

SALES OVERVIEW

Avg Daily Revenue
12.78M

Revenue
1.137bn

Avg Daily Trans
1.29K

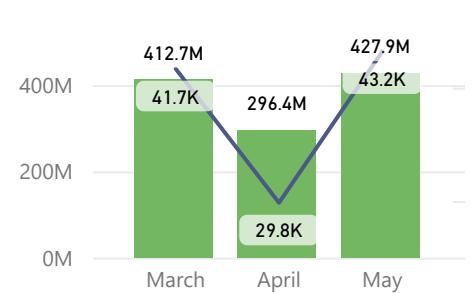
Transaction
114.71K

Original Price
1.146bn

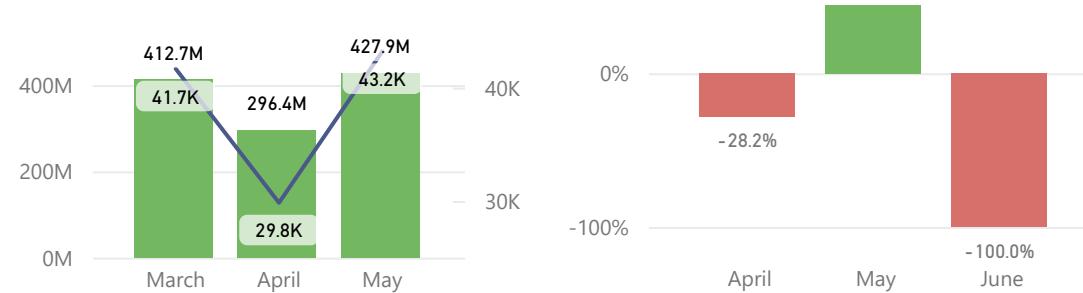
Discount Amount
9.001M

Revenue & Transaction by Month

Revenue — Transaction

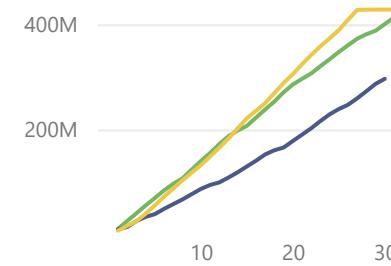


Revenue MoM%

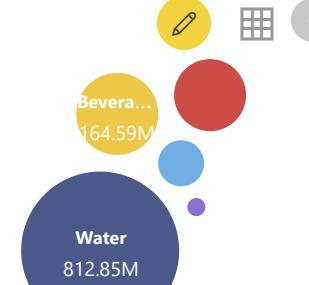


Rev MTD by Day/Month

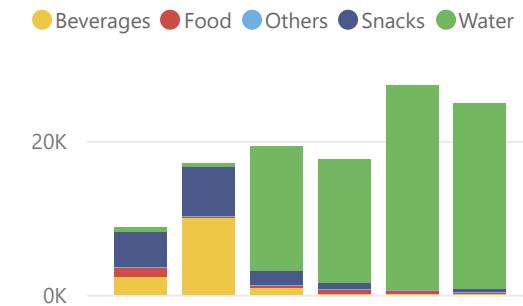
March April May



Revenue by Product

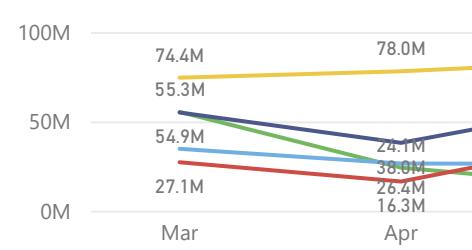


Trans by Product Group - Position



Revenue - Top 5 District by month

1 2 7 Bình Thạnh Tân Bình



Revenue - Top 5 Parent Warehouse by month

1 2 7 Bình Thạnh Tân Bình



Transaction by Machine/Location Type/District

Line Name

D720

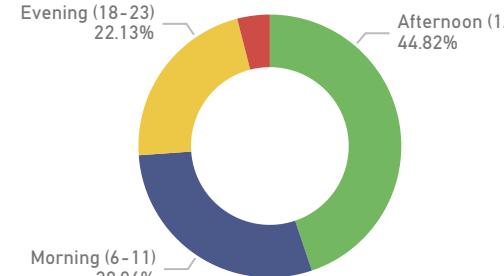
Loc Type

Văn phòng

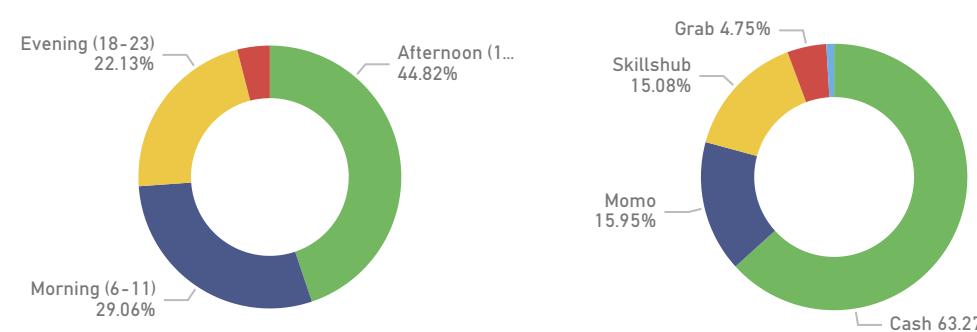
Dist

Bình Thạnh

Transaction Contribution by Time



Trans Contribution by Payment



Avg Revenue per Trans by Payment Type



Transaction

114713

Văn phòng

30427

Bình Thạnh

4114

Café

10552

1

3667

Chung cư

19455

Tân Bình

3497

Khu công nghiệp

19103

Tân Phú

3300

Trường học

10747

2

3250

CHANGE OVER TIME

Avg Daily Revenue
12.78M

Revenue
1.137bn

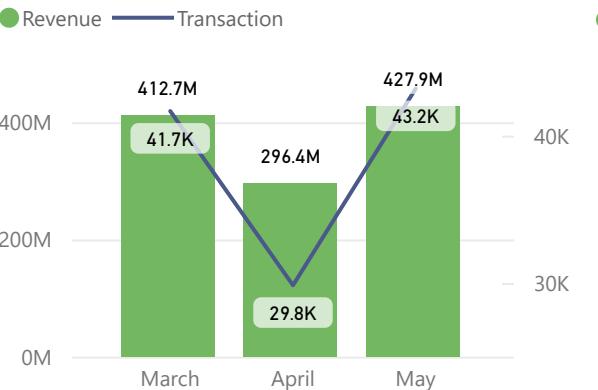
Avg Daily Trans
1.29K

Transaction
114.71K

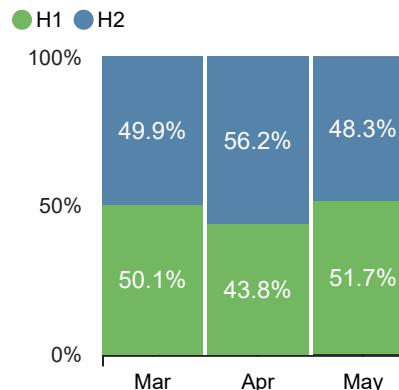
Original Price
1.146bn

Discount Amount
9.001M

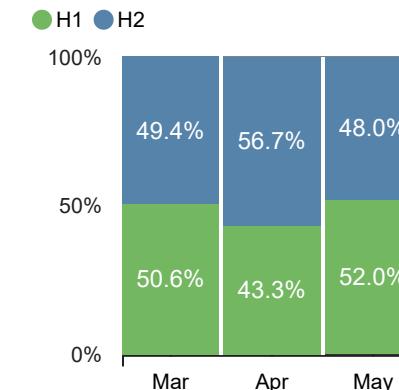
Revenue and Transaction by Month



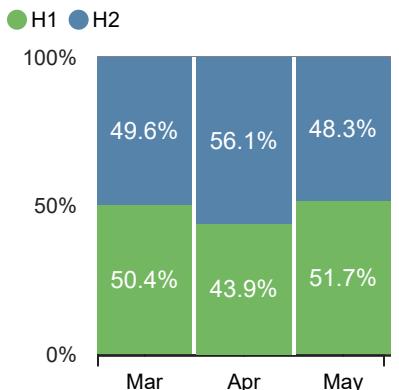
Revenue by Half month



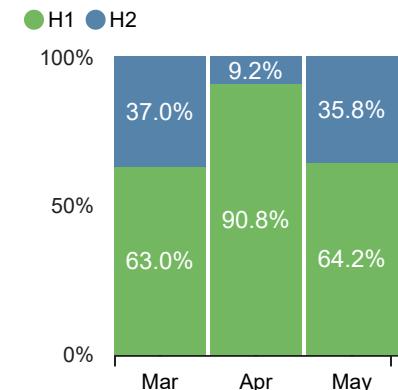
Transaction by Half month



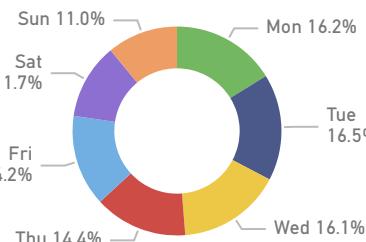
Org Price by Half month



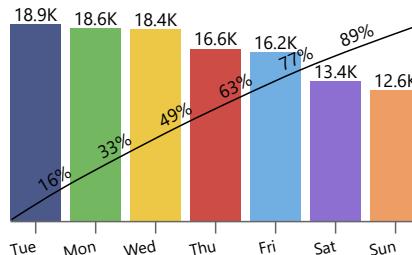
Discount by Half month



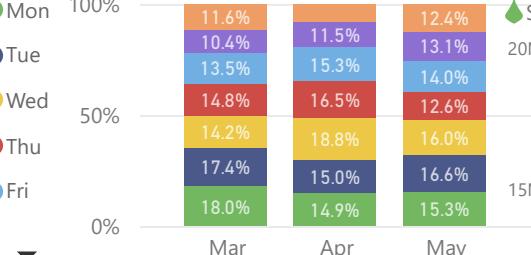
Trans Contribution by DOW



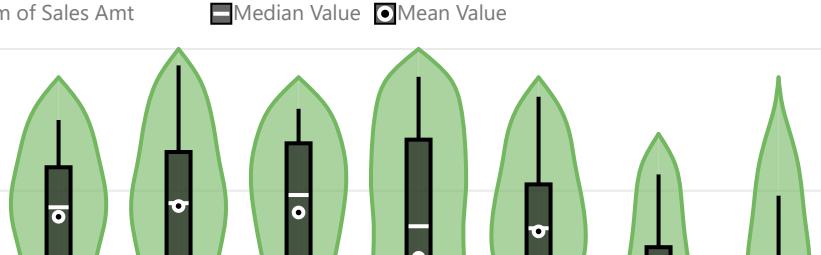
Pareto of Transaction by DOW



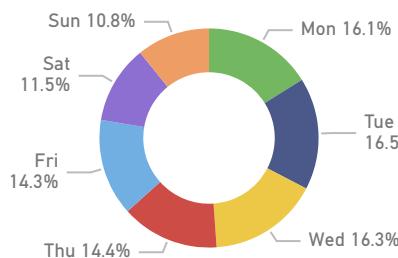
% Transaction by DOW



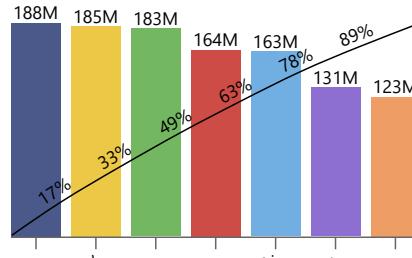
Revenue by Date of Week



Rev Contribution by DOW



Pareto of Revenue by DOW



% Revenue by DOW



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Product...

All

Payme...

All

TIME INTELLIGENCE

Avg Daily Revenue

12.78M

Revenue

1.137bn

Avg Daily Trans

1.29K

Transaction

114.71K

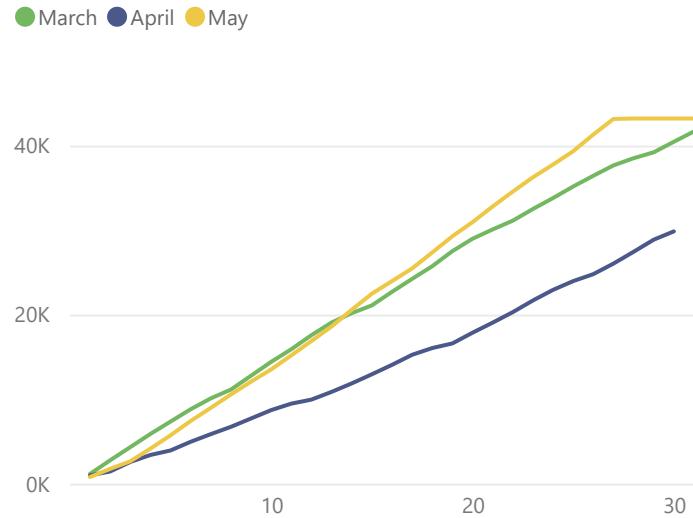
Original Price

1.146bn

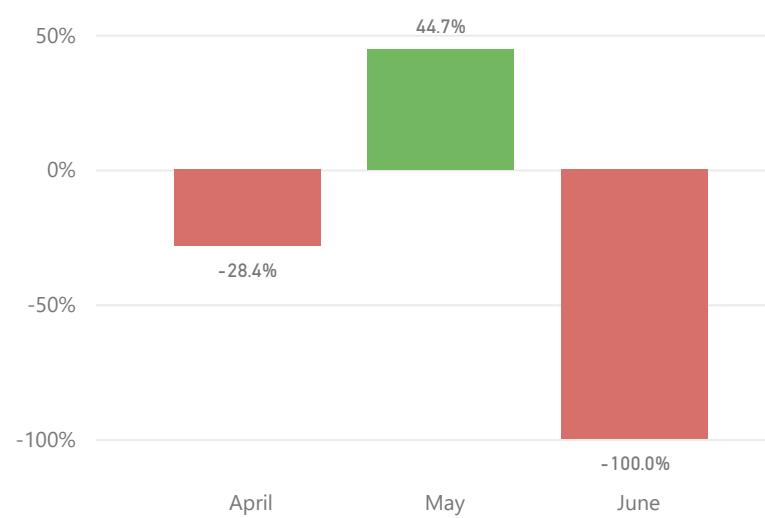
Discount Amount

9.001M

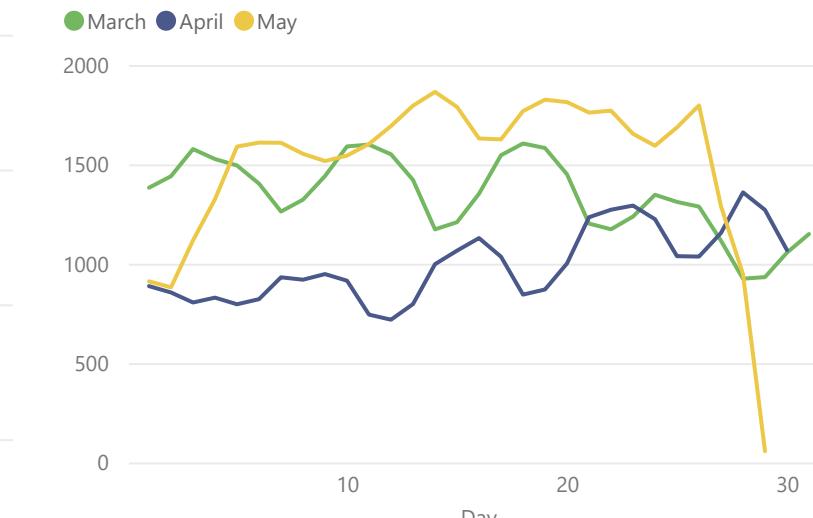
Transaction MTD by Day/Month



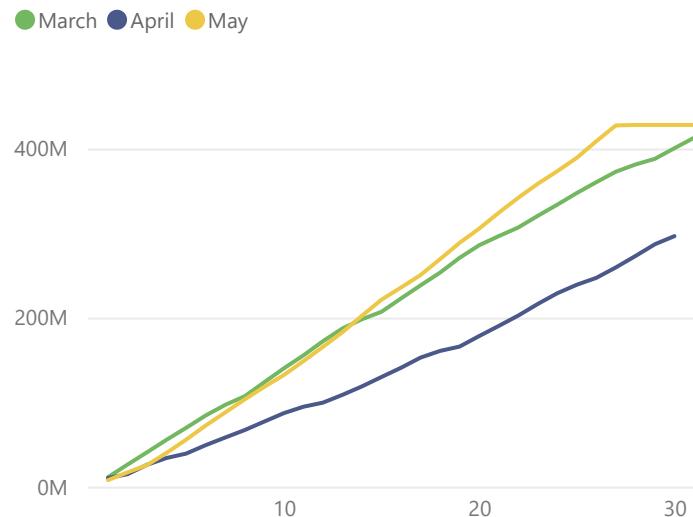
Transaction MoM%



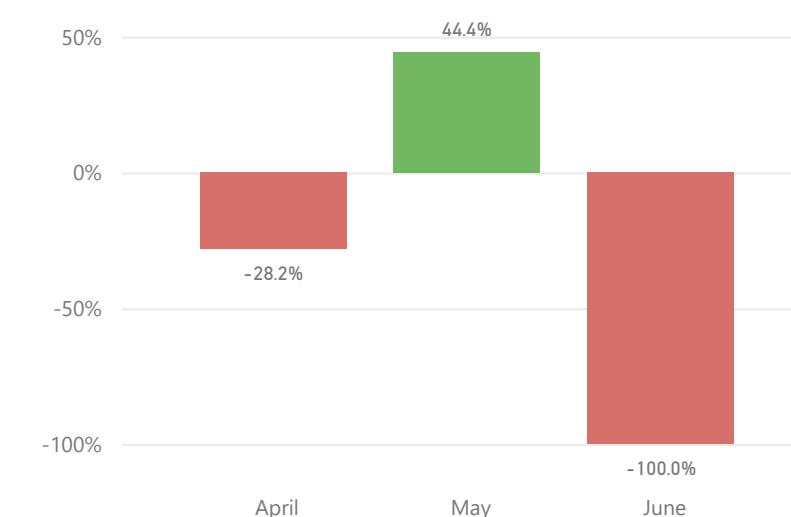
Transaction Rolling Average by Day/Month



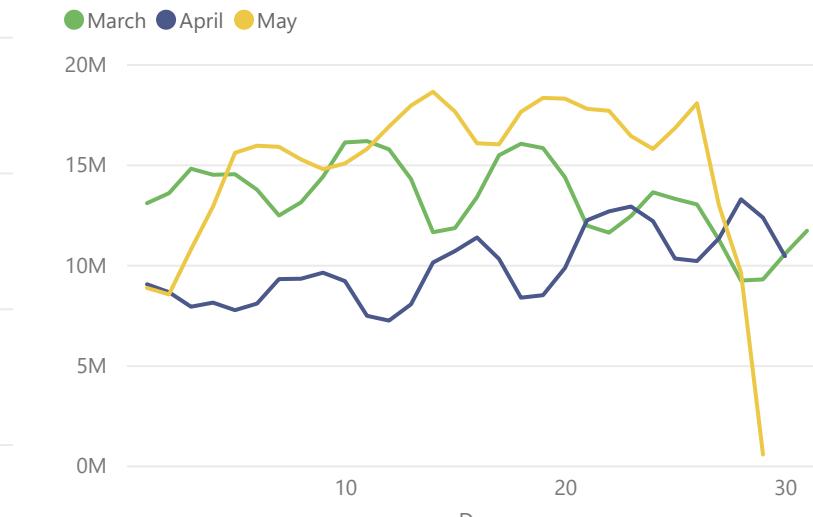
Revenue MTD by Day and Month



Revenue MoM%



Revenue Rolling Average by Day/Month



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Produc...

