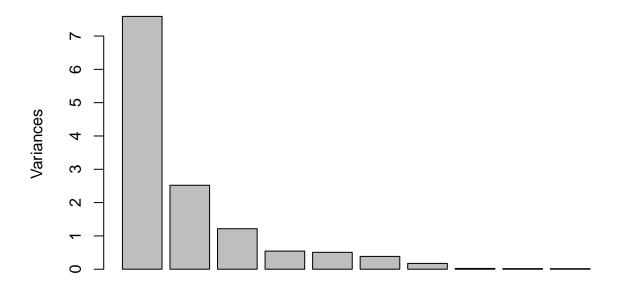
### Problem1: Clustering and PCA

The data set in problem 1 contains information on 11 chemical properties of 6500 different bottles of vinho verde wine from northern Portugal. Our task is to choose an unsupervised learning method to distinguish the colors and qualities of wines contained in the data on chemical properties, after running both a clustering algorithm and PCA. It should be noted that before analyzing problems, the color variables are converted to 1 for red and 2 for white.

#### Part 1: PCA-Principle Component Analysis

Before running PCA, the variables should be scaled firstly.





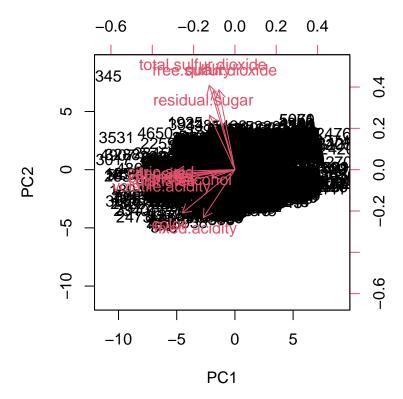
### **Principle Component**

## Importance of components:
## PC1 PC2 PC3 PC4 PC5 PC6 PC7

```
## Standard deviation 2.7550 1.5876 1.1025 0.73768 0.71213 0.62027 0.41795 ## Proportion of Variance 0.5838 0.1939 0.0935 0.04186 0.03901 0.02959 0.01344 ## Cumulative Proportion 0.5838 0.7777 0.8712 0.91309 0.95210 0.98169 0.99513 ## PC8 PC9 PC10 PC11 PC12 PC13 PC13 0.15153 0.13429 0.12698 0.07488 0.02421 0.0004722 ## Proportion of Variance 0.00177 0.00139 0.00124 0.00043 0.00005 0.0000000 ## Cumulative Proportion 0.99690 0.99828 0.99952 0.99995 1.00000 1.00000000
```

From this plot and summarized table above, we can learn that the first four principle components can explain about 91.3% variances of data, so 4 principle components are selected to analyze problems convincingly. Then a biplot below shows the scores of the principal components and the positions of the loading vectors, where the specific values of the load vectors are given in the table below.

```
##
                            PC1
                                       PC2
                                                   PC3
                                                              PC4
## fixed.acidity
                     -0.19077683 -0.290025718 -0.336260232 0.124215285
                     ## volatile.acidity
## citric.acid
                     -0.35917071 -0.009916111 0.018684316 -0.015409803
## residual.sugar
                     ## chlorides
                     -0.36074132 -0.034483189 0.022126971 -0.010135647
## free.sulfur.dioxide
                    -0.09744605
                               0.483349169 -0.144372684 0.633266986
## total.sulfur.dioxide -0.15523345 0.510715923 -0.083547403 0.194904935
## density
                     -0.36098618 -0.025258659 0.031729859 -0.018140464
                     -0.35459542 -0.047357257 0.055303276 0.013606892
## pH
## sulphates
                     -0.35770820 -0.058613272 0.003522946 0.018204331
## alcohol
                     -0.13674490 -0.046597544
                                           0.749778484 -0.048273665
## guality
                     -0.12974116 0.476713210 0.329097839 -0.248257532
## color
                     -0.31893242 -0.261700428 -0.125850579 0.104034476
```

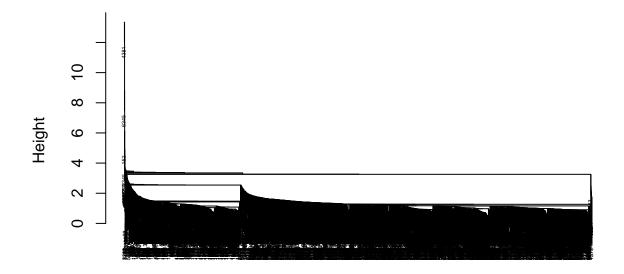


From the results in the table and the biplot above, the values of volatile acidity, density and color are similar in the first principle component and dioxide value is significant in the principle component, so the ability to distinguish the red wines from the white wines is not strong.

### Part 2: A clustering algorithm - hierarchical clustering

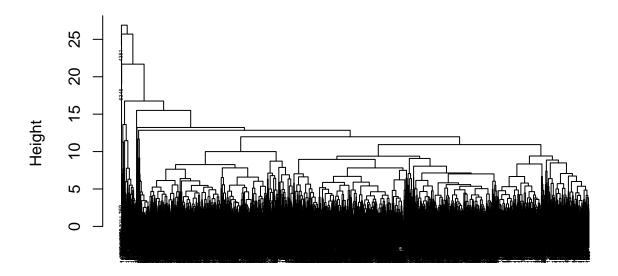
Hierarchical clustering is selected to do the clustering analysis. Firstly, we should normalize the variables. Then use the single linkage, the complete linkage and the average linkage methods to do hierarchical clustering on the variables respectively, using the Euclidean distance as an indicator of the dissimilarity variables. A significant advantage of the hierarchical clustering method is that it can output a fascinating tree representation about individual observations, i.e., a dendrogram.

Figure1B. Cluster Dendrogram (Single)



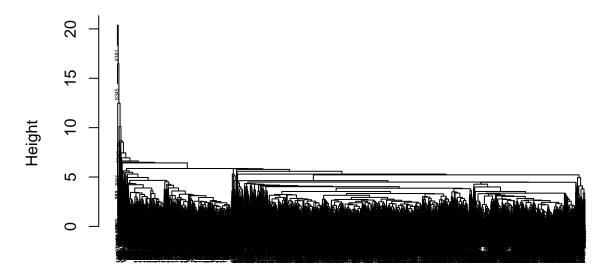
wine\_distance\_matrix hclust (\*, "single")

Figure1C. Cluster Dendrogram (Complete)



wine\_distance\_matrix hclust (\*, "complete")





wine\_distance\_matrix hclust (\*, "average")

From the three dendrograms, it is obvious that using complete linkage to do hierarchical clustering can yield categories of relatively more balanced size. Since the dataset is very large, we set k=10 rather than 4 in PCA before.

##			
##	${\tt cluster2}$	0	1
##	1	2873	1231
##	2	0	168
##	3	12	26
##	4	164	4
##	5	0	15
##	6	1845	153
##	7	0	2
##	8	2	0
##	9	1	0
##	10	1	0

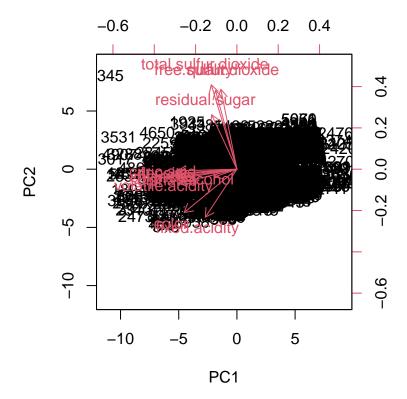
As the simple table shows, it is easy for us to distinguish the color of wines in some clusters. For example, white wines occupy the majority in cluster 4 and 6 while the reds occupy the majority in cluster 2 and 5. Especially, in the last four clusters, it is more obvious to distinguish the colors.

We then distinguished the quality of wines.

```
## ## cluster2 3 4 5 6 7 8 9 ## 1 15 133 1583 1826 487 59 1
```

##	2	0	0	39	94	33	2	0
##	3	1	1	26	9	1	0	0
##	4	5	5	119	39	0	0	0
##	5	4	5	6	0	0	0	0
##	6	4	71	364	865	558	132	4
##	7	0	1	1	0	0	0	0
##	8	0	0	0	2	0	0	0
##	9	0	0	0	1	0	0	0
##	10	1	0	0	0	0	0	0

Comparing to color of wines, it is not very easy to distinguish the higher from the lower quality wines except for the last three clusters by using clustering. However, recalling the biplot in PCA before, the values of quality in PC2 is relatively very large (0.48), so it is easy to distinguish the higher from lower quality wines in PCA.



