

## Non-Consolidated Balance Sheet

March 31, 2020 and 2019

	thousands of yen		thousands of U.S. dollars (Note 1)	
	March 31			
	2019	2020	2020	
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and bank deposits	¥ 702,666	¥ 751,702	\$ 6,896	
Notes receivable	529,229	480,118	4,404	
Accounts receivable (Note 3)	1,693,514	1,595,036	14,633	
Allowance for doubtful accounts	-25,000	-35,000	-322	
Merchandise	1,059,932	940,674	8,630	
Advanced payments	28,488	148,708	1,364	
Short-term loans receivable (Note 3)	8,140	37,136	340	
Other current assets	25,793	76,342	700	
Total current assets	4,022,764	3,994,719	36,648	
<b>Noncurrent assets</b>				
Investment securities	444,552	590,793	5,420	
Investments in affiliated companies	262,449	262,449	2,407	
Guarantee deposits	193,453	143,502	1,316	
Lease deposits for office rent	93,694	95,867	879	
Long-term loans receivable	14,334	830	7	
Furniture and fixtures (Note 2)	93,352	101,099	927	
Insurance fund	60,592	66,959	614	
Other noncurrent assets	15,087	16,267	149	
Allowance for doubtful accounts		-16,180	-149	
Total noncurrent assets	1,177,516	1,261,588	11,574	
<b>Total assets</b>	¥ 5,200,281	¥ 5,256,308	\$ 48,223	
<b>LIABILITIES and SHAREHOLDERS' EQUITY</b>				
<b>Current liabilities</b>				
Notes payable	¥ 524,583	¥ 456,905	\$ 4,191	
Accounts payable (Note 3)	556,648	560,850	5,145	
Accrued expenses	107,877	93,960	862	
Short-term loans payable	315,000	475,000	4,357	
Current portion of long-term loans payable	414,500	161,000	1,477	
Advances received	73,502	36,003	330	
Income taxes payable	89,716	93,080	853	
Provision for employees' bonuses	143,224	187,036	1,715	
Other current liabilities	15,918	75,631	693	
Total current liabilities	2,240,970	2,139,467	19,628	
<b>Noncurrent liabilities</b>				
Long-term loans payable	162,000	60,500	555	
Guarantee deposits received	13,595	13,663	125	
Provision for retirement benefits	54,795	67,818	622	
Noncurrent liabilities	230,391	141,982	1,302	
Total liabilities	2,471,362	2,281,450	20,930	
<b>Shareholders' equity</b>				
Capital stock	50,000	50,000	458	
Retained earnings				
Legal retained earnings	12,500	12,500	114	
Voluntary earned reserve	2,270,000	2,520,000	23,119	
Retained earnings brought forward	412,524	408,463	3,747	
Treasury shares	-16,105	-16,105	-148	
Total shareholders' equity	2,728,919	2,974,858	27,292	
<b>Total liabilities and shareholders' equity</b>	¥ 5,200,281	¥ 5,256,308	\$ 48,223	

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥109 to \$1, the approximate rate of exchange at March 31, 2020.

2. Accumulated Depreciation	¥ 68,919	¥ 93,864	\$ 861	
3. Receivables and payables from and to subsidiaries				
accounts receivable	264,590	183,599	1,684	
short-term loan receivable	8,140	37,136	340	
accounts payable	4,445	8,540	78	

## Non-consolidated Statement of Income

for the years ended March 31, 2020 and 2019

	thousands of yen			thousands of U.S. dollars (Note 1)	
	Years ended March 31				
	2019	2020		2020	
Sales (Note 2)	¥ 10,049,818	¥ 9,995,634	\$	91,703	
Cost of sales (Note 2)	7,706,325	7,630,263		70,002	
Gross profit	2,343,493	2,365,370		21,700	
Operating expenses	1,964,368	2,055,221		18,855	
Operating profit	379,124	310,149		2,845	
Non-operating income	174,372	244,739		2,245	
Non-operating expenses	88,443	140,800		1,291	
Ordinary profit	465,053	414,088		3,798	
Income before income taxes	465,053	414,088		3,798	
Corporate income taxes	160,000	145,000		1,330	
Net profit	¥ 305,053	¥ 269,088	\$	2,468	

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥109 to \$1, the approximate rate of exchange at March 31, 2020.

