

# Non-Consolidated Balance Sheet

March 31, 2018 and 2017

	thousands of yen		thousands of U.S. dollars (Note 1)	
	March 31			
	2017	2018		2018
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and bank deposits	¥ 713,067	¥ 977,822	\$	9,224
Notes receivable	487,564	530,314		5,002
Accounts receivable (Note 3)	1,949,570	1,813,152		17,105
Allowance for doubtful accounts	-25,000	-25,000		-236
Merchandise	970,818	884,219		8,341
Advanced payments	32,533	25,006		235
Short-term loans receivable (Note 3)	-	7,992		75
Current portion of long-term loans receivable (Note 3)	13,515	-		-
Other current assets	27,389	36,043		340
Total current assets	4,169,460	4,249,552		40,090
<b>Noncurrent assets</b>				
Investment securities	441,202	442,771		4,360
Investments in affiliated companies	175,969	222,689		1,917
Guarantee deposits	193,367	193,401		1,824
Lease deposits for office rent	134,731	93,264		879
Long-term loans receivable	112,466	13,534		127
Allowance for doubtful accounts	-45,000	-		-
Furniture and fixtures (Note 2)	74,379	68,065		642
Insurance fund	64,279	54,226		511
Other noncurrent assets	22,029	15,087		142
Total noncurrent assets	1,173,425	1,103,039		10,406
<b>Total assets</b>	¥ 5,342,885	¥ 5,352,592	\$	50,496
<b>LIABILITIES and SHAREHOLDERS' EQUITY</b>				
<b>Current liabilities</b>				
Notes payable	¥ 506,631	¥ 579,522	\$	5,467
Accounts payable (Note 3)	765,546	633,161		5,973
Accrued expenses	93,200	109,499		1,033
Short-term loans payable	260,000	380,000		3,584
Current portion of long-term loans payable	377,844	241,619		2,279
Advances received	28,453	66,797		630
Income taxes payable	80,986	95,146		897
Provision for employees' bonuses	140,655	145,402		1,371
Other current liabilities	31,133	10,263		96
Total current liabilities	2,284,450	2,261,412		21,334
<b>Noncurrent liabilities</b>				
Long-term loans payable	818,119	576,500		5,438
Guarantee deposits received	17,585	17,673		166
Provision for retirement benefits	51,884	53,313		502
Noncurrent liabilities	887,589	647,487		6,108
Total liabilities	3,172,039	2,908,900		27,442
<b>Shareholders' equity</b>				
Capital stock	50,000	50,000		471
Retained earnings				
Legal retained earnings	12,500	12,500		117
Voluntary earned reserve	1,770,000	2,020,000		19,056
Retained earnings brought forward	353,145	375,991		3,547
Treasury shares	-14,800	-14,800		-140
Total shareholders' equity	2,170,845	2,443,691		23,053
<b>Total liabilities and shareholders' equity</b>	¥ 5,342,885	¥ 5,352,592	\$	50,496

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥106 to \$1, the approximate rate of exchange at March 31, 2018.

2. Accumulated Depreciation	¥	134,019	¥	67,585	\$	673
3. Receivables and payables from and to subsidiaries						
accounts receivable		251,141		266,318		2,512
short-term loans receivable		-		7,992		75
current portion of long-term loans receivable		13,515		-		-
accounts payable		14,664		16,134		152

## Non-consolidated Statement of Income

for the years ended March 31, 2018 and 2017

Non-consolidated Statement of Income					thousands of U.S.	
for the years ended March 31, 2018 and 2017					dollars (Note 1)	
	thousands of yen					
	Years ended March 31					
	2017		2018		2018	
Sales (Note 2)	¥	10,119,708	¥	10,236,398	\$	96,570
Cost of sales (Note 2)		7,795,905		7,944,290		74,946
Gross profit		2,323,803		2,292,108		21,624
Operating expenses		1,832,881		1,863,624		17,581
Operating profit		490,922		428,483		4,043
Non-operating income		105,813		219,729		2,073
Non-operating expenses		175,899		191,847		1,809
Ordinary profit		420,837		456,365		4,306
Income before income taxes		420,837		456,365		4,306
Corporate income taxes		145,000		165,000		1,556
Net profit	¥	275,837	¥	291,365	\$	2,749
Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥106 to \$1, the approximate rate of exchange at March 31, 2018.						
2. Transactions with subsidiaries	¥	970,148	¥	1,358,968	\$	12,820
sales		52,541		66,546		627
cost of sales						

## Non-consolidated Statement of Changes in Equity

for the year ended March 31, 2018 and 2017

	thousands of yen							
	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
<b>Balance at April 1, 2016</b>	50,000	12,500	1,520,000	345,828	1,878,328	-14,800	1,913,528	1,913,528
Net income				275,837	275,837		275,837	275,837
Dividend of surplus				-18,520	-18,520		-18,520	-18,520
Provision of voluntary retained earnings			250,000	-250,000	-			
Total changes of items during period	-	-	250,000	7,317	257,317	-	257,317	257,317
<b>Balance at March 31, 2017</b>	50,000	12,500	1,770,000	353,145	2,135,645	-14,800	2,170,845	2,170,845
<b>Balance at April 1, 2017</b>	50,000	12,500	1,770,000	353,145	2,135,645	-14,800	2,170,845	2,170,845
Net income				291,365	291,365		291,365	291,365
Dividend of surplus				-18,520	-18,520		-18,520	-18,520
Provision of voluntary retained earnings			250,000	-250,000	-			
Total changes of items during period	-	-	250,000	22,845	272,845	-	272,845	272,845
<b>Balance at March 31, 2018</b>	50,000	12,500	2,020,000	375,991	2,408,491	-14,800	2,443,691	2,443,691

  

	thousands of U.S. dollars (Note 1)							
	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
<b>Balance at April 1, 2016</b>	471	117	14,339	3,262	17,720	-140	18,052	18,052
Net income				2,602	2,602		2,602	2,602
Dividend of surplus				-175	-175		-175	-175
Provision of voluntary retained earnings			2,358	-2,358	-		-	-
Total changes of items during period	-	-	2,358	69	2,427	-	2,427	2,427
<b>Balance at March 31, 2017</b>	471	117	16,698	3,331	20,147	-140	20,479	20,479
<b>Balance at April 1, 2017</b>	471	117	16,698	3,331	20,147	-140	20,479	20,479
Net income				2,748	2,748		2,748	2,748
Dividend of surplus				-175	-175		-175	-175
Provision of voluntary retained earnings			2,358	-2,358	-			
Total changes of items during period	-	-	2,358	215	2,574	-	2,574	2,574
<b>Balance at March 31, 2018</b>	471	117	19,056	3,547	22,721	-140	23,053	23,053

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥106 to \$1, the approximate rate of exchange at March 31, 2018.

Note: Financial Statements in accordance with Japanese Companies Act were reviewed by Kuno Yasunari CPA Firm.  
These statements translated into English was made for reference.

## Consolidated Balance Sheets

March 31, 2018 and 2017

	thousands of yen		thousands of U.S dollars (Note 1)	
	March 31			
	2017	2018	2018	
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and bank deposits	¥ 1,081,636	¥ 1,572,933	\$ 14,838	
Notes and accounts receivable	2,360,219	2,263,738	21,356	
Merchandise	1,128,142	1,055,567	9,958	
Other current assets	164,520	87,514	825	
Total current assets	4,734,517	4,979,753	46,978	
<b>Noncurrent assets</b>				
Investment securities	549,861	570,900	5,385	
Long-term loans receivable	67,466	13,534	127	
Furniture and fixtures	78,109	73,058	689	
Other noncurrent assets	416,686	398,218	3,756	
Total noncurrent assets	1,112,123	1,055,711	9,959	
<b>Total assets</b>	¥ 5,846,641	¥ 6,035,465	\$ 56,938	

## LIABILITIES and NET ASSETS

<b>Current liabilities</b>				
Notes and accounts payable	¥ 1,318,258	¥ 1,200,016	\$ 11,320	
Short-term loans payable	260,000	380,000	3,584	
Current portion of long-term loans payable	377,844	241,619	2,279	
Income taxes payable	95,956	120,898	1,140	
Provision for employees' bonuses	140,655	145,402	1,371	
Other current liabilities	159,507	275,507	2,599	
Total current liabilities	2,352,222	2,363,442	22,296	
<b>Noncurrent liabilities</b>				
Long-term loans payable	818,119	576,500	5,438	
Guarantee deposits received	17,585	17,673	166	
Provision for retirement benefits	51,884	53,313	502	
Other noncurrent liabilities	39,729	-	-	
Noncurrent liabilities	927,318	647,487	6,108	
Total liabilities	3,279,540	3,010,930	28,405	

## Net assets

Shareholders' equity				
Capital stock	50,000	50,000	471	
Retained earnings	2,532,586	2,976,236	28,077	
Treasury shares	-14,800	-14,800	-140	
Accumulated other comprehensive income(loss)				
Foreign currency translation adjustment	-2,402	13,097	123	
Non-controlling interests	1,716	-	-	
Total net assets	2,567,100	3,024,534	28,533	
<b>Total liabilities and net assets</b>	¥ 5,846,641	¥ 6,035,465	\$ 56,938	

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥106 to \$1, the approximate rate of exchange at March 31, 2018.

## Consolidated Statement of Income

for the year ended March 31, 2018 and 2017

	thousands of yen				thousands of U.S. dollars (Note 1)	
	Years ended March 31					
	2017		2018		2018	
Sales	¥	10,717,333	¥	11,277,762	\$	106,393
Cost of sales		7,973,089		8,387,401		79,126
Gross profit		2,744,243		2,890,360		27,267
Operating expenses		2,032,338		2,112,198		19,926
Operating profit		711,904		778,162		7,341
Non-operating income		23,112		137,789		1,299
Non-operating expenses		199,183		191,867		1,810
Ordinary profit		535,833		724,084		6,830
Income before income taxes		535,833		724,084		6,830
Income taxes		181,266		263,338		2,484
Net profit		354,567		460,745		4,346
Profit (loss) attributable to non-controlling interests		-176		-526		-5
Net profit attributable to owners of parent	¥	354,743	¥	461,272	\$	4,351

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥106 to \$1, the approximate rate of exchange at March 31, 2018.

## Consolidated Statement of Change in Equity

for the year ended March 31, 2018 and 2017

	thousands of yen						
	Capital stock	Retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets
<b>Balance at April 1, 2016</b>	50,000	2,170,207	-14,800	2,205,407	13,885	1,802	2,221,094
Net income		354,743		354,743			354,743
Dividend of surplus		-18,520		-18,520			-18,520
Others		26,155		26,155			26,155
Net changes of items other than shareholders' equity					-16,287	-85	-16,372
Total changes of items during period	-	362,378	-	362,378	-16,287	-85	346,006
<b>Balance at March 31, 2017</b>	50,000	2,532,586	-14,800	2,567,786	-2,402	1,716	2,567,100
<b>Balance at April 1, 2017</b>	50,000	2,532,586	-14,800	2,567,786	-2,402	1,716	2,567,100
Net income		461,272		461,272			461,272
Dividend of surplus		-18,520		-18,520			-18,520
Others		898		898			898
Net changes of items other than shareholders' equity					15,500	-1,716	13,784
Total changes of items during period	-	443,650	-	443,650	15,500	-1,716	457,434
<b>Balance at March 31, 2018</b>	50,000	2,976,236	-14,800	3,011,436	13,097	-	3,024,534

	thousands of U.S. dollars (Note 1)						
	Capital stock	Retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets
<b>Balance at April 1, 2016</b>	471	20,473	-140	20,805	130	17	20,953
Net income		3,346		3,346			3,346
Dividend of surplus		-175		-175			-175
Others		246		246			246
Net changes of items other than shareholders' equity					-154	-1	-155
Total changes of items during period	-	3,418	-	3,418	-154	-1	3,264
<b>Balance at March 31, 2017</b>	471	23,892	-140	24,224	-23	16	24,217
<b>Balance at April 1, 2017</b>	471	23,892	-140	24,224	-23	16	24,217
Net income		4,351		4,351			4,351
Dividend of surplus		-175		-175			-175
Others		8		8			8
Net changes of items other than shareholders' equity					146	-17	130
Total changes of items during period	-	4,185	-	4,185	146	-17	4,315
<b>Balance at March 31, 2018</b>	471	28,077	-140	28,409	123	-	28,533

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥106 to \$1, the approximate rate of exchange at March 31, 2018.