



EcoHome

F I N A N C I A L

Dealer Portal

User Guide

October 2017



MODULE 1

Dealer Portal

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Getting Started

Logging Into The Portal



To login into the Dealer portal click on the following URL:

<https://beta.ecohomefinancial.com/ecohome/Account/Login>. Your login credentials will be provided to you by you Sales Representative. If at any time you forget your password or have locked your account you can contact Dealer Support at 1-866-382-7468 ext.3 to have it reset

Creating An Application (Deal)

Step	Action																																
1	Click on the following URL: https://beta.ecohomefinancial.com/ecohome																																
2	<p>Enter your user name and password on the Log In page</p> <div><div><h3>Log In</h3><div><div>User Name</div><div><input type="text" value="username"/></div></div><div><div>Password</div><div><input type="password" value="....."/></div></div><div><div><input type="checkbox"/> Remember me?</div><div>Forgot password</div></div><div><div>Log in</div></div><div><div>Registration</div></div></div></div>																																
3	<p>You will be directed to your Dashboard upon successful login</p> <div><div><div><div>Home Page</div><div>New Application</div><div>My Deals</div><div>Reports</div><div>Calculator</div><div>Shareable Link</div><div>Leads</div><div>My Profile</div><div>About us</div><div>Help</div></div><div><div><div>New Application</div><div>My Deals</div><div>Reports</div></div><div><div>My Work Items</div><div><div>Show 10 entries</div><table><thead><tr><th>Contract #</th><th>Customer</th><th>Status</th><th>Action Req.</th><th>Email</th><th>Phone</th><th>Date</th><th></th></tr></thead><tbody><tr><td>104899</td><td>ADFASDF ASDFASDF</td><td>10-Saved</td><td></td><td></td><td></td><td>08/03/2017</td><td></td></tr><tr><td>104504</td><td>sam mas</td><td>Saved</td><td></td><td>saumilp96+334@gmail.com</td><td>6477967805</td><td>07/31/2017</td><td>/</td></tr><tr><td>104652</td><td>matthew lewis</td><td>Credit Review</td><td>Signed Contract; Signed Installation Certificate; Invoice; Copy of Valid Personal Cheque; Extended Warranty Form; Third Party Verification Call;</td><td>mlewis@oneddealerfinancial.com</td><td>6472035503</td><td>07/31/2017</td><td>/</td></tr></tbody></table></div></div></div></div></div>	Contract #	Customer	Status	Action Req.	Email	Phone	Date		104899	ADFASDF ASDFASDF	10-Saved				08/03/2017		104504	sam mas	Saved		saumilp96+334@gmail.com	6477967805	07/31/2017	/	104652	matthew lewis	Credit Review	Signed Contract; Signed Installation Certificate; Invoice; Copy of Valid Personal Cheque; Extended Warranty Form; Third Party Verification Call;	mlewis@oneddealerfinancial.com	6472035503	07/31/2017	/
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4	<p>Click on 'New Application' in the Menu on the left side of the screen OR click on the 'New Application' icon at the top of the screen</p> <div><div><div><div>New Application</div></div><div><div><div></div><div>New Application</div></div></div></div></div>																																


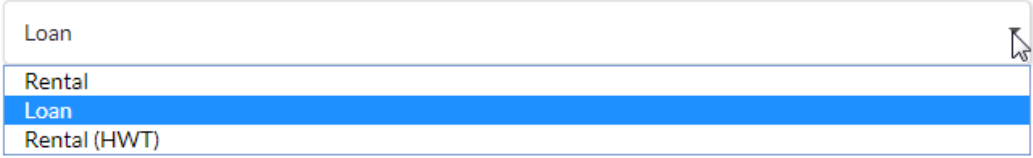

Step	Action
5	<p data-bbox="402 243 1284 273">Complete the Borrower Information section. Click the 'Scan License' button</p> <div data-bbox="747 296 1154 365" data-label="Image"> </div> <p data-bbox="402 390 1295 420">The following will appear to allow you to capture the driver's license barcode</p> <div data-bbox="784 443 1107 877" data-label="Image"> </div> <p data-bbox="402 915 730 945">Mobile users click 'Capture'</p> <p data-bbox="402 961 740 991">Desktop users click 'Upload'</p> <p data-bbox="402 1008 935 1037">Sample image of back of Driver's License:</p> <div data-bbox="703 1060 1188 1375" data-label="Image"> </div> <p data-bbox="402 1396 1437 1472">To scan the driver's license, turn the license over to scan the barcode on the back of the license. Avoid any glare and turn off your flash</p>
6	<p data-bbox="402 1491 1385 1547">If drivers license is not available to be scanned enter the following information in the Borrower Information section:</p> <ul style="list-style-type: none"> <li data-bbox="448 1549 626 1579">a. First Name <li data-bbox="448 1593 626 1623">b. Last Name <li data-bbox="448 1638 643 1667">c. Date of Birth
7	<p data-bbox="402 1692 1433 1747">Select the identification of the customer viewed from the Customer's Verification ID drop down menu</p>
8	<p data-bbox="402 1753 902 1782">Enter your initials in the Dealer Initials feild</p>


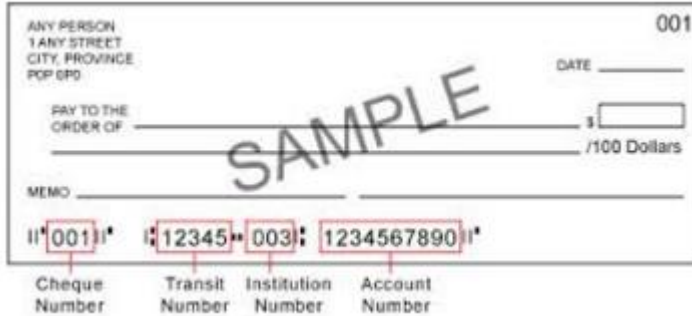
Step	Action
9	<p>If you are the Customers home, click on 'Get My Location' to populate the Customers address</p> 
10	<p>If you are not at the Customers home enter the following information in the Installation Address Information section:</p> <ol style="list-style-type: none"> Street Unit # City Province Postal Code
11	<p>If the Customers has lived at their current address for less than 2 years', click the check box as per below in the form to complete the Customers previous address</p> <p><input checked="" type="checkbox"/> Lived at current address less than 2 years</p> <p>Enter the following information in the Previous Address Information section:</p> <ol style="list-style-type: none"> Street Unit # City Province Postal Code
12	<p>If the mailing address is different than the installation address, click the box as per below in the form to complete the Customers mailing address</p> <p><input checked="" type="checkbox"/> Mailing address is not the same as Installation Address</p> <p>Enter the following information in the Mailing Address section:</p> <ol style="list-style-type: none"> Street Unit # City Province Postal Code
13	<p>Confirm that the Customer is the Home Owner by clicking on the box as per the below in the form</p> <p><input checked="" type="checkbox"/> Borrower is home owner.</p> <p>If the first Customer is not the home owner you will have this option with the additional applicant</p>
14	<p>The Customer must read and authorize their credit report to be pulled. This must be completed for each customer</p> <div style="border: 1px solid black; padding: 5px;"> <p><input checked="" type="checkbox"/> By submitting this application, you acknowledge and agree that EcoHome Financial is authorized to obtain your credit report from one or more consumer credit reporting agencies (e.g. Equifax or TransUnion), to verify the information in your credit report with third parties as necessary, and to periodically update your credit information with credit reporting agencies. You are hereby notified that a consumer report containing credit and/or personal information may be referred to in connection with this application. You consent to accept, receive and use in electronic form any and all agreements, notices, disclosures and other documents or information in relation to this application that EcoHome Financial may deliver to you. *</p> <p>How is my personal data used? Privacy policy</p> </div>
13	<p>If there is an additional applicant, click on the 'Add Additional applicant' icon as shown below in the form to complete the additional applicant's information</p> <p> Add additional applicant</p> <p>Enter/complete the following information in the Additional Applicant Information section:</p> <ol style="list-style-type: none"> Scan driver's license OR enter First Name Last Name Date of Birth Select the identification of the customer viewed from the Customer's Verification ID drop down menu Enter your initials in the Dealer Initials feild

