



CLEARVUE TECHNOLOGIES LIMITED

Annual General Meeting Investor Briefing

30 November 2023

ENERGY EFFICIENT | ENERGY GENERATING | CLEAR GLASS

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Observations from the new CEO

Martin Deil
Chief Executive Officer



Business update – key takeaways



BENEFIT FROM INDUSTRY EXPERIENCE

Circa 100 plus years of
façade industry experience
has been injected into the
company

GEN-2 RESULTS POSITION THE COMPANY FOR GROWTH

Building and Construction
Authority (BCA) results
validate R&D strategy

Plus: façade solution
provides a path for net
zero buildings

MASS PRODUCTION CAPABILITY VALIDATES BUSINESS PLAN

Our ability to be
incorporated into existing
fabrication lines is a
competitive advantage

POSITIONED FOR GROWTH

Corporately and
operationally –
preparations for growth
have been actioned

Observations from the new CEO

What is important:



A global company footprint represents a large opportunity



BCA testing results & mass production capability are defining for the company



Process and sales focus – getting ready for scale



Listen to what the consumer is saying

The business today – key themes

Testing and certification is expensive but absolutely necessary

Emphasis on the US market is starting to be realised –
global opportunity is only beginning to be appreciated

Segmented revenue streams will drive long-term growth

Transition from R&D to commercialisation –
new skill sets and internal discipline required

Business model lends to fast geographic expansion



Cannot overstate the importance of the ASX Announcement 4th September 2023 “Mass Scale Manufacturing”

Fast, scalable deployment across existing (or legacy) glass fabrication lines is achievable across the globe

UNITED STATES

- ❑ US scaled manufacturing is now within reach
- ❑ Pre-sales conversations are encouraging
- ❑ Policy settings remain accommodative at Federal and State Level
- ❑ Refocus on OTC market

ASIA/MIDDLE EAST/AFRICA

- ❑ Recognition of the true potential of the region
- ❑ Company will allocate additional resources over time to capitalise on opportunities
- ❑ Expect more licensees over the next 12 months

UK/EUROPE

- ❑ Emphasis on demonstration and lighthouse projects
- ❑ Accommodative policy settings play well for commercialisation
- ❑ Pre-sales conversations growing

AUSTRALIA

- ❑ The market is playing policy catchup, but change is coming quickly
- ❑ Manufacturing setup will be a priority
- ❑ Patient business development activities are likely to bear fruit over the next 12 months

Observations of market – “Timing is Everything”

ClearVue Technology meets changes in policy, governance, and buying behaviour



GOVERNMENT / POLICY SETTERS

Fills void on how to achieve net zero policy agenda
Meets citizens' expectations to address climate change



COMPANIES / ORGANISATIONS

Mechanism to meet current and future building compliance obligations
Likely to meet ESG mandate requirements – green building



COMMUNITY

Ego “doing my bit for the environment”
Meets purpose/function

Validation: BCA, why are we so excited?



Façade engineers' major pain point is Thermal Performance

BCA results validate ClearVue^{PV} in three ways:

