

Non-Consolidated Balance Sheet

March 31, 2019 and 2018

	thousands of yen		thousands of U.S. dollars (Note 1)	
	March 31			
	2018	2019		2019
ASSETS				
Current assets				
Cash and bank deposits	¥ 977,822	¥ 702,666	\$	6,330
Notes receivable	530,314	529,229		4,767
Accounts receivable (Note 3)	1,813,152	1,693,514		15,256
Allowance for doubtful accounts	-25,000	-25,000		-226
Merchandise	884,219	1,059,932		9,548
Advanced payments	25,006	28,488		256
Short-term loans receivable (Note 3)	7,992	8,140		73
Other current assets	36,043	25,793		232
Total current assets	4,249,552	4,022,764		36,241
Noncurrent assets				
Investment securities	442,771	444,552		4,004
Investments in affiliated companies	222,689	262,449		2,364
Guarantee deposits	193,401	193,453		1,742
Lease deposits for office rent	93,264	93,694		844
Long-term loans receivable	13,534	14,334		129
Furniture and fixtures (Note 2)	68,065	93,352		841
Insurance fund	54,226	60,592		545
Other noncurrent assets	15,087	15,087		135
Total noncurrent assets	1,103,039	1,177,516		10,608
Total assets	¥ 5,352,592	¥ 5,200,281	\$	46,849
LIABILITIES and SHAREHOLDERS' EQUITY				
Current liabilities				
Notes payable	¥ 579,522	¥ 524,583	\$	4,725
Accounts payable (Note 3)	633,161	556,648		5,014
Accrued expenses	109,499	107,877		971
Short-term loans payable	380,000	315,000		2,837
Current portion of long-term loans payable	241,619	414,500		3,734
Advances received	66,797	73,502		662
Income taxes payable	95,146	89,716		808
Provision for employees' bonuses	145,402	143,224		1,290
Other current liabilities	10,263	15,918		143
Total current liabilities	2,261,412	2,240,970		20,188
Noncurrent liabilities				
Long-term loans payable	576,500	162,000		1,459
Guarantee deposits received	17,673	13,595		122
Provision for retirement benefits	53,313	54,795		493
Noncurrent liabilities	647,487	230,391		2,075
Total liabilities	2,908,900	2,471,362		22,264
Shareholders' equity				
Capital stock	50,000	50,000		450
Retained earnings				
Legal retained earnings	12,500	12,500		112
Voluntary earned reserve	2,020,000	2,270,000		20,450
Retained earnings brought forward	375,991	412,524		3,716
Treasury shares	-14,800	-16,105		-145
Total shareholders' equity	2,443,691	2,728,919		24,584
Total liabilities and shareholders' equity	¥ 5,352,592	¥ 5,200,281	\$	46,849

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2019.

2. Accumulated Depreciation	¥ 67,585	¥ 68,919	\$	620
3. Receivables and payables from and to subsidiaries				
accounts receivable	266,318	264,590		2,383
short-term loans receivable	7,992	8,140		73
accounts payable	16,134	4,445		40

Non-consolidated Statement of Income

for the years ended March 31, 2019 and 2018

	thousands of yen			thousands of U.S. dollars (Note 1)	
	Years ended March 31				
	2018	2019		2019	
Sales (Note 2)	¥ 10,236,398	¥ 10,049,818		\$ 90,538	
Cost of sales (Note 2)	7,944,290	7,706,325		69,426	
Gross profit	2,292,108	2,343,493		21,112	
Operating expenses	1,863,624	1,964,368		17,697	
Operating profit	428,483	379,124		3,415	
Non-operating income	219,729	174,372		1,570	
Non-operating expenses	191,847	88,443		796	
Ordinary profit	456,365	465,053		4,189	
Income before income taxes	456,365	465,053		4,189	
Corporate income taxes	165,000	160,000		1,441	
Net profit	¥ 291,365	¥ 305,053		\$ 2,748	

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2019.

