

USHIE PETER JOHN

NO. 10, ROAD 6, PENGASSAN ESTATE 1, LOKOGOMA DISTRICT, APO, ABUJA, NIGERIA.

uspita227@gmail.com

Tel: 08036733186

EDUCATION

Nasarawa state university Keffi	-	2014	B.Sc. Geography [Edu]
Federal government college Keffi	-	2004	WASC
Kaduna capital school Isa Kaita road, Kaduna state.	-	1999	First School Leaving Certificate

SUMMARY OF QUALIFICATION

practical in the use of ICT oriented sales application I.e sales force automated . (sfa)

A highly practical individual with sound experience in sales and hospitality industry, a sound knowledge of ledger entry and book keeping ability, customer oriented.

Conferring with customer, staff and others to discuss existing or potential sales and hospitality process.

Ensuring customer satisfaction and comfort, complimentary services for customers and magnificent variety of products and services

WORK EXPERIENCE

NIGERIAN BOTTLING COMPANY.

SURVEYOR:

January 2020_March 2020

Every Dealer Survey-coca cola Hellenic.

DUTIES

- Collecting information of coca cola dealers at various level.
- Ensuring product move from the senior sales dealer to the table top seller.
- Ensuring adequate logistics

SALES REPRESENTATIVE.

November 2021_Till date.

DUTIES.

coca cola Hellenic bottling company.

- . Sales and penetration of brands to direct customers.
- . Execution in direct outlets(activation and image recognition survey).
- .Monthly executions plan presentation.
- .Anchoring Hellenic Good morning meetings to set focus for the day.
- .Use of sale force automated(SFA)latforms for sales and executions.
- .Executing promotions in Traditonal and modern trade.
- .Collating quarterly performance .
- .Individual and group target achievements on volume and executions .

**FOMWAN, COMPREHENSIVE COLLEGE,
OKE-ODE KWARA STATE.**

NYSC Nov 2014 - Oct 2015

DUTIES

- Teaching Geography
- Computing and Compiling Students Assessment.

ACCOMPLISHMENTS AND PROJECTS

- **URBAN TRAFFIC MANAGEMENT AND ENGINEERING CONSTRUCTION CERTIFICATION FROM BEIJING UNIVERSITY OF TECHNOLOGY CHINA (NOV 2020)**
- **LICENSE TO START.**
- **LICENSE TO SELL**

Nigerian Bottling Company.coca cola.

OTHER SKILLS.

- Computer literate-Proficiency in word, excel and outlook environment,
- Customer Service Expert-ability to render satisfactory services to customers,
- People oriented- ability to relate cordially with people,
- Outspoken, bold and well coordinated,
- Ability to take up responsibility and deliver as at when due,
- Good spoken and written English language and ability to speak various Nigerian
- Language;hausa and Yoruba,
- Honest, straight- forward, integrity and very organized.
- Book keeping .
- Good driving skill

PERSONAL DATA

DATE OF BIRTH: 12th, March 1989

SEX: Male.

MARITAL STATUS: Single.
NATIONALITY: Nigerian.
STATE OF ORIGIN: Cross River state.
L.G.A: Bekkwara
HOME TOWN: Abouchiche

REFEREES

Rev. Dr. Joshua Talena.
Senior Pastor,
Shepherd House Assembly International,
Apo,
FCT Abuja.
Tel : 08033346724

Mr.John Ekahem
Finance and Administration manager,
New Nigeria construction Company,
plot1272 Diorben close Wuse zone 4,
FCT Abuja.
Tel:08033147634