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PIA_Report_2010.txt
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We stand for
National
Values
PIA
Pakistan International Airlines
first quarterly report 2010
Great People to Fly With
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# contents
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# corporate information (as at april 29, 2010)
## Board of Directors
Ch. Ahmed Mukhtar
Minister for Defence and Chairman - PIA
Syed Naseer Ahmad
Malik Nazir Ahmed
Mr. Javed Akhtar
Li. Gen. (Retd.) Syed Athar Ali
```

Federal Secretary Defence

Capt. Muhammad Ajiaz Haroon

Managing Director – PIA

Prof. Mian Ijaz ul Hassan

Mr. Mubashir Iftikhar

Mr. Husain Lawai

Mr. Shaukat Ali Rana

Mr. Salman Siddique

Federal Secretary Finance

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## Corporate Secretary

Mr. Muhammad Shuaib

\*\*Acting Head of Internal Audit\*\*

Mr. Bhagwan Bharvani

---

## Executive Management

Capt. Muhammad Ajiaz Haroon

**Managing Director** 

Mr. M. Salim Sayani

**Deputy Managing Director** 

Mr. Imraan Ahmed Khan

Director - Marketing

Mr. M. Haneef Pathan

Director - Human Resource, Administration & Coordination

Mr. Shahnavaz Rehman

**Director - Corporate Planning** 

AVM Muhammad Kamal Alam Siddiqui

**Director - Precision Engineering Complex** 

Capt. Shuja Naqvi

**Director - Flight Operations** 

Mr. Dilawar Fareed Beg

**Director - Training and Development** 

Mr. Maqsood Ahmed

Director - Line Maintenance

Mr. Richard Bate

**Director - Special Projects** 

Mr. Faisal I. H. Malik

Director Finance & Chief Financial Officer

Mr. S. Kamran Hasan

Director

---

1st quarterly report 2010 | 02 ==== Page 4 ===== We stand for National Values **Share Registrar** Central Depository Company of Pakistan Ltd. - Shares Registrar Department, CDC House, 99 – B, Block 'B', Sindhi Muslim Cooperative Housing Society, Main Shahrah-e-Faisal, Karachi – 74400, PAKISTAN Ph: Customer Support Services (Toll Free) 0800 - CDCPL (23275) Fax: (92-21) 3432 6053 Email: info@cdcpak.com Website: www.cdcpakistan.com **Head Office** PIA Building Jinnah International Airport Karachi - 72500 **PAKISTAN** Great People to Fly With 03 | st quarterly report 2010 ==== Page 5 =====

**Audit Committee** 

board of directors' committees (as of april 29, 2010)

Mr. Hussain Lawai
Malik Nazir Ahmed
Prof. Mian Jiaz ul Hassan
Mr. Mubashir Iftikhar
Chief Internal Auditor
Chairman
Member
Member
Member
Secretary (ex-officio)
Brand & Advertisement Committee
Prof. Mian Jiaz ul Hassan
Malik Nazir Ahmed
Mr. Javed Akhtar
Capt. Muhammad Ajjaz Haroon
Managing Director
Mr. Mubashir Iftikhar
General Manager Marketing Planning
Chairman
Member
Member
Member (ex-officio)
Member
Secretary (ex-officio)

Finance Committee
Mr. Salman Siddique
Capt. Muhammad Ajjaz Haroon
Managing Director
Mr. Mubashir Iftikhar
Mr. Hussain Lawai
Chief Financial Officer
Chairman
Member (ex-officio)
Member
Secretary (ex-officio)
Human Resource Committee
Syed Naseer Ahmad
Capt. Muhammad Ajjaz Haroon
•
Managing Director
Managing Director
Managing Director  Malik Nazir Ahmed
Managing Director Malik Nazir Ahmed Mr. Javed Akhtar
Managing Director Malik Nazir Ahmed Mr. Javed Akhtar Mr. Mubashir Iftikhar
Managing Director  Malik Nazir Ahmed  Mr. Javed Akhtar  Mr. Mubashir Iftikhar  Mr. Shaukat Ali Rana
Managing Director  Malik Nazir Ahmed  Mr. Javed Akhtar  Mr. Mubashir Iftikhar  Mr. Shaukat Ali Rana
Managing Director  Malik Nazir Ahmed  Mr. Javed Akhtar  Mr. Mubashir Iftikhar  Mr. Shaukat Ali Rana  Director HR&RC
Managing Director  Malik Nazir Ahmed  Mr. Javed Akhtar  Mr. Mubashir Iftikhar  Mr. Shaukat Ali Rana  Director HR&RC  Chairman

Member

Member

Member

Secretary (ex-officio)

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We stand for National Values

Directors' Report to the Shareholders

The Directors of Pakistan International Airlines Corporation are pleased to present their report along with the unaudited interim condensed financial statements for the three months period ended March 31, 2010.

The financial results for the period under review are summarized below:

```
| First Quarter Ended March 31, 2010 | 2010 (Rs. Billion) | 2009 (Rs. Billion) |
|---|---|
| Revenues | | |
| Passenger | 20.34 | 17.26 |
| Hajj | 0.16 | 1.99 |
| Cargo & Others | 2.35 | 2.00 |
| Total Turnover - Net | 22.85 | 21.25 |
| Operating Cost & Expenses | |
| Fuel Cost | 8.48 | 5.85 |
| Other Cost Of Service | 11.63 | 10.85 |
| Distribution & Admin Expenses | 3.21 | 2.58 |
| Exchange (Gain)/Loss | (0.33) | 1.85 |
```

```
| Others Income & Adjustments | (0.02) | (0.24) |
| Financial Cost | 2.30 | 2.41 |
| Loss Before Tax | 2.42 | 2.05 |
| Loss After Tax | 2.53 | 2.05 |
```

Our business has continued to grow despite sagging economic activity, security condition in the country and visa restrictions by many countries on Pakistani passport holders. The passenger revenue increased by PKR 3 billion (7.8%) resulting from both yield and traffic. Quarterly Revenue has recorded an all time high showing an increase of PKR 1.6 billion (7.6%) against corresponding period of last year although last year figures included Hajj 2008 revenue (1.99 B). Total number of passengers grew to 1.33 million as compared to 1.26 million (5.6%) whereas yield excluding Hajj increased to 5.97 from 5.73 in the corresponding period last year. Seat-factor increased to 78.1% as compared to 72.3% in the corresponding quarter of 2009. Charter revenue also kept its pace and grew by 12%. However bottomline suffered due to increase in fuel cost and inflationary effect on expenses.

Revenue (PKR 000)

Actual 2010 Budget 2010 Actual 2009

Seat Factor %

Actual 2010 Budget 2010 Actual 2009

Capacity ASK (000)

Actual 2010 Budget 2010 Actual 2009

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We increased our capacity by deploying B-777 on major EU & UK routes instead of A310s and by increasing number of flights. At the same time we managed to increase passenger traffic and yield thus resulting in highest quarterly revenues in the history of PIA. Cargo revenue also increased by PKR 242 million inspite of a weak economic environment. Similarly other revenues also increased by 10.9%.

Measures to control fuel cost are being strictly implemented in 2010. Fuel cost rose by 45% from 5.8 billion to 8.4 billion, as Brent oil prices rose by 72% over the same period, representing a significant control on actual cost vis-a-vis market prices. We are cautious going ahead as oil prices have been firmer this year and pose a significant threat to revenue margins. Fuel hedging is being planned in 2010 with a view to manage fuel price volatility and cash flow gyrations.

Exchange rate stability also helped to reduce exchange losses by 1.5 billion. Pak rupee was weaker by nearly 4.42% on March 31st 2010, closing at 83.90 compared to 80.35 on March 31st 2009. Financial charges also decreased marginally due to decrease in LIBOR & KIBOR rates.

We are set to continue focusing on the revenue while keeping a watchful eye on surging fuel prices, a strict check on non-fuel costs whilst addressing rising challenge from guff operators due to increased capacity. Rising fuel cost will have adverse effect on bottom line. It will not only increase operating cost but passenger traffic may also reduce due to derailed nascent world economic recovery. Rising fuel cost may have a negative impact on exchange rate as well. Your board is fully aware of the threats and will continue to foster risk management.

During second quarter we plan to start our operations to Chicago and also increase capacity on Barcelona, London and Scandinavian routes. We have also managed to increase capacity on Umra flights.

Hospitality business continued to suffer due to fragile world economy. PIA Investments Limited (PIALI) reported revenues of USD 21.1 million compared to USD 21.3 million in the same period last year. PIALI made after tax loss of USD 0.645 million as compared to a profit of USD 6,313 in the corresponding period last year.

Despite security concerns in the country, impacting the number of travelers coming to Pakistan, SkyRooms (Pvt) Limited reported revenue of PKR 66.3 million as compared to PKR 50.4 million in the corresponding period last year. After tax profit also increased to PKR 0.31 million as compared to PKR 0.18 million in the corresponding period of 2009.

The Board and the Management, with continued support of employees, are fully committed to bring about financial discipline, eradicate losses and become an agile and efficient organization. In this regard the Corporation is developing a strategic road map along with detailed business plan for next five years. This will also help us to find ways to reduce debt burden and financial cost. We are confident that "Together we shall prevail"

