INTERIMREPORT 1st Quarter January-March 2006 PIA **Pakistan International** Come Fly With Us Contents Corporate Profile 2 Directors Report 3 Financial Statements and Notes 4 Quarterly Summary 16 PIA **Pakistan International** Printed at PIA Press Corporate Profile **Board of Directors** Mr. Tariq Kirmani

Chairman & Chief Executive

Mr. Kamal Afsar Syed Mohammad Fazal Agha Mr. Nawid Ahsan Secretary General Finance Maj. Gen. (Retd) Muhammad Ashraf Chaudhry Additional Secretary-I, Ministry of Defence Dr. Sugihra Junejo Mr. M. Hidayatulla Khan Khaishgi Mr. Asad Ali Khan Mr. Javed Saifullah Khan Air Marshal (Retd) Pervez Akhtar Nawaz Director General - Civil Aviation Authority Pakistan Mr. S. Ali Raza Mr. Ghazanfar Mashkoor - Secretary **Audit Committee** Mr. Asad Ali Khan - Chairman Mr. Kamal Afsar

Maj. Gen. (Retd) Muhammad Ashraf Chaudhry

Mr. Javed Saifullah Khan

Mr. S. Ali Raza

Mr. Shehrazd Aminullah - Secretary

Human Resource & Corporate Governance Committee

Mr. Tariq Kirmani - Chairman & CEO

Syed Mohammad Fazal Agha

Dr. Sugihra Junejo

Mr. M. Hidayatulla Khan Khaishgi

Air Marshal (Retd) Pervez Akhtar Nawaz

Mr. Wasim Bari - Secretary

Registered Office

PIA Building

Jinnah International Airport

Karachi - Pakistan

Web site: www.piac.com.pk

Executive Management

Mr. Tariq Kirmani

Chairman & Chief Executive

Syed Farooq H. Shah

Deputy Managing Director

Mr. M. Rasheed Hasan

SVP Corporate Planning

SVP Human Resources & Administration Mr. Umar Ghatoor **SVP Flight Services** Mr. Anwaar Rasul Khan **SVP Co-ordination** Syed Kamran Hasan **SVP Marketing** Capt. Javed Khan **SVP Quality Assurance** Mr. Arif Majeed **SVP Finance** Capt. S. M. Athar **SVP Flight Operations** Col. (Retd) Mudasar Asghar **SVP Works** Mr. Shahnawaz Rehman SVP Financial Monitoring & Appraisal AVM (Retd) Iftikhar Ahmed Gul

Mr. Wasim Bari

SVP Engineering Capt. Shahnawaz Dara **SVP Flight Safety & HSE** Mr. Jawaid Daud Shaikh **SVP Procurement & Logistics** Mr. Nadeem Ikram **SVP Information Technology** AVM Muhammad Rafi **SVP Precision Engineering** 2 | Interim Report 1st Quarter 2006 First Quarter Directors' Report to the Shareholders

The Directors of Pakistan International Airlines Corporation are pleased to present their report alongwith financial statements (un-audited) for the first quarter i.e. January - March of financial year 2006.

PIA's business has continued to grow and is reflected in the number of passengers / cargo kgs carried and the revenues earned. During the quarter January-March 2006, PIA's overall revenues have reached Rs. 16.84 billion as against Rs. 16.13 billion in corresponding period of last year thus showing an increase of Rs. 0.71 billion during the three months. Revenues, both from passengers and freight have contributed to this increase. The number of passengers on international and domestic sectors combined flown grew to 1.41 million as against 1.30 million in the quarter of last year.

However, the high level of oil prices continued to adversely impact the revenue gains being made by the airline. The Cost of Services rose to Rs. 17.00 billion in 1st Quarter 2006, comparing to Rs. 13.84 billion in 1st Quarter 2005. The major increase of Rs. 2.32 billion (41% over 1st Quarter 2005) related to the

unprecedented increase in Aircraft fuel cost. The retirement of six A-300 and two B-747 aircraft last year, necessitated extra leasing requirement for Haj this year which is reflected in the increase in flight equipment rental expense. Marketing & distribution cost is higher owing to the airline's re-entry into Global Distribution Systems (GDSs) to broaden the sales base which would lead to higher revenue generation. Finance cost is showing increase owing to additional borrowings including the bridge loan for purchase of 49% shares in PIA-IL and the rise in the interest rates.

