

Core Competencies		
Defence Technology People Management	Defence Procurement & Finance Management Stakeholder Engagement	Presentation Skills Proposal Writing

“A **battle hardened** and **technically qualified** Veteran Officer seeking Opportunities to consult in **Defence Domain** to help growth in the fast expanding sector”

Work Experience

HC ROBOTICS (Oct 2023 – Till Date)

Relevant Experience

- ✓ **Leading cross functional** teams of **diverse & tech-savy** people including **young IITians and Doctorates** in relevant fields
- ✓ Partnering in **Strategic Planning** for setting goals and objectives for company
- ✓ Conducting **Market Analysis** and **Defence Policy Analysis** for charting the future course of company's actions and undertakings
- ✓ **Client Engagement** to understand the end user requirements
- ✓ **Formulating proposals** for **Problem Statements** published by Defence Sector
- ✓ Generating **R&D approach plans** for innovative products/ solutions
- ✓ Inculcating **Project Management techniques** at par with **PMI standards**
- ✓ Initiating and Implementing **AS9100D standards** of documentation

INDIAN ARMY (Dec 2002 – Sep 2023)

Career highlights

- ✓ Gallantry Awardee - **Sena Medal (Gallantry) – Leadership** in the face of Fire
- ✓ Project Management in DRDO Lab – **Interface between Army and DRDO**
- ✓ Staff appointment – **Consulting General Officers** in Strategic Planning
- ✓ Been a **trainer for 7 years** and **mentor** to subordinates & peers for lifetime
- ✓ **Technical Staff Course** qualified – 18 subjects related to **Defence Technology**

Relevant Experience

- ✓ **Planned, monitored & ensured** execution of Planned Operational Works with revenue **budget of more than Rs 100 Cr**
- ✓ Practical knowledge & experience in execution of procurement projects within the framework of **DPM, DFPDS**, e-procurement (now **defproc**) & **GeM**
- ✓ **Advised Army HQ's** User Directorates on various DRDO Projects
- ✓ Theoretical Knowledge & Hands on experience of **DAP 2020**
- ✓ Turned **strategic mandates** into actionable tactical/ operational **instructions**
- ✓ Implemented effective **Communication** with multiple **stakeholders** ensuring smooth **collaboration** between **internal and external teams**
- ✓ Created **reports** and **documentation** to track progress of multiple projects
- ✓ **Handled multiple projects** while working in a fast-paced, dynamic environment strong grip on time, budget, scope and stringent **Quality control**
- ✓ Analyzed issues with **data centric approach** and **presented** feedback & summaries to **senior officials** translating analysis into **visual decision support**
- ✓ Introduced **MS excel** based **project tracking** methodology with clear metrics
- ✓ Planned and executed **Military Operations & Training** with attention to details and **proactive risk assessment & mitigation** (zero casualty track record)
- ✓ Achieved collaboration and coordination with **diverse workforce** including **international staff** of **United Nations**
- ✓ Demonstrated **Urge and ability to learn** new & latest technologies
- ✓ Implemented **various ERP** with semi-technical/ non-technical workforce
- ✓ Encouraged **introduction of best practices** through knowledge sharing

Basic Information

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Academic Credentials

University Education

- BSc (Computer Sci), JNU (NDA)
- MSc (Def Tech)**, Pune University
- PG Diploma (Patents Law)** - NALSAR University of Law (Result awaited)

Certifications

- PMI Certified **PMP®** (Project Management Professional)
- Defence General Management Program, **IIM, Mumbai**

Short Courses

- Cert in **Def Finance Management** (NIFM, Faridabad).
- Training for **Transfer of Technology** and Productionization at DRDL, Hyderabad
- Army Courses in weapons & Tactics
- Army courses on Leadership & Strategy

Informal Learning

- Digital Marketing & SEO
- Story Telling
- MS Office

Hobbies

Motorcycle Riding
Scuba Diving
Playing Cajon