```
For and on Behalf of the Board
**Ch. Ahmed Mukhtar**
Chairman
April 29, 2010
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We stand for National Values
Great People to Fly With
unconsolidated
financial statements
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Unconsolidated
Interim Condensed Balance Sheet
As at March 31, 2010
| (Un-audited) March 31, 2010 | (Audited) December 31, 2009 | (Un-audited) March 31, 2010 |
(Audited) December 31, 2009 |
|---|---|
| Note | Rupees in '000 | | US$ in '000 | |
```

**ASSETS** 

### NON CURRENT ASSETS

#### Fixed assets

Property, plant and equipment intangibles 3 132,561,688 133,555,560 1,579,996 1,586,171

Long-term investments 4 86,140 91,992 1,027 1,092

Long-term deposits and prepayments 4 132,647,828 133,647,522 1,581,023 1,587,263

Stores and spare parts 5 4,446,962 4,446,960 53,003 52,814

Trade debts 5 4,492,892 5,034,148 58,795 58,835

Trade deposits and prepayments 5 142,027,672 143,132,620 1,692,821 1,699,912

## **CURRENT ASSETS**

Stores and spare parts 4 4,901,150 3,897,423 584,17 47,357

Trade debts 5 8,160,776 7,978,187 97,268 94,753

Advances 5 1,354,415 2,189,162 16,143 26,000

Other receivables 5 1,110,780 1,158,497 13,239 13,759

Short-term investments 5 1,019,940 799,193 12,157 9,492

Cash and bank balances 5 25,125 25,151 299 299

Total assets 5 3,003,157 742,945 35,794 8,824

Total liabilities 5 19,575,343 16,880,558 233,317 200,484

## **EQUITY AND LIABILITIES**

SHARE CAPITAL AND RESERVES

Share capital 6 23,280,356 23,280,356 277,477 276,489

Reserves 6 74,762,889 (72,335,101) (891,095) (869,087)

### **TOTAL EQUITY**

Surplus on Revaluation of Fixed Assets 7 61,482,529 (49,054,745) 613,619 (582,598)

Total liabilities 7 28,180,380 28,281,903 335,881 335,890

### NON CURRENT LIABILITIES

Advance against equity from GoP 8 1,177,679 - 14,037 -

Long-term financing 9 2,637,303 24,553,113 298,269 291,605

Term finance and subuk certificates 9 19,599,703 19,592,320 223,499 232,668

Liabilities against assets subject to finance lease 9 59,792,660 61,272,797 712,666 727,705

Long-term deposits 9 365,578 365,847 4,596 4,345

Deferred liabilities 9 6,663,084 6,164,327 79,417 73,448

Total liabilities 11 2,636,064 111,968,404 1,342,504 1,329,791

## **CURRENT LIABILITIES**

Trade and other payables including provisions Accrued interest / mark-up / profit 30,633,784 28,684,514 365,122 340,671

Provision for taxation 1,949,713 1,845,520 23,239 21,919

Short-term borrowings 27,345,114 84,890 10,256 10,082

Current maturities of: 23,982,160 325,925 284,824

Long-term financing 4,099,472 5,328,458 48,861 63,283

Term finance and subuk certificates 5 5,120 61 61

Liabilities against assets subject to finance lease 7,375,439 8,122,882 87,907 96,473

CONTINGENCIES AND COMMITMENTS 10 72,269,100 68,817,616 861,371 817,313

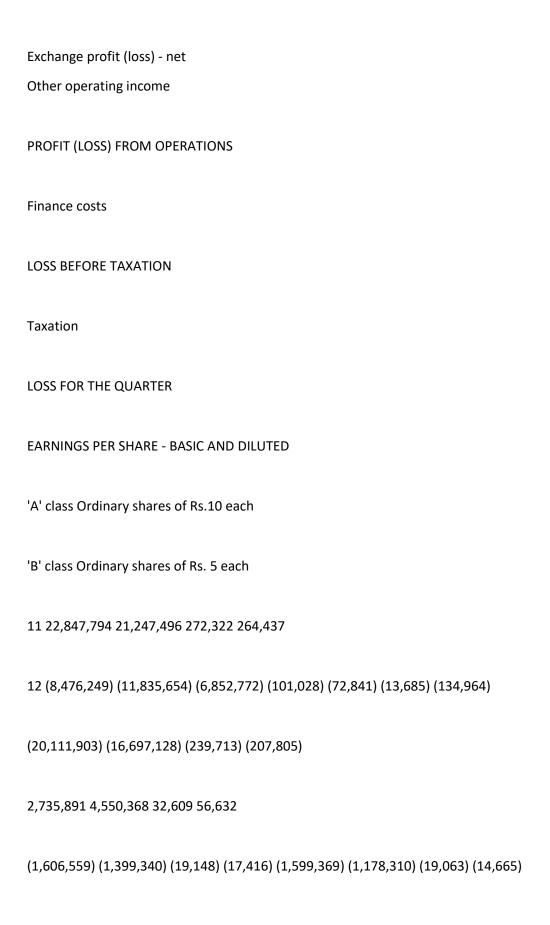
TOTAL EQUITY AND LIABILITIES 161,603,015 160,013,178 1,926,138 1,900,396

The annexed notes form an integral part of these interim condensed unconsolidated financial statements.

Ch. Ahmed Mukhtar

Chairman

Husain Lawal
Director
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We stand for National Values
Unconsolidated
Interim Condensed
Profit and Loss Account (Un-audited)
For the first quarter ended March 31, 2010
March 31, 2010   March 31, 2009   March 31, 2010   March 31, 2009
Note   Rupees in '000     US\$ in '000
REVENUE - net
COST OF SERVICES
Aircraft fuel
Others
GROSS PROFIT
Distribution costs
Administrative expenses
Other provisions and adjustments - net



- 43,266 - 538

335,439 (1,850,595) 3,998 (23,032) 14,974 200,366 178 2,494

(2,855,514) (4,184,613) (34,035) (52,081)

(119,623) 365,755 (1,426) 4,551

13 (2,295,444) (2,414,436) (27,359) (30,049)

(2,415,067) (2,048,681) (28,785) (25,498)

(114,239) - (1,362) -

(2,529,306) (2,048,681) (30,147) (25,498)

(Rupees) (US\$)

(1.18) (0.96) (0.01) (0.01)

(0.59) (0.48) (0.01) (0.01)

The annexed notes form an integral part of these interim condensed unconsolidated financial statements.

Ch. Ahmed Mukhtar

Chairman

Husain Lawai

Director 09 | st quarterly report 2010 ==== Page 11 ===== Unconsolidated Interim Condensed Statement of Comprehensive Income (Un-audited) For the first quarter ended March 31, 2010 | March 31, 2010 | March 31, 2009 | March 31, 2010 | March 31, 2009 | |---|---|---| | Rupees in '000— | US\$ in '000— | | Loss for the period (2,529,306)(2,048,681)(30,147)(25,497)OTHER COMPREHENSIVE INCOME Unrealised loss on re-measurement of investments (53,261)(663)

Cash flow hedge

Reclassification adjustment for loss transferred to profit and loss account

-

125,271
-
1,559
COMPREHENSIVE INCOME TRANSFERRED TO EQUITY
(2,529,306)
(1,976,671)
(30,147)
(24,601)
The annexed notes form an integral part of these interim condensed unconsolidated financial statements.
Ch. Ahmed Mukhtar
Chairman
Husain Lawai
Director
1st quarterly report 2010
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We stand for National Values
Unconsolidated
Interim Condensed
Statement of Cash Flows (Un-audited)
For the first quarter ended March 31, 2010

