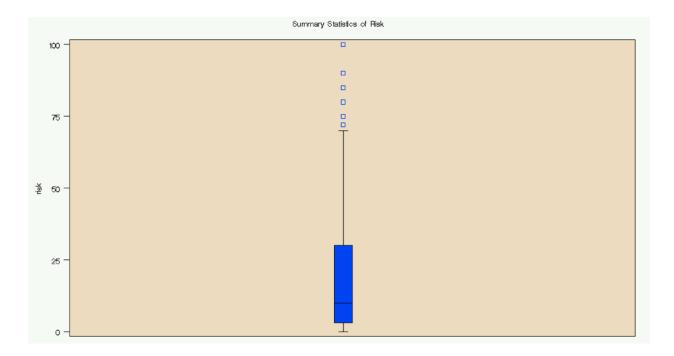
Jeremy Harper 27.02.2011

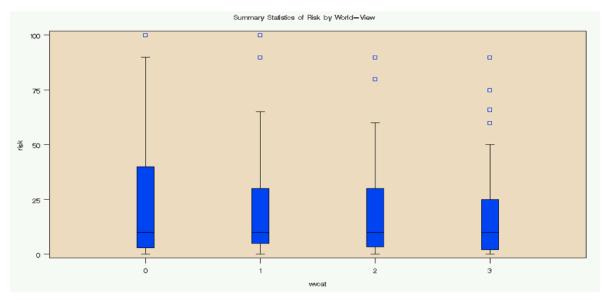
- 1. The current study was performed to measure risk-taking in a laboratory task. The psychology of risk is one that is important to many facets of human behavior and interaction, and is often cited as a possible factor in addiction. To better understand how humans evaluate and execute risky behaviors, we must figure out how different groups and ideologies play into this complex process. One can investigate if there are significant differences between groups, or do humans generally process risks in a similar fashion. It is possible that differing groups (e.g., gender or ethnic background) judge risks differently, and that one model may be inadequate for another group. I hypothesized that there will be significant differences between gender and ethnicity, but 'worldview' may not be a good measure of one's overall ideology, so it may not show significance.
- 2. The data was collected by administering a questionnaire that categorized the worldview, which was classified as individualistic, hierarchicalist, egalitarian, and unclassifiable. Basic demographics were also collected, including gender (0=Female, 1= Male), ethnicity (Caucasian [1], African-American [2], Mexican-American [3], and Taiwanese-American [4]), and age. Risk was measured on a 0-100 scale on a laboratory task which involved investing money in an ounce of silver. Gender, ethnicity, and worldview can be thought of as random effects, since we are attempting to generalize risk-taking behaviors to the greater population. The participants in this study are taken as representatives of the population, and we are assuming that we can make meaningful interpretations between groups that will apply to all people. The data is from http://www.stat.ucla.edu/projects/datasets/risk proj.txt, and was previously analyzed by comparing subjective and objective measures of risktaking, but was not analyzed in the way presented here. See "Evaluating the Simplified Conjoint Expected Risk Model: Comparing the Use of Objective and Subjective Information", Carlstrom et al. (2000) for more information on their
- 3. Presented below are the summary statistics for risk, and risk by gender, worldview, and ethnicity. The range of risk runs from 0 to 100, with the mean around 21. From the box-plot, we can identify six possible outliers, but I do not think they should be of concern since they reflect an individual's risk score and not an artifactual anomaly.

| | Summary | y Statistic | s of Risk | |
|------------|------------|-------------|-----------|-------------|
| Mean | Std Dev | N | Minimum | Maximum |
| | | | | |
| 20.7906574 | 23.5830209 | 578 | 0 | 100.0000000 |



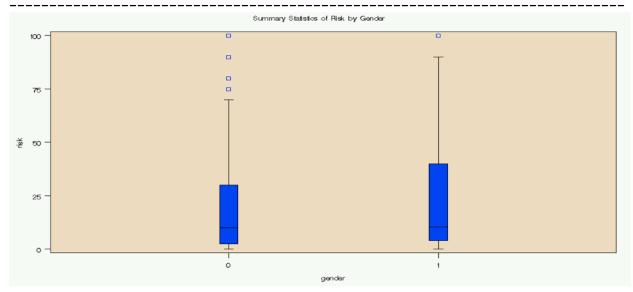
For risk by worldview, the means are generally centered around 20, the ranges are very similar across the groups, and the standard deviations for all world-views fall roughly between 20 and 25. There are many more unclassifiable observations than any other worldview, which may be of concern.