All

Payme...

All

DISTRIBUTION

Avg Daily Revenue

12.78M

Revenue

1.137bn

Avg Daily Trans

1.29K

Transaction

114.71K

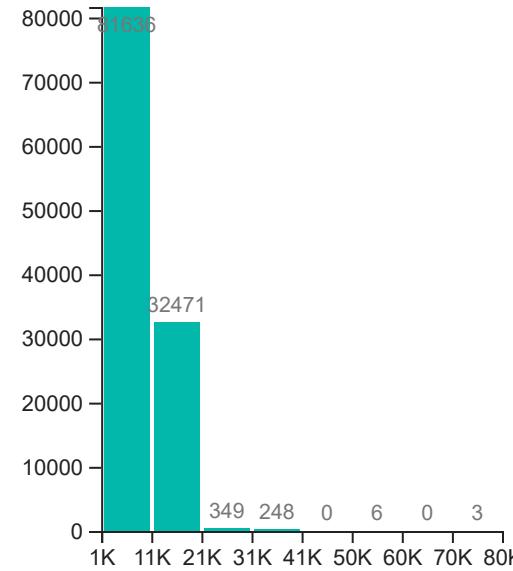
Original Price

1.146bn

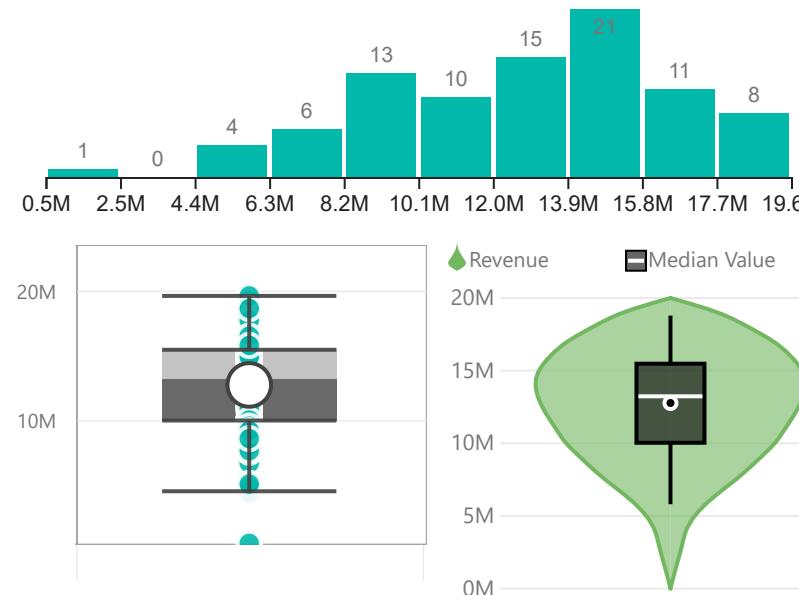
Discount Amount

9.001M

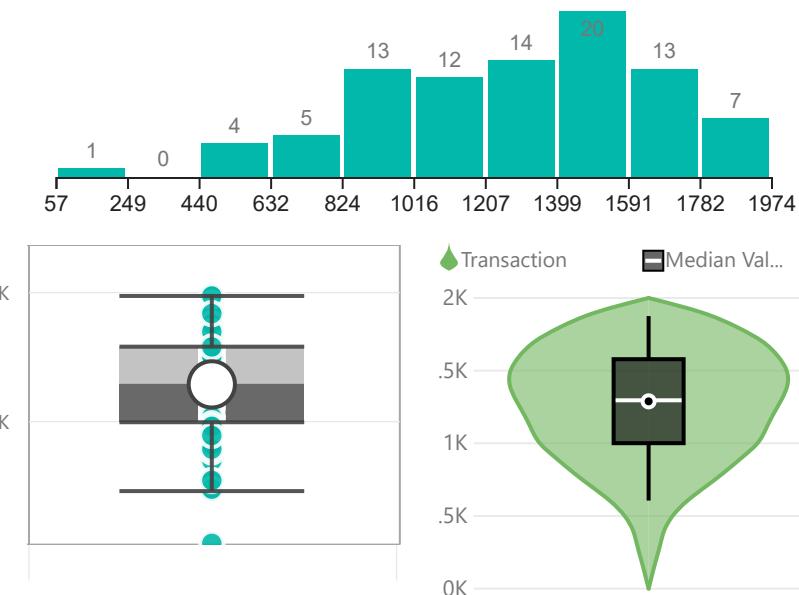
Revenue Distribution
(Transaction Level)



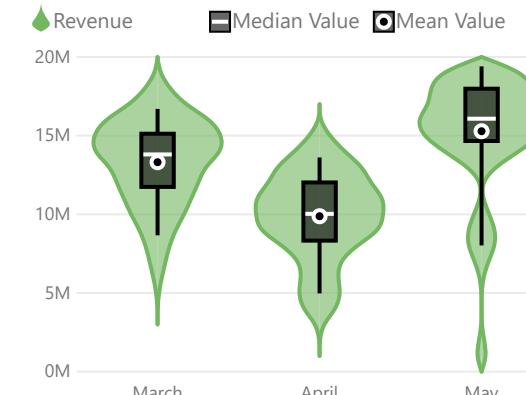
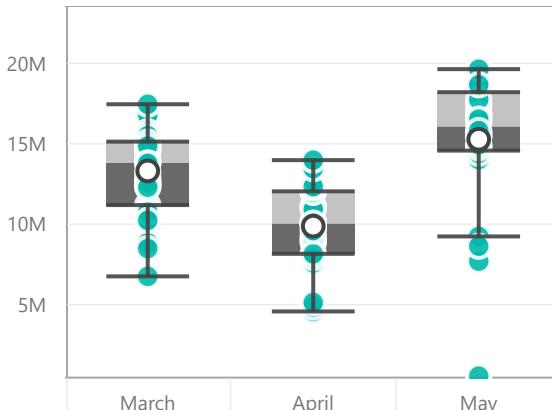
Revenue Distribution
(Date Level)



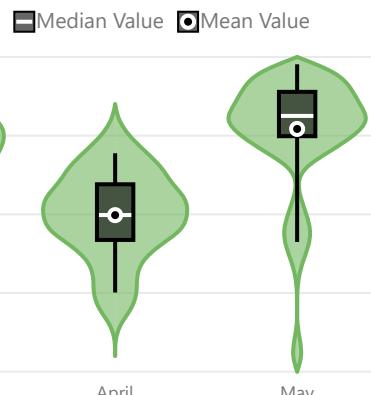
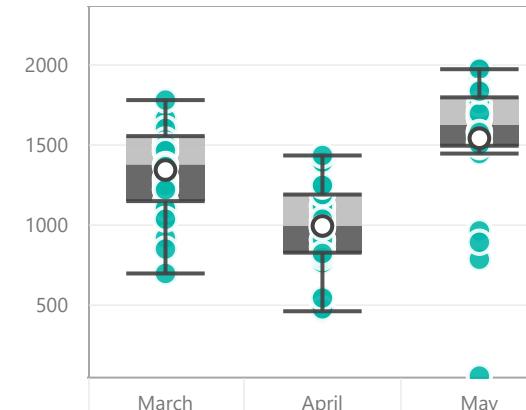
Transaction Distribution
(Date Level)



Revenue Distribution by Month



Transaction Distribution by Month



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Produ...

All

Payme...

All

CORRELATION

Avg Daily Revenue

12.78M

Revenue

1.137bn

Avg Daily Trans

1.29K

Transaction

114.71K

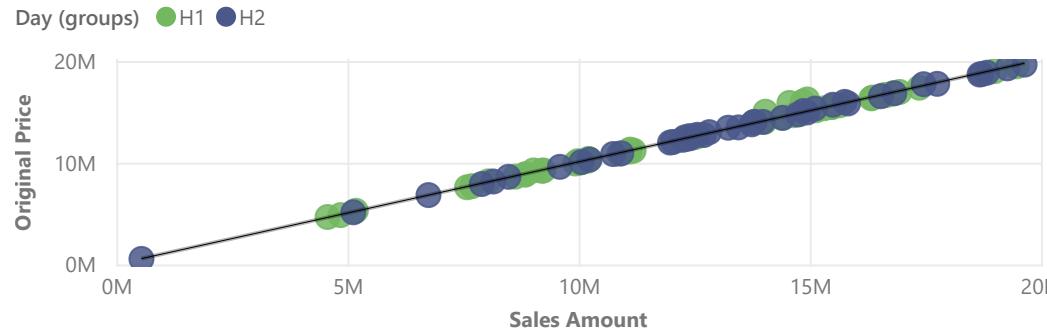
Original Price

1.146bn

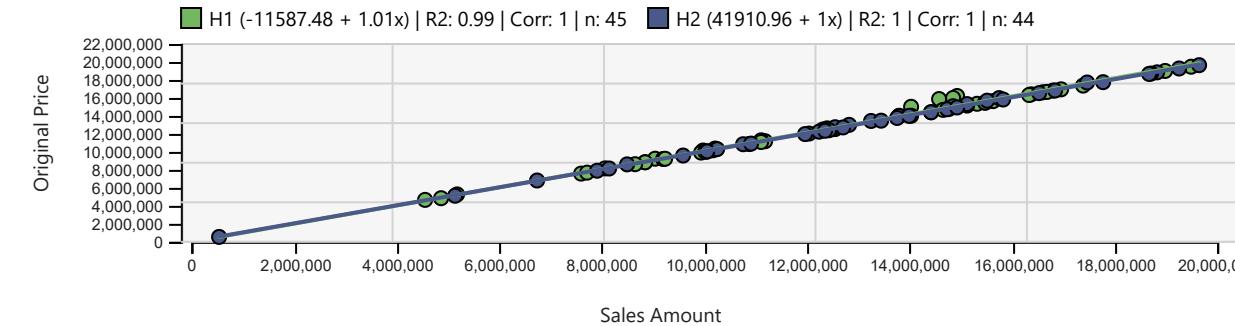
Discount Amount

9.001M

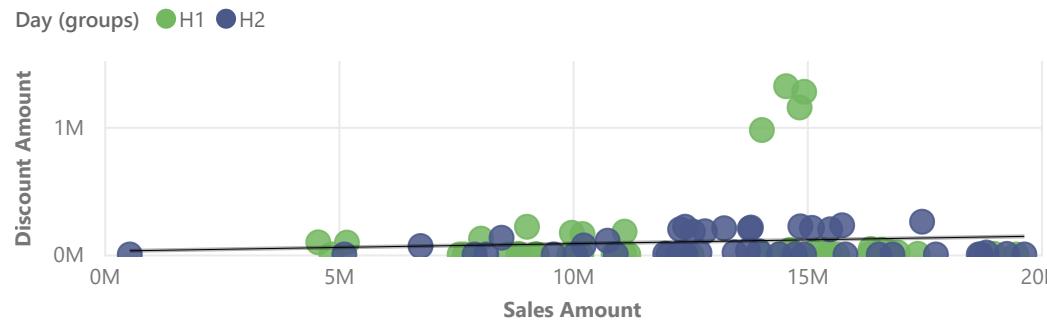
Revenue vs Original Price by Date



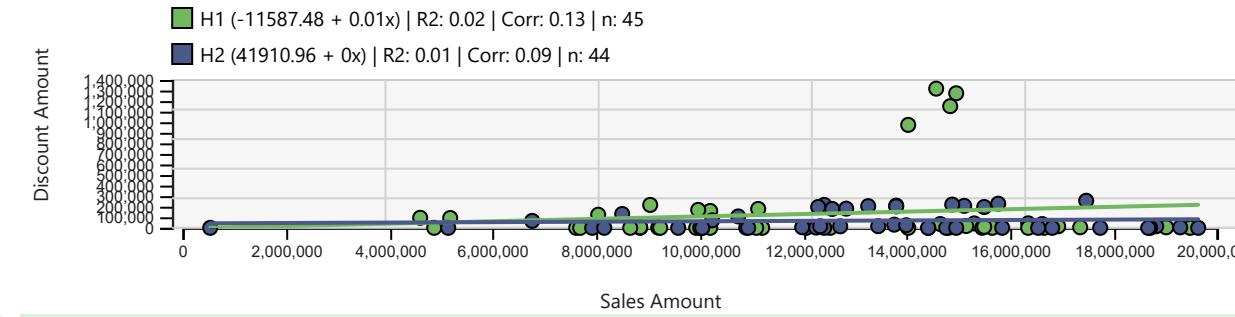
Craydec Regression Chart Revenue vs Original Price



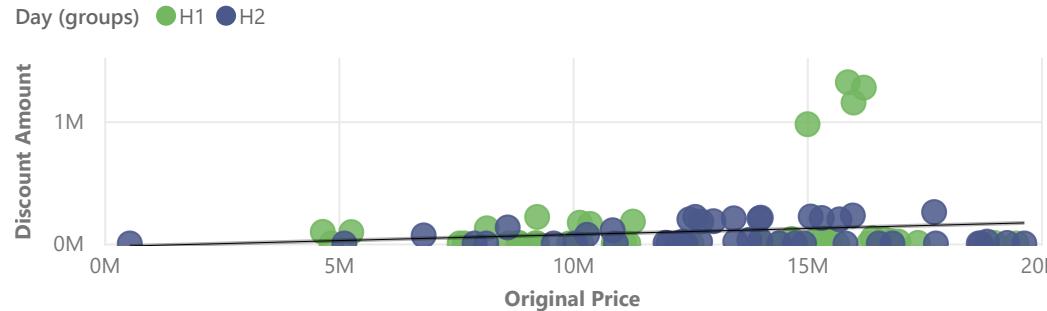
Revenue vs Discount Amount by Date



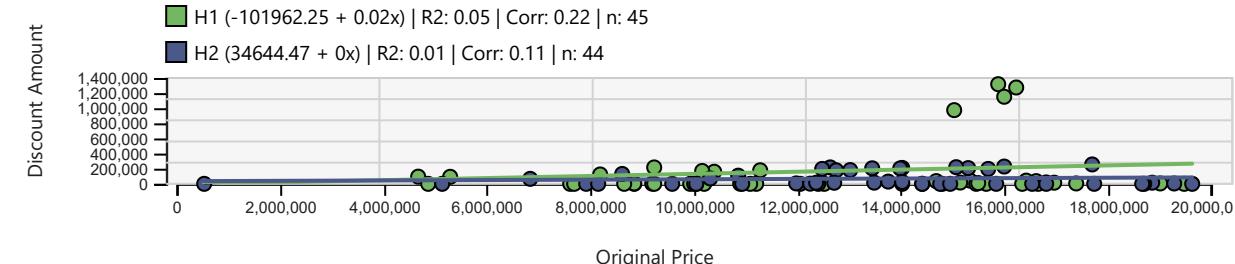
Craydec Regression Chart Revenue vs Discount Amount



Original Price vs Discount Amount by Date



Craydec Regression Chart Original Price vs Discount Amount



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Produ...

All

Payme...

All

MULTIPLE FACTORS

Avg Daily Revenue
12.78M

Revenue
1.137bn

Avg Daily Trans
1.29K

Transaction
114.71K

Original Price
1.146bn

Discount Amount
9.001M

Key influencers Top segments

What influences Sales Amt to

Increase ?

When...

....the average of Sales Amt increases by

1.37K

Pos Col is 0 - 2

2.53K

Pos Row is D

1.28K

Line Name is Café

Sort by: Impact Count

Key influencers Top segments

What influences Sales Amt to

Decrease ?

When...

....the average of Sales Amt decreases by

2.25K

Line Name is D720

850.2

Product Category is Nước

850.2

Product Group is Water

Sort by: Impact Count

All

Dist

<Other...>

7

2

1

Thủ...

Bình...

Loc Type

Văn phòng

Chung cư

Khu công ngh...

<Other...>

Trườn...

Famil...

Payment Type

Cash

Momo

Skillshub

Gr...

Line Name

D720

Café

D...

Product Group

Water

Beverages

Snacks

...



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Produ...

All

Payme...

