

HARSHAN SELVAKUMAR

Business Analyst

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PROFILE

Motivated and adaptable professional with 2 years of experience as a freelance Java trainer and a solid foundation in fullstack development (Angular, Spring Boot, MySQL, AWS). Alongside this, I co-founded a personal proptech project called PlotPapers where I focused on market research, user analysis, and feasibility assessment to address challenges in the property-tech space. Skilled in gathering and analyzing user requirements, evaluating product-market fit, and collaborating with stakeholders to inform product decisions. Adept at bridging technical and business needs to support data-driven decision-making. Eager to leverage both technical and analytical skills in a Business Analyst or Product Management role.

EXPERIENCE

Freelance Java Trainer

PUMO TECHNOVATION INDIA PVT LTD

Jan 2023 – Present Chennai, India

- Conducted over 100+ comprehensive training sessions, workshops and seminars in Java Fullstack Development for trainees.
- Developed 20+ hours of training materials, including presentations and hands-on exercises.
- Provided 1-on-1 mentoring to 20+ trainees, resulting in positive feedback and improved performance.
- Provided technical support and guidance to users during and after training sessions.
- Collaborated with HR and management to assess training needs and tailor content accordingly.

Co-Founder

PLOTPAPERS

Nov 2023 – Dec 2024 Chennai, India

- Attempted to create a platform aimed at streamlining property transactions by improving accessibility of property documents like Encumbrance Certificate, Property Certificate, Patta, Town Survey Records & Field measurement books, tax receipts etc.
- Conducted in-depth market research, surveying over 50+ customer personas including land buyers/sellers, real estate agents, property developers, and legal professionals to identify market pain points, user needs, and feature requirements.
- Coordinated with government agencies like the Dept. of Land Resources - GOI, National Informatics Centre and Commissionerate of Survey and Settlement, TN Gov to acquire access to property document APIs.
- Defined product roadmap, business model, and go-to-market strategy with a focus on B2B adoption by developers, agents, and law firms.
- Assessed legal, regulatory, and technical feasibility of the product, identifying major scalability and compliance challenges, which informed a data-driven decision to discontinue the initiative.

SKILLS

BUSINESS ANALYSIS

Business/Market Research
Requirement Gathering & Analysis SDLC
Business Documentation
Stakeholder Management
Agile & Scrum Methodologies
Strategic Planning & Execution

MISCELLANEOUS

SQL Excel JIRA CONFLUENCE
POWER-BI MS-OFFICE AWS Git
Postman API Salesforce Java Python

EDUCATION

B-Tech in Mechanical

SRM Institute Of Science and Technology

June 2020 72%

Class XII (Computer Science)

Balalok Matriculation HSS

June 2016 78%

Class X

Kendriya Vidyalaya

June 2014 CGPA:7.8

CERTIFICATIONS

- Business Analysis, Product Ownership, and Scrum Mastery with JIRA and Confluence - **Udemy**.
- Java Full Stack Developer Course - Pumo Technovation India Private Limited.
- AWS Code Deploy - **Udemy**
- Salesforce Admin and Developer (PD1) Course - **Manipal Global Skills Academy**