# Hui Lin

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## TL;DR

Tech stack: R, SQL, Python, bash, CSS, HTML

Industry experience: Shopify (current), ex-Google, Netlify, DuPont

Role experience: Lead Quantitative Researcher (DS), Quantitative Researcher (UX), Data

Science Manager, Marketing Data Scientist, Statistician

# Work and Research Experience

## Sep.2021 - Present, Lead Quantitative Researcher, Shopify, San Jose, CA, USA

- 1. Establish quantitative research as a discipline at Shopify
- 2. Conduct foundational research on user perception (via surveys) and behavior (via logs) to inform product strategy and identify market opportunities.
- 3. Work collaboratively in a multi-disciplinary team of statisticians, economists, social scientists, and designers to address complex long-term problems.

# Jul.2020 - Sep.2021, Quantitative UX Researcher, Google, Mountain View, CA, USA

- 1. Develop and implement a user-centered metric tracking framework.
- 2. Identify product gaps, competitive positioning, and unmet user needs through a combination of large-scale surveys, text analytics, preference modeling, and log analysis.
- 3. Collaborate with the machine intelligence team to develop innovative AI features.
- 4. Drive change by communicating actionable findings to both experts and non-experts within the organization.

#### May.2018 - Jun.2020, Head of data science, Netlify, San Francisco, CA, USA

- 1. Establish and manage a data science team to drive growth optimization and sales enablement. Netlify's user base has grown by over 15% per month, and revenue has grown by 10% per month.
- 2. Collaborate with the infrastructure team to create data pipelines that centralize large-scale user-generated data (Data Lake) in a big data cloud environment.
- 3. Develop and implement a Data Mart for business users.
- 4. Define and oversee the development of user behavior analysis fundamentals.

#### May.2013 - Apr.2018, Marketing Data Scientist (Tech Lead), DuPont, Johnston, IA, USA

- 1. Machine learning for predictive analytics.
- 2. Analyzing marketing programs under observational scenarios.
- 3. Conducting market research surveys.

#### Education

PhD in Statistics, Department of Statistics, Iowa State University, USA MS in Statistics, Department of Statistics, Iowa State University, USA BS in Statistics, School of Mathematical Science, Beijing Normal University, CHINA

### **Book**

Machine Learning using R: By Hui Lin

Publisher: Publishing House of Electronics industry

Status: Published in Oct 2017

ISBN: 9787121326585

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Practitioner's Guide to Data Science: By Hui Lin and Ming Li

Publisher: CRC Press

Status: Published in May 2023

Github: https://github.com/happyrabbit/IntroDataScience

### **Book Translation**

Applied Predictive Modeling: By Max Kuhn and Kjell Johnson

Chinese translator for chapters 1-4, 12-14, 16, 18-20 Publisher in China: Huazhang Publishing Inc.

Status: Published in May 2016

R for Marketing Research and Analytics: By Chris Chapman and Elea McDonnell Feit

Chinese translator for the book

Pubisher in China: Huazhang Publishing Inc.

Status: Published in Oct 2016

Statistical Rethinking - A Bayesian Course with Examples in R and Stan: By Richard McElreath

Chinese translator for the book

Pubisher in China: Huazhang Publishing Inc.

Status: Published in Apr 2019

#### Selected Tutorials and Talks

Data Science in Practice, 2022-06-13, 2022 Quality and Productivity Research conference

User-centered metrics, 2021-07-01, invited by HyVee Analytics Team, slides

Introduction to Deep Learning (in R and Python)

2021-05-17, The Statistical Methods in Imaging Conference 2021

Introduction to Data Science, Machine Learning and Deep Learning (in R and Python)

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2021-04-24, SCASA 40th Annual Applied Statistics Workshop
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2021-06-26, ASA Council of Chapters Traveling Course [Orange county-long beach]

2021-07-23, ASA Council of Chapters Traveling Course [Nevada]

2021-08-06, ASA Council of Chapters Traveling Course [Georgia]

2021-08-20, ASA Council of Chapters Traveling Course [Columbus]

2021-09-16, ASA Council of Chapters Traveling Course [Middle Tennessee]

2021-10-09, ASA Council of Chapters Traveling Course [Boston]

2021-10-23, ASA Council of Chapters Traveling Course [New York]

Interactive document and dashboard using R and shiny, 2017-07-12, Central Iowa R User Group, Blog

Data Scientist Using R - Data Wrangling, 2017-05-02, Central Iowa R User Group, Blog

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