```
| | March 31, 2010 | March 31, 2009 | March 31, 2010 | March 31, 2009 | |---|---|---| | Note | Rupees in '000—' | | US$ in '000—' | |
```

Cash flows from operating activities

Cash (used in / generated from operations 14 3,284,106 1,292,319 39,143 16,084

Profit on bank deposits received 6,057 7,298 72 91

Finance costs paid (2,191,323) (2,933,076) (26,118) (36,504)

Taxes paid (102,672) (125,855) (1,224) (1,566)

Long term deposits - net 124,988 (53,331) 1,490 (664)

Net cash used in operating activities 1,121,156 (1,812,645) 13,363 (22,559)

Cash flows from investing activities

Fixed capital expenditure (417,157) (514,349) (4,972) (6,401)

Proceeds from sale of fixed assets 516 6,961 6 87

Net cash used in investing activities (416,641) (507,388) (4,966) (6,314)

Cash flows from financing activities

Advance against Equity 1,177,679 933,592 14,037 11,619

Proceeds / (repayment) of long term financing (754,796) 3,044,149 (8,996) 37,886

Redemption of term finance certificates (2,560) (369,856) (31) (4,603)

Repayment of obligations under finance lease (2,227,580) 514,763 (26,551) 6,406

Net cash generated from / (used in) financing activities (1,807,257) 4,122,648 (21,541) 51,308

Decrease in cash and cash equivalents (1,102,742) 1,802,615 (13,144) 22,435

Cash and cash equivalents at the beginning of the quarter (23,239,215) (29,710,507) (276,987) (369,764)

Cash and cash equivalents at the end of the quarter (24,341,957) (27,907,892) (290,131) (347,329)

**CASH AND CASH EQUIVALENTS** 

Cash and bank balances 3,003,157 758,368 35,794 9,438

Short term borrowings (27,345,114) (28,666,260) (325,925) (356,767)

(24,341,957) (27,907,892) (290,131) (347,329)

The annexed notes form an integral part of these interim condensed unconsolidated financial statements.

Ch. Ahmed Mukhtar

Chairman

**Husain Lawal** 

Director

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Unconsolidated

Interim Condensed Statement of Changes in Equity (Un-audited)

For the first quarter ended March 31, 2010

| Issued, subscribed, and paid-up capital | Capital reserves | Revenue reserves | Reserves Unrealised loss on remeasurement of investments | Accumulated losses | Other reserves | Total |

Balance as at January 01, 2009 - restated

Total comprehensive income for the year transferred to equity

Surplus on revaluation of fixed assets realized during the year on account of incremental depreciation charged thereon - net of tax

Transactions with owners

Issue of share capital /k' class ordinary shares

Balance as at December 31, 2009

Total comprehensive income for the quarter transferred to equity

```
--- - (2,529,306) (2,529,306)
```

Surplus on revaluation of fixed assets realized during the quarter on account of incremental depreciation charged thereon - net of tax

```
--- - - 101,522 - 101,522
```

Balance as at March 31, 2010

23,290,356 2,501,038 1,779,674 29,278 (79,072,875) - 61,482,529)

The annexed notes form an integral part of these interim condensed unconsolidated financial statements.

Ch. Ahmed Mukhtar

Chairman

Husain Lawai

Director

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Unconsolidated

Notes to the Interim Condensed Financial Statements (Un-audited)

For the first quarter ended March 31, 2010

### 1 STATUS AND FUNCTION

Pakistan International Airlines Corporation (the Corporation) was incorporated on January 10, 1955 under PIAC Ordinance 1955 which was subsequently repealed and replaced by the Pakistan International Airlines Corporation Act, 1956 (PIAC Act). The shares of the Corporation are quoted on all Stock Exchanges of Pakistan. The principal activity of the Corporation is to provide air transport services. Other activities of the Corporation include provision of engineering and other allied services. The Head Office of the Corporation is situated at PIA Building, Jinnah International Airport, Karachi.

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 2.1 Basis of preparation

These financial statements are un-audited and are being circulated to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

These financial statements are being presented in condensed form in accordance with the requirements of International Accounting Standards (IAS) 34 " Interim Financial Reporting " as applicable in Pakistan and shall be read in conjunction with the annual audited financial statements of the Corporation for the year ended December 31, 2009.

The accounting policies, estimates and methods of computation adopted in the preparation of these financial statements are the same as those applied in the preparation of the annual audited financial statements of the Corporation for the year ended December 31, 2009.

# 3. PROPERTY, PLANT AND EQUIPMENT

```
| Operating fixed assets (note 3.1) | 131,525,619 | 132,790,938 |
| Capital work-in-progress | 1,036,069 | 764,622 |
| | 132,561,688 | 133,555,560 |
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3.1 Following are the major additions and deletions during the period:
| | March 31, 2010 | March 31, 2009 |
|---|---|
| | Rupees in '000 | |
**Addition / transfers**
**Owned**
Buildings on leasehold land
Renovation and improvements
Operating ground equipment, Catering Communication & meteorological equipment
Engineering equipment and tools
Motor transport
Traffic equipment
```

Furniture, fixture and fitting
P.E.C Equipments
Office equipment
Computer and office automation
Other equipment
Capital spares
**Leased**
Aircraft fleet / Engines
**Deletions**
**Owned**
Motor transport
Traffic equipment
2,951   360   
5,158   431
29,464   806
24,999   3,141

