Annique Bostick

Fashion Stylist - Styles by E

Willingboro, NJ - Email me on Indeed: indeed.com/r/Annique-Bostick/18621192b7dd16c9

Talented and motivated fashion enthusiast with the ability to style looks creatively and efficiently. Seeks position that allows not only the full utilization of creativity regarding clothing, style choice and self-expression, but also the constant growth and grooming of skills obtained through experience.

WORK EXPERIENCE

Fashion Stylist

Styles by E - July 2013 to Present

Study the current and upcoming trends and fashions via internet, televised, and printed media.

- Blends different style aesthetics (edgy, soft, conservative) in order to bring forth new looks to present to clients
- Creates complete looks daily for viewing via online lookbook and styling blog.
- Schedules and performs consultations with clients in reference to wardrobe and makeup for particular events
 or daily life (loosely to moderately based on their preferred style aesthetic and body types).

Management Trainee

Enterprise Holdings - Sebring, FL

Responsibilities

Customer service!

Answer phones promptly, professionally and pleasantly.

Greet each customer with a pleasant demeanor

Conducted money transactions via credit/debit/money order or cash

Organized cars according to reservations

Create reservations

Collect insurance payments along with corporate account payments to keep bad debt in order

Sustain relationships with dealerships, service shops and insurance companies to maintain business

Train new coworkers

Handle difficult situations such as missing cars, outstanding balances and disgrubtled customers daily

Accomplishments

I impact the income per branch along with the customer service arena. With up-selling and selling protection packages I am not only making sure the customer is having a rental experience they can consider completely satisfactory, I am also contributing to the total additional revenue being attributed to the branch. I am pleasant and efficient so there is no confusion and I make the customer feel as though it is MORE than a transaction, but more so an interaction.

Skills Used

Customer service skills, communication, computer literacy, leadership skills, organizational skills, logic and problem solving capabilites

Beauty Advisor

ULTA Beauty - Sebring, FL - October 2015 to January 2016

Responsibilities

Greeted customers promptly and pleasantly

Assisted customers with any beauty related questions

Demonstrated product samplings and color matchings

Conducted transactions at the register

Encouraged many customers to obtain a loyalty card for future purchases

Organized the cash warp

Stocked when needed

Helped maintain a presentable and visibly appealing store

Accomplishments

I impacted sales with my up selling techniques and impacted the overall emotional tone of the store with my outgoing and friendly personality

Skills Used

Communication and oral proficiency, leadership abilities, product knowledge and application knowledge and CUSTOMER SERVICE!

Sales Associate

Express Clothing - September 2011 to July 2012

Full study of the Express Brand Guide and printed and televised media to gain knowledge of current trends and fashions.

- Assists the visual director in the organization of store merchandise according to the Express Brand Guide aid.
- Contributes to the sale of merchandise through "dressing" the fitting room doors with full outfits.
- Aids customers in the process of building outfits; offers advice on fit and shape of clothing on customer along with responding to inquiries regarding fashion advice, clothing location and merchandise pricing.
- Greets the customer upon entering the store, offering assistance in whatever they might need: color and size retrieval, placing items on hold, etc.
- Understanding of not only the customer's needs but, the customer in general, aiding in the selling process (suggestion of merchandise and how in which to wear the merchandise suggested)
- Informs customers about store lines of credit and through grained knowledge opens customer credit cards.
- Handles monetary transactions at the register and ultimately provides the best customer service experience possible.

Peer Counselor

Rutgers University Office of Financial Aid - October 2007 to May 2011

Aided in the expedition of financial aid processing through assisting financial aid counselors with the organization of student/parent files and inquiry reports.

- Used computers and data entry systems frequently in order to access, enter and retrieve student information.
- Interacted with students and parents regularly via telephone and in-person in effort to alleviate issues regarding financial aid information.
- Used specialized anger-reduction training to minimize confrontation with students and families regarding missing paperwork or discrepancies within their financial aid files.
- Used creative skills and artistic abilities in the assistance of the head clerk with special creative projects in order to get enthusiastic participation from co-workers.

SKILLS:

Fashion and Style Savviness, Assertive and Comprehensible Oral Proficiency, Expertise in Creative Thought and Processing, Excellent-Rate Customer Service and Interpersonal Skills, Full Leadership Qualities (Focus, Diligence, Motivation and Willingness to learn), Microsoft Office Competence (Specializing in Word, Powerpoint and Works)

EDUCATION

Bachelors of Arts in Psychology

Rutgers University - New Brunswick, NJ May 2011

LINKS

http://lookbook.nu/addicted2fabrikz