| WVC | at | Obs | Summary Statis Mean | tics of Risk by Std Dev | World-View N | Minimum | Maximum |
|-----|-----|-----|------------------------|----------------------------|-----------------|---------|-------------|
| 0 | 384 | | 22.0388889 | 24.8051715 | 360 | 0 | 100.0000000 |
| 1 | 51 | | 22.3125000 | 25.8169961 | 48 | 0 | 100.0000000 |
| 2 | 98 | | 18.0978261 | 19.7217233 | 92 | 0 | 90.0000000 |
| 3 | 78 | | 17.2692308 | 20.0600871 | 78 | 0 | 90.0000000 |



With gender by risk, again we don't observe any strikingly noticeable differences.

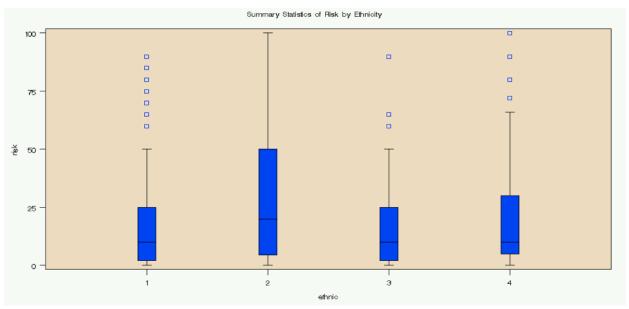
| gend | er Obs | Summary Sta Mean | tistics of Risk Std Dev | by Gender N | Minimum | Maximum |
|------|--------|---------------------|----------------------------|----------------|---------|-------------|
| 0 | 385 | 19.0222222 | 22.3642810 | 360 | 0 | 100.0000000 |
| 1 | 226 | 23.7110092 | 25.2508880 | 218 | 0 | |



For ethnicity, it looks like group 2 may differ from the other groups, as the group mean and standard deviation are larger than the other three groups. Groups 1, 3, and 4 do not appear to differ much though. Also, there are no outliers in group 2, even up to the maximum risk (i.e, 100), while the other three groups have at least three outliers each.

Summary Statistics of Risk by Ethnicity

| an Std Dev | N | Minimum | Maximum |
|-----------------------------|--|--|--|
| 5092715 22 . 0958438 | 151 | 0 | 90.0000000 |
| 3046875 28.7819822 | 128 | 0 | 100.000000 |
| 19.6207604 | 135 | 0 | 90.0000000 |
| 3902439 22.1932428 | 164 | 0 | 100.000000 |
| 1 | 5092715 22.0958438 3046875 28.7819822 1037037 19.6207604 | 22.0958438 151 3046875 28.7819822 128 1037037 19.6207604 135 | 5092715 22.0958438 151 0 3046875 28.7819822 128 0 1037037 19.6207604 135 0 |



4. I analyzed the data using a Factorial ANOVA. First, I entered all three variables (gender, worldview, ethnicity) into the model to examine any main effects or two- or three-way interactions.

| | | Sum of | | | |
|-----------------|------|---------------|-------------|--------|----------|
| Source | DF | Squares | Mean Square | F Valu | e Pr > F |
| Model | 31 | 33353.3872 | 1075.9157 | 2.04 | 0.0009 |
| Error | 546 | 287550.2824 | 526.6489 | | |
| Corrected Total | 577 | 320903.6696 | | | |
| | | | | | |
| ethnic | 3 | 3875.37629 | 1291.79210 | 2.45 | 0.0625 |
| gender | 1 | 988.12340 | 988.12340 | 1.88 | 0.1713 |
| wvcat | 3 | 1337.06118 | 445.68706 | 0.85 | 0.4690 |
| gender*ethnic | 3 | 886.17240 | 295.39080 | 0.56 | 0.6410 |
| wvcat*ethnic | 9 | 5809.74062 | 645.52674 | 1.23 | 0.2763 |
| gender*wvcat | 3 | 899.56182 | 299.85394 | 0.57 | 0.6354 |
| gender*wvcat*et | hnic | 9 12251.35049 | 1361.26117 | 2.58 | 0.0064 |

While the overall model and gender*worldview*ethnic interactions are significant, the rest of the main-effects and interactions are non-significant. From the resulting Tukey test, I discovered that there were no differences between world-views. Following this, I decided to remove worldview from the ANOVA to further tease out the differences between groups.