```
| |- |7,225|
| | 14,548 | - |
| | 10,762 | 678 |
| | 36 | - |
| | 116 | 167 |
| | 3,873 | 5,325 |
| | 1,249 | 755 |
| | 54,693 | 33,758 |
| | 147,849 | 52,646 |
| |- | 399,261 |
| | 147,849 | 451,907 |
| | (516) | (846) |
|---|---|
| |- | (3,866) |
| | (516) | (4,712) |
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```

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We stand for National Values

## 4. STORES AND SPARE PARTS

Stores

Spares

Inventory held for disposal

Less: adjustment to write down surplus inventory to net realisable value

Provision for slow moving and obsolete spares
Stores and spares-in-transit
4.1 Movement in provision is as follows:
Balance at the beginning of the period  Provision for the period
Balance at the end of the period
5. TRADE DEBTS
Considered good
Considered doubtful
Less: provision for doubtful debts
Note (Un-audited) March 31, 2010 December 31, 2009
Rupees in '000
727,247
5,462,009
2,197,398
(1,944,539)
252,859
(2,662,295)

3,779,820

1,121,330

4,901,150

2,662,295

-

2,662,295

8,160,776

600,361

(600,361)

6,160,776

623,200

(22,839)

\_

600,361

7,978,187

623,200

(623,200)

\_

7,978,187

5.1 Movement in provision is as follows:
Balance at the beginning of the period
Written off during the period
(Reversal) / provision for the period - net
Balance at the end of the period
5.2 Certain portion of trade debts is secured by cash and bank guarantees received from agents but due to very large number of agents all over the world the amount of secured trade debts is not determinable.
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===== Page 17 =====
6. RESERVES
Capital reserves
Reserve for replacement of fixed assets
Capital redemption reserve fund
Others
Revenue reserve
Unrealised gain on remeasurement of investment Accumulated losses
7. SURPLUS ON REVALUATION OF FIXED ASSETS - net

## Opening balance

Surplus arising as a result of revaluation

Related deferred tax effect of revaluation

Transferred to statement of changes in equity on account of incremental depreciation – net of tax

## 8. ADVANCE AGAINST EQUITY FROM GoP.

This represents the amount received from GoP towards equity contribution under the terms of financial package whereby GoP had agreed to provide equity contribution to the Corporation to cover interest/profit.

### 9. LONG TERM FINANCING

During the quarter, the Corporation has arranged the long term financing of Rs.1 billion loan from Government of Pakistan at 10% markup per annum for ten years with two years grace period payable in 16 equal installments from year 3 onwards.

### 10. CONTINGENCIES AND COMMITMENTS

There has been no change in the status of contingencies and commitments as disclosed in the annual financial statements of the Corporation for the year ended December 31, 2009.

### 11. REVENUE - net

```
| | March 31, 2010 | March 31, 2009 |
|---|---|
| | Rupees in '000 | |
```

```
| Passenger | 20,482,611 | 19,221,044 |
| Cargo | 1,278,565 | 1,036,876 |
| Excess baggage | 268,689 | 232,683 |
| Charter | 78,700 | 70,317 |
| Engineering services | 158,079 | 172,183 |
| Handling and related services | 128,291 | 110,790 |
| Mail | 90,112 | 65,130 |
Others | 351,747 | 338,273 |
22,847,794 21,247,496
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We stand for National Values
12. COST OF SERVICES - others
Salaries, wages and allowances
Welfare and social security costs
Retirement benefits
Compensated absences
Legal and professional charges
Stores and spares consumed
Maintenance and overhaul
Flight equipment rental
Landing and handling
Passenger services
Crew layover
```

Staff training
Utilities
Communication
Insurance
Rent, rates and taxes
Repair and maintenance
Printing and stationery
Depreciation
Amortisation
Others
13. FINANCE COSTS
Mark-up on long-term financing
Profit on term finance certificate
Profit on subuk certificates
Interest on liabilities against assets subject to finance lease
Mark-up on short-term borrowings
Interest to pension / provident fund
Arrangement, agency and commitment fee
Bank charges
14. CASH (USED IN) / GENERATED FROM OPERATIONS
Loss before tax
Adjustments for:
Depreciation
Gain on disposal of fixed assets

Amortization Provision for slow moving stores and spares Provision for employees' benefits Finance costs Profit on bank deposits Working capital changes (Increase) in stores and spares (Increase) in trade debts Decrease / (increase) in advances Decrease / (increase) in trade deposits and prepayments Decrease / (increase) in other receivables Increase / (decrease) in trade and other payables Cash generated from / (used in) operations March 31, 2010 March 31, 2009 - Rupees in '000-2,422,200 2,065,223 187,945 180,839 353,486 239,256 25,751 53,000 10,647 12,234

692,585 544,257

1,344,729 1,000,195

297,161 302,128

2589,492 2,387,309

821,590 628,902

651,998 603,738

15,676 18,880

5,038 4,309

14,657 17,518

399,098 314,527

221,885 157,561

39,655 36,937

34,510 35,309

1,373,163 2,198,563

183 728

64,555 71,173

11,635,654 10,844,356

429,670 451,876

418,490 428,322

241,447 568,895

369,150 553,882

597,314 44,099

55,587 66,946

173,857 10,716

9,929 2,414,436

2,295,444 2,414,436



(2,415,067)

```
(739,218)
267,426
614,507
(125,855)
(1,289,996)
(1,352,679)

3,284,106 1,292,319

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15. TRANSACTIONS WITH RELATED PARTY
```

The transactions with related parties, other than those relating to issuance of tickets at concessional rates to employees and directors according to terms of employment / regulations and those not mentioned elsewhere in these financial statements are as follows:

```
| | March 31, 2010 | March 31, 2009 |
|---|---|
| | Rupees in '000 | |
| **Skyrooms (Private) Limited – Subsidiary** | | |
| Catering services | 11,500 | - |
| **Retirement funds** | | |
| Contribution | 136,961 | 200,854 |
```

The Corporation's sales of transportation services to subsidiaries and associates are not determinable.

# 16. RELATED PARTY RELATIONSHIP

March 31, 2010   March 31, 2009
The Corporation has related party relationships with the following undertakings:
- Sky Rooms (Private) Limited   Subsidiary   Subsidiary
- Midway House (Private) Limited (under winding-up)   Subsidiary   Subsidiary
- PIA Investment Limited (PAIL)   Subsidiary   Subsidiary
- Abacus Distribution Systems Limited   Joint Venture Associate   Joint Venture Associate
- Minhali Incorporated - Sharjah
17. AUTHORIZATION OF FINANCIAL STATEMENTS
These financial statements were authorized for issue in the Board of Directors meeting held on April 29,
2010.
18. GENERAL
10. GENERAL
The US\$ amounts in balance sheet, have been translated into US\$ at the rate of Rs.83.90 = US\$1
(December 31,2009: Rs. 84.20 = US\$1). The US\$ amounts in profit & loss account, statement of
comprehensive income and cash flow statement have been translated into US\$ at the rate of Rs.83.90 = US\$1(March 31* 2009:Rs.80.35 = US\$1)
18.1 Figures have been rounded off to the nearest thousand rupee.
Ch. Ahmed Mukhtar
Chairman
Husain Lawai
Director

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```
==== Page 20 =====
```

We stand for National Values

**Quarterly Summary** 

```
| | 2010 | 2009 | 2008 | | | |
|---|---|---|---|---|---|---|
| | 1st Quarter | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | 2008 1st Quarter |
```

**Traffic Operations** 

Available Seat Kilometers (million)

