



## Chapter Report

Report Issue Date	March 2025
Report	Chapter Highlights & Member Traffic Lights
Chapter	BNI ATOMS
Region	Guntur

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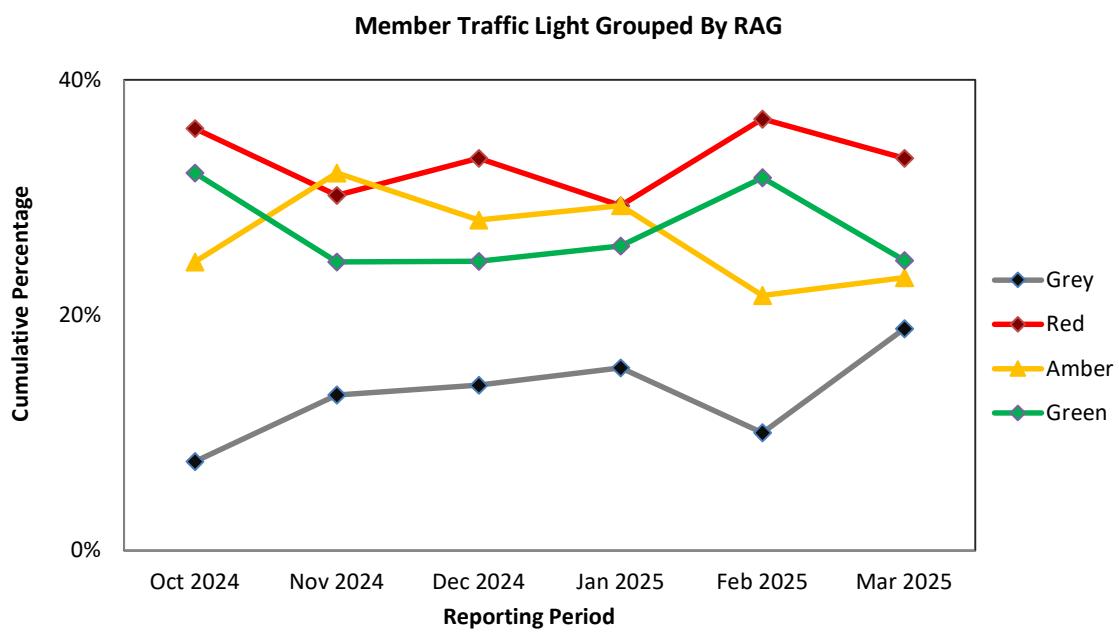
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M-8892507949

Current Score:	Total
Members Average Score for Six Month . Ranked by Average Score for 6 months	

Current Score:	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025
Average Per Month	55	53	50	52	55	50
Makkapati Krishnaveni	55	55	65	80	100	90
Shaik Subani	80	80	80	85	90	90
Surya Dharanish Perumalla	90	90	85	80	85	85
Mahan Rk	85	85	85	85	85	85
Kota Prasad	83					
Karampudi Kiran Kumar	81					
Ayyappa Siginam	79					
Ramesh Vemulapalli	79					
Vijaya Bhaskara Reddy	79					
Samba Siva Rao Gummadi	78					
Poorna Chandra Rao Neelisetti	77					
Naga Sathish	76					
Makkapati Krishnaveni	74					
Sriram Enadula	73					
Zakir Hussain Mohammad	73					
Siva Naga Kumar V	73					
Pavan Kumar Mylepalli	68					
Manoj Kumar Nerella	68					
Jagadeesh Lalapeta	68					
Ramesh Mulpuri	66					
Amar Lingeswara Rao D	63					
Naveen Chakravarthy T	63					
Sambasivarao M V	59					
Siva Ramakrishna.K	59					
Sri Lakshmi Konda	58					
Nischall Naarasimha B	57					
Sri Harsha Gudipati	55					
Durga Prasad. Y	55					
Nawazish Shaik	55					
Bvl Pratyusha Yakkala	53					
Koteswara Rao V	49					
Raja Sekhar Moparthi	47					
Mallikarjuna Rao. M	47					
Dr Hanumanth	46					
Brahmeswar Thimmisetty	45					
Sridhar Chittiprolu	45					
Arnuri Anusha	44					
Naresh Sivarapu	43					
Suneel Bhumireddy	42					
Manasa Mukka	41					
Raghavendra Mattipudi	40					
Vasudevarao Karyampudi	40					
Mallikarjuna Reddy Jinugu	39					
Naga Venkata Gowtham Sadhu	38					
Venkata Lakshman Maddikayala	38					
Ramesh Babu T.	38					
Venkata Nagireddy Yenireddy	38					
Babu Naidu	37					
Pallavi Santhoshi S	36					
Lakshmi Sumanth Sakala	35					
Pranay Tavva	33					
Koteswar Rao Bvr	33					
Sai Prasanna Gangavarapu	33					
Yash Kumar Jain	33					
Pradeep Kumar Vemuri	33					
Naresh Malepati	30					
Vijay Sarathi Namburi	30					
Thirupathi Rao Gottam	28					
Srinivas Yamala	26					
Raghawa Yadavalli	24					
Jagadeesh Gonuguntla	21					
Sai Mounika Bhavirisetty	20					
Chandra Shekhar Dumpalagadda	20					
Vivekananda Reddy Gade	20					
Rama Krishna Murthy Karpurapu	20					
Avinash Ramesh Mallavarapu	20					
Prudhvi Vinnakota	20					
Nagendra Kumar Nerella	18					
Megharaj Praneeth Karpurapu	17					
Mohammad K Chand	15					
Shaik Nasiruddin						

Reporting Period	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025
Green	32%	25%	25%	26%	32%	25%
Amber	25%	32%	28%	29%	22%	23%
Red	36%	30%	33%	29%	37%	33%
Grey	8%	13%	14%	16%	10%	19%



**Chapter Business last Month :**

This Table Represents activity levels for the chapter  
**for last month**

**The Wider Network :**

Value of Business brought by  
non members to the chapter Last month

<u>Region</u>	<u>Chapter</u>	<u>Total Referrals</u>	<u>Business Passed</u>	<u>Value Per Referral</u>	<u>Number of Visitors</u>	<u>Period</u>	<u>Number of months</u>
Guntur	BNI ATOMS	407	3,95,46,918	97,167	10	March 2025	1

**Chapter Business Tracker :**

This Table Represents activity levels for the chapter  
**for 6 month**

**The Wider Network :**

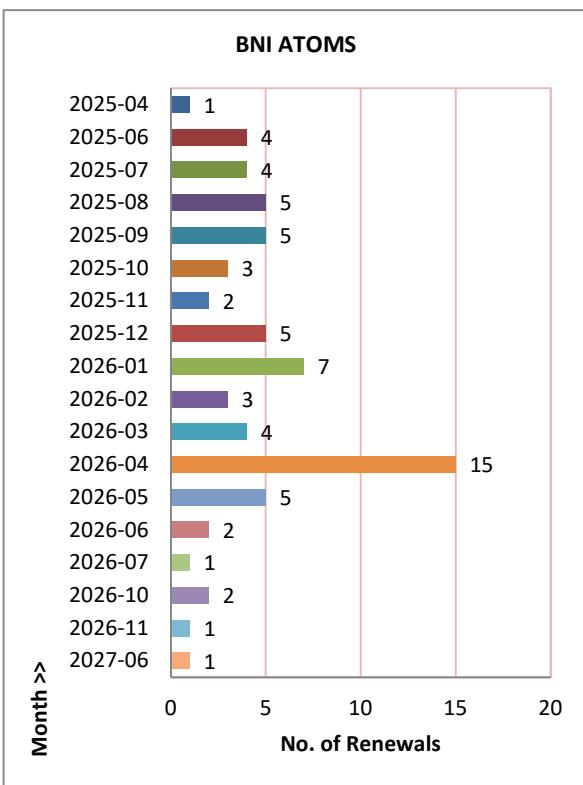
Value of Business brought by  
non members to the chapter Last six month

<u>Region</u>	<u>Chapter</u>	<u>Total Referrals</u>	<u>Avg No of Referrals</u>	<u>Business Passed</u>	<u>Avg Business Passed</u>	<u>Avg Referral Value</u>	<u>No of Visitors</u>	<u>Avg No of Visitors</u>
Guntur	BNI ATOMS	2485	414	14,48,86,299	2,41,47,717	58,304	230	38

**Region Business Tracker :**

This Table Represents activity levels for the chapter for 6 month

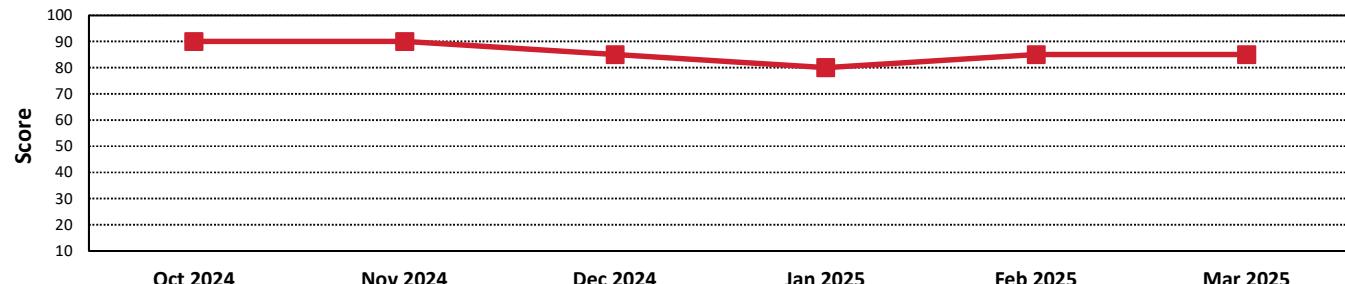
<u>Region</u>	<u>Chapter</u>	<u>Total Referrals</u>	<u>Avg No of Referrals per month per chapter</u>	<u>Business Passed</u>	<u>Avg Business Passed per month per chapter</u>	<u>Avg Referral Value</u>	<u>No of Visitors</u>	<u>Avg No of Visitors per month per chapter</u>
Guntur	7	9588	228	47,61,32,985	1,13,36,500	49,659.26	655	16



Name	Month
Nischall Naarasimha B	Apr 1, 2026
Sri Harsha Gudipati	Mar 1, 2026
Surya Dharanish Perumalla	Jul 1, 2025
Babu Naidu	April -2025
Jagadeesh Gonuguntla	Jun-2025
Naresh Malepati	Jun-2025
Ramesh Babu T.	Jun-2025
Brahmeswar Thimmisetty	Jun-2025
Mallikarjuna Reddy Jinugu	Jul-2025
Ramesh Mulpuri	Jul-2025
Naga Venkata Gowtham Sadhu	Jul-2025
Sambasivarao M V	Aug-2025
Mahan Rk	Aug-2025
Naresh Sivvarapu	Aug-2025
Koteswara Rao V	Aug-2025
Raghawa Yadavalli	Aug-2025
Makkapati Krishnaveni	Sept-2025
Ayyappa Siginam	Sept-2025
Shaik Subani	Sept-2025
Siva Naga Kumar V	Sept-2025
Bvi Pratyusha Yakkala	Sept-2025
Jagadeesh Lalapeta	Oct-2025
Pavan Kumar Mylepalli	Oct-2025
Naga Sathish	Oct-2025
Megharaj Praneeth Karpurapu	Nov-2025
Sri Lakshmi Konda	Nov-2025
Dr Hanumanth	Dec-2025
Koteswar Rao Bvr	Dec-2025
Sai Prassanna Gangavarapu	Dec-2025
Karampudi Kiran Kumar	Dec-2025
Durga Prasad. Y	Dec-2025
Arnuri Anusha	Jan-2026
Sridhar Chittiprolu	Jan-2026
Yash Kumar Jain	Jan-2026
Raja Sekhar Moparthi	Jan-2026
Poorna Chandra Rao Neelisetti	Jan-2026
Amar Lingewarla Rao D	Jan-2026
Pradeep Kumar Vemuri	Jan-2026
Manoj Kumar Nerella	Feb-2026
Nagendra Kumar Nerella	Feb-2026
Lakshmi Sumanth Sakala	Feb-2026
Sriram Enadula	Mar-2026
Venkata Lakshman Maddikayala	Mar-2026
Venkata Nagireddy Yenireddy	Mar-2026
Sai Mounika Bhavirisetty	Apr -2026
Mohammad K Chand	Apr -2026
Chandra Shekhar Dimpalagadda	Apr -2026
Vivekananda Reddy Gade	Apr -2026
Rama Krishna Murthy Karpurapu	Apr -2026
Avinash Ramesh Mallavarapu	Apr -2026
Raghavendra Mattipudi	Apr -2026
Manasa Mukka	Apr -2026
Vijay Sarathi Namburi	Apr -2026
Shaik Nasiruddin	Apr -2026
Pallavi Santhoshi S	Apr -2026
Nawazish Shaik	Apr -2026
Pranay Tavva	Apr -2026
Prudhvi Vinnakota	Apr -2026
Naveen Chakravarthy T	May-2026
Thirupathi Rao Gottam	May-2026
Siva Ramakrishna.K	May-2026
Ramesh Vemulapalli	May-2026
Srinivas Yamala	May-2026
Kota Prasad	Jun-2026
Mallikarjuna Rao. M	Jun-2026
Zakir Hussain Mohammad	Jul-2026
Suneel Bhumireddy	Oct-2026
Vijaya Bhaskara Reddy	Oct-2026
Samba Siva Rao Gummadidala	Nov-2026
Vasudevarao Karyampudi	Jun-2027

P	A	L	M	S
19	2	3	0	2
19	2	2	1	2
24	1	0	0	1
25	0	1	0	0
9	3	2	0	12
20	1	0	0	5
12	0	1	0	13
21	0	0	0	5
25	0	0	0	1
25	0	0	0	1
23	2	0	0	1
21	0	0	2	3
23	0	0	0	3
23	1	0	0	2
26	0	0	0	0
20	2	0	0	4
25	0	1	0	0
25	0	0	0	1
18	1	0	1	6
23	1	0	0	2
25	0	0	1	0
26	0	0	0	0
26	0	0	0	0
19	3	0	0	0
17	1	2	0	6
12	1	4	0	9
17	0	0	0	0
15	1	0	0	1
25	0	0	0	1
22	0	0	0	4
13	0	1	0	0
18	0	1	0	7
6	3	6	0	11
23	1	1	0	1
25	0	0	0	1
25	0	0	0	1
12	1	0	0	0
8	0	0	0	1
6	0	1	0	0
6	1	0	0	0
26	0	0	0	0
19	1	1	0	5
20	0	6	0	0
1	0	0	0	0
1	1	0	0	0
1	0	0	0	0
1	0	0	0	0
1	0	0	0	0
1	0	0	0	0
15	0	2	0	9
2	0	0	0	0
0	0	0	0	0
20	1	0	0	5
14	2	0	0	10
19	1	0	0	6
1	0	0	0	0
22	0	1	0	3
15	2	9	0	0
17	2	2	0	5
21	0	0	2	3
18	2	0	0	6
25	0	0	0	1
20	2	2	0	2
22	1	1	0	2
14	3	0	9	0
25	0	0	0	1
26	0	0	0	0
11	3	12	0	0

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Surya Dharanish Perumall:	Mar 2025	1	1.96	6430830	0.42	0.19	0	3	
	<b>Key Score</b>								
Surya Dharanish Perumall:	Mar 2025	10	20	15	10	10	5	15	85
Surya Dharanish Perumall:	Feb 2025	10	20	15	10	10	5	15	85
Surya Dharanish Perumall:	Jan 2025	10	20	15	10	10	5	10	80
Surya Dharanish Perumall:	Dec 2024	15	20	15	10	10	5	10	85
Surya Dharanish Perumall:	Nov 2024	15	20	15	10	10	5	15	90
Surya Dharanish Perumall:	Oct 2024	15	20	15	10	10	5	15	90
	(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)		

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

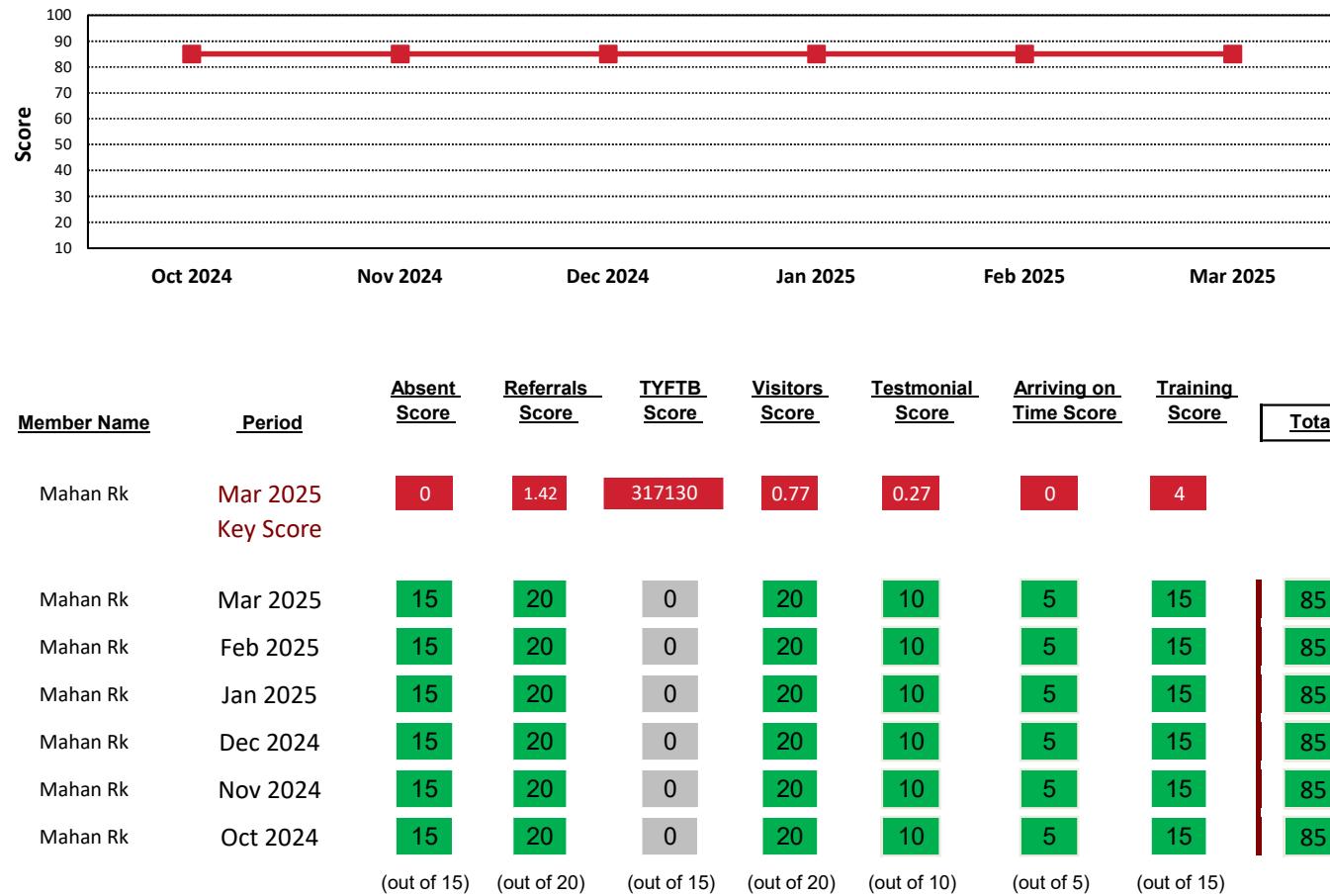
≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