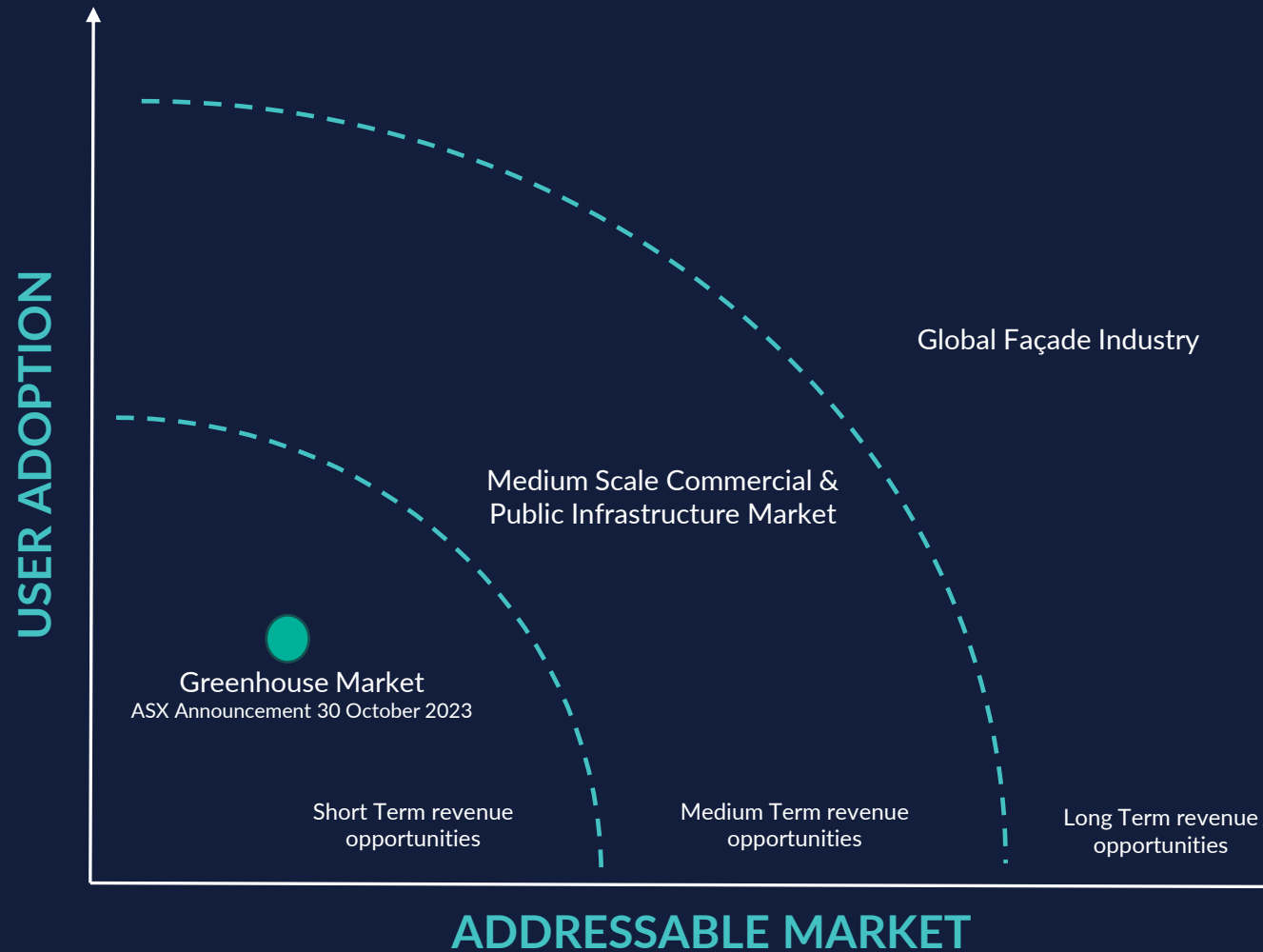
1. Energy generation is in line with expectations
2. 22.8% reduction in cooling load – exceeded expectation
3. 29.4% improvement in glare probability – exceeded expectation

Leads to a better carbon outcome for the project

Hypothetical example: large public project

| OUTCOME | VALUE |
|--|----------------------|
| Total energy consumed p.a. | 300,000 MWh |
| % of energy used for cooling | 65% |
| Implied energy use for cooling | 195,000 MWh |
| ClearVue ^{PV} solar control benefit | 22.8% |
| ClearVue ^{PV} cooling energy saving | 44,460 MWh |
| Monetary savings assuming \$250 MWh | \$11.12 million p.a. |
| Plus: ClearVue ^{PV} IGU autonomous energy | + energy generation |
| Plus: Reduction of carbon footprint | by 195,000 MWh |
| Plus: Improved tenant comfort (glare) | Happier tenants |

Commercial acceptance will take time



Pragmatic
commercialisation
approach

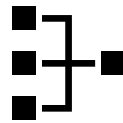
Focus on process to drive shareholder value

We will instil discipline across all elements of the business as we move to commercialisation