```
| | International Domestic | 3,789 571 | 3,429 629 | 4,164 650 | 4,087 666 | 3,494 586 | 3,314 652 | |---|---|---|---|---|---| | | Haj | 15 | 295 | - | - | 1,635 | 615 | | | | Total | 4,375 | 4,353 | 4,814 | 4,753 | 5,697 | 4,581 |
```

Revenue Passenger Kilometers (million)

```
| | International Domestic | 2,983 429 | 2,589 416 | 2,943 452 | 2,842 458 | 2,824 413 | 2,383 464 | |---|---|---|---|---|---| | | Haj | 6 | 143 | - | - | 783 | 313 | | | Total | 3,418 | 3,148 | 3,395 | 3,300 | 4,020 | 3,160 |
```

Seat Factor (%)

```
| International Domestic | 78.73 75.13 | 75.50 66.14 | 70.68 69.54 | 69.54 68.77 | 80.82 72.71 |
71.91 71.17 |
|---|---|---|
| Haj | 40.00 | 48.47 | 0.00 | 0.00 | 47.89 | 50.89 |
| | Total | 78.13 | 72.32 | 70.52 | 69.43 | 70.56 | 68.98 |
Available Freight Tome Kilometers (million)
| International Domestic | 96 15 | 109 17 | 124 18 | 121 18 | 116 15 | 107 20 | |
|---|---|---|---|---|---|---|---|
| | Total | 111 | 126 | 142 | 139 | 131 | 127 |
Revenue Freight Tome Kilometers (million)
| International Domestic | 60 5 | 45 5 | 56 7 | 74 7 | 61 5 | 60 9 | |
|---|---|---|---|---|---|---|---|
| | Total | 65 | 50 | 63 | 81 | 66 | 69 |
Load Factor (%)
| International Domestic | 62.50 33.33 | 41.28 29.41 | 45.16 38.89 | 61.16 38.89 | 52.59 33.33 |
56.07 45.00 |
|---|---|---|
| | Total | 58.56 | 39.68 | 44.37 | 58.27 | 50.38 | 54.33 |
Financial
| Rupees in million |
|---|
```

```
Operating Revenue | 22,848 23,318 | 21,247 19,275 | 20,673 20,863 | 22,018 23,068 | 30,625
28,539 | 17,826 21,320 |
Operating Expenses | (470) | 1,972 | (210) | (1,050) | 2,086 | (3,494) |
Operating profit/(loss) | (2,415) | (2,049) | (5,839) | (5,565) | (1,906) | (5,398) |
| Profit/(loss) before taxation | (2,529) | (2,049) | (5,395) | (5,376) | (4,949) | (5,487) |
| Profit/(loss) after taxation | 132,648 | 113,395 | 111,698 | 109,960 | 133,648 | 100,973 |
| Fixed Assets | 19,575 | 15,256 | 16,198 | 15,595 | 16,881 | 14,236 |
| Current Assets | 72,260 | 70,140 | 83,418 | 83,349 | 68,818 | 85,198 |
| Current Liabilities | 106,410 | 97,580 | 86,925 | 88,485 | 104,418 | 83,271 |
| Long-term Debts | (51,483) | (48,026) | (50,814) | (55,825) | (49,055) | (17,171) |
Net Worth | 183.2 | 122.53 | 126.64 | 162.67 | 176.91 | 174.47 |
Jet Fuel Prices (Rs. Per US Gallon)
13 | 1st quarterly report 2010
==== Page 21 =====
consolidated
financial statements
1st quarterly report 2010
20
==== Page 22 =====
We stand for National Values
Consolidated
Interim Condensed Balance Sheet (Un-audited)
As at March 31, 2010
```