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## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

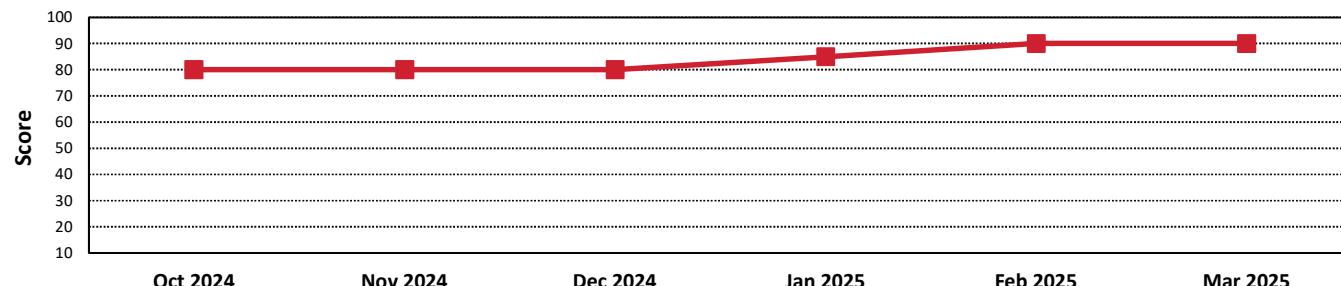
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Shaik Subani	Mar 2025 Key Score	0	3.35	3343054	0.42	0.12	0	3	
Shaik Subani	Mar 2025	15	20	15	10	10	5	15	90
Shaik Subani	Feb 2025	15	20	15	10	10	5	15	90
Shaik Subani	Jan 2025	15	20	15	5	10	5	15	85
Shaik Subani	Dec 2024	15	20	15	0	10	5	15	80
Shaik Subani	Nov 2024	15	20	15	0	10	5	15	80
Shaik Subani	Oct 2024	15	20	15	0	10	5	15	80
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

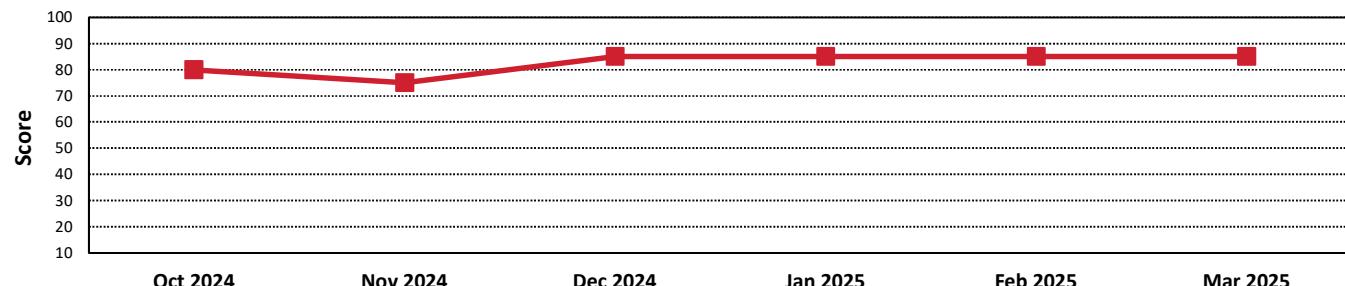
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Kota Prasad	Mar 2025 Key Score	0	4.15	6355865	0.35	0.08	0	2	
Kota Prasad	Mar 2025	15	20	15	10	10	5	10	85
Kota Prasad	Feb 2025	15	20	15	10	10	5	10	85
Kota Prasad	Jan 2025	15	20	15	10	10	5	10	85
Kota Prasad	Dec 2024	15	20	15	10	10	5	10	85
Kota Prasad	Nov 2024	15	20	15	10	0	5	10	75
Kota Prasad	Oct 2024	15	20	15	5	5	5	15	80

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
= 2	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

&gt;=70

&gt;=50 and &lt;70

&gt;=30 and &lt;50

&lt;30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

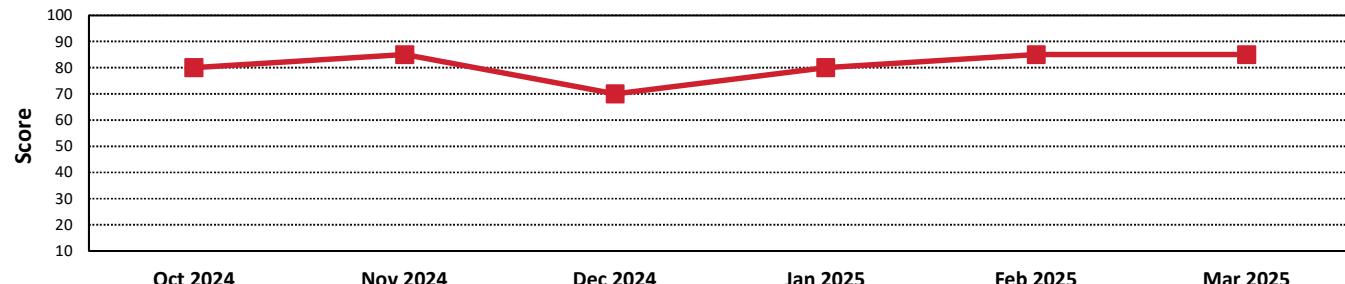
Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

**Traffic Light Tracker**

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Karampudi Kiran Kumar	Mar 2025 Key Score	0	1.50	2912591	0.35	0.04	0	4	
Karampudi Kiran Kumar	Mar 2025	15	20	15	10	5	5	15	85
Karampudi Kiran Kumar	Feb 2025	15	20	15	5	10	5	15	85
Karampudi Kiran Kumar	Jan 2025	15	20	15	0	10	5	15	80
Karampudi Kiran Kumar	Dec 2024	15	15	15	0	5	5	15	70
Karampudi Kiran Kumar	Nov 2024	15	20	15	5	10	5	15	85
Karampudi Kiran Kumar	Oct 2024	15	20	15	0	10	5	15	80

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

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**Scoring****Referrals/ Week**

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

**Avg Visitor /week**

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

**Absenteeism**

> 2	0
= 2	5
= 1	10
< 1	15

**TYFTB**

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

**Training**

= 0	0
= 1	5
= 2	10
≥ 3	15

**Testimonial / week**

≤ 0	0
< 0.075	5
≥ 0.075	10

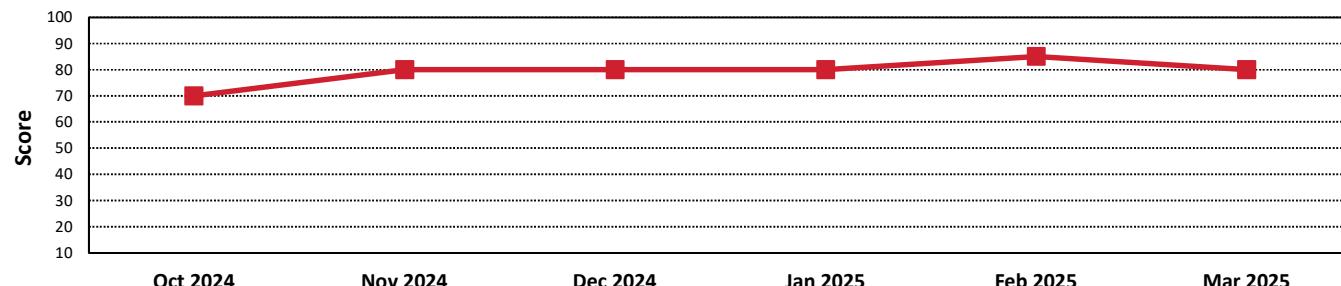
**Arriving on Time**

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

**>=70**

>=70	
>=50 and <70	
>=30 and <50	
<30	

**Traffic Light Tracker**

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Ayyappa Siginam	Mar 2025 Key Score	0	2.92	992984	0.54	0.15	0	2	
Ayyappa Siginam	Mar 2025	15	20	5	15	10	5	10	80
Ayyappa Siginam	Feb 2025	15	20	5	15	10	5	15	85
Ayyappa Siginam	Jan 2025	15	20	5	10	10	5	15	80
Ayyappa Siginam	Dec 2024	15	20	5	10	10	5	15	80
Ayyappa Siginam	Nov 2024	15	20	0	15	10	5	15	80
Ayyappa Siginam	Oct 2024	15	20	0	5	10	5	15	70

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

**Scoring**

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

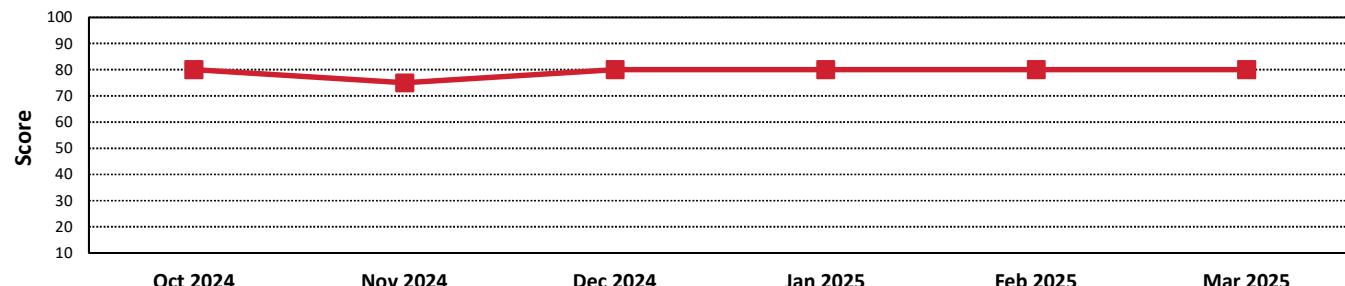
Attend a Training event and get credit for 6 months

Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

**Traffic Light Tracker**

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Ramesh Vemulapalli	Mar 2025 Key Score	0	1.77	3981338	0.00	0.08	0	3	
Ramesh Vemulapalli	Mar 2025	15	20	15	0	10	5	15	80
Ramesh Vemulapalli	Feb 2025	15	20	15	0	10	5	15	80
Ramesh Vemulapalli	Jan 2025	15	20	15	0	10	5	15	80
Ramesh Vemulapalli	Dec 2024	15	20	15	0	10	5	15	80
Ramesh Vemulapalli	Nov 2024	15	20	15	0	5	5	15	75
Ramesh Vemulapalli	Oct 2024	15	20	15	0	10	5	15	80

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

**Scoring**

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

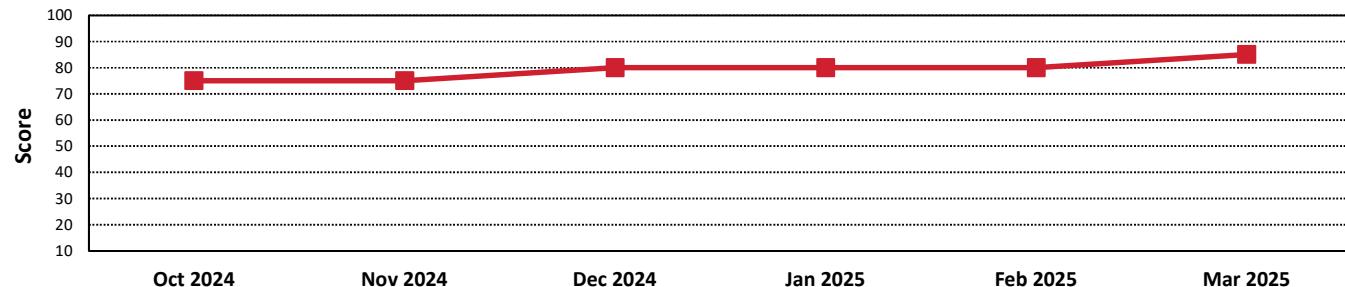
Attend a Training event and get credit for 6 months

Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

**Traffic Light Tracker**

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Vijaya Bhaskara Reddy	Mar 2025 Key Score	0	2.88	2071928	0.23	0.15	0	3	
Vijaya Bhaskara Reddy	Mar 2025	15	20	15	5	10	5	15	85
Vijaya Bhaskara Reddy	Feb 2025	15	20	10	5	10	5	15	80
Vijaya Bhaskara Reddy	Jan 2025	15	20	10	5	10	5	15	80
Vijaya Bhaskara Reddy	Dec 2024	15	20	15	0	10	5	15	80
Vijaya Bhaskara Reddy	Nov 2024	15	20	15	0	5	5	15	75
Vijaya Bhaskara Reddy	Oct 2024	15	20	15	0	5	5	15	75

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

**Scoring****Referrals/ Week**

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

**Avg Visitor /week**

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

**Absenteeism**

> 2	0
= 2	5
= 1	10
< 1	15

**TYFTB**

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

**Training**

= 0	0
= 1	5
= 2	10
≥ 3	15

**Testimonial / week**

≤ 0	0
< 0.075	5
≥ 0.075	10

**Arriving on Time**

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

**>=70**

>=50 and <70	
>=30 and <50	
<30	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

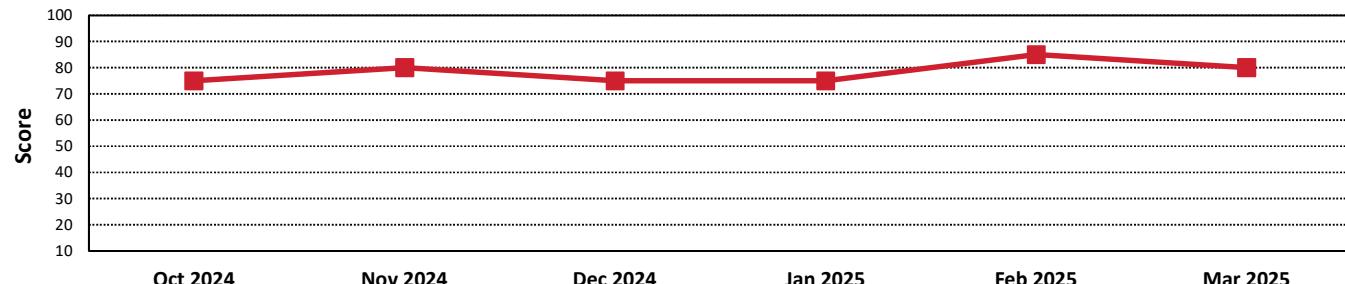
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Samba Siva Rao Gummadidala	Mar 2025	0	2.92	13042289	0.12	0.12	0	2	
Samba Siva Rao Gummadidala	Key Score								
Samba Siva Rao Gummadidala	Mar 2025	15	20	15	5	10	5	10	80
Samba Siva Rao Gummadidala	Feb 2025	15	20	15	5	10	5	15	85
Samba Siva Rao Gummadidala	Jan 2025	15	20	15	0	10	5	10	75
Samba Siva Rao Gummadidala	Dec 2024	15	20	15	0	10	5	10	75
Samba Siva Rao Gummadidala	Nov 2024	15	20	15	5	10	5	10	80
Samba Siva Rao Gummadidala	Oct 2024	15	20	15	5	0	5	15	75
(out of 15)		(out of 20)		(out of 15)		(out of 20)		(out of 10)	

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

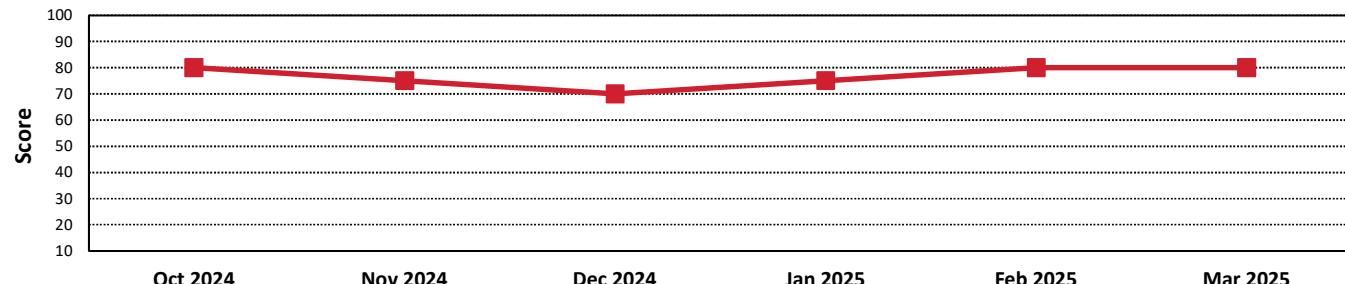
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Poorna Chandra Rao Neelisetty	Mar 2025	0	2.38	5713443	0.08	0.12	0	4	
Poorna Chandra Rao Neelisetty	Key Score								
Poorna Chandra Rao Neelisetty	Mar 2025	15	20	15	0	10	5	15	80
Poorna Chandra Rao Neelisetty	Feb 2025	15	20	15	0	10	5	15	80
Poorna Chandra Rao Neelisetty	Jan 2025	15	20	15	0	5	5	15	75
Poorna Chandra Rao Neelisetty	Dec 2024	15	20	15	0	0	5	15	70
Poorna Chandra Rao Neelisetty	Nov 2024	15	20	15	0	5	5	15	75
Poorna Chandra Rao Neelisetty	Oct 2024	15	20	15	0	10	5	15	80
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