The Corporation is determined to overcome the challenge posed by the escalating fuel prices and efforts are in hand to restructure operation, enhance revenue and optimize capacity utilization. In this context, following steps have been implemented or are being initiated:

- Operational restructuring
- Fare increases on domestic and international sectors
- Introduction of standby fares offering 50% reduction to passengers on domestic sectors to maximize capacity utilization
- Acquisition of 99% stake in PIA Investments Limited has been completed with the ultimate purpose of disposing of its assets during the year 2006. The expected sale proceeds will result in significant improvement in PIA's liquidity as also reduction in financing cost.
- The induction of two new Boeing 777-200LRs offers a unique product to meet customers' requirement.

While the industry is passing through its most prolonged turbulent phase, the management of your Corporation is facing the challenge squarely so as to emerge as a viable player in the industry.

For and on behalf of the Board

Chairman & CEO

Tariq Kirmani

April 28, 2006.

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Balance Sheet (Un-audited)

As at March 31, 2006

NON CURRENT ASSETS Fixed assets Property, plant and equipment Intangibles Long term investments Long term advances and other receivable Long term deposits and prepayments **CURRENT ASSETS** Stores and spares Trade debts Advances Trade deposits and prepayments Accrued interest Other receivables Short term investments Taxation - advance tax net of provision Cash and bank balances SHARE CAPITAL AND RESERVES Share capital Reserves Unrealized loss on remeasurement of investments - net Accumulated loss

NON CURRENT LIABILITIES

Advance against equity from GoP

Long term finance under mark-up arrangements

Term finance certificates

Liabilities against assets subject to finance lease

Long term murabaha finance

Long term deposits

Deferred liabilities

CURRENT LIABILITIES

Trade and other payables

Accrued interest/mark-up

Short term borrowing

Current portion of loans

Long term finance under mark-up arrangements

Term finance certificates

Liabilities against assets subject to finance lease

Long term murabaha finance

CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 18 form an integral part of these financial statements.

```
| | 2,247,936 | 1,804,977 | 37,435 |
| | 80,365,936 | 60,140,950 | 1,338,317 |
| | 2,646,866 | 2,790,137 | 47,408 |
| | 6,142,450 | 5,222,534 | 102,289 |
| | 574,334 | 513,917 | 9,564 |
| | 660,049 | 581,175 | 10,962 |
| | 4,462 | 39,708 | 74 |
| | 981,238 | 481,449 | 16,340 |
| | 328,443 | 363,855 | 5,470 |
| | 66,861 | 149,087 | 1,113 |
| | 1,260,403 | 2,614,691 | 20,989 |
| | 12,865,106 | 12,756,553 | 214,239 |
| | 93,231,042 | 72,697,503 | 1,552,556 |
| | 17,980,659 | 17,980,659 | 299,428 |
| | 4,280,712 | 4,280,712 | 71,286 |
| | (35,872) | (15,107) | (597) |
| | (14,880,401) | (11,799,966) | (247,800) |
| | 7,345,098 | 10,446,298 | 122,317 |
| | 397,590 | - | 6,621 |
| | 1,908,700 | 1,621,009 | 31,765 |
| | 13,625,455 | 14,003,940 | 226,902 |
| | 35,852,445 | 21,706,054 | 597,043 |
| | 551,227 | 788,075 | 9,175 |
| | 231,031 | 290,236 | 3,847 |
| | 2,822,717 | 2,824,690 | 47,006 |
```

```
| | 55,389,165 | 41,214,104 | 922,383 |
| | 12,535,085 | 14,983,921 | 210,409 |
| | 284,944 | 607,769 | 4,745 |
| | 8,020,774 | 362,075 | 133,568 |
| | 4,465,572 | 1,821,103 | 74,366 |
| | 756,970 | 756,970 | 12,606 |
| | 3,483,394 | 2,067,363 | 68,008 |
| | 849,940 | 837,900 | 14,154 |
| | 30,496,779 | 21,237,101 | 607,856 |
| | 93,231,042 | 72,697,503 | 1,552,556 |
Tariq Kirmani
Chairman & Chief Executive
Asd Ali Khan
Director
Profit and Loss Account (Unaudited)
For the first quarter ended March 31, 2006
| | 2005 | 2005 | 2005 | |
|---|---|---|---|---|
| (Rupees in thousand) | (US$ in thousand) | |
| Turnover - net | 11 | 16,839,703 | 16,127,152 | 280,428 |
| Cost of services | | | |
```

```
| Aircraft fuel | 12 | (8,036,321) | (5,714,152) | (133,827) |
Others | (8,964,089) | (8,123,470) | (149,277) |
| | (17,000,410) | (13,837,622) | (283,104) |
| Gross profit | | (160,707) | 2,289,530 | (2,676) |
Other operating income | | 132,118 | 156,010 | 2,200 |
| Marketing and distribution costs | | (1,164,320) | (906,043) | (19,389) |
| Administrative expenses | | (786,473) | (750,322) | (13,987) |
| | (1,818,675) | (1,500,355) | (30,286) |
| (Loss)/profit from operations | | (1,979,382) | 789,175 | (32,962) |
| Finance cost | 13 | (906,109) | (631,342) | (15,089) |
Other provisions and adjustments - net | (110,745) | 30,426 | (1,844) |
| | (1,016,854) | (600,916) | (16,933) | |
| (Loss)/profit before tax | | (2,996,236) | 188,259 | (49,895) |
| Taxation | | (84,199) | (168,834) | (1,402) |
| (Loss)/profit for the quarter | | (3,080,435) | 19,425 | (51,297) |
| (Loss)/earnings per share | | | |
| 'A' class ordinary shares (Rs./US$) | | (1.71) | 0.01 | (0.03) |
| 'B' class ordinary shares (Rs./US$) | | (0.86) | 0.005 | (0.01) |
```