Step	Action
14	<p>If the Additional Applicant's address is not the same as the Customer's address click on the Additional Applicant address is not the same as the borrower's address</p> <p><input checked="" type="checkbox"/> Additional Applicant address is not the same as borrower's address</p> <p>Enter the following information in the Additional Applicant Address Information field:</p> <ol style="list-style-type: none"> Street Unit # City Province Postal Code
15	<p>Confirm that the Additional Applicant is the Home Owner by clicking on the box as per the below in the form</p> <p><input checked="" type="checkbox"/> Additional Applicant is a home owner</p> <p>If the first Customer is the home owner this is not required</p>
16	<p>The Additional Applicant must read and authorize their credit report to be pulled. This must be completed for each customer</p> <div> <p><input checked="" type="checkbox"/> By submitting this application, you acknowledge and agree that EcoHome Financial is authorized to obtain your credit report from one or more consumer credit reporting agencies (e.g. Equifax or TransUnion), to verify the information in your credit report with third parties as necessary, and to periodically update your credit information with credit reporting agencies. You are hereby notified that a consumer report containing credit and/or personal information may be referred to in connection with this application. You consent to accept, receive and use in electronic form any and all agreements, notices, disclosures and other documents or information in relation to this application that EcoHome Financial may deliver to you. *</p> <p>How is my personal data used? Privacy policy</p> </div>
17	<p>Click on the 'Save and Proceed' button at the bottom of the page to move to the next step – the Customers information is now created</p>





At least one of the applicants must be the home owner
At least one of the applicants should be aged 75 or less
Postal code is a minimum of 5 characters and maximum of 6 characters
You can't proceed from Step 1 to Step 2 until all applicants agree to send their personal data to credit check

Step	Action
18	<p>At this point at the top of the page you will see a response from the credit check. You will receive one of the below response messages:</p>  <ul style="list-style-type: none"> • Credit Check Processed Successfully – Pre-approved amount will display • Unable to Proceed at This Time – XXXX (This request has been declined during the credit check) • No Message – this application will proceed for credit review
19	<p>Select the 'Type of Agreement' from the drop-down menu</p> <p>Type of agreement</p> 
20	<p>Enter/complete the following information in the New Equipment Information section:</p> <ol style="list-style-type: none"> Type – select equipment/service from drop down menu Description – complete this free form field Cost – enter the cost of the equipment/service (including all taxes) Add additional equipment – if required Down Payment – if required
21	<p>Select the Financing Option based on your Rate Card</p> <ol style="list-style-type: none"> Standard Rate 0% Equal Payments Deferral/Promo <p>The individual financing options will allow you to select Term and Amortization in order to automatically calculate all amounts</p> <div> <div> <p>STANDARD RATE</p> <p>Loan/Amortization Term 36 / 36</p> <p>Customer Rate 11.99%</p> <p>Monthly Payment -</p> <p>Cost of Borrowing -</p> <p>Your Cost -</p> <p>Total Amount Financed -</p> <p>Total of All Monthly Payments -</p> <p>Balance Owning at the End of Monthly Payments (Residual) -</p> <p>Total Obligation -</p> <p>Select</p> </div> <div> <p>0% EQUAL PAYMENTS</p> <p>Loan/Amortization Term 12 / 12</p> <p>Customer Rate 0%</p> <p>Monthly Payment -</p> <p>Cost of Borrowing -</p> <p>Your Cost -</p> <p>Total Amount Financed -</p> <p>Total of All Monthly Payments -</p> <p>Balance Owning at the End of Monthly Payments (Residual) -</p> <p>Total Obligation -</p> <p>Select</p> </div> <div> <p>DEFERRAL/PROMO</p> <p>Loan/Amortization Term 36 / 36</p> <p>Deferral Period Promo</p> <p>Customer Rate 7.49%</p> <p>Monthly Payment -</p> <p>Cost of Borrowing -</p> <p>Your Cost -</p> <p>Total Amount Financed -</p> <p>Total of All Monthly Payments -</p> <p>Balance Owning at the End of Monthly Payments (Residual) -</p> <p>Total Obligation -</p> <p>Select</p> </div> </div>
22	Enter the Sales Rep name
24	Select the Estimated Installation Date
25	Enter House Size
26	<p>Add Existing Equipment Information if required</p> <p> Add additional equipment</p>

Step	Action
27	Enter any Contract Notes as needed in the notes field
28	Click on the 'Save and Proceed' button at the bottom of the page to move to the next step – the Equipment information has now been added to the application
29	<p>Enter/complete the Contact and Payment Information section for the Borrower:</p>  <ol style="list-style-type: none"> Enter home phone number Enter cell phone number Enter Business phone number Enter email address
30	If the Customer would like to receive electronic messages from EcoHome Financial, check the box next to the consent
31	<p>If there is an additional applicant on the application, complete the Additional Applicant Information section:</p> <ol style="list-style-type: none"> Enter home phone number Enter cell phone number Enter Business phone number Enter email address <p>If the Additional Applicant would like to receive electronic messages from EcoHome Financial, check the box next to the consent</p>
32	<p>Complete the following information in the Payment Information section:</p> <ol style="list-style-type: none"> Payment Type – select from the drop down menu <ol style="list-style-type: none"> If Enbridge is selected enter Enbridge Gas Distribution Account number or Meter # If PAP is selected enter Preferred Withdrawal Date, Bank Number, Transit Number and Account Number <p>Sample of cheque image</p> 
33	Click on the 'Save and Proceed' button to move to the next step
34	You are now at the 'Summary and Confirmation'. You can review all information for accuracy and click on the 'Edit' icon in any section in order to return to that page to make any corrections
35	Once all information is complete and accurate, click on the 'Submit Deal' button
36	This process is complete. You can now print the contract