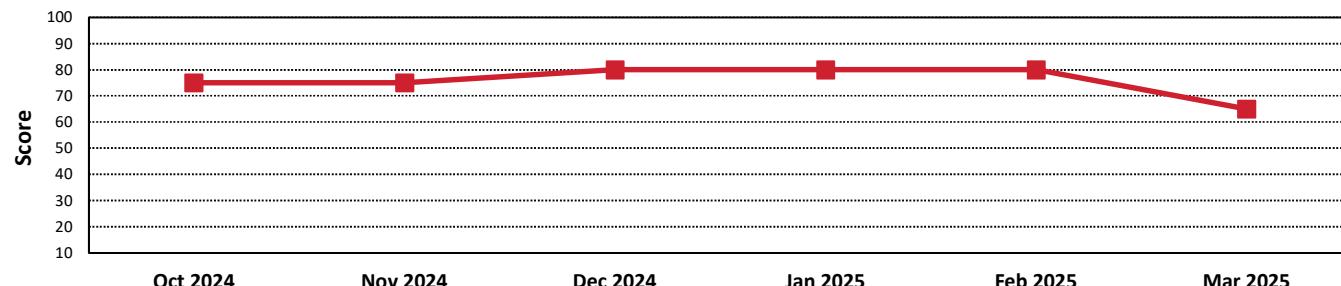
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Naga Sathish	Mar 2025 Key Score	0	2.65	1524560	0.12	0.00	0	2	
Naga Sathish	Mar 2025	15	20	10	5	0	5	10	65
Naga Sathish	Feb 2025	15	20	10	5	10	5	15	80
Naga Sathish	Jan 2025	15	20	10	5	10	5	15	80
Naga Sathish	Dec 2024	15	20	10	5	10	5	15	80
Naga Sathish	Nov 2024	15	20	10	0	10	5	15	75
Naga Sathish	Oct 2024	15	20	10	0	10	5	15	75

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

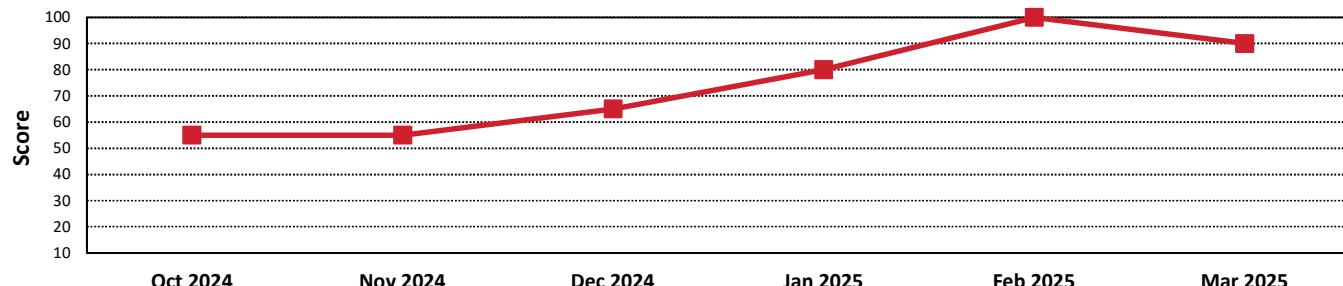
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Makkapati Krishnaveni	Mar 2025 Key Score	0	4.69	12168288	1.08	0.35	1	2	
Makkapati Krishnaveni	Mar 2025	15	20	15	20	10	0	10	90
Makkapati Krishnaveni	Feb 2025	15	20	15	20	10	5	15	100
Makkapati Krishnaveni	Jan 2025	15	20	15	5	10	5	10	80
Makkapati Krishnaveni	Dec 2024	15	20	10	0	10	5	5	65
Makkapati Krishnaveni	Nov 2024	15	20	0	0	10	5	5	55
Makkapati Krishnaveni	Oct 2024	15	20	0	0	10	5	5	55
(out of 15)		(out of 20)		(out of 15)		(out of 20)		(out of 10)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

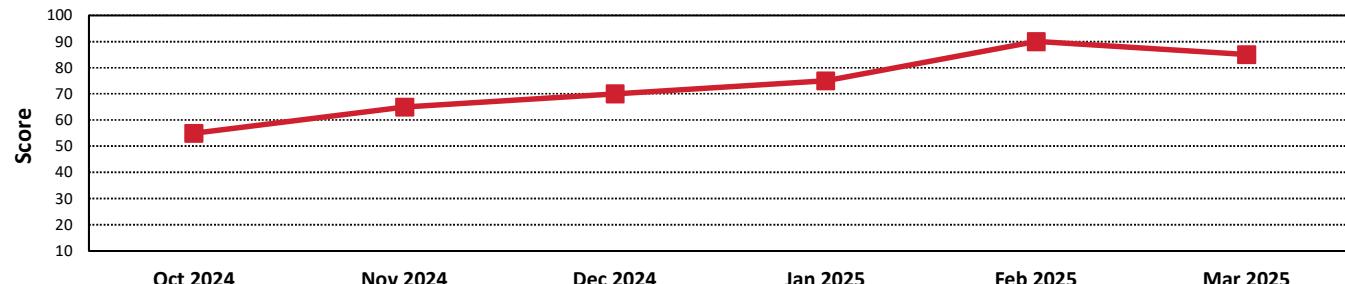
## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Sriram Enadula	Mar 2025 Key Score	0	1.31	5737267	0.54	0.15	0	1	
Sriram Enadula	Mar 2025	15	20	15	15	10	5	5	85
Sriram Enadula	Feb 2025	15	20	15	15	10	0	15	90
Sriram Enadula	Jan 2025	15	20	15	0	10	0	15	75
Sriram Enadula	Dec 2024	10	20	15	0	10	0	15	70
Sriram Enadula	Nov 2024	5	20	15	0	10	0	15	65
Sriram Enadula	Oct 2024	5	20	5	0	10	0	15	55

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

&gt;=70

&gt;=50 and &lt;70

&gt;=30 and &lt;50

&lt;30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

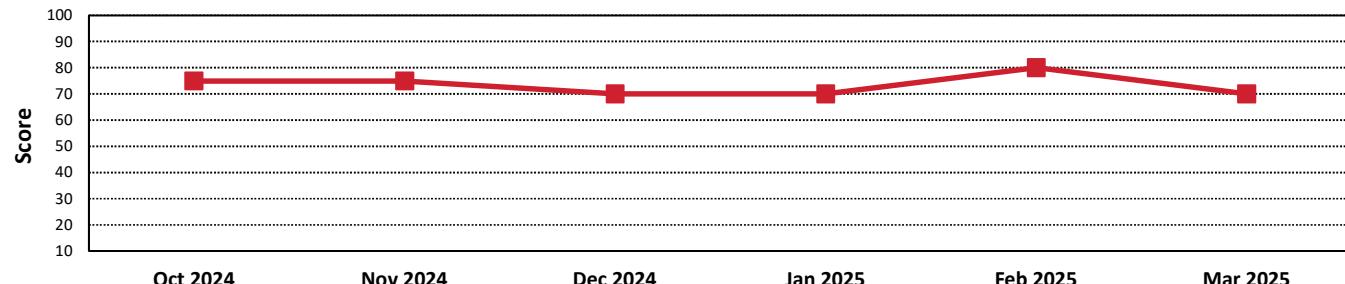
Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Zakir Hussain Mohammad	Mar 2025	1	4.81	7715016	0.12	0.08	1	2	
Zakir Hussain Mohammad	Key Score								
Zakir Hussain Mohammad	Mar 2025	10	20	15	5	10	0	10	70
Zakir Hussain Mohammad	Feb 2025	15	20	15	5	10	5	10	80
Zakir Hussain Mohammad	Jan 2025	15	20	15	5	0	5	10	70
Zakir Hussain Mohammad	Dec 2024	15	20	15	5	0	5	10	70
Zakir Hussain Mohammad	Nov 2024	15	20	15	5	5	5	10	75
Zakir Hussain Mohammad	Oct 2024	15	20	15	0	10	5	10	75
	(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)		

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

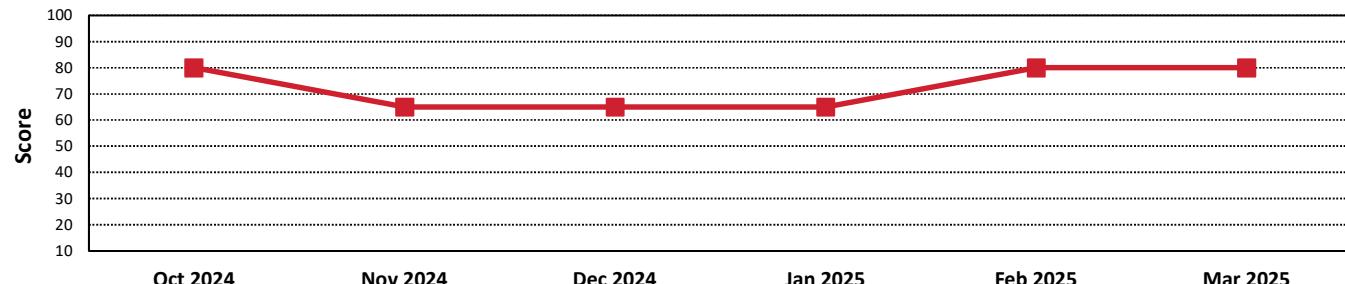
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Siva Naga Kumar V	Mar 2025 Key Score	1	5.77	13799619	0.19	0.12	0	6	
Siva Naga Kumar V	Mar 2025	10	20	15	5	10	5	15	80
Siva Naga Kumar V	Feb 2025	10	20	15	5	10	5	15	80
Siva Naga Kumar V	Jan 2025	10	20	15	0	0	5	15	65
Siva Naga Kumar V	Dec 2024	10	20	15	0	0	5	15	65
Siva Naga Kumar V	Nov 2024	10	20	15	0	0	5	15	65
Siva Naga Kumar V	Oct 2024	15	20	15	0	10	5	15	80
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

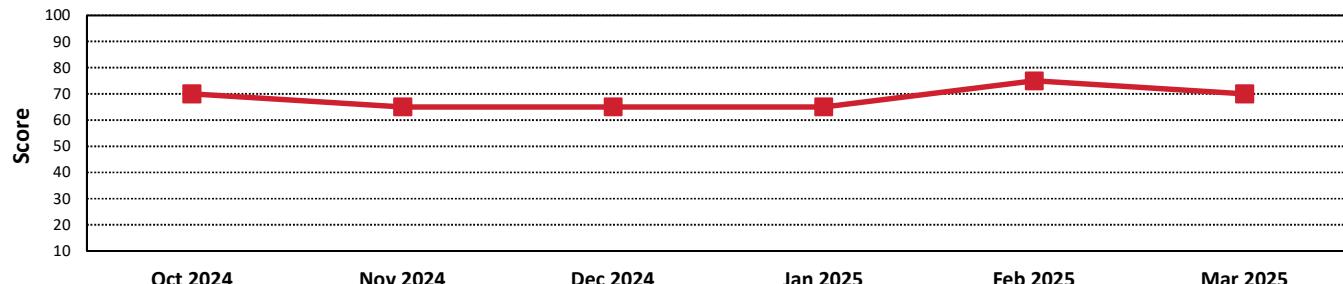
## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Pavan Kumar Mylepalli	Mar 2025 Key Score	0	1.23	1864653	0.12	0.00	0	3	
Pavan Kumar Mylepalli	Mar 2025	15	20	10	5	0	5	15	70
Pavan Kumar Mylepalli	Feb 2025	15	20	15	5	0	5	15	75
Pavan Kumar Mylepalli	Jan 2025	15	20	10	0	0	5	15	65
Pavan Kumar Mylepalli	Dec 2024	15	20	10	0	0	5	15	65
Pavan Kumar Mylepalli	Nov 2024	15	20	5	0	5	5	15	65
Pavan Kumar Mylepalli	Oct 2024	15	20	10	0	5	5	15	70
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

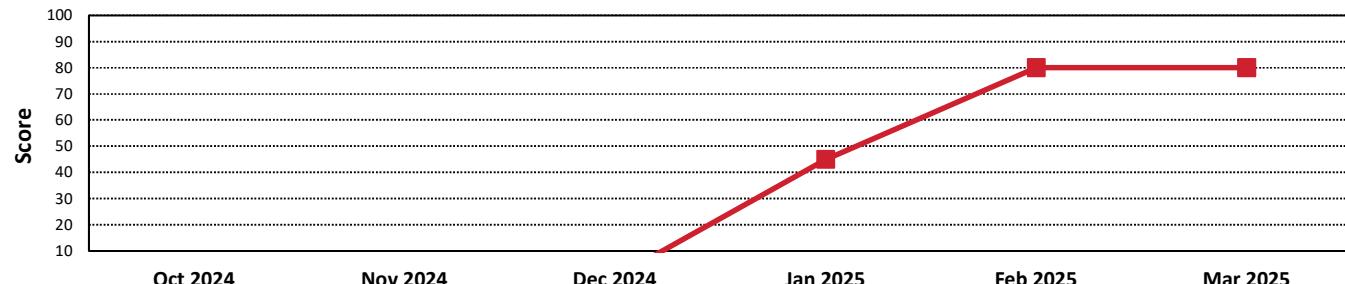
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Manoj Kumar Nerella	Mar 2025 Key Score	0	2.67	124839	0.56	0.22	0	3	
Manoj Kumar Nerella	Mar 2025	15	20	0	15	10	5	15	80
Manoj Kumar Nerella	Feb 2025	15	20	0	20	10	5	10	80
Manoj Kumar Nerella	Jan 2025	15	20	0	0	0	5	5	45
Manoj Kumar Nerella	Dec 2024	0	0	0	0	0	0	0	0
Manoj Kumar Nerella	Nov 2024	0	0	0	0	0	0	0	0
Manoj Kumar Nerella	Oct 2024	0	0	0	0	0	0	0	0

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

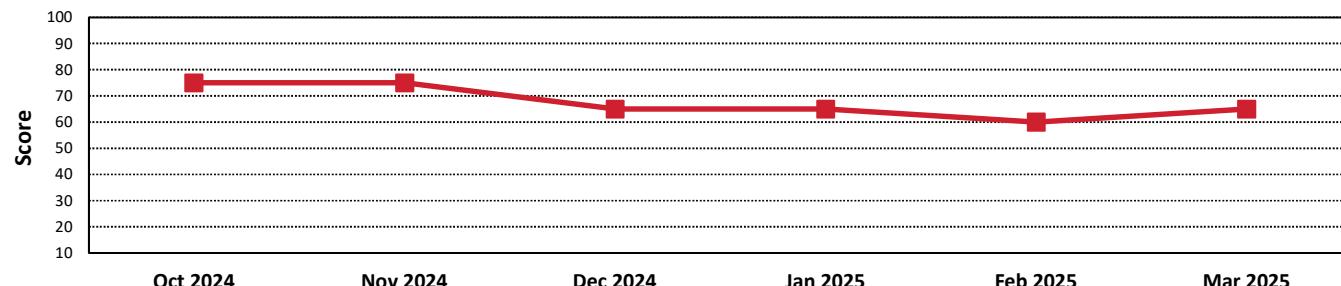
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Jagadeesh Lalapeta	Mar 2025 Key Score	0	0.65	3365330	0.12	0.19	0	2	
Jagadeesh Lalapeta	Mar 2025	15	5	15	5	10	5	10	65
Jagadeesh Lalapeta	Feb 2025	15	5	10	0	10	5	15	60
Jagadeesh Lalapeta	Jan 2025	15	10	5	5	10	5	15	65
Jagadeesh Lalapeta	Dec 2024	15	10	5	5	10	5	15	65
Jagadeesh Lalapeta	Nov 2024	15	20	5	5	10	5	15	75
Jagadeesh Lalapeta	Oct 2024	15	20	5	5	10	5	15	75
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

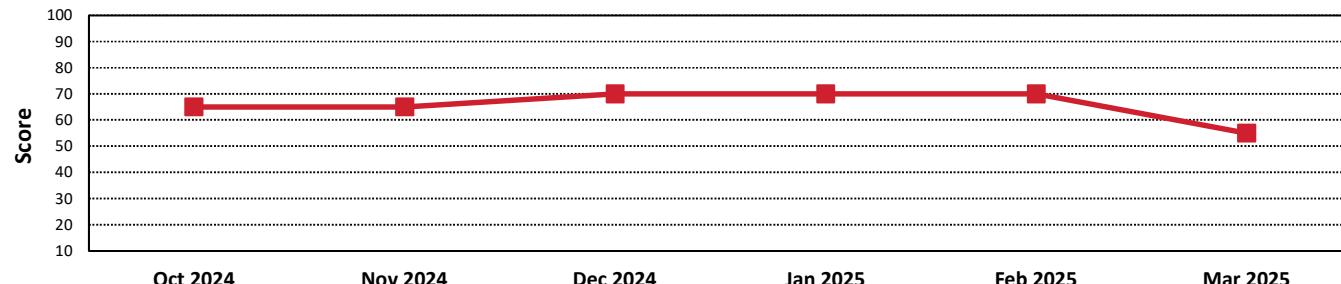
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Ramesh Mulpuri	Mar 2025 Key Score	0	0.96	1627667	0.04	0.04	0	2	
Ramesh Mulpuri	Mar 2025	15	10	10	0	5	5	10	55
Ramesh Mulpuri	Feb 2025	15	15	10	5	5	5	15	70
Ramesh Mulpuri	Jan 2025	15	15	10	5	5	5	15	70
Ramesh Mulpuri	Dec 2024	15	15	10	5	5	5	15	70
Ramesh Mulpuri	Nov 2024	15	15	10	5	0	5	15	65
Ramesh Mulpuri	Oct 2024	15	20	10	5	0	5	10	65

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

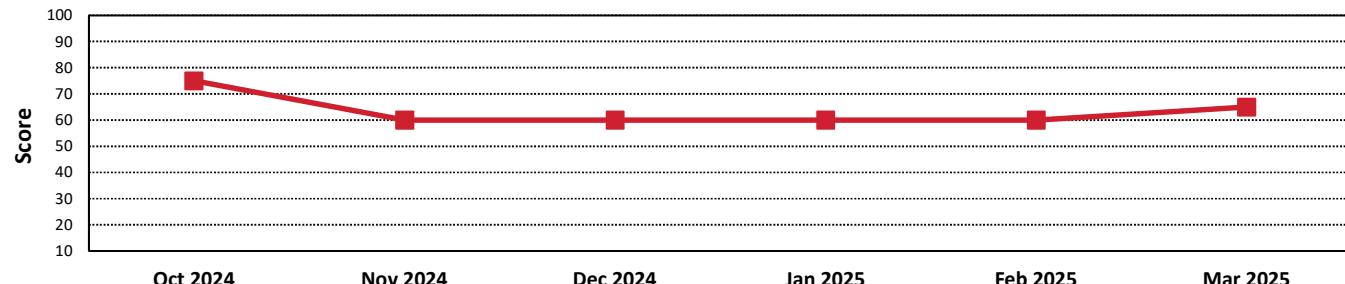
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Amar Lingeswara Rao D	Mar 2025	0	2.54	661502	0.19	0.04	0	2	
Amar Lingeswara Rao D	Key Score								
Amar Lingeswara Rao D	Mar 2025	15	20	5	5	5	5	10	65
Amar Lingeswara Rao D	Feb 2025	15	20	0	5	5	5	10	60
Amar Lingeswara Rao D	Jan 2025	15	20	0	0	10	5	10	60
Amar Lingeswara Rao D	Dec 2024	15	20	0	0	10	5	10	60
Amar Lingeswara Rao D	Nov 2024	15	20	5	0	10	5	5	60
Amar Lingeswara Rao D	Oct 2024	15	20	5	5	10	5	15	75
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