The annexed notes 1 to 18 form an integral part of these financial statements.

Tariq Kirmani

Chairman & Chief Executive

Asad Ali Khan

Director

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Cash Flow Statement (Unaudited)

For the first quarter ended March 31, 2006

Cash flows from operating activities

Cash generated from operations

Profit on bank deposits received

Finance cost paid

Taxes paid

Dividend paid

Staff retirement benefits paid

Compensated absences paid

Long term deposits - net

Net cash used in operating activities

Cash flows from investing activities

Fixed capital expenditure

Proceeds from sale of fixed assets

Investments

Received from subsidiaries/associated undertaking

Long term advances and other receivable

Net cash used in investing activities

^{**}Cash flows from financing activities**

Advance against equity from GoP

Repayment of long term finance under mark-up arrangements

Redemption of term finance certificates

Proceeds / (Repayment) of obligations under finance lease

Repayment of long term muralabha finance

Net cash inflow / used in financing activities

(Decrease)/increase in cash and cash equivalents

Cash and cash equivalents at the beginning of the year

Cash and cash equivalents at the end of the quarter

CASH AND CASH EQUIVALENTS

Cash and bank balances

Short term borrowing

The annexed notes 1 to 18 form an integral part of these financial statements.

```
| | (87,123) | (8,806) | (1,451) |
| | (35,973) | (599) |
| | (502,164) | 83,224 | (8,362) |
| | (7,058,473) | (3,096,664) | (117,543) |
| | (16,581,875) | (1,624,098) | (276,134) |
| | 1,431 | - | 24 |
| | (4,059,366) | 4,223 | (67,600) |
| | 176,418 | 14,465 | 2,938 |
| |- |7,762 |- |
| | (20,463,392) | (1,597,648) | (340,772) |
| | 397,590 | 357,112 | 6,621 |
| | (636,388) | - | (10,598) |
| | (378,485) | - | (6,303) |
| | 19,330,969 | (640,291) | 321,915 |
| | (204,808) | (498,662) | (3,411) |
| | 18,508,878 | (781,841) | 308,224 |
| (9,012,987) | (5,476,153) | (150,091) |
| | 2,252,616 | 10,838,898 | 37,512 |
| | (6,760,371) | 5,362,745 | (112,579) |
| | 1,260,403 | 5,362,745 | 20,989 |
| | (8,020,774) | - | (133,568) |
| | (6,760,371) | 5,362,745 | (112,579) |
```

