

Chapter Report

Report Issue Date March 2025

Report Chapter Highlights & Member Traffic Lights

Chapter BNI ATOMS

Region Guntur

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M-8892507949

Region: Guntur	
Current Score:	Total
Members Average Score for Six	TOtal
Month . Ranked by Average	
Score for 6 months	
Surya Dharanish Perumalla	86
Mahan Rk	85
Shaik Subani Kota Prasad	84 83
Karampudi Kiran Kumar	81
Ayyappa Siginam	79
Ramesh Vemulapalli Vijaya Bhaskara Reddy	79 79
Samba Siva Rao Gummadidala	78
Poorna Chandra Rao Neelisetti	77
Naga Sathish	76
Makkapati Krishnaveni Sriram Enadula	74 73
Zakir Hussain Mohammad	73
Siva Naga Kumar V	73
Pavan Kumar Myllepalli Manoj Kumar Nerella	68 68
Jagadeesh Lalapeta	68
Ramesh Mulpuri	66
Amar Lingeswara Rao D	63
Naveen Chakravarthy T Sambasivarao M V	63 59
Siva Ramakrishna.K	59
Sri Lakshmi Konda	58
Nischall Naarasimha B	57 55
Sri Harsha Gudipati Durga Prasad. Y	55 55
Nawazish Shaik	55
Bvl Pratyusha Yakkala	53
Koteswara Rao V Raja Sekhar Moparthi	49 47
Mallikarjuna Rao. M	47
Dr Hanumanth	46
Brahmeswar Thimmisetty	45 45
Sridhar Chittiprolu Arnuri Anusha	44
Naresh Sivvarapu	43 42
Suneel Bhumireddy	42
Manasa Mukka Raghavendra Mattipudi	41 40
Vasudevarao Karyampudi	40
Mallikarjuna Reddy Jinugu	39
Naga Venkata Gowtham Sadhu Venkata Lakshman Maddikayala	38 38
Ramesh Babu T.	38
Venkata Nagireddy Yenireddy	38
Babu Naidu Pallavi Santhoshi S	37 36
Lakshmi Sumanth Sakala	35
Pranay Tavva	33
Koteswar Rao Byr	33
Sai Prasanna Gangavarapu Yash Kumar Jain	33 33
Pradeep Kumar Vemuri	33
Naresh Malepati	30
Vijay Sarathi Namburi Thirupathi Rao Gottam	30 28
Srinivas Yamala	26
Raghawa Yadavalli	24
Jagadeesh Gonuguntla Sai Mounika Bhavirisetty	21 20
Chandra Shekhar Dumpalagadda	20
Vivekananda Reddy Gade	20
Rama Krishna Murthy Karpurapu	20
Avinash Ramesh Mallavarapu Prudhvi Vinnakota	20 20
Nagendra Kumar Nerella	18
Megharaj Praneeth Karpurapu	17
Mohammad K Chand	15

BNI ATOMS		M	arch 20	25		
Current Score:						
Members Score for Current	42	24	4	52	52	52
Month. Ranked by current	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025
Month Score.	Oct	ò	၂ ၁	Jan	e	Mar
	J	_		,		_
Average Per Month	55	53	50	52	55	50
Makkapati Krishnaveni	55	55	65	80	100	90
Shaik Subani	80	80	80	85	90	90
Surya Dharanish Perumalla Mahan Rk	90 85	90 85	85 85	80 85	85 85	85 85
Karampudi Kiran Kumar	<u>80</u>	85	70	80	85	85
Sriram Enadula	55	65	70	75	90	85
Kota Prasad	80	75	85	85	85	85
Vijaya Bhaskara Reddy	75	75	80	80	80	85
Ayyappa Siginam Siva Naga Kumar V	70 80	80 65	80 65	80 65	85 80	80 80
Poorna Chandra Rao Neelisetti	80	75	70	75	80	80
Manoj Kumar Nerella				45	80	80
Ramesh Vemulapalli	80	75	80	80	80	80
Samba Siva Rao Gummadidala Payan Kumar Myllenalli	75 70	80 65	75 65	75 65	85 75	80 70
Pavan Kumar Myllepalli Durga Prasad. Y	45	45	50	65 55	65	70
Zakir Hussain Mohammad	75	75	70	70	80	70
Nischall Naarasimha B	60	60	45	50	60	65
Jagadeesh Lalapeta	75	75	65	65	60	65
Naga Sathish Amar Lingeswara Rao D	75 75	75 60	80 60	80 60	80 60	65 65
Sambasivarao M V	65	55	55	60	60	60
Bvl Pratyusha Yakkala	30	50	50	60	70	60
Raja Sekhar Moparthi	45	45	35	40	55	60
Siva Ramakrishna.K	65	65	55	55	55	60
Ramesh Mulpuri Koteswara Rao V	65 50	65 45	70 45	70 45	70 55	55 55
Venkata Lakshman Maddikayala	35	15	30	40	55	55
Venkata Nagireddy Yenireddy	20	25	30	50	45	55
Sri Lakshmi Konda	55	55	65	65	60	50
Arnuri Anusha Nawazish Shaik	65	60	20 55	50 50	55 50	50 50
Mallikarjuna Rao. M	55	50	40	45	40	50
Sri Harsha Gudipati	60	60	60	60	45	45
Brahmeswar Thimmisetty	45	45	45	45	45	45
Naga Venkata Gowtham Sadhu	40	35	35 15	35 25	40 45	45
Sai Prasanna Gangavarapu Manasa Mukka	45	40	40	40	35 35	45
Pallavi Santhoshi S	25	30	35	35	45	45
Naveen Chakravarthy T	75	65	65	65	60	45
Mallikarjuna Reddy Jinugu	40	40	35	35	45	40
Naresh Sivvarapu	40	40	50	50	40	40
Dr Hanumanth Pradeep Kumar Vemuri	40	55	55 20	45 25	40 45	40
Raghavendra Mattipudi				23	7.7	40
Vasudevarao Karyampudi	30	35	45	45	45	40
Babu Naidu	40	35	35	40	35	35
Koteswar Rao Bvr	45	45	30 50	30 50	35 45	35
Sridhar Chittiprolu Pranay Tavva	40	35	35	25	30	35 35
Suneel Bhumireddy	50	50	40	40	35	35
Jagadeesh Gonuguntla	25	20	10	15	25	30
Naresh Malepati	35	25	25	30	35	30
Lakshmi Sumanth Sakala Vijay Sarathi Namburi					40	30 30
Srinivas Yamala	30	25	15	25	30	30
Raghawa Yadavalli	30	25	20	20	25	25
Megharaj Praneeth Karpurapu	20	10	10	15	20	25
Yash Kumar Jain	35	45	45	25	20	25
Ramesh Babu T.	40	40	40	45	40	20
Sai Mounika Bhavirisetty Chandra Shekhar Dumpalagadda						20
Vivekananda Reddy Gade						20
Rama Krishna Murthy Karpurapu						20
Avinash Ramesh Mallavarapu						20
Prudhvi Vinnakota					20	20
Nagendra Kumar Nerella Mohammad K Chand					20	15 15
					15	13

