



# NGUYEN VAN HAO

## ACCOUNT EXECUTIVE

📍 No 1/29/68 Trieu Khuc St,  
Thanh Xuan, Hanoi

## EDUCATION

### Foreign Trade University

2015 – 2019

Major: International Economics  
GPA: 3.37/4.00

## SKILLS

### Soft skill

- Project management
- Summarize & Report
- Problem solving
- Communicate

### Expertise

- English - TOEIC 645
- Offices - IC3
- Figma, Canva
- SQL (Beginner)

## CONTACT

✉ haonguyen.drew@gmail.com

📞 0968 760 810

in [www.linkedin.com/in/haonguyendrew](https://www.linkedin.com/in/haonguyendrew)

## CAREER OBJECT

I am seeking a position as a DA or BI analyst in the technology, e-commerce, or banking industry. I have strong analytical, creative, and problem-solving abilities that I can apply to deliver value and help businesses make better decisions.

My career objective is to become an expert in DA or BI with proficient domain knowledge in my industries who can deliver high-quality solutions for business.

## EXPERIENCE

### ACCOUNT EXECUTIVE

Breathtaking Vietnam Agency

03/2022 – 04/2023

- Find and build relationships with clients who are marketing leaders in corporations or SME owners
- Present proposals to customers based on their needs and goals
- Act as a bridge between clients and agency, manage the quality and progress of the projects
- Conduct regular meetings with clients to exchange information, and updates of the project

### CUSTOMER DEVELOPMENT EXECUTIVE

One Mount Distribution

07/2021 – 11/2021

- Visit daily with grocery owners to sell fast-moving-consumer-good and consult on financial services (Ứng Vốn)
- Report daily to direct manager on sales activities & outcomes
- Research on site and identify problems, insights, and solutions for enhancing sales performance
- Present ideas to board of directors or direct manager based on research findings and customer needs

### SALE EXECUTIVE

Anima Vietnam Company

08/2019 – 08/2020

- Find and maintain long-term relationships with customers who require uniforms
- Consult materials, designs and prices for customer uniforms, suitable to their needs and budget
- Place orders to production department in one or multiple batches, depending on the client's order
- Ensure timely and accurate delivery of the orders to the client's address or branches

## REFERENCE

### MR. TRAN HOAN

Vice Director, Anima

Phone: 0904715599

### MS. HONG PHUONG

Team Leader, Breathtaking

Phone: 0904664496

## PERSONALITY

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- Friendly
- Good listener
- Eager to learn

## INTEREST

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- Reading book
- Traveling
- Singing
- Swimming

## EXTRA

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### DESIGN FREELANCER

Freelancer

11/2022 – present

- Design posters for client's fanpage, flyer and menu according to their requirements and preferences
- Cooperate with copywriter to create engaging and persuasive content for social media marketing campaigns across multiple platforms

### IDEA CREATOR

EZM LLC

09/2020 – 01/2021

- Create original ideas for print-on-demand products (t-shirts, canvas, decorations) targeting the America market
- Manage and optimize Facebook ads campaigns to increase sales and brand awareness
- Conduct market research to identify new trends and opportunities for selling products

### SALE EXECUTIVE

Bota Technology

02/2019 – 07/2019

- Find and contact potential customers who want to create websites for selling products
- Provide consultation and guidance on web design, features and functionality