Tariq Kirmani

Chairman & Chief Executive

Asad Ali Khan
Director
PIA
Pakistan International
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Interim Report 1st Quarter 2006
Notes to the Financial Statements (Unaudited)
For the first quarter ended March 31, 2006

1. CORPORATE INFORMATION

- 1.1 Pakistan International Airlines Corporation (the Corporation) was incorporated on April 18, 1956 under the Pakistan International Airlines Corporation Act, 1956 (PIAC Act 1956) and its shares are quoted on all stock exchanges of Pakistan. The registered office of the Corporation is situated in Karachi. Principal activity of the Corporation is to provide air transport services. In addition, the Corporation is engaged in providing engineering and other allied services.
- 1.2 During the quarter the Corporation has incurred a net loss of Rs. 3,080 million, which according to the management is primarily due to increase in international fuel prices, resulting in an accumulated loss of Rs. 14,880 million as of the balance sheet date. The fuel cost for the quarter amounted to Rs. 8,036 million (2005: Rs. 5,714 million). Further, as of that date the current liabilities of the Corporation exceeded its current assets by Rs. 17,632 million. The management has initiated corrective measures to improve operating results of the Corporation. The Corporation intends to dispose of the properties of its associated company PIA Investments Limited (PIAIL) and realise its advances and accumulated interest thereon booked till March 31, 2006 thereby considerably improving its cash flow position. Also, historically support of the Government of Pakistan (GoP) is available to the Corporation as GoP has already issued guarantees to secure certain long term finances and Term Finance Certificates (TFCs) of the Corporation. The GoP had agreed to provide equity contribution to the Corporation equivalent to accumulated loss of the Corporation as at December 31, 2000, to cover interest/profit payments on long

term finances and TFCs. As part of the financial package, an amount of Rs. 5,827 million (2005: 5,430 million) has been provided to the Corporation upto March 31, 2006 against which 543,009,081 (2005: 543,009,081) 'A' class ordinary shares of Rs. 10 each were issued to GoP up to that date. Hence, the Corporation expects continued financial support of GoP in future as well. In view of the above, the Corporation has prepared these financial statements on the going concern basis.

1.3 In addition GoP had approved a fleet replacement plan. Accordingly, the Corporation has entered into an agreement for purchase of eight new Boeing 777 aircraft. GoP had provided funding of US\$ 150 million - Rs. 8,816 million (2005: US\$ 150 million- Rs. 8,816 million) in the form of equity and guarantees for acquisition of the said aircraft up to March 31, 2006.

2. BASIS OF PREPARATION

These financial statements are unaudited and are being circulated to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

These financial statements are being presented in condensed form in accordance with the requirements of International Accounting Standard (IAS) 34 'Interim Financial Reporting' as applicable in Pakistan and shall be read in conjunction with the annual financial statements of the Corporation for the year ended December 31, 2005.

The accounting policies and methods of computations adopted in the preparation of these financial statements are the same as those applied in the preparation of financial statements of the Corporation for the year ended December 31, 2005.

3. CONSOLIDATION

The Corporation has been granted exemption by Securities and Exchange Commission of Pakistan (SECP) from the provisions of Section 237(1) of the Companies Ordinance 1984 relating to the preparation of consolidated annual financial statements for the year ended December 31, 2005. Accordingly these interim financial statements have also not been prepared on consolidated basis consistent with the requirement of IAS-34 'Interim Financial Reporting'.