All

LOCATION

REVENUE

Total HCM
1112.0M

Avg HCM
10K

Min per Tran HCM
1K

Max per Tran HCM
80K

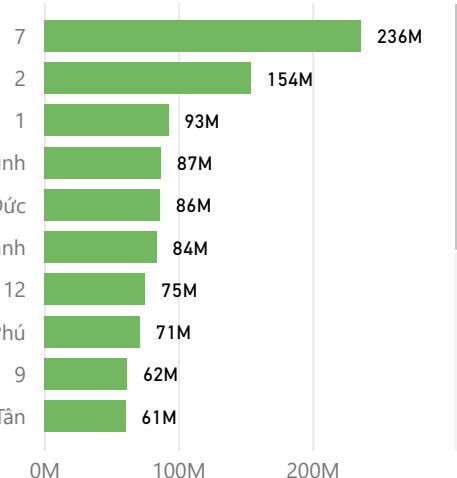
Total HN
24.9M

Avg HN
11K

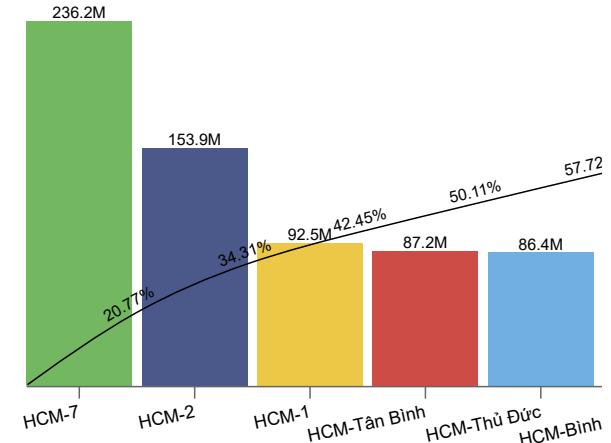
Min per Tran HN
6K

Max per Tran HN
21K

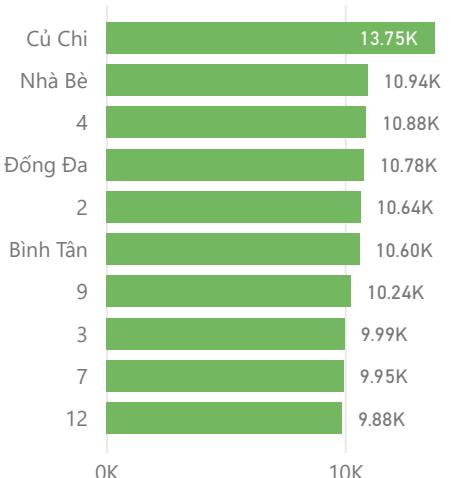
Revenue by Location



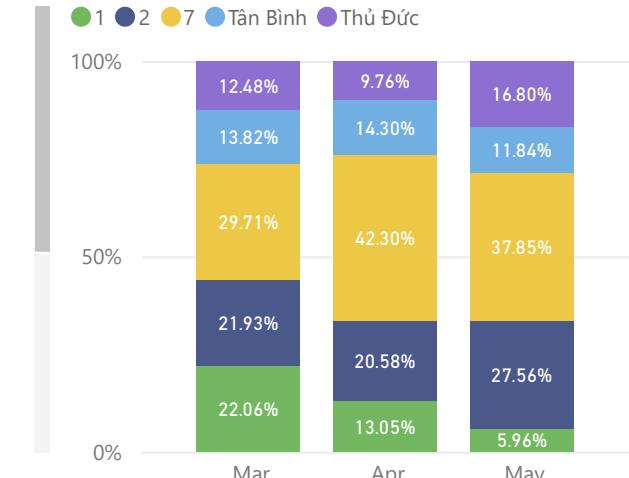
Pareto of Revenue by Location



Avg Rev per Trans by Location

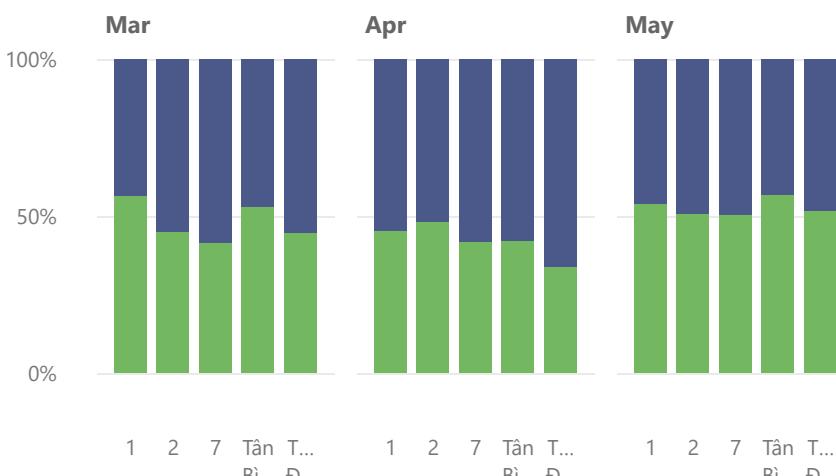


Revenue by Top 5 District/Calendar

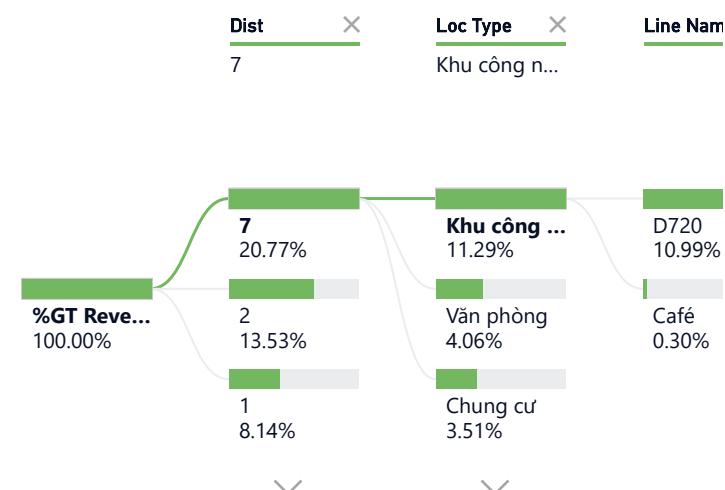


Rev by Top 5 District/Half Month

● H1 ● H2



Revenue by District/Location Type/Machine



Revenue by Top 5 District _ Date Level



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Product...

All

Payme...

All

LOCATION

TRANS

Total HCM

115K

Avg HCM

1,263

Min per Day HCM

51

Max per Day HCM

1942

Total HN

2K

Avg HN

26

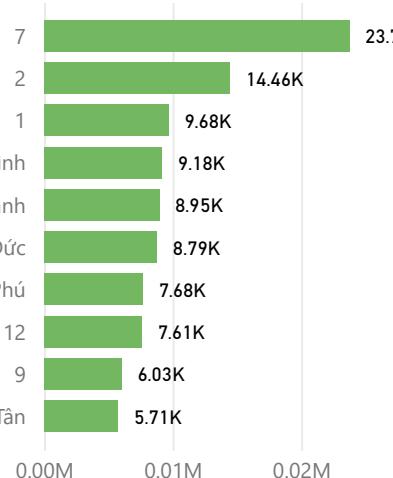
Min per Day HN

6

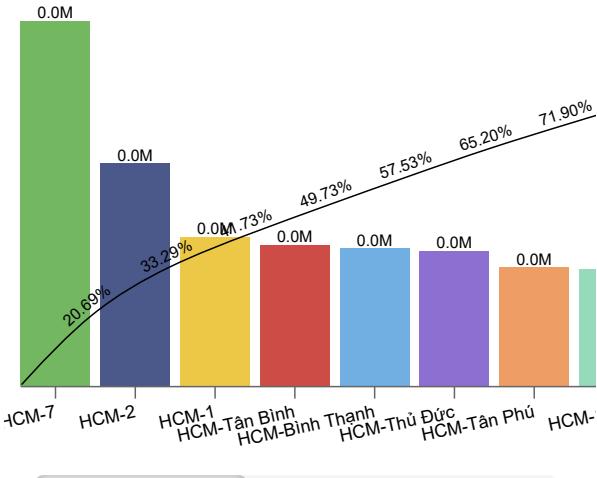
Max per Day HN

50

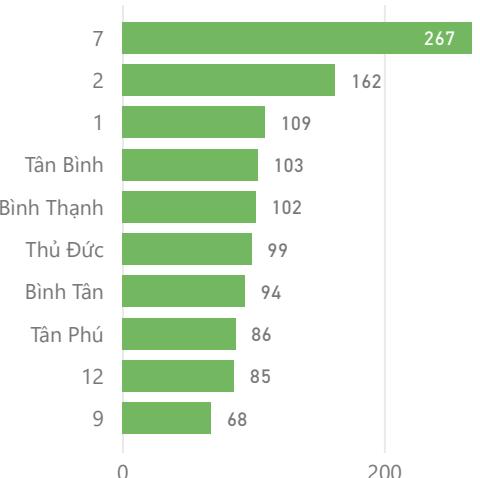
Trans by Location



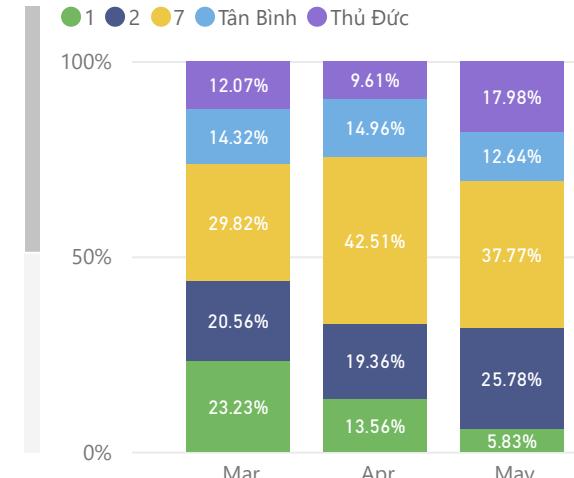
Pareto of Trans by Location



Avg Trans per Day by Location

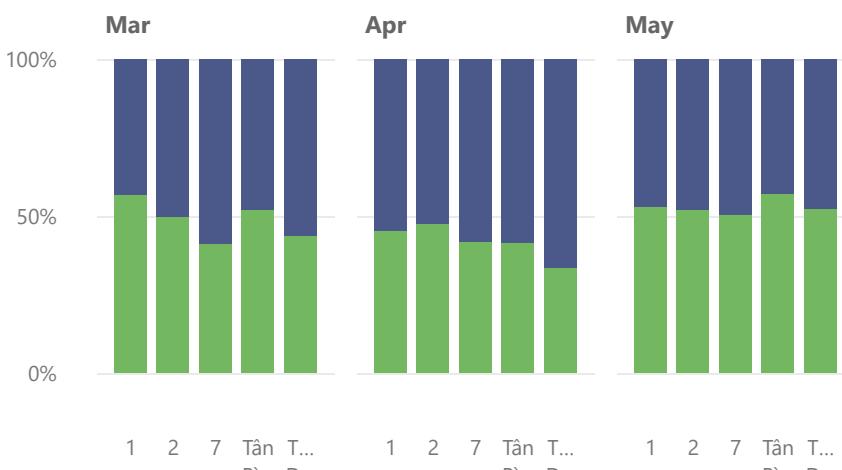


Trans by Top 5 District/Calendar

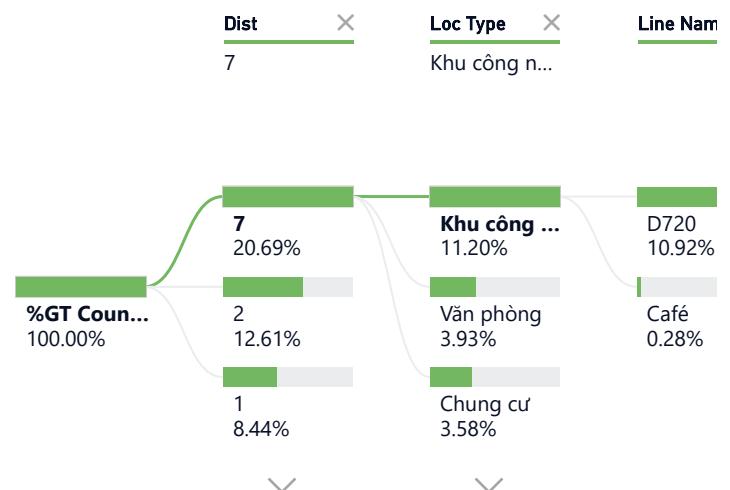


Trans by Top 5 District/Half Month

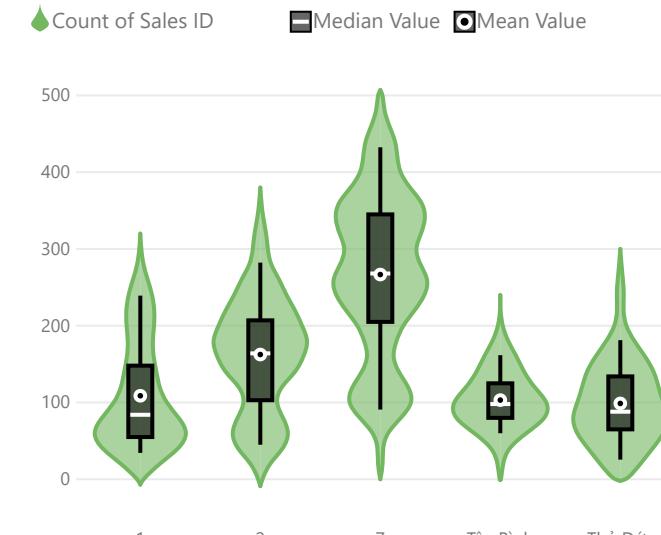
● H1 ● H2



Trans by District/Location Type/Machine



Trans by Top 5 District _ Date Level



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Product...

All

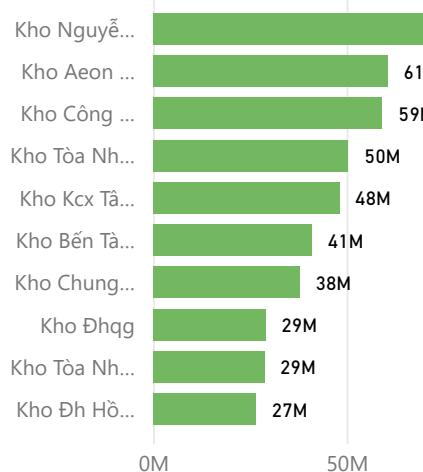
Payme...

All

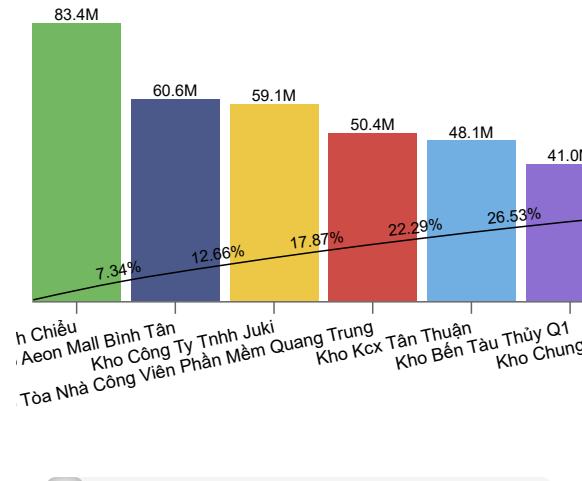
PARENT WAREHOUSE

REVENUE

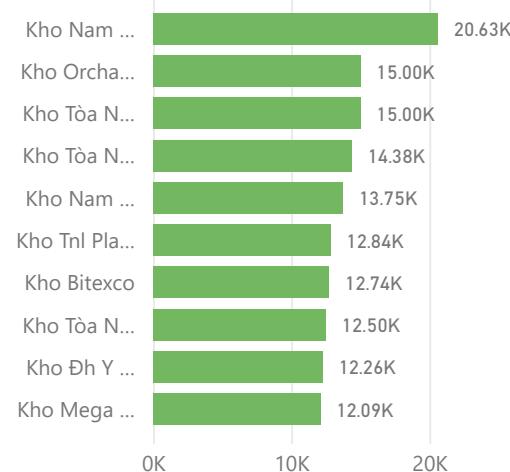
Revenue by Parent WH



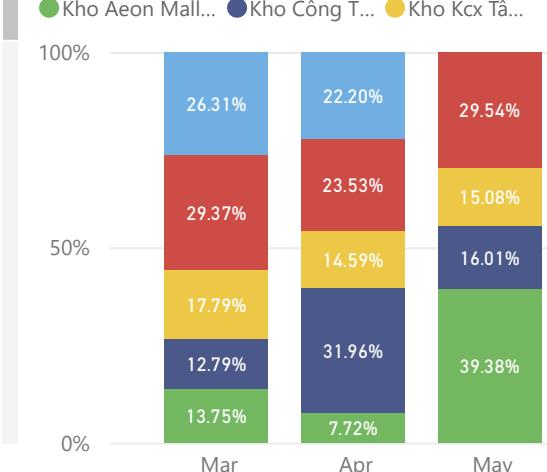
Pareto of Revenue by Parent WH



Avg Rev per Trans by Parent WH



Rev by Top 5 Parent WH/Calendar



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

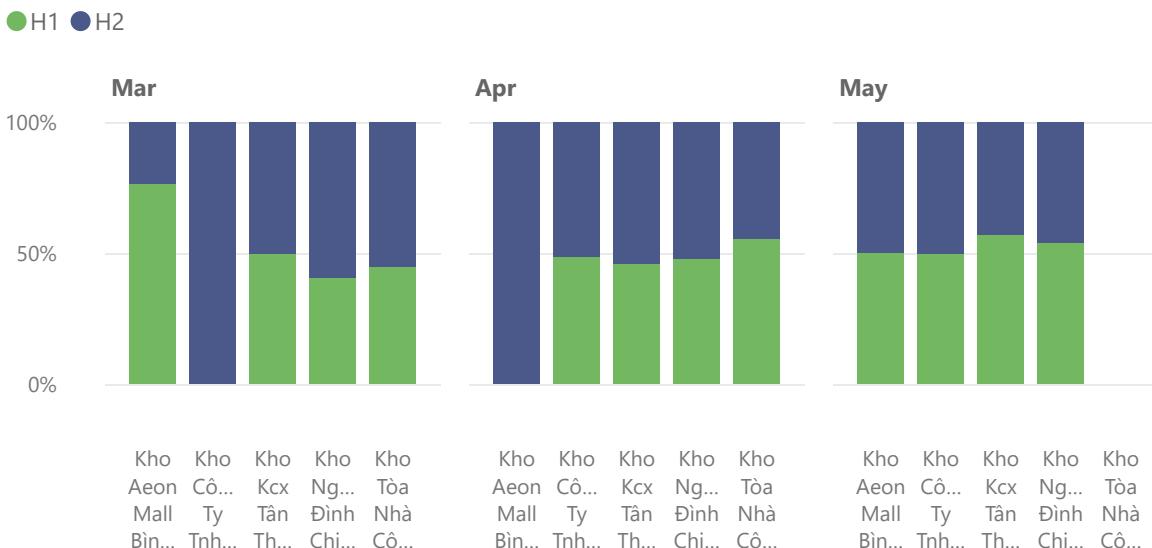
Product...

All

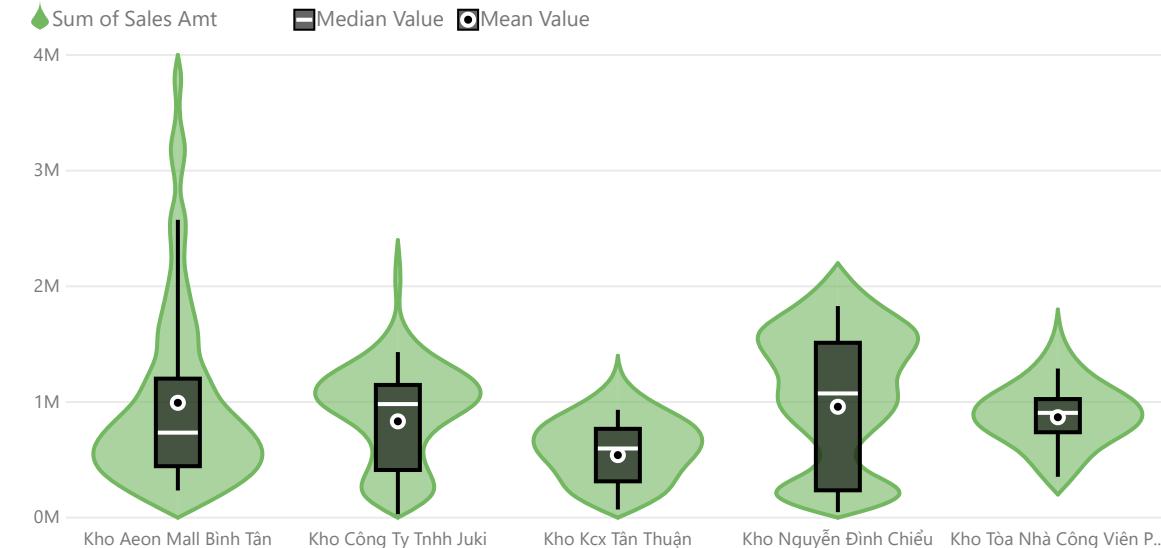
Payme...

All

Revenue by Top 5 Parent WH/Half Month



Revenue by Top 5 Parent WH _ Date Level



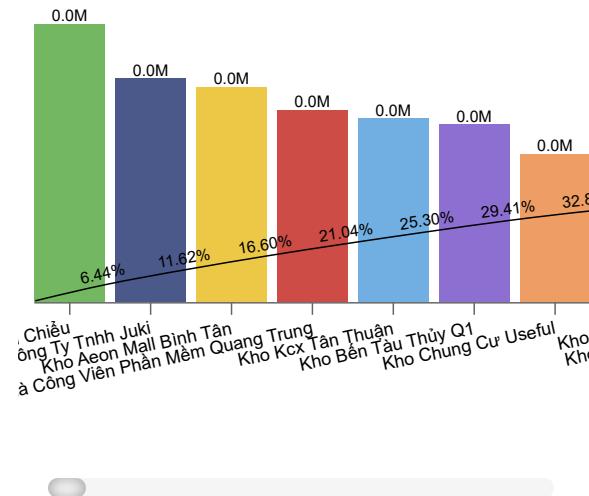
PARENT WAREHOUSE

TRANSACTIONS

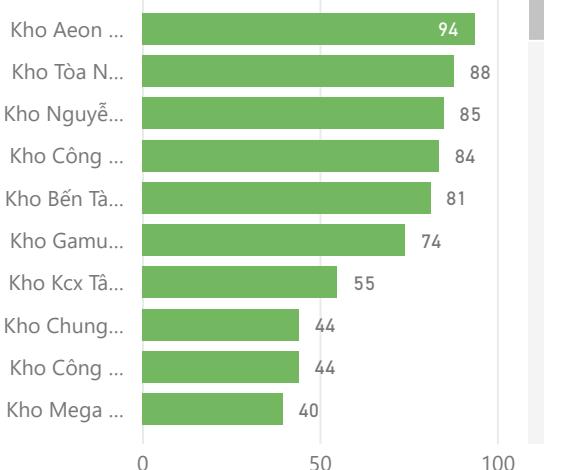
Trans by Parent WH



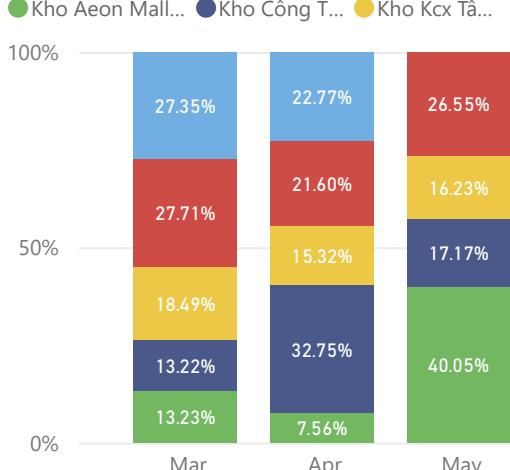
Pareto of Trans by Parent WH



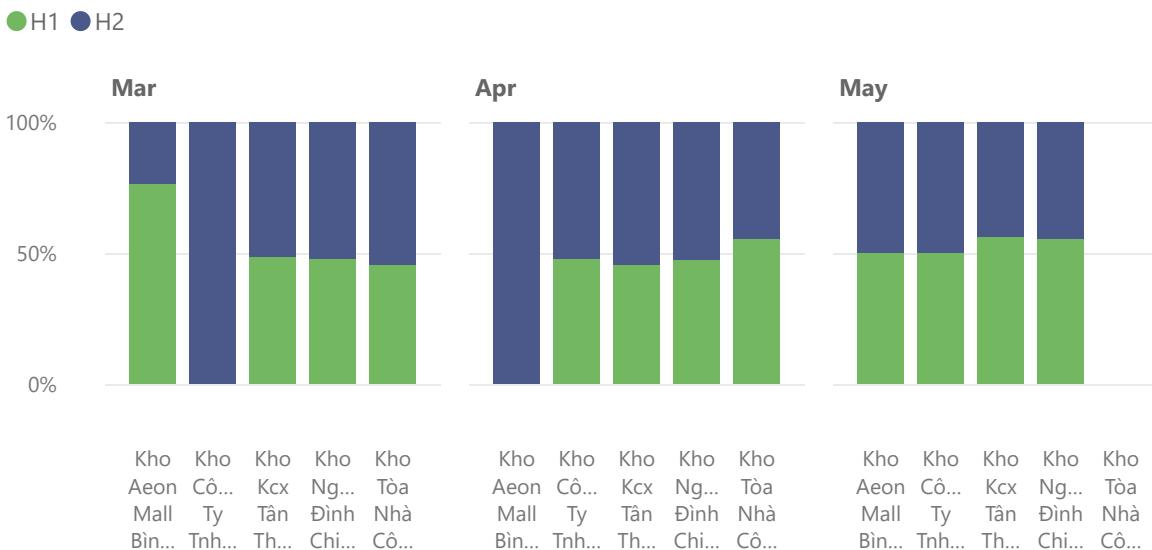
Avg Trans per Day by Parent WH



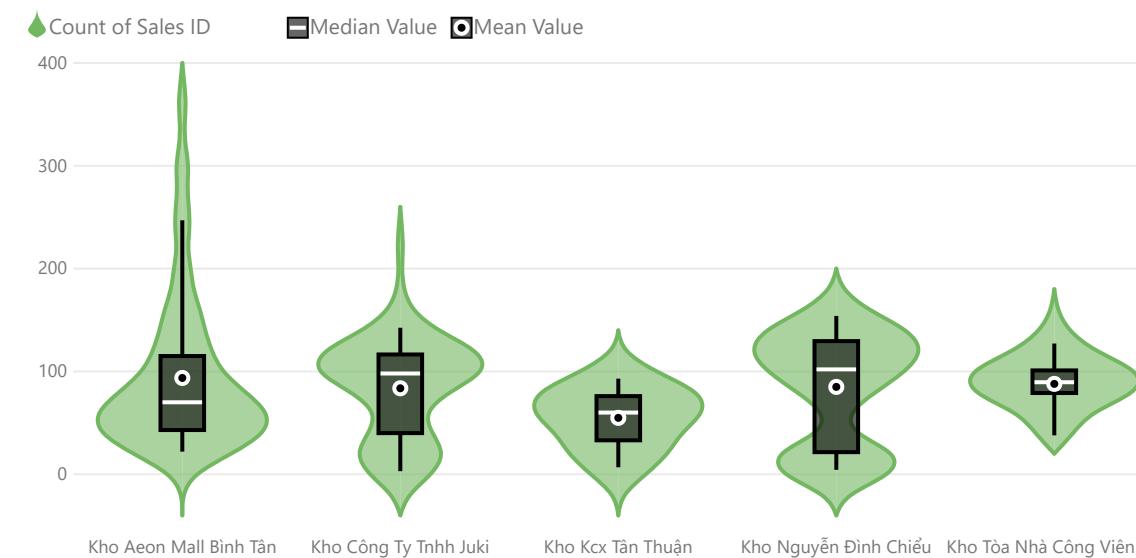
Trans by Top 5 Parent WH/Calendar



Trans by Top 5 Parent WH/Half Month



Trans by Top 5 Parent WH _ Date Level

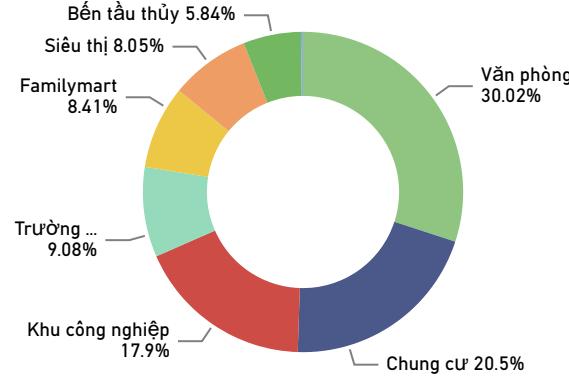


Mth: All
Province: All
Loc Type: All
Line Na...: All
Machin...: All
Produc...: All
Payme...: All

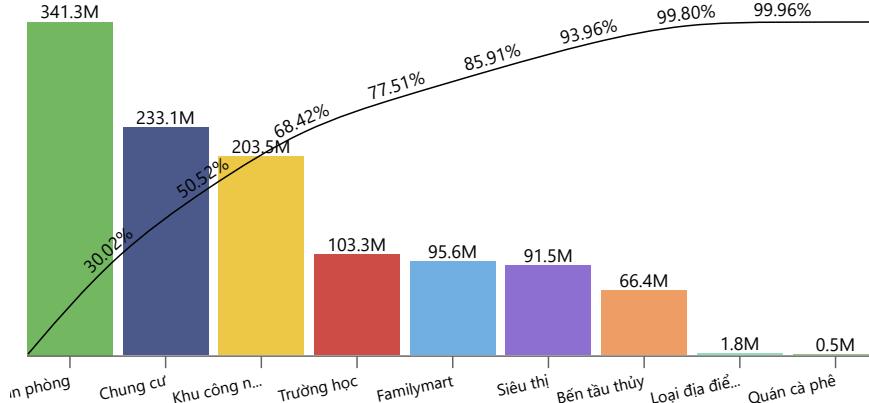
LOCATION TYPE

REVENUE

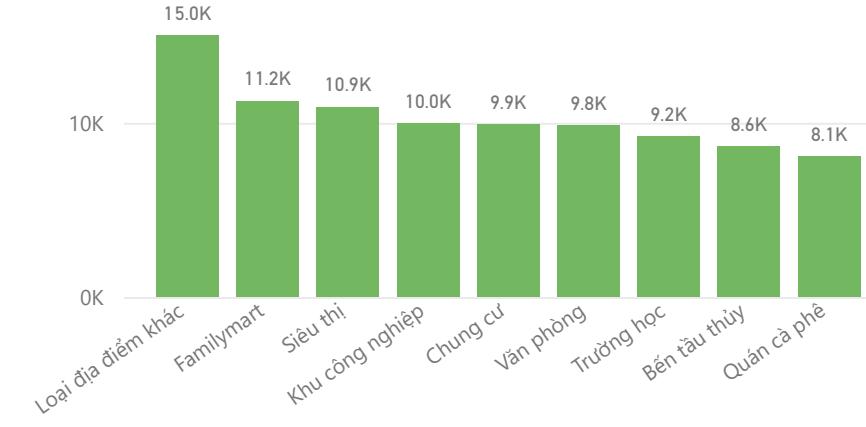
Rev Contribution by Location Type



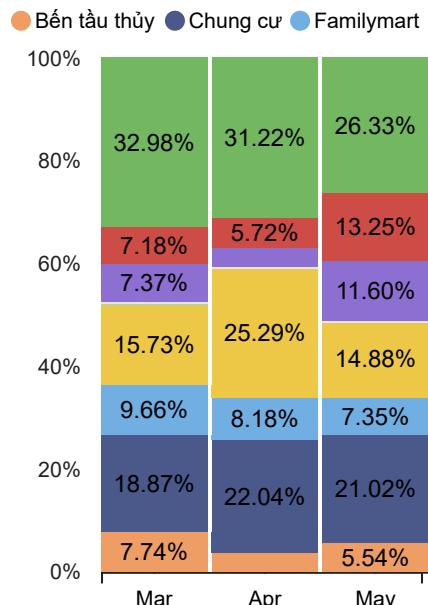
Pareto of Revenue by Location Type



Average Revenue per Transaction by Location Type



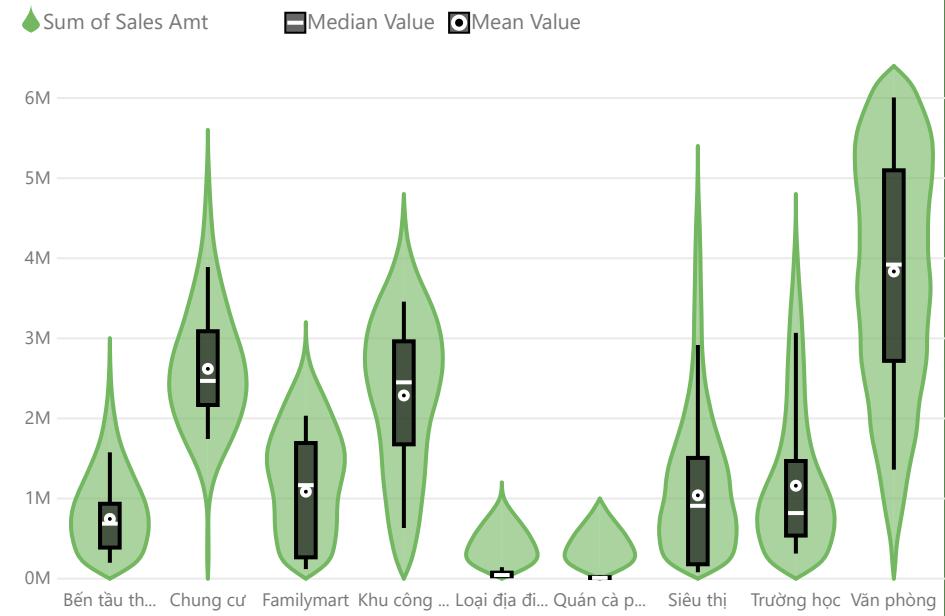
Rev by Loc Type/Calendar



Rev by Location Type/Half Month



Revenue by Location Type _ Date Level

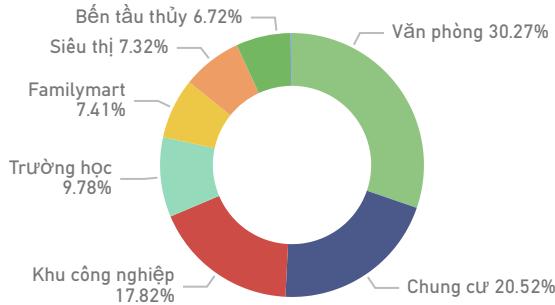


Mth: All, Province: All, Loc Type: All, Line Na...: All, Machin...: All, Product...: All, Payme...: All