### Problem 2: Market Segmentation

One purpose of market segmentation is to segment the market by identifying people who are more inclined to accept a particular form of advertising or who are more likely to buy a particular product. The data in this problem was collected in the course of a market-research study using followers of the Twitter account of a large consumer drinks brand called "NutrientH20"(just to have a label). The goal is to analyze this data, and to prepare a short report for NutrientH20 that identifies any interesting market segments that appear to stand out in their social-media audience. We decided to come up with some interesting, well-supported insights about the audience and give the client some insight as to how they might position their brand to maximally appeal to each market segment.

Part 1: Summaries of dataset

```
##
       chatter
                     current_events
                                         travel
                                                      photo_sharing
##
   Min. : 0.000
                     Min. :0.000
                                     Min.
                                           : 0.000
                                                       Min. : 0.000
##
    1st Qu.: 2.000
                     1st Qu.:1.000
                                     1st Qu.: 0.000
                                                       1st Qu.: 1.000
   Median : 3.000
                     Median :1.000
                                                       Median : 2.000
                                     Median : 1.000
          : 4.399
##
   Mean
                           :1.526
                                                       Mean : 2.697
                     Mean
                                     Mean : 1.585
    3rd Qu.: 6.000
                     3rd Qu.:2.000
                                     3rd Qu.: 2.000
                                                       3rd Qu.: 4.000
##
   Max.
          :26.000
                     Max.
                           :8.000
                                     Max.
                                            :26.000
                                                       Max. :21.000
##
   uncategorized
                       tv film
                                    sports_fandom
                                                         politics
##
           :0.000
                    Min. : 0.00
                                    Min. : 0.000
   Min.
                                                      Min. : 0.000
##
    1st Qu.:0.000
                    1st Qu.: 0.00
                                    1st Qu.: 0.000
                                                      1st Qu.: 0.000
                    Median: 1.00
                                    Median : 1.000
##
   Median :1.000
                                                      Median : 1.000
##
   Mean :0.813
                    Mean : 1.07
                                    Mean : 1.594
                                                      Mean
                                                           : 1.789
##
    3rd Qu.:1.000
                    3rd Qu.: 1.00
                                    3rd Qu.: 2.000
                                                      3rd Qu.: 2.000
##
   Max.
           :9.000
                    Max.
                           :17.00
                                    Max.
                                          :20.000
                                                      Max.
                                                            :37.000
##
         food
                         family
                                       home_and_garden
                                                             music
##
          : 0.000
                     Min. : 0.0000
                                       Min. :0.0000
                                                               : 0.0000
                                                         Min.
   Min.
    1st Qu.: 0.000
                     1st Qu.: 0.0000
                                       1st Qu.:0.0000
                                                         1st Qu.: 0.0000
   Median : 1.000
                     Median : 1.0000
##
                                       Median :0.0000
                                                         Median: 0.0000
   Mean : 1.397
                     Mean : 0.8639
                                       Mean
                                              :0.5207
                                                         Mean : 0.6793
    3rd Qu.: 2.000
##
                     3rd Qu.: 1.0000
                                       3rd Qu.:1.0000
                                                         3rd Qu.: 1.0000
                                              :5.0000
    Max.
          :16.000
                     Max.
                            :10.0000
                                       Max.
                                                         Max.
                                                               :13.0000
##
        news
                     online_gaming
                                         shopping
                                                        health_nutrition
          : 0.000
                     Min. : 0.000
                                      Min. : 0.000
##
   Min.
                                                        Min. : 0.000
##
    1st Qu.: 0.000
                     1st Qu.: 0.000
                                       1st Qu.: 0.000
                                                        1st Qu.: 0.000
   Median : 0.000
                     Median : 0.000
                                      Median: 1.000
                                                        Median: 1.000
   Mean : 1.206
                     Mean : 1.209
                                      Mean : 1.389
                                                        Mean : 2.567
##
##
    3rd Qu.: 1.000
                     3rd Qu.: 1.000
                                       3rd Qu.: 2.000
                                                        3rd Qu.: 3.000
##
   Max.
          :20.000
                     Max.
                           :27.000
                                      Max.
                                             :12.000
                                                        Max.
                                                               :41.000
##
     college_uni
                     sports_playing
                                         cooking
                                                             eco
##
   Min. : 0.000
                     Min.
                           :0.0000
                                      Min. : 0.000
                                                        Min.
                                                               :0.0000
##
    1st Qu.: 0.000
                     1st Qu.:0.0000
                                       1st Qu.: 0.000
                                                        1st Qu.:0.0000
##
   Median : 1.000
                     Median :0.0000
                                      Median : 1.000
                                                        Median :0.0000
         : 1.549
                                            : 1.998
##
   Mean
                     Mean