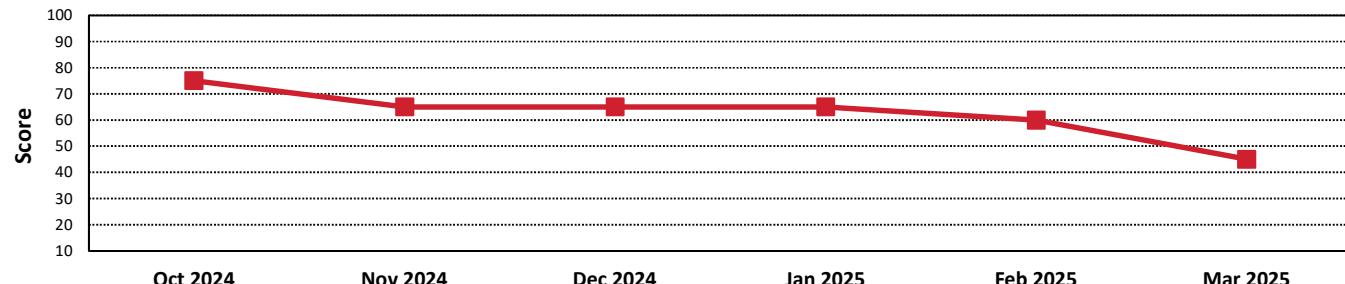
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Naveen Chakravarthy T	Mar 2025	0	2.08	323129	0.04	0.19	1	0	
	<b>Key Score</b>								
Naveen Chakravarthy T	Mar 2025	15	20	0	0	10	0	0	45
Naveen Chakravarthy T	Feb 2025	15	20	10	0	10	0	5	60
Naveen Chakravarthy T	Jan 2025	15	20	10	0	10	0	10	65
Naveen Chakravarthy T	Dec 2024	15	20	10	0	10	0	10	65
Naveen Chakravarthy T	Nov 2024	15	20	10	0	10	0	10	65
Naveen Chakravarthy T	Oct 2024	15	20	10	0	10	5	15	75
	(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)		

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

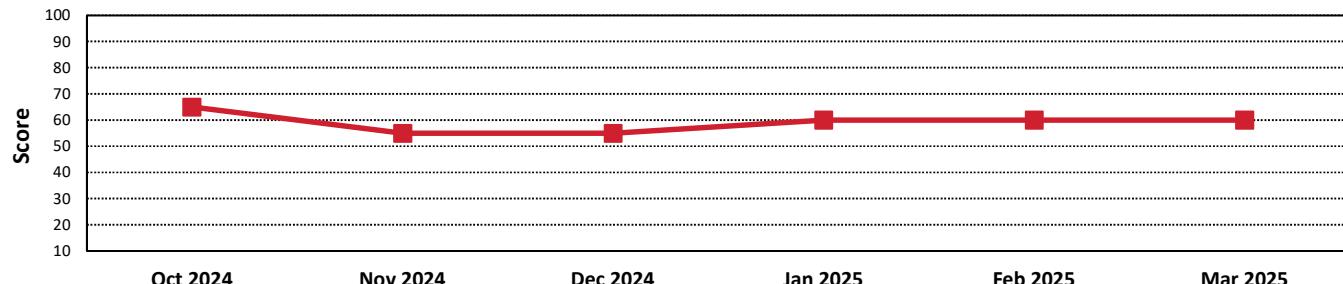
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Sambasivarao M V	Mar 2025 Key Score	0	0.77	551785	0.27	0.00	0	3	
Sambasivarao M V	Mar 2025	15	10	5	10	0	5	15	60
Sambasivarao M V	Feb 2025	15	15	0	10	0	5	15	60
Sambasivarao M V	Jan 2025	10	20	5	5	0	5	15	60
Sambasivarao M V	Dec 2024	10	20	5	0	0	5	15	55
Sambasivarao M V	Nov 2024	10	20	5	0	0	5	15	55
Sambasivarao M V	Oct 2024	10	20	10	0	5	5	15	65

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

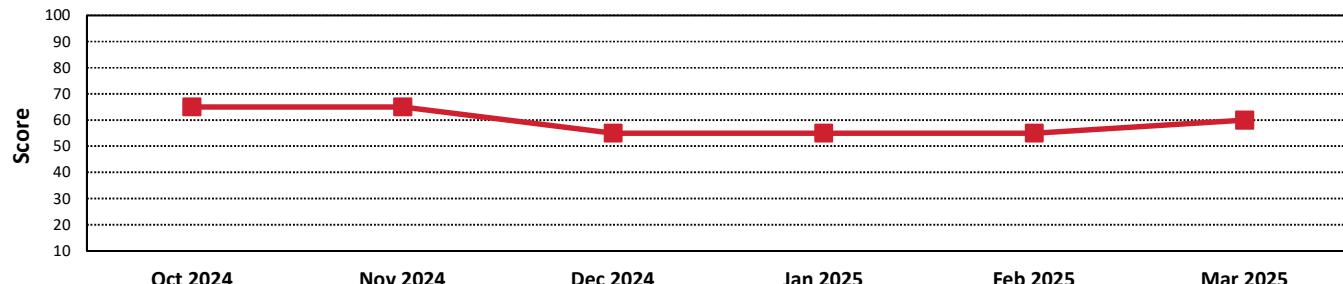
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Siva Ramakrishna.K	Mar 2025 Key Score	2	2.08	5939705	0.08	0.12	2	2	
Siva Ramakrishna.K	Mar 2025	5	20	15	0	10	0	10	60
Siva Ramakrishna.K	Feb 2025	5	20	15	0	5	0	10	55
Siva Ramakrishna.K	Jan 2025	5	20	15	0	5	0	10	55
Siva Ramakrishna.K	Dec 2024	10	20	15	0	0	0	10	55
Siva Ramakrishna.K	Nov 2024	15	20	15	0	5	0	10	65
Siva Ramakrishna.K	Oct 2024	15	20	15	0	5	0	10	65
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

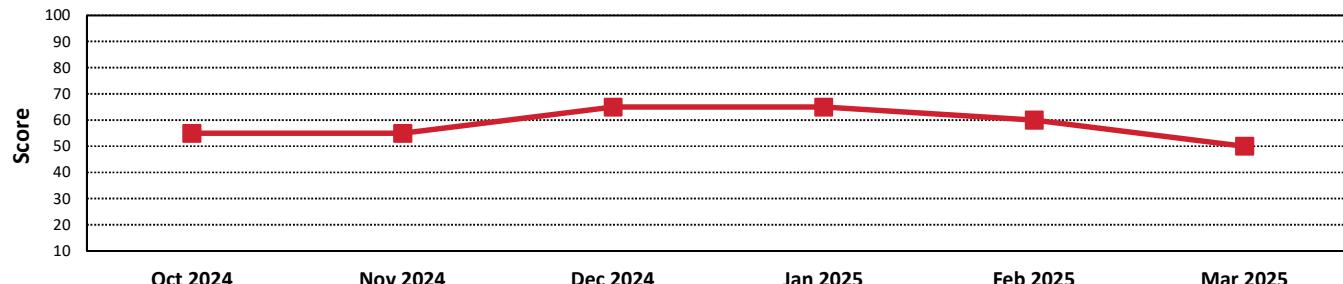
## &gt;=70

## &gt;=50 and &lt;70

## &gt;=30 and &lt;50

## &lt;30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Sri Lakshmi Konda	Mar 2025 Key Score	1	1.19	765834	0.08	0.08	2	2	
Sri Lakshmi Konda	Mar 2025	10	15	5	0	10	0	10	50
Sri Lakshmi Konda	Feb 2025	10	20	5	0	10	0	15	60
Sri Lakshmi Konda	Jan 2025	10	20	5	5	10	0	15	65
Sri Lakshmi Konda	Dec 2024	10	20	5	5	10	0	15	65
Sri Lakshmi Konda	Nov 2024	10	15	5	0	10	0	15	55
Sri Lakshmi Konda	Oct 2024	10	15	5	0	10	0	15	55
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

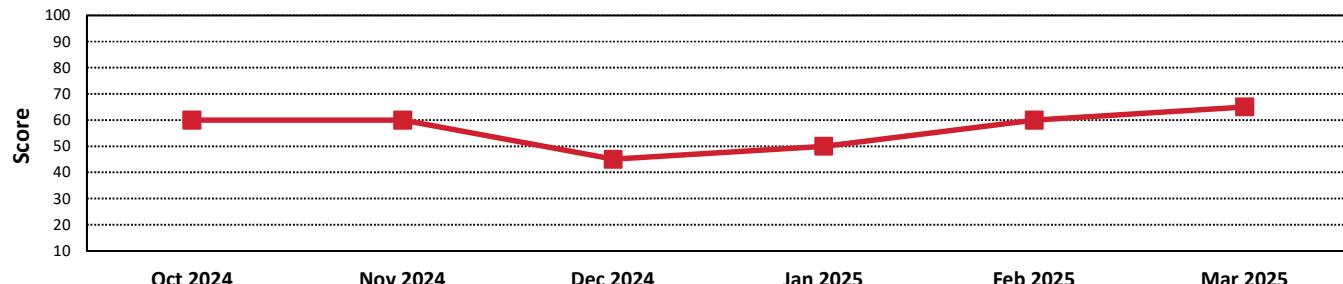
≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Nischall Naarasimha B	Mar 2025 Key Score	2	2.08	1491262	0.12	0.12	3	4	
Nischall Naarasimha B	Mar 2025	5	20	10	5	10	0	15	65
Nischall Naarasimha B	Feb 2025	5	20	10	0	10	0	15	60
Nischall Naarasimha B	Jan 2025	0	20	10	0	5	0	15	50
Nischall Naarasimha B	Dec 2024	0	20	10	0	5	0	10	45
Nischall Naarasimha B	Nov 2024	5	20	10	0	10	5	10	60
Nischall Naarasimha B	Oct 2024	5	20	5	0	10	5	15	60
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

## Avg Visitor /week

## Absenteeism

## TYFTB

## Training

## Testimonial / week

## Arriving on Time

Note : Scoring is Calculated over a 6 month period

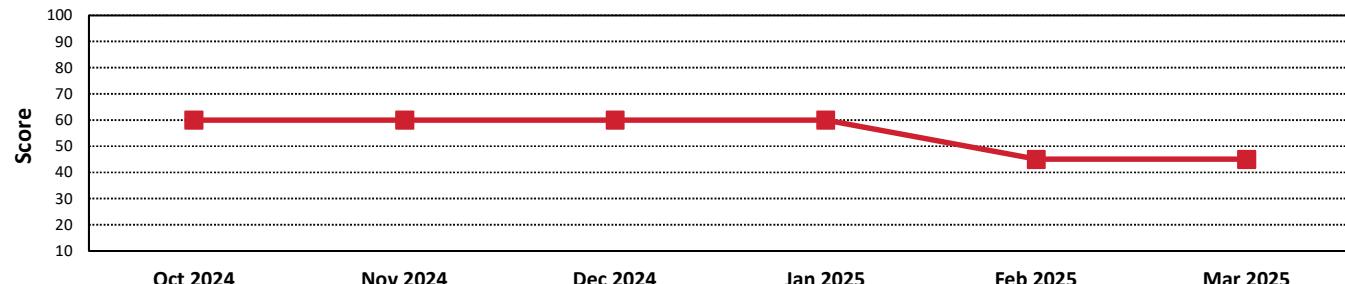
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Sri Harsha Gudipati	Mar 2025 Key Score	2	1.00	196176	0.19	0.04	2	4	
Sri Harsha Gudipati	Mar 2025	5	15	0	5	5	0	15	45
Sri Harsha Gudipati	Feb 2025	5	15	0	5	5	0	15	45
Sri Harsha Gudipati	Jan 2025	10	20	0	10	10	0	10	60
Sri Harsha Gudipati	Dec 2024	10	20	0	10	10	0	10	60
Sri Harsha Gudipati	Nov 2024	10	20	0	10	10	0	10	60
Sri Harsha Gudipati	Oct 2024	15	15	0	10	10	0	10	60
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

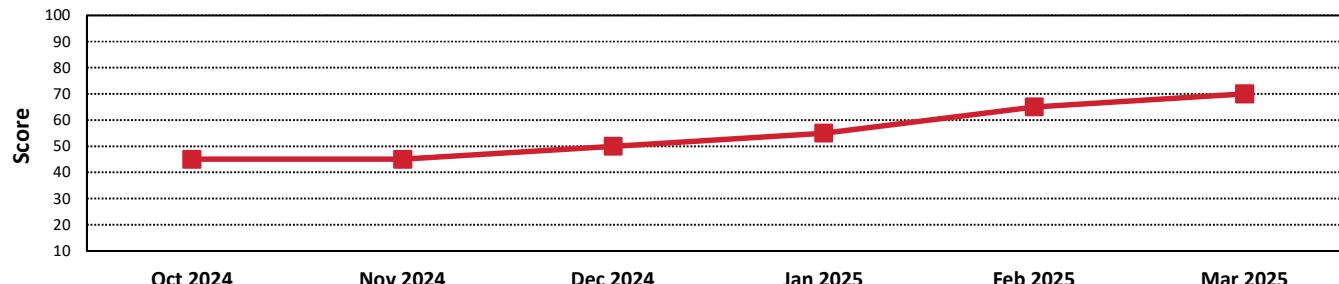
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Durga Prasad. Y	Mar 2025 Key Score	0	1.31	3714276	0.04	0.12	0	1	
Durga Prasad. Y	Mar 2025	15	20	15	0	10	5	5	70
Durga Prasad. Y	Feb 2025	15	15	15	0	10	5	5	65
Durga Prasad. Y	Jan 2025	15	10	15	0	5	5	5	55
Durga Prasad. Y	Dec 2024	15	5	15	0	5	5	5	50
Durga Prasad. Y	Nov 2024	15	5	15	0	0	5	5	45
Durga Prasad. Y	Oct 2024	15	5	15	0	0	5	5	45
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

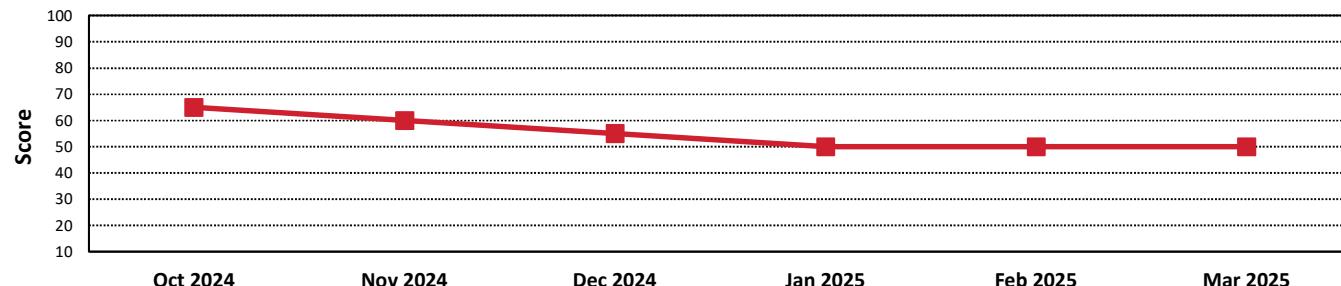
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Nawazish Shaik	Mar 2025 Key Score	2	3.23	323730	0.12	0.08	0	1	
Nawazish Shaik	Mar 2025	5	20	0	5	10	5	5	50
Nawazish Shaik	Feb 2025	10	20	0	5	10	0	5	50
Nawazish Shaik	Jan 2025	10	20	10	5	0	0	5	50
Nawazish Shaik	Dec 2024	10	20	10	0	10	0	5	55
Nawazish Shaik	Nov 2024	10	20	10	5	10	0	5	60
Nawazish Shaik	Oct 2024	15	20	5	5	10	0	10	65

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

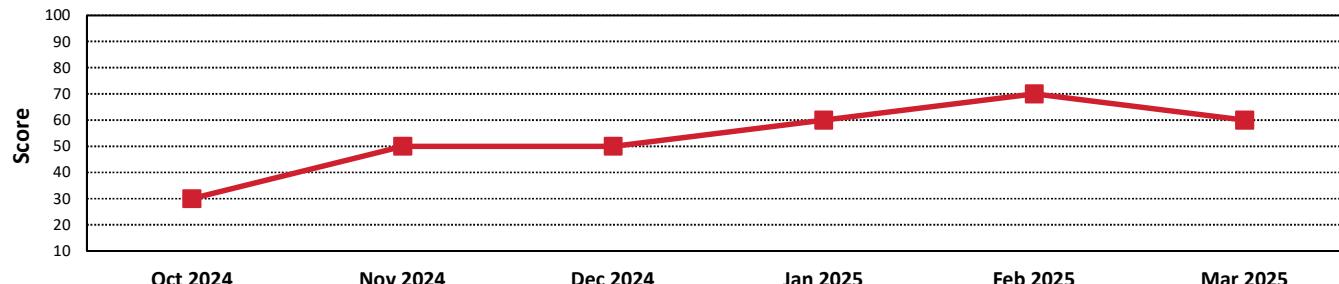
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Bvl Pratyusha Yakkala	Mar 2025 Key Score	1	2.85	545650	0.19	0.08	0	1	
Bvl Pratyusha Yakkala	Mar 2025	10	20	5	5	10	5	5	60
Bvl Pratyusha Yakkala	Feb 2025	15	20	5	5	10	5	10	70
Bvl Pratyusha Yakkala	Jan 2025	15	20	0	5	10	5	5	60
Bvl Pratyusha Yakkala	Dec 2024	15	20	0	5	0	5	5	50
Bvl Pratyusha Yakkala	Nov 2024	15	20	0	5	0	5	5	50
Bvl Pratyusha Yakkala	Oct 2024	15	5	0	0	0	5	5	30
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