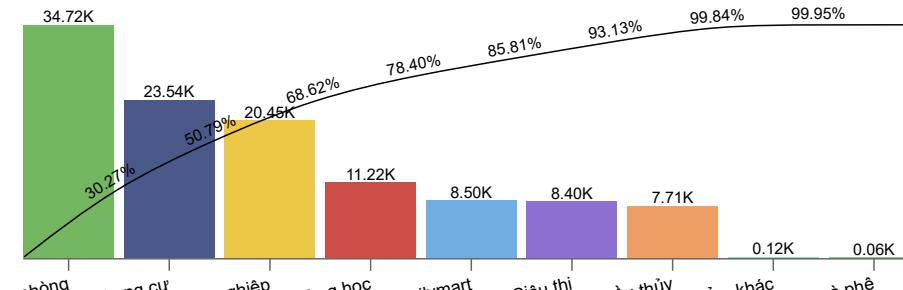
LOCATION TYPE

TRANSACTIONS

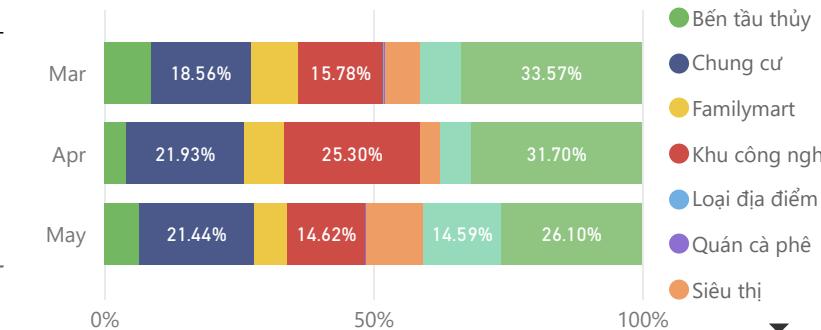
Trans Contribution by Loc Type



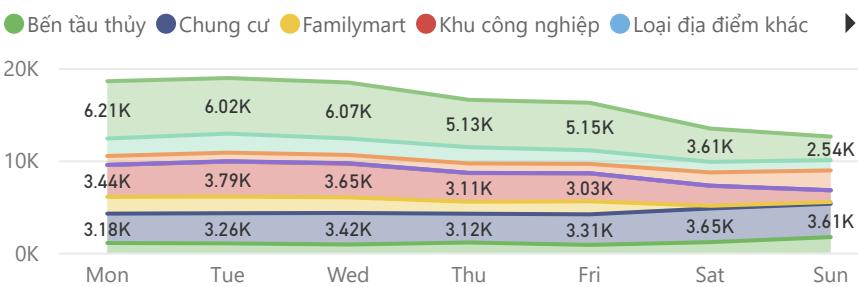
Pareto of Transaction by Location Type



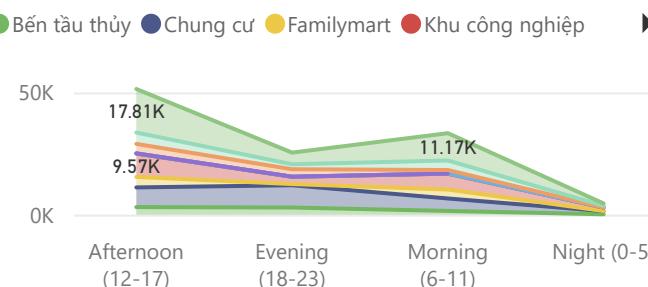
Transaction by Location Type changing over time



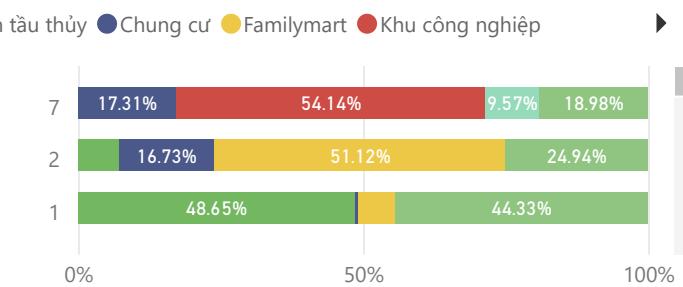
Transaction by Location Type/Day of Week



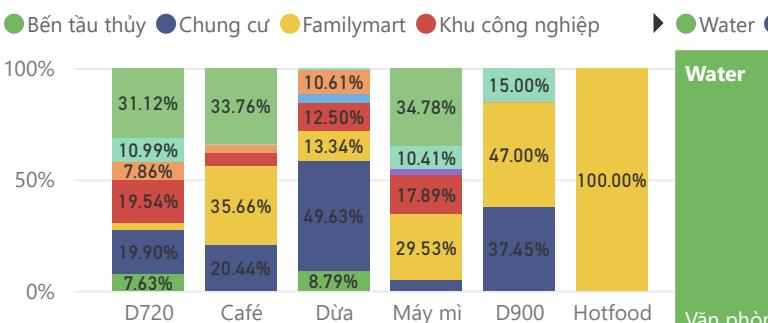
Transaction by Location Type/Time



Transaction by Location Type/District



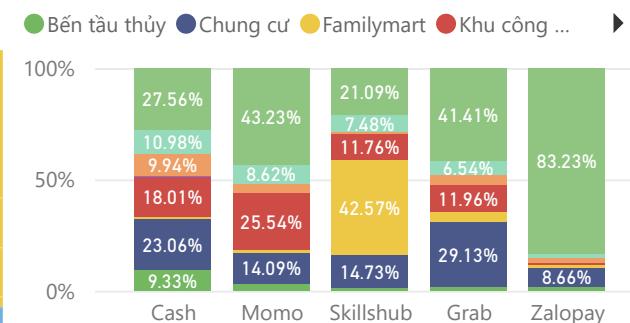
Transaction by Location Type/Machine



Transaction by Location Type/Product



Transaction by Location Type/Payment



Mth: All

Province: All

Loc Type: All

Line Na...: All

Machin...: All

Product...: All

Payme...: All

MACHINE TYPE

REVENUE

Revenue D720
936.9M

Revenue Cafe
117.5M

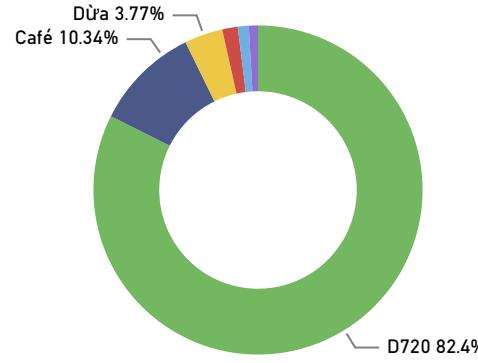
Revenue Noodles
17.3M

Revenue Coconut
42.8M

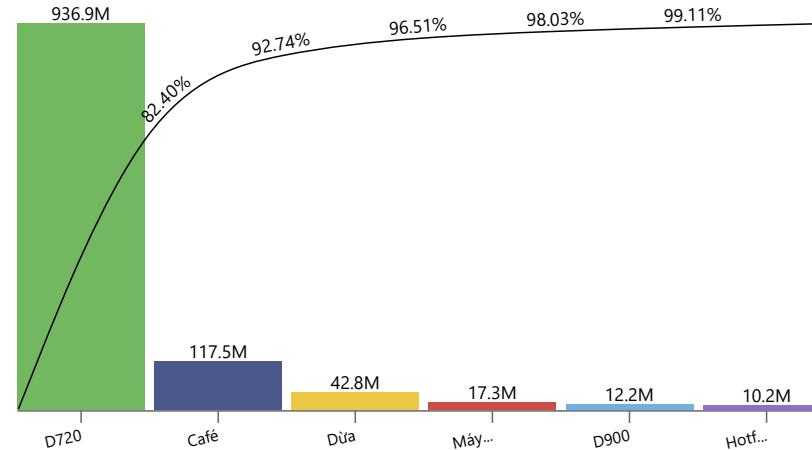
Revenue D900
12.2M

Revenue Hotfood
10.2M

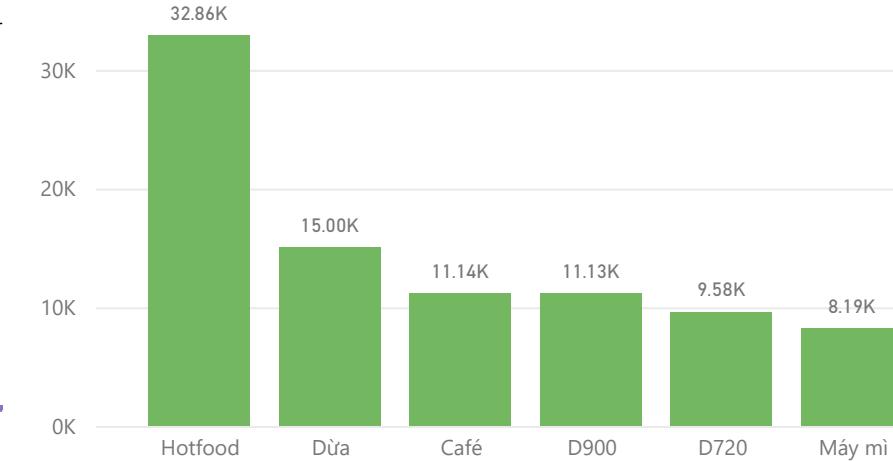
Revenue Contribution by Machine



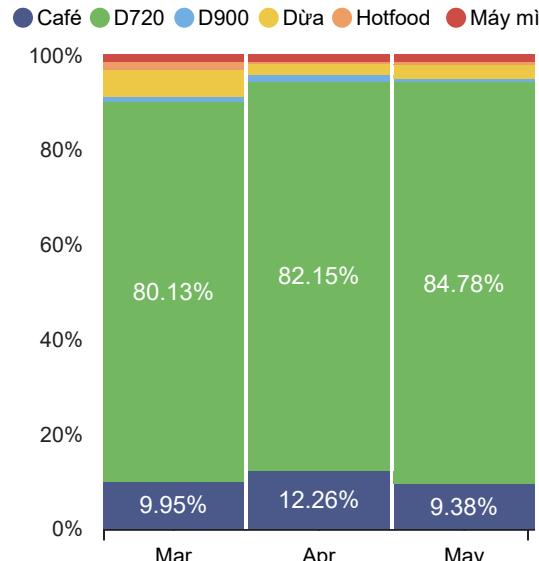
Pareto of Revenue by Machine



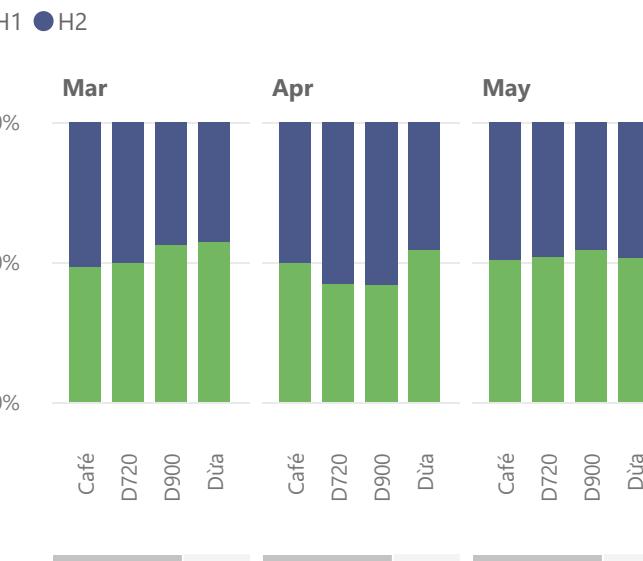
Average Revenue per Transaction by Machine



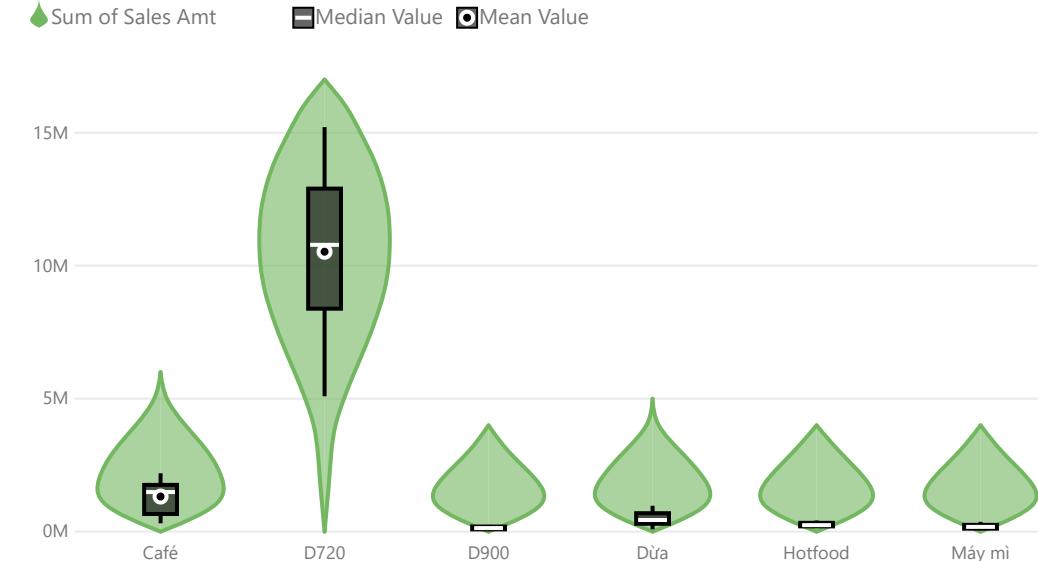
Revenue by Machine/Calendar



Revenue by Machine/Half Month



Revenue by Machine_ Date Level



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Produc...

All

Payme...

All

MACHINE TYPE

TRANSACTIONS

Revenue D720
97.78K

Revenue Cafe
10.55K

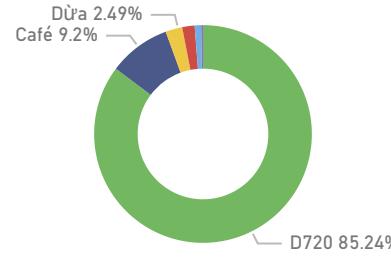
Revenue Noodles
2.11K

Revenue Coconut
2.86K

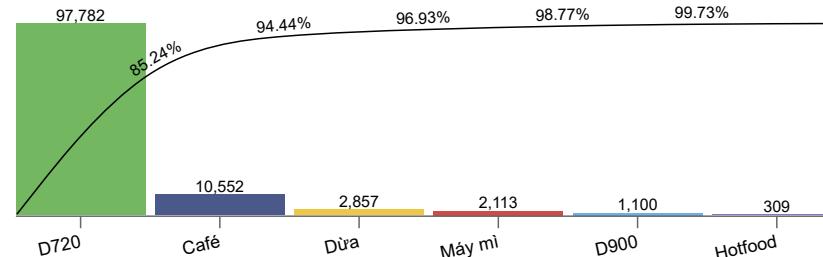
Revenue D900
1.10K

Revenue Hotfood
0.31K

Trans Contribution by Machine



Pareto of Transaction by Machine



Transaction by Machine changing over time



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Produ...

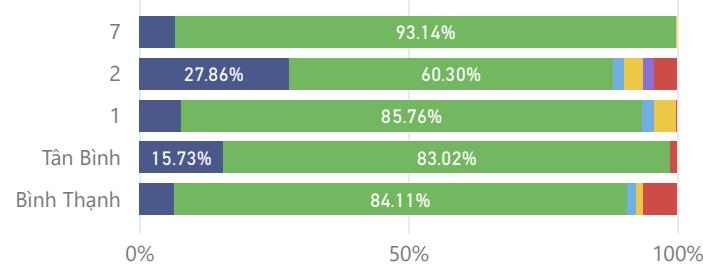
All

Payme...

All

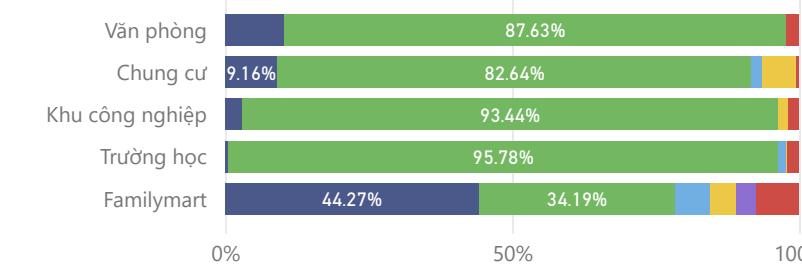
Transaction by Machine/District

Café D720 D900 Dùa Hotfood Máy mì



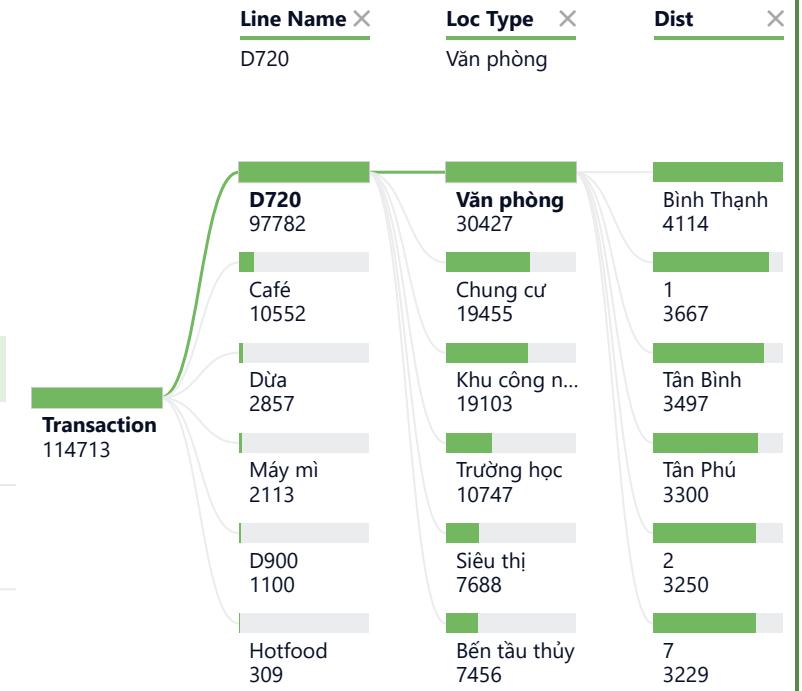
Transaction by Machine/Location Type

Café D720 D900 Dùa Hotfood Máy mì



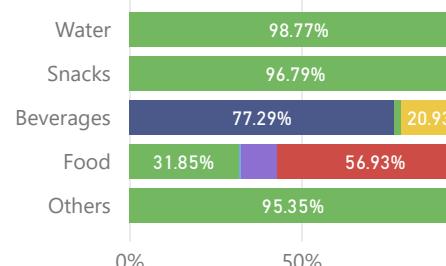
Transaction by Machine/Location Type/District