Printing The Contract

Step	Action
1	Click on the 'Print the contract' icon  Print the contract
2	The contract will be auto-populated with all of the application details from the portal
3	Have the applicant(s) review and sign the contract
4	This process is now complete. You can proceed to uploading documents to the portal Sample of auto-populated contract



325 Milner Avenue, Suite 300, Toronto ON M1B 5N1
Phone: 1-866-352-7468 | Fax: 1-877-889-3863
Website: www.ecohomefinancial.com
Email: info@ecohomefinancial.com

CREDIT APPLICATION and LOAN AGREEMENT

ABOUT THE BORROWER (Registered Owner of the Property)

Last Name: User	First Name: Test	Middle Initial:	Home Phone:	Cell Phone: 1234567890
Installation Address: 325 Milner Avenue	Unit Number:	City: Toronto	Province: ON	Postal Code: M1B5N1
<input type="checkbox"/> Previous Address (If not at current address for at least two years): <input type="checkbox"/> Mailing Address (If different from Installation Address):				
Date of Birth (mm/dd/yyyy): 10/02/1968	E-mail Address: test@user.com			
Dealer confirms they have verified the Borrower's ID: DI (Dealer's Initials)		Type of identification verified by Dealer: Driver's license: <input checked="" type="checkbox"/> or Other: <input type="checkbox"/> Please specify other type:		

ABOUT THE CO-BORROWER

Last Name: User	First Name: Retest	Relationship to Borrower:		
Date of Birth (mm/dd/yyyy): 10/01/1969	E-mail Address: test@user.com	Home Phone: 0987654321	Cell Phone:	
Dealer confirms they have verified the Borrower's ID: DI (Dealer's Initials)		Type of identification verified by Dealer: Driver's license: <input type="checkbox"/> or Other: <input checked="" type="checkbox"/> Please specify other type: Canadian or foreign passport		

PAYMENT INFORMATION (Select One Only)

<input type="checkbox"/> OPTION 1 – Pre-Authorized Debit (PAD) Please Select PAD Date <input type="checkbox"/> 1st OR <input type="checkbox"/> 15th Please attach a "VOID" cheque with this Agreement. By selecting this method of making your monthly payments, you are granting us the authority to debit the bank account specified on the cheque. Please review the Pre-Authorized Debit Section in the terms and conditions of this agreement for further details.	<input checked="" type="checkbox"/> OPTION 2 – Enbridge gas distribution bill Enbridge Account # <table border="1"> <tr> <td>6</td><td>3</td><td>6</td><td>8</td><td>9</td><td>6</td><td>5</td><td>4</td><td>3</td><td>4</td><td>5</td><td>6</td> </tr> </table>	6	3	6	8	9	6	5	4	3	4	5	6	FOR ONTARIO RESIDENTS ONLY EcoHome Financial Inc.'s charges will appear on the other companies section of your Enbridge Gas Distribution bill. These offers and claims are made by EcoHome Financial Inc. alone. EcoHome Financial Inc. is not owned by or affiliated with Enbridge Inc. or Enbridge Gas Distribution. You agree to switch to PAD if we discontinue billing through Enbridge.
6	3	6	8	9	6	5	4	3	4	5	6			

ABOUT THE EQUIPMENT / COLLATERAL (And as may be further described on the invoice for the purchase and sale of the equipment)




QUANTITY	EQUIPMENT DESCRIPTION (including make, model and serial number)
1	Test Equipment

LOAN DISCLOSURE

1 Dealer Invoice Amount	\$ 10,000.00	7B Annual Interest Rate	8.99
2 Search and Registration Fee (due on Start Date)	n/a	8 Monthly Payment	\$ 113.98
3 Down Payment	\$ 1,000.00	9 Total of all Monthly Payments (5 x 8)	\$ 6,837.60
4 Total Amount Financed (1 – 3)	\$ 9,000.00	10 Balance Owning at End of Monthly Payments (end of term residual)	\$ 5,532.28
5 Term (in months)	60	11 Total Obligation (2 + 9 + 10)	\$ 12,369.88
6 Amortization Period (in months)	120	12 Total Cost of Borrowing (9 + 10 – 4)	\$ 3,369.88
7A Annual Percentage Rate ("APR") (as a percentage)	8.99	13 Deferral Option: <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Months (Deferral Period): If no, interest accrues from the Start Date If yes, interest accrues from Deferral End Date	

By signing this credit application below, you are applying for a loan on the terms and conditions on the face page of this Agreement, including the Loan Disclosure, and on the Terms and Conditions document either attached or printed on the reverse of this Agreement. Once this credit application and loan agreement is accepted by EcoHome Financial Inc. all of these terms become the terms of a loan agreement between you and us (the "Agreement"). You acknowledge that you have received copies of this application and loan agreement including the Loan Disclosure and the attached Terms and Conditions and that we may rely on all the terms of this Agreement, including the grant of security in Section 4 of the Terms and Conditions, if we make a loan to you. If there is a Co-Borrower, you both acknowledge that the obligations in this Agreement are joint and several, meaning that, among other things, we can seek payment from either or both of you. You certify that the information on this application form is true, correct and complete. You authorize us to collect, use and disclose your personal information (as provided above) for the purposes identified below and in the Terms and Conditions. You authorize us to make inquiries of others regarding your credit and further authorize any credit rating agency, any other company or person with whom you have a financial relationship and your employer to disclose financial information about you to us. You declare that you are not acting on behalf of any other person and there are no beneficial owners of the Property other than you.