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4. PROPERTY, PLANT AND EQUIPMENT

```
| | MAR - 2006 | DEC - 2005 |

|---|---|

| | (Rupees in thousand) | |

| Operating fixed assets (note 4.1) | **69,212,578** | 41,024,467 |

| Capital work-in-progress (note 4.2) | **7,900,653** | 10,239,447 |

| | **67,113,231** | 51,283,914 |
```

4.1 This includes operating fixed assets that were added / disposed off / adjusted during the quarter ended March 31, 2006:

```
| | MARCH - 2006 | |
|---|---|---|
| | (Rupees in thousand) |
| | Additions | (Disposal) |
Owned | |
| Buildings on leasehold land | **3,901** | - |
| Renovation and improvements | **635** | - |
| Operating ground equipment, catering communication and meteorological equipment | **897** | -
| Engineering equipment and tools | **660** | - |
| Vehicles | **5,309** | - |
| Traffic equipment | **23,697** | - |
| Furniture, fixtures and fittings | **719** | - |
| Office equipment | **158** | - |
| Computer and office automation | **21,109** | - |
| Other equipment | **1,537** | - |
```

```
| Capital spaces | **246,376** | **(14,907)** |
| | **304,998** | **(14,907)** |
| Leased | |
| Aircraft fleet | **17,096,969** | - |
| Engines | **1,518,700** | - |
| | **18,615,669** | - |
| | **19,920,667** | **(14,907)** |
```

4.2 Capital work-in-progress

5. LONG TERM INVESTMENTS

During the quarter the Corporation has acquired shares of the other shareholder in PIAN. by paying an amount of US \$ 67.75 million thereby increasing its holding in PIAN. to 99% from 50% previously held.

6. ADVANCE AGAINST EQUITY FROM GOP

This represents the amount received from GoP towards equity contribution under the terms of Financial Package as stated in note 1.2 to these financial statements.

7. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

	MAR - 2006 DEC - 2005
1 1	(Rupees in thousand)

Present value of future rental obligations - aircraft fleet:

B777 ER (note 7.3) 17,532,070 17,852,501

B777 LR (note 7.4) 16,683,988

39,308,201 23,634,949

Present value of future rental obligations - vehicles (MT, TGS) (note 7.5) 127,838 138,579

39,335,639 23,773,427

Less: current portion 3,483,394 2,067,363

36,852,445 21,706,054

7.1 The amount of future payments and the year in which they will become due are:

```
| MAR - 2006 | DEC - 2005 | | |
|---|---|---|---|
| Payment Interest | Principal | Payment Interest | Principal |
| (Rupees in thousand) | |
```

Less than one year: Between one and five years: 4,279,976 796,862 3,483,394 2,553,748 486,385 2,067,363

Over five years: 20,573,650 436,062 20,135,588 13,077,091 438,062 12,589,029

In 2003, the Corporation had entered into aircraft lease agreements with Airbus Leasing Inc. USA for six A310-300 aircraft. One of these was acquired in 2003 and the five remaining aircraft were acquired in 2004. The salient features of the lease are as follows:

Discount rate 5.2% 5.2%

Lease period 144 months 144 months

Security deposits (Rupees in thousand) 193,914 193,266

Bargain purchase option can be exercised at the end of the lease period. Fixed monthly maintenance payments are to be made by the Corporation to the lessor.

In 2004, the Corporation entered into an agreement for Ex-I'm Bank supported financing for US\$ 345 million to acquire three Boeing 777-200 aircraft and spare engines, from Taxila Limited, a special purpose entity incorporated in Cayman Islands. The guaranteed lender of the financing is Citibank and Govco (an entity administered by Citibank). The salient features of the lease are as follows:

Discount rate - aircraft and spare engines 4.65% / 4.65%

Lease period - aircraft 3 months LIBOR 3 months LIBOR

Lease period - spare engines 144 months 144 months

Security deposit (Rupees in thousand) 96 months 96 months

567,641 567,641

Bargain purchase option can be exercised at the end of the lease period.

In 2005, the Corporation entered into an agreement for Ex-I'm Bank supported financing for US\$ 266 million to acquire two Boeing 777-200 LR aircraft and a spare engine, from Taxila Limited, a special purpose entity incorporated in Cayman Islands. These aircraft and a spare engine have been delivered during the current quarter. The guaranteed lenders of the financing are Citibank and DVB Bank. The salient features of the lease are as follows:

Discount rate - aircraft and spare engines 3 months LIBOR

Lease period - aircraft 4 basis point

Lease period - spare engines 144 months

Security deposit (Rupees in thousand) 96 months

459,000

Bargain purchase option can be exercised at the end of the lease period.

