

William Harris

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QUALIFICATIONS PROFILE

Solutions-oriented and tech-savvy professional with a Bachelor's Degree in Computer Information Systems and passion for web development, poised to leverage advanced programming and coding expertise.

- In-depth understanding of the entire web development process: design, development, and deployment. Skilled in translating UX concepts into code, developing new user features, optimizing the development process. Proficient in crafting code for various web functions, testing the functionality of web applications, and tweaking the code to perfection.
- Proven ability to plan and control multiple projects within scope, time, and budget. Expert in managing all project lifecycle tasks, including planning, scheduling, resource allocation, and risk analysis. Adept at working in a collaborative environment, mapping out project milestones, presenting feature concepts to project stakeholders, and interacting with clients.
- Excellent relationship building, problem-solving, communication, and organizational skills to propel projects and teams to peak results while working with minimal supervision. Instrumental in collaborating with designers, back-end developers, and product stakeholders to deliver technical solutions to complex problems.
- Capacity to work well under pressure, quickly learn job functions, and effectively handle a variety of tasks. Ability to work in fast-paced and high-growth environments with tight deadlines and shifting priorities.

Core Technologies:

Environments:	Node.js, React / Redux, Bootstrap
Systems & Software:	Postgres, MS Office (Word, Excel, Outlook, PowerPoint)
Tools:	Python, HTML5, CSS3, JavaScript, SQL, React.js, Express

EDUCATIONAL BACKGROUND

Bachelor of Science in Computer Information Systems – 2016

Georgia Southern University, Statesboro, Georgia

Full Stack Immersive Program – Year | Coding Boot-Camp – DigitalCrafts (Full time 16 Week) - January 2019

EXPERIENCE HIGHLIGHTS

Weatherspoon & Williams LLC, Atlanta, Georgia

Southeast Business Development Manager, 5/2017 – Present

Spearhead new business development initiatives and worked in close collaboration with the team and existing business partners to propel the achievement of organization's goals. Handle cold calling process to attract subcontractors to bid for GDOT. Maintain effective communication with all stakeholders and build relationships with construction personal.

- Secured multimillion-dollar construction projects and augmented revenue by implementing aggressive marketing strategies, strategic cold calling, and effective market research.
- Orchestrated and implemented comprehensive business plan and marketing strategy to identify revenue growth prospects and capitalize on potential opportunities in steel market.

Jabo Industries, LLC, Atlanta, Georgia

Lead Project Coordinator / Level I Project Manager, 5/2016 – Present

Work with the project development team and hold responsibility for developing field service project templates, defining project schedules and milestones, preparing work breakdown structure, and mapping out the designated personnel for various project phases. Oversee all aspects of project execution, track project progress, and prepare status reports for senior management.

- Played an instrumental role in the development and execution of company-wide process improvement plans to eliminate redundancies and enhance productivity.
 - Delivered projects within triple constraints of time, scope, and budget through design execution and strategic planning.
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FEATURED PROJECTS

sMARTA - A public transit app that provides the user with the time it takes to get to their desired destination via train, when the next train will arrive, and if it's feasible for them to get to their destination on time. It also lets the user know if they can get on the first available train, as well as the crime rate and details for the desired destination. Tools Used: HTML, CSS, JavaScript

Space App – A web app that allows you to see upcoming space events in your area. It gives you the ability to add friends and save your favorite space bodies. Tools Used: HTML, CSS, JavaScript, NodeJS, Express, SQL.