                           :0.6392
                                      Mean
                                                        Mean
                                                               :0.5123
##
    3rd Qu.: 2.000
                     3rd Qu.:1.0000
                                       3rd Qu.: 2.000
                                                        3rd Qu.:1.0000
##
   Max.
           :30.000
                     Max.
                            :8.0000
                                      Max.
                                             :33.000
                                                        Max.
                                                               :6.0000
      computers
                         business
                                          outdoors
                                                              crafts
##
##
   Min.
         : 0.0000
                      Min.
                             :0.0000
                                       Min.
                                             : 0.0000
                                                                 :0.0000
                                                          Min.
    1st Qu.: 0.0000
                      1st Qu.:0.0000
                                       1st Qu.: 0.0000
                                                          1st Qu.:0.0000
##
   Median : 0.0000
                      Median :0.0000
                                       Median : 0.0000
                                                          Median :0.0000
    Mean : 0.6491
                      Mean :0.4232
                                       Mean : 0.7827
                                                          Mean
                                                                 :0.5159
    3rd Qu.: 1.0000
                                       3rd Qu.: 1.0000
##
                      3rd Qu.:1.0000
                                                          3rd Qu.:1.0000
                                                                 :7.0000
##
   Max.
           :16.0000
                      Max.
                             :6.0000
                                       Max.
                                              :12.0000
                                                          Max.
##
      automotive
                                           religion
                                                              beauty
                           art
   Min.
          : 0.0000
                      Min. : 0.0000
                                        Min. : 0.000
                                                                : 0.0000
                                                          Min.
    1st Qu.: 0.0000
##
                      1st Qu.: 0.0000
                                         1st Qu.: 0.000
                                                          1st Qu.: 0.0000
##
   Median : 0.0000
                      Median : 0.0000
                                        Median : 0.000
                                                          Median: 0.0000
   Mean : 0.8299
                      Mean : 0.7248
                                        Mean : 1.095
                                                          Mean : 0.7052
##
    3rd Qu.: 1.0000
                      3rd Qu.: 1.0000
                                         3rd Qu.: 1.000
                                                          3rd Qu.: 1.0000
##
   Max.
          :13.0000
                      Max.
                            :18.0000
                                         Max.
                                              :20.000
                                                          Max.
                                                                :14.0000
##
      parenting
                          dating
                                             school
                                                           personal_fitness
          : 0.0000
                            : 0.0000
                                        Min.
                                               : 0.0000
                                                           Min. : 0.000
   Min.
                      Min.
    1st Qu.: 0.0000
                      1st Qu.: 0.0000
                                        1st Qu.: 0.0000
                                                           1st Qu.: 0.000
```

```
##
    Median : 0.0000
                       Median : 0.0000
                                           Median : 0.0000
                                                               Median : 0.000
##
            : 0.9213
                               : 0.7109
                                                   : 0.7677
    Mean
                       Mean
                                           Mean
                                                              Mean
                                                                      : 1.462
                                           3rd Qu.: 1.0000
##
    3rd Qu.: 1.0000
                       3rd Qu.: 1.0000
                                                               3rd Qu.: 2.000
                                                   :11.0000
##
    Max.
            :14.0000
                               :24.0000
                                                              Max.
                                                                      :19.000
                       Max.
                                           Max.
##
       fashion
                       small business
                                               spam
                                                                  adult
            : 0.0000
                               :0.0000
                                                                     : 0.0000
##
                       Min.
                                                  :0.00000
    Min.
                                          Min.
                                                             Min.
    1st Qu.: 0.0000
                       1st Qu.:0.0000
                                          1st Qu.:0.00000
                                                             1st Qu.: 0.0000
##
##
    Median: 0.0000
                       Median : 0.0000
                                          Median : 0.00000
                                                             Median : 0.0000
##
    Mean
            : 0.9966
                       Mean
                               :0.3363
                                          Mean
                                                  :0.00647
                                                             Mean
                                                                     : 0.4033
##
    3rd Qu.: 1.0000
                       3rd Qu.:1.0000
                                          3rd Qu.:0.00000
                                                             3rd Qu.: 0.0000
##
    Max.
            :18.0000
                       Max.
                               :6.0000
                                          Max.
                                                  :2.00000
                                                             Max.
                                                                     :26.0000
```