CUSTOMER CENTRIC

How do we help our licensees sell product



SYSTEMISE

Online support tools for sales process



LEARN TO SAY NO

Bring everything back to licensee and shareholder value



TRAIN THE TRAINER

We need to be educators
ClearVue should have a low head count

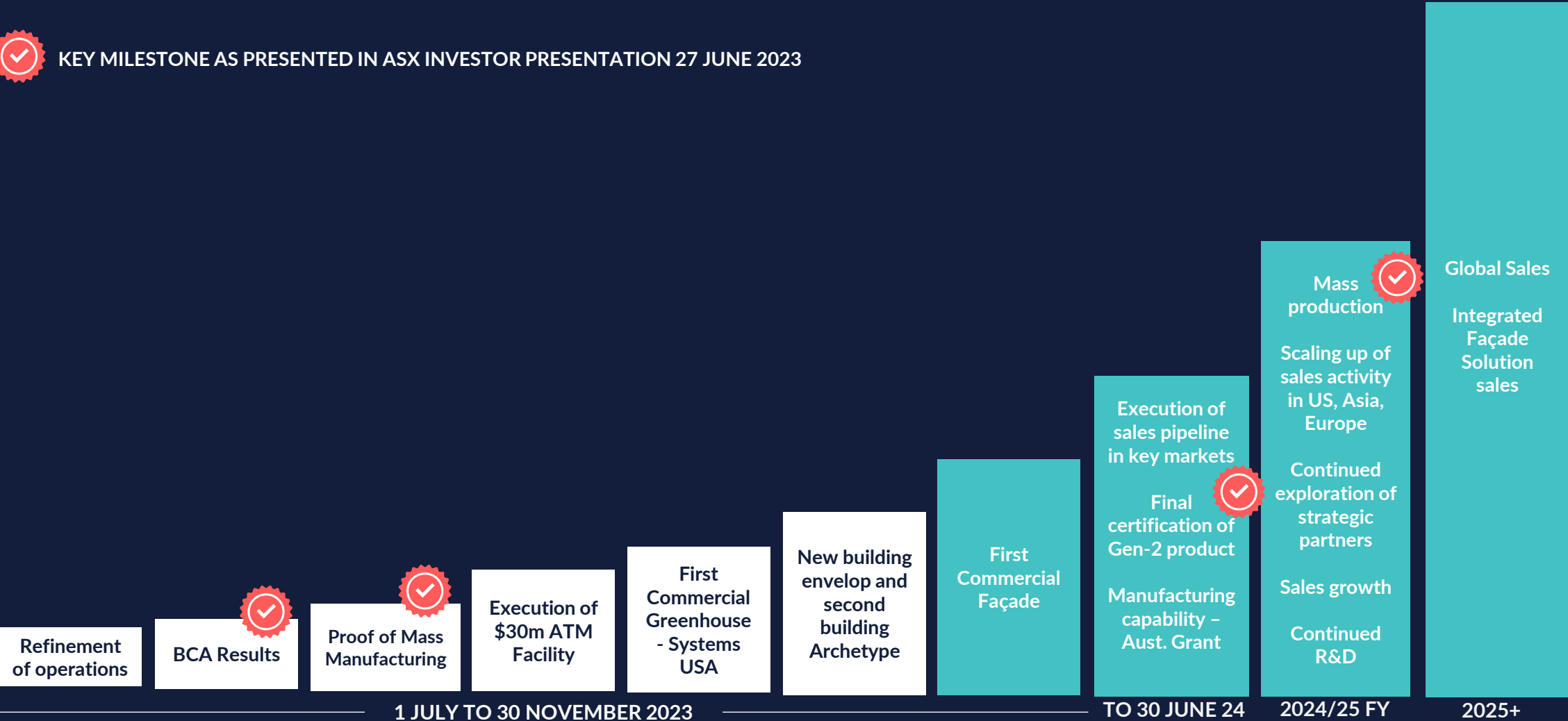
ClearVue value stack remains true



Momentum is building



KEY MILESTONE AS PRESENTED IN ASX INVESTOR PRESENTATION 27 JUNE 2023



Outlook for the next 12 months

The Board is aware of capital requirements

Build a solid foundation first in key markets with fully certified products

Process is “everything” in delivering customer and shareholder value

Managed sales growth to allow sales and logistics capabilities to mature

Maintain focus on R&D



8G Solutions' Partnership With ClearVue

Charles “Chuck” Mowrey

Non-executive Director of ClearVue Technologies
Founder and CEO of 8G Solutions



Who are 8G Solutions



OUR COMPANY

Façade specialists in **energy efficient glazing solutions**

4 states and growing

150+ staff

Focus on value, not low bid

AMBITIOUS PLANS

We are developing a portfolio of high-end energy-efficient glazing solutions like ClearVue, LuxWall, Inovues.