Line Name Loc Type Dist



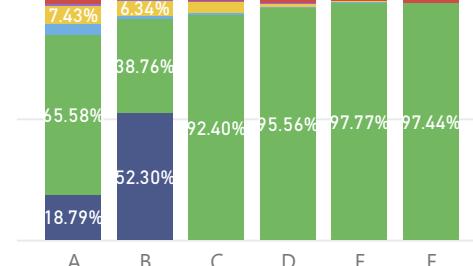
Trans by Machine/Product

Café D720 D900 Dùa Hotfood



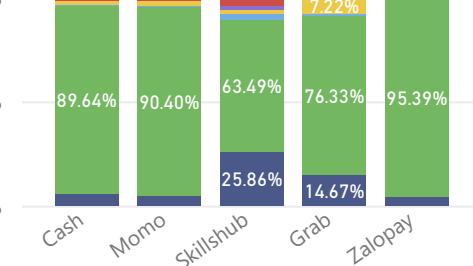
Trans by Machine/Position

Café D720 D900 Dùa Hotfood



Trans by Machine/Payment

Café D720 D900 Dùa Hotfood



PRODUCT GROUP

REVENUE

Water

812.85M

Beverages

164.59M

Snacks

123.44M

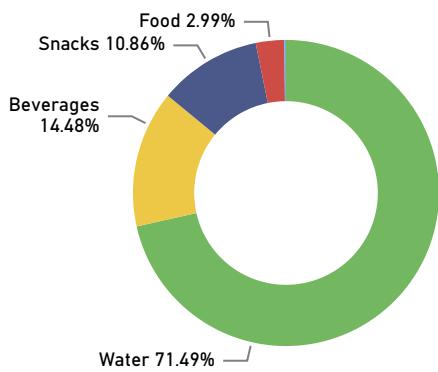
Food

34.05M

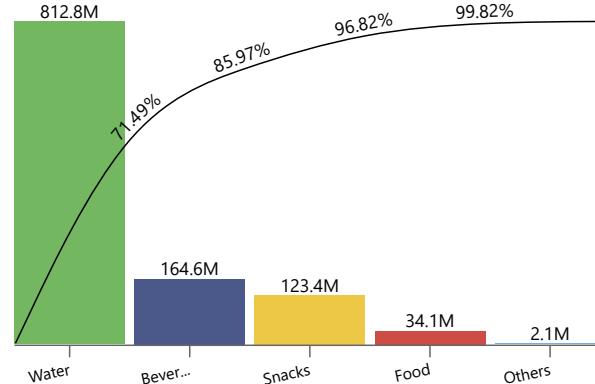
Others

2.06M

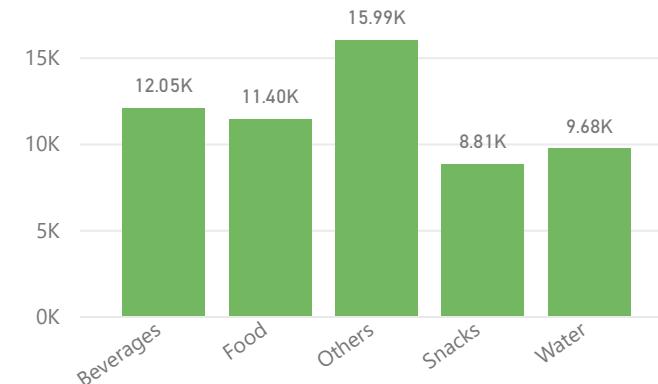
Rev Contribution by Product



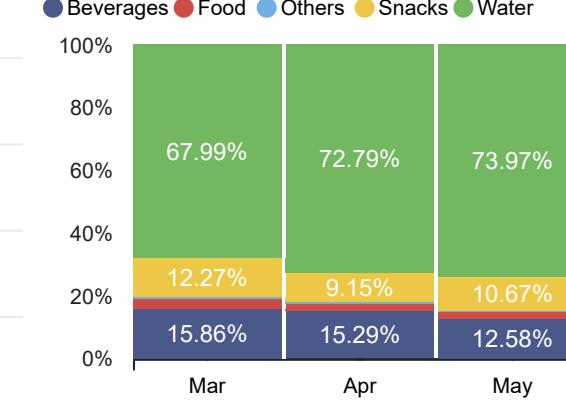
Pareto of Revenue by Product



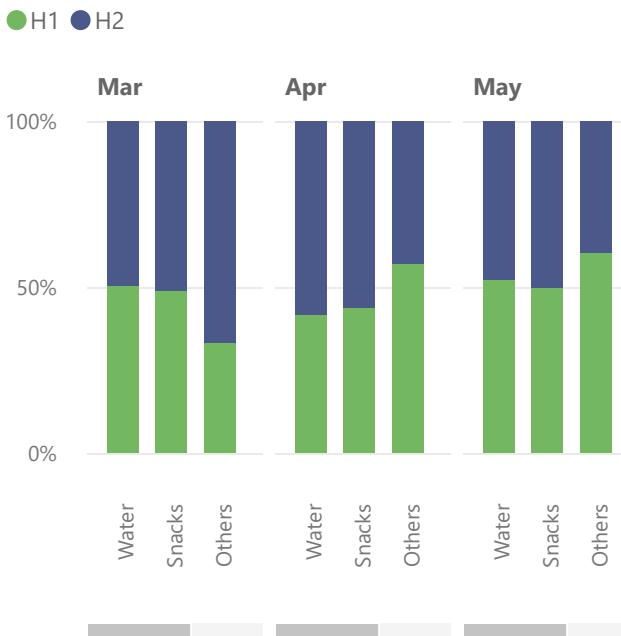
Avg Revenue per Transaction by Product



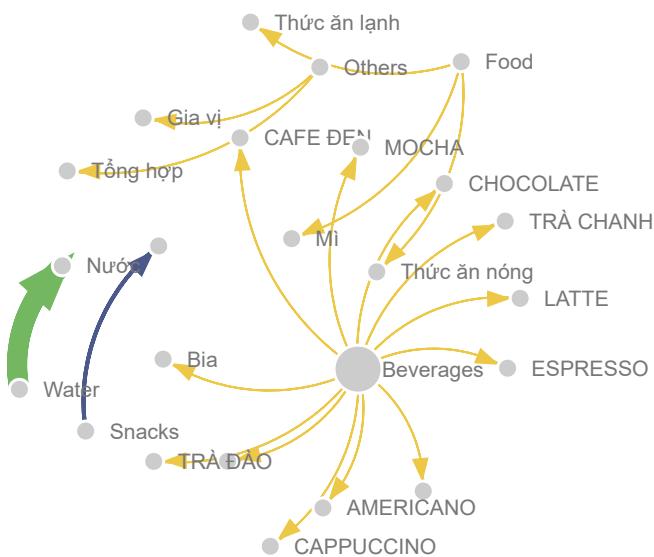
Rev by Product Group/Calendar



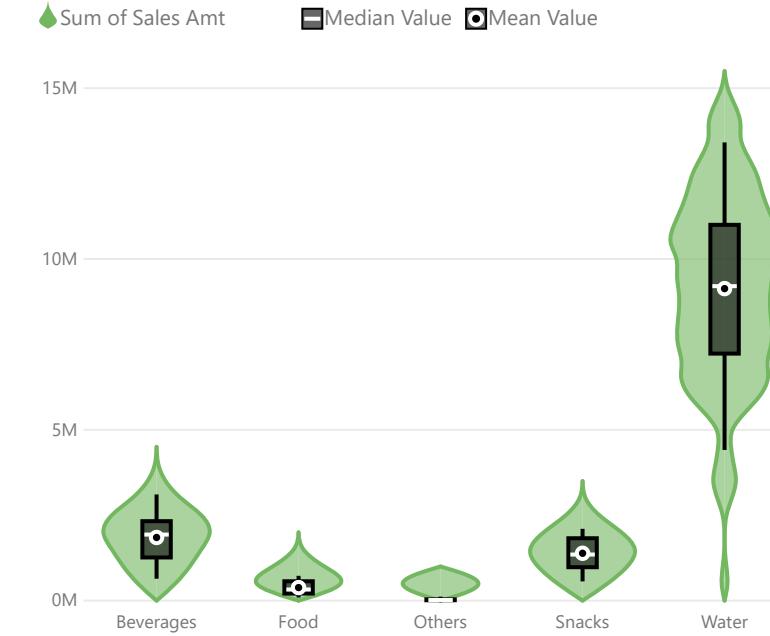
Revenue by Product/Half Month



Revenue by Product Group/Category/Name



Revenue by Product _ Date Level



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Product...

All

Payme...

All

PRODUCT GROUP

TRANSACTIONS

Water

83.93K

Beverages

13.65K

Snacks

14.01K

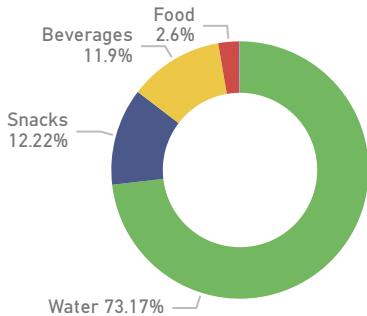
Food

2.99K

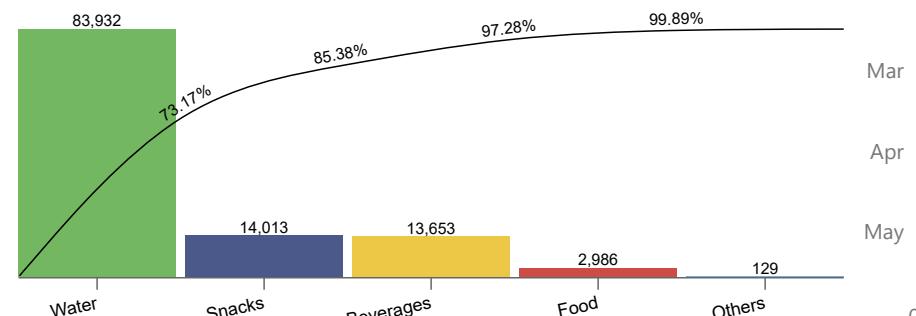
Others

0.13K

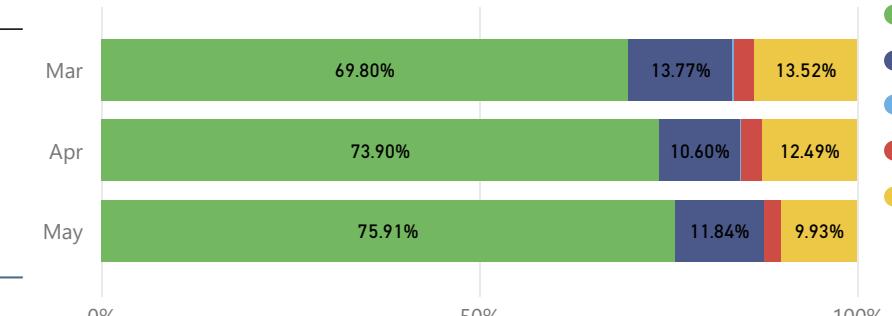
Trans Contribution by Product



Pareto of Transaction by Product



Transaction by Product Group changing over time



Mth

All

Province

All

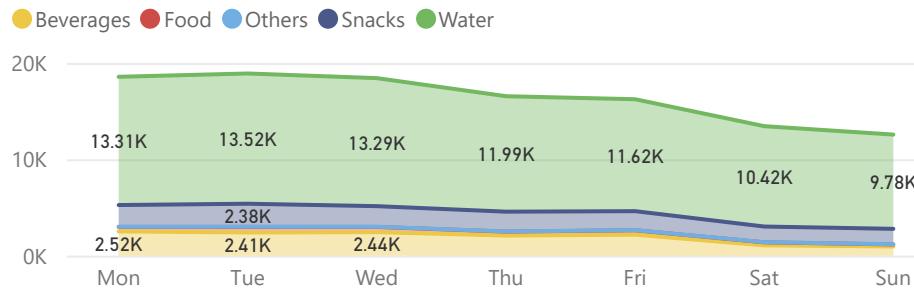
Loc Type

All

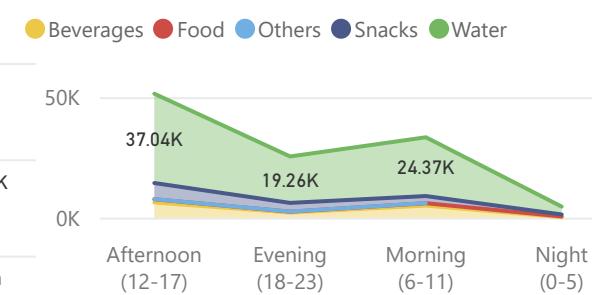
Line Na...

All

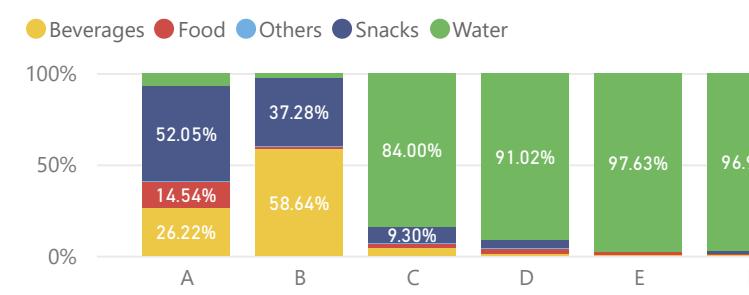
Transaction by Product Group/Day of Week



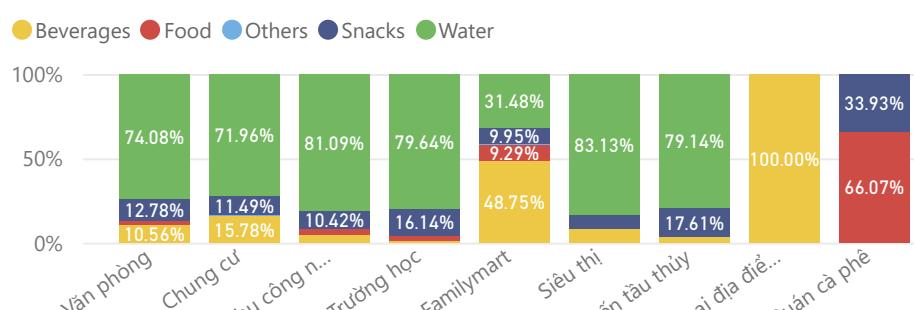
Transaction by Product Group/Time



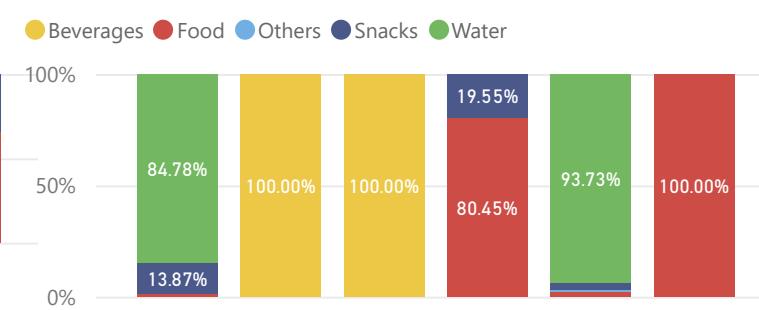
Transaction by Product Group/Position



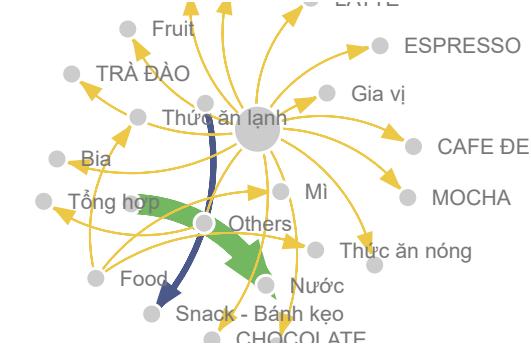
Transaction by Product Group/Location Type



Transaction by Product Group/Machine



Trans by Product Group/Category/Name



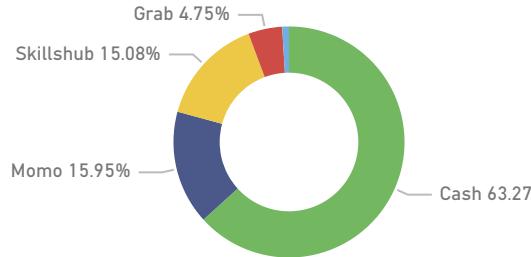
Payme...