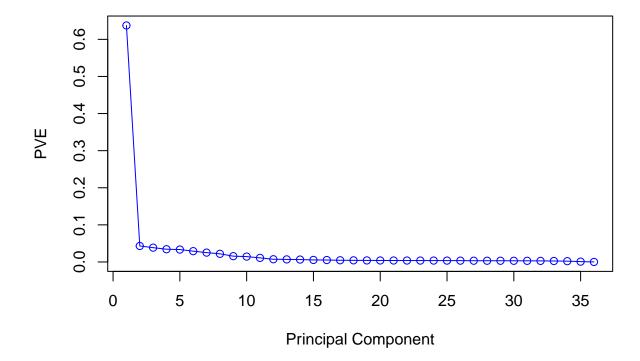
Genarally, the summary of dataset shows that the most popular field is chatter, then some relatively popular fields contain photo-sharing, health-nutrition, cooking, and so on. In contrast, these areas such as business, small business, eco, which are in the business field, are less popular with the public.

#### Part 2: Method-PCA

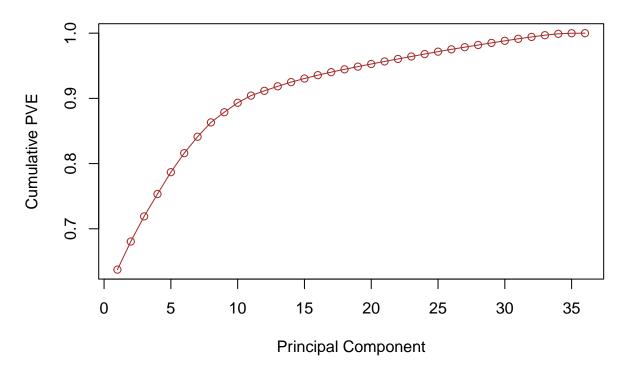
PCA, principle component analysis, is a widely used class of methods in exploratory data analysis.

Before doing PCA, the variables should be centered and scaled. This is what sets PCA apart from other guided and unguided learning techniques.