CREDIT APPLICATION AND LOAN AGREEMENT ACCEPTANCE AND SIGNATURES

Dealer Legal Name: PHP Home Services	Contract Date: You signed this Contract in (City / Town)	
Tel: 9056847941	Salesperson Name: Sales Rep	this _____ day of _____, 20____
Dealer / Salesperson Signature:	Borrower's Signature:	Co-Borrower's Signature:
		
FOR OFFICE USE ONLY		Approval #: 107783


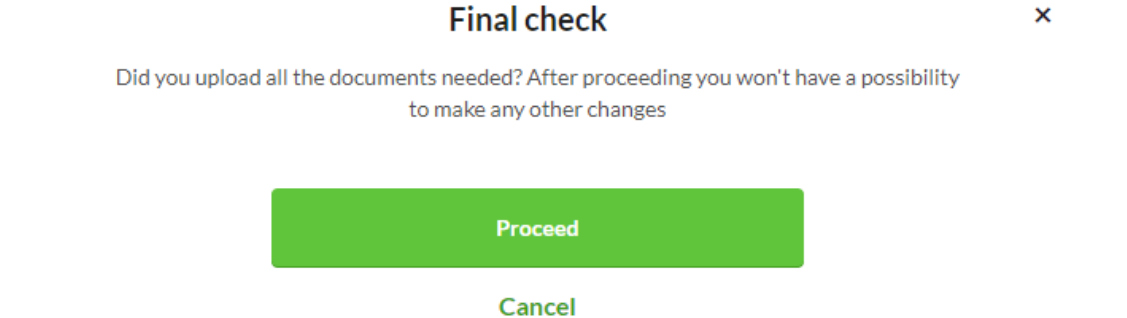
EMI Loan Agreement (All provinces excluding QC) No Pre-2017-08-29

Page 1 of 2




Uploading Documents

Step	Action
1	Return to you Dashboard or My Deals Page
2	To upload documents to your deal, click on the 'Edit' icon at the end of the row of the deal 
3	<p>You will be directed to the 'Funding Checklist' page</p> <p>Funding Checklist * – Mandatory documents</p> <div> <div> <input type="checkbox"/> Signed Contract * > <input type="checkbox"/> Signed Installation Certificate * > <input type="checkbox"/> Invoice * > <input type="checkbox"/> Copy of Void Personal Cheque * > <input type="checkbox"/> Extended Warranty Form > <input type="checkbox"/> Third Party Verification Call > <input type="checkbox"/> Other Documents > </div> <div> <p>Signed Contract</p> <p>Upload</p> <p>Print the contract</p> </div> </div> <p>Please upload all mandatory documents Request to Fund</p>
4	Save all of your documents that are required to be uploaded to your computer. The preferred file types are .PDF and .JPEG
5	<p>You can download a pre-filled copy of the Installation Certificate to be used at the time of installation</p> <ol style="list-style-type: none"> Click on the 'Signed Installation Certificate' bar in the Funding Checklist <input type="checkbox"/> Signed Installation Certificate * > Click on 'Download Certificate Template' Download Certificate Template Enter as much information into the fields that is available to you <p>Download Certificate Template x</p> <p>No 1</p> <p>Type AIR CONDITIONER</p> <p>Description ac install</p> <p>Installed Equipment Serial Number 000aaa111bbb</p> <p>Installed Equipment Model Model X</p> <p>Installer First Name First</p> <p>Installer Last Name Last</p> <p>Installation Date 07/22/2017</p> <p>Download</p> <p>Cancel</p> Click 'Download' Download Certificate Template

Request to Fund (Deal)

Step	Action
1	<p>Once all documents have been uploaded, click on the 'Request to Fund' button</p>  <p>This button only becomes active once all of the mandatory documents have been uploaded</p>
2	<p>You will be presented with a final check pop-up message to confirm that you wish to submit the deal for funding</p>  <p>The pop-up message titled 'Final check' with a close button (X) in the top right corner. The text inside asks: 'Did you upload all the documents needed? After proceeding you won't have a possibility to make any other changes'. At the bottom, there are two buttons: 'Proceed' (green) and 'Cancel' (green).</p>
3	Click 'Proceed' to submit the deal for funding or 'Cancel' to go back to the Funding Checklist
4	This process is now complete

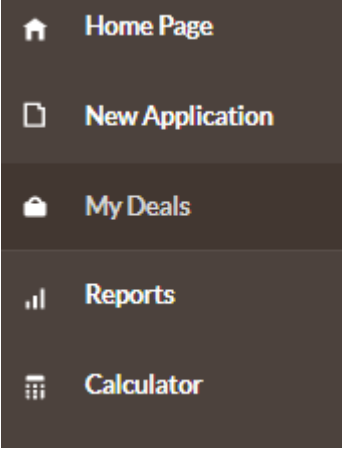

Editing a Deal

Step	Action
1	<p>You can make modifications to already submitted contracts as long as they are not in the following Status:</p> <ul style="list-style-type: none"> • Booked • Ready for Audit
2	<p>You are able to make more modifications to already submitted contracts: The Edit button on the contract edit page will allow you to navigate to the appropriate step</p> 
3	<p>Editing the Deal Information, Equipment information, Existing Equipment Information and Additional Contract Information will redirect you to step 3</p> <p>Equipment Information</p> 
4	<p>Editing the Contact information and Payment information section will redirect you to step 4</p> <p>Contact and Payment Information</p> 
5	<p>After you make changes to the deal, the deal will be re-calculated and re-submitted to Aspire. You will now be able to print the updated contract</p>
6	<p>Dealers will have the ability to edit and/or re-submit deals submitted by Sales Reps associated with their account.</p>
7	<p>The process is now complete</p>

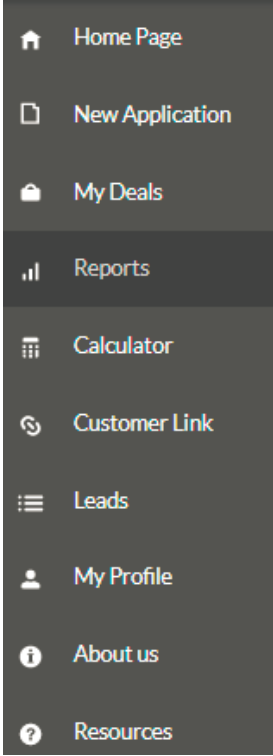
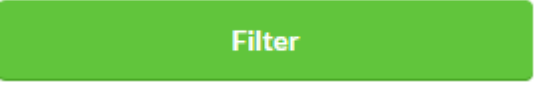

Viewing Your Dashboard (My Work Items)