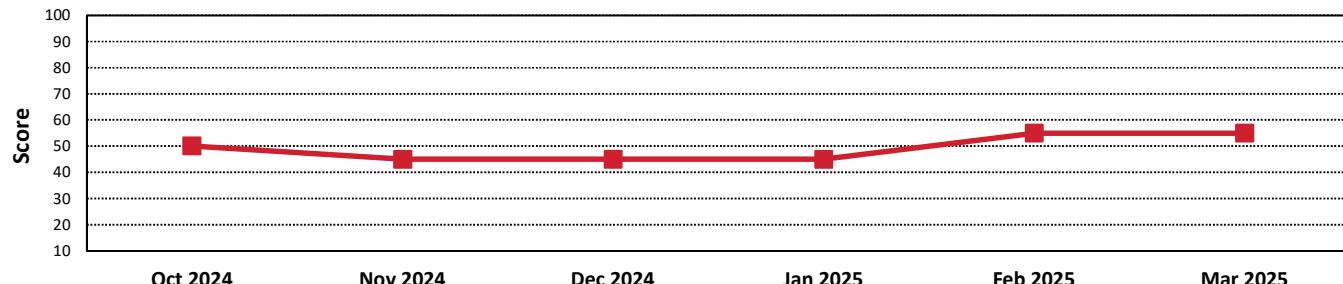
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Koteswara Rao V	Mar 2025 Key Score	0	0.85	415285	0.27	0.04	0	2	
Koteswara Rao V	Mar 2025	15	10	0	10	5	5	10	55
Koteswara Rao V	Feb 2025	15	10	5	5	5	5	10	55
Koteswara Rao V	Jan 2025	15	10	5	5	0	5	5	45
Koteswara Rao V	Dec 2024	15	10	5	5	0	5	5	45
Koteswara Rao V	Nov 2024	15	5	5	5	5	5	5	45
Koteswara Rao V	Oct 2024	15	5	5	5	5	5	10	50
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

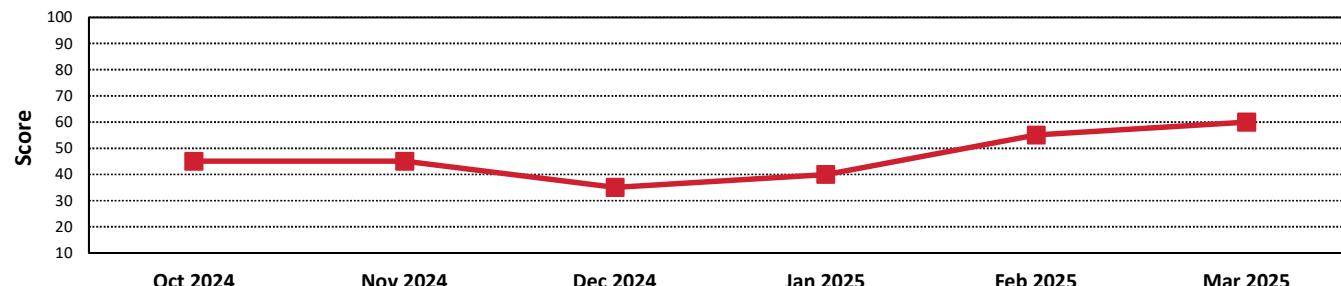
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Raja Sekhar Moparthi	Mar 2025 Key Score	1	1.27	593461	0.12	0.04	1	3	
Raja Sekhar Moparthi	Mar 2025	10	20	5	5	5	0	15	60
Raja Sekhar Moparthi	Feb 2025	15	20	0	5	0	0	15	55
Raja Sekhar Moparthi	Jan 2025	15	15	0	0	0	0	10	40
Raja Sekhar Moparthi	Dec 2024	15	10	0	0	0	0	10	35
Raja Sekhar Moparthi	Nov 2024	15	10	0	0	10	0	10	45
Raja Sekhar Moparthi	Oct 2024	15	5	0	0	10	0	15	45
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

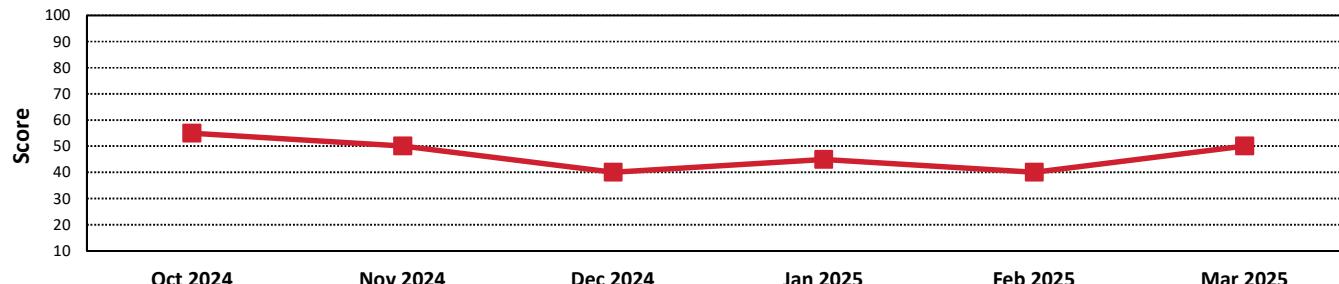
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Mallikarjuna Rao. M	Mar 2025 Key Score	2	1.65	4736167	0.04	0.08	2	0	
Mallikarjuna Rao. M	Mar 2025	5	20	15	0	10	0	0	50
Mallikarjuna Rao. M	Feb 2025	5	20	15	0	0	0	0	40
Mallikarjuna Rao. M	Jan 2025	10	20	15	0	0	0	0	45
Mallikarjuna Rao. M	Dec 2024	10	15	15	0	0	0	0	40
Mallikarjuna Rao. M	Nov 2024	10	15	15	0	10	0	0	50
Mallikarjuna Rao. M	Oct 2024	15	10	15	0	10	0	5	55
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

## Avg Visitor /week

## Absenteeism

## TYFTB

## Training

## Testimonial / week

## Arriving on Time

Note : Scoring is Calculated over a 6 month period

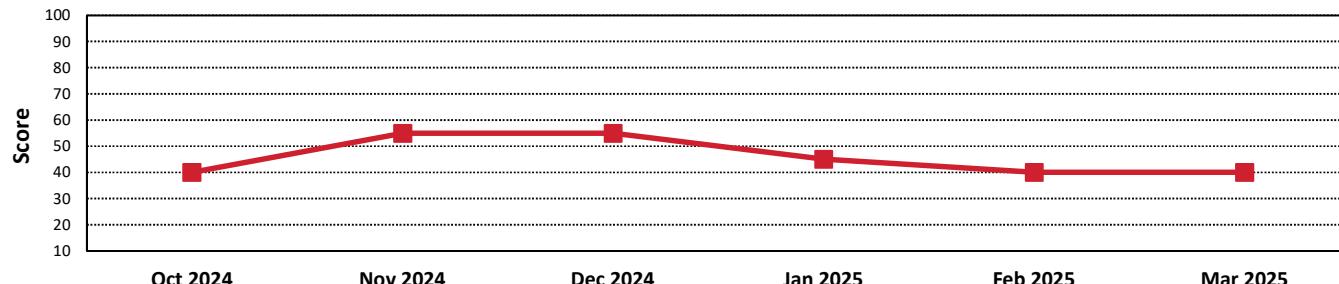
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Dr Hanumanth	Mar 2025 Key Score	1	0.65	3358700	0.00	0.04	4	1	
Dr Hanumanth	Mar 2025	10	5	15	0	5	0	5	40
Dr Hanumanth	Feb 2025	10	5	15	0	5	0	5	40
Dr Hanumanth	Jan 2025	5	10	15	0	5	0	10	45
Dr Hanumanth	Dec 2024	5	15	15	0	10	0	10	55
Dr Hanumanth	Nov 2024	5	15	15	0	10	0	10	55
Dr Hanumanth	Oct 2024	5	10	10	0	10	0	5	40

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

## Referrals/ Week

## Avg Visitor /week

## Absenteeism

## TYFTB

## Training

## Testimonial / week

## Arriving on Time

Note : Scoring is Calculated over a 6 month period

## &gt;=70

## &gt;=50 and &lt;70

## &gt;=30 and &lt;50

## &lt;30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

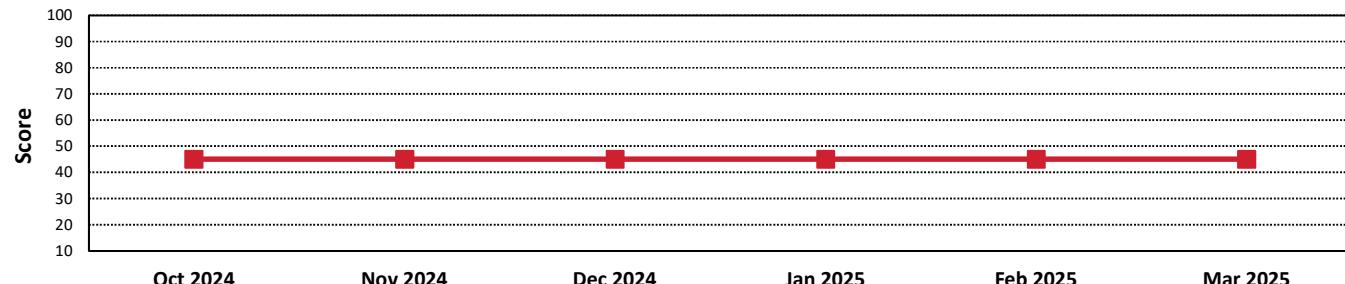
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
		Score	Score	Score	Score	Score	Score	Score	
Brahmeswar Thimmisetty	Mar 2025	0	0.69	591705	0.04	0.12	0	1	
Brahmeswar Thimmisetty	Key Score								
Brahmeswar Thimmisetty	Mar 2025	15	5	5	0	10	5	5	45
Brahmeswar Thimmisetty	Feb 2025	15	5	5	0	10	5	5	45
Brahmeswar Thimmisetty	Jan 2025	15	5	0	0	10	5	10	45
Brahmeswar Thimmisetty	Dec 2024	15	5	0	0	10	5	10	45
Brahmeswar Thimmisetty	Nov 2024	15	5	0	0	10	5	10	45
Brahmeswar Thimmisetty	Oct 2024	15	5	0	0	10	5	10	45
(out of 15)		(out of 20)		(out of 15)		(out of 20)		(out of 10)	

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

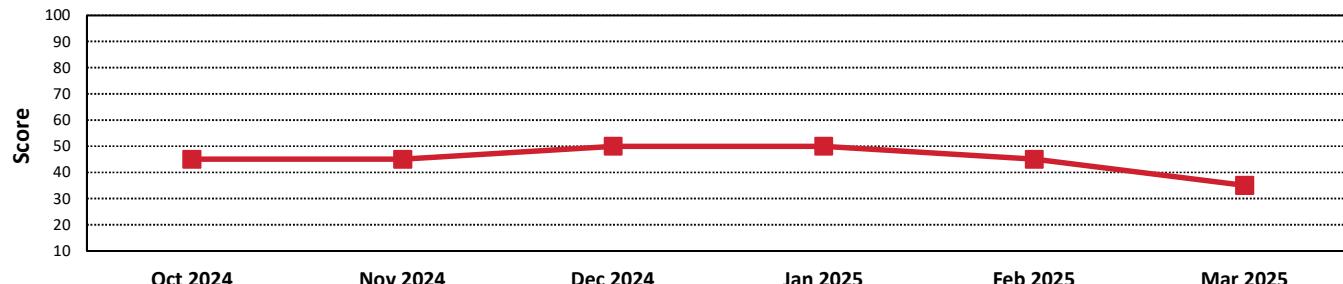
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Sridhar Chittiprolu	Mar 2025 Key Score	0	0.42	1830403	0.04	0.00	1	2	
Sridhar Chittiprolu	Mar 2025	15	0	10	0	0	0	10	35
Sridhar Chittiprolu	Feb 2025	15	10	10	0	0	0	10	45
Sridhar Chittiprolu	Jan 2025	15	20	10	0	0	0	5	50
Sridhar Chittiprolu	Dec 2024	15	20	10	0	0	0	5	50
Sridhar Chittiprolu	Nov 2024	15	20	5	0	0	0	5	45
Sridhar Chittiprolu	Oct 2024	15	20	5	0	0	0	5	45
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

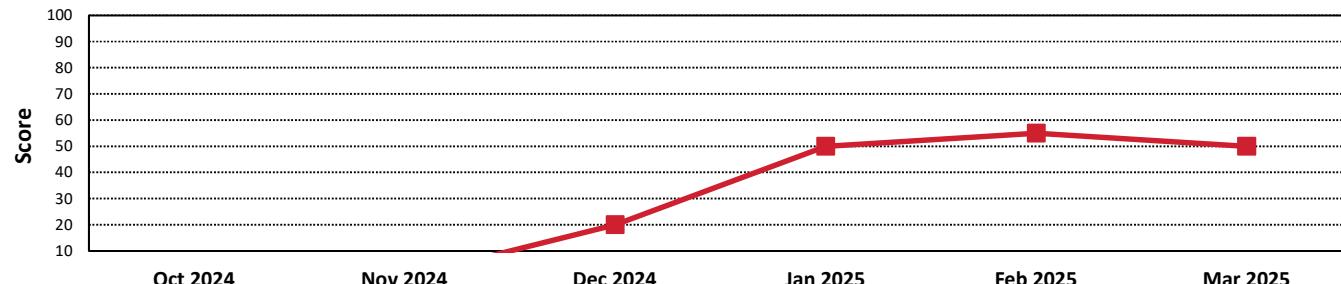
Attend a Training event and get credit for 6 months

Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

**Traffic Light Tracker**

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Arnuri Anusha	Mar 2025 Key Score	0	0.57	12500	0.14	0.21	1	3	
Arnuri Anusha	Mar 2025	15	5	0	5	10	0	15	50
Arnuri Anusha	Feb 2025	15	5	0	5	10	5	15	55
Arnuri Anusha	Jan 2025	15	5	0	10	10	5	5	50
Arnuri Anusha	Dec 2024	15	0	0	0	0	5	0	20
Arnuri Anusha	Nov 2024	0	0	0	0	0	0	0	0
Arnuri Anusha	Oct 2024	0	0	0	0	0	0	0	0

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

**Scoring****Referrals/ Week**

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

**Avg Visitor /week**

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

**Absenteeism**

> 2	0
= 2	5
= 1	10
< 1	15

**TYFTB**

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

**Training**

= 0	0
= 1	5
= 2	10
≥ 3	15

**Testimonial / week**

≤ 0	0
< 0.075	5
≥ 0.075	10

**Arriving on Time**

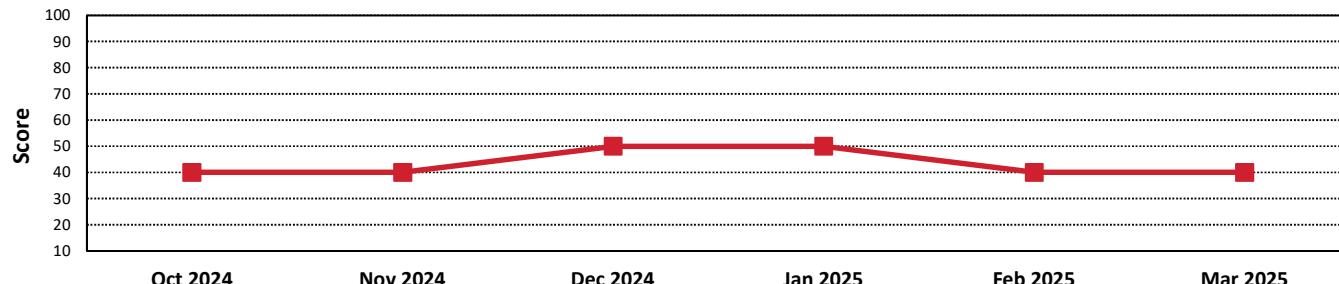
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

**>=70**

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Naresh Sivvarapu	Mar 2025 Key Score	1	0.88	18875	0.00	0.04	0	2	
Naresh Sivvarapu	Mar 2025	10	10	0	0	5	5	10	40
Naresh Sivvarapu	Feb 2025	10	10	0	0	0	5	15	40
Naresh Sivvarapu	Jan 2025	10	15	0	0	5	5	15	50
Naresh Sivvarapu	Dec 2024	10	15	0	0	5	5	15	50
Naresh Sivvarapu	Nov 2024	10	10	0	0	5	0	15	40
Naresh Sivvarapu	Oct 2024	10	10	0	0	5	0	15	40
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

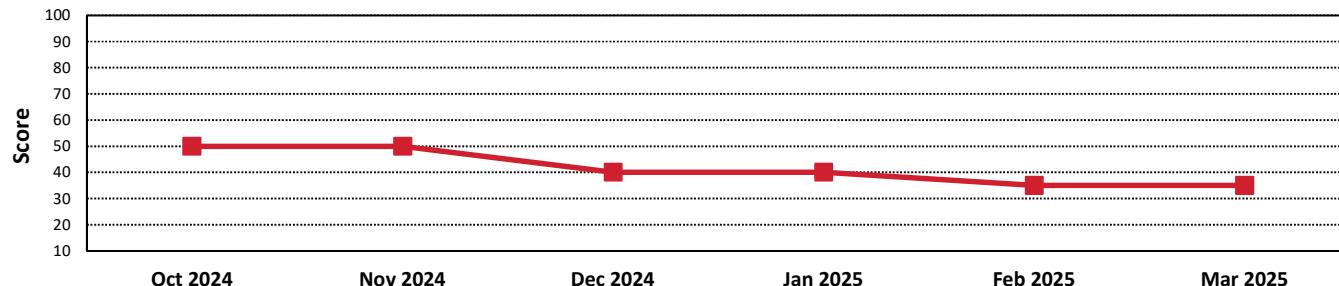
≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Suneel Bhumireddy	Mar 2025 Key Score	3	1.12	138336	0.04	0.15	0	1	
Suneel Bhumireddy	Mar 2025	0	15	0	0	10	5	5	35
Suneel Bhumireddy	Feb 2025	0	15	0	0	10	5	5	35
Suneel Bhumireddy	Jan 2025	0	20	0	0	10	5	5	40
Suneel Bhumireddy	Dec 2024	0	20	0	0	10	5	5	40
Suneel Bhumireddy	Nov 2024	10	20	0	0	10	5	5	50
Suneel Bhumireddy	Oct 2024	10	20	0	0	5	5	10	50