All

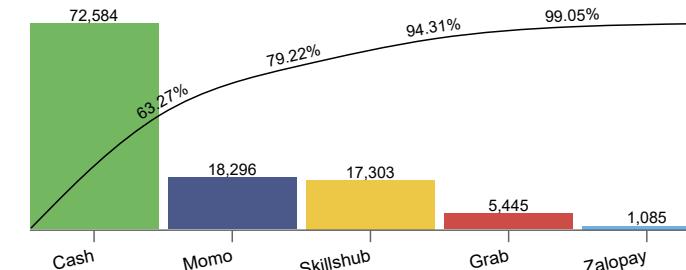
PAYMENT

Trans Cash	Trans Momo	Trans Skillsh...	Trans Grab	Trans Zalopay	Rev Cash	Rev Momo	Rev Skillhub	Rev Grab	Rev Zalopay
72.58...	18.30K	17.30K	5.45K	1.09K	704.4M	185.8...	178.6M	57.3M	10.9M

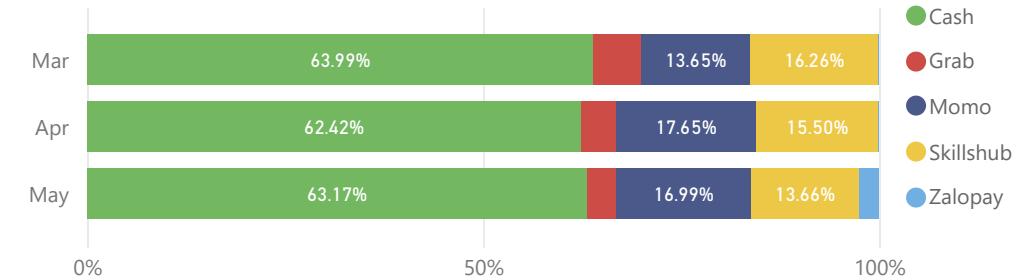
Trans Contribution by Payment Type



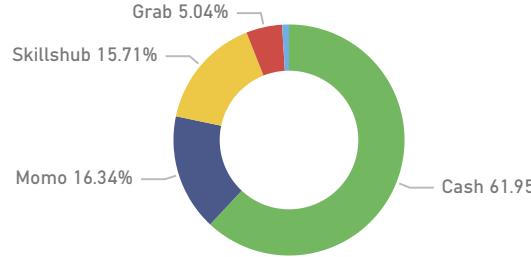
Pareto of Transaction by Payment Type



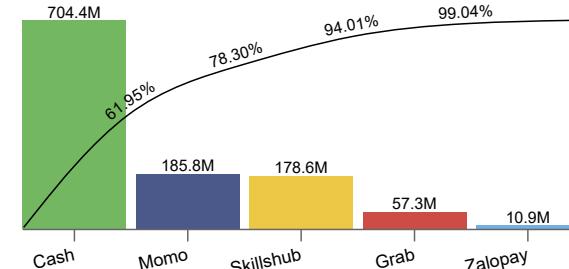
Transaction by Payment Type changing over time



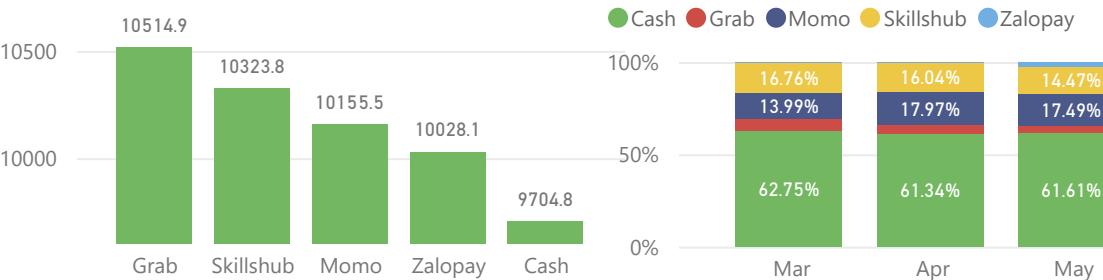
Rev Contribution by Payment Type



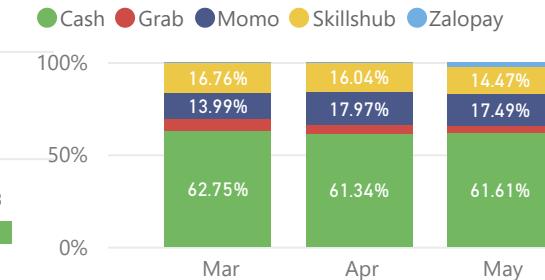
Pareto of Rev by Payment Type



Avg Rev per Trans by Payment Type

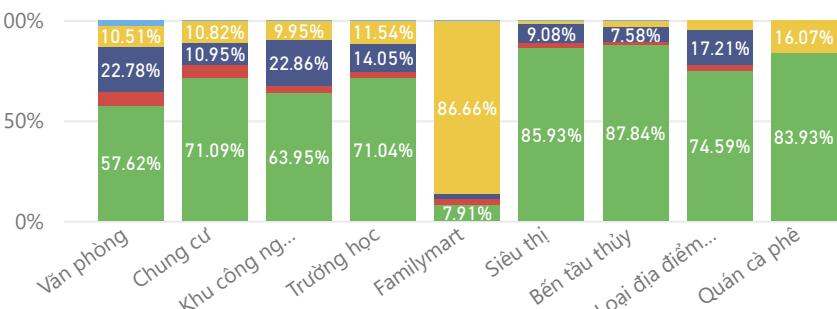


Rev by Payment Type/Calendar



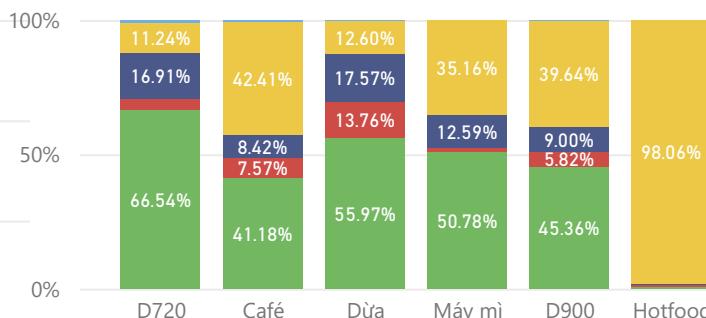
Transaction by Payment Type/Location Type

Cash Grab Momo Skillhub Zalopay



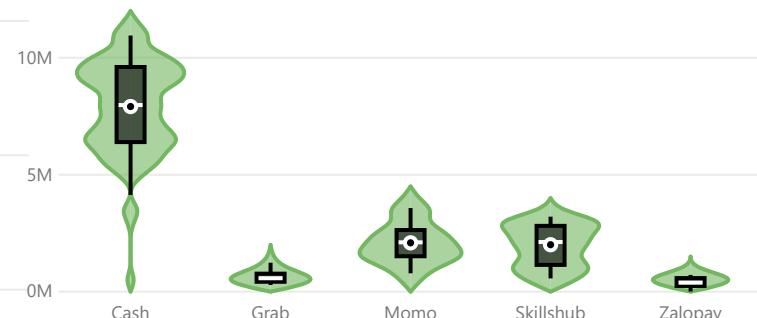
Transaction by Payment Type/Machine

Cash Grab Momo Skillhub Zalopay



Revenue by Payment Type _ Date Level

Sum of Sales Amt Median Value Mean Value



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Product...

All

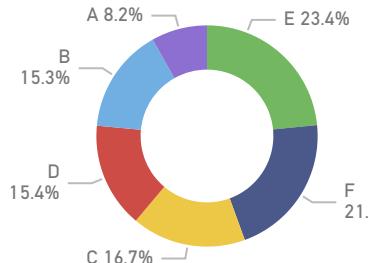
Payme...

All

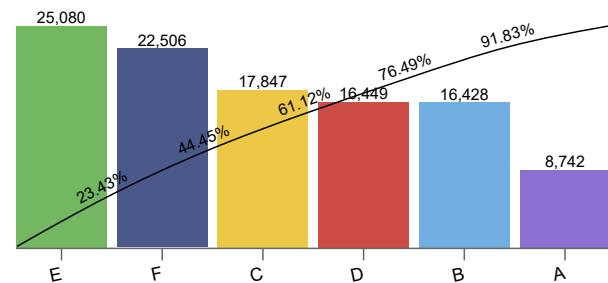
POSITION

Trans A	Trans B	Trans C	Trans D	Trans E	Trans F	Rev A	Rev B	Rev C	Rev D	Rev E	Rev F
8.74K	16.43K	17.85K	16.45K	25.08K	22.51K	94.5M	170.7M	181.1M	196.8M	191.5M	229.9M

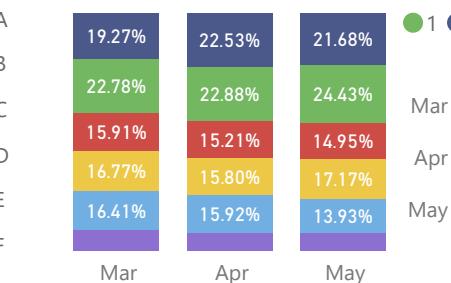
Trans Contribution by Position



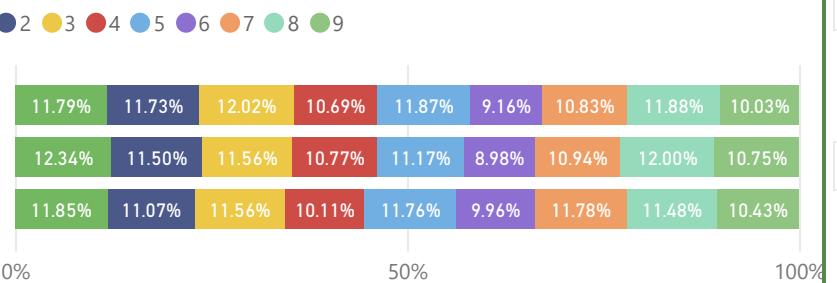
Pareto of Transaction by Position



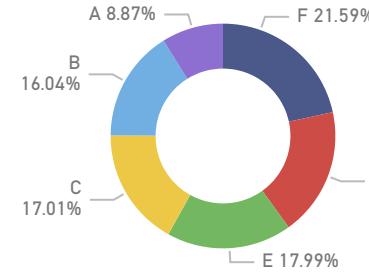
Trans by Row/Calendar



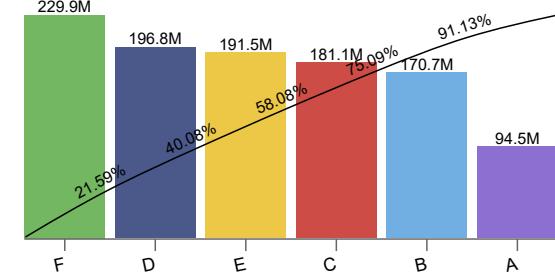
Transaction by Position Col/Calendar



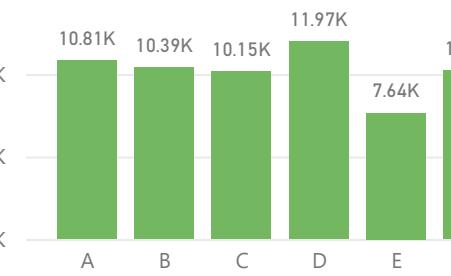
Rev Contribution by Position



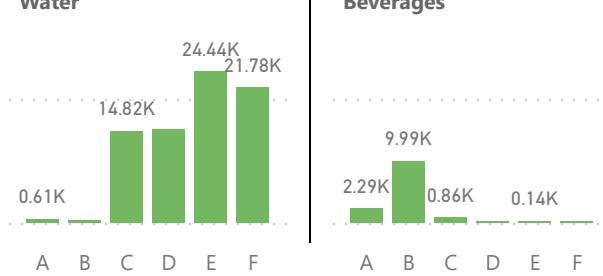
Pareto of Revenue by Position



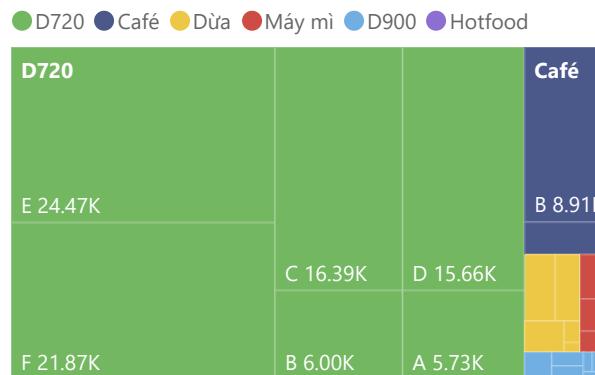
Avg Rev per Trans by Position



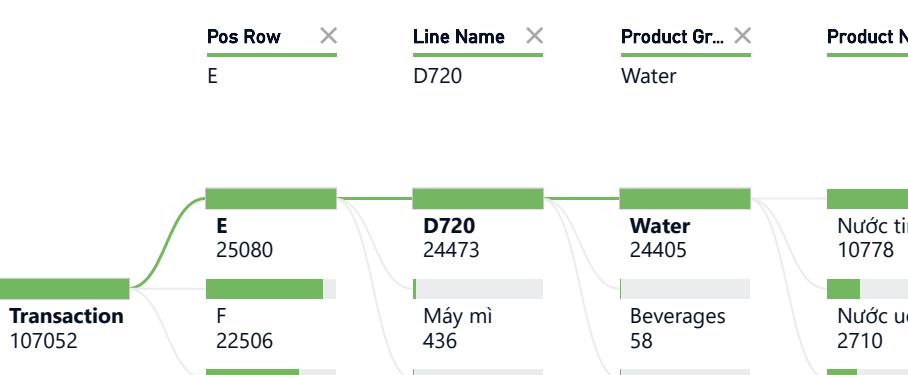
Transaction by Position/Product Group



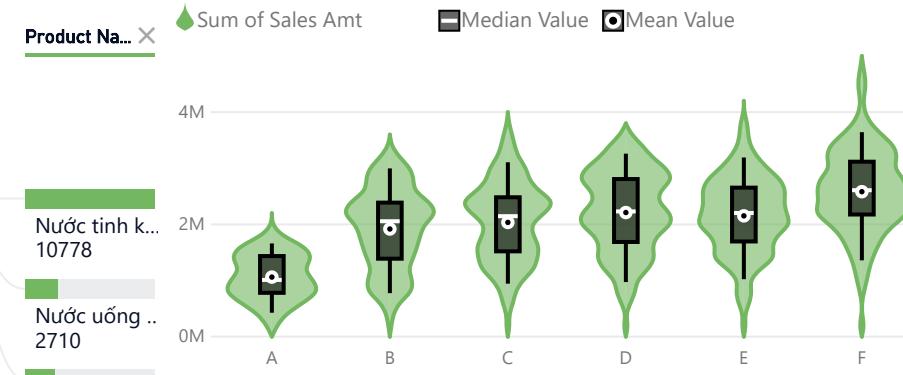
Transaction by Position/Machine



Transaction by Pos Row/Machine/Product Group/Name



Revenue by Position _ Date Level



Mth

All

Province

All

Loc Type

All

Line Na...

All

Machin...

All

Produ...

All

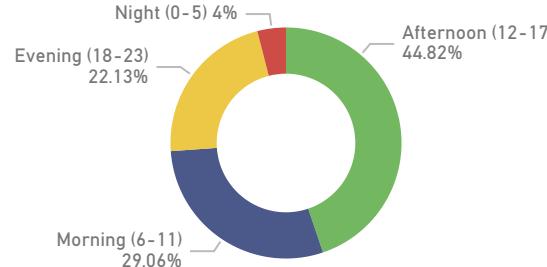
Payme...

All

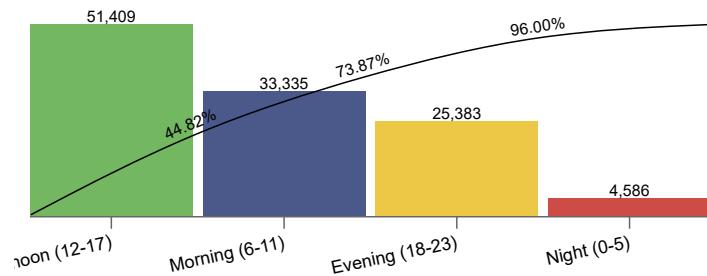
TIME OF DAY

Trans Morning	Trans Afternoon	Trans Evening	Trans Night	Rev Morning	Rev Afternoon	Rev Evening	Rev Night
33.34K	51.41K	25.38K	4.59K	329.7M	513.5M	248.4M	45.4M

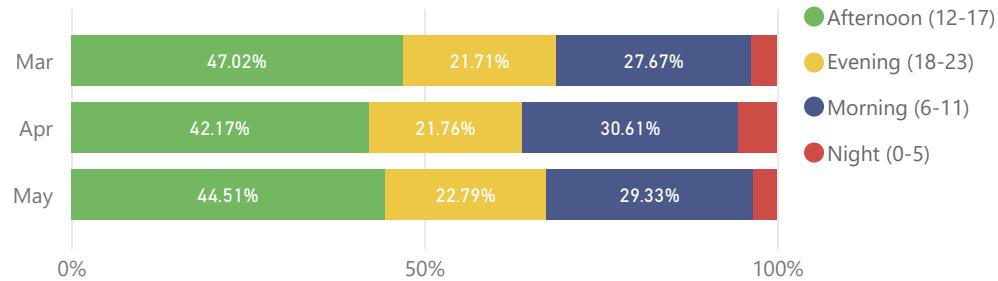
Trans Contribution by Time



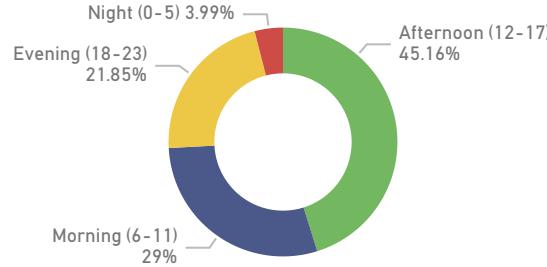
Pareto of Transaction by Time



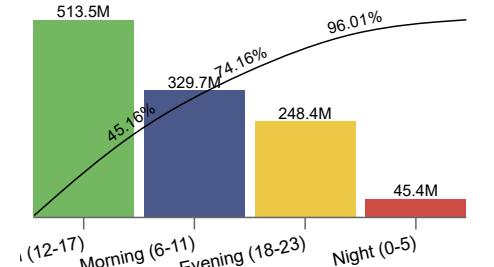
Transaction by Time Range changing over time