7.5 The salient features of the lease are as follows:

Discount rate 7.71% to 13.89% 7.71% to 13.89% Lease period 48 to 60 months 48 to 60 months

Security deposit (Rupees in thousand) 1,039 1,039

Bargain purchase option can be exercised at the end of the lease period.

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8. TRADE AND OTHER PAYABLES

```
| | MAR - 2005 (Rupees in thousand) | DEC - 2005 |
|---|---|
| Trade creditors | | |
| Goods | 2,001,326 | 2,305,947 |
| Services | 1,468,446 | 1,459,751 |
| Airport related charges | 557,690 | 625,747 |
| | 4,028,452 | 4,395,455 |
| Accrued liabilities | 2,176,591 | 2,031,198 |
| Advance against transportation (uneamed revenue) | | |
| Normal | 4,098,771 | 4,686,860 |
| Hajj | | 1,476,107 |
```

```
| | 4,099,771 | 6,163,087 |
| Advance from customers | 342,506 | 390,521 |
| Payable to employees' provident fund | 97,394 | 91,052 |
| Unclaimed dividend | | |
Ordinary shares | - | - |
| Preference shares | 3,297 | 3,297 |
| | 3,297 | 3,297 |
| Collection on behalf of others | 554,460 | 785,719 |
| Custom and central excise duty | 696,926 | 777,045 |
| Capital value tax | 24,105 | 47,225 |
| Stamp duties | 9,910 | 8,641 |
| Private tax deducted at source | 28,218 | 34,528 |
| Provision for construction of University Road, Karachi | 100,000 | 100,000 |
| Short term deposit | 153,863 | 137,229 |
| Liabilities acquired from subsidiaries - net | 18,690 | 18,690 |
| | 12,535,085 | 14,983,921 |
9. SHORT TERM BORROWINGS - secured
| Financier | Security | Repayment period | Mark up |
|---|---|
| United Bank Limited Dubai | First Part Passu Charge over present and future current assets | 1 year |
LIBOR +2% | 352,075 |
| National Bank of Pakistan | First Part Passu Hypertension Charge over Slocks & Trade debts | 1.5 years
| KIBOR +1.25% | 575,000 |
United Bank Limited | First Part Passu Hypertension Charge over Slocks & Trade debts | 1 year |
KIBOR +1.25% | 519,295 |
| Habib Bank Limited | Foreign currency deposit | 3 - 12 months | KIBOR + 0.5% | 50,000 |
| Habib Bank Limited | First Part Passu Hypertension Charge over Trade debts | 6 months | KIBOR +
1.25% | 344,126 |
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National Bank of Pakistan Foreign currency deposit 6 months KIBOR + 0.75% 310,321
Syndicate financing by United Bank Limited - Bahrain; Habib Bank Limited - London; Standard Chalance Bank Dubai and National Bank of Pakistan Bahrain First Part Passu Hypertension Charge over current assets and GoP Guarantee 3 - 12 months LIBOR + 0.6% to 2.25% 1,956,217
National Bank of Pakistan - Bahrain GoP Guarantee 6 months LIBOR + 0.6% 4,236,715
8,020,774 362,075
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10. CONTINGENCIES AND COMMITMENTS
10.1 Contingencies
10.1.1 Civil Aviation Authority (CAA), Pakistan has claimed additional amounts aggregating to Rs. 3,819 million (2005: Rs. 3,819 million) in respect of rent and allied charges, landing and housing charges, aviation security and bay charges, interest/surcharge etc. The matter has been referred to Ministry of Defence through which a reconciliation and settlement exercise is currently in progress. The management considers that no additional liability of material amount is likely to arise as a result of such exercise. Accordingly, no provision in this respect has been made in these financial statements.
10.1.2 There has been no change in the status of other contingencies as disclosed in the annual financial statements of the Corporation for the year ended December 31, 2005.
