

# NGUYÊN VĂN HÀO

PROJECT MANAGER

• 68 Cau Giay, Ha Noi

# EDUCATION

**Foreign Trade University** 

2015 - 2019

Major: International Economics

GPA: 3.37/4.00

## PORTFOLIO

github.com/sushiandcake

k kaggle.com/haovannguyen

# SKILLS

- Project management
- Summarize & Report
- Problem solving
- Communicate, Presentation
- Offices IC3
- Figma, Canva
- Data analyst

## CONTACT

- ► haonguyen97.ftu@gmail.com
- □ 0968 760 810
- in linkedin.com/in/ haonguyen97ftu

## CAREER OBJECT

My career object is to become an assistant or data analyst in the fields of information technology, banking, marketing and ecommerce.

# EXPERIENCE

#### **ACCOUNT EXECUTIVE**

Breathtaking Vietnam Agency

03/2022 - 04/2024

- Find and build relationships with clients who are marketing leaders in corporations or SME owners
- Pitching proposals to customers
- Act as a bridge between clients and agency, manage the quality and progress of the projects
- Conduct meetings with clients to exchange information, and updates of the project

### **CUSTOMER DEVELOPMENT EXECUTIVE**

One Mount Distribution

07/2021 - 11/2021

- Visit daily with grocery owners to sell FMCGs and consult on financial services
- Report daily to direct manager about sales activities
- Research and identify problems, insights, and solutions for enhancing sales performance
- · Present ideas to BOD or direct manager

## **SALE EXECUTIVE**

Anima Vietnam Company

08/2019 - 08/2020

- Find and maintain relationships with customers who require company uniforms
- · Consult materials, designs and prices for customer uniforms
- Place orders to production department depending on the client's orders and requirements
- Ensure timely and accurate delivery of the orders

## EXTRA

## **IDEA CREATOR**

EZM LLC

09/2020 - 01/2021

- Create ideas for print-on-demand products (t-shirts, canvas, decorations) targeting the America market
- Manage and optimize Facebook Ads
- Conduct market research to identify new trends and opportunities for selling products

## COURSE

DATATOMIC 2023

Course Entry2Data

· SQL, Python, Power BI and Machine Learning