Figure 2A. PVE (Scree Plot)







```
## Importance of components:
                                     PC2
                                             PC3
                                                      PC4
##
                             PC1
                                                              PC5
                                                                      PC6
                                                                              PC7
## Standard deviation
                          4.7901 1.24598 1.17792 1.11143 1.09756 1.02439 0.95299
## Proportion of Variance 0.6374 0.04312 0.03854 0.03431 0.03346 0.02915 0.02523
## Cumulative Proportion 0.6374 0.68049 0.71903 0.75335 0.78681 0.81596 0.84118
                                      PC9
                                              PC10
                                                      PC11
                              PC8
                                                              PC12
                                                                      PC13
                          0.88886 0.74999 0.72201 0.63002 0.51296 0.49885 0.48223
## Standard deviation
## Proportion of Variance 0.02195 0.01562 0.01448 0.01103 0.00731 0.00691 0.00646
  Cumulative Proportion 0.86313 0.87876 0.89324 0.90426 0.91157 0.91848 0.92494
                             PC15
                                    PC16
                                             PC17
                                                     PC18
                                                             PC19
                                                                     PC20
                                                                             PC21
                          0.44388 0.4328 0.40543 0.39606 0.38596 0.38033 0.37588
## Standard deviation
## Proportion of Variance 0.00547 0.0052 0.00457 0.00436 0.00414 0.00402 0.00392
## Cumulative Proportion 0.93042 0.9356 0.94019 0.94454 0.94868 0.95270 0.95662
##
                             PC22
                                     PC23
                                              PC24
                                                      PC25
                                                              PC26
                                                                      PC27
                                                                              PC28
## Standard deviation
                          0.37188 0.36858 0.36629 0.36358 0.35814 0.34694 0.34438
## Proportion of Variance 0.00384 0.00377 0.00373 0.00367 0.00356 0.00334 0.00329
  Cumulative Proportion 0.96047 0.96424 0.96797 0.97164 0.97520 0.97854 0.98184
                             PC29
                                     PC30
                                             PC31
                                                      PC32
                                                              PC33
                                                                      PC34
                                                                              PC35
## Standard deviation
                          0.34217 0.33781 0.33287 0.32449 0.30627 0.27898 0.17880
## Proportion of Variance 0.00325 0.00317 0.00308 0.00292 0.00261 0.00216 0.00089
## Cumulative Proportion 0.98509 0.98826 0.99134 0.99426 0.99687 0.99903 0.99992
##
                             PC36
## Standard deviation
                          0.05391
## Proportion of Variance 0.00008
## Cumulative Proportion 1.00000
```

The scree plot (PVE) and the cumulative PVE plot can decide the number of principle components that will be needed. It shows that from about 8th to 10th components, the cumulative PVE curve tends to be flat. Also. from the results in the table above, we can learn that the first eight principle components are able to explain about 86.3% variances of data, so 8 principle components can be selected to analyze problems convincingly.