```
| (Un-audited) March 31, 2010 | (Audited) December 31, 2009 | (Un-audited) March 31, 2010 |
(Audited) December 31, 2009 |
|---|---|
ASSETS | Note | Rupees in '000 | US$ in '000 |
| NON CURRENT ASSETS | | | | | |
| Fixed assets | 3 | 173,708,615 | 175,531,555 | 2,070,425 | 2,084,698 |
| Property, plant and equipment | | 2,694,699 | 2,903,518 | 32,001 | 34,464 |
| Intangibles | | 176,393,514 | 178,435,073 | 2,102,426 | 2,119,182 |
| Long-term investments | | 95,583 | 93,021 | 1,139 | 1,105 |
| Receivable from Centre Hotel | | 633,792 | 630,064 | 7,584 | 7,364 |
| Long-term loans | | 5,101,904 | 5,199,986 | 60,809 | 61,757 |
| Long-term deposits and prepayments | | 182,233,927 | 184,376,195 | 2,172,037 | 2,189,741
| CURRENT ASSETS | | | | | |
| Stores and spare parts | 4 | 4,922,265 | 4,017,665 | 28,727 | 27,716 |
| Trade debts | 5 | 6,808,408 | 8,335,142 | 101,412 | 89,929 |
| Short-term loans and advances | | 1,401,799 | 2,187,319 | 16,708 | 25,978 |
| Trade deposits and prepayments | | 1,340,563 | 1,672,701 | 15,978 | 19,866 |
Other receivables | | 1,067,169 | 1,062,840 | 13,077 | 11,360 |
| Short-term investments | | 166,393 | 144,060 | 1,983 | 1,711 |
| Taxation - net | | 73,356 | 70,628 | 874 | 939 |
| Cash and bank balances | | 6,853,171 | 4,691,221 | 81,658 | 55,715 |
TOTAL ASSETS | | 24,373,124 | 22,122,575 | 290,502 | 262,739 |
| | 206,607,051 | 206,498,771 | 2,462,539 | 2,452,460 | |
| EQUITY AND LIABILITIES | | | |
| SHARE CAPITAL AND RESERVES | | | | |
| Share capital | 6 | 23,280,356 | 23,280,356 | 277,477 | 276,489 |
| Reserves | | (73,486,157) | (70,568,745) | (875,679) | (638,109) |
```

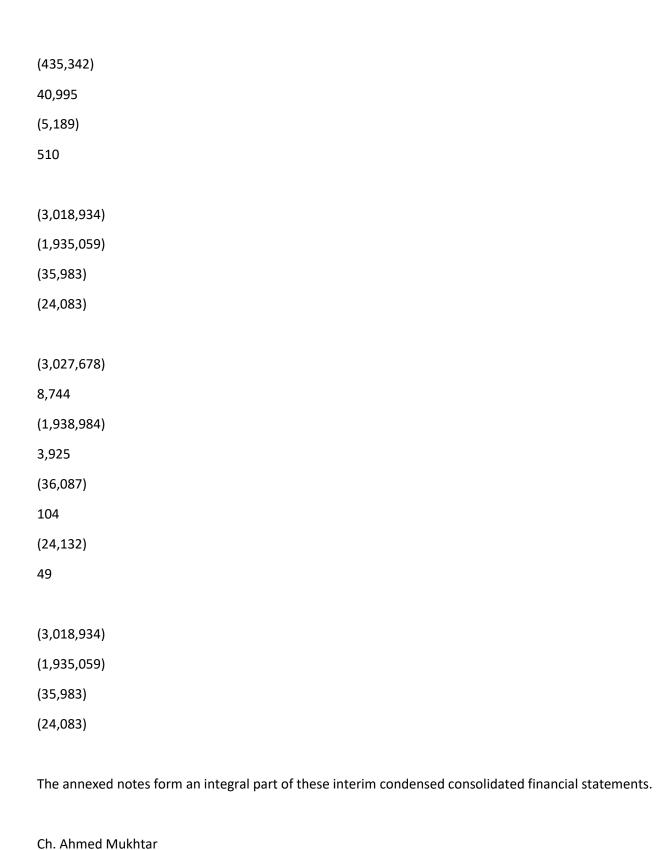
```
Attributable to the Holding company's shareholders | (50,205,801) | (47,288,389) | (588,401)
| (561,620) |
| Non-controlling interest | | 829,584 | 760,764 | 9,888 | 9,035 |
| Total equity | | (49,376,217) | (46,527,625) | (588,513) | (552,585) |
| Surplus On Revaluation Of Fixed Assets | 7 | 41,745,693 | 42,212,154 | 497,565 | 501,332 |
| NON CURRENT LIABILITIES | | | |
Advance against equity from GoP | 8 | 1,177,679 | 40,300,378 | 14,027 | 478,627 |
| Long-term financial assets | 9 | 40,476,448 | 19,592,320 | 482,425 | 232,688 |
| Term finance and subuk certificates | | 19,569,790 | 19,592,320 | 233,489 | 228,289 |
| Liabilities against assets subject to finance lease | | 59,936,540 | 61,321,895 | 713,189 |
728,286 |
| Long-term deposits | | 385,710 | 39,579,979 | 4,597 | 4,449 |
| Deferred liabilities | | 18,619,180 | 18,307,683 | 221,921 | 217,431 |
| | | 140,084,317 | 139,888,255 | 1,669,658 | 1,661,381 |
| CURRENT LIABILITIES | | | |
| Trade and other payables including provisions | | 32,192,425 | 30,418,267 | 383,700 | 361,262
| Accrued interest / mark-up / profit | | 1,949,713 | 1,845,892 | 23,238 | 21,919 |
Tax payable | | 860,674 | 974,887 | 10,256 | 10,391 |
| Short-term borrowings | | 27,345,114 | 23,982,160 | 325,825 | 284,824 |
| Current maturities off: | | | |
| Long-term financing | | 4,408,915 | 5,655,812 | 52,550 | 67,171 |
Term finance and subuk certificates | 5,120 | 5,120 | 61 | 61 |
| Advance rent | | 7,391,514 | 8,149,663 | 88,099 | 96,683 |
| Liabilities against assets subject to finance lease | | 74,153,258 | 70,925,967 | 883,829 |
842,352
| CONTINGENCIES AND COMMITMENTS | 10 | | |
TOTAL EQUITY AND LIABILITIES | | 206,607,051 | 206,498,771 | 2,462,539 | 2,452,460 |
```

The annexed notes form an integral part of these interim condensed consolidated financial statements.

Ch. Ahmed Mukhtar
Chairman
Husain Lawai
Director
21   1st quarterly report 2010
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[Note: Page 23 contains non-text elements (images/watermarks) with no extractable content
===== Page 24 =====
We stand for National Values
Consolidated
Interim Condensed Statement of Comprehensive Income (Un-audited)
For the first quarter ended March 31, 2010
March 31, 2010   March 31, 2009   March 31, 2010   March 31, 2009
Rupees in '000—     US\$ in '000—
Loss for the quarter
OTHER COMPREHENSIVE INCOME

Unrealised loss on re-measurement of investments

Cash flow hedge
Reclassification adjustment for loss transferred to profit and loss account
Exchange differences on translation of foreign operations
TOTAL COMPREHENSIVE INCOME FOR THE QUARTER
Attributable to:
Attributable to the Holding company's shareholders Non controlling interest
(2,583,592)
(2,048,064)
(30,794)
(25,489)
-
(63,261)
-
(663)
-
125,271
-
1,559
125,271
-
1,559



Chairman

**Husain Lawal** Director 23 1st quarterly report 2010 ==== Page 25 ===== Consolidated Interim Condensed Statement of Cash Flows (Un-audited) For the first quarter ended March 31, 2010 | March 31, 2010 | March 31, 2009 | March 31, 2010 | March 31, 2009 | |---|---|---| | Note | Rupees in '000— | US\$ in '000— | | | Cash flows from operating activities Cash generated from / (used in) operations after working capital changes 14 3,560,023 (2,195,530) (102,683) (3,116) 1,776,226 (3,060,006) (268,990) - (53,756) 42,432 (26,168) (1,224) (37) 22,106 (37,959)(3,323)-(669)Net cash used in operating activities 1,264,751 (1,587,228) 15,075 (19,754) Purchase of property, plant and equipment (453,373) (753,611) (5,404) (9,379) Proceeds from sale of property, plant and equipment 8,840 (10,127) 6,961 (49,666) 105 (120) 87 (618)

Cash flows from financing activities

Long term receivable 62,607 (796,316) 746 (4,673) - (9,910)

Proceeds from short-term investments 692,053

Advance against Equity 1,177,679 (1,014,554) (2,560) 933,592 2,848,365 (368,856) 14,037 (12,082) (31) 11,619 35,449 (4,603) Redemption of term finance certificates (Repayment) of / proceeds from obligations under finance lease - net (2,234,267) 508,681 (26,630) 6,331 Net cash generated from financing activities (2,073,702) (1,201,004) 3,920,782 1,537,238 (24,716) (14,314) 48,796 19,132 Increase / (decrease) in cash and cash equivalents CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER (19,290,939) (26,613,040) (229,929) (331,214) CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER (20,491,943) (25,075,802) (244,242) (312,082)CASH AND CASH EQUIVALENTS Cash and bank balances 6,653,171 (27,345,114) 3,590,458 (28,666,260) 81,683 (325,925) 44,685 (356,767)Short-term borrowings (20,491,943) (25,075,802) (244,242) (312,082) The annexed notes form an integral part of these interim condensed consolidated financial statements. Ch. Ahmed Mukhtar Chairman Husain Lawai Director

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### We stand for National Values

#### Consolidated

Interim Condensed Statement of Changes in Equity (Un-audited)

For the first quarter ended March 31, 2010