Difference

Simultaneous

| wvcat | Between | 95% Conf. | idence |
|------------|---------|-----------|--------|
| Comparison | Means | Limits | |
| | | | |
| 1 - 0 | 0.274 | -8.814 | 9.361 |
| 1 - 2 | 4.215 | -6.315 | 14.744 |
| 1 - 3 | 5.043 | -5.806 | 15.892 |
| 0 - 1 | -0.274 | -9.361 | 8.814 |
| 0 - 2 | 3.941 | -2.968 | 10.850 |
| 0 - 3 | 4.770 | -2.616 | 12.156 |
| 2 - 1 | -4.215 | -14.744 | 6.315 |
| 2 - 0 | -3.941 | -10.850 | 2.968 |
| 2 - 3 | 0.829 | -8.274 | 9.931 |
| 3 - 1 | -5.043 | -15.892 | 5.806 |
| 3 - 0 | -4.770 | -12.156 | 2.616 |
| 3 - 2 | -0.829 | -9.931 | 8.274 |

When gender and ethnicity are entered into the model, the interaction between them is non-significant, but the main effects and model are highly significant. The next step was to remove the interaction and hopefully produce a better model.

| | | Sum of | | | |
|-----------------|-----|-------------|-------------|-------|------------|
| Source | DF | Squares | Mean Square | F Val | ue Pr > F |
| Model | 7 | 14964.0146 | 2137.7164 | 3.98 | 0.0003 |
| Error | 570 | 305939.6550 | 536.7362 | | |
| Corrected Total | 577 | 320903.6696 | | | |
| Source | DF | Type III SS | Mean Square | F Va | lue Pr > F |
| ethnic | 3 | 10930.15043 | 3643.38348 | 6.79 | 0.0002 |
| gender | 1 | 3505.06953 | 3505.06953 | 6.53 | 0.0109 |
| gender*ethnic | 3 | 1089.60690 | 363.20230 | 0.68 | 0.5666 |
| gender connic | 5 | 1000.00000 | 303.20230 | 0.00 | 0.5000 |

Once the gender*ethnic interaction was removed, the model reached maximum significance, and the main effect of both variables remained significant.

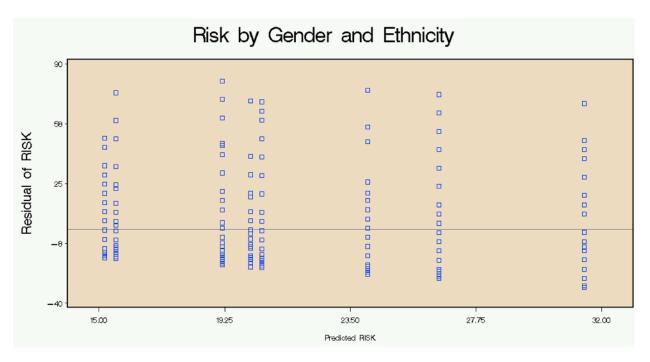
| | | Sum of | | | |
|-----------------|-----|-------------|-------------|------|-------------|
| Source | DF | Squares | Mean Square | F Va | alue Pr > F |
| Model | 4 | 13874.4077 | 3468.6019 | 6.4 | 47 <.0001 |
| Error | 573 | 307029.2619 | 535.8277 | | |
| Corrected Total | 577 | 320903.6696 | | | |
| | | | | | |
| Source | DF | Type III SS | Mean Square | F Va | alue Pr > F |
| | | | | | |
| ethnic | 3 | 10889.35391 | 3629.78464 | 6.77 | 0.0002 |
| gender | 1 | 3282.37486 | 3282.37486 | 6.13 | 0.0136 |

