



Registration Number: 21BCY10137

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Hariom Sharan

Business Skills: Negotiation, Customer Handling, Stock Management, Market Analysis, Business Acumen.

Soft Skill: Problem- Solving, Lead Generation, Team Collaboration, Time Management, Strategic Thinking
Market Awareness.

Business growth :- Client interaction, Brand Positioning

EDUCATION

Board	Tenure	Educational institution	CGPA/Percentage
B. Tech (CSE) Cyber Security	Aug 21 –Ongoing	Vellore Institute of Technology, Bhopal	8.75/10
Class XII	May 20	RCSS College, Begusarai	73.2%
Class X	May 18	DAV Public School, Begusarai	68.4%

PROJECTS

- **Confidential Image Privacy System** (June 22– Oct 22)
 - Description: Developed a system to hide data within images using steganography techniques, focusing on embedding one image into another, ensuring compliance while enhancing user efficiency by 40%.
- **Data Spying** (Sep 22– Dec 22)
 - Description: The Data Spying project leverages Python to analyze and visualize large datasets, providing actionable insights with advanced data mining techniques and also I have used the concept network Sniffing.

Business Experience

Petrol Pump Setup (Hindustan Petroleum-Preliminary Stages):

Actively participated in the preliminary stages of setting up a petrol pump business(**HPCL**).

Managed legal and land acquisition processes, gaining insights into business operations and stakeholder management.

▪ **Clothing Business (Family-Owned):**

Developed negotiation, customer handling, and stock management skills through active participation in the family clothing business.

Enhanced problem-solving and decision-making abilities by managing day-to-day business challenges.

CO-CURRICULARS	
	<ul style="list-style-type: none">• Coordinator, ADVITYA Sports Fest (VIT): Managed event logistics and sponsorships, enhancing organizational and business development skills.• Event Lead, AAHVAHAN'23 Volleyball Tournament: Handled event planning and vendor negotiations, building project management and stakeholder engagement expertise.

EXTRA-CURRICULARS AND ACHIEVEMENTS	
Achievements	<ul style="list-style-type: none">▪ Achieved first place in the prestigious AAHVAHAN'23 volleyball competition.▪ Led VIT team to victory in various competitive inter-college tournament.▪ National Volleyball Participant (DAV) – Represented DAV in national-level volleyball tournaments.

Responsibilities	<ul style="list-style-type: none">▪ Volleyball Team Captain (VIT Bhopal) – Led the university team from Dec 2021 to August 2024.▪ Core Member, National Service Scheme (NSS) – Actively contributed to various community service initiatives.▪ Coordinator at ADVITYA Sports Fest (VIT) 2024.
Extracurricular	<ul style="list-style-type: none">▪ Event Lead, AAHVAHAN'23 Volleyball Tournament – Successfully led the organization of the tournament during the academic year 2023.

ADDITIONAL INFORMATION	
Hobbies	<ul style="list-style-type: none">▪ Travelling, Reading, Volleyball, Painting
Languages	<ul style="list-style-type: none">▪ English, Hindi