2. Transactions with subsidiaries

sales	¥ 1,413,938	¥ 1,016,169	\$	9,322	
cost of sales	64,917	116,681		1,070	

## Non-consolidated Statement of Changes in Equity

for the year ended March 31, 2020 and 2019

	thousands of yen							
	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
<b>Balance at April 1, 2018</b>	50,000	12,500	2,020,000	375,991	2,408,491	-14,800	2,443,691	2,443,691
Net income				305,053	305,053		305,053	305,053
Dividend of surplus				-18,520	-18,520		-18,520	-18,520
Provision of voluntary retained earnings			250,000	-250,000				
Others						-1,305	-1,305	-1,305
Total changes of items during period	-	-	250,000	36,533	286,533	-1,305	285,228	285,228
<b>Balance at March 31, 2019</b>	50,000	12,500	2,270,000	412,524	2,695,024	-16,105	2,728,919	2,728,919
<b>Balance at April 1, 2019</b>	50,000	12,500	2,270,000	412,524	2,695,024	-16,105	2,728,919	2,728,919
Net income				269,088	269,088		269,088	269,088
Dividend of surplus				-23,150	-23,150		-23,150	-23,150
Provision of voluntary retained earnings			250,000	-250,000				
Others				-4,061				
Total changes of items during period	-	-	250,000	-4,062	245,938	-	245,938	245,938
<b>Balance at March 31, 2020</b>	50,000	12,500	2,520,000	408,463	2,940,963	-16,105	2,974,858	2,974,858

	thousands of U.S. dollars (Note 1)							
	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
<b>Balance at April 1, 2018</b>	458	114	18,532	3,449	22,096	-136	22,419	22,419
Net income				2,798	2,798		2,798	2,798
Dividend of surplus				-170	-170		-170	-170
Provision of voluntary retained earnings			2,293	-2,293				
Others						-12	-12	-12
Total changes of items during period	-	-	2,293	335	2,628	-12	2,616	2,616
<b>Balance at March 31, 2019</b>	458	114	20,825	3,784	24,725	-148	25,035	25,035
<b>Balance at April 1, 2019</b>	458	114	20,825	3,784	24,725	-148	25,035	25,035
Net income				2,468	2,468		2,468	2,468
Dividend of surplus				-213	-213		-213	-213
Provision of voluntary retained earnings			2,293	-2,293				
Others								
Total changes of items during period	-	-	2,293	-38	2,256	-	2,256	2,256
<b>Balance at March 31, 2020</b>	458	114	23,119	3,747	26,981	-148	27,292	27,292

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥109 to \$1, the approximate rate of exchange at March 31, 2020.

Note: Financial Statements in accordance with Japanese Companies Act were reviewed by Kuno Yasunari CPA Firm.  
These statements translated into English was made for reference.

## Consolidated Balance Sheets

March 31, 2020 and 2019

	thousands of yen		thousands of U.S. dollars (Note 1)	
	March 31			
	2019	2020	2020	
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and bank deposits	¥ 1,099,982	1,325,704	\$	12,162
Notes and accounts receivable	2,525,006	2,201,556		20,197
Merchandise	1,227,588	1,230,986		11,293
Other current assets	76,353	267,035		2,449
Total current assets	4,928,930	5,025,283		46,103
<b>Noncurrent assets</b>				
Investment securities	612,441	590,793		5,420
Long-term loans receivable	14,334	830		7
Furniture and fixtures	118,566	231,446		2,123
Other noncurrent assets	380,267	358,214		3,286
Allowance for doubtful accounts	-	-16,180		-149
Total noncurrent assets	1,125,609	1,165,104		10,689
<b>Total assets</b>	¥ 6,054,540	¥ 6,190,387	\$	56,792