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

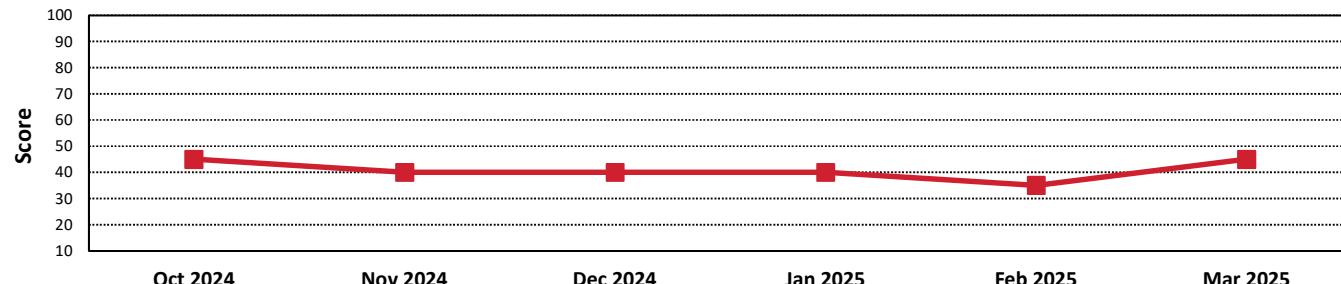
## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Manasa Mukka	Mar 2025 Key Score	0	4.62	555434	0.04	0.00	2	1	
Manasa Mukka	Mar 2025	15	20	5	0	0	0	5	45
Manasa Mukka	Feb 2025	15	20	0	0	0	0	0	35
Manasa Mukka	Jan 2025	15	20	0	0	0	0	5	40
Manasa Mukka	Dec 2024	15	20	0	0	0	0	5	40
Manasa Mukka	Nov 2024	15	20	0	0	0	0	5	40
Manasa Mukka	Oct 2024	15	20	0	0	0	0	10	45

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

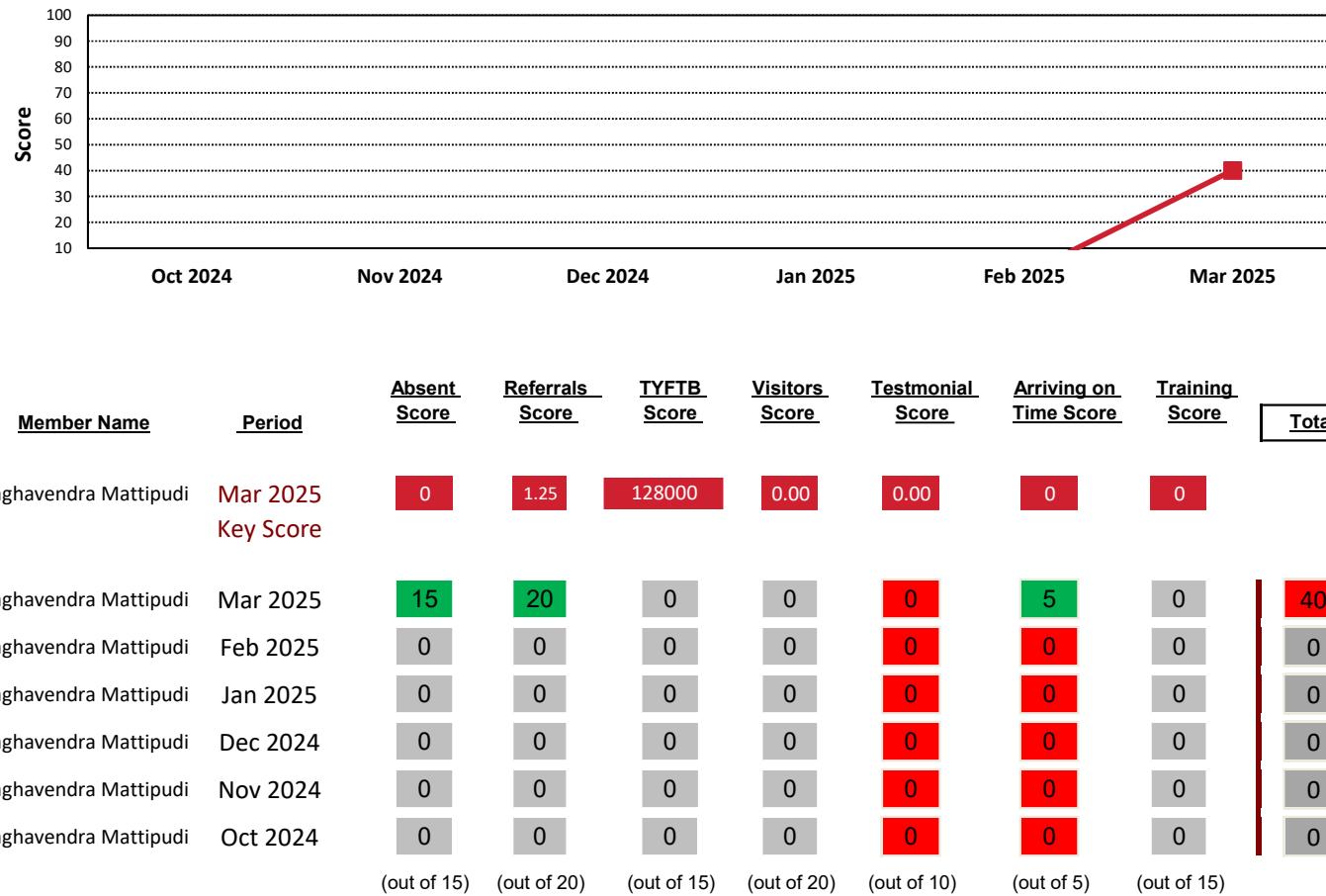
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

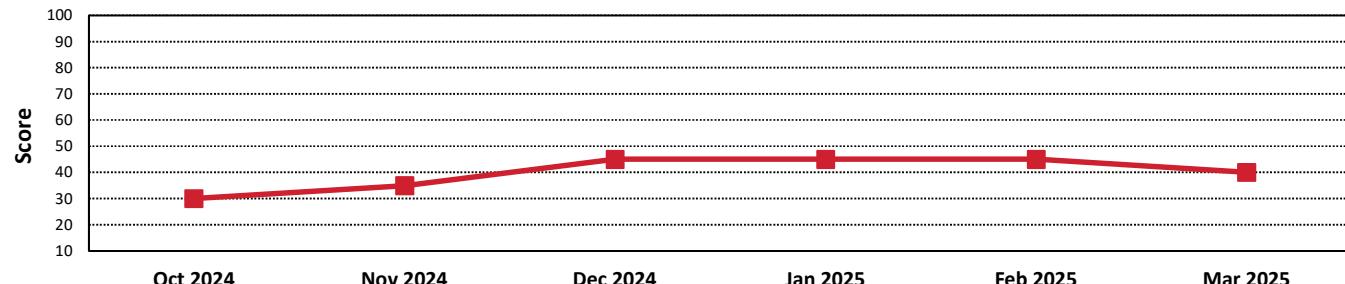
## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Vasudevarao Karyampudi	Mar 2025	3	1.73	3642465	0.00	0.00	12	1	
Vasudevarao Karyampudi	Key Score								
Vasudevarao Karyampudi	Mar 2025	0	20	15	0	0	0	5	40
Vasudevarao Karyampudi	Feb 2025	5	20	15	0	0	0	5	45
Vasudevarao Karyampudi	Jan 2025	5	20	15	0	0	0	5	45
Vasudevarao Karyampudi	Dec 2024	5	20	15	0	0	0	5	45
Vasudevarao Karyampudi	Nov 2024	5	20	5	0	0	0	5	35
Vasudevarao Karyampudi	Oct 2024	5	15	0	0	0	0	10	30
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

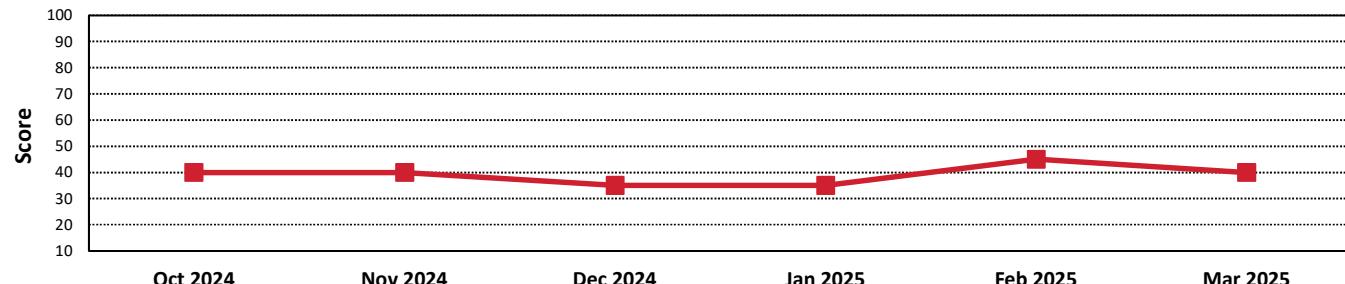
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	
Mallikarjuna Reddy Jinugu	Mar 2025 Key Score	0	0.85	363170	0.08	0.04	0	1	
Mallikarjuna Reddy Jinugu	Mar 2025	15	10	0	0	5	5	5	40
Mallikarjuna Reddy Jinugu	Feb 2025	15	10	5	0	5	5	5	45
Mallikarjuna Reddy Jinugu	Jan 2025	10	5	0	0	10	5	5	35
Mallikarjuna Reddy Jinugu	Dec 2024	10	5	0	0	10	5	5	35
Mallikarjuna Reddy Jinugu	Nov 2024	10	5	5	0	10	5	5	40
Mallikarjuna Reddy Jinugu	Oct 2024	10	5	0	0	10	5	10	40

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

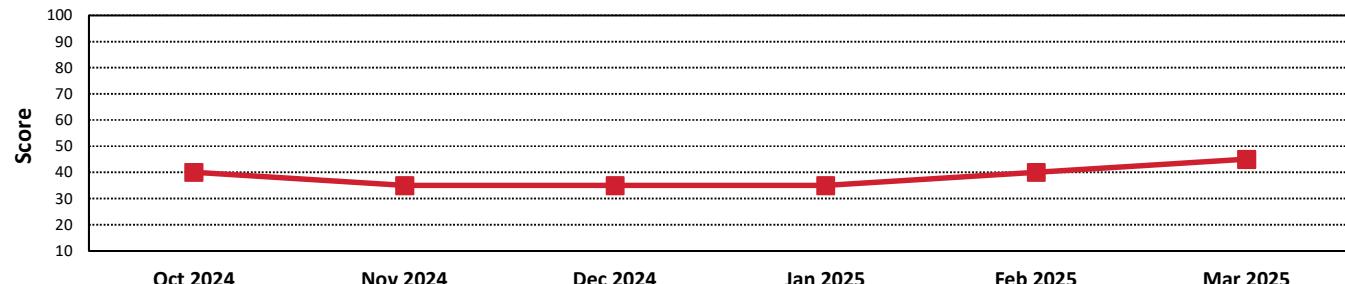
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Naga Venkata Gowtham Sadhu	Mar 2025	2	0.92	234048	0.08	0.12	0	4	
Naga Venkata Gowtham Sadhu	Key Score								
Naga Venkata Gowtham Sadhu	Mar 2025	5	10	0	0	10	5	15	45
Naga Venkata Gowtham Sadhu	Feb 2025	5	5	0	0	10	5	15	40
Naga Venkata Gowtham Sadhu	Jan 2025	5	0	0	0	10	5	15	35
Naga Venkata Gowtham Sadhu	Dec 2024	5	0	0	0	10	5	15	35
Naga Venkata Gowtham Sadhu	Nov 2024	5	0	0	0	10	5	15	35
Naga Venkata Gowtham Sadhu	Oct 2024	10	0	0	0	10	5	15	40
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

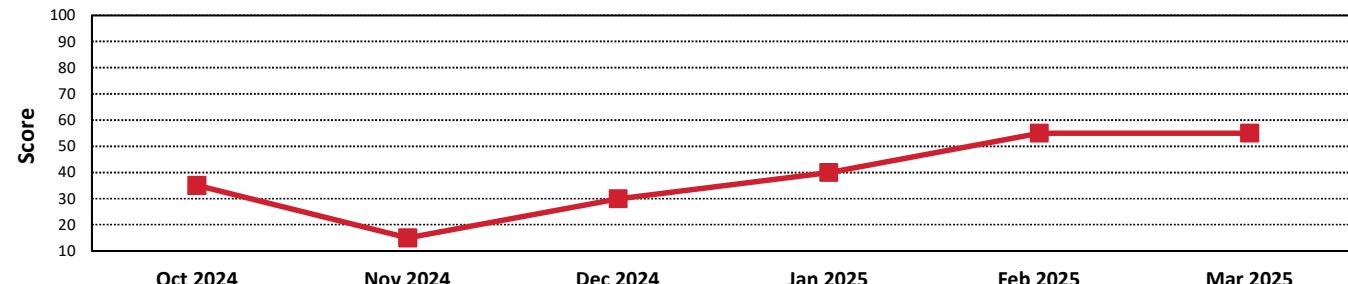
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
		Score	Score	Score	Score	Score	Score	Score	
Venkata Lakshman Maddikayala	Mar 2025	1	1.85	440906	0.23	0.08	1	2	
Venkata Lakshman Maddikayala	Key Score								
Venkata Lakshman Maddikayala	Mar 2025	10	20	0	5	10	0	10	55
Venkata Lakshman Maddikayala	Feb 2025	5	20	0	10	10	0	10	55
Venkata Lakshman Maddikayala	Jan 2025	5	20	0	5	5	0	5	40
Venkata Lakshman Maddikayala	Dec 2024	0	15	0	5	5	0	5	30
Venkata Lakshman Maddikayala	Nov 2024	0	10	0	0	0	0	5	15
Venkata Lakshman Maddikayala	Oct 2024	0	15	0	0	10	0	10	35
	(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)		

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

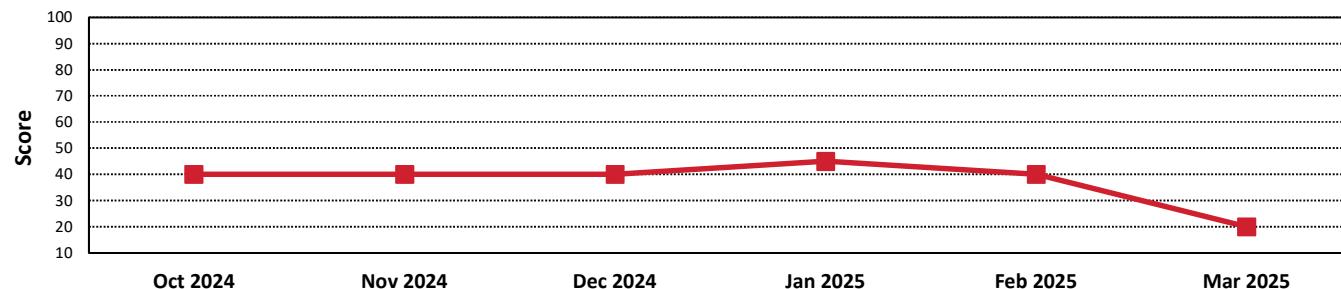
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Ramesh Babu T.	Mar 2025 Key Score	0	0.31	494993	0.00	0.00	1	1	
Ramesh Babu T.	Mar 2025	15	0	0	0	0	0	5	20
Ramesh Babu T.	Feb 2025	15	0	5	0	10	0	10	40
Ramesh Babu T.	Jan 2025	15	0	5	0	10	0	15	45
Ramesh Babu T.	Dec 2024	15	0	0	0	10	0	15	40
Ramesh Babu T.	Nov 2024	15	0	0	0	10	0	15	40
Ramesh Babu T.	Oct 2024	15	0	0	0	10	0	15	40
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

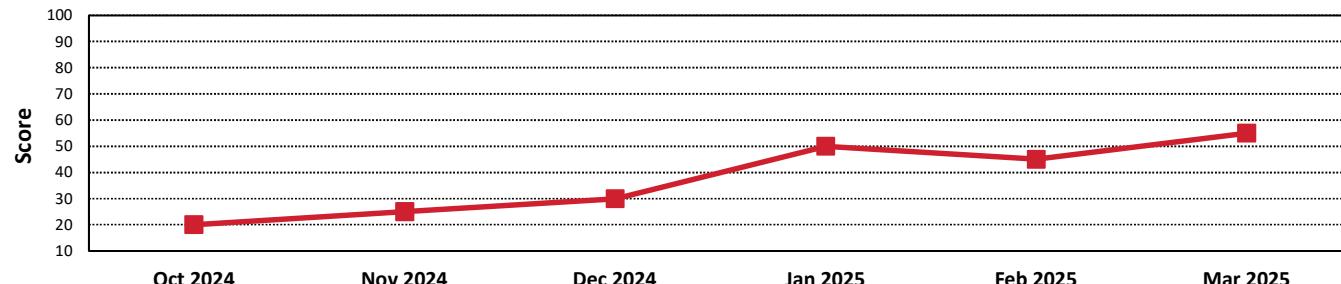
Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Venkata Nagireddy Yenireddy	Mar 2025	0	1.77	2543189	0.04	0.00	6	1	
Venkata Nagireddy Yenireddy	Key Score								
Venkata Nagireddy Yenireddy	Mar 2025	15	20	15	0	0	0	5	55
Venkata Nagireddy Yenireddy	Feb 2025	15	20	5	0	0	0	5	45
Venkata Nagireddy Yenireddy	Jan 2025	15	20	5	0	0	0	10	50
Venkata Nagireddy Yenireddy	Dec 2024	5	10	5	0	5	0	5	30
Venkata Nagireddy Yenireddy	Nov 2024	5	10	0	0	5	0	5	25
Venkata Nagireddy Yenireddy	Oct 2024	5	0	0	0	5	0	10	20
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