```
| Issued, subscribed, and pledge capital | Capital reserves | Revenue reserve | Unrealised base on
measurement of fixed-rate | Foreign currency translation reserve | Accumulated bases | Other reserves
| Total | Non controlling interest | Total | | | |
|---|---|---|---|---|---|
| Balance as at January 1, 2009 - realised | 21,423,014 | 2,501,038 | 1,778,874 | 73,285 | (802,014) |
(71,882,706) | (96,138) | (48,762,864) | 743,835 | (48,013,019) |
| | 21,423,014 | 2,501,038 | 1,778,874 | 73,285 | (802,014) | (71,882,706) | (96,138) | (48,762,864) |
743,835 | (48,013,019) |
| Total comprehensive income for the year transferred to equity | - | - | - | (63,987) | 142,145 |
(5,253,041) | 126,271 | (3,004,812) | 14,170 | (4,908,443) |
Suptive on evaluation of fixed assets realized during the year on account of incremental depreciation
charged income net of tax | - | - | - | 2,814,705 | - | 2,814,705 | 2,659 | 2,817,284 |
| Monetary statutory reserve | - | - | - | 1,130 | 1,130 | - | 1,130 |
Transactions with owners issue of share capital X' class ordinary shares | 1,857,342 | - | - | - | - | - |
1,857,342 | - | 1,857,342 |
| Balance as at December 31, 2009 | 23,330,356 | 2,501,038 | 1,778,874 | 26,278 | (654,488) |
(74,455,126) | 31,262 | (47,388,386) | 700,764 | (48,527,829) |
| Total comprehensive income for the quarter transferred to equity | - | - | - | - | (655,340) |
(2,458,156) | - | (3,018,884) | 68,820 | (2,993,114) |
| Suptive on evaluation of fixed assets realized during the quarter on account of incremental
depreciation charged income net of tax | - | - | - | 101,522 | - | 101,522 | - | 101,522 |
| Monetary statutory reserve | - | - | - | - | - | - | - | - |
| Transactions with owners issue of share capital X' class ordinary shares | - | - | - | - | - | - | - | - | - |
Balance as at March 31, 2010 | 23,330,356 | 2,501,038 | 1,778,874 | 26,278 | (862,211) |
(76,832,196) | 31,262 | (63,206,891) | 629,584 | (49,378,217) |
```

The annexed notes form an integral part of these interim condensed consolidated financial statements.

Ch. Ahmed Mukhtar
Chairman
Husain Lavai
Director
25 1st quarterly report 2010
===== Page 27 =====
Consolidated
Notes to the Interim Condensed Financial Statements (Un-audited)
For the first quarter ended March 31, 2010
1. THE GROUP AND ITS OPERATIONS
The Group consists of:
Pakistan International Airlines Corporation (the Holding company)
Pakistan International Airlines Corporation (the Corporation), was incorporated on January 10, 1955 under the PIAC Ordinance, 1955, which was subsequently repealed and replaced by the Pakistan International Airlines Corporation's Act 1956 (PIAC Act). The shares of the Corporation are quoted on all Stock Exchanges of Pakistan. The principal activity of the Corporation is to provide air transport services. Other activities of the Corporation include provision of engineering and other allied services.
Following subsidiary companies have been consolidated in the Financial Statements of Pakistan International Airlines Corporation (Holding Company)
Subsidiary Companies

Nature of Business
PIA Investments Ltd. (PIA-II.)
Promotes of and investors in projects related to construction, development and operations of hotels, motels and restaurants throughout the world.
Skyrooms (Private) Limited (SRI.)
To manage Airport Hotel at Karachi.
2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
2.1 BASIS OF PREPARATION
These interim condensed consolidated financial statements are unaudited and are being circulated to the shareholders as required under Section 245 of the Companies Ordinance, 1984.
These interim condensed consolidated financial statements are being presented in condensed form in accordance with the requirements of International Accounting Standards (IAS) 34 'Interim Financial Reporting' as applicable in Pakistan and shall be read in conjunction with the annual audited consolidated financial statements of the Group for the year ended December 31, 2009.
The accounting policies, estimates and methods of computation adopted in the preparation of these interim condensed consolidated financial statements are the same as those applied in the preparation of the annual consolidated financial statements of the Group for the year ended December 31, 2009.
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===== Page 28 =====

```
3. PROPERTY, PLANT AND EQUIPMENT
Operating fixed assets (note 3.1)
Capital work-in-progress
3.1 Following are the major additions and deletions during the period:
| (Un-audited) March 31, 2010 | (Audited) December 31, 2009 | |
|---|---|---|
| | Rupees in '000 | |
| Operating fixed assets (note 3.1) | 172,670,900 | 174,765,284 |
| Capital work-in-progress | 1,037,715 | 766,271 |
| | 173,708,615 | 175,531,555 |
March 31, 2010
Rupees in '000
| | March 31, 2009 |
|---|
| Additions / transfers | |
Owned | |
| Buildings on leasehold land | 2,951 | 360 |
| Renovation and improvements | 15,810 | 431 |
| Communication & meteorological equipment | 29,464 | 806 |
| Engineering equipment and tools | 24,989 | 3,141 |
| Motor transport | - | 7,225 |
```

| Traffic equipment | 14,548 | - |

```
| Furniture, fixture and fitting | 36,325 | 678 |
| P.E.C. equipment | 36 | - |
| Office equipment | 116 | 167 |
| Computer and office automation | 3,873 | 5,825 |
| Other equipment | 1,249 | 755 |
| Capital spares | 54,693 | 33,758 |
Leased
Aircraft fleet / Engines
| | 184,064 | 52,646 |
|---|---|
| |- |399,261|
| | 164,064 | 451,907 |
Deletions
Owned
Motor transport
| | 516 | 846 |
|---|---|
| Traffic equipment | - | 3,866 |
| Furniture, fixture and fitting | 8,324 | - |
| | 8,840 | 4,712 |
```

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4. STORES AND SPARE PARTS
Stores
Spares
Less: provision for slow moving stores and spares
Inventory held for disposal
Less: adjustment to write down
surplus inventory to net realizable value
Goods-in-transit
4.1 Movement in provision is as follows:
Balance at the beginning of the period
Provision made during the period
Balance at the end of the period
5. TRADE DEBTS
Considered good
Considered doubtful
Less: Provision for doubtful debts

Note (Un-audited) (Audited)

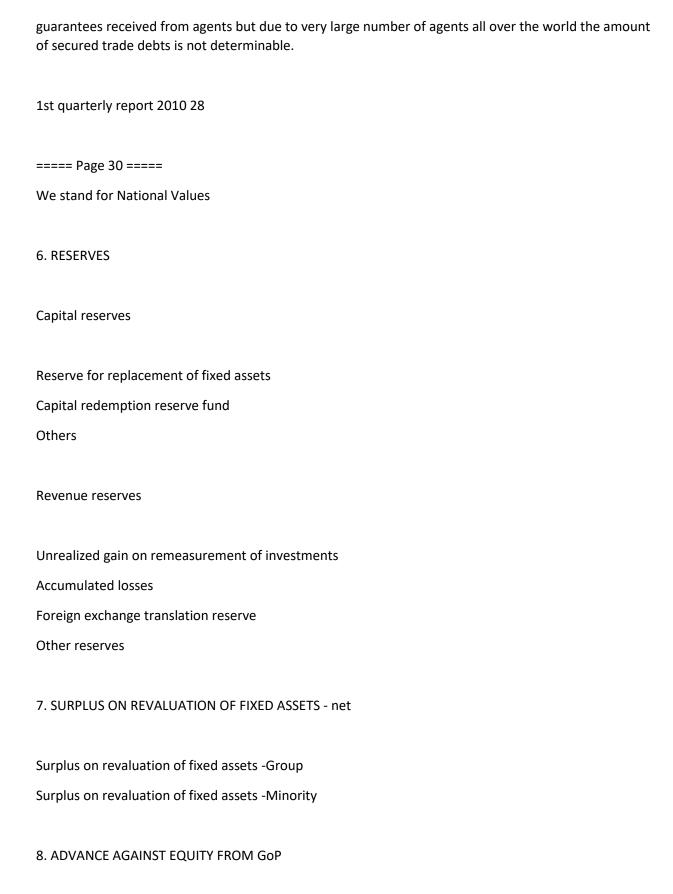
March 31, December 31,

```
2010 2009
— Rupees in '000 —
\[\begin{align*}
&758,362 &822,709 \\
&5,462,009 &5,280,298 \\
&6,220,371 &6,103,007 \\
&(2,662,295) &(2,662,295) \\
\end{align*}\]
4.1
\[\begin{align*}
&3,558,076 &3,440,712 \\
&2,197,398 &2,197,398 \\
&(1,944,539) &(1,944,539) \\
\end{align*}\]
\[\begin{align*}
&252,859 &252,859 \\
&1,121,330 &324,294 \\
&4,932,265 &4,017,865 \\
\end{align*}\]
\[\begin{align*}
&2,662,295 &2,216,611 \\
&- &445,684 \\
&2,662,295 &2,662,295 \\
```

\end{align\*}\]