## LIABILITIES and NET ASSETS

<b>Current liabilities</b>				
Notes and accounts payable	¥ 1,059,388	¥ 1,040,763	\$	9,548
Short-term loans payable	315,000	475,000		4,357
Current portion of long-term loans payable	414,500	161,000		1,477
Income taxes payable	139,471	109,186		1,001
Provision for employees' bonuses	143,224	187,036		1,715
Other current liabilities	204,027	275,381		2,526
Total current liabilities	2,275,611	2,248,368		20,627
<b>Noncurrent liabilities</b>				
Long-term loans payable	162,000	60,500		555
Guarantee deposits received	13,595	13,663		125
Provision for retirement benefits	54,795	67,818		622
Noncurrent liabilities	230,391	141,982		1,302
Total Liabilities	2,506,002	2,390,351		21,929
<b>Net assets</b>				
Shareholders' equity				
Capital stock	50,000	50,000		458
Retained earnings	3,505,366	3,828,082		35,120
Treasury shares	-16,105	-16,105		-148
Accumulated other comprehensive income(loss)				
Foreign currency translation adjustment	9,276	-64,848		-595
Non-controlling interests	-	2,907		26
Total net assets	3,548,537	3,800,036		34,862
<b>Total liabilities and net assets</b>	¥ 6,054,540	¥ 6,190,387	\$	56,792

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥109 to \$1, the approximate rate of exchange at March 31, 2020.

## Consolidated Statement of Income

for the year ended March 31, 2020 and 2019

	thousands of yen				thousands of U.S. dollars (Note 1)	
	Years ended March 31					
		2019		2020		2020
Sales	¥	11,453,397	¥	11,323,343	\$	103,883
Cost of sales		8,285,428		8,238,021		75,578
Gross profit		3,167,969		3,085,321		28,305
Operating expenses		2,290,513		2,481,603		22,767
Operating profit		877,455		603,717		5,538
Non-operating income		56,308		103,943		953
Non-operating expenses		88,940		141,687		1,299
Ordinary profit		844,824		565,974		5,192
Income before income taxes		844,824		565,974		5,192
Income taxes		297,021		206,498		1,894
Net profit		547,802		359,467		3,297
Profit (loss) attributable to non-controlling interests		-		-1,638		-16
Net profit attributable to owners of parent	¥	547,802	¥	361,115	\$	3,312

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥109 to \$1, the approximate rate of exchange at March 31, 2020.

## Consolidated Statement of Change in Equity

for the year ended March 31, 2020 and 2019

	thousands of yen						
	Capital stock	Legal retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets
<b>Balance at April 1, 2018</b>	50,000	2,976,236	-14,800	3,011,436	13,097	-	3,024,534
Net income		547,802		547,802			547,802
Dividend of surplus		-18,520		-18,520			-18,520
Others		-152	-1,305	-1,458			-1,458
Net changes of items other than shareholders' equity					-3,821		-3,821
Total changes of items during period	-	529,130	-1,305	527,824	-3,821	-	524,003
<b>Balance at March 31, 2019</b>	50,000	3,505,366	-16,105	3,539,261	9,276	-	3,548,537
<b>Balance at April 1, 2019</b>	50,000	3,505,366	-16,105	3,539,261	9,276	-	3,548,537
Net income		-23,150		-23,150			-23,150
Dividend of surplus		361,115		361,115			361,115
Others		-15,249		-15,249			-15,249
Net changes of items other than shareholders' equity					-74,124	2,907	-71,217
Total changes of items during period	-	322,715	-	322,715	-74,124	2,907	251,498
<b>Balance at March 31, 2020</b>	50,000	3,828,082	-16,105	3,861,976	-64,848	2,907	3,800,036

	thousands of U.S. dollars (Note 1)						
	Capital stock	Legal retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets
<b>Balance at April 1, 2018</b>	458	27,304	-136	27,627	120	-	27,748
Net income		5,025		5,025			5,025
Dividend of surplus		-170		-170			-170
Others		-2	-12	-14			-14
Net changes of items other than shareholders' equity					-36	-	-36
Total changes of items during period	-	4,854	-12	4,842	-36	-	4,807
<b>Balance at March 31, 2019</b>	458	32,159	-148	32,470	85	-	32,555
<b>Balance at April 1, 2019</b>	458	32,159	-148	32,470	85	-	32,555
Net income		-213		-213			-213
Dividend of surplus		3,312		3,312			3,312
Others		-140		-140			-140
Net changes of items other than shareholders' equity					-681	26	-654
Total changes of items during period	-	2,960	-	2,960	-681	26	2,307
<b>Balance at March 31, 2020</b>	458	35,120	-148	35,430	-595	26	34,862

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥109 to \$1, the approximate rate of exchange at March 31, 2020.