Part 3: Results

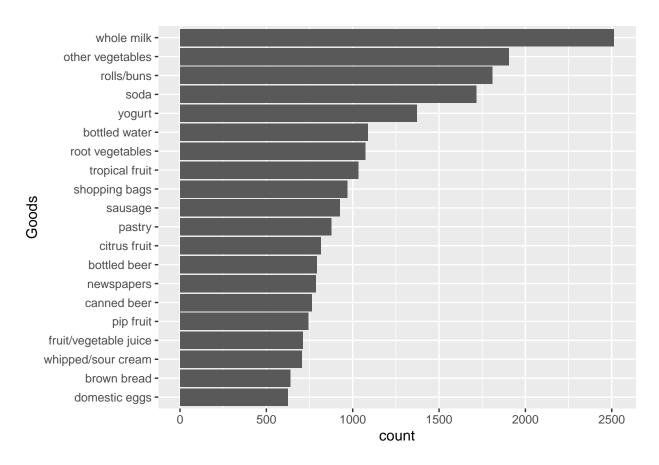
##		PC1	PC2	PC3	PC4
##	chatter	0.11209436	-0.10743212	0.3934699927	-0.2242585154
##	current_events	0.17937017	0.02096689	0.0422732134	-0.0296155587
##	travel	0.14686657	0.18236436	0.0089174062	-0.2705288979
##	photo_sharing	0.13748816	-0.23267065	0.3856225890	-0.1495149430
	uncategorized	0.18496123	-0.07302189	0.0603684377	0.0465969999
	tv_film	0.16537891	0.05325504	0.0392665411	0.0938506452
	sports_fandom	0.15788551	0.16094238	-0.1939639491	0.0586961114
	politics	0.13323697	0.23072652	-0.0010593391	-0.3927090182
	food	0.16992144	0.04364553	-0.2424233948	0.0688517575
##	family	0.18796309	0.07345794	-0.0631768341	0.0424910952
	home_and_garden	0.19522533	0.02394640	-0.0009120473	
	music	0.18764272	-0.01306012	0.0448978407	
	news	0.15602436	0.16463372		
##	online_gaming	0.13281669	0.07298073	0.1451653414	
##	shopping	0.16419142			-0.1367463733
	health_nutrition		-0.47950292		-0.0323932378
	college_uni	0.12799000	0.07967757	0.1937887104	
##	sports_playing	0.19072283	0.02851778	0.0544047462	
	cooking	0.11503348	-0.43945389		-0.0008565557
##	eco	0.19531330	-0.01114757		-0.0114454219
	computers	0.18471243	0.10123733		-0.1557663738
	business	0.19725948	0.02467051		-0.0204218007
	outdoors	0.18178523			-0.0242790520
	crafts	0.10170323		-0.0154350997	
	automotive	0.17744453	0.09815167		-0.0884365024
	art	0.16545625	0.03342213	0.0135010072	
	religion	0.16517703		-0.1970831879	
	beauty	0.18020053		0.1970031079	
	parenting	0.17692690	0.10686748		
	dating	0.17092090	-0.01253876		-0.0369614718
	school				
		0.18688843	0.06441144		
	<pre>personal_fitness</pre>			-0.3314384849	
	fashion		-0.22042645	0.1676430184	
##	small_business	0.19798158	0.03727092	0.0269120059	
##	spam	0.20267595		-0.0025266577	
	adult	0.09690372			-0.0657306002
##	-1	P(			PC7 PC8
	chatter		92 -0.461920		7921 -0.181978464
	current_events				4846 0.131366907
	travel	-0.30336700			9751 -0.140566144
	photo_sharing				0784 -0.207221003
	uncategorized	-0.05773157			7692 0.164684154
	tv_film	-0.09218296			2654 0.361761879
	sports_fandom	0.32672443			2282 -0.251508078
	politics	-0.34514520			3895 -0.284949868
##	food	0.19531166	61 -0.0009766	6035 0.113916	3656 -0.173628217

```
## family
                     0.136586526 -0.0197696825
                                                0.0069502194 -0.040564730
## home_and_garden
                    -0.010520235 -0.0256493647 -0.0260240353
                                                              0.146352446
## music
                    -0.012676807
                                  0.0098874634 -0.0002178457
                    -0.188444823
                                  0.1092892216
                                                0.0110855487 -0.126991008
## news
## online_gaming
                    -0.265405463 -0.0771992326 -0.0872097503 -0.300616658
## shopping
                     0.092018858 -0.2689713864
                                                0.0572062103 -0.039190707
## health nutrition -0.226551283 -0.2164348191
                                                0.0271948313 -0.122498902
## college uni
                    -0.284455786 -0.0539964278 -0.0011880674 -0.262259338
  sports_playing
                    -0.087592607 -0.0247511721 -0.0365099096
                                                               0.005554605
  cooking
                     0.077137707 0.4611088784 -0.2554079557 -0.147122562
## eco
                    -0.010731390 -0.0711409780 -0.0303414137
                                                               0.104318717
                                 0.0662322155 -0.0239571997 -0.051301398
   computers
                    -0.138287900
## business
                    -0.014529366 -0.0263757065 -0.0209644294
                                                               0.124793644
## outdoors
                    -0.111312358 -0.0857608296 -0.0265226746
                                                               0.040693016
## crafts
                     0.025425153 -0.0260105226
                                               0.0103031642
                                                               0.126792308
## automotive
                    -0.022316928 -0.0196102952 -0.0125823951 -0.042253518
## art
                    -0.064949531
                                  0.0223460025
                                                0.0543094974
                                                               0.344546812
## religion
                     0.317316385
                                  0.0665548514
                                                0.1206520612 -0.181233518
## beauty
                     0.122858606
                                  0.2624263560 -0.1443636290
                                                              0.034801671
## parenting
                     0.261587940
                                  0.0317005524
                                                0.0676691337 -0.149655657
## dating
                    -0.031353391 -0.0241780087
                                                0.0712799677
                                                               0.125331056
## school
                                 0.0128969859
                     0.197627160
                                                0.0535886330 -0.021030373
## personal_fitness -0.172331513 -0.1959518155
                                                0.0117621393 -0.065790885
## fashion
                     0.109235488
                                  0.3415705931 -0.1947096870
                                                               0.001430433
## small business
                    -0.018280822 -0.0230967379 -0.0327990826
                                                               0.153037128
## spam
                    -0.012229093 -0.0301672733 -0.0517591757
                                                               0.160743722
## adult
                     0.086107751 -0.2974754055 -0.7909445848
                                                              0.043214630
```