Step	Action																								
1	Upon logging into the portal, you will be directed to your “My Work Items’ view or Dashboard																								
2	<p>This page is filtered to show any ‘New’ deals from Shareable Link and accepted ‘Leads’ to the top of all the deals, highlighted gray with a ‘New’ icon next to the Contract #</p> <div><div>My Work Items</div><div><div></div></div><div>Show <div>10</div> entries</div><table><thead><tr><th>Contract #</th><th>Customer</th><th>Status</th><th>Action Req.</th><th>Email</th><th>Phone</th><th>Date</th><th></th></tr></thead><tbody><tr><td>New 94519</td><td>ddd ddd</td><td>Pre Approved 20 K</td><td></td><td>hiren.its@gmail.com</td><td>3333333333</td><td>07/05/2017</td><td>/</td></tr><tr><td>New 94448</td><td>six six</td><td>Pre Approved 20 K</td><td></td><td>hardiksharma22+20011@gmail.com</td><td>2898852299</td><td>07/04/2017</td><td>/</td></tr></tbody></table></div>	Contract #	Customer	Status	Action Req.	Email	Phone	Date		New 94519	ddd ddd	Pre Approved 20 K		hiren.its@gmail.com	3333333333	07/05/2017	/	New 94448	six six	Pre Approved 20 K		hardiksharma22+20011@gmail.com	2898852299	07/04/2017	/
Contract #	Customer	Status	Action Req.	Email	Phone	Date																			
New 94519	ddd ddd	Pre Approved 20 K		hiren.its@gmail.com	3333333333	07/05/2017	/																		
New 94448	six six	Pre Approved 20 K		hardiksharma22+20011@gmail.com	2898852299	07/04/2017	/																		
3	<p>The My Work Items view displays the following information and can be filtered from any column:</p> <ul style="list-style-type: none">• Contract #• Customer (name)• Status (of deal)• Action Req. (of deal)• Email (of customer)• Phone (of customer)• Date (deal created)																								
4	From the Dashboard you can click the ‘Edit’ button on any deal in order to view/edit or upload documents to the deal																								

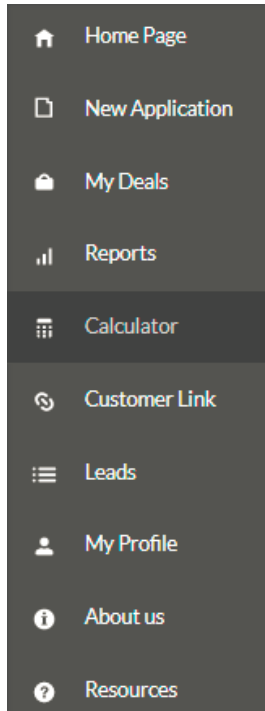
My Deals

Step	Action
1	<p>To access My Deals, you can select it from the Main Menu</p> 
2	<p>In the My Deals section, you can view all your deals. You can view by the following information:</p> <ul style="list-style-type: none"> • Contract # • Customer • Status • Type • Email • Phone • Date • Equipment • Sales Rep • Value
3	<p>You can view by Deal Info or Detailed Info. You can filter your view by:</p> <ul style="list-style-type: none"> • Deal Type • Date From • Date To • Deal Status <p>Once you have selected your criteria click the green Filter button to view your results</p> 

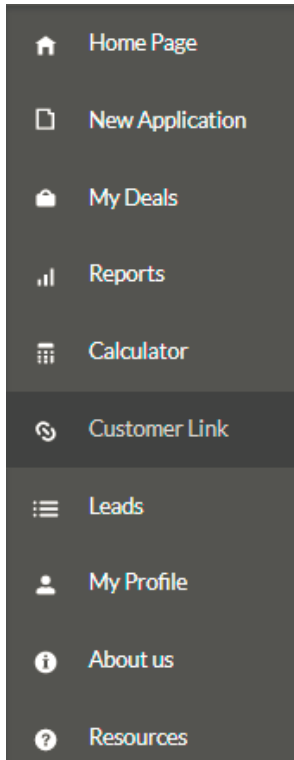

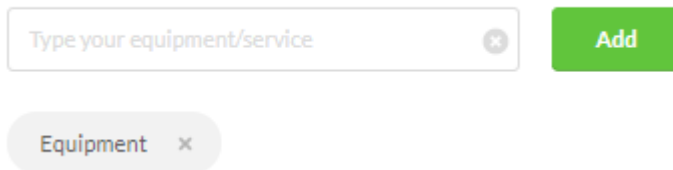

Reports

Step	Action
1	<p>To access My Deals, you can select it from the Main Menu</p> 
2	<p>In the Reports section, you can view Deal Info or Detail Info. You can filter your view by:</p> <ul style="list-style-type: none"> • Deal Type • Date From • Date To • Deal Status <p>Once you have selected your criteria click the green Filter button to view your results</p> 
3	<p>You can export all information or your filtered criteria to export, click on the green Export All to Excel button</p> 