Confidential

Reporting Period	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025
Green	32%	25%	25%	26%	32%	25%
Amber	25%	32%	28%	29%	22%	23%
Red	36%	30%	33%	29%	37%	33%
Grey	8%	13%	14%	16%	10%	19%

Member Traffic Light Grouped By RAG



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Chapter Business last Month:

This Table Represents activity levels for the chapter

for last month

The Wider Network :

Value of Business brought by

non members to the chapter Last month

<u>Business</u> Value Per Number of Number of <u>Total</u> Period **Referral** Visitors months Referrals Passed Region Chapter 3,95,46,918 March 2025 Guntur BNI ATOMS 97,167

Chapter Business Tracker:

This Table Represents activity levels for the chapter

for 6 month

The Wider Network:

Value of Business brought by

non members to the chapter Last six month

<u>Region</u>	<u>Chapter</u>	<u>Total</u> <u>Referrals</u>	Avg No of Referrals	Business Passed	Avg Business Passed	Avg Referral <u>Value</u>	<u>No of</u> <u>Visitors</u>	<u>Avg No of</u> <u>Visitors</u>
Guntur	BNI ATOMS	2485	414	14,48,86,299	2,41,47,717	58,304	230	38

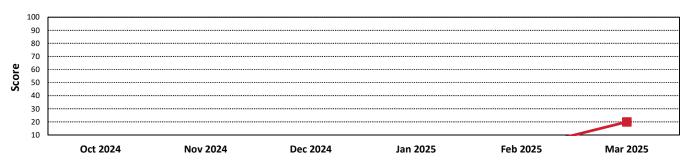
Region Business Tracker:

This Table Represents activity levels for the chapter for 6 month

Guntur 7 9588 228 47 61 32 985 1 13 36 500 49 659 26 655 16	<u>Region</u>	<u>Chapter</u>	Total Referrals	Avg No of Referrals per month per chapter	Business Passed	Avg Business Passed per month per chapter	Avg Referral Value	No of Visitors	Avg No of Visitors per month per chapter
7 5500 LLC 17,02,52,500 1,15,50,500 15,055,20 0,00 10	Guntur	7	9588	228	47,61,32,985	1,13,36,500	49,659.26	655	16

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Traffic Light Tracker



		Absent Score	Referrals Score	TYFTB Score	<u>Visitors</u> Score	Testmonial Score	Arriving on Time Score	Training Score	
Member Name	<u>Period</u>	<u> </u>	<u>000.0</u>	<u> </u>	<u> </u>	<u> </u>	11110 00010	<u> </u>	<u>Total</u>
Prudhvi Vinnakota	Mar 2025 Key Score	0	0.00	0	0.00	0.00	0	0	
Prudhvi Vinnakota	Mar 2025	15	0	0	0	0	5	0	20
Prudhvi Vinnakota	Feb 2025	0	0	0	0	0	0	0	0
Prudhvi Vinnakota	Jan 2025	0	0	0	0	0	0	0	0
Prudhvi Vinnakota	Dec 2024	0	0	0	0	0	0	0	0
Prudhvi Vinnakota	Nov 2024	0	0	0	0	0	0	0	0
Prudhvi Vinnakota	Oct 2024	0	0	0	0	0	0	0	0
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

Scoring

Referrals/ Week						
< 0.5	0					
< 0.75	5					
< 1	10					
< 1.2	15					
≥ 1.2	20					

Avg Visitor /week					
< 0.1	0				
< 0.25	5				
< 0.5	10				
< 0.75	15				
≥ 0.75	20				

Absenteeism				
> 2	0			
= 2	5			
= 1	10			
< 1	15			

TYFTB					
< 500000	0				
< 1000000	5				
< 2000000	10				
≥ 2000000	15				

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimoni	Testimonial / week						
≤ 0	0						
< 0.075	5						
≥ 0.075	10						

Arriving on Time	
≥ 1	0
= O	5

Note : Scoring is Calculated over a 6 month period

