

Reference platform or sample platform:<https://partsavatar.ca/>

The answers to your questions regarding the SOW file are as follows:

1) You need your website multi currency or single ??

We need muliti currency definitely,I am planning a cross-border trade platform,focus on proudly industrial products made in China or any other place manufacture.But will extend step to step depend on the market demand.

2) You need your website multi Language or single ??

Same question with above.Must support multi language extend.

3) How many Approx Vendors do you are expecting on your website?

We will use this platform for new energy equipment and Intellgient system trade,such as electric power(wind tubine/solar panel/converter/EV charger etc. Infrastructure materials:air compression related equipment and system,welding equipment and system and so on.There are many suppliers in each category, and these suppliers have been selected.There should also be supplier evaluation and customer feedback system modules.I estimate that there are 500 suppliers at least.But I think the initial planning is very important. Small-scale experiments can be done, but there must be room for expansion.

4) Hows the payment method works? Do you collect the full payment as site admin or want payment of all orders to go direct to the vendor account?

Our development strategy road-map:We named our platform Mixed-e commerce platform.The characteristics of Mix platforms are self-operating + stores, self-operating the original superior categories, by expanding market share,introducing more categories of selected owners to open stores.Base on this,the platform would have both kinds of payment route can be configure by us,and either else.Stay flexible will be in safe side.As for the payment method, we must accept as many payment methods as possible now in operation in the world.

5) Hows the shipping method works? Who going to manage to ship for all the products, you as admin under your label? Or does vendor direct manage shipment by themself?

The current state is,we have undertaken most of the transportation.We collect goods from manufacturers, ship them to destination ports use containers that fully utilized, and then distribute them to local freight forwarders.The warehousing and distribution part of the port is completed by a third-party company in accordance with instructions.This is method of self-operating business.All product are under ours management,I believe it will be the same in the future,at least for a while.

Please let me know if you have any other questions,I will provide any information to help you familiarize yourself with our business.I believe we will be long-term partners,based on development of this project.Initial stage,creation reasonable and wise frame,get through business links first.

Please attach this file to SOW.