Calculator

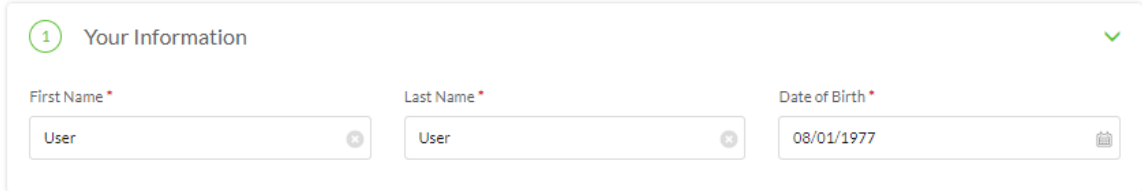
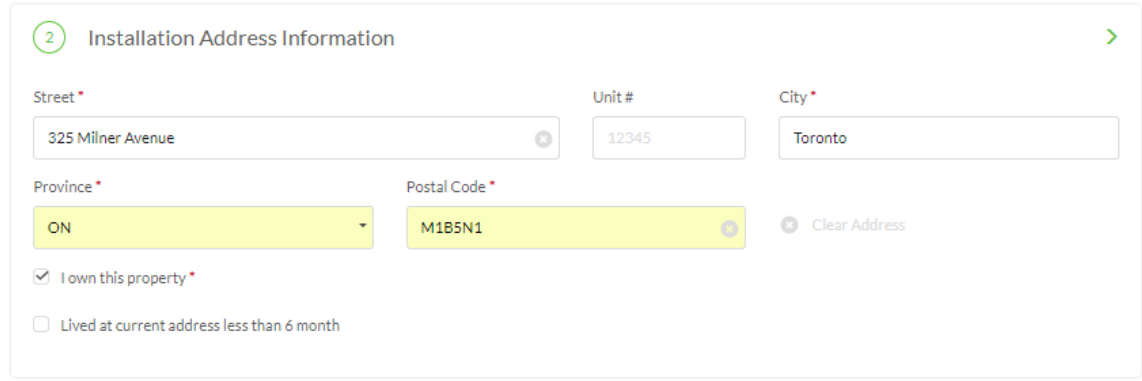
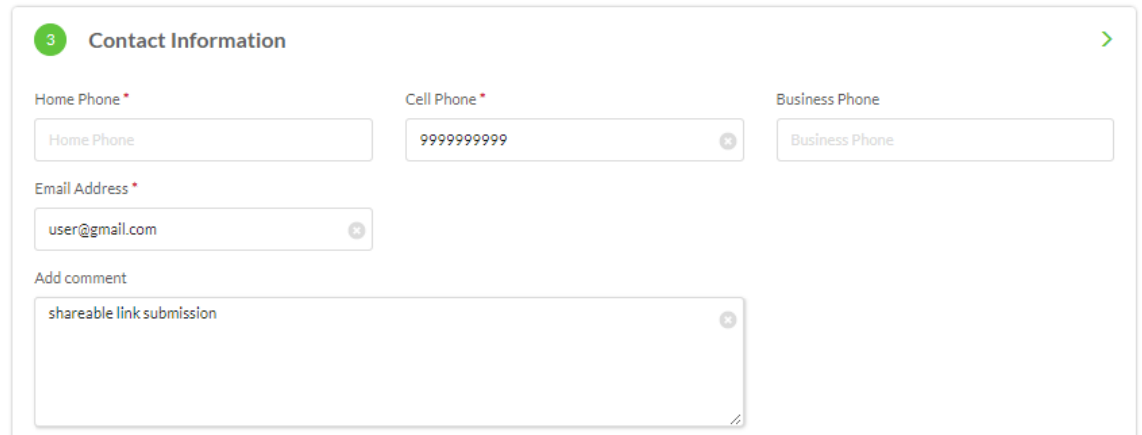
Step	Action
1	<p>The Calculator can be selected from the Main Menu</p>  <p>The screenshot shows a vertical list of menu items: Home Page, New Application, My Deals, Reports, Calculator (highlighted with a blue bar), Customer Link, Leads, My Profile, About us, and Resources.</p>
2	<p>The Calculator is similar to step 3 of creating a new deal in that you can select/enter the Province, Equipment Type, Cost, Admin Fee, Down Payment, Customer Rate, Loan Term, Amortization Fee and Deferral Type. You will be able to create up to 3 comparisons and view them side by side</p> <p>Calculator ></p> <p>Calculator</p> <p>Choose province Cash Price of Equipment \$ -</p> <p>Total Cash Price \$ -</p> <p>Equipment Information</p> <p>Nº 1</p> <p>Type Total Amount Financed \$ -</p> <p>Air Conditioner Total Monthly Payment \$ -</p> <p>Description Total of All Monthly Payments \$ -</p> <p>Description Balance Owning at the End of Monthly Payments (Residual) \$ -</p> <p>Cost Total Obligation \$ -</p> <p>\$ Cost Total Cost of Borrowing \$ -</p> <p>Add additional equipment</p> <p>Admin Fee Down Payment Customer Rate (%)</p> <p>Admin Fee Down Payment Customer Rate (%)</p> <p>Term and Rep</p> <p>Loan Term Amortization Term</p> <p>Loan Term Amortization Term</p> <p>Deferral Type</p> <p>No Deferral</p> <p>Add to Comparison</p>

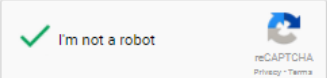




Customer Link

Step	Action
1	<p>The Customer Link can be selected from the Main Menu</p>  <p>The screenshot shows a vertical menu with the following items: Home Page, New Application, My Deals, Reports, Calculator, Customer Link (highlighted), Leads, My Profile, About us, and Resources.</p>
2	<p>Toggle the Customer Link 'On' next to Form in English</p>  <p>The screenshot shows the text 'Form in English' followed by a green toggle switch that is turned on.</p>
3	<p>You have the ability to provide your Equipment and/or Service on the form that the Customer will complete. You can do this by keying in the Equipment and/or Service you offer and clicking on the Add button. You can add more than one selection by continually adding Equipment and/or Service and clicking Add OR you can skip this step and leave this information blank</p> <p>Define your equipment/service</p>  <p>The screenshot shows a form with a text input field labeled 'Type your equipment/service', an 'Add' button, and a tag labeled 'Equipment' with a close button.</p>
4	<p>Click Save. Note – anytime you access the Shareable Link page to copy the link and you have to turn it on, you <u>must click Save</u> before you copy the link</p>  <p>The screenshot shows a green button labeled 'Save'.</p>
5	<p>The Customers will be able to click on the link and be directed to a one-page form in order to submit their application to the Dealer. The steps to complete the form are presented in the Customer Link - Customer Process section</p>

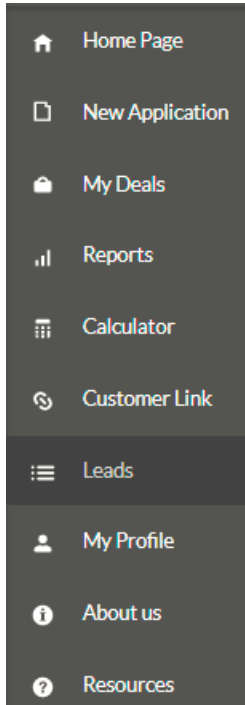
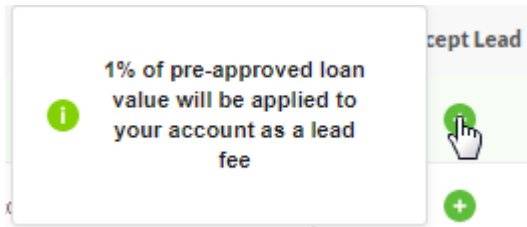
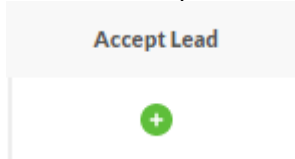
Step	Action																								
6	<p>Once the Customer submits their information, Dealers will receive an email notification containing the following information:</p> <ul style="list-style-type: none">a. Contract IDb. Customer Namec. Pre-Approved Amountd. Commentse. Installation Addressf. Phone Numbersg. Email Addressh. Link to deal in the portal																								
7	<p>The deal will appear in the portal on the My Deals page. The Deal will be highlighted in gray and have a 'New' identifier beside it</p> <table><tr><th>Contract #</th><th>Customer</th><th>Status</th><th>Action Req.</th><th>Email</th><th>Phone</th><th>Date</th><th></th></tr><tr><td>New 94411</td><td>user user</td><td>20-Credit Review</td><td></td><td>sali.silvera@gmail.com</td><td>0000000000</td><td>07/04/2017</td><td></td></tr><tr><td>New 94410</td><td>User User</td><td>Pre Approved 20 K</td><td></td><td>user.user@gmail.com</td><td>0000000000</td><td>07/04/2017</td><td></td></tr></table>	Contract #	Customer	Status	Action Req.	Email	Phone	Date		New 94411	user user	20-Credit Review		sali.silvera@gmail.com	0000000000	07/04/2017		New 94410	User User	Pre Approved 20 K		user.user@gmail.com	0000000000	07/04/2017	
Contract #	Customer	Status	Action Req.	Email	Phone	Date																			
New 94411	user user	20-Credit Review		sali.silvera@gmail.com	0000000000	07/04/2017																			
New 94410	User User	Pre Approved 20 K		user.user@gmail.com	0000000000	07/04/2017																			
8	The Dealer can click on the edit icon in order to complete the deal as they do today																								

