

# Hardik Kankane

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## Education

<b>Vellore Institute of Technology, Bhopal</b> , B.Tech in Computer Science	Aug 2021 – Present
• <b>CGPA:</b> 8.39/10.0	
<b>Bal Bhawan School, Bhopal</b> , XII Standard	Jul 2020 – Jul 2021
• <b>Percentage:</b> 94.0/100.0	
<b>Bal Bhawan School, Bhopal</b> , X Standard	May 2018 – May 2019
• <b>Percentage:</b> 92.6/100.0	

## Professional Experience

<b>Connect Solutionss</b> , Product Manager Intern	Mar 2025 – Present
<ul style="list-style-type: none"><li>• Conducted market analysis across multiple verticals of the mobile application, delivering actionable insights that improved feature prioritization and user engagement strategies.</li><li>• Authored and maintained comprehensive Functional Requirement Documents (FRDs), aligning cross-functional teams and ensuring efficient product delivery cycles.</li><li>• Collaborated with UI/UX designers and developers to refine user journeys, leading to a 20% improvement in user retention and reduced bounce rates by 15%.</li><li>• Utilized competitor benchmarking and user feedback loops to optimize product offerings, contributing to a 30% increase in in-app engagement metrics.</li></ul>	

## Projects & Events

<b>Lead Organizer &amp; Strategic Coordinator</b>	VITBMUN'23
<ul style="list-style-type: none"><li>• Spearheaded the organization of VITBMUN'23, coordinating with stakeholders, delegations, and sponsors to execute a high-impact Model United Nations event that enhanced institutional brand visibility and strategic communication.</li><li>• Developed comprehensive event strategies, including budgeting, scheduling, and promotional campaigns, resulting in a 40% increase in participant engagement.</li><li>• Leveraged effective public speaking and negotiation skills to secure partnerships and drive collaboration across teams.</li></ul>	
<b>Event Organizer &amp; Communication Strategist</b>	Rajneeti Rangmanch
<ul style="list-style-type: none"><li>• Orchestrated Rajneeti Rangmanch, a high-profile debate competition, managing end-to-end event planning, execution, and post-event analysis to foster a competitive and engaging environment. Increasing club visibility by 23%</li><li>• Developed and implemented targeted communication strategies, including social media outreach and stakeholder engagement, which resulted in a 35% increase in audience participation.</li><li>• Moderated 10+ Rajneeti Rangmanch debate sessions between student teams, reaching a live audience of 100+ students</li></ul>	

## Extracurricular

<b>GSSOC</b>	May 2023 – Sep 2023
<ul style="list-style-type: none"><li>• Actively contributed to open-source projects, bolstering community engagement by 50% and enhancing collaborative development practices.</li></ul>	
<b>Google Developer Student Club</b>	Sep 2023 – Nov 2023
<ul style="list-style-type: none"><li>• Completed Google Cloud Computing Foundations, engineering cloud-native solutions with 15+ Google Cloud services to enhance proficiency by 40%.</li><li>• Achieved Diamond league status through innovative cloud solutions and participation in competitive challenges.</li></ul>	

## Additional

- **Technical Skills:** Python, DBMS, Data Structures, Linux, Cloud Computing, GCP, Market Research, Analysis.
- **Business Skills:** Strategic Planning, Business Outreach, Market Segmentation, Customer Relationship Management, Team Leadership.
- **Certifications:** Cloud Computing (NPTEL), Google Project Management (Coursera).