

# Gregory Curry

## Logistics Manager

Cherry Hill, NJ - Email me on Indeed: [indeed.com/r/Gregory-Curry/30a4188450b52048](https://www.indeed.com/r/Gregory-Curry/30a4188450b52048)

Solid background in the Retail Industry, both front and back of house. Confident professional with adept organizational and interpersonal communication skills. Crave a challenging work environment and am particularly successful in securing the cooperation of others and producing results of permanent value. Authorized to work in the US for any employer

### WORK EXPERIENCE

#### Logistics Manager

Macy's Inc - Cherry Hill, NJ - November 1999 to November 2015

- Lead, execute and monitor all inbound and outbound freight processes. Ensure floor readiness for all inbound merchandise while adhering to productivity standards
- Analyze projection reports to accurately forecast workload and allocate resources as necessary
- Fully responsible for all aspects of Physical Inventory process
- Selected, trained and supervised Store Fulfillment and BOPS teams at initiation of the programs
- Project usage and purchase all store supplies including, register, fulfillment, housekeeping, office and lighting supplies, while adhering to budget
- Integral participant in all Senior Management Planning Meetings
- Plan and coordinate all new fixture and shop deliveries
- Recruit, interview, train, motivate, coach and retain staff

#### Store Manager

Ross Stores, Inc - Cherry Hill, NJ - July 1995 to November 1999

Drove all aspects of Retail Sales Operations including sales, customer service, operations, merchandising, recruiting, hiring, training, shortage and payroll control

#### Assistant Store Manager/Merchandising

Caldor, Inc - Philadelphia, PA - November 1989 to July 1995

- Plan, coordinate and monitor all merchandising functions to achieve maximum sales, gross margin and visual impact
- Assist Store Manager in directing all Company programs, policies and procedures

#### Assistant Buyer/Advertising Coordinator/Buyer

Jack Lang Clothes - Pennsauken, NJ - January 1986 to July 1989

#### Supervisor of Stores/Production Coordinator/Account Executive

Budget Uniform Center - Bensalem, PA - April 1984 to November 1985

### Career

Accomplishments

Accomplishments

\* 2012 Macy's Manager of the Year Award

\*District leader in Sales % over Plan and Customer Service scores 3 consecutive seasons.

(Ross- Cherry Hill)

\*Increased Sales 22% convincing Senior Management to invest in an expansion and remodel.

(Ross-Princeton)

\*Reduced Shortage from 2.81% to 0.96% and was A Top 20 Store in Markdown Compliance.

(Ross- Princeton)

\*Improved Markdown Compliance from 4.96% to 1.34% and increased Store Contribution 56%.

(Ross- Oxford Valley)

\*Member of Management Team that increased Sales 96% (12.8M 1989/24.3M 1993)

(Caldor)

\*Winner of District Merchandise Presentation Award four consecutive years.

(Caldor)

## EDUCATION

### **Bachelor of Science in Marketing/Management**

La Salle College - Philadelphia, PA

## SKILLS

Store Operations/Development (10+ years), Superior Customer Service (10+ years), Merchandising Strategies (10+ years), Physical Inventory Management (10+ years), Team Building/Coaching (10+ years), Recruiting/Interviewing/Training/Motivating/Coaching/Retention (10+ years), Procedure/Process Improvement (10+ years), Budgeting/Cost Control (10+ years), Vendor Relations (10+ years), Shortage Reduction (10+ years)

## ADDITIONAL INFORMATION

### PROFESSIONAL SKILLS

- Store Operations/Development
- Superior Customer Service Skills
- Merchandising Strategies
- Physical Inventory Management
- Teambuilding/Coaching
  
- Recruiting/Interviewing/Training/Retention
- Procedure/Process Improvement
- Budgeting/Cost Controls
- Vendor Relations
- Shortage Reduction