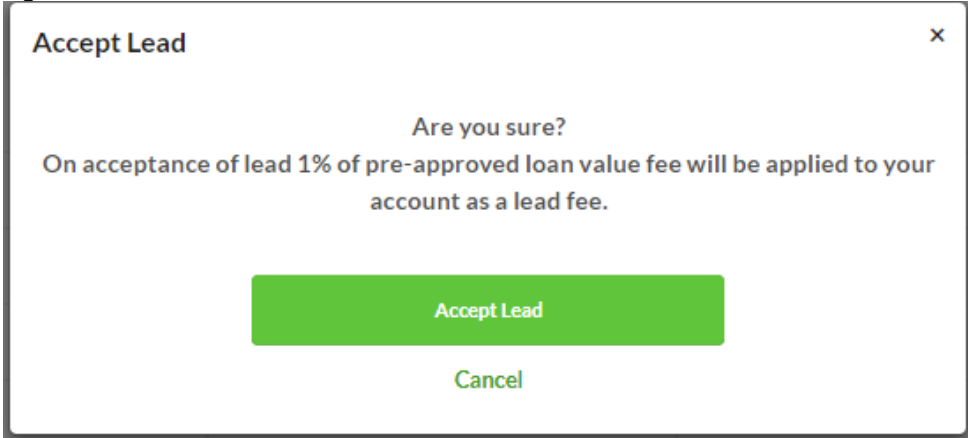
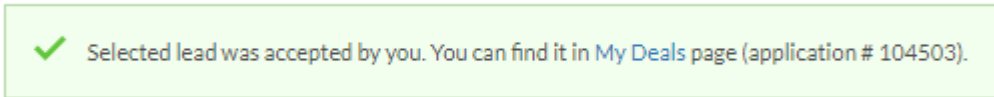
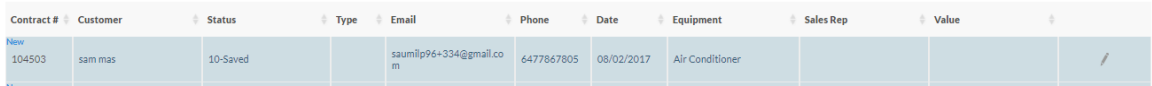


Customer Link – Customer Process

Step	Action
1	Customers will click on the link/button from the Dealers website or email
2	Customers will be directed to a one-page form, this form is broken down into 3 sections: Your Information, Installation Address Information and Contact Information
3	<p>Customers will enter their First Name, Last Name and Date of Birth in the Your Financing section</p> 
4	<p>Customers will enter full installation civic address, advise if they are the property owner and can advise if they have lived at the current address for less than 6 months</p> 
5	<p>Customers will enter one of the mandatory contact phone numbers, their email address and can enter notes that will be provided to the Dealer</p> 

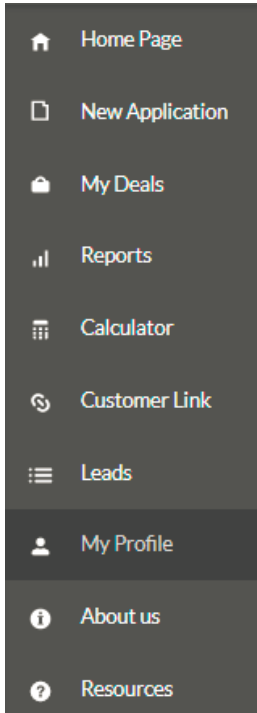
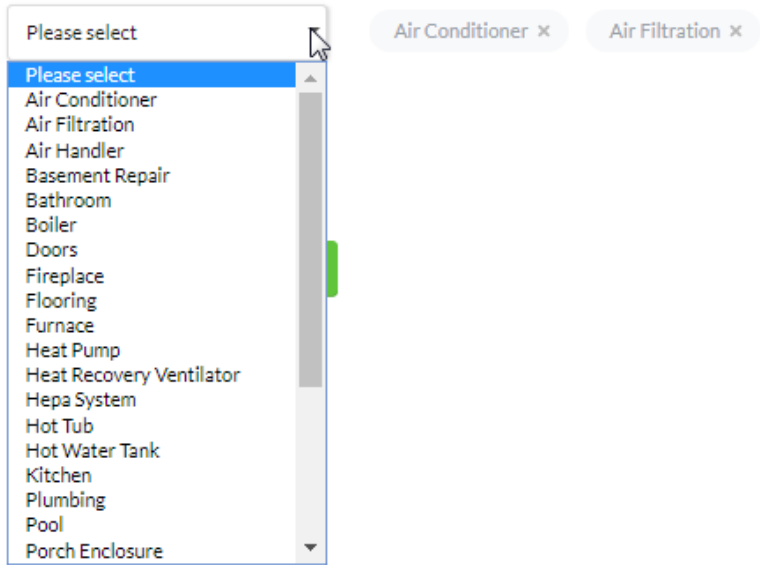
Step	Action
6	<p>Lastly, the Customer will review and authorize their credit report to be obtained and consent to receiving communication from EcoHome Financial. The Customer will confirm they are a person by checking the reCaptcha box</p> <div data-bbox="370 331 1421 709"> <p><input checked="" type="checkbox"/> By submitting this application, you acknowledge and agree that EcoHome Financial is authorized to obtain your credit report from one or more consumer credit reporting agencies (e.g. Equifax or TransUnion), to verify the information in your credit report with third parties as necessary, and to periodically update your credit information with credit reporting agencies. You are hereby notified that a consumer report containing credit and/or personal information may be referred to in connection with this application. You consent to accept, receive and use in electronic form any and all agreements, notices, disclosures and other documents or information in relation to this application that EcoHome Financial may deliver to you. *</p> <p>How is my personal data used? Privacy policy</p> <p><input checked="" type="checkbox"/> By checking this box, you consent to receive commercial electronic messages from EcoHome Financial at your email address and telephone number(s) provided by you in this application or from time to time in connection with your account, including electronic communications that market or promote our programs, products, services, offers, events and surveys that may be of interest to you. You may withdraw this consent at any time. You may contact EcoHome Financial Inc. at 325 Milner Avenue, Suite 300, Toronto, Ontario M1B 5N1 www.ecohomefinancial.com. *</p> <div data-bbox="375 611 699 688">  </div> </div>
7	<p>Customer clicks Submit Application</p> <div data-bbox="722 804 1097 867">  </div>
8	<p>Customer is presented with a successful message upon submission</p> <div data-bbox="370 961 1453 1371">  <p>Congratulations, you have been pre-approved for \$15,000.</p> <p>Your financing application was successfully submitted. Dealer Services will contact you soon.</p> <p>If you have any question please contact:</p> <p>Dealer Services</p> <p>123 ABC Street, Toronto, ON A1A 1A1</p> <p> 0001112222</p> <p> qa@example.com</p> </div>

