



ZACHARY HARDIN

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PROFESSIONAL SUMMARY

Full-stack web developer with a background in business management and client relations. Effective self learner with strong problem solving talents used to develop user-friendly applications. Highly regarded among colleagues as a dependable source for guidance and objective analysis.

SKILLS

- HTML, CSS, and Javascript
- SQL and MongoDB
- Node.js and React.js
- Express
- AWS
- Agile and REST
- API design knowledge
- Business analysis
- Exceptional time management
- Advanced problem solving skills
- Operational analysis

WORK HISTORY

Account Manager | Towne Park, LLC -
Conshohocken, PA

03/2011 - 08/2019

- Partnered with General Managers and Market Vice President to prepare, design, implement and measure success of campaigns
- Introduced higher standards for customer service and increased efficiency by streamlining operations
- Trained associates on sales and account management practices to reduce process lags and enhance performance, efficiency and profitability
- Developed deep knowledge of customer businesses and relationship to company objectives
- Forecasted account needs and metrics based on market and product data
- Liaised between account holders and various departments, communicating effectively to maintain customer satisfaction and uphold company protocols
- Managed books of business worth nearly \$3 million across one three accounts

EDUCATION

James Madison University, Harrisonburg, VA

Associate of Arts: Political Science

CERTIFICATIONS

Completed a 24-week intensive program enrolled through the University of Richmond focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS