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2014	
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International Airlines	
Great People to Fly With	
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Great People in the West	:
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Half Yearly Report 2014

# Corporate Profile (as at September 23, 2014)

# **BOARD OF DIRECTORS**

Syed Muhammad Ali Gardezi

Federal Secretary Aviation & Acting Chairman-PIA

Mr Ghiasuddin Ahmed

Malik Nazir Ahmed

Syed Yawar Ali

Mr Atif Aslam Bajwa

Dr Miftah Ismail

Mr Nasser N S Jaffer

Mr Aslam Khaliq

Dr Waqar Masood Khan

Federal Secretary Finance

Mr Muhammad Azam Saigol

Mr Yousaf Waqar

Mr Younus M Khan

Secretary-PIA

Mr Jawed Mansha

Chief Internal Auditor (Officiating)

# **EXECUTIVE MANAGEMENT**

Mr Shahnawaz Rehman

**Managing Director** 

Mr Magsood Ahmed

Director - Engineering & Maintenance

Syed Ajjaz Mazhar

**Director-Airport Services** 

Mr Nayyar Hayat

Chief Financial Officer

Ms Ghazala Rashid

Executive Director-Skyrooms (Pvt) Ltd

Capt Qasim Hayat

**Director - Flight Operations** 

Mr Amir Ali

Director- MRO Training & EASA-145

Mr Anjum Amin Mirza

Director-Commercial Purchase & Accountability

Mr Amanullah Qureshi

**Director-Food & Flight Services** 

Mr W J Bornshin

Special Assistant to Chairman-PIA

Capt Salman Azhar

Director- Safety & Quality Assurance

AVM Sohali Ahmed Malik

**Director- Precision Engineering Complex** 

Mr Waseem Bari Salimi

Chief Legal Officer

Fit Lt (Retd) Waseem Ahmed Khan

Director-Vigilance & Monitoring

Mr Rashid Aziz

Director-Marketing (Officiating)

Mr Khurrram Mushtaq

**Director-Without Assignment** 

Mr Rashid Ahmed

Director-Without Assignment

# **Share Registrar**

Central Depository Company of Pakistan Limited

Shares Registrar Department

**CDC House** 

99-B, Block-B

Sindhi Muslim Cooperative Housing Society

Main Shahrah-e-Faisal

Karachi-74400, Pakistan

Ph: Customer Support Services

(Toll Free) 0800-CDCPL (23275)

Fax: (92-21) 3432 6053

Email: info@cdcpak.com

Website: www.cdcpakistan.com

**Head Office** 

**PIA Building** 

Jinnah International Airport

Karachi-75200

**PAKISTAN** 

Tel: 0092-21-99040000

UAN: 111-786-786/111-FLY-PIA

Website: www.piac.aero

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Half Yearly Report 2014

Directors' Report

Dear shareholders

The directors of Pakistan International Airlines Corporation are pleased to present their report along with the financial statements for the period of six month ended June 30, 2014.

The financial results for the period under review are summarized below:

```
| 2014 (Rs. Billion) | 2013 (Rs. Billion) |
1
| Revenues (Net) | 53.34 | 47.67
| Operating Cost & Expenses |
                           I
               | 26.94 | 27.23 |
| Fuel Cost
Other Cost of Services | 26.07 | 23.00
Distribution & Admin Expenses | 7.16 | 7.42
| Exchange (Gain)/Loss | (5.23) | 1.46
Other Income & adjustment | 0.94 | 0.68
| Finance Cost
                 | 7.33 | 6.03 |
Loss Before Taxation
                   | 9.86
                               | 18.15
| Loss After Taxation
                   | 10.13 | 18.38
```

Against the backdrop of prevailing economic scenario and despite capacity constraints, the corporation has managed to achieve improved seat factor of 75% (2013: 73%) coupled with 11.7% increase in yield that posted a healthy impact of almost 15% increase in revenue during the period under review in comparison to the corresponding period of last year. Combined effect of decline in capacity, load factor and cargo yield registered a decline of PKR 726 million in cargo revenue during this period.

The decision of induction of fuel efficient 4 narrow body aircraft, on wet lease during this period, not only supported the Airline to improve its operations but also enabled in bringing efficiency and better control on fuel cost which remained 50.51% of revenue in comparison to 57.12% in the corresponding period.

The appreciation in Pak Rupee against US\$ supported the financial results of the Corporation with an exchange gain of PKR 5.23 billion (2013: exchange loss PKR 1.46 billion). However, increased landing, handling and navigation charges at key metro airports across the network, along with increased operational and finance cost, continued to put strain on financial performance of the Corporation. Finance cost increased by PKR 1,308 million as the Corporation was forced to borrow heavily in order to meet working capital requirements.

In order to augment the capacity, the Corporation has acquired three narrow body aircraft on dry lease subsequent to the period under review and seven narrow body aircraft will be acquired on wet lease that will become the part of fleet during the last quarter of the current year. Furthermore, tenders have been published for the acquisition of ten narrow body and five turboprop aircraft on dry lease. Management envisions that rationalization of fleet with the induction of newer and fuel efficient aircraft along with an intense cost cutting drive will bring efficiencies in the operations during the forthcoming period. Management has initiated an intense cost cutting drive and certain key decisions have already been taken like closing the operations on loss making routes, shutting down of seven international stations and layover of contractual staff at international stations.

Despite the adverse circumstances the Government of Pakistan continues to support the Corporation to facilitate it in its recuperation. The measures taken by the Government are outlined in greater detail in note 1.2 to the financial statements. Meanwhile, our subsidiary companies namely PIA Investments Limited and Skyrooms (Pvt.) Limited posted net profit of USD 6.42 million and PKR 15.81 million, respectively.

To conclude, I would like to personally thank our customers, the shareholders and the valuable support of Government of Pakistan. I am grateful to the aircraft lessors and banks for their trust and confidence in the airline. I also wish to thank each member of the management and staff for their loyalty, dedication, commitment and hard work to overcome the adverse conditions that the company is



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International Airlines
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Half Yearly Report 2014
A. F. Ferguson & Co.
Chartered Accountants
State Life Building No. 1-C
I. I. Chundrigar Road
P. O. Box 4716
Karachi – 74000
KPMG Taseer Hadi & Co.
Chartered Accountants
Sheikh Sultan Trust, Bldg. No. 2
Beaumont Road
Karachi - 75350
AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION
Introduction

We have reviewed the accompanying unconsolidated condensed interim balance sheet of PAKISTAN INTERNATIONAL AIRLINES CORPORATION (the Corporation) as at June 30, 2014 and the related unconsolidated condensed interim profit and loss account, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim cash flow statement and unconsolidated condensed interim statement of changes in equity together with the notes forming part thereof for the six months period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the unconsolidated condensed interim profit and loss account and the unconsolidated condensed interim statement of comprehensive income for the quarters ended June 30, 2014 and 2013 have not been reviewed, as we are required to review only the cumulative figures for the six months period ended June 30, 2014.

#### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the six months period ended June 30, 2014 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

# **Emphasis of matter**

We draw attention to note 1.2 to the interim financial information, which states that during the current period, the Corporation incurred a net loss of Rs 10,131.312 million, resulting in accumulated losses of Rs 207,685.505 million as of June 30, 2014, and, as of that date, the Corporation's current liabilities exceeded its current assets by Rs 171,768.013 million. These conditions indicate existence of a material

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Half Yearly Report 2014
A. F. Ferguson & Co.
Chartered Accountants
KPMG Taseer Hadi & Co.
Chartered Accountants
Other matter
The financial statements of the Corporation for the six months period ended June 30, 2013 and for the year ended December 31, 2013 were reviewed and audited by A. F. Ferguson & Co. Chartered Accountants and M. Yousuf Adil Saleem & Co. Chartered Accountants who through their reports dated September 26, 2013 and April 29, 2014, expressed an unqualified conclusion and opinion thereon.
A. F. Ferguson & Co.
Chartered Accountants
Engagement Partner
Khurshid Hasan
Date:
Place: Karachi

uncertainty which may cast doubt on the Corporation's ability to continue as a going concern. Our

conclusion is not qualified in respect of this matter.

KPMG Taseer Hadi & Co.
Chartered Accountants
Engagement Partner
Muhammad Nadeem
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Half Yearly Report 2014
PAKISTAN INTERNATIONAL AIRLINES CORPORATION
UNCONSOLIDATED CONDENSED INTERIM BALANCE SHEET
AS AT JUNE 30, 2014
June 30, 2014 (un-audited)   December 31, 2013 (audited)   June 30, 2014 (un-audited)   December 31, 2013 (audited)
ASSETS

NON CURRENT ASSETS

Fixed assets   4   848,045	89,751,670	89,632,833	908,444
- Property, plant and equipment   835	72,114	88,204	730
- Intangibles     848,800	89,823,784	89,721,037	909,174
Long-term investments   42,252	4,601,294	4,465,759	45,561
Long-term advances	-	I - I	-  -
Long-term deposits and prepaym 58,216   57,758	ents     5,7	51,582   6,	104,677
948,890	100,076,660   1	100,291,473	1,012,951
CURRENT ASSETS			
Stores and spares   4   34,456	4,254,067	3,641,768	43,059
Trade debts     82,432	8,135,595	8,712,578	82,346
Advances   5 10,507	963,293	1,110,535	9,750
Trade deposits and prepayments   24,141	2,712,3	312   2,551	,545   27,453
Other receivables   6   57,144	7,362,725	6,039,732	74,524
Short-term investments     182	19,220	19,220	195
Cash and bank balances   7   21,658	5,205,521	2,290,134	52,889
230,390	28,652,733   2	4,365,502	290,016
TOTAL ASSETS     1,179,420	128,729,393	124,656,975	1,302,967

# **EQUITY AND LIABILITIES**

# SHARE CAPITAL AND RESERVES

Issued, subscriber   291,301	d and paid-up sha   272,294	are capital   5 	28,779,674	28,779,674
Reserves 40,956	1	4,364,334	4,328,799	44,175
Accumulated loss (2,102,142)	ses     (1,871,429)	(207,885, 	505)   (197,7	797,852)
(1,558,179)	1	(174,541,497)	(164,689,379)	(1,766,666)
Advance against of 14,921,244	equity from Gove   185,168	rnment of Pakistan (G   141,175	GoP)   8 	18,294,061
TOTAL EQUITY   (1,417,004)	1	(156,247,4	36)   (149,76	8,135)   (1,581,498)
5,490,963	53,112	OPERTY, PLANT AND   51,952	EQUIPMENT - NET   	5,247,304
NON CURRENT LI	ABILITIES			
Long-term financ   297,161	ing   9 	36,057,0	75   31,407	7,996   394,961
Term finance and 246,297	subuk certificate   296,687	es   10	24,333,466	31,357,890
Liabilities against   24,000	-	·	2,371,13	1   1,479,709
Advance from a s	ubsidiary   	427,71	.9   435,3	98   4,329
Long-term depos   143,728	its	16,119,38	88   15,190,	860   163,158
Deferred liabilitie   755,953	es	79,308,779	79,871,85	53   802,743

# **CURRENT LIABILITIES**

Trade and other payable   720,117	s   11	83,340,751	76,111,721	843,555
Accrued interest   121,102	12	12,031,675	12,798,646	121,782
Provision for taxation   2,114	I	241,080	223,421	2,440
Short-term borrowings   536,907	13	85,585,685	56,747,538	592,990
Current maturities of:				
- Long-term financing   125,913	9	16,795,526	13,306,189	170,000
- Term finance and subul 189,283   165	•	15,589	),700   19,58	9,760
- Liabilities against assets   99,660   97	s subject to finance ,261	e lease	9,836,268	10,232,019
1,788,779	200,42	0,746   189,	062,294   2,0	28,610
TOTAL LIABILITIES   2,544,472	I	279,729,525	268,934,147	2,831,353
TOTAL EQUITY AND LIAB 1,302,967   1,1	ILITIES   .79,420	128,729,393	3   124,656,9	75
CONTINGENCIES AND CO	DMMITMENTS   1	14	I	I

The annexed notes 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

Chairman

Chairman
Director
Chief Financial Officer
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Half Yearly Report 2014
PAKISTAN INTERNATIONAL AIRLINES CORPORATION
UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014
Six months period ended June 30, 2014   June 30, 2013   Quarter ended June 30, 2014   Six months period ended June 30, 2013   June 30, 2014   June 30, 2013
Note
REVENUE - NET   15   53,347,755   47,672,196   25,392,691   22,653,212   539,973   481,781
COST OF SERVICES
Aircraft fuel   16   (26,943,152)   (27,228,898)   (12,211,496)   (12,965,049)   (272,712)   (275,178)
Others     (26,065,786)   (22,999,171)   (12,739,871)   (11,548,150)   (253,831)   (232,432)
(33,008,938)   (50,228,069)   (24,951,367)

| (24,533,198) | (536,543) | (507,610) |

```
GROSS PROFIT / (LOSS) | 17
                                          | 338,817 | (2,555,873) | 441,324
| (1,879,987) | 3,430
                     | (25,829) |
                                       | (2,821,753) | (2,773,226) | (1,438,619)
Distribution costs | 18
| (1,228,259) | (28,561) | (28,027) |
Administrative expenses
                                          | (4,337,696) | (4,652,660) | (1,891,389)
| (2,320,877) | (43,905) | (47,020) |
Other provisions and adjustments
                                            | (1,081,496) | (1,864,591)
                    | (1,731,661) | (10,947) | (18,844) |
(1,066,131)
Exchange gain / (loss) - net
                                          | 5,231,511 | (1,459,044)
                                                                      (370,267)
| (462,755) | 52,952 | (14,745) |
Other income
                                      | 140,285 | 1,186,162 | 128,455
| 1,158,702 | 1,420 | 11,987
                              | (2,869,148) | (9,563,359) | (4,637,951)
| (4,584,850) | (29,041) | (96,649) |
LOSS FROM OPERATIONS | 19
                                            | (2,530,331) | (12,119,232)
(4,196,627)
                   | (6,464,837) | (25,611) | (122,478) |
                  | 18
                                      | (7,334,242) | (6,025,885) | (3,825,603)
Finance cost
| (3,122,399) | (74,235) | (60,888) |
LOSS BEFORE TAXATION | 19
                                           | (9,864,573) | (18,145,117)
(8,022,230)
                    | (9,587,236) | (99,846) | (183,376) |
                                   | (266,739) | (238,361) | (126,964)
Taxation
               | 19
| (175,814) | (2,700) | (2,409) |
LOSS FOR THE PERIOD
                                          | (10,131,312) | (18,383,478)
                       | 20
                   | (9,763,050) | (102,546) | (185,785) |
(8,149,194)
```

Rupees---US \$---

EARNINGS PER SHARE - BASIC AND DILUTED

		• •			
Loss	attr	ını	ובלו	nıc	to.
LUSS	alli	IDU	La	$\sigma$	: LU

- 'A' class	ordinary sha	ares of Rs 10	each   20	(2.26)	(5.92)	(1.77)
(3.12)	(0.02)	(0.06)	1			
- 'B' class	ordinary sha	res of Rs 5 e	each   20	(1.13)	(2.99)	(0.89)
(1.56)	(0.01)	(0.03)	I			

The annexed notes 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

Chairman

Chairman I

**Chief Financial Officer** 

Director

**PAKISTAN** 

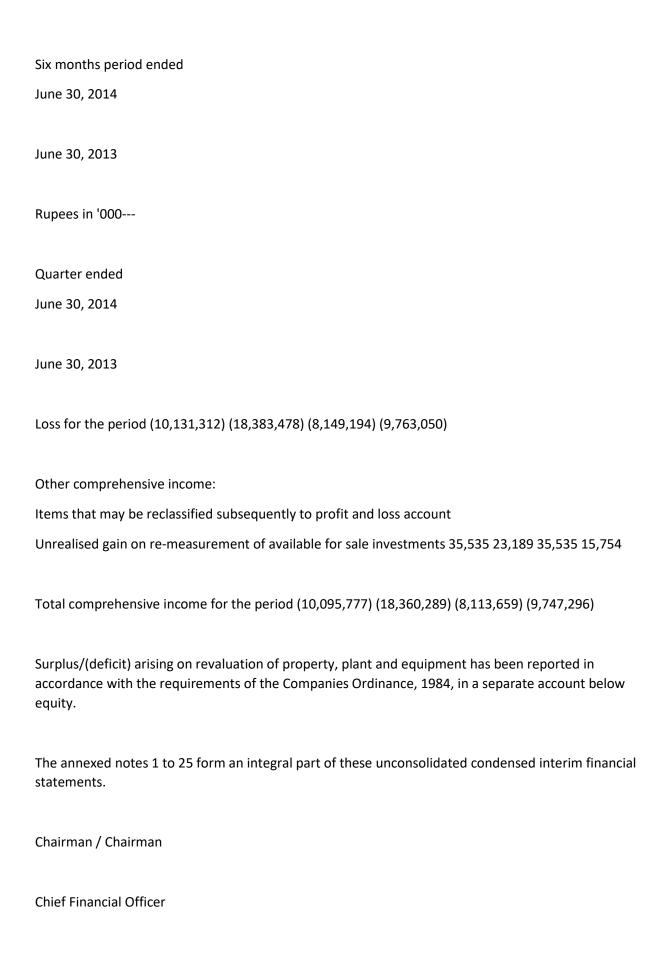
**International Airlines** 

Great People in the UK

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PAKISTAN INTERNATIONAL AIRLINES CORPORATION UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014



```
Director /
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PAKISTAN INTERNATIONAL AIRLINES CORPORATION
UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014
Six months period ended June 30, 2014
June 30, 2013
June 30, 2014
June 30, 2013
Note ———Rupees in '000———US $ in '000—
CASH FLOWS FROM OPERATING ACTIVITIES
Cash generated from operations 21 2,770,528 7,150,237 28,043 72,261
Profit on bank deposits received 28,906 4,138 293 42
Finance cost paid (7,799,765) (3,998,164) (78,947) (40,406)
Taxes paid (249,080) (158,061) (2,521) (1,597)
Staff retirement benefits paid (364,824) (356,173) (3,693) (3,600)
Long-term deposits and prepayments - net (507,790) 142,295 (5,140) 1,438
```

Net cash (used in) / generated from operating activities (6,122,025) 2,784,272 (61,965) 28,138

#### CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of property, plant and equipment (2,800,235) (1,537,100) (28,343) (15,534)

Purchase of intangibles - (33,717) - (341)

Proceeds from disposal of property, plant and equipment 2,907 70,157 29 709

Net cash used in investing activities (2,797,328) (1,500,660) (28,314) (15,166)

#### CASH FLOWS FROM FINANCING ACTIVITIES

Receipt of advance against equity from GoP 3,372,817 1,017,864 34,139 10,287

Receipt of advance from a subsidiary 984,212 - 9,962 -

Repayment of long-term financing (5,568,903) (3,433,946) (56,367) (34,704)

Proceeds from long-term financing 16,239,371 2,000,000 164,371 20,212

Repayment of short-term borrowings (1,548,497) (946,945) (15,674) (9,569)

Proceeds from short-term borrowings 3,400,000 5,000,000 34,414 50,531

Long-term deposits - net (7,679) (19,370) (78) (196)

Repayment of obligations under finance lease - net (5,085,293) (4,585,131) (51,472) (46,338)

Net cash generated from / (used) in financing activities 11,786,028 (967,528) 119,295 (9,777)

Increase in cash and cash equivalents 2,866,675 316,084 29,016 3,195

CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD (2,397,665) (2,624,317) (24,269) (26,522)

CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD 22 469,010 (2,308,233) 4,747 (23,327)

The annexed notes 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

Chairman / Chief Financial Officer

Chairman Director
PAKISTAN International Airlines
Great People in the West
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Half Yearly Report 2014
PAKISTAN INTERNATIONAL AIRLINES CORPORATION
NOTES TO THE UNCONSOLIDATED CONDENSED
INTERIM FINANCIAL STATEMENTS (UN-AUDITED)
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014

# 1. THE CORPORATION AND ITS OPERATIONS

1.1 Pakistan International Airlines Corporation (the Corporation) was incorporated on January 10, 1955 under the Pakistan International Airlines Corporation Ordinance, 1955, which was subsequently repealed and replaced by the Pakistan International Airlines Corporation Act, 1956 (the Act). The shares of the Corporation are quoted on all stock exchanges of Pakistan. The principal activity of the Corporation is to provide commercial air transportation, which includes passenger, cargo and postal carriage services. Other activities of the Corporation include provision of engineering and allied services. The head office of the Corporation is situated at PIA Building, Jinnah International Airport, Karachi.

1.2 During the current period, the Corporation incurred a net loss of Rs 10,131,312 million (June 30, 2013: Rs 18,383,478 million) resulting in accumulated loss of Rs 207,685,505 million as of June 30, 2014 (December 31, 2013: Rs 197,797,852 million). Further, as of June 30, 2014, current liabilities of the Corporation exceeded its current assets by Rs 171,768,013 million (December 31, 2013: Rs 164,696,792 million). Furthermore, as disclosed in notes 9, 10 and 13, the Corporation has not been able to pay interest and principal amount of term finance and other borrowings, which were overdue as at June 30, 2014.

The Government of Pakistan (GoP), being majority shareholder of the Corporation, had through its finance division's letter dated September 2, 2008 communicated that it would extend all maximum support to maintain the Corporation's going concern status. Accordingly, since then it has been extending support to the Corporation through the following measures to ensure that it (the Corporation) continues and sustains in the long-term as a viable business entity:

- Reimbursement of financial charges on term finance and sukuk certificates payable by the Corporation. In this respect, amounts aggregating to Rs 11,276 million have been provided to the Corporation towards equity since the year ended December 31, 2008;
- During the years ended December 31, 2009 and 2010, the GoP has provided long-term financing aggregating to Rs 8,000 million to meet working capital requirements of the Corporation;
- Issuance / renewal of guarantees to financial institutions, both local and foreign, so as to enable the Corporation to raise / rollover funds; and
- On July 3, 2012, the Economic Coordination Committee (ECC) of the Cabinet accorded approval for extending the repayment period of the term finance certificates aggregating Rs 12,790 million along with conversion of certain short term loans amounting to Rs 20,700 million into new term finance certificates (refer notes 10.1 and 13.1.2);

During the year ended December 31, 2013, the Corporation presented a proposal for financing support required along with its interim business plan to the ECC at its meeting held on February 26, 2013. The ECC approved the following financing support proposal subject to the condition that the timeline will be fixed for repayment of loans and there will be quarterly monitoring of the Corporation's business plan by the Ministry of Finance:

- New loans / guarantees for repayment of loans amounting to Rs 11.1 billion becoming due in the year 2013;

- Rollover / extension of GoP guarantees amounting to approximately Rs 51.16 billion;
- New guarantees against loans already taken on the basis of letter of comfort amounting to Rs 13.5 billion;
- Additional funding to provide fiscal space to the Corporation amounting to Rs 12 billion; and
- Funds of US \$ 46 million for acquisition of narrow body aircraft on dry lease.
Consequent to the above approval, the GoP provided Rs 11,758 million during the year ended December 31, 2013 and Rs 2,945 million during the six months period ended June 30, 2014 as financial assistance to the Corporation to enable it to make over due payments to vendors, EXIM Bank Guaranteed loan installments and for acquisition of aircraft on dry lease.
PAKISTAN
International Airlines
Great People in the UK
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Half Yearly Report 2014
To alleviate the operational problems, the Corporation has acquired four narrow body aircraft on wet lease towards the end of year 2013. Subsequent to the six months period ended June 30, 2014, the Corporation has further acquired two aircraft on dry lease. Moreover, tenders have also been floated by

the Corporation for acquisition of more narrow body aircraft on operating leases to improve operational efficiency of the Corporation.

The Government of Pakistan through Privatization Commission, has also initiated the process of restructuring the Corporation leading to private sector participation in the core operations of PIA, and for this purpose a consortium has been appointed as Financial Advisor.

In addition to the above measures taken by the Corporation and the GoP, management is in the process of updating the Strategic Business Plan of the Corporation. The objectives of the business plan, among other measures, include attaining fuel efficiency through fleet modernization and optimum fleet deployment on network, enhancing revenues through additional frequencies on high demand high yield routes, separation of the core airline business from noncore activities and controlling costs. The business plan also seeks GoP's support in terms of providing necessary funding for recapitalization, acquisition of aircraft on dry lease, restructuring of existing loans to reduce finance cost and issuance of GoP guarantees.

In view of the situation described above, material uncertainty exists that may cast significant doubt on the Corporation's ability to continue as a going concern and, therefore, it may be unable to realize its assets and discharge its liabilities in the normal course of business. However, management believes that considering the mitigating factors set out in the preceding paragraphs, the going concern assumption is appropriate and has, as such, prepared these unconsolidated condensed interim financial statements on a going concern basis.

# 2. BASIS OF PREPARATION

- 2.1 These unconsolidated condensed interim financial statements of the Corporation for the six months period ended June 30, 2014 have been prepared in accordance with the requirements of approved accounting standards as applicable in Pakistan for interim financial reporting which comprise the International Accounting Standard (IAS) 34 Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.
- 2.2 The unconsolidated condensed interim profit and loss account and unconsolidated condensed interim statement of comprehensive income and notes thereto for the quarters ended June 30, 2014 and 2013 are also included in these unconsolidated condensed interim financial statements which were not subject to review by the auditors.
- 2.3 These unconsolidated condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and therefore should be read in conjunction with the Corporation's annual unconsolidated financial statements for the year ended December 31, 2013.

2.4 The US \$ amounts reported in the unconsolidated condensed interim balance sheet, unconsolidated condensed interim profit and loss account and unconsolidated condensed interim cash flow statement are stated as additional information, solely for the convenience of the users of these unconsolidated condensed interim financial statements. The US \$ amounts in the unconsolidated condensed interim balance sheet have been translated into US \$ at the rate of Rs 98.7971 = US \$ 1 (December 31, 2013: Rs 105.69 = US \$ 1). The US \$ amounts in unconsolidated condensed interim profit and loss account and unconsolidated condensed interim cash flow statement have been translated into US \$ at the rate of Rs 98.7971 = US \$ 1 (June 30, 2013: Rs 98.95 = US \$ 1).

#### 3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies, estimates, judgments and methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the annual unconsolidated financial statements of the Corporation for the year ended December 31, 2013, except for the changes in accounting estimates as stated in note 4.2.
- 3.2 The Corporation's financial risk management objectives and policies are consistent with those disclosed in the annual unconsolidated financial statements for the year ended December 31, 2013.

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3.3 New / revised standards, amendments to approved accounting standards and new interpretations which become effective during the six month period ended June 30, 2014:

There were certain amendments to the approved accounting standards and a new interpretation issued by the International Financial Reporting Interpretations Committee (IFRIC) which became effective during the period but are considered not to be relevant or have any significant effect on the Corporation's operations and are, therefore, not disclosed in these condensed interim financial statements.

3.4 New / revised standards, amendments to approved accounting standards and new interpretations published but are not effective:

There are certain amendments to approved accounting standards that are mandatory for accounting periods beginning after January 1, 2014 but are considered not to be relevant or will not have any significant effect on the Corporation's operations and are, therefore, not detailed in these condensed interim financial statements.

```
| | June 30, 2014 (un-audited) | December 31, 2013 (audited) |
|---|---|
| Note | Rupees in '000 |
4. PROPERTY, PLANT AND EQUIPMENT
Operating fixed assets
- owned
- leased
Capital work-in-progress
4.1 4.1 & 4.2
24,882,896 25,933,545
63,330,708 61,399,468
1,538,066 2,299,820
89,751,670 89,632,833
4.1 Following are the additions / transfers / adjustments and deletions / write offs during the period:
| Six months period ended June 30, 2014 (un-audited) | June 30, 2013 (un-audited) |
|---|---|
```

| Additions / Transfers / Adjustments | Rupees in '000 |

Owned

Buildings on lease hold land

Workshops and hangers

Renovation and improvements

Aircraft fleet / engines overhauling

Operating ground, catering, communication and meteorological equipment

Engineering equipment and tools

Traffic equipment

Furniture, fixtures and fittings

Motor transport

Precision engineering equipment

Office equipment

Computer and office automation

Other equipment

Capital spares

Leased - aircraft fleet / engines overhauling

**Engines overhauling** 

- 481

282 2,735

3,289 1,302

213,280 1,546,791

222 454

- 3,428
- 18,213

3,580 3,217

- 1,442

```
- 1
```

189 46

4,104 6,203

267 729

10,523 42,045

235,736 1,627,087

3,326,253

3,561,999

1,627,087

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Six months period ended

June 30, June 30,

2014 2013

(un-audited) (un-audited)

Rupees in '000---

Deletions / write offs - net book value

Owned

Aircraft fleet / engines overhauling - 3,403

Operating ground, catering,

communication and meteorological equipment - 91

Motor transport 2,106 13,136

Computer and office automation - 173

Office equipment - 34

Other equipment - 43,654

Capital spares 22,380 43,041

24,486 103,532

#### 4.2 Changes in estimates

As a result of revaluation exercise conducted by an independent valuer as of December 31, 2013, the useful lives of aircraft fleet have been reassessed. In addition, management has reassessed the residual values of aircraft and related capital spares. These changes in accounting estimates have an impact on depreciation expense for the current period. Had there been no change in useful lives and residual values of aircraft and related spares, depreciation expense pertaining to aircraft fleet and capital spares for the period would have been higher by Rs 213.185 million, whereas the effect on future periods is impracticable to ascertain considering subsequent measurement of aircraft fleet under the revaluation model and inherent uncertainties attached thereto.

June 30, December 31,

2014 2013

(un-audited) (audited)

Note Rupees in '000---

5. ADVANCES

Considered good

Employees 153,865 145,041

Fuel suppliers 339,007 293,321

```
Other suppliers 465,170 666,511
Others 5,251 5,662
963,293 1,110,535
Considered doubtful
Subsidiary - Skyrooms (Private) Limited 5.1 166,066 183,339
Others - Suppliers 55,339 55,339
221,405 238,678
Provision for doubtful advances 5.2 (221,405) (238,678)
963,293 1,110,535
5.1 Maximum aggregate gross amount due from the subsidiary at the end of any month was Rs 178.338
million (December 31, 2013: Rs 183.339 million).
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Half Yearly Report 2014
Note
| | June 30, 2014 (un-audited) | December 31, 2013 (audited) |
|---|---|
| | Rupees in '000--| |
```

5.2 Movement in provision is as follows:

Balance at the beginning of the period / year (Reversal) / provision for the period / year

Balance at the end of the period / year

6. OTHER RECEIVABLES

Considered good

Claims receivable 201,765 183,907

Excise duty 100,000 100,000

Sales tax receivable 6.1 6,316,321 4,902,346

Receivable from GoP 460,035 460,035

Others 284,604 393,444

7,362,725 6,039,732

Considered doubtful 326,862 177,077

Less: provision for doubtful other receivables (326,862) (177,077)

7,362,725 6,039,732

6.1 This includes sales tax refundable aggregating Rs 3,833.508 million representing unadjusted portion of input tax under Sales Tax Act, 1990. The Corporation has filed application for refunds upto December 31, 2011. In response, Additional Commissioner IR, LTU through a letter has interalia stated that as the Corporation is engaged in both domestic and international air travel, therefore, input tax paid is adjustable only against the domestic air travel services as no input tax adjustment is allowed against the international air travel services in terms of rule 41A(14) of the Federal Excise Rules, 2005.

The Corporation in consultation with its tax advisor believes that apportionment rule is not applicable in the subject case interalia, at first instance, no sales tax was required to be collected at import stage on capital goods (spares / engines / aircraft) in view of the exemption available under entry No. 16 of SRO 575(1)/2006, which is applicable to the Corporation being registered as a Service Provider in transportation business. Management has represented before the FBR its view and subsequently no adverse inference has been communicated on the matter. Therefore, management is confident that sales tax was not payable on such imports and the amounts collected from the Corporation at the import stage shall be eventually recovered / adjusted.

```
June 30, 2014 (un-audited)

December 31, 2013 (audited)

Rupees in '000--
```

#### 7. CASH AND BANK BALANCES

In hand 12,780 7,311
In transit 49,578 268,774

With banks: 62,358 276,085

- in current accounts 4,273,236 1,081,533
- in deposit accounts 869,927 932,516

5,143,163 2,014,049

5,205,521 2,290,134

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8. ADVANCE AGAINST EQUITY FROM GOVERNMENT OF PAKISTAN (GoP)

This represents advance received from the GoP for mark-up payments on term finance and sukuk certificates. The Corporation has not issued shares to the GoP as the authorised share capital of the Corporation is insufficient to cover the amount of ordinary shares to be issued in lieu of advance against equity. The Corporation is currently in the process of increasing its authorised share capital. Further, during the year ended December 31, 2013 and six months period ended June 30, 2014, the Corporation has received Rs 11,758 million and Rs 2,945 million respectively from GoP as financial support in respect of restructuring plan of the Corporation as stated in note 1.2 to these unconsolidated condensed interim financial statements.

#### 9. LONG-TERM FINANCING

```
| Financier | Note | Type of facility | Facility amount (million) | Repayment period | Number of
installments / Mode | June 30, 2014 (un-audited) | December 31, 2013 (audited) |
|---|---|---|---|---|
| Secured - from Banking Companies | | | | | Rupees in '000---|
| Citibank, N.A. | Demand Finance | 82 US $ | 2006 - 2017 | 20 Half yearly | 1,889,652 |
2,396,256
Citibank, N.A. | Islamic Finance | 75 US $ & 91,825 AED | 2011 - 2014 | 30 Monthly | 1,980,287
4,231,216
| Citibank, N.A. | Islamic Finance | 120 US $ & 36.73 AED | 2014 - 2016 | 33 Monthly |
11,287,020 | 13,740,155 |
Faysal Bank Limited | Term Finance | 2,000 PKR | 2013 - 2016 | 36 Monthly | 1,276,291 |
1,665,338
| Faysal Bank Limited | 9.3 | Term Finance | 2,000 PKR | 2015 - 2018 | 12 Quarterly |
2,000,000 | 2,000,000 |
| Faysal Bank Limited | 9.4 | Term Finance | 2,000 PKR | 2016 - 2019 | 12 Quarterly |
2,000,000 | - |
National Bank of Pakistan - Bahrain | 9.5 | Syndicate Finance | 120 US $ | 2013 - 2023 | 40
Quarterly | 11,658,058 | 12,683,220 |
| Standard Chartered Bank - United Kingdom | 9.6 | Syndicate Finance | 137.5 US $ | 2014 - 2017
| 33 Monthly | 12,761,293 | - |
```

Others - unsecured

	_					oP   9.7   Term Finance   8,000 PKR   2011 - 2020   16 Half yearly   0,000
(	Curr	ent	t ma	atur	ity	shown under current liabilities             52,852,601   44,716,165*
l	1	1		1	1	(16,795,526)   (13,308,189)
l	I	1		I	1	36,057,075   31,407,996

9.1 Borrowings in PKR and foreign currency comprise of fixed and variable rate borrowings. Fixed rate borrowing in PKR carries mark-up at the rate of 10% (December 31, 2013: 10% per annum) whereas variable rate borrowings carry markup with a spread of 1.5% to 1.75% over 3 months and 6 months KIBOR (December 31, 2013: spread of 1.5% to 2.5% over 3 month and 6 months KIBOR). Fixed rate borrowing in foreign currency carries markup of 5.28% (December 31, 2013: 5.28% per annum) whereas variable rate borrowings carry markup with a spread of 3.75% to 4.25% over 1 month and 3 months LIBOR and EIBOR (December 31, 2013: 1.6% to 5.25% over 1 month and 3 months LIBOR, EIBOR and SIBOR).

9.2 There has been no change in the securities for the above loans as disclosed in note 21 to the annual unconsolidated financial statements for the year ended December 31, 2013. However, two new facilities have been obtained during the period, the details of which are disclosed in note 9.4 and note 9.6.

9.3 During the period, the Corporation did not pay markup amounting to Rs. 56,041 million on the due date. The bank rescheduled the repayment of the aforementioned amount which was paid subsequent to June 30, 2014.

9.4 The finance is secured by way of unconditional and irrevocable guarantee by GoP for an amount equivalent to the facility amount.

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9.5 During the period, the Corporation did not repay the principal amounting to Rs 39.518 million and mark-up amounting to Rs 118.583 million on the due dates. However, mark-up on US \$ 100 million (to

one of the two syndicate financiers) has been paid subsequent to June 30, 2014 in accordance with the rescheduling allowed by the related financier.

- 9.6 The syndicate finance has been obtained from a syndicate of international banks and the lead arrangers are:
- Standard Chartered Bank United Kingdom
- Mashreqbank psc United Arab Emirates

The finance is secured by first priority security over the sales in UK received through BSP UK.

9.7 The Corporation has not paid any installment since the due date of first installment i.e October 23, 2011. The overdue principal and markup as at June 30, 2014 is Rs 2,562.500 million and Rs 3,894.521 million respectively. The overdue principal amount is included in current maturity.

#### 10. TERM FINANCE AND SUKUK CERTIFICATES

```
| Note | Security | Repayment period | Number of installments | Mark-up | June 30, 2014 (unaudited) | December 31, 2013 (audited) | |
|---|---|---|---|---|---|---|---|
| Term finance certificates | 10.1 | GoP Guarantee | 2009–2014 | 10 half yearly | 6 month KIBOR + 0.65% | 12,789,760 | 12,789,760 |
| Sukuk certificates | 10.2 | GoP Guarantee | October 20, 2014 | Bullet | 6 month KIBOR + 1.75% | 6,800,000 | 6,800,000 |
| Less: Current maturity | | | | 19,589,760 | 19,589,760 |
```

10.1 The Corporation has not made payments of principal redemptions aggregating Rs 12,789.760 million due on various dates as per repayment schedule. Management applied for restructuring of these term finance certificates (TFCs) prior to the due date of first redemption and the Trustee on behalf of the TFC investors has not notified any event of default to the Corporation. On July 3, 2012, the ECC decided / approved the restructuring of these TFCs from various banks alongwith restructuring of certain short-term borrowings (refer note 13.1.2) into new TFCs for a period of 6 years with 2 years grace period on the terms and conditions to be approved by Ministry of Finance. Presently, finalisation

of the restructuring process with a consortium of TFC investors is at an advanced stage. The overdue principal amount as at June 30, 2014 is included in current maturity.

10.2 The Corporation had issued GoP guaranteed privately placed Sukuk Certificates in financial year ended December 31, 2009. The principal amount was payable after two years in six equal half yearly installments, however, the Corporation has not made any principal payments that were due until December 30, 2013. The Sukuk investors were requested to re-profile the principal repayment schedule alongwith other terms of Sukuk Certificates with the assistance of Ministry of Finance. On December 30, 2013, the Sukuk agreement with Sukuk investors has been rescheduled by virtue of which the Corporation is required to pay the entire principal on October 20, 2014. The markup rate and security have remained unchanged.

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11. TRADE AND OTHER PAYABLES

Trade creditors

Goods 10,549,724 9,898,067

Services 5,252,242 4,888,853

Airport related charges 12,424,927 11,109,426

Others 28,226,893 25,896,346

Collection on behalf of others 16,733,692 14,207,067

Advance against transportation (unearned revenue) 9,851,385 7,906,619

Payable to employees' provident fund 7,945,107 7,210,729

Federal excise duty - international travel 6,534,269 6,428,488

Accrued liabilities 5,844,321 6,941,462

Obligation for compensated absences 4,490,313 4,330,387

Unredeemed frequent flyer liabilities 1,685,593 1,518,577

Advances from customers 738,110 890,455

Income tax deducted at source 390,710 348,964

Short-term deposits 379,149 417,063

Customs and Federal excise duty 512,716 7,071

Unclaimed dividend - Preference shares 8,493 8,493

83,340,751 76,111,721

#### 12. ACCRUED INTEREST

Mark-up / profit payable on:

- long-term financing 4,387,846 3,961,506
- term finance certificates 3,349,204 2,669,678
- provident fund 2,399,075 2,022,809
- short-term borrowings 1,548,828 3,537,986
- sukuk certificates 269,809 539,955
- advance from a subsidiary 76,914 67,712

12,031,676 12,799,646

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Half Yearly Report 2014
| Financier | Note | Security | Facility amount (million) | Expiry date | June 30, 2014 (un-audited) |
December 31, 2013 (audited) |
|---|---|---|
| National Bank of Pakistan | 13.1.2 & 13.1.4 | Unconditional irrevocable continuing GpP Guarantee;
lien and specific right to set-offover all receivables in connection with sales routed through collection
account in NBP Airport Branch, Karachi. | Balance brought forward | 34,849,174 | 34,911,242 |
National Bank of Pakistan | 13.1.4 | Unconditional irrevocable continuing GpP Guarantee; lien and
specific right to set-offover all receivables in connection with sales routed through collection account in
NBP Airport Branch, Karachi. | 3,800 PKR | 31-Jul-14 | 3,600,000 | 3,600,000 |
National Bank of Pakistan | 13.1.4 | Unconditional irrevocable continuing GpP Guarantee; lien and
specific right to set-offover all receivables in connection with sales routed through collection account in
NBP Airport Branch, Karachi. | 3,500 PKR | 31-Jul-14 | 3,500,000 | 3,500,000 |
| National Bank of Pakistan | 13.1.4 | Unconditional irrevocable continuing GpP Guarantee; lien and
specific right to set-offover all receivables in connection with sales routed through collection account in
NBP Airport Branch, Karachi. | 3,000 PKR | 31-Jul-14 | 3,000,000 | 3,000,000 |
National Bank of Pakistan | 13.1.2 & 13.1.4 | Unconditional irrevocable continuing GpP Guarantee;
lien and specific right to set-offover all receivables in connection with sales routed through collection
account in NBP Airport Branch, Karachi. | 2,000 PKR | 31-Jul-14 | 2,000,000 | 2,000,000 |
| National Bank of Pakistan | 13.1.2 & 13.1.4 | Unconditional irrevocable continuing GpP Guarantee;
lien and specific right to set-offover all receivables in connection with sales routed through collection
account in NBP Airport Branch, Karachi. | 2,000 PKR | 31-Jul-14 | 2,000,000 | 2,000,000 |
```

National Bank of Pakistan | 13.1.2 & 13.1.4 | GpP Guarantee | 1,500 PKR | 31-Jul-14 | 1,500,000 | 1,500,000 | | National Bank of Pakistan | | Hypothecation of entire receivables, book debts, stocks and spares amounting to PKR 2,667 million with 25% margin and lien / specific right to set-off over all receivables in connection with sales routed through collection account in NBP Airport Branch, Karachi. | 2,000 PKR | 13-Mar-14 | - | 1,067,592 | National Bank of Pakistan | Hypothecation of present and future receivables and book debts amounting to PKR 4,533 Million along with 25% margin and lien / specific right to set-off over all receivables in connection with sales routed through collection account in NBP Airport Branch, Karachi. 3400 PKR | 13-Feb-15 | 3,400,000 | - | | National Bank of Pakistan - Bahrain | | Lien over all present and future receivables generated from sales of tickets (through MTA agent and PIA courier) and cargo services within the frontier of Kingdom of Saudi Arabia, Sultanate of Oman and Bangladesh. | 5 US \$ | 28-Feb-14 | - | 480,905 | 53,949,174 52,059,739 13.1.1 The borrowings in PKR carry mark up with a spread of 0.85% to 2.0% over 1 month and 3 months KIBOR (December 31, 2013: spread of 0.85% to 2.0% over 1 month and 3 months KIBOR). The borrowings in foreign currency carry markup with a spread of 3.5% to 5.75% over 1 month and 3 months LIBOR (December 31, 2013: 3.5% to 5.75% over 1 month and 3 months LIBOR). **PAKISTAN International Airlines** Great People in the UK 24 ==== Page 26 ===== Half Yearly Report 2014

13.1.2 On July 3, 2012, the ECC has approved the conversion of short-term loans amounting to Rs 20,700 million into TFCs for a period of 6 years with 2 years grace period on the terms and conditions to be approved by the Ministry of Finance. At present, the finalisation of the restructuring process is at an

advanced stage (refer note 10.1).

13.1.3 During the period, the Corporation has not paid mark-up on respective due dates aggregating Rs 40,611 million. However, the amount has been paid subsequently to the period ended June 30, 2014.
13.1.4 The terms of these borrowings have expired and the Corporation is currently in the process of renewal of these loans with the financiers.
13.2 Running finance under mark-up arrangements
Banks   Note   Security   Facility amount (million)   Unavailed credit (million)   Expiry date   June 30, 2014 (un-audited)   December 31, 2013 (audited)
13.2.2
Secured
Habib Bank Limited   13.2.3   Hypothecation charge on all present and future spare parts, accessories of aircraft assets and on domestic receivables.   350 PKR   -   9-Feb-15   468,765   315,073
Habib Allied International Bank Limited - London   EURO   receivables   3 US \$   0.99 US \$   On Demand   198,750   306,286
National Bank of Pakistan   13.2.4   First pari passu hypothecation charge of PKR 766,667 million on all present and future current assets with a margin of 25%; lien and specific right to set-off over receivables in connection with sales routed through collection account in NBP Airport Branch, Karachi.   575 PKR   -   31-Jul-14   559,479   555,542
The Bank of Punjab
Ranking charge on present and future stocks and book debts of Mirpur Azad Jammu Kashmir (AJK) for PKR 1,000 million including 25% margin; irrevocable undertaking to route all collection in Mirpur, AJK from BOP counter.   550 PKR   -   1-Jan-15   550,000   544,574
United Bank Limited - Karachi   13.2.4   Hypothecation charge of PKR 3,427 million on all present and future stocks and spares and assignment of receivables from Karachi and Lahore.   2,570 PKR   - 8-Aug-14   2,569,591   2,568,283
Un-secured

Habib American Bank
Citibank N.A.       1.5 US \$   0.6 US \$   On Demand   93,535   90,980
4,736,611   4,687,799
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13.2.1 The borrowings in PKR carry mark-up with a spread of 2.0% to 2.5% over 1 month and 3 months KIBOR (December 31, 2013: 2.0% to 2.5% over 1 month and 3 months KIBOR). Borrowings in US \$
comprise of fixed and variable rate borrowings. Fixed rate borrowing carries mark-up at the rate of
3.25% (December 31, 2013: 3.25% per annum) whereas variable rate borrowings carry mark-up with a spread of 4% over 1 month LIBOR and 3.5% over US \$ Prime Rate (December 31, 2013: spread of 4%
over 1 month LIBOR and 3.5% over US \$ Prime Rate).
13.2.2 Unavailed credit represents the difference between the facility amount and the balance as per
bank statement as at June 30, 2014.
13.2.3 This represents book overdraft of Rs 119 million in excess of the available facility of Rs 350
million.
13.2.4 The terms of these facilities have expired and the Corporation is currently in the process of
renewal of these facilities with the banks.

14. CONTINGENCIES AND COMMITMENTS

## 14.1 Contingencies

- 14.1.1 There has been no material change in the status of contingencies as disclosed in notes 30.1 (a) to (k) to the annual unconsolidated financial statements for the year ended December 31, 2013.
- 14.1.2 Contingencies relating to income tax matters are disclosed in note 19.
- 14.2 Commitments
- (a) Commitments for capital expenditure amounted to Rs 66.727 million (December 31, 2013: Rs 63.009 million).
- (b) Outstanding letters of credit amounted to Rs 230.835 million (December 31, 2013: Rs 113.930 million).
- (c) Outstanding letters of guarantee amounted to Rs 593.396 million (December 31, 2013: Rs 583.403 million).
- (d) The amount of future payments in operating lease arrangement relating to Aircraft 777-200 ER and the period in which these payments will become due is as follows:

```
| | June 30, 2014 (un-audited) | December 31, 2013 (audited) | |---|---|---| | | Rupees in '000— | | | | Not later than one year | 1,237,996 | 1,481,774 | | | Later than one year but not later than five years | 2,063,326 | 2,869,560 | | | 3,301,322 | 4,351,334 |
```

(e) There has been no change in the commitments as disclosed in note 30.2 (d) to the annual unconsolidated financial statements for the year ended December 31, 2013.

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# 15. REVENUE - net

Passenger 48,641,260 42,322,383 22,813,858 19,863,116

Cargo 2,301,771 3,012,844 1,207,837 1,481,062

Excess baggage 467,491 430,503 211,181 205,073

Charter services 299,953 276,178 148,138 204,936

Engineering services 142,846 305,030 79,715 137,109

Handling and related services 461,894 304,358 347,630 173,052

Mail 206,515 221,135 105,438 122,564

Others 826,025 799,765 478,894 466,300

53,347,755 47,672,196 25,392,691 22,653,212

# 16. COST OF SERVICES - Others

Salaries, wages and allowances 6,039,142 5,486,632 3,133,344 2,656,120
Welfare and social security costs 22,845 28,939 11,504 24,210
Retirement benefits 1,023,930 793,520 496,179 292,276
Compensated absences 107,235 170,194 54,373 73,908
Legal and professional charges 8,704 17,271 4,013 11,926
Stores and spares consumed 610,609 1,003,887 328,297 572,054
Maintenance and overhaul 1,625,591 1,474,706 766,164 820,846
Flight equipment rental 3,149,033 638,717 1,234,579 197,405
Landing and handling 6,890,725 6,575,699 3,365,603 3,703,654

Passenger services 1,430,620 1,555,575 743,282 753,325

Crew layover 1,336,578 1,488,272 726,834 771,842

Staff training 41,006 23,542 25,354 10,758

Utilities 21,173 12,198 17,170 7,017

Communication 12,255 15,812

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# 14. CONTINGENCIES AND COMMITMENTS

## 14.1 Contingencies

- 14.1.1 There has been no material change in the status of contingencies as disclosed in notes 30.1 (a) to (k) to the annual unconsolidated financial statements for the year ended December 31, 2013.
- 14.1.2 Contingencies relating to income tax matters are disclosed in note 19.
- 14.2 Commitments
- (a) Commitments for capital expenditure amounted to Rs 66.727 million (December 31, 2013: Rs 63.009 million).
- (b) Outstanding letters of credit amounted to Rs 230.835 million (December 31, 2013: Rs 113.930 million).
- (c) Outstanding letters of guarantee amounted to Rs 593.396 million (December 31, 2013: Rs 583.403 million).
- (d) The amount of future payments in operating lease arrangement relating to Aircraft 777-200 ER and the period in which these payments will become due is as follows:

June 30, 2014 (un-audited) December 31, 2013 (audited)

Not later than one year 1,237,996 1,481,774

Later than one year but not later than five years 2,063,326 2,869,560

3,301,322 4,351,334

(e) There has been no change in the commitments as disclosed in note 30.2 (d) to the annual unconsolidated financial statements for the year ended December 31, 2013.

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#### 15. REVENUE - net

Six months period ended June 30, 2014 June 30, 2013 Quarter ended June 30, 2014 June 30, 2013

Passenger 48,641,260 42,322,383 22,813,858 19,863,116

Cargo 2,301,771 3,012,844 1,207,837 1,481,062

Excess baggage 467,491 430,503 211,181 205,073

Charter services 299,953 276,178 148,138 204,936

Engineering services 142,846 305,030 79,715 137,109

Handling and related services 461,894 304,358 347,630 173,052

Mail 206,515 221,135 105,438 122,564

Others 826,025 799,765 478,894 466,300

Total 53,347,755 47,672,196 25,392,691 22,653,212

16. COST OF SERVICES - Others

Salaries, wages and allowances: 6,039,142

Welfare and social security costs: 22,845

Retirement benefits: 1,023,930

Compensated absences: 107,235

Legal and professional charges: 8,704

Stores and spares consumed: 610,609

Maintenance and overhaul: 1,625,591

viaintenance and overnaan 1,025,55.

Flight equipment rental: 3,149,033

Landing and handling: 6,890,725

Passenger services: 1,430,620

Crew layover: 1,336,578

Staff training: 41,006

**Utilities: 21,173** 

Communication: 12,255

Insurance: 483,754

Rent, rates and taxes: 346,613

Printing and stationery: 119,506

Depreciation: 2,486,646

Amortisation of intangibles: 833

Others: 308,988

Total: 26,065,786

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17. OTHER PROVISIONS AND ADJUSTMENTS

Property, plant and equipment written off: 14,739

Provision for slow moving and obsolete spares: 61,409

Provision for doubtful debts: 457,782

Reversal of provision for doubtful advances: (17,273)

Deficit realised on aircraft written off: -

Others: 564,839

Total: 1,081,496

18. FINANCE COST

Mark-up on:

long-term financing: 1,528,996

term finance certificates: 679,525

short-term borrowings: 3,249,481

advance from a subsidiary: 16,474

Profit on sukuk certificates: 389,359

Interest on liabilities against assets subject to finance lease: 326,473

Interest on overdue balance of provident fund: 376,267

Arrangement, agency and commitment fee: 331,262

Discounting on deposits: 302,447

Amortisation of prepaid exposure fee: 108,627

Bank charges, guarantee commission and other related charges: 25,331

Total: 7,334,242

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19. TAXATION

Current - for the period: 266,739

for prior periods: -

19.1 In view of tax loss situation, provision for minimum taxation has been made under section 113 of the Income Tax Ordinance, 2001 through Finance Act 2014 issued by the Federal Board of Revenue (FBR) the rate of minimum tax for the Corporation has been fixed at 0.5% of its turnover. Therefore, the applicable rate of minimum tax for the Corporation for the tax year 2015 is 0.5% of its turnover and the provision for taxation has been made accordingly.

19.2 As disclosed in note 38.1.3 to the annual unconsolidated financial statements for the year ended December 31, 2013, the tax department has issued orders under section 161 / 205 (related to 'assessee-in-default') of the Income Tax Ordinance, 2001 pertaining to tax years 2011 and 2012 and raised a

demand of Rs. 324.319 million and Rs. 1,834.103 million respectively. The Corporation had filed an application for revision of order of tax year 2012 and appeals against the orders before CIR(A).

During the six months period ended June 30, 2014, tax department has issued revised order pertaining to tax year 2012 dated May 22, 2014 and raised a revised demand of Rs 43.978 million. In addition to above, the tax department has also issued an order pertaining to tax year 2013 dated June 24, 2014 amounting to Rs 37.974 million. The Corporation has filed an application for revision of orders and appeals against the orders before CIR (A) which are pending. However, management is confident of a favourable outcome therefore no provision has been recorded in these condensed interim financial statements.

19.3 There has been no change in the status of contingencies as disclosed in note 38.1 to the annual unconsolidated financial statements for the year ended December 31, 2013 except for the changes disclosed in note 19.2 to these unconsolidated interim financial statements.

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20. EARNINGS PER SHARE - BASIC AND DILUTED

Loss for the period: (10,131,312)

Weighted average number of ordinary shares outstanding: 4,482,823,704

Loss attributable to:

'A' class ordinary shares: (2.26)

'B' class ordinary shares: (1.13)

20.1 Since 'advance against equity from GoP' is convertible into ordinary share capital of the Corporation, its impact has been taken into account while calculating 'earnings per share - basic (class A)'.

20.2 The weighted average number of shares as at June 30, 2014, exceeds the number of authorised shares of the Corporation due to the reason mentioned in note 8.

20.3 There were no dilutive potential ordinary shares outstanding as at June 30, 2013 or 2014.

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#### 21. CASH GENERATED FROM OPERATIONS

Loss before taxation: (9,864,573)

Adjustments for:

Depreciation: 2,656,912

Loss / (gain) on disposal of property, plant and equipment - net: 6,840

Amortisation of intangibles: 16,090

Property, plant and equipment written off: 14,739

Provision for slow moving obsolete stores and spares: 61,409

Provision for employees' benefits: 1,453,278

Provision for doubtful debts: 457,782

Reversal of provision for doubtful advances: (17,273)

Finance cost: 7,334,242

Unrealised exchange (gain) / loss: (4,484,241)

Profit on bank deposits: (28,906)

Deficit realised on disposal of aircraft: -

Working capital changes:

(Increase) / decrease in stores and spares: (673,718)

Decrease / (Increase) in trade debts: 119,201

Decrease in advances: 164,515

(Increase) in trade deposits and prepayments: (191,880)

(Increase) in other receivables: (1,322,993)

Increase in trade and other payables: 7,069,104

Cash generated from operations: 2,770,528

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#### PAKISTAN INTERNATIONAL AIRLINES CORPORATION

#### CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)

AS AT June 30, 2014

ASSETS Note June 30, 2014 (un-audited) December 31, 2013 (audited)

**NON CURRENT ASSETS** 

Fixed assets 4 150,830,238 155,319,884

- Property, plant and equipment 2,993,837 3,521,475

- intangibles 153,824,075 158,841,359

Long-term investments 65,194 103,368

Receivable from Centre Hotel 746,537 798,648

Long-term loans and advances - 8,696

Long-term deposits and prepayments 5,882,106 6,266,652

Total Non-Current Assets 160,537,902 166,035,741

| CURRENT ASSETS | | | |

| Stores and spares | | 4,305,792 | 3,686,116 |

| Short-term loans and advances | | 972,821 | 1,116,518 |

| Trade deposits and prepayments | | 3,319,939 | 3,164,950 |

| Other receivables | 5 | 8,203,139 | 6,311,289 |

| Short-term investments | | 418,886 | 305,019 |

| Taxation - net | | 131,359 | 129,748 |

| Cash and bank balances | 6 | 10,645,544 | 8,309,897 |

| Total Current Assets | | 36,783,636 | 32,391,682 |

| TOTAL ASSETS | | 197,321,538 | 198,427,423 |

#### **EQUITY AND LIABILITIES**

Note June 30, 2014 (un-audited) December 31, 2013 (audited)

SHARE CAPITAL AND RESERVES

Share capital 28,779,674 28,779,674

Reserves (180,545,978) (180,983,457)

Advance against equity from the Government of Pakistan (GoP) 7 18,294,061 14,921,244

Attributable to the Holding company's shareholders (143,473,243) (137,282,549)

Non-controlling interest 1,759,025 1,752,273

TOTAL EQUITY (141,714,218) (135,530,276)

SURPLUS REVALUATION OF OPERATING FIXED ASSETS - NET OF TAX 29,970,174 27,488,558

**NON-CURRENT LIABILITIES** 

Long-term financing 8 50,715,297 32,871,889

Term finance and sukuk certificates 9 24,333,466 31,357,890

Liabilities against assets subject to finance lease 427,581 455,530

Long-term deposits 14,727,096 20,825,961

Deferred liabilities 16,182,404 15,245,803

Total Non-Current Liabilities 105,386,104 100,587,173

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**CURRENT LIABILITIES** 

Note June 30, 2014 (un-audited) December 31, 2013 (audited)

Trade and other payables 10 85,339,797 75,594,908

Accrued interest 11,977,403 12,788,401

Provision for taxation 324,618 284,221

Short-term borrowings 11 58,585,685 56,747,538

Current maturities of:

- Long-term financing 17,025,946 27,815,121

- Term finance and sukuk certificates 9 19,589,760 19,589,760

- Liabilities against assets subject to finance lease 9,836,268 10,282,019

Total Current Liabilities 202,679,478 205,901,566

TOTAL LIABILITIES 300,065,582 306,469,141

TOTAL EQUITY AND LIABILITIES 197,321,538 198,427,423

**CONTINGENCIES AND COMMITMENTS** 

The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements.

Chairman

Chairman

Director

**Chief Financial Officer** 

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PAKISTAN INTERNATIONAL AIRLINES CORPORATION

CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014

Six months period ended June 30, 2014 June 30, 2013 Quarter ended June 30, 2014 June 30, 2013

Loss for the period (9,011,674) (17,343,242) (7,541,800) (9,898,951)

Other comprehensive income

Unrealised loss on re-measurement of available for sale investments: 35,535 | 23,189 | 35,535 | 15,754

Exchange differences on translation of foreign operations: (824,279) | (552,361) | 96,690 | (2,452,114)

Total comprehensive income: (9,800,418) | (17,872,414) | (7,409,575) | (12,335,311) Attributable to: Equity holders of the Holding company: (9,807,170) | (17,892,832) | (7,416,299) | (12,355,700) Non-controlling interest: 6,752 | 20,418 | 6,724 | 20,389 Total: (9,800,418) | (17,872,414) | (7,409,575) | (12,335,311) Surplus / (deficit) arising on revaluation of operating fixed assets has been reported in accordance with the requirements of the Companies Ordinance, 1984, in a separate account below equity. The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements. Chairman Chairman **Chief Financial Officer** Director Page 38 PAKISTAN INTERNATIONAL AIRLINES CORPORATION CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014 Six months period ended June 30, 2014 June 30, 2013 Six months period ended June 30, 2014 June 30, 2013

CASH FLOWS FROM OPERATING ACTIVITIES

20

9,442,499

7,047,596

95,574 71,223

Cash generated from operations

Profit on bank deposits received - - 4,138 - 42

Finance costs paid (8,560,603) (4,403,961) (86,648) (44,506)

Taxes paid (474,952) (399,457) (4,807) (4,037)

Staff retirement benefits paid (786,372) (356,173) (7,959) (3,599)

Long-term deposits and prepayments - net 376,867 94,828 3,815 958

Net cash (used in) / generated from operating activities (2,561) 1,986,972 (25) 20,079

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CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of property, plant and equipment: (2,800,235) | (1,537,100)

Proceeds from sale of operating fixed assets: 2,907 | 70,157

Currency translation differences: - | -

Purchase of intangibles: - | (33,717)

Payments against long term loans and advances: - | -

Short term investments - net: (113,867) | (19,370)

Net cash used in investing activities: (2,911,195) | (1,500,660)

# CASH FLOWS FROM FINANCING ACTIVITIES

Advance against equity: 3,372,817 | 1,017,864

Repayment of long-term financing: (5,568,903) | (3,433,946)

Proceeds from long-term financing: 16,239,371 | 2,000,000

Redemption of term finance certificates: - | -

Receipt / (payment) of advance rent: 984,212 | -

Proceeds from long-term deposits: - | -

Payment of dividend to non-controlling interest: - | -

Repayment of obligations under finance lease - net: (5,085,293) | (4,585,131)

Net cash generated from financing activities: 9,942,204 | (5,001,213)

Decrease in cash and cash equivalents: 7,028,448   (4,514,901)
Cash and cash equivalents at the beginning of the year: (2,397,665)   (2,624,317)
Cash and cash equivalents at the end of the period: 4,630,783   (7,139,218)
CASH AND CASH EQUIVALENTS
Cash and bank balances: 10,645,544   8,309,897
Short-term borrowings: (6,014,761)   (15,449,115)
Total: 4,630,783   (7,139,218)
The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements.
Chairman
Chairman
Chief Financial Officer
Director
Page 40
PAKISTAN INTERNATIONAL AIRLINES Holding company
NOTES TO AND FORMING PART OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
INTERIM FINANCIAL STATEMENTS
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014

### 1. THE GROUP AND ITS OPERATIONS

1.1 The "Group" consists of Pakistan International Airlines Holding company, i.e. the Holding company, its subsidiaries and an associate.

Pakistan International Airlines Holding company

Pakistan International Airlines Holding company (the Holding company) was incorporated on January 10, 1955 under PIAC Ordinance, 1955, which was subsequently repealed and replaced by the Pakistan International Airlines Holding company Act, 1956 (PIAC Act). The shares of the Holding company are quoted on all Stock Exchanges of Pakistan. The principal activity of the Holding company is to provide commercial air transportation, which includes passenger, cargo and postal carriage services. Other activities of the Holding company include provision of engineering and allied services. The head office of the Holding company is situated at PIA Building, Jinnah International Airport, Karachi.

#### Subsidiaries

PIA Investments Limited (PIALI) was incorporated on September 10, 1977 in Sharjah, United Arab Emirates, as a limited liability company under a decree issued by H.R.H. the Ruler of Sharjah and is currently registered in British Virgin Islands. During 1966 PIALI was registered in British Virgin Islands under International Business Companies Ordinance, 1984 (now BVI Business Companies Act, 2004) as a company limited by shares. The principal activities are to carry on business as promoters of and investors in projects related to construction, development and operation of hotels, motels and restaurants throughout the world. The Holding company's controlling interest in PIALI is 100% (December 2013: 100%). Following are the details of PIALI's subsidiaries:

Location Nature of business Effective ownership and voting power of PIALI (%)

Effective ownership and voting power of the Holding company (%)

- RHC Operating LLC Slate of Delaware, USA Owner of Roosevelt Hotel, New York 100 100
- Minhal France (Curacao) N.V. [Formerly Minhal France (Curacao) N. V.] Luxembourg See note (A) 100 100
- Minhal France B.V. Netherlands See note (A) 100 100
- Minhal France S.A. (MFSA) France Owner of Scribe Hotel, Paris 90 90

- PIA Fuel Management Limited British Virgin Islands
   See note (A) 100 100
- PIA Aviation Limited (PAL) British Virgin Islands See note (A) 100 100
- Avant Hotels (Private) Limited Pakistan
   See note (C) 62.5
   62.5

Note (A): These companies are intermediary holding companies except PIA Fuel Management Limited, which is a dormant company.

Note (B): Roosevelt Hotel Holding company N. V. (RHC) is the intermediary holding company and a sole member of RHC Operating LLC, a company which owns the Roosevelt Hotel. In 2004, to comply with the requirement of loan, RHC transferred the net operating assets of the Hotel to RHC Operating LLC.

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Skyrooms (Private) Limited (SRL) was incorporated on May 20, 1975 in Pakistan as a private limited company under the Companies Ordinance, 1984. SRL runs and manages 'Airport Hotel', Karachi. SRL is a wholly owned subsidiary of the Holding company.

The subsidiaries of the Holding company, PIA Holding (Private) Limited, PIA Shaver Poultry Breeding Farms (Private) Limited and PIA Hotel Limited, had applied under the 'Easy Exit Scheme' announced by the Securities and Exchange Commission of Pakistan (the SECP) for voluntary winding up. Assets and liabilities of these subsidiaries were taken over by the Holding company, and, accordingly, not consolidated in these financial statements.

Special Purpose Entities (SPE) formed for acquiring aircraft have not been consolidated in these financial statements as the shareholding, controlling interest, risk and rewards of SPE rests with the trustees' representing foreign banks.

Abacus Distribution Systems Pakistan (Private) Limited (Abacus) was incorporated in Pakistan on October 12, 2004 as a private company limited by shares under the Companies Ordinance, 1984. The registered office of Abacus is situated at Karachi. Abacus markets and distributes a computer reservation system which incorporates a software package that performs various functions including real time airline seat reservation, schedules, bookings for a variety of air, car and hotel services, automated ticketing and fare displays. The Holding company's interest in Abacus is 70% which will increase to 75% over a period of nine years ending in year 2013. Abacus has been consolidated on the basis of its unaudited financial statements as the same is not considered to be material to these consolidated financial statements.

#### Associate

Minhal Incorporated (Minhal), Sharjah was incorporated on January 1, 1977 in Sharjah, United Arab Emirates as a limited liability company and is currently registered in British Virgin Islands. The principal activities of Minhal are to carry on business as promoters and the managers of projects related to construction, development and operation of hotels, restaurants and clubs throughout the world. The Holding company's interest in the company is 40%.

1.2 During the current period, the Holding company incurred a net loss of Rs 10,131,312 million (June 30, 2013: Rs 18,383,478 million) resulting in accumulated loss of Rs 207,685,505 million as of June 30, 2014 (December 31, 2013: Rs 187,797,852 million). Further, as of June 30, 2014, current liabilities of the Holding company exceeded its current assets by Rs 171,788,013 million (December 31, 2013: Rs 164,696,792 million)

The Government of Pakistan (GoP), being majority shareholder of the Holding company, had through its finance division's letter dated September 2, 2008 communicated that it would extend all maximum support to maintain the Holding company's going concern status. Accordingly, since then it has been extending support to the Holding company through the following measures to ensure that it (the Holding company) continues and sustains in the long-term as a viable business entity:

Reimbursement of financial charges on term finance and sukuk certificates payable by the Holding company. In this respect, amounts aggregating to Rs 11,276 million have been provided to the Holding company towards equity since the year ended December 31, 2008;

During the years ended December 31, 2009 and 2010, the GoP has provided long-term financing aggregating to Rs 8,000 million to meet working capital requirements of the Holding company;

Issuance / renewal of guarantees to financial institutions, both local and foreign, so as to enable the Holding company to raise / rollover funds;

On July 3, 2012, the Economic Coordination Committee (ECC) of the Cabinet accorded approval for extending the repayment period of the term finance certificates aggregating Rs 12,790 million along with conversion of certain short term loans amounting to Rs 20,700 million into new term finance certificates (refer notes 10.1 and 13.1.2); and

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During the year ended December 31, 2013, the Holding company presented a proposal for financing support required along with its interim business plan to the ECC at its meeting held on February 26, 2013. The ECC approved the following financing support proposal subject to the condition that the timeline will be fixed for repayment of loans and there will be quarterly monitoring of the Holding company business plan by the Ministry of Finance:

New loans / guarantees for repayment of loans amounting to Rs 11.1 billion becoming due in the year 2013;

Rollover / extension of GoP guarantees amounting to approximately Rs 51.16 billion;

New guarantees against loans already taken on the basis of letter of comfort amounting to Rs 13.5 billion;

Additional funding to provide fiscal space to the Holding company mounting to Rs 12 billion; and

Funds of US \$ 46 million for acquisition of narrow body aircraft on dry lease.

Consequent to the above approval, the GoP provided Rs 11,758 million during the year ended December 31, 2013 and Rs 2,945 million during the six months period ended June 30, 2014 as financial assistance to the Holding company to enable it to make over due payments to vendors, EXIM Bank Guaranteed loan installments and for acquisition of aircraft on dry lease.

To alleviate the operational problems, the Holding company has acquired four narrow body aircraft on wet lease during the six months period ended June 30, 2014. Subsequent to the six months ended June 30, 2014, the Holding company has further acquired two aircraft on dry lease. Moreover, tenders have also been floated by the Holding company for acquisition of more narrow body aircraft on operating leases to improve operational efficiency of the Holding company.

The Government of Pakistan through Privatization Commission, has also initiated the process of restructuring the Holding Company leading to private sector participation in the core operations of PM, and for this purpose a consortium has been appointed as Financial Advisor.

In addition to the above measures taken by the Holding company and the GoP, management is in the process of updating the Strategic Business Plan of the Holding Company. The objectives of the business plan, among other measures, include attaining fuel efficiency through fleet modernization and optimum fleet deployment on network, enhancing revenues through additional frequencies on high demand high yield routes, separation of the core airline business from noncore activities and controlling costs. The business plan also seeks GoP's support in terms of providing necessary funding for recapitalization, acquisition of aircrafts on dry lease, restructuring of existing loans to reduce finance cost and issuance of GoP guarantees.

In view of the situation described above, material uncertainty exists that may cast significant doubt on the Holding company's ability to continue as a going concern and, therefore, it may be unable to realize its assets and discharge its liabilities in the normal course of business. However, management believes that considering the mitigating factors set out in the preceding paragraphs, the going concern assumption is appropriate and has, as such, prepared these consolidated condensed interim financial statements on a going concern basis.

#### **BASIS OF PREPARATION**

- 2.1 These condensed interim financial statements of the Group for the six month period ended June 30, 2014 have been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.
- 2.2 The comparative condensed interim profit and loss account and condensed interim statement of comprehensive income and notes thereto for the six month periods ended June 30, 2014 and 2013 are also included in these condensed interim financial statements which were not subjected to review.
- 2.3 These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's December 2013 consolidated financial statements.
- 2.4 The US \$ amount reported in the consolidated condensed interim balance sheet, consolidated condensed interim profit and loss account and consolidated condensed interim cash flow statement are stated as additional information, solely for the convenience of the users of these consolidated condensed interim financial statements. The US \$ amounts in the consolidated condensed interim balance sheet have been translated into US \$ at the rate of Rs 98.7971 = US \$ 1 (December 31, 2013: Rs 105.69 = US \$ 1). The US \$ amounts in unconsolidated condensed interim profit and loss account, and consolidated condensed interim cash flow statement have been translated into US \$ at the rate of Rs 98.7971 = US \$ 1 (June 30, 2013: Rs 98.95 = US \$ 1)

# SIGNIFICANT ACCOUNTING POLICIES

The accounting policies, estimates, judgments and methods of computation adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Group for the year ended December 31, 2013.

Note June 30, 2014 (unaudited) December 31, 2013 (audited)

PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets 4.1 & 4.2 149,147,780

Capital work-in-progress 153,003,453

2,316,431

155,319,884

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4.1 Following are the additions / transfers and deletions during the period:

Additions / Transfers / Adjustments Six month period ended June 30, 2014 June 30, 2013

Rupees in '000 Rupees in '000

Owned

Buildings on lease hold land

Workshops and hangers

Renovation and improvements

Aircraft fleet / engines overhauling

meteorological equipment

Engineering equipment and tools

Traffic equipment

Furniture, fixtures and fillings

Motor transport

Office equipment

Computer and office automation

Other equipment

Capital spares

Leased - aircraft fleet / engines overhauling **Engines overhauling** Deletions Owned Aircraft fleet / engines overhauling communication and meteorological equipment Furniture, fixtures and fillings Motor transport Computer and office automation Office equipment Other equipment Capital spares Leased Vehicles

As a result of revaluation exercise conducted by an independent valuer as of December 31, 2013, the useful lives of aircraft fleet have been reassessed. In addition, management of Holding company has reassessed the residual values of aircraft and related capital spares. These changes in accounting estimates have an impact on depreciation expense for the current period. Had there been no change in useful lives and residual values of aircraft and related spares, depreciation expense pertaining to aircraft fleet and capital spares for the period would have been higher by Rs 21.185 million, whereas the effect on future periods is impracticable to ascertain considering subsequent measurement of aircraft fleet under the revaluation model and inherent uncertainties attached thereto.

Note June 30, 2014 (un-audited) December 31, 2013 (audited)

4.2 Change in Estimates

# Rupees in '000

#### **5 OTHER RECEIVABLES**

Considered good

Claims receivable

Excise duty

Sales tax receivable

Rental income

Receivable from GoP

Others

5.1

Considered doubtful Less: provision for doubtful other receivables 201.765 183.907

100.000 100.000

6,316,321 4,902,346

- 136.687

460.035 460.035

1,124,018 528,314

8,202,139 6,311,289

177,077 177,077

(177,077) (177,077)

- -

8,202,139 6,311,289

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5.1 This includes sales tax refundable aggregating Rs 3,833,508 million representing unadjusted portion of input tax under Sales Tax Act, 1990. The Holding company has filed application for refunds upto December 31, 2011. In response, Additional Commissioner IR, TU through a letter has interalla stated that as the Holding company is engaged in both domestic and international air travel. Therefore, input

tax paid is adjustable only against the domestic air travel services as no input tax adjustment is allowed against the international air travel services in

The Holding company in consultation with its tax advisor believes that apportionment rule is not applicable in the subject case interalla, at first instance, no sales tax was required to be collected at import stage on capital goods (spares / engines / aircraft) in view of the exemption available under entry No. 16 of SRO 575(1)/2006, which is applicable to the Holding company being registered as a Service Provider in transportation business. Management of Holding company has represented before the FBR its view and subsequently no adverse inference has been communicated on the matter. Therefore, management of Holding company is confident that sales tax was not payable on such imports and the amounts collected from the Holding company at the import stage shall be eventually recovered / adjusted.

Note	June 3	0, 2014 (un-audited)	December 31, 2013 (audited)			
Rupees	s in '000					
6 CASH AND BANK BALANCES						
In hand	d					
In tran	sit					
With b	anks:					
in current accounts						
in savii	ngs acco	unts				
16,997	22,426					
77,600	288,56	6				
94,597	310,99	2				
5,416,	179	6,424,421				
5,132,	769	1,574,484				

10,548,947

7,998,905

10,643,544 8,309,897

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#### 7 ADVANCE AGAINST EQUITY FROM GOVERNMENT OF PAKISTAN

This represents advance received from the GoP for mark-up payments on term finance and sukuk certificates. The Holding company has not issued shares to the GoP as the authorised share capital of the Holding company is insufficient to cover the amount of ordinary shares to be issued in lieu of advance against equity. The Holding company is currently in the process of increasing its authorised share capital. Further, during the year ended December 31, 2013 and six months period ended June 30, 2014, the Holding company has received Rs 11,758 million and Rs 2,945 million from GoP as financial support in respect of restructuring plan of the Holding company as stated in note 1.2 to these consolidated condensed interim financial statements.

#### **8 LONG-TERM FINANCING**

June 30, 2014 December 31, 2013

Financier 30, 2014	Type of facility Facility December 31, 2013	n) Repayı	ment per	riod	Note	June	
Secured - from	Banking Companies			Rupees	in '000		
Citibank, N.A.	Demand Finance	82 US \$ 2005 -	2017	1,889,6	552	2,396,2	256
Citibank, N.A. 4,231,2	Islamic Finance 75 US 216	\$ & 91.825 AED	2011 - 2014		1,980,2	87	
Citibank, N.A. 13,740	Islamic Finance 120 L ,155	S \$ & 36.73 AED	2014 - 2016		11,287,	020	
Faysal Bank Lin 1,665,3		2,000 PKR	2013 - 2016		1,276,2	91	
Faysal Bank Lin 2,000,0		2,000 PKR	2015 - 2018	8.3	2,000,0	00	
Faysal Bank Lin	nited Term Finance	2,000 PKR	2016 - 2019	8.4	2,000,0	00	-
National Bank of 11,658	of Pakistan - Bahrain ,058 12,683,220	Syndicate Fina	nce 120 US	5\$	2013 - 2	2023	8.5
Balance carried	forward 32,09	1,308 36,716	,185				
Page 46							
Financier	Type of facility Facility	y amount (millior	n) Numbo	er of inst	allments	/ Mode	Note

--- Rupees in '000 ---

Standard Chartered Bank - United Kingdom Syndicate Finance 137.5 US \$ Balance brought forward 33 Monthly 8.6 32,091,308 12,761,293 36,716,185 -

Others - unsecured

Long-term loan - GoP Term Finance 8,000 PKR 16 Half yearly 8.7 8,000,000

8,000,000

Others - unsecured 52,852,601 (16,795,526) 44,716,185

(13,308,189)

Current maturity shown under current liabilities 36,057,075 31,407,996

- 8.1 Borrowings in PKR and foreign currency comprise of fixed and variable rate borrowings. Fixed rate borrowing in PKR carries mark-up at the rate of 10% (December 31, 2013: 10% per annum) whereas variable rate borrowings carry markup with a spread of 1.5% to 1.75% over 3 months and 6 months KIBOR (December 31, 2013: spread of 1.5% to 2.5% over 3 month and 6 months KIBOR). Fixed rate borrowing in foreign currency carries markup of 5.28% (December 31, 2013: 5.28% per annum) whereas variable rate borrowings carry markup with a spread of 3.75% to 4.25% over 1 month and 3 months LIBOR and EIBOR (December 31, 2013: 1.6% to 5.25% over 1 month and 3 months LIBOR, EIBOR and SIBOR).
- 8.2 There has been no change in the securities for the above loans as disclosed in note 22 to the annual consolidated financial statements for the year ended December 31, 2013. However, two new facilities have been obtained during the period, the details of which are disclosed in note 8.4 and note 8.6.
- 8.3 During the period, the Holding company has not paid markup amounting to Rs. 56,041 million due on the due dates. However, the amount has been paid subsequently to the period ended June 30, 2014.
- 8.4 The finance is secured by way of unconditional and irrevocable guarantee by GoP for an amount equivalent to the facility amount.
- 8.5 During the period, the Holding company did not repay the principal amounting to Rs 39,518 million and mark-up amounting to Rs 118,583 million on the due dates. However, mark-up on US \$ 100 million (to one of the two syndicate financiers) has been paid subsequent June 30, 2014 in accordance with the rescheduling allowed by the related financier.

8.6 The syndicate finance has been obtained by Holding company from a syndicate of international banks and the lead arrangers are:

Standard Chartered Bank - United Kingdom

The finance is secured by first priority security over the sales in UK received through BSP UK.

8.7 The Holding company has not paid any installment since the due date of first installment i.e October 23, 2011. The overdue principal and markup as at June 30, 2014 is Rs 2,562,500 million and Rs 3,894,521 million respectively. The overdue principal amount is included in -

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9 TERM FINANCE AND SUKUK CERTIFICATES

Note	Repayment period	Mark-u	ıp June 30	0, 2014	December 31,	2013
Rupees	s in '000					
Term fi	nance certificates 12,789,760	9.1	2009 - 2014	6 mont	h KIBOR + 0.85%	6 12,789,760
Sukuk	certificates 0 6,800,000	Octobe	er 20, 2014	6 mont	h KIBOR + 1.75%	6,800,000
Less: C	urrent maturity 9,760)		19,589	,760 (19	,589,760)	19,589,760

9.1 The Holding Company has not made payments of principal redemptions aggregating Rs 12,789,760 million due on various dates as per repayment schedule. Management applied for restructuring of these term finance certificates (TFCs) prior to the due date of first redemption and the Trustee on behalf of the TFC investors has not notified any event of default to the Holding Company. On July 3, 2012, the ECC decided / approved the restructuring of these TFCs from various banks alongwith restructuring of certain short-term borrowings (refer note 11.1) into new TFCs for a period of 6 years with 2 years grace period on the terms and conditions to be approved by Ministry of Finance. Presently, finalisation of the restructuring process with a consortium of TFC investors is at an advanced stage. The overdue principal amount as at June 30, 2014 is included in current maturity.