In the table above, higher numbers of certain elements represent major characteristics of each market segment. To be specific, the values in the first principle component are similar to each other, so this is not very helpful to decide audiences' appeal to any market segment. More attention is paid to the following principle components below. In the fourth principle components, these audiences might be the group among undergraduates and graduates who are studying in school, because they care about college and university (0.51), online games (0.50), sports (0.16) and TV shows and films (0.09) more over the other elements, which are all concerns for the teenage age group and students. In the fifth principle component, this represents mainly a middle-aged group, since these audiences care much about religion (0.31), parenting (0.26) and sports (0.32). In the sixth principle component, the audiences may be a group of women, who pay much attention to cooking (0.46), fashion (0.34) and beauty (0.26). In the eighth principle component, the audiences may be a group of cultural artists or people who focus on the art field, because they care more about art (0.34), TV shows and films (0.36). So for each segmented principle components of the population, the clients are able to position their brand to maximally appeal to each market segment, by the needs of specific categories of customers.

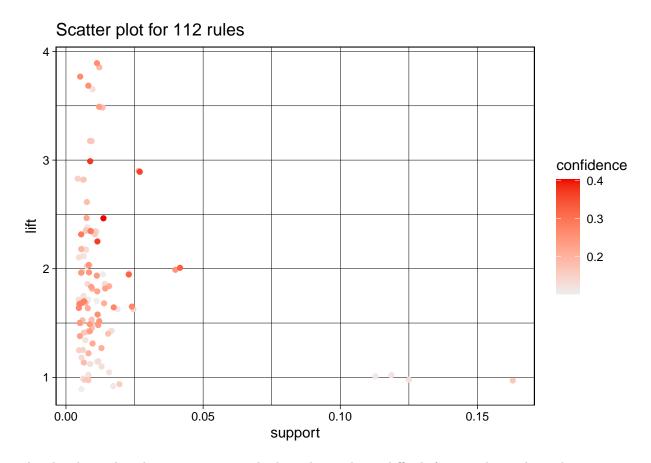
# Problem 3: Association rules for grocery purchases

The data file in this problem is a list of shopping baskets: one person's basket for each row, with multiple items per row separated by commas. The goal is to use the data on grocery purchases and find some interesting association rules for these shopping baskets.

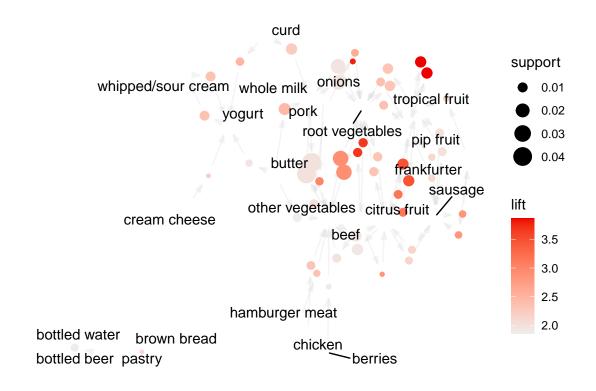


The graph above shows the top 20 popular goods among our customers in the dataset. We can see that whole milk ranks the most among these top 20 goods. Other vegetables, rolls/buns and soda are also very popular following after whole milk.

In the data pre-processing, we should firstly split data into a list of goods for each customer. After several steps we can run the 'apriori' algorithm. (Look at rules with support>0.01, confidence>0.1 and length <=5) Then make a plot of all the rules below.



The plot shows that there are so many rules here that makes it difficult for us to learn about the association rules well. So, we will look at subsets driven by the plot.



By choosing 50 rules for simplicity, this can make sense to some extent. For example, whipped/sour cream, cheese, butter, cream point to yogurt, since they all belong to the milk/dairy products. On the other hand, beef, onions, berries, chicken point to other vegetables. This also looks meaningful to us!