2. Transactions with subsidiaries	¥ 1,358,968	¥ 1,413,938	\$ 12,738
sales	66,546	64,917	584
cost of sales			

Non-consolidated Statement of Changes in Equity

for the year ended March 31, 2019 and 2018

	thousands of yen							
	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
Balance at April 1, 2017	50,000	12,500	1,770,000	353,145	2,135,645	-14,800	2,170,845	2,170,845
Net income				291,365	291,365		291,365	291,365
Dividend of surplus				-18,520	-18,520		-18,520	-18,520
Provision of voluntary retained earnings			250,000	-250,000				
Total changes of items during period	-	-	250,000	22,845	272,845	-	272,845	272,845
Balance at March 31, 2018	50,000	12,500	2,020,000	375,991	2,408,491	-14,800	2,443,691	2,443,691
Balance at April 1, 2018	50,000	12,500	2,020,000	375,991	2,408,491	-14,800	2,443,691	2,443,691
Net income				305,053	305,053		305,053	305,053
Dividend of surplus				-18,520	-18,520		-18,520	-18,520
Provision of voluntary retained earnings			250,000	-250,000				
Others						-1,305	-1,305	-1,305
Total changes of items during period	-	-	250,000	36,533	286,533	-1,305	285,228	285,228
Balance at March 31, 2019	50,000	12,500	2,270,000	412,524	2,695,024	-16,105	2,728,919	2,728,919

	thousands of U.S. dollars (Note 1)							
	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
Balance at April 1, 2017	450	112	15,945	3,181	19,240	-134	19,557	19,557
Net income				2,624	2,624		2,624	2,624
Dividend of surplus				-167	-167		-167	-167
Provision of voluntary retained earnings			2,252	-2,252				
Total changes of items during period	-	-	2,252	205	2,458	-	2,458	2,458
Balance at March 31, 2018	450	112	18,198	3,387	21,698	-134	22,015	22,015
Balance at April 1, 2018	450	112	18,198	3,387	21,698	-134	22,015	22,015
Net income				2,748	2,748		2,748	2,748
Dividend of surplus				-167	-167		-167	-167
Provision of voluntary retained earnings			2,252	-2,252				
Others						-12	-12	-12
Total changes of items during period	-	-	2,252	329	2,581	-12	2,569	2,569
Balance at March 31, 2019	450	112	20,450	3,716	24,279	-145	24,584	24,584

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2019.

Note: Financial Statements in accordance with Japanese Companies Act were reviewed by Kuno Yasunari CPA Firm.
These statements translated into English was made for reference.

Consolidated Balance Sheets

March 31, 2019 and 2018

	thousands of yen		thousands of U.S dollars (Note 1)	
	March 31			
	2018	2019	2019	
ASSETS				
Current assets				
Cash and bank deposits	¥ 1,572,933	¥ 1,099,982	\$ 9,909	
Notes and accounts receivable	2,263,738	2,525,006	22,747	
Merchandise	1,055,567	1,227,588	11,059	
Other current assets	87,514	76,353	687	
Total current assets	4,979,753	4,928,930	44,404	
Noncurrent assets				
Investment securities	570,900	612,441	5,517	
Long-term loans receivable	13,534	14,334	129	
Furniture and fixtures	73,058	118,566	1,068	
Other noncurrent assets	398,218	380,267	3,425	
Total noncurrent assets	1,055,711	1,125,609	10,140	
Total assets	¥ 6,035,465	¥ 6,054,540	\$ 54,545	

