

Sheet 1

Sub-Catego..	Order Date									
	January	February	March	April	May	June	July	August	Septem..	October
Accessories		-2%	63%	-9%	21%	-7%	92%	-28%	101%	-48%
Appliances		55%	37%	-10%	25%	-1%	-49%	242%	-22%	-10%
Art		22%	17%	85%	-7%	-1%	-7%	-18%	117%	-47%
Binders		-65%	228%	-4%	-31%	45%	-36%	139%	83%	-52%
Bookcases		-69%	346%	-36%	33%	45%	-6%	-35%	316%	-65%
Chairs		-33%	181%	-13%	40%	-17%	7%	-20%	181%	-53%
Copiers		-100%		-85%	374%	-95%	987%	-41%	80%	259%
Envelopes		-11%	148%	-43%	16%	-53%	134%	-42%	210%	-36%
Fasteners		82%	-6%	73%	-58%	6%	57%	34%	67%	-20%
Furnishings		-42%	123%	46%	-9%	-14%	28%	-47%	193%	-54%
Labels		45%	213%	-54%	101%	40%	40%	-48%	71%	-17%
Machines		25%	290%	-48%	-38%	8%	-67%	54%	321%	-60%
Paper		24%	123%	-37%	57%	8%	-38%	56%	64%	-53%
Phones		-33%	217%	-38%	38%	8%	-9%	16%	37%	-30%
Storage		-34%	142%	7%	-7%	27%	-33%	42%	66%	-42%
Supplies		-93%	3,576%	-42%	-81%	10%	596%	-90%	644%	-87%
Tables		-61%	301%	-41%	-6%	77%	-38%	66%	16%	3%

% Difference in Sales broken down by Order Date Month vs. Sub-Category.

Sheet 1

Sub-Catego..	Order Date	
	Novem..	Decemb..
Accessories	101%	8%
Appliances	107%	-13%
Art	106%	-8%
Binders	15%	53%
Bookcases	186%	-53%
Chairs	98%	20%
Copiers	-59%	24%
Envelopes	107%	-15%
Fasteners	69%	-20%
Furnishings	208%	-15%
Labels	48%	-26%
Machines	219%	-55%
Paper	152%	-11%
Phones	112%	-31%
Storage	115%	-17%
Supplies	61%	226%
Tables	64%	18%

% Difference in Sales broken down by Order Date Month vs. Sub-Category.