Leads

Step	Action
1	<p>The Leads section can be selected from the Main Menu</p> 
2	<p>The Leads are displayed with the following information:</p> <ul style="list-style-type: none"> • Date – lead was submitted by Broker/Agent • Postal Code – partial FSA of the location of the customer • Pre-Approved for - amount that the customer has been pre-approved for • Project Type – the equipment/service the customer is interested in • Customer Comment – if any is provided at the time the Lead is submitted • Accept Lead – button to accept the Lead
3	<p>Hovering over the Accept Lead button will display a message in regards to the fee of the Lead that will be charged to you</p> 
4	<p>To accept the Lead, click on the button in the Accept Lead column</p> 

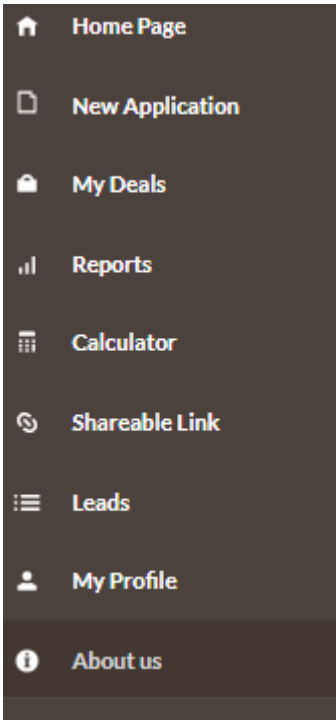
Step	Action
5	<p>A confirmation pop up message is displayed to accept the Lead, or cancel and return to the Leads page</p>  <p>The dialog box titled 'Accept Lead' with a close button (X) in the top right corner. It contains the text: 'Are you sure?' followed by 'On acceptance of lead 1% of pre-approved loan value fee will be applied to your account as a lead fee.' At the bottom, there are two buttons: a green 'Accept Lead' button and a green 'Cancel' button.</p>
6	<p>Once the Lead is accepted a confirmation message is displayed on the Lead page to advise where to locate the Lead and its corresponding application #</p>  <p>A green confirmation message box with a checkmark icon on the left. The text reads: 'Selected lead was accepted by you. You can find it in My Deals page (application # 104503).' The word 'My Deals' is a blue link.</p>
7	<p>The Lead will be displayed on your My Deals page. It will have a 'New' indicator next to it in the Contract # box, be highlighted light blue and appear to the top of the My Deals Page</p>  <p>A screenshot of a table with columns: Contract #, Customer, Status, Type, Email, Phone, Date, Equipment, Sales Rep, Value. The first row is highlighted in light blue and has a 'New' indicator next to the Contract # 104503. The data in the row is: sam mas, 10-Saved, saumilp96+334@gmail.com, 6477867805, 08/02/2017, Air Conditioner.</p>
8	<p>You will now see the following fields displayed to you:</p> <ul style="list-style-type: none"> • Customer (name) • Email (address of customer) • Phone (number of customer)
9	<p>To edit the deal, you click the Edit icon</p>  <p>A small icon of a pencil inside a light blue square, representing the edit function.</p>
10	<p>Once you have edited or opened the deal it is no longer considered new, nor is it highlighted</p>
11	<p>Leads can be filtered by:</p> <ul style="list-style-type: none"> • Postal Code • Pre-Approved for • Date From – Date To <p>Click on the filter button once you have selected an option</p>  <p>A green button with the word 'Filter' in white text.</p>

My Profile

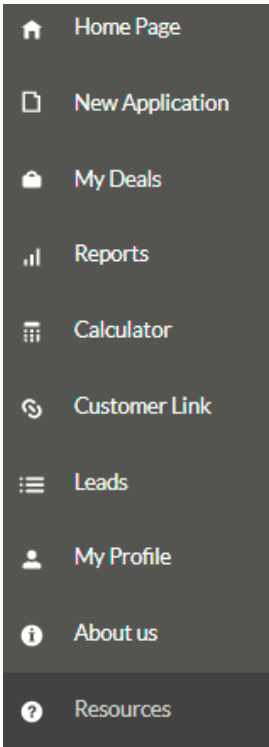
Step	Action
1	<p>The My Profile section can be selected from the Main Menu</p>  <p>A vertical menu with the following items: Home Page, New Application, My Deals, Reports, Calculator, Customer Link, Leads, My Profile (highlighted), About us, and Resources.</p>
2	<p>From the Offered Service drop down select the service that you provide. You can select one or many services from the list. As you select, the service will appear on the screen. To delete a service selected, click on the 'X' next to the service and it will be removed from your profile</p> <p>Offered service</p> <p>Select category</p>  <p>The dropdown menu is open, showing a list of services: Please select, Air Conditioner, Air Filtration, Air Handler, Basement Repair, Bathroom, Boiler, Doors, Fireplace, Flooring, Furnace, Heat Pump, Heat Recovery Ventilator, Hepa System, Hot Tub, Hot Water Tank, Kitchen, Plumbing, Pool, and Porch Enclosure. To the right of the dropdown, two buttons are visible: 'Air Conditioner x' and 'Air Filtration x'.</p>

Step	Action
3	<p>To set your Area of my service click on Add Postal Code</p> <p>Area of my service</p> <p>+ Add Postal Code</p>
4	<p>Enter postal code of your service area in any of these formats, M1B 5N1, L1T or K. To delete any postal code format, click on the 'X' next to the postal code</p> <p>Area of my service</p> <p>Postal Code</p> <div> <input type="text" value="M1B5N1"/> ✕ ✕ </div> <p>Postal Code</p> <div> <input type="text" value="L1T"/> ✕ ✕ </div> <p>Postal Code</p> <div> <input type="text" value="K"/> ✕ ✕ </div> <p>+ Add Postal Code</p>
5	<p>Click Save</p> <p>Save</p>
6	<p>Your My Profile is set and can be updated at anytime</p>

About Us

Step	Action
1	<div>The About Us section can be selected from the Main Menu</div> <div></div>
2	About Us displays an overview about EcoHome Financial, Contact information and Location

Resources

Step	Action
1	<div>The Help section can be selected from the Main Menu</div> <div></div>
2	<div>Resources will allow Dealers to access many important documents at any time. The document will open in a new window allowing the user to view, download or print them.</div>