

Danielle Foderaro

SALES ASSOCIATE - BOSCOVS

Boothwyn, PA - Email me on Indeed: [indeed.com/r/Danielle-Foderaro/234edc4bc66567da](https://www.indeed.com/r/Danielle-Foderaro/234edc4bc66567da)

LEARNING

- I wish to have experiences in the workforce that present me with new information and new skills to which I can acquire and utilize in my professional and personal life.

NEW OPPORTUNITY

- I would like to be presented with the opportunity for advancement in the workforce, as well as the opportunity for new experiences that allow me to use my knowledge and skills.
- Authorized to work in the US for any employer

WORK EXPERIENCE

SALES ASSOCIATE

BOSCOVS - January 2015 to Present

- Assisted customers in finding their needs in courteous and timely fashion, while establishing relationships with repeat customers
- Worked alone often and had responsibility of getting tasks done during shift while attending to customers by multitasking
- Communicated with other associates to solve problems and accomplish various tasks as a team
- Responsible for opening and closing registers

STOCK ASSOCIATE

HOLLISTER - August 2014 to December 2014

- Worked in stock room processing new merchandise in a timely manner
- Assisted co-workers with accomplishing tasks to meet goals
- Worked on sales floor at times to assist customers when the store was short-handed or busy

SENIOR SALES ASSOCIATE

PACIFIC SUNWEAR - August 2012 to July 2014

- Managerial responsibilities: opening/closing the store, leading associates in daily tasks and goals, and working closely with customers for their satisfaction
- Led co-workers in accomplishing tasks such as processing shipment and meeting sales goals
- Worked with co-workers on floor sets, assisted co-workers in accomplishing their tasking goal, and accomplished the floor change within the time given
- Planned weekly goals with other managers

SALES ASSOCIATE

HOLLISTER - August 2011 to July 2012

- Assisted customers to meet their needs
- Worked closely with other associates to accomplish tasks and floor sets

EDUCATION

Psychology

IMMACULATA UNIVERSITY
May 2016

ADDITIONAL INFORMATION

Skills & Abilities

MANAGEMENT

- My experience with Pacific Sunwear has given me a lot of experience managing a team. I was often an acting manager and in charge of 2-4 associates at a time. My responsibility to make sure they were staying on task and accomplishing the goals set, as well as assisting customers. By working closely with the associates, I was able to make sure the day went smoothly.

SALES

- Because of past experience in sales, I have a very good understanding of how sales and business management works. I have had to open and close stores, manage money, and determine sales goals for the day and week.

COMMUNICATION

- In my previous work experience, it has been necessary to communicate problems that arise in order to solve them to make the customer happy. By communicating to other co-workers or managers as soon as possible, we were able to solve the problem more efficiently. Similarly, by communicating about problems relating to tasking, we were able to come up with the best solution by collaborating ideas.

TEAMWORK

- I have always been a part of a sales team which has given me the opportunity to develop the skills necessary to work with other people. I enjoy working together to accomplish goals and give the team a win, no matter how small. In my education, I have had to work in groups for various projects. One project in particular was a yearlong research and experimental project. This allowed me to collaborate with the other members to solve disagreements and complete the project on time.