

Keyon Weems

Lansdowne, PA - Email me on Indeed: [indeed.com/r/Keyon-Weems/a9619feba9ca9a96](https://www.indeed.com/r/Keyon-Weems/a9619feba9ca9a96)

WORK EXPERIENCE

Fashion Specialist

Arden B - King of Prussia, PA - November 2007 to Present

Responsibilities

Opening and closing procedures, lead cashier, fitting room duties, provided excellent customer service, processed shipment, replenish sales floor and maintained a clean, friendly and professional environment.

Accomplishments

Received an employee of the month certificate multiple times, built a great relationship with clients, dominated the associate ranking chart every week, given more responsibility and exceeded all personal goals each day.

Skills Used

My experience enabled me to help out with markdowns, visual updates, window displays, merchandising, sales training, inventory preparation, charge sends and provide excellent customer service.

Assistant Manager/Field Specialist

Family Dollar - Yeadon, PA - October 2006 to October 2007

Responsibilities

As an assistant manager, I was responsible for opening and closing procedures, unloading the truck and getting merchandise out in a timely manner, managed a staff of eight associates and maintained a clean environment.

Accomplishments

Making customers feeling comfortable and making sure their shopping experience was pleasurable and satisfying.

Skills Used

I would sometimes act as a field specialist going around from store to store in the district, helping them clean their store, merchandise it better and catch them up on any plan-o-grams they may have fallen behind on.

Assistant Manager

Finish Line - North Wales, PA - August 2005 to September 2006

Responsibilities

Opening and closing procedures, transfers, markdowns, training and managing a staff of ten.

Accomplishments

Trained several associates and assistant managers on basic everyday operations.

Skills Used

Merchandising, great customer service, new and bright ideas to the company, displays and helped bring a friendly but competitive atmosphere to the company

Sales Manager

Organized Living - King of Prussia, PA - June 2002 to July 2005

Responsibilities

Opening and closing procedures, training cashiers, in charge of kitchen and bathroom departments, helped out in the closets and furniture departments, managed a staff of sixteen and helped drive sales goals for each department.

Accomplishments

Trained many associates, went from a cashier, to MIT, to sales manager in less than eight months and took two departments from being in the negative to being in the positive just but staying in the depart and answering questions, making displays and keeping the shelves replenished.

Skills Used

I was able to use my merchandising skills, markdowns, training and customer service skills

Sales Associate/Standards Specialist

Urban Outfitters - King of Prussia, PA - January 2002 to August 2002

Responsibilities

Cashier, fitting room duties, processing shipment and making sure all associates are following store standards

Accomplishments

Trained people on the register and standards

Skills Used

Was able to help with merchandising and visuals, markdowns and reorganizing shelves and clothing racks

Accessories Lead Associate

Old Navy - King of Prussia, PA - October 2000 to December 2001

Responsibilities

Was in charge of unpacking accessories and replenishing sales floor, merchandising accessories, lead cashier, fitting room duties, credit card sign ups and providing good customer service

Accomplishments

Went from a seasonal worker, to full time lead cashier to an accessories lead associate

Skills Used

I learned how to merchandise, process shipment in a timely manor, ring on a register, control fitting rooms and how to keep and satisfied customer coming back