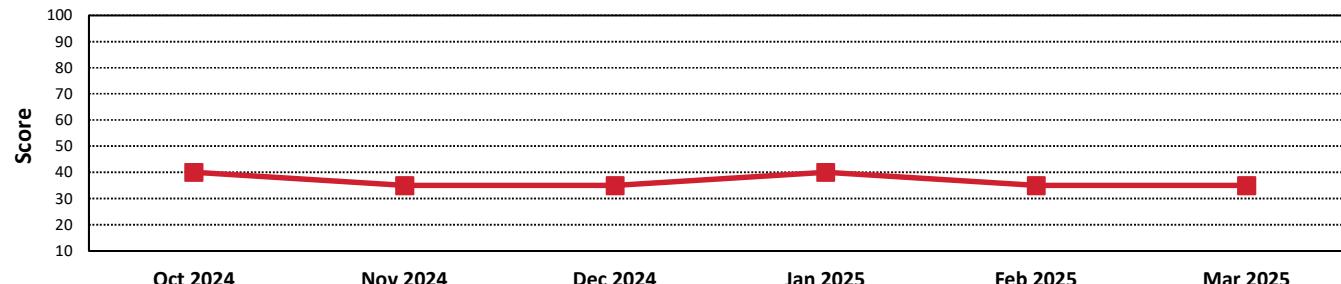
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Babu Naidu	Mar 2025 Key Score	0	0.38	376500	0.12	0.15	1	1	
Babu Naidu	Mar 2025	15	0	0	5	10	0	5	35
Babu Naidu	Feb 2025	15	0	0	5	10	0	5	35
Babu Naidu	Jan 2025	15	5	0	0	10	5	5	40
Babu Naidu	Dec 2024	15	0	0	0	10	5	5	35
Babu Naidu	Nov 2024	15	0	0	0	10	5	5	35
Babu Naidu	Oct 2024	15	0	0	0	10	5	10	40

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

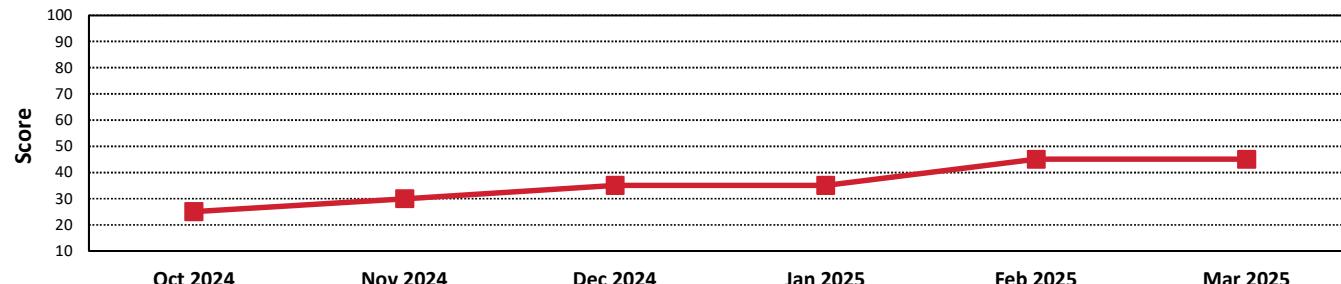
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Pallavi Santhoshi S	Mar 2025 Key Score	1	1.35	873468	0.08	0.00	0	1	
Pallavi Santhoshi S	Mar 2025	10	20	5	0	0	5	5	45
Pallavi Santhoshi S	Feb 2025	10	20	5	0	0	5	5	45
Pallavi Santhoshi S	Jan 2025	5	15	5	0	0	5	5	35
Pallavi Santhoshi S	Dec 2024	5	15	5	0	0	5	5	35
Pallavi Santhoshi S	Nov 2024	0	15	5	0	0	5	5	30
Pallavi Santhoshi S	Oct 2024	0	10	0	0	0	5	10	25
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

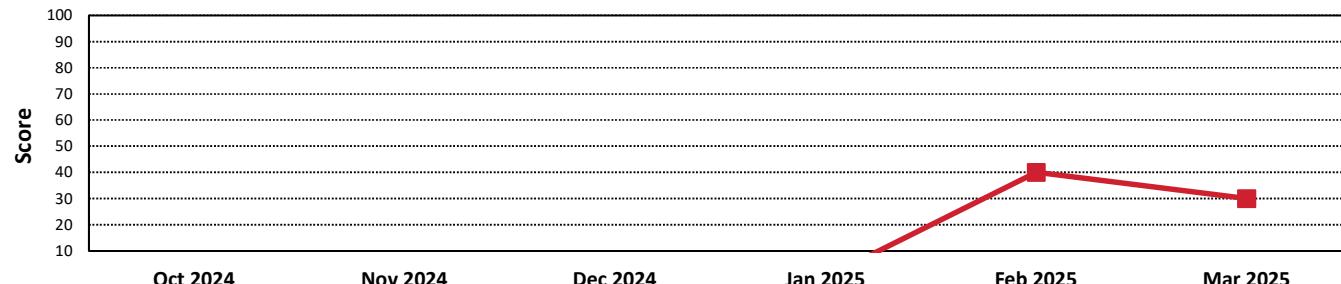
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Lakshmi Sumanth Sakala	Mar 2025	1	0.57	25589	0.14	0.00	0	1	
Lakshmi Sumanth Sakala	Key Score								
Lakshmi Sumanth Sakala	Mar 2025	10	5	0	5	0	5	5	30
Lakshmi Sumanth Sakala	Feb 2025	15	15	0	0	0	5	5	40
Lakshmi Sumanth Sakala	Jan 2025	0	0	0	0	0	0	0	0
Lakshmi Sumanth Sakala	Dec 2024	0	0	0	0	0	0	0	0
Lakshmi Sumanth Sakala	Nov 2024	0	0	0	0	0	0	0	0
Lakshmi Sumanth Sakala	Oct 2024	0	0	0	0	0	0	0	0
	(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)		

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

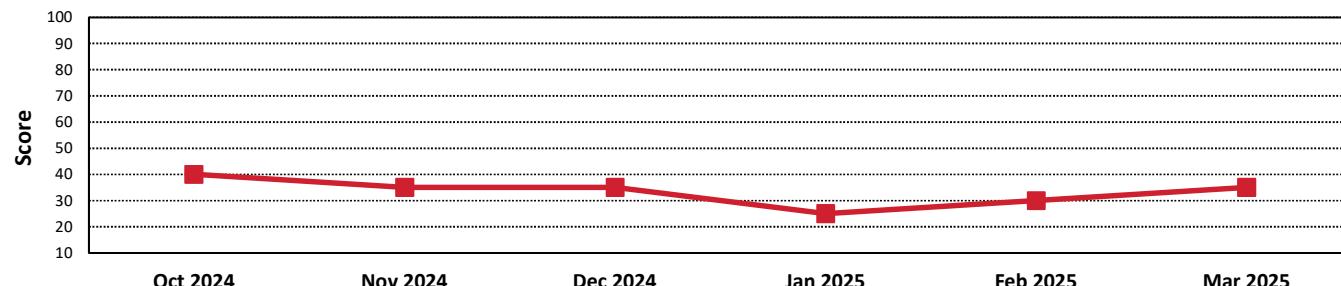
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Pranay Tavva	Mar 2025 Key Score	1	1.04	391000	0.00	0.00	0	1	
Pranay Tavva	Mar 2025	10	15	0	0	0	5	5	35
Pranay Tavva	Feb 2025	5	15	0	0	0	5	5	30
Pranay Tavva	Jan 2025	5	15	0	0	0	0	5	25
Pranay Tavva	Dec 2024	10	20	0	0	0	0	5	35
Pranay Tavva	Nov 2024	10	20	0	0	0	0	5	35
Pranay Tavva	Oct 2024	10	20	0	0	0	0	10	40

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

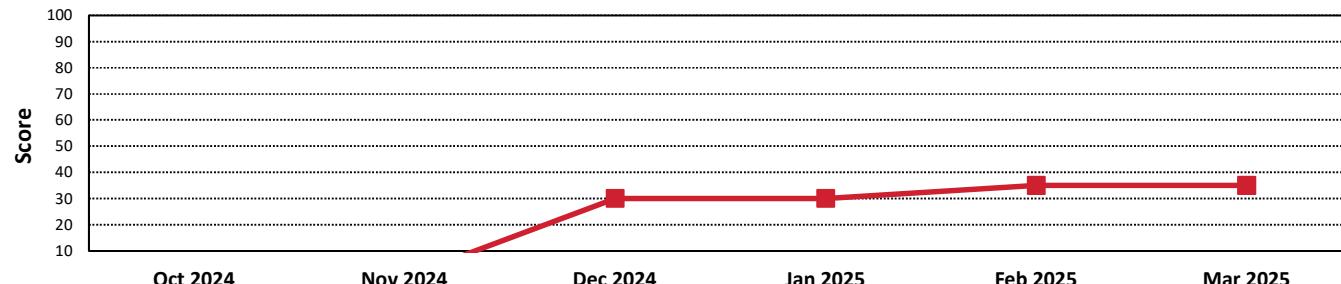
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Koteswar Rao Bvr	Mar 2025 Key Score	0	0.06	6075	0.12	0.00	0	2	
Koteswar Rao Bvr	Mar 2025	15	0	0	5	0	5	10	35
Koteswar Rao Bvr	Feb 2025	15	0	0	5	0	5	10	35
Koteswar Rao Bvr	Jan 2025	15	0	0	5	0	5	5	30
Koteswar Rao Bvr	Dec 2024	15	0	0	5	0	5	5	30
Koteswar Rao Bvr	Nov 2024	0	0	0	0	0	0	0	0
Koteswar Rao Bvr	Oct 2024	0	0	0	0	0	0	0	0

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

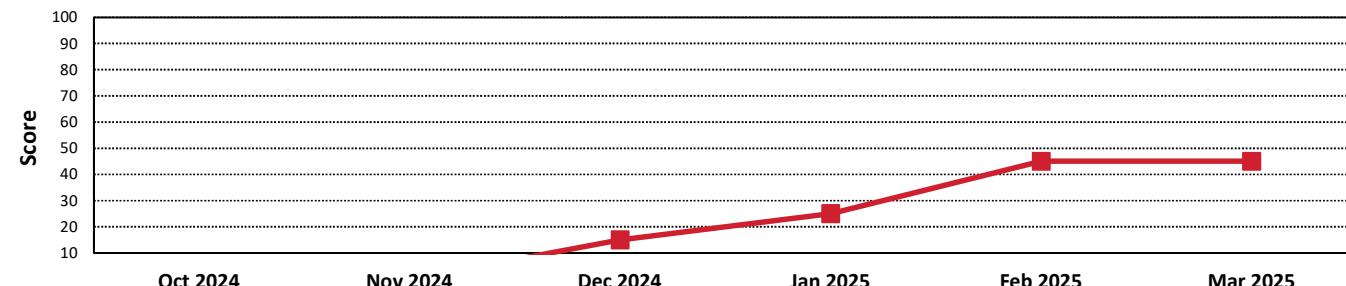
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



## Scoring

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Sai Prasanna Gangavarapu	Mar 2025	1	1.41	115903	0.06	0.00	0	2	
	<b>Key Score</b>								
Sai Prasanna Gangavarapu	Mar 2025	10	20	0	0	0	5	10	45
Sai Prasanna Gangavarapu	Feb 2025	10	20	0	0	0	5	10	45
Sai Prasanna Gangavarapu	Jan 2025	10	5	0	0	0	5	5	25
Sai Prasanna Gangavarapu	Dec 2024	10	0	0	0	0	5	0	15
Sai Prasanna Gangavarapu	Nov 2024	0	0	0	0	0	0	0	0
Sai Prasanna Gangavarapu	Oct 2024	0	0	0	0	0	0	0	0
	(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)								

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

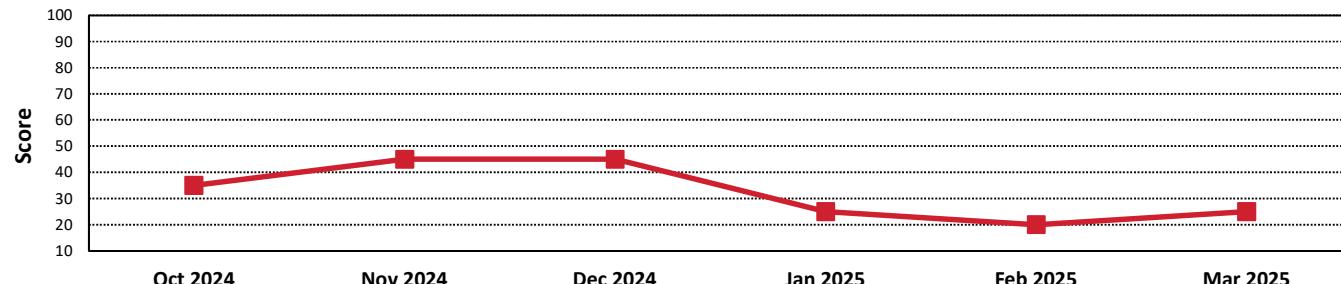
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Yash Kumar Jain	Mar 2025 Key Score	3	0.88	1680150	0.00	0.00	6	1	
Yash Kumar Jain	Mar 2025	0	10	10	0	0	0	5	25
Yash Kumar Jain	Feb 2025	0	10	10	0	0	0	0	20
Yash Kumar Jain	Jan 2025	0	10	10	0	0	0	5	25
Yash Kumar Jain	Dec 2024	10	20	10	0	0	0	5	45
Yash Kumar Jain	Nov 2024	10	20	10	0	0	0	5	45
Yash Kumar Jain	Oct 2024	0	20	10	0	0	0	5	35

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

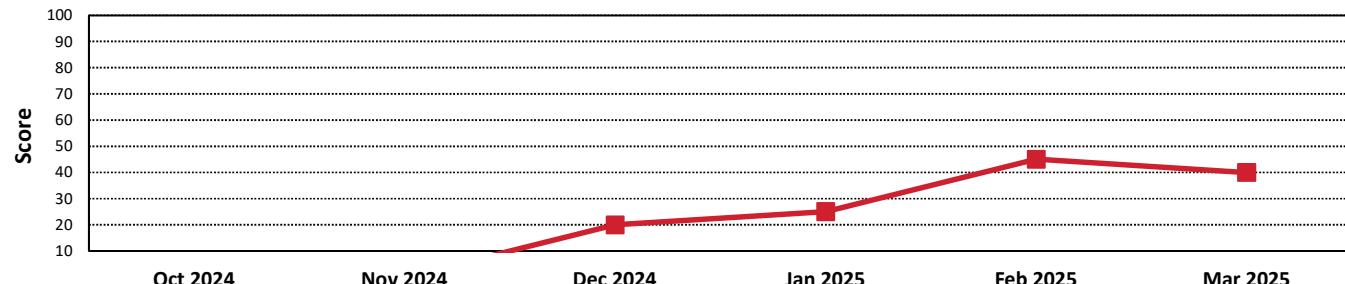
## Arriving on Time

≥ 1	0
= 0	5

## Note : Scoring is Calculated over a 6 month period

>=70	
>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Pradeep Kumar Vemuri	Mar 2025	1	0.15	82400	0.15	0.23	0	2	
Pradeep Kumar Vemuri	Key Score								
p Kumar Vemuri	Mar 2025	10	0	0	5	10	5	10	40
Pradeep Kumar Vemuri	Feb 2025	15	0	0	5	10	5	10	45
Pradeep Kumar Vemuri	Jan 2025	15	0	0	0	0	5	5	25
Pradeep Kumar Vemuri	Dec 2024	15	0	0	0	0	5	0	20
Pradeep Kumar Vemuri	Nov 2024	0	0	0	0	0	0	0	0
Pradeep Kumar Vemuri	Oct 2024	0	0	0	0	0	0	0	0
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

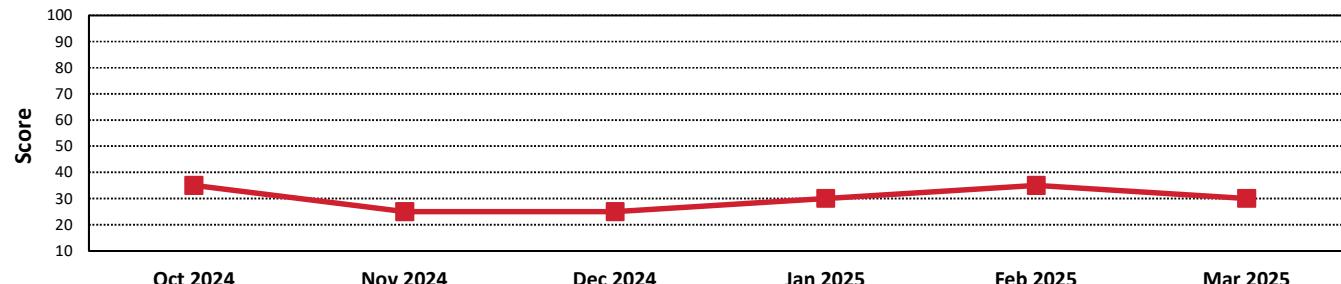
Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Naresh Malepati	Mar 2025 Key Score	1	0.73	592400	0.12	0.00	0	0	
Naresh Malepati	Mar 2025	10	5	5	5	0	5	0	30
Naresh Malepati	Feb 2025	10	10	5	5	0	5	0	35
Naresh Malepati	Jan 2025	5	5	5	5	0	5	5	30
Naresh Malepati	Dec 2024	5	0	5	5	0	5	5	25
Naresh Malepati	Nov 2024	5	0	5	5	0	5	5	25
Naresh Malepati	Oct 2024	5	0	5	5	5	5	10	35
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

