Version: V2.0-10/11/2017

# Fixed Rate Loan Program

		Payment Factor					Residual Factor			
Loan Amount	Rate	36/36	48/48	60/60	60/120	60/144	60/180	60/120	60/144	60/180
\$1,000 - \$2,499	11.99%	0.033210	0.026329	0.022239	0.014341	0.013128		0.651304	0.751347	
\$2,500 - \$4,999	9.99%	0.032262	0.025358	0.021242	0.013210	0.011945		0.627033	0.725743	
\$5,000 - \$9,999	8.99%	0.031795	0.024880	0.020754	0.012662	0.011375	0.010137	0.614693	0.712502	0.806549
\$10,000 - \$50,000	7.99%	0.031332	0.024408	0.020272	0.012127	0.010819	0.009551	0.602232	0.698987	0.792774

## No Interest – Equal Payments Program

No Interest - Equal Payments Program					
Loan Term / Amortization	Loan Amount	Payment Factor	Dealer Cost		
12 / 12 Months	\$1,000 - \$50,000	0.083333	5.99%		
24 / 24 Months	\$1,000 - \$50,000	0.041667	9.99%		
36 / 36 Months	\$1,000 - \$50,000	0.027778	13.99%		
48 / 48 Months	\$1,000 - \$50,000	0.020833	19.99%		
60 / 60 Month	\$1,000 - \$50,000	0.016667	24.99%		

### **Deferral Program**

Deferral Program				
	Dealer	Cost		
Loan Amount	3 MOS	6 MOS		
\$1,000 - \$50,000	2.00%	4.50%		

Dealer Admin Fee (Applicable to All Loans)		
Loan Amount	Flat Fee	
\$1,000 - \$9,999	\$50	
\$10,000 - \$50,000	\$100	

### **Residential Loan Program Specifics:**

- All loans are completely open there are no penalties for early repayment
- Approvals are valid for 90-days or 180-days for windows & doors and myhome wallet
- 180-month amortization available on loans over \$5,000
- Interest rate buy-downs available, please contact your Dealer Relationship Manager for more details
- · Enbridge payment option available where applicable
- Notice of security interest is required on deals \$15,000+

Note: Rental program is available on some products with a 120-month term, please contact your Dealer Relationship Manager for program details

### Applicant Requirements:

- Main applicant must be a registered owner on the property of the installation site
- Co-applicants (immediate family) are NOT required to be a registered owner but should be a resident
- Sales Reps must acknowledge validating homeowner's identity by checking a valid government issued identification
- Proof of income is required on deals \$20,000+

#### **Key Contacts:**

- For credit approvals, loan document uploads or to locate your Dealer Relationship Manager please visit the dealer portal at: https://beta.ecohomefinancial.com/ecohome
- For all other inquiries, please call us at 1-866-382-7468
- Loan documents can also be emailed to fundings@ecohomefinancial.com