

Harish Reddy Goluguri

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SUMMARY

Senior Financial Analyst with a Master's in Finance and **5+ years** of experience in **Corporate Finance, Valuation, and Strategic Planning**. Expert in operationalizing financial strategy, having managed **\$70M+** budgets and optimized **SAP S/4HANA** workflows to achieve **97% forecast accuracy**. Proven track record of unlocking **\$6M** in liquidity through working capital improvements and deploying **Python** automation to reduce reporting cycle times by **65%**. **Bloomberg Certified** professional with advanced technical proficiency in **DCF & LBO modeling, Equity Valuation, Capital Structure Analysis**, and **complex scenario modeling** to optimize strategic capital allocation.

EXPERIENCE

Fact Finders Pro
Investor Relations & Strategy Analyst

Seattle, WA, USA
October 2025 - Present

- Partnered with CEO to structure \$1.5M capital roadmap, modeling equity dilution to target a \$10M–\$12M valuation via sensitivity analysis.
- Engineered VC & Berkus valuation models to stress-test 5 pricing tiers, optimizing subscription strategy for \$300k Year-1 ARR.
- Synthesized 10+ weekly market KPIs to construct "Go-to-Market" thesis, engaging pipeline of 25+ Angel Investors and VCs.

Georgia State University
Graduate Research Assistant - Department of Finance

Atlanta, GA, USA
August 2024 - August 2025

- Investigated ESG metrics across 50+ U.S. firms using WRDS, Bloomberg BQL, and Python, enhancing model predictive accuracy by 18%.
- Curated 7 interactive Power BI dashboards simulating ESG investment strategies, reducing scenario turnaround time by 50%.
- Delivered 9 ESG research presentations and mentored 16 undergrad cohorts, improving capstone quality by 45% in modeling and analytics.

Portfolio Management Group
Investment Analyst

Atlanta, GA, USA
January 2025 - May 2025

- Constructed 9 GAAP-aligned DCF and comps models, boosting pitch accuracy by 30% and accelerating investment committee approvals.
- Researched 30+ U.S. equities using Bloomberg and WSJ, driving \$500K+ weekly reallocations and generating 3% alpha over benchmark.
- Developed 3 Python equity screeners and ranking filters, reducing research time by 60% and boosting weekly idea generation by 65%.

ANTLON (Construction & Infrastructure)
Senior Financial Analyst

Hyderabad, AP, India
November 2022 - December 2023

- Led 4-person team to reengineer \$70M+ SAP S/4HANA budget, achieving 97% forecast accuracy and cutting delays by 65%.
- Negotiated milestone payouts via SAP TRM, optimizing Cash Conversion Cycle to boost liquidity 22% for capital efficiency and ROI.
- Deployed a Power BI cost-control dashboard with real-time vendor data, driving decisions that slashed overruns by \$4.2M across 9 builds.
- Executed Monte Carlo cash flow simulations in Python, freeing \$6M in trapped working capital for reinvestment in high-ROI green projects.

ANTLON (Construction & Infrastructure)
Financial Analyst

Hyderabad, AP, India
October 2021 - November 2022

- Built WBS-based budget templates in Excel + SAP ECC, aligning KPIs across teams and cutting reconciliation time by 60%.
- Designed IRR/NPV models with sensitivity analysis for a \$48M+ portfolio of 27 builds, cutting approvals by 30% and securing capital.
- Leveraged Tableau to detect \$2.1M in procurement leakage across contracts, spearheading renegotiations that cut material costs by 12%.
- Engineered 12-month rolling liquidity models in Power Query, optimizing debt service timing to save \$1.7M in interest expense.

NETI AMARAVATHI (Media & Publishing)
Finance Intern

Rajahmundry, AP, India
April 2020 - September 2021

- Conducted forensic audits of 25+ print & distribution centers in Tally, uncovering inefficiencies that cut overheads 18% and saved \$1.2M.
- Managed \$3M+ in media production budgets via Excel to ensure 100% compliance with paper vendor contracts and streamline payments.
- Synthesized variance reports for regional publishing operations, enhancing forecast precision by 25% to support strategic cost reduction.

SKILLS

- Financial:** DCF/LBO Modeling, GAAP/SOX Compliance, Treasury Liquidity, WBS Budgeting, ESG Integration, Variance Analysis.
- Technical:** Power BI, Bloomberg Terminal (BQL), Tableau, SAP (S/4HANA, TRM, ECC), WRDS, Python, Tally ERP, SQL
- Advanced Excel:** VBA/Macros, Power Query, Index-Match, Sensitivity Analysis, Dynamic Dashboards, Scenario Modeling

EDUCATION

Georgia State University
Master's, Finance

August 2024 - August 2025
GPA: 3.64

Bharath University
Bachelor's, Business Administration

July 2018 - May 2021
GPA: 8.04

AWARDS

ALL ROUNDER 2025 - GEORGIA STATE UNIVERSITY (*Presented for academic excellence, leadership, and campus contribution.*)

EMPLOYEE OF THE YEAR 2023 - ANTLON (*Recognized for top leadership and setting elite benchmarks in digital financial reporting.*)

CERTIFICATIONS

- Series 65 - **NASAA** (*Scheduled Feb 2026*)
- Securities Industry Essentials® (SIE) - **FINRA**
- Graduate Certificate in Fintech Innovation - **GEORGIA STATE UNIVERSITY**
- Financial Modeling & Valuation Analyst - **CFI**
- Capital Markets & Securities Analyst - **CFI**
- Financial Planning & Wealth Management Professional - **CFI**
- Bloomberg Terminal Certification (4x) - **Bloomberg** (Market Concepts, ESG, Finance Fundamentals, Spreadsheet Analysis)

PROJECTS

- **Comprehensive Financial Analysis & Valuation - Coty Inc.:** Executed a full-scale DCF and multi-criteria comps valuation for Coty Inc. (NYSE: COTY), delivering a Buy/Hold recommendation based on 5-year performance trends and sector benchmarks.
- **Central Bank Digital Currency (CBDC) Research - FinTech Capstone:** Assessed the feasibility of a U.S. CBDC by benchmarking global programmable blockchain models and proposing a regulatory framework; awarded **2nd Place** at GSU's 2025 FinTech Showcase.
- **Customer Churn Analysis for QNBT:** Architected a predictive model using Python, Power BI, and Tableau to identify churn drivers, proposing targeted engagement strategies modeled to improve customer retention by 15%
- **Quantitative Time-Series Analysis - Accenture Case Study:** Modeled 20+ years of equity data using regression and statistical testing to identify the limits of volume-based price prediction and the impact of market volatility.
- **Decentralized Governance & Cryptography Project:** Engineered a tamper-proof voting system using Ethereum smart contracts to explore the application of Zero-Knowledge Proofs (ZKPs) in secure, transparent financial systems.
- **Behavioral Analytics & Random Forest Classification:** Developed a Python-based machine learning model to classify behavioral archetypes, demonstrating proficiency in advanced predictive modeling and non-linear data sets.