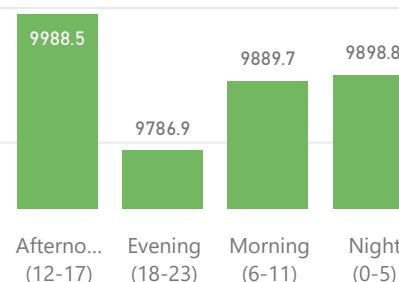
Revenue Contribution by Time



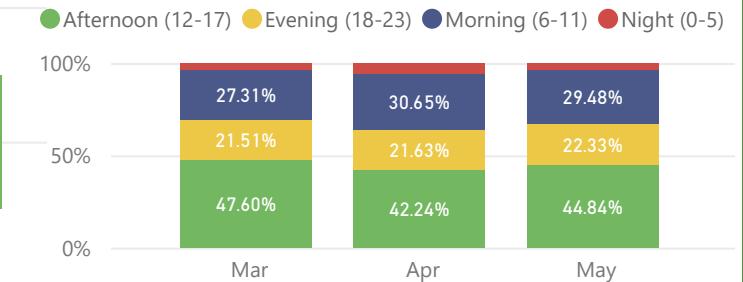
Pareto of Revenue by Time



Avg Rev per Trans by Time

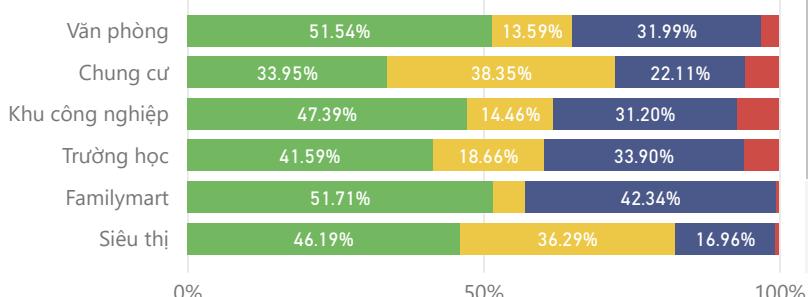


Revenue by Time Range/Calendar



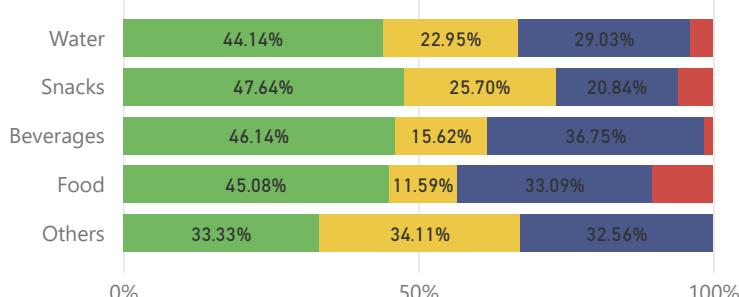
Transaction by Time Range/Location Type

● Afternoon (12-17) ● Evening (18-23) ● Morning (6-11) ● Night (0-5)



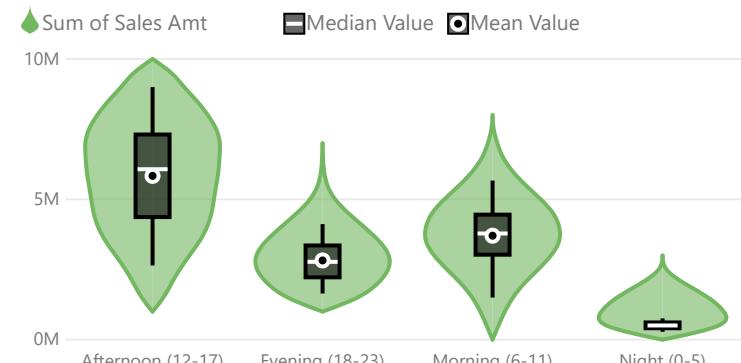
Transaction by Time Range/Product

● Afternoon (12-17) ● Evening (18-23) ● Morning (6-11) ● Night (0-5)



Revenue by Time _ Date Level

● Sum of Sales Amt ● Median Value ● Mean Value



- Mth: All
- Province: All
- Loc Type: All
- Line Na...: All
- Machin...: All
- Product...: All
- Payme...: All

TRANSACTION TABLES

Mth
All

Province
All

Loc Type
All

Line Name
All

Machine Sta...
All

Product Gr...
All

Payment Ty...
All

Transaction by Parent WH

ParentWH	Mar	Apr	May	Total
Kho Nguyễn Đình Chiểu	3099	1935	2358	7392
Kho Công Ty TNHH Juki	1478	2934	1525	5937
Kho Aeon Mall Bình Tân	1479	677	3558	5714
Kho Tòa Nhà Công Viên Phần Mềm	3058	2040		5098
Quang Trung				
Kho Kcx Tân Thuận	2068	1372	1442	4882
Kho Bến Tàu Thủ Đức Q1	3645	1064		4709
Kho Chung Cư Useful	1344	1285	1302	3931
Kho Đhqg	1293	610	1164	3067
Kho ĐH Hồng Bàng	320	188	2453	2961
Kho Tòa Nhà Phúc An	1273	857	607	2737
Kho Tòa Nhà Flora	812	1007	788	2607
Total	41669	29846	43198	114713

Transaction by Location

Province	Mar	Apr	May	Total
HCM	40875	29144	42381	112400
7	7555	7880	8297	23732
2	5209	3588	5664	14461
1	5886	2513	1281	9680
Tân Bình	3629	2773	2776	9178
Bình Thạnh	2809	1665	4474	8948
Thủ Đức	3058	1782	3950	8790
Tân Phú	2103	1724	3857	7684
12	3058	2296	2252	7606
9	2008	2267	1757	6032
Bình Tân	1479	677	3558	5714
Total	41669	29846	43198	114713

Transaction by Location Type

Loc Type	Mar	Apr	May	Total
Văn phòng	13987	9462	11275	34724
Chung cư	7734	6546	9262	23542
Khu công nghiệp	6577	7551	6317	20445
Trường học	3181	1739	6301	11221
Familymart	3670	2201	2629	8500
Siêu thị	2737	1077	4582	8396
Bến tàu thủy	3645	1248	2814	7707
Loại địa điểm khác	115	7		122
Quán cà phê	23	15	18	56
Total	41669	29846	43198	114713

Transaction by Machine

Line Name	Mar	Apr	May	Total
D720	34661	25275	37846	97782
Café	4015	3142	3395	10552
Dừa	1535	519	803	2857
Máy mì	798	545	770	2113
D900	450	355	295	1100
Hotfood	210	10	89	309
Total	41669	29846	43198	114713

Transaction by Product

Product Group	Mar	Apr	May	Total
Water	29085	22055	32792	83932
Nước	29085	22055	32792	83932
Snacks	5736	3164	5113	14013
Snack - Bánh kẹo	5736	3164	5113	14013
Beverages	5633	3729	4291	13653
TRÀ CHANH	1573	952	1124	3649
Fruit	1535	519	803	2857
CAFE SỮA	1140	749	920	2809
CAFE ĐEN	388	406	296	1090
CHOCOLATE	328	278	286	892
TRÀ ĐÀO	50	274	270	594
AMERICANO	212	202	136	550
LATTE	131	116	122	369
CAPPUCCINO	112	107	136	355
Bia	83	68	93	244
MOCHA	52	34	71	157
Total	41669	29846	43198	114713

Transaction by Payment Type

Payment Type	Mar	Apr	May	Total
Cash	26666	18630	27288	72584
Momo	5687	5269	7340	18296
Skillshub	6777	4625	5901	17303
Grab	2530	1320	1595	5445
Zalopay	9	2	1074	1085
Total	41669	29846	43198	114713

Transaction by Position

Pos Row	Mar	Apr	May	Total
E	9601	6925	10649	27175
5	1330	850	1269	3449
4	1210	856	1205	3271
6	1165	776	1196	3137
7	947	723	1098	2768
3	894	620	1149	2663
1	851	659	1097	2607
9	935	644	901	2480
2	751	596	1018	2365
8	782	620	938	2340
0	736	581	778	2095
F	8304	6911	9627	24842
7	882	727	1117	2726
5	920	722	1071	2713
8	872	763	983	2618
9	876	705	989	2570
Total	41669	29846	43198	114713

Transaction by Sales Time

Time Range	Mar	Apr	May	Total
Afternoon (12-17)	19594	12587	19228	51409
12	4244	3215	3970	11429
15	3097	1896	3224	8217
17	2987	1895	3222	8104
13	3204	1883	2992	8079
16	3225	1810	2954	7989
14	2837	1888	2866	7591
Morning (6-11)	11530	9136	12669	33335
9	2807	1975	3035	7817
10	2549	1862	2595	7006
11	2305	2089	2547	6941
12	2314	1749	2376	6439
Evening (18-23)	9045	6493	9845	25383
18	2427	1599	2570	6596
Total	41669	29846	43198	114713

REVENUE TABLES

Mth	Province	Loc Type	Line Name	Machine Sta...	Product Gr...	Payment Ty...
All	All	All	All	All	All	All

Revenue by Parent WH

ParentWH	Mar	Apr	May
Kho Nguyễn Đình Chiểu	33609900	21449000	28362000
Kho Aeon Mall Bình Tân	15735000	7032000	37810000
Kho Công Ty TNHH Juki	14634000	29126000	15368000
Kho Tòa Nhà Công Viên	30118000	20232000	
Phần Mềm Quang Trung	20357000	13302000	14476000
Kho Kcx Tân Thuận	31963000	9079000	
Kho Bến Tàu Thủ Q1	12773000	12588000	12543000
Kho Chung Cư Useful	12378000	6149000	10543000
Kho Đhqg	8878000	11249000	8605000
Kho Tòa Nhà Flora	3030000	1851000	21703000
Total	412703750	296393350	427891500

Revenue by Location

Province	Mar	Apr	May	Total
HCM	403769750	289196350	419082500	111082000
7	74424000	78013000	83759000	
2	54940900	37963000	60979000	
1	55260000	24075000	13193000	
Tân Bình	34616000	26383000	26194000	
Thủ Đức	31268000	18010000	37167000	
Bình Thạnh	27099000	16311000	40582000	
12	30118000	22824000	22212000	
Tân Phú	19449000	15956000	35910000	
9	20371000	23181000	18222000	
Bình Tân	15735000	7032000	37810000	
Total	412703750	296393350	427891500	111082000

Revenue by Location Type

Loc Type	Mar	Apr	May	Line Name	Mar	Apr	May	Total
Văn phòng	136095850	92536350	112676500	D720	330683050	243477350	362749500	936909900
Chung cư	77869000	65326000	89932000	Café	41057500	36335000	40139000	117531500
Khu công nghiệp	64926000	74956000	63651000	Dừa	22995000	7806000	12045000	42846000
Trường học	29640000	16945000	56691000	Máy mì	6459500	4480000	6363000	17302500
Familymart	39861900	24240000	31466000	D900	4769700	3945000	3530000	12244700
Siêu thị	30419000	11449000	49652000	Hotfood	6739000	350000	3065000	10154000
Bến tàu thủy	31963000	10718000	23693000	Total	412703750	296393350	427891500	1136988600
Loại địa điểm khác	1725000	105000						
Quán cà phê	204000	118000	130000					
Total	412703750	296393350	427891500					

Revenue by Machine

Line Name	Mar	Apr	May	Total
330683050	243477350	362749500		936909900
41057500	36335000	40139000		117531500
22995000	7806000	12045000		42846000
6459500	4480000	6363000		17302500
4769700	3945000	3530000		12244700
6739000	350000	3065000		10154000
412703750	296393350	427891500		1136988600

Revenue by Product

Product Group	Mar	Apr	May	Total
Water	280590950	215755350	316503500	812849800
Nước	280590950	215755350	316503500	812849800
Beverages	65464500	45309000	53812000	164585500
Fruit	22995000	7806000	12045000	42846000
CAFE SỮA	13526500	10481000	12876000	36883500
TRÀ CHANH	14390000	9514000	11233000	35137000
CHOCOLATE	3907000	4005000	4170000	12082000
CAFE ĐEN	3246000	3865000	2893000	10004000
TRÀ ĐÀO	500000	2740000	2700000	5940000
AMERICANO	1812000	1924000	1345000	5081000
LATTE	1452000	1647000	1678000	4777000
CAPPUCCINO	1331000	1453000	1906000	4690000
Bia	1412000	1168000	1628000	4208000
MOCHA	640000	470000	1017000	2127000
ESPRESSO	253000	236000	321000	810000
Snacks	50640100	27124000	45674000	123438100
Total	412703750	296393350	427891500	1136988600

Revenue by Payment Type

Payment Type	Mar	Apr	May
Cash	258978500	181801150	263637000
Momo	57722200	53252450	74831000
Skillshub	69188800	47541200	61902000
Grab	26724250	13786550	16743000
Zalopay	90000	12000	10778500
Total	412703750	296393350	427891500

Revenue by Position

Pos Row	Mar	Apr	May
F	84710600	70750450	97298000
1	8846200	7420400	11140000
5	9258000	7279000	10724000
7	8699500	7152500	10661000
4	9147600	7439500	9886000
8	8433700	7516000	9175000
9	8677600	7022000	9245000
3	7971100	6754050	9585000
2	7891000	6937000	9321000
6	7718000	6576500	9396000
0	8067900	6653500	8165000
D	78431800	54536500	78829000
1	9911600	6854400	9811000
3	10777050	6375750	8848000
2	9079250	6675350	8762000
4	9228800	6321000	8675000
Total	412703750	296393350	427891500

Revenue by Sales Time

Time Range	Mar	Apr	May	Total
Afternoon (12-17)	196437150	125194000	191868000	513179000
12	45450900	32395850	40645000	111082000
13	32242850	19291000	30230000	
15	30383500	18901150	31844000	
16	31338300	17758850	29230000	
17	28879250	18172200	30875000	
14	28142350	18674950	29044000	
Morning (6-11)	112704200	90833350	126135500	336173000
9	27319650	19712600	30517200	
11	23338950	20425050	25854000	
10	24779050	18384500	26070300	
8	22382050	18065700	23810000	
7	11309500	10662500	14370000	
6	3575000	3583000	5514000	
Evening (18-23)	88752400	64107000	95561000	243477350
18	23607800	15585000	24378000	
Total	412703750	296393350	427891500	1136988600

CAT-CAT TABLES

Mth
All

Province
All

Loc Type
All

Line Name
All

Machine Sta...
All

Product Gr...
All

Payment Ty...
All

District vs Location Type

Dist	Bến tàu thủy	Chung cư	FamilyMart	Khu công nghiệp	Loại địa điểm khác
7	4107			12849	
2	1044	2419	7392		
1	4709	43	637		
Tân Bình	5151			279	
Bình Thạnh	546	163			90
Thủ Đức	1408	418			
Tân Phú	4384				
12	297			7309	
9	2607				
Total	7707	23542	8500	20445	122

District vs Machine

Dist	Café	D720	D900	Dừa	Hotfood	Máy mì	Total
7	1599	22103		30			23732
2	4029	8720	310	489	298	615	14461
1	757	8302	207	394	11	9	9680
Tân Bình	1444	7620				114	9178
Bình Thạnh	584	7526	165	120		553	8948
Thủ Đức	319	7826	412	157		76	8790
Tân Phú	7590					94	7684
12	275	6596		357		378	7606
9	529	5001		446		56	6032
Bình Tân	5714						5714
Total	10552	97782	1100	2857	309	2113	114713

Location Type vs Machine

Loc Type	Café	D720	D900	Dừa	Hotfood	Máy mì	Total
Văn phòng	3562	30427					735 34724
Chung cư	2157	19455	412	1418			100 23542
Khu công nghiệp	607	19103					378 20445
Trường học	64	10747	165	25			220 11221
FamilyMart	3763	2906	517	381	309	624	8500
Siêu thị	399	7688	6	303			8396
Bến tàu thủy	7456			251			7707
Loại địa điểm khác					122		122
Quán cà phê							56
Total	10552	97782	1100	2857	309	2113	114713

Location Type vs Product

Loc Type	Beverages	Food	Others	Snacks	Water
Văn phòng	3666	899		4437	25722
Chung cư	3715	105	77	2705	16940
Khu công nghiệp	964	770	2	2130	16579
Trường học	89	385		1811	8936
FamilyMart	4144	790	44	846	2676
Siêu thị	702		6	708	6980
Bến tàu thủy	251			1357	6099
Loại địa điểm khác	122				
Total	13653	2986	129	14013	83932

Machine vs Product

Line Name	Beverages	Food	Others	Snacks	Water
D720	244	951	123	13563	82901
Café	10552				
Dừa	2857				
Máy mì	1700			413	
D900	26	6	37	1031	
Hotfood	309				
Total	13653	2986	129	14013	83932

Machine vs Position

Line Name	A	B	C	D	E	F
D720	5736	6603	17756	16914	26568	24205
Café	1643	8909				
Dừa	650	1080	862	180	79	6
Máy mì	242	208	273	422	436	532
D900	396	228	233	92	69	82
Hotfood	79	6	92	92	23	17
Total	8746	17034	19216	17700	27175	24842

Product vs Position

Product Group	A	B	C	D	E	F
Water	615	449	16142	16111	26532	24
Nước	615	449	16142	16111	26532	24
Snacks	4552	6351	1788	862	38	
Snack - Bánh kẹo	4552	6351	1788	862	38	
Beverages	2293	9989	862	180	137	
TRÀ CHANH	3649					
Fruit	650	1080	862	180	79	
CAFF CAFF	619	2190				
Total	8746	17034	19216	17700	27175	24

Location Type vs Payment

Loc Type	Cash	Grab	Momo	Skillshub	Zalopay
Văn phòng	20007	2255	7909	3650	903
Chung cư	16737	1586	2577	2548	94
Khu công nghiệp	13074	651	4673	2035	12
Trường học	7971	356	1577	1295	22
FamilyMart	672	257	193	7366	12
Siêu thị	7215	244	762	153	22
Bến tàu thủy	6770	92	584	241	20
Loại địa điểm khác	121	14	21	6	
Total	72584	5445	18296	17303	1085

Machine vs Payment

Line Name	Cash	Grab	Momo	Skillshub	Zalopay
D720	65066	4156	16539	10986	1035
Café	4345	799	888	4475	45
Dừa	1599	393	502	360	3
Máy mì	1073	31	266	743	
D900	499	64	99	436	2
Hotfood	2	2	2	303	
Total	72584	5445	18296	17303	1085

Sales Time vs Location Type

Time Range	Bến tàu thủy	Chung cư	FamilyMart	Khu công nghiệp
Afternoon (12-17)	3095	8048	4302	956
12	222	1031	1304	320
15	531	1208	599	117
17	910	2370	526	124
13	298	856	664	138
16	798	1615	616	111
Total	7707	23542	8500	2044

Sales Time vs Product

Time Range	Beverages	Food	Others	Snacks	Water
Afternoon (12-17)	6300	1346	43	6676	37044
12	1314	517	10	943	8645
15	984	131	3	1176	5923
17	821	279	10	1607	5387
13	1375	130	6	706	5862
16	890	202	6	1458	5433
14	916	87	8	786	5794
Total	13653	2986	129	14013	83932