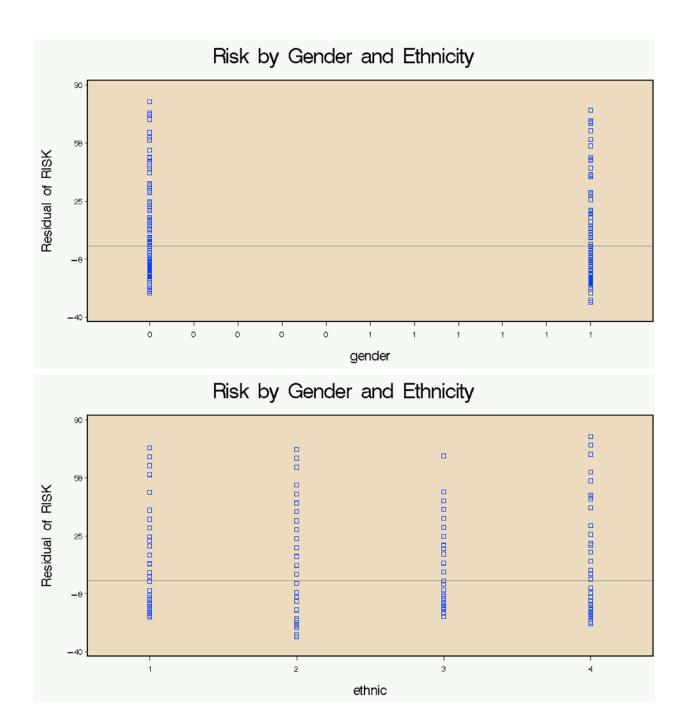
The Tukey test showed that there is a difference between genders, and that group 2 differed from all other groups, but there is no difference between the other groups.

| ethnic | Between | Simultane | ous 95% | |
|------------|----------|--------------|---------|-----|
| Comparison | Means Co | onfidence Li | nits | |
| 2 - 4 | 7.414 | 0.440 | 14.389 | *** |
| 2 - 1 | 10.695 | 3.590 | 17.801 | *** |

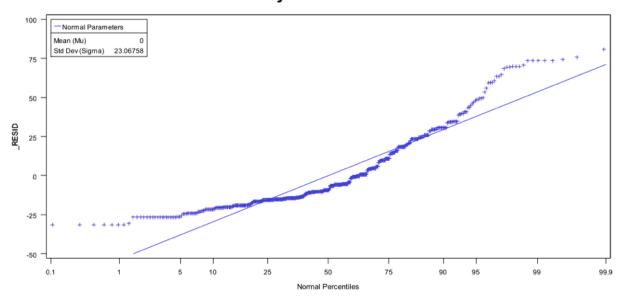
| 2 - 3 | 11.201 | 3.905 | 18.497 | *** |
|---------------------|---------|---------|--------|-----|
| 4 - 2 | -7.414 | -14.389 | -0.440 | *** |
| 4 - 1 | 3.281 | -3.389 | 9.951 | |
| 4 - 3 | 3.787 | -3.086 | 10.659 | |
| 1 - 2 | -10.695 | -17.801 | -3.590 | *** |
| 1 - 4 | -3.281 | -9.951 | 3.389 | |
| 1 - 3 | 0.506 | -6.499 | 7.510 | |
| 3 - 2 | -11.201 | -18.497 | -3.905 | *** |
| 3 - 4 | -3.787 | -10.659 | 3.086 | |
| 3 - 1 | -0.506 | -7.510 | 6.499 | |
| | | | | |
| Tukey Grouping Mean | N | gender | | |
| | | | | |
| A | 23.711 | 218 1 | | |
| | | | | |
| В | 19.022 | 360 0 | | |

A residual analysis was then conducted. All analyses met the ANOVA assumptions of independent and constant variability, although the normal probability plot shows some outliers and non-normality at the extremes.





Normal Probability Plot of Residuals of Risk



5. From the analysis, we can firmly conclude that there are differences in risk-taking behaviors between males and females and African-Americans and the other three ethnicities. Males scored higher on the risk task, as did African-Americans. Both of the hypotheses were confirmed: there was no significant difference between world-views, possibly indicating that the measures failed to capture the complete ideology of the participants, but there were meaningful differences between genders and ethnicities.