

**Please ask them to create a task as per below.**

**If registered for Account Executive US East role**

1. What do you know about SurveySparrow? - 1 minute video
2. What is your understanding about the role? - 1 minute video
3. Why do you think you are suitable for this role? - 1 minute video

**If registered for Account Executive US West role**

1. What do you know about SurveySparrow? - 1 minute video
2. What is your understanding about the role? - 1 minute video
3. Why do you think you are suitable for this role? - 1 minute video

**If registered for Account Manager role**

1. What do you know about SurveySparrow? - 1 minute video
2. What is your understanding about the role? - 1 minute video
3. Why do you think you are suitable for this role? - 1 minute video

**If registered for Solution Engineer role**

1. What do you know about SurveySparrow? - 1 minute video
2. What is your understanding about the role? - 1 minute video
3. Why do you think you are suitable for this role? - 1 minute video

**If registered for Customer Success Manager role**

1. What do you know about SurveySparrow? - 1 minute video
2. Tell me about yourself and a few things that you are passionate about - 45 seconds

3. If you have to connect with a customer over a phone call and ask them to meet you over a video call how will you demonstrate value?- 45 seconds
4. What do you know about customer success and why do you want to get into customer success -90 seconds
5. If you have to connect with a customer over a phone call and ask them to meet you over a video call how will you demonstrate value?-45 seconds
6. What are different reasons for a customer to churn.Share one or two examples to save a customer from churning by demonstrating value.- 45 seconds