10.2 Commitments
10.2.1 Commitments for purchase of aircraft amounted to Rs. 43,517 million (2005: Rs. 60,613 million).
10.2.2 Commitments for capital expenditure amounted to Rs. 1.1 million (2005: Rs. 1.1 million).
10.2.3 Outstanding letters of credit amounted to Rs. 117 million (2005: Rs. 127 million).
10.2.4 Outstanding letters of guarantee amounted to Rs. 151 million (2005: Rs. 145 million).

10.2.5 Commitment in respect of construction of University Road, Karachi amounted to Rs. 200 million. (2005: Rs. 200 million).
10.2.6 Rentals under operating lease commitments amounted to Rs. 488.25 million (2005: Rs. 758.89 million).
PIA
Pakistan International
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11 TURNOVER - net
MAR - 2006
(Rupees in thousand)
MAR - 2005
Passenger
Cargo
Excess baggage
Charter
Engineering services
Handling and related services
Mail
Others
14,579,665
1,196,377

215,387
118,764
186,697
221,650
71,599
247,664
16,839,703
14,290,259
1,008,390
253,786
85,423
62,497
134,589
88,591
203,517
16,127,152
12 COST OF SERVICES - others
Salaries, wages and allowances
Welfare and social security costs
Retirement benefits
Compensated absences
Legal and professional charges
Stores and spares consumed
Maintenance and overhaul
Flight equipment rental
Landing and handling

Passenger services
Crew layover
Staff training
Utilities
Communication
Insurance
Rent, rates and taxes
Repair and maintenance
Printing and stationery
Amortization
Depreciation
Others
1,387,212
69,372
141,655
4,691
17,106
627,417
1,308,534
1,144,446
2,033,859
644,638
462,912
22,614
1,243
13,623
253,288
67,940

30,359

16,255

388

658,798

47,849

8,964,089

1,364,800

76,713

76,547

4,680

295

726,120

990,207

667,916

1,776,576

543,475

397,686

26,651

1,103

4,943

311,630

72,598

20,098

13,940

999,989

47,503

8,123,470

13 FINANCE COST

Mark-up on long term finance under mark-up arrangements
Profit on TFCs
Interest on obligation under finance leases
Mark-up on long term murabaha finance
Mark-up on short-term borrowing
Arrangement, agency and commitment fee
Bank charges, guarantee commission and other related charges
82,398
351,581
326,766
26,617
77,795
30,114
10,838
906,109
65,794
298,649
208,670
32,290
35
19,712
6,192
631,342

Pakistan international
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14. CASH GENERATED FROM OPERATIONS
MAR - 2006
(Rupees in thousand)
MAR - 2005
(Loss)/profit before tax
Adjustments for:
Depreciation Cain an disposal of fixed assets
Gain on disposal of fixed assets
Amortization
(Reversa)/provision for slow moving stores and spares
Exchange gain on accrued interest
Provision for employees' benefits
Finance cost
Interest income on advances to an associated company
Profit on bank deposits
Working capital changes
(Increase) in stores and spares

(Increase) in stores and spares
Increase in trade debts
(Increase)/Decrease in advances
Increase in trade deposits and prepayments
Increase in other receivables

Increase in trade and other payables

Cash generated from operations

(2,996,236)
188,259
732,558
1,077,328
(1,431)
7,017
1,169
-20,000
(12,632)
227,283
25,750
906,109
631,342
(69,499)
(75,760)
(35,172)
(1,242,002)
1,868,088
(58,729)
(4,153)
(819,916)

13,446

(653,702)

(60,417)

(78,874)
(7,374)
(499,789)
(131,925)
(2,414,998)
(3,276,043)
(4,030,723)
(4,059,751)
(5,272,725)
(2,191,563)
15. GEOGRAPHICAL SEGMENTS
Revenue analysis
USA/Canada
Europe
Middle East/Africa
Asia (excluding Pakistan)
Pakistan
1,365,226
3,973,962
2,612,147
925,761
8,062,607
16,539,703

1,139,109