```
\[\begin{align*}
&8,508,408 &8,335,142 \\
&601,572 &624,411 \\
&(601,572) &(624,411) \\
&- &- \\
&8,508,408 &8,335,142 \\
\end{align*}\]
5.1 Movement in provision is as follows:
Balance at the beginning of the period
Written off during the period
(Reversal)/provision made during the period
\[\begin{align*}
&624,411 &740,655 \\
&(22,839) &(3,504) \\
&- &(112,740) \\
\end{align*}\]
Balance at the end of the period
\[\begin{align*}
&601,572 &624,411 \\
\end{align*}\]
```

5.2 Trade debts include debts due from Government agencies, other airlines and International Air Transport Association's (AiTA) approved agents. Certain portion of trade debts is secured by bank



This represents the amount received from GoP towards equity contribution under the terms of financial package whereby GoP had agreed to provide equity contribution to the Parent Corporation to cover interest/profit payments on TFCs.

# 9. LONG TERM FINANCING

During the quarter, the Parent Corporation has arranged the long term financing of Rs.1 billion loan from Government of Pakistan at 10% markup per annum for ten years with two years grace period payable in 16 equal installments from year 3 onwards.

### 10. CONTINGENCIES AND COMMITMENTS

There has been no change in the status of contingencies and commitments as disclosed in the annual financial statements of the Group for the year ended December 31, 2009.

## 11. TURNOVER - net

```
| Note | (Un-audited) March 31, 2010 | (Audited) December 31, 2009 |
|---|---|
| Rupees in '000 — | |
| 1,966,779 | 1,966,779 |
| 250,000 | 250,000 |
| 284,259 | 284,259 |
| 2,501,038 | 2,501,038 |
| 1,779,674 | 1,779,674 |
| 4,280,712 | 4,280,712 |
| 29,278 | 29,278 |
| (76,937,198) | (74,455,128) |
| (880,211) | (854,869) |
```

```
| | 31,262 | 31,262 |
| | (77,766,869) | (74,849,457) |
| | (73,496,157) | (70,568,745) |
```

#### 8. LONG TERM FINANCING

During the quarter, the Parent Corporation has arranged the long term financing of Rs.1 billion loan from Government of Pakistan at 10% markup per annum for ten years with two years grace period payable in 16 equal installments from year 3 onwards.

## 10. CONTINGENCIES AND COMMITMENTS

There has been no change in the status of contingencies and commitments as disclosed in the annual financial statements of the Group for the year ended December 31, 2009.

## 11. TURNOVER - net

```
| | March 31, 2010 | March 31, 2009 |
|---|---|---|
| Rupees in '000 — | |
| Passenger | 20,492,611 | 19,221,044 |
| Cano | 1,278,565 | 1,036,876 |
| Excess baggage | 269,689 | 232,883 |
| Charter | 78,700 | 70,317 |
| Engineering services | 158,079 | 172,183 |
| Handling and related services | 129,291 | 110,730 |
| Mail | 90,112 | 65,130 |
| Rooms, food and beverages sales | 1,811,641 | 1,643,019 |
| Others | 391,705 | 386,606 |
| | 24,699,393 | 22,938,848 |
```

```
==== Page 31 =====
12. COST OF SERVICES - others
| March 31, 2010 | March 31, 2009 | |
|---|---|---|
| | Rupees in '000 | |
| Salaries, wages and allowances | 3,415,575 | 2,723,748 |
| Welfare and social security costs | 195,024 | 180,839 |
| Retirement benefits | 353,488 | 239,296 |
| Compensated absences | 25,751 | 25,000 |
| Legal and professional charges | 10,847 | 12,234 |
| Suites and spares consumed | 692,585 | 644,877 |
| Maintenance and overhaul | 1,347,729 | 1,000,195 |
| Flight equipment rental | 297,161 | 302,128 |
| Landing and handling | 2,659,492 | 2,387,039 |
| Passenger services | 821,590 | 628,902 |
| Over layover | 651,998 | 602,738 |
| Hotel running expenses | 465,701 | 592,062 |
| Staff training | 15,676 | 18,880 |
| Food cost | 8,761 | 6,359 |
| Utilities | 10,769 | 5,768 |
| Communication | 14,723 | 17,291 |
| Insurance | 417,414 | 314,547 |
| Rent, rates and taxes | 223,410 | 159,505 |
```

| Repair and maintenance | 47,647 | 36,937 |

| Printing and stationery | 34,842 | 35,537 |

```
| Amortization | 1,254 | 728 |
| Depreciation | 1,496,147 | 2,329,548 |
Others | 103,070 | 198,444 |
| | 13,307,449 | 12,366,884 |
13. FINANCE COSTS
I I I I
|---|---|
| Mark-up on long term financing | 507,237 | 550,760 |
| Profit on term finance certificates | 418,480 | 428,322 |
| Profit on term Sukuk certificates | 241,447 | - |
| Interest on liabilities against assets subject to finance lease | 369,150 | 558,895 |
| Mark-up on short-term borrowings | 597,314 | 653,882 |
| Interest to pension / provident funds | 55,587 | 44,099 |
Arrangement, agency and commitment fee | 173,857 | 66,646 |
| Bank charges | 9,929 | 10,716 |
| | 2,373,011 | 2,513,320 |
14. CASH (USED IN) / GENERATED FROM OPERATIONS
I \quad I \quad I \quad I
|---|
| Loss before tax | (2,444,136) | (2,045,082) |
| Adjustments for: | | |
| Depreciation | 1,524,529 | 2,369,660 |
Gain on disposal of fixed assets (6) (1,808)
| Provision of employees benefits | 479,657 | - |
| Amortization | 6,246 | 6,416 |
```

```
| Provision for stores and spares | | 43,155 |
| Finance costs | 2,372,396 | 2,514,791 |
| Profit on bank deposits | (6,057) | (6,593) |
| | 1,932,629 | 2,880,539 |
Working capital changes
(increase) in stores and spares
(increase) in trade debts
(increase) / decrease in advances
(increase) / decrease in trade deposits and prepayments
(increase) / decrease in other receivables
Increase (decrease) in trade and other payables
I I I I
|---|---|
| Cash (used in) / generated from operations | 1,927,394 | (1,104,313) |
| | 3,560,023 | 1,776,226 |
==== Page 32 =====
We stand for National Values
```

# 15. AUTHORIZATION OF FINANCIAL STATEMENTS

These financial statements were authorized for issue in the Board of Directors meeting held on April 29, 2010.

# 16. GENERAL

The US\$ amounts in Balance Sheet have been translated into US\$ at the rate of Rs. 83.90 = US\$ 1 (December 31, 2009: Rs. 84.20 = US\$ 1). The US\$ amounts in profit & loss account, statement of comprehensive income and cash flow statement have been translated into US\$ at the rate of Rs. 83.90 = US\$ 1 (March 31, 2009: Rs. 80.35 = US\$1).

16.1 Figures have been rounded off to the nearest thousand rupee.
Ch. Ahmed Mukhtar
Chairman
Husain Lawal
Director
61   1st quarterly report 2010
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