



Vilore Foods: Bringing the World of Hispanic Cuisine North of the Border with SAP Fiori® UX

People can't get enough of delicacies from south of the border. So retailers and restaurants rely on Vilore Foods to supply the ingredients to meet demand. With the SAP Fiori® user experience (UX), Vilore Foods has improved visibility into operations and inventory levels and streamlined communication between sales and the warehouse. Plus, every truck can be tracked as it moves across borders, simplifying customs compliance. Now it is easier than ever to get the delicious taste of Mexico to consumers in the United States and Canada.



Vilore Foods increases revenue and productivity

SAP Fiori® UX is set to speed inbound deliveries by 60%

Objectives

- Increase the productivity of the customer support organization and sales force effectiveness
- Significantly accelerate the hiring and training of new employees
- Provide an intuitive and consistent user experience that includes fast anytime, anywhere data access across all types of device

Why SAP

- Current user of SAP® software, including the SAP Extended Warehouse Management application
- SAP Fiori® user experience (UX) provides a personalized, responsive, and simple user experience across SAP solutions on any device
- Flexibility to provide data to every salesperson, manager, and the CEO using the SAP Fiori apps rapid-deployment solution

Benefits

- Better visibility into enterprise operations and inventory levels
- Better communication between sales and the warehouse
- Modern IT systems that streamline auditing and increase credibility with business partners
- Tracking for every truck crossing the Mexican-United States border to identify when they are in inbound processing, easing customs compliance
- Less time and budget spent on user training for both current and new employees
- Positive feedback and high user satisfaction

Future plans

- Further increase revenue and productivity with SAP Fiori, which will help speed inbound deliveries by 60%
- Continue driving rapid growth using world-class

"We used the SAP Fiori apps rapid-deployment solution to simplify processes across the company. For example, in the warehouse we have people who don't know how to use a computer. But using SAP Fiori is so simple, our forklift drivers can use it with minimal training. It simplifies the process, and that is the main goal."

Virgilio I. Morales Galvan, Senior IT Business Specialist, Vilore Foods Company Inc.



Company

Vilore Foods Company Inc.

Headquarters

San Antonio, Texas

Industry

Wholesale distribution

Products and Services

Importer, distributor, and marketer of authentic Hispanic dry groceries and products

Web Site

www.vilore.com

Partner

Element Five Solutions www.e5sol.com

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