```
3,771,803
2,157,946
889,712
8,168,582
```

16,127,152

The analysis of turnover by origin is derived by allocating revenue to the area in which the sale was made.

Analysis of net assets

The major revenue earning assets comprise the aircraft fleet, all of which are registered in Pakistan. Since the fleet of the Corporation is employed flexibly across its worldwide route network, there is no suitable basis of allocating such assets and related liabilities to geographical segments.

PIA

Pakistan International

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16. RELATED PARTY TRANSACTIONS

The transactions with related parties, other than those relating to issuance of tickets at concessional rates to employees and directors according to terms of employment/regulations and those not mentioned elsewhere in these financial statements are as follows:

```
| MAR - 2005 (Rupees in thousand) | MAR - 2005 | |
|---|---|---|
| Recovery of advances from PIAIL | 179,550 | - |
| Interest on advances to PIAIL | 67,998 | 72,540 |
| Catering services from Sky Rooms (Private) Limited | 21,069 | 17,883 |
```

Contribution to retirement funds 82,333 147,879
The Corporation's sales of transportation services to subsidiaries and associates are not determinable.
17. AUTHORIZATION OF FINANCIAL STATEMENTS
These financial statements were authorized for issue in the Board of Directors meeting held on April 28, 2006.
18. GENERAL
18.1 The information as to the available capacity and utilization thereof during the quarter has been disclosed in the statistics annexed to the financial statements.
18.2 The US\$ amounts in balance sheet, profit and loss account and cash flow statement have been translated into US\$ at the rate of Rs. 60.05 = US\$ 1 solely for convenience purposes.
18.3 Certain comparative figures have been reclassified and re-arranged for the purpose of comparison.
Tariq Kirmani
Chairman & Chief Executive
Asad Ali Khan
Director
15 Interim Report 1st Quarter 2006
Quarterly Summary
2006

1st Quarter
2005
1st Quarter
2004
1st Quarter
2005
1st Quarter
2004
1st Quarter
Traffic Operations
Available Sear Kilometers (million)
International
4,209
3,694
3,631
4,378
4,370
3,460
Domestic
648
627

629
627
678
Најј
882
1,271
- 661
1,204
Total
6,740
5,592
4,229
5,007
5,988
5,432
Revenue Passenger Kilometers (million)
International
2,953
2,731
2,636
3,474
2,640
2,635
Domestic
466
390
427

530 488 441 Најј 461 639 - 352 663 Total 3,899 3,760 3,063 4,004 3,680 3,739 Sear Factor (%) International 70.16 73.93 72.60 79.35 64.99 76.16 Domestic 71.85 82.20 71.40

84.29

52.64
65.04
Најј
51.13
50.26
- 50.04
51.24
Total
67.40
67.24
72.43
79.97
61.46
68.63
Available Freight Tome Kilometers (million)
International
126
138
140
152
156
147
Domestic
20
22
22

24
20
Total
146
190
162
176
180
167
Revenue Freight Tome Kilometers (million)
International
83
93
88
107
93
72
Domestic
9
9
9
11
11
9
Total
92
92

97
118
104
81
Load Factor (%)
International
66.87
60.14
62.86
70.39
59.62
48.98
Domestic
45.00
40.91
40.91
45.83
45.63
45.00
Total
53.01
57.50
59.88
67.05
57.78
48.50

Financial

()
Rupees in million
Operating Revenue
16,840
16,186
13,840
15,981
18,067
14,593
Operating Expenses
19,951
15,484
15,029
17,325
19,228
12,679
Operating profit/(loss)
(2,111)
692
(1,189)
(1,344)
(1,161)
(1,915)
Profit/(loss) before taxation
(2,296)
168
(1,870)
(1,604)
(1,227)

1,399
Profit/(loss) after taxation
(3,080)
19
(2,089)
(1,023)
(1,319)
833
Fixed Assets
67,219
50.150
50,582
51,253
51,376
45,463
Current Assets
12,865
14,956
15,965
13,014
12,757
22,327
Current Liabilities
30,497
15,805
17,979
19,783
21,237
17,277

Long-term Debts
51,938
40,964
40,409
38,796
38,099
42,291
Net Worth
7,345
13,445
11,372
10,343
10,446
7,472
Jet Fuel Prices (Fts. Per US Gallen)
113.88
82.48
102.67
111.39
102.05
58.55
PIA
Palestan International
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PIA

Pakistan International

Come Fly With Us

PIA Head Office,

Karachi Airport, Pakistan.

Tel: 457-2011, Fax: 457-0419