HOW WE MEET THE INDUSTRY EXPECTATIONS

ClearVue: energy generation + solar control

LuxWall: low thermal conductivity vacuum IGUs for energy savings

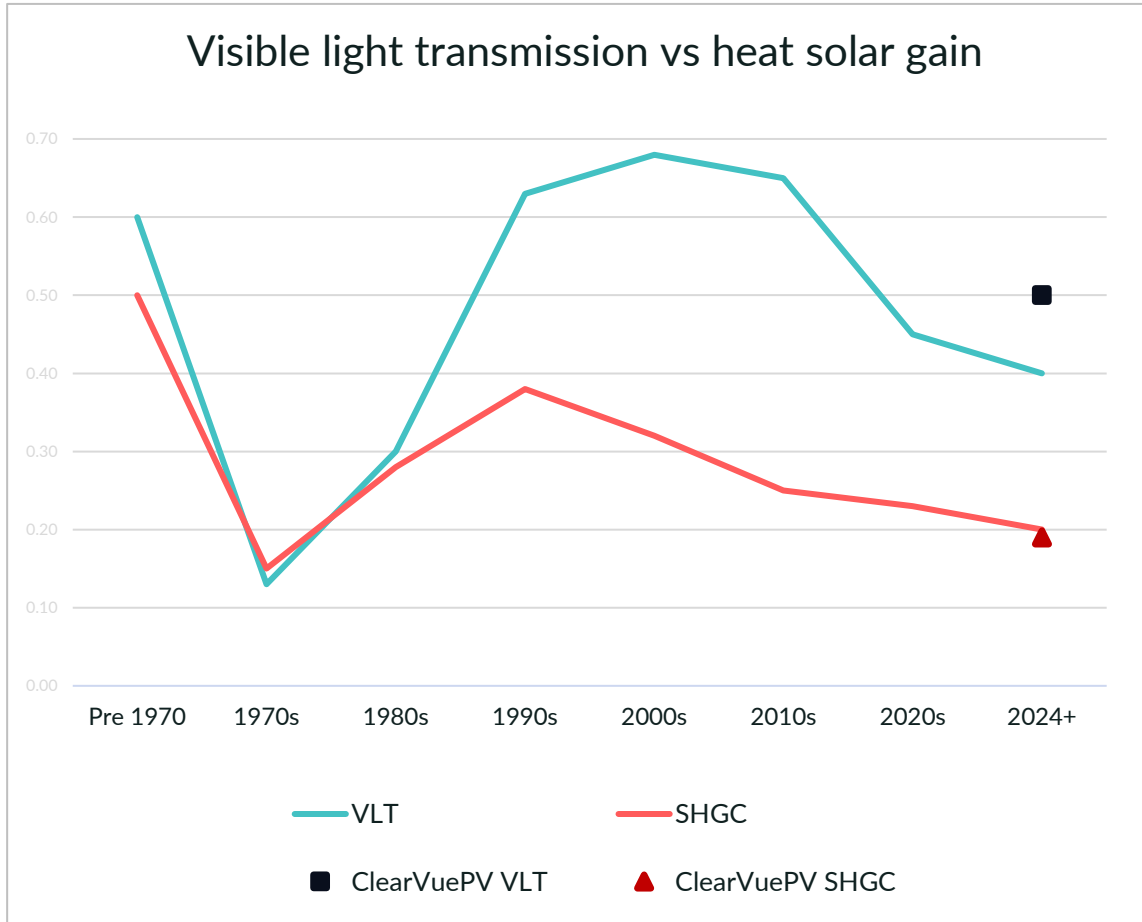
Inovues: retrofit adaptive glazing system

LED BY CHARLES MOWREY

5 decades of experience in the commercial glass and glazing industries, 35 years at CEO & board level.

Recognized for leading energy efficiency, Net Zero, vacuum insulation glass (VIG) and dynamic glazing since 2000.

ClearVue^{PV} is significant regardless of government incentives



- ❑ US 1970's Energy Crisis
 - Stop heat gain at all cost*
 - Heavily tinted glass (GL14)
 - Reflective "mirror" coatings
- ❑ US 1980's-90's
 - Let in light but not heat*
 - Low emissivity coatings
 - Light silver sputter coating on glass. Single layer /Double layer/ Triple Layer over 20 years
- ❑ US 2000-2010's
 - More light, less heat*
 - Low E improved
 - Post temperable from float glass (PPG/Vitro, Guardian)
- ❑ 2020
 - Give Up Light Transmission*
 - More tints
 - Lower vision-to-wall ratio
 - Dynamic tinting (EC)
- ❑ 2024+
 - Keep light, stop heat, generate power*
 - ClearVue^{PV}

ClearVue^{PV} promotion in the next 12 months



| Key audience | Value proposition | To-do items |
|---|--|--|
| OWNER | Net Zero Lower carbon Easier retrofit Value Payback Tax credits | Sales process targeting select owners, developers, property managers |
| ARCHITECT | Mechanical / HVAC Improved vision glass to wall ratio Aesthetics (solar boarder, vacuum cap) | AIA events “Lunch and learn” series U-value, SHGC |
| CONTRACT GLAZIER/ GENERAL CONTRACTOR | Technical (framing pocket, wiring, inverters) Healthy markups Renovation potential New construction potential | Education and training Pricing structure Schedules Capacity |



Q & A





ClearVue^{PV}

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