LIABILITIES and NET ASSETS

Current liabilities				
Notes and accounts payable	¥ 1,200,016	¥ 1,059,388	\$ 9,544	
Short-term loans payable	380,000	315,000	2,837	
Current portion of long-term loans payable	241,619	414,500	3,734	
Income taxes payable	120,898	139,471	1,256	
Provision for employees' bonuses	145,402	143,224	1,290	
Other current liabilities	275,507	204,027	1,838	
Total current liabilities	2,363,442	2,275,611	20,501	
Noncurrent liabilities				
Long-term loans payable	576,500	162,000	1,459	
Guarantee deposits received	17,673	13,595	122	
Provision for retirement benefits	53,313	54,795	493	
Noncurrent liabilities	647,487	230,391	2,075	
Total liabilities	3,010,930	2,506,002	22,576	
Net assets				
Shareholders' equity				
Capital stock	50,000	50,000	450	
Retained earnings	2,976,236	3,505,366	31,579	
Treasury shares	-14,800	-16,105	-146	
Accumulated other comprehensive income(loss)				
Foreign currency translation adjustment	13,097	9,276	83	
Total net assets	3,024,534	3,548,537	31,968	
Total liabilities and net assets	¥ 6,035,465	¥ 6,054,540	\$ 54,545	

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2019.

Consolidated Statement of Income

for the year ended March 31, 2019 and 2018

	thousands of yen		thousands of U.S. dollars (Note 1)	
	Years ended March 31			
	2018	2019	2019	
Sales	¥ 11,277,762	¥ 11,453,397	\$ 103,183	
Cost of sales	8,387,401	8,285,428	74,643	
Gross profit	2,890,360	3,167,969	28,540	
Operating expenses	2,112,198	2,290,513	20,635	
Operating profit	778,162	877,455	7,905	
Non-operating income	137,789	56,308	507	
Non-operating expenses	191,867	88,940	801	
Ordinary profit	724,084	844,824	7,611	
Income before income taxes	724,084	844,824	7,611	
Income taxes	263,338	297,021	2,675	
Net profit	460,745	547,802	4,935	
Profit (loss) attributable to non-controlling interests	-526	-	-	
Net profit attributable to owners of parent	¥ 461,272	¥ 547,802	\$ 4,935	

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2019.

Consolidated Statement of Change in Equity

for the year ended March 31, 2019 and 2018

	thousands of yen						
	Capital stock	Retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets
Balance at April 1, 2017	50,000	2,532,586	-14,800	2,567,786	-2,402	1,716	2,567,100
Net income		461,272		461,272			461,272
Dividend of surplus		-18,520		-18,520			-18,520
Others		898		898			898
Net changes of items other than shareholders' equity					15,500	-1,716	13,784
Total changes of items during period	-	443,650	-	443,650	15,500	-1,716	457,434
Balance at March 31, 2018	50,000	2,976,236	-14,800	3,011,436	13,097	-	3,024,534
Balance at April 1, 2018	50,000	2,976,236	-14,800	3,011,436	13,097	-	3,024,534
Net income		547,802		547,802			547,802
Dividend of surplus		-18,520		-18,520			-18,520
Others		-152	-1,305	-1,458			-1,458
Net changes of items other than shareholders' equity					-3,821		-3,821
Total changes of items during period	-	529,130	-1,305	527,824	-3,821	-	524,003
Balance at March 31, 2019	50,000	3,505,366	-16,105	3,539,261	9,276	-	3,548,537

	thousands of U.S. dollars (Note 1)						
	Capital stock	Retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets
Balance at April 1, 2017	450	22,816	-134	23,133	-22	15	23,127
Net income		4,155		4,155			4,155
Dividend of surplus		-167		-167			-167
Others		8		8			8
Net changes of items other than shareholders' equity					139	-15	124
Total changes of items during period	-	3,996	-	3,996	139	-15	4,121
Balance at March 31, 2018	450	26,812	-134	27,130	117	-	27,248
Balance at April 1, 2018	450	26,812	-134	27,130	117	-	27,248
Net income		4,935		4,935			4,935
Dividend of surplus		-167		-167			-167
Others		-2	-12	-14			-14
Net changes of items other than shareholders' equity					-35		-35
Total changes of items during period	-	4,766	-12	4,755	-35	-	4,720
Balance at March 31, 2019	450	31,579	-146	31,885	83	-	31,968

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2019.