Harini Gunabalan

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Professional Experience

SAP   *Walldorf, Germany*
Product Manager, SAP Cloud Platform   *September 2017 – Present*

- T-shaped profile focusing on overall SAP Cloud Platform and diving deep into: multi-data center strategy, programming models, identity services, and document management services.
- Led re-designing and revamping of SAP Document Center (an enterprise content management solution) involving 3 internal cross-continent teams and 1 partner teams, which led to an increase of sales by 5X times within 3 quarters.
- Migrated over 50 enterprise customers from on-premise to cloud (including coordination with go-to-market, sales & presales).
- Hands-on experience in presenting technical demos to C-suite executives (part of SAP TechEd keynote demos)
- Awarded as an SAP Catalyst for 2019 (Special executive coaching for top 10% who make SAP stand out).

Software Developer, SAP Cloud Platform   *June 2016 – August 2017*

- *Metering & Reporting:* Implemented a Central Metering & Reporting Hub that collects usage information of cloud services metrics to enable consumption-based pricing (pay-per-use) for customers.
- *Analytics:* Configuring SAP Analytics Cloud to SAP HANA DB instances in different data-centres through cloud connector.

Master thesis researcher (Cloudwave, EU funded FP7 research project)   *July 2015 – May 2016*

- Predictive Auto scaler for Cloud Foundry, Feedback Driven Development for Cloud Applications (Eclipse Plugin development PoC).

Intern, Customer Support EMEA   *April 2015 – June 2015*

- Service order processing in the SAP CRM system, snapshot overview of App servers, analysis of logs and performance statistics reports.

DELOITTE   *Bangalore, India*
Business Technology Analyst   *June 2011 – Sep 2013*

- Provided custom SAP Enterprise Resource Planning solutions to 5 Fortune 500 Customers across Asia, North America, and Europe.

Education

Technical University of Darmstadt (Germany)   *Oct 2013 – Aug 2016*
Master of Science – Distributed Software Systems   CGPA 1.8 (Scale: Best 1.0 and Worst 5.0)
Madras Institute of Technology, Anna University (India)   *Aug 2007 – May 2011*
Bachelor of Technology – Information Technology   CGPA 8.7 / 10

Major Public speaking Events

- 2019: SAP Cloud Platform & hyperscaler service broker integration @ SAP AWS day
- 2019: Developing apps using programming model on SAP Cloud Platform @ D-KOM
- 2019: Cloud native development on SAP Cloud Platform for OpenSAP Courses (MOOC)
- 2018: (Speaker) Hands on workshop on "Build Node Applications using programming model for SAP Cloud Platform" @ SAP TechEd, Las Vegas (View in GitHub)
- 2018: Next generation computing at Paderborn University & SAP HANA Codejam at Frankfurt and Netherlands
- 2017: Technical overview of SAP Cloud Platform @ SAP Early Talent Summit, Germany
- 2016: Grace Hopper Conference Poster: DO-AS-CASPOTT: DevOps Autoscaler and Critical Artifact Spotter
- 2016: Student Opportunity Lab at Grace Hopper Conference on 'Speaking highly of your own work'
- 2016: European Conference of Service-Oriented & Cloud Computing, Vienna: Feedback-Driven Development
- 2016: Dronespot prototype at Mobile World Congress & How to Run Simple in a Digital World with 5G at SAP TechEd, Barcelona
- 2015: Google Developer Groups, Frankfurt: Machine Learning using Tensor Flow Library (Youtube link)

Skills

Product: Strategy & roadmap, prioritizing features, commercialization, market fit, functionality & usability testing
Languages: Java, Shell (Bash), JavaScript, Android, SQL, Node.js, jQuery, ABAP, HTML5, CSS3, SAP UI5, REST APIs, Bootstrap
Platform/DB: Cloud Foundry, SAP Cloud Platform, Elastic Search, SAP HANA, MS SQL, MySQL, Hibernate
OS/IDE: Unix, Windows, InteliJ IDEA, Eclipse, SAP Web IDE, Brackets, Sublime Text, Eclipse Plugin Development, LaTeX
Others: Git, SVN, GitHub, Continuous Integration, CI-CD (Jenkins), Review-ninja, JIRA, Scrum, DevOps, MATLAB, Jmeter
Communication: Frequent GTM & pre-sales enablement workshops, collaborate with engineering, presales, sales, consulting, executives, customers, partners

Awards and Activities

- SAP Cloud Platform integration with AWS Service Broker ([GitHub link](#))
- Spot Award winner @ SAP SE, Q4 2018
- SAP Early Talent Ambassador for Germany (Jan '17 – Dec '18)
- Grace Hopper Conference, 2017 [Scholarship Reviewer.](#)
- Participant of Tensorflow workshop, Women TechMakers @ Google Zurich, 2017
- Travel grant to attend the Grace Hopper Conference - Houston, 2016, sponsored by TU Darmstadt, ACM and Microsoft research
- [ACM Student Research Competition 3rd place Winner](#) in the Graduate Category - Grace Hopper Conference - Houston, October 2016
- SAP Berlin Innojam Hackathon Winner ([SAP Orchestra Solutions](#)), 2015
- RheinMain Hackathon Winner ([Student Overflow](#)), 2015
- Google travel grant winner to attend SREconEurope 2016 (Site Reliability Engineering), July 2016.
- Google travel grant winner to attend Hack in the Box Security Conference 2015, Amsterdam
- SAP Fast Track Award (Special Mentoring and Workshops for top 5% Students) & SAP Peer to Peer Recognition Award winner, 2015
- Best student in Communication Networks by Prof. Dr. Ralf Steinmetz, 2015
- Spot Award Winner @ Deloitte for technical mentoring of new-hires, & Oracle certified Java Programmer (100% score)
- Reviewer of "Machine Learning with TensorFlow" video Tutorials with Packt Publishing
- Mentor-BigSister Network, TU Darmstadt (2015 - 2017)