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11.2 Running finance under mark-up arrangements

Banks Note SecurityFacility amount (million) Unavailed credit (million) Expiry date
June 30, 2014 (un-audited) December 31, 2013 (audited)

Secured Note 13.22

Habib Bank 11.2.3 Hypothecation charge on all present and future spare parts, accessories of aircraft assets and on domestic receivables. 350 PKR - 9-Feb-15 468,765 315,073

Habib Allied International Bank Limited - London EURO receivables 3 US \$ 0.99 US \$
On Demand 198,750 306,286

National Bank of Pakistan 11.2.4 First pari passu hypothecation charge of PKR 766 667 million on all present and future current assets with a margin of 25%, lien and specific right to set-off over receivables in connection with sales routed through collection account in NBP Airport Branch, Karachi.

575 PKR - 31-Jul-14 559,479 555,542

The Bank of Punjab 11.2.4 Ranking charge on present and future stocks and book debts of Mirpur Azad Jammu Kashmir (AJK) for PKR 1,000 million including 25% margin; irrevocable undertaking to route all collection in Mirpur, AJK from BOP counter. 550 PKR - 1-Jan-15 550,000 544,574

United Bank Limited- Karachi 11.2.4 Hypothecation charge of PKR 3,427 million on all present and future stocks and spares and assignment of receivables from Karachi and Lahore. 2,570 PKR

8-Aug-14 2,569,591 2,568,263

Un-secured

Habib American- 1.5 US \$ 0.6 US \$ On Demand 93,535 90,980

Citibank N.A. - 3 US \$ - On Demand 298,391 317,081

11.2.1 The borrowings in PKR carry mark-up with a spread of 2.0% to 2.5% over 1 month and 3 months KIBOR (December 31, 2013: 2.0% to 2.5% over 1 month and 3 months KIBOR). Borrowings in US \$ comprise of fixed and variable rate borrowings. Fixed rate borrowing carries mark-up at the rate of 3.25% (December 31,2013: 3.25% per annum) whereas variable rate borrowings carry mark-up with a spread of 4% over 1 month LIBOR and 3.5% over US \$ Prime Rate (December 31, 2013: spread of 4% over 1 month LIBOR and 3.5% over US \$ Prime Rate).

- 11.2.2 Unavailed credit represents the difference between the facility amount and the balance as per bank statement as at June 30, 2014.
- 11.2.3 This represents book overdraft of Rs 119 million in excess of the available facility of Rs 350 million.

11.2.4 The terms of these facilities have expired and the Holding company is currently in the process of renewal of these facilities with the banks. Page 49 12 CONTINGENCIES AND COMMITMENTS 12.1 Contingencies 12.1.1 There has been no material change in the status of contingencies as disclosed in notes 30.1 (e) to (m) to the annual consolidated financial statements for the year ended December 31, 2013. 12.1.2 Contingencies relating to income tax matters are disclosed in note 18. 12.2 Commitments 12.2.1 Commitments for capital expenditure amounted to Rs 68,727 million (December 31, 2013: Rs 63,009 million). 12.2.2 Outstanding letters of credit amounted to Rs 230,835 million (December 31, 2013: Rs 113,930 million). 12.2.3 Outstanding letters of guarantee amounted to Rs 593,396 million (December 31, 2013: Rs 583,403 million).

12.2.4 The amount of future payments in operating lease arrangement relating to Aircraft 777-200 ER

June 30, 2014 (un-audited) December 31, 2013 (audited)

Not later than one year 1,237,996 1,481,774

and the period in which these payments will become due is as follows:

Later than one year but not later than five years 2,059,326 2,860,560

3,301,322 4,351,334

12.2.5 There has been no change in the commitments as disclosed in note 31.2 (e) to the consolidated financial statements for the year ended December 31, 2013.

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13 REVENUE - Net

Six month period ended June 30, 2014 (un-audited) June 30, 2013 (un-audited) Quarter Ended June 30, 2014 (un-audited) June 30, 2014 (un-audited)

---Rupees in '000---

Passenger 48,641,260 42,322,283 22,813,858 19,863,116

Cargo 2,301,771 3,012,844 1,207,837 1,481,062

Excess baggage 467,491 430,503 467,491 205,073

Charter 299,963 276,178 176,141 204,936

Engineering services 142,846 305,030 79,715 137,109

Handling and related services 461,894 304,358 347,830 173,052

Mail 206,515 221,135 105,438 122,564

Room, food and beverages sales 6,085,157 5,678,836 3,537,015 3,403,815

Others 1,285,021 1,441,315 705,938 777,559

59,902,908 53,989,582 29,466,091 26,367,966

14 COST OF SERVICES - Others

Six month period ended June 30, 2014 (un-audited) June 30, 2013 (un-audited) Quarter Ended June 30, 2014 (un-audited) June 30, 2013 (un-audited)

---Rupees in '000---

Salaries, wages and allowances 8,231,393 7,608,256 4,435,065 4,286,057

Welfare and social security costs 22,845 47,116 11,504 42,387

Retirement benefits 1,023,930 793,520 496,179 292,276

Compensation/Absences - 170,194 (52,862) 73,908

Legal and professional charges 8,704 17,271 4,013 11,926

Repair, Maintenance and overhaul	1,630,645	1,903,887	(262,312)	572,054

Flight equipment rental 3,149,033 638,717 1,234,579 197,405

Landing and handling 6,890,725 6,575,699 3,365,603 4,103,654

Passenger services 1,430,620 1,555,575 743,282 753,325

Crow layover 1,395,578 1,488,272 726,834 771,842

Staff training 41,006 23,542 28,354 10,758

Food Cost - 20,272 1,705 11,314

Hotel running expense - 243,007 2,061 43,007

Utilities 21,704 30,916 17,494 25,572

Communication 35,124 62,521 14,162 31,992

Insurance 483,754 587,165 231,772 292,805

Rent, rates and taxes 349,524 322,570 235,037 208,987

Pricing and stationery 119,606 152,267 68,979 126,523

Amortisation 833 1,284 422 958

Depreciation 2,490,688 2,557,946 1,205,540 966,929

Others 1,559,286 419,800 1,177,999 145,844

28,825,897 25,810,899 14,433,839 13,802,472

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15 OTHER PROVISIONS AND ADJUSTMENTS

Property, plant and equipment written off: -

Provision for slow moving stores and spares: 14,739

Provision against doubtful debts: 61,409

Provision against doubtful advances: 440,309

Deficit realised on aircraft written off: -

Others: 564,839

Total: 1,081,469

16 OTHER OPERATING INCOME

Inis include insurance claim in respect to aircraft in amounting to Rs. 50.78 million.
17 FINANCE COSTS
Mark-up on:
Long term financing: 1,528,996
short term borrowings: 3,249,481
Return on term finance certificates: 679,525
Profit on sukuk certificates: 389,359
Interest on liabilities against assets subject to finance leases: 326,473
Interest to pension / provident fund: 376,267
Arrangement, agency and commitment fee: 331,262
Bank charges, guarantee commission and other related charges: 25,333
Total: 7,447,158
18 TAXATION
Current - for the period: 266,739
for prior periods: -
18.1 In view of tax loss situation, provision for minimum taxation has been made under section 113 of the Income Tax Ordinance, 2001 through Finance Act 2014 issued by the Federal Board of Revenues

(FIBR) the rate of minimum tax for the Corporation has been fixed at 0.5% of its turnover. Therefore, the applicable rate of minimum tax for the Holding company for the tax year 2015 is 0.5% of its turnover

and the provision for taxation has been made accordingly.

18.2 As disclosed in note 38.13 to the annual consolidated financial statements for the year ended December 31, 2013, the tax department has issued orders under section 107/205 (related to assessors-in-default) of the Income Tax Ordinance, 2001 pertaining to tax years 2011 and 2012 and raised a demand of Rs. 324,319 million and Rs. 1,943,103 million respectively. The Holding company had filed an application for revision of order of tax year 2012 and appeals against the orders before CIR(A).

During the six months period ended June 30, 2014, tax department has issued revised order pertaining to tax year 2012 dated May 22, 2014 and raised a revised demand of Rs. 43,978 million. In addition to above, the tax department has also issued an order pertaining to tax year 2013 dated June 24, 2014 amounting to Rs 37,974 million. The Holding company has filed an application for revision of orders and appeals against the orders before CIR (A) which are pending. However, management is confident of a favourable outcome therefore no provision has been recorded in these condensed interim financial statements.

18.3 There has been no change in the status of contingencies as disclosed in note 39.1 to the annual consolidated financial statements for the year ended December 31, 2013 except for the changes disclosed in note 19 to these consolidated interim financial statements.

19 EARNINGS PER SHARE - BASIC AND DILUTED

Loss after taxation: (9,011,674)

Weighted average number of ordinary shares outstanding: 2,951,256,415

Loss attributable to:

A\* class ordinary shares: 3.05

B\* class ordinary shares: 1.53

19.1 Since the 'advance against equity' is convertible into ordinary share capital of the Holding company, the impact has been taken into account while calculating 'earnings per share - basic' (class A):

19.2 There were no dilutive potential ordinary shares outstanding as at June 30, 2013 and 2014.

#### 20 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES

Loss before taxation: (8,497,935)

Adjustments for non cash items:

Depreciation: 2,925,059

Gain on disposal of property, plant and equipment: (7,447)

Amortisation on premium: -

Provision for gratuity: -

Amortization: 16,703

Provision for slow moving stores and spares: 14,739

Provision for employees' benefits: 1,131,165

Capital Spares written off: -

Provision for doubtful debts: 1,825,811

Finance costs: 7,749,605

Profit on bank deposits: (584)

Cash generated from operations before working capital changes: 5,157,115

Working capital changes:

Decrease / (increase) in stores and spare parts: (634,415)

Increase / (decrease) in trade debts: 517,214

Decrease / (increase) in advances: 160,970

Decrease in trade deposits and prepayments: (612,425)

Increase in other receivables: (1,690,550)

Increase / (decrease) in trade and other payables: 9,744,889

Cash generated from operations after working capital changes: 4,285,384

Total: 9,442,499

# 21 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of directors, key management personnel and employee benefit funds. The Group in the normal course of business carries out transactions with various related parties. The transactions with related parties, other than those relating to issuance of tickets at concessional rates to employees and directors according to the terms of employment/regulations and those not mentioned elsewhere in these consolidated condensed interim financial statements are as follows:

Six month period ended June 30, 2014 (un-audited)

June 30, 2013 (un-audited)

---Rupees in '000---

Retirement funds

Contribution to Provident fund 215,495 210,361

Interest on loans from provident fund 376,267 281,181

Profit oriented state - controlled - 856,000

entities - common ownership

Purchase fee 10,374,724 10,358,000

Insurance Premium 222,141 566,712

Finance cost charged 2,909,274 2,686,014

GoF - Major shareholder

Finance cost charged 396,712 396,708

Advance against equity from GoF 3,372,817 1,017,864

Advance against transportation - Hajj 984,454 3,000,000

Key management personnel

Salaries, wages and others benefits 41,956 41,398

The Holding company sales of transportation services to subsidiaries, associates, directors and key management personnel are not determined.

22 BENAZIR EMPLOYEES' STOCK OPTION SCHEME (BESOS)

Exempt from IFRS 2. Had it been applied, losses would increase by Rs 712.759 million.

23 DATE OF AUTHORISATION FOR ISSUE

Financial statements authorized by the Board on September 23, 2014.
Key Observations
Financial Distress: PIA reported a net loss of Rs 10.13 billion for 6M 2014, with accumulated losses reaching Rs 207.69 billion.
Government Support: Critical for survival, including:
Rs 18.29 billion in equity advances
Loan guarantees and restructuring
Operational Challenges:
High fuel costs (50.51% of revenue)
Overdue loan payments and tax disputes