Make sure People are Thanking you for the business

## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

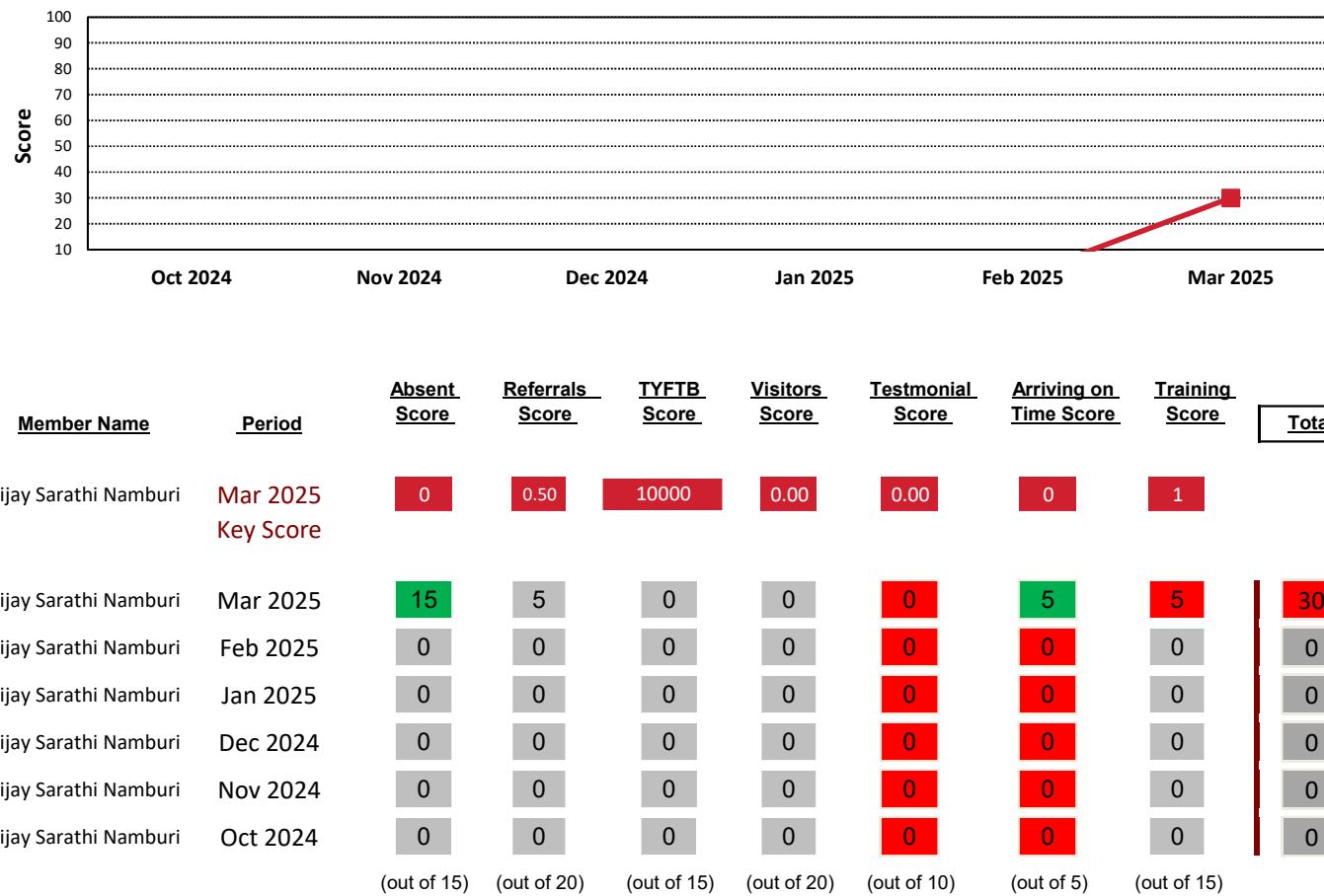
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

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## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

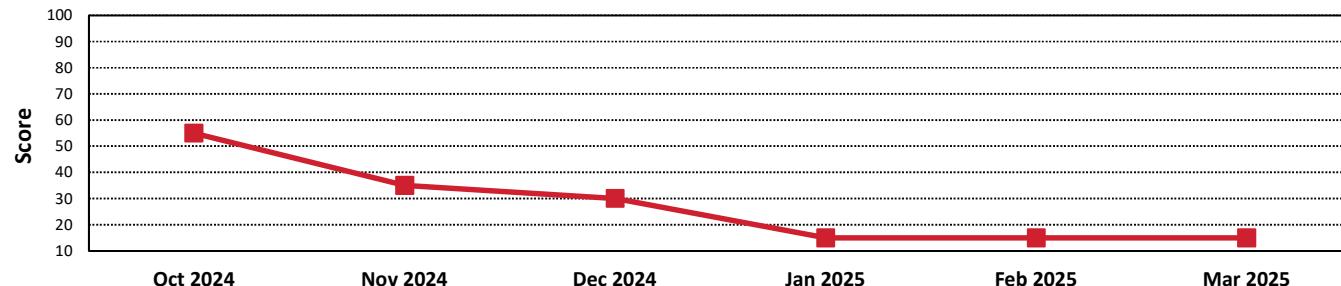
## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Thirupathi Rao Gottam	Mar 2025 Key Score	2	0.42	357217	0.00	0.00	9	2	
Thirupathi Rao Gottam	Mar 2025	5	0	0	0	0	0	10	15
Thirupathi Rao Gottam	Feb 2025	5	0	0	0	0	0	10	15
Thirupathi Rao Gottam	Jan 2025	5	0	0	0	0	0	10	15
Thirupathi Rao Gottam	Dec 2024	5	0	15	0	0	0	10	30
Thirupathi Rao Gottam	Nov 2024	10	0	15	0	0	0	10	35
Thirupathi Rao Gottam	Oct 2024	15	0	15	0	10	0	15	55

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

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## Scoring

## Referrals/ Week

## Avg Visitor /week

## Absenteeism

## TYFTB

## Training

## Testimonial / week

## Arriving on Time

Note : Scoring is Calculated over a 6 month period

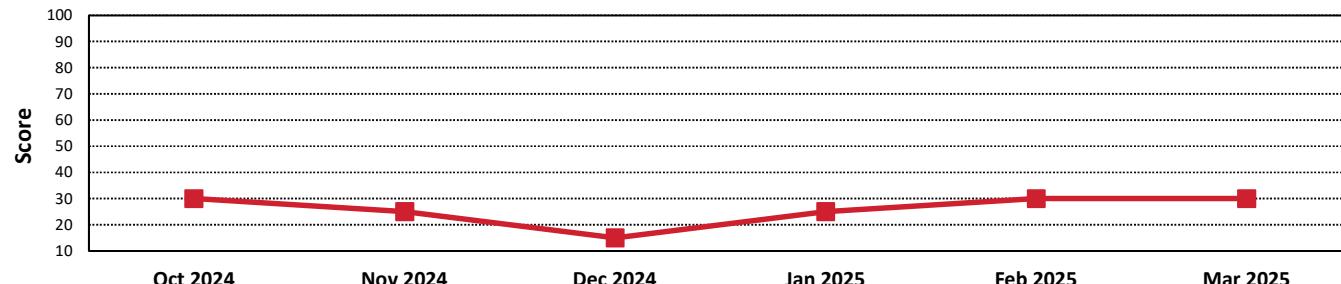
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Srinivas Yamala	Mar 2025 Key Score	2	0.38	957750	0.04	0.12	0	1	
Srinivas Yamala	Mar 2025	5	0	5	0	10	5	5	30
Srinivas Yamala	Feb 2025	5	0	5	0	10	5	5	30
Srinivas Yamala	Jan 2025	5	0	10	0	5	5	0	25
Srinivas Yamala	Dec 2024	0	0	10	0	0	5	0	15
Srinivas Yamala	Nov 2024	5	5	10	0	0	5	0	25
Srinivas Yamala	Oct 2024	5	5	10	0	0	5	5	30

(out of 15) (out of 20) (out of 15) (out of 20) (out of 10) (out of 5) (out of 15)

How Can you Increase your Score ?

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Average 1 Visitor a week for 6 months

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## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

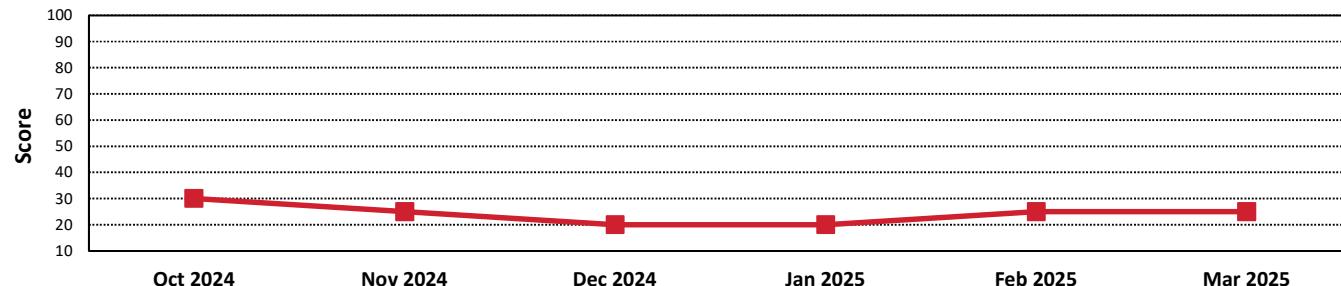
Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Raghawa Yadavalli	Mar 2025 Key Score	2	0.31	589472	0.04	0.04	0	1	
Raghawa Yadavalli	Mar 2025	5	0	5	0	5	5	5	25
Raghawa Yadavalli	Feb 2025	5	0	5	0	5	5	5	25
Raghawa Yadavalli	Jan 2025	0	0	10	0	0	5	5	20
Raghawa Yadavalli	Dec 2024	0	0	10	0	0	5	5	20
Raghawa Yadavalli	Nov 2024	0	0	10	0	5	5	5	25
Raghawa Yadavalli	Oct 2024	0	0	10	0	5	5	10	30
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

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## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

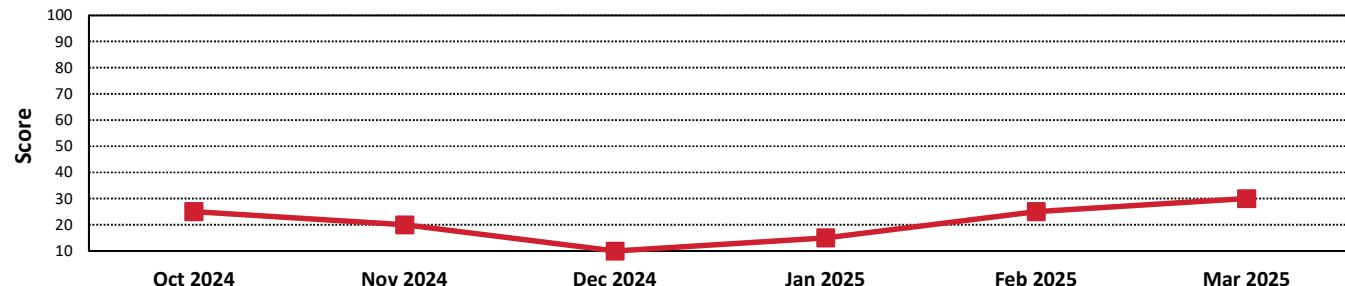
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

## &gt;=70

>=50 and <70	
>=30 and <50	
<30	

## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Jagadeesh Gonuguntla	Mar 2025 Key Score	3	0.92	1082768	0.00	0.08	2	0	
Jagadeesh Gonuguntla	Mar 2025	0	10	10	0	10	0	0	30
Jagadeesh Gonuguntla	Feb 2025	0	10	10	0	5	0	0	25
Jagadeesh Gonuguntla	Jan 2025	0	5	5	0	5	0	0	15
Jagadeesh Gonuguntla	Dec 2024	0	5	0	0	5	0	0	10
Jagadeesh Gonuguntla	Nov 2024	5	5	5	0	5	0	0	20
Jagadeesh Gonuguntla	Oct 2024	5	0	5	0	10	0	5	25
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

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Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

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Attend a Training event and get credit for 6 months

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## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

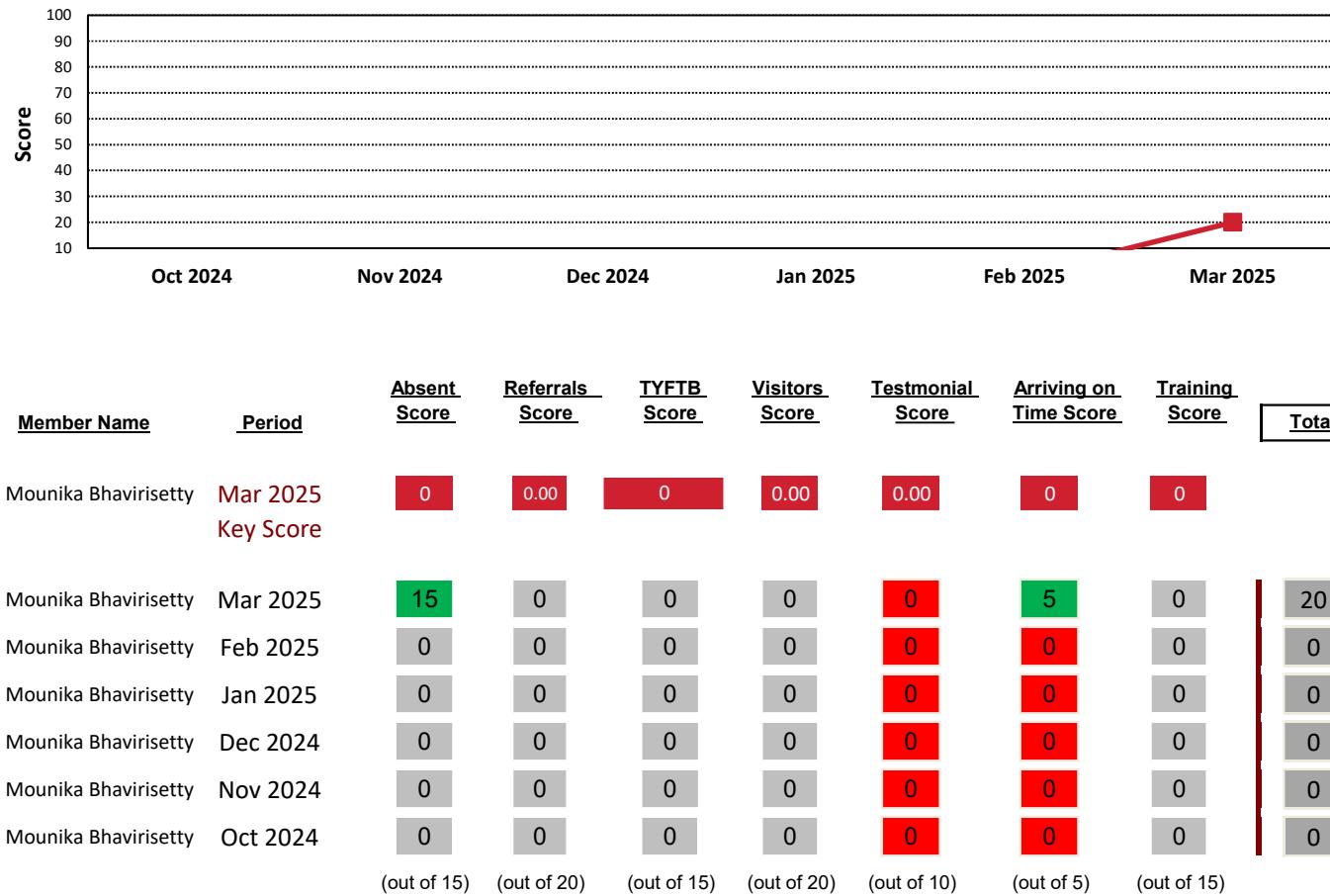
Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



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## Scoring

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

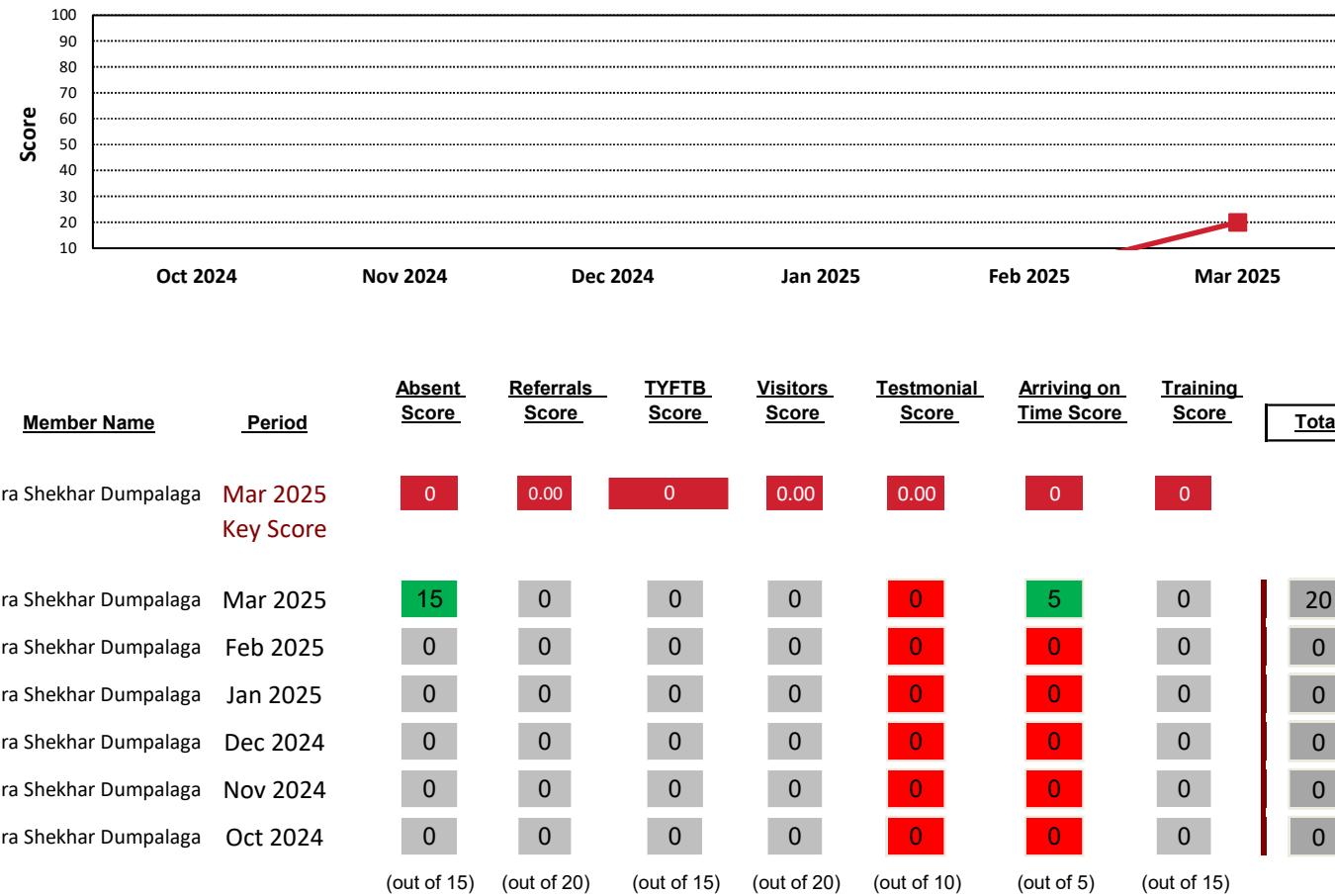
Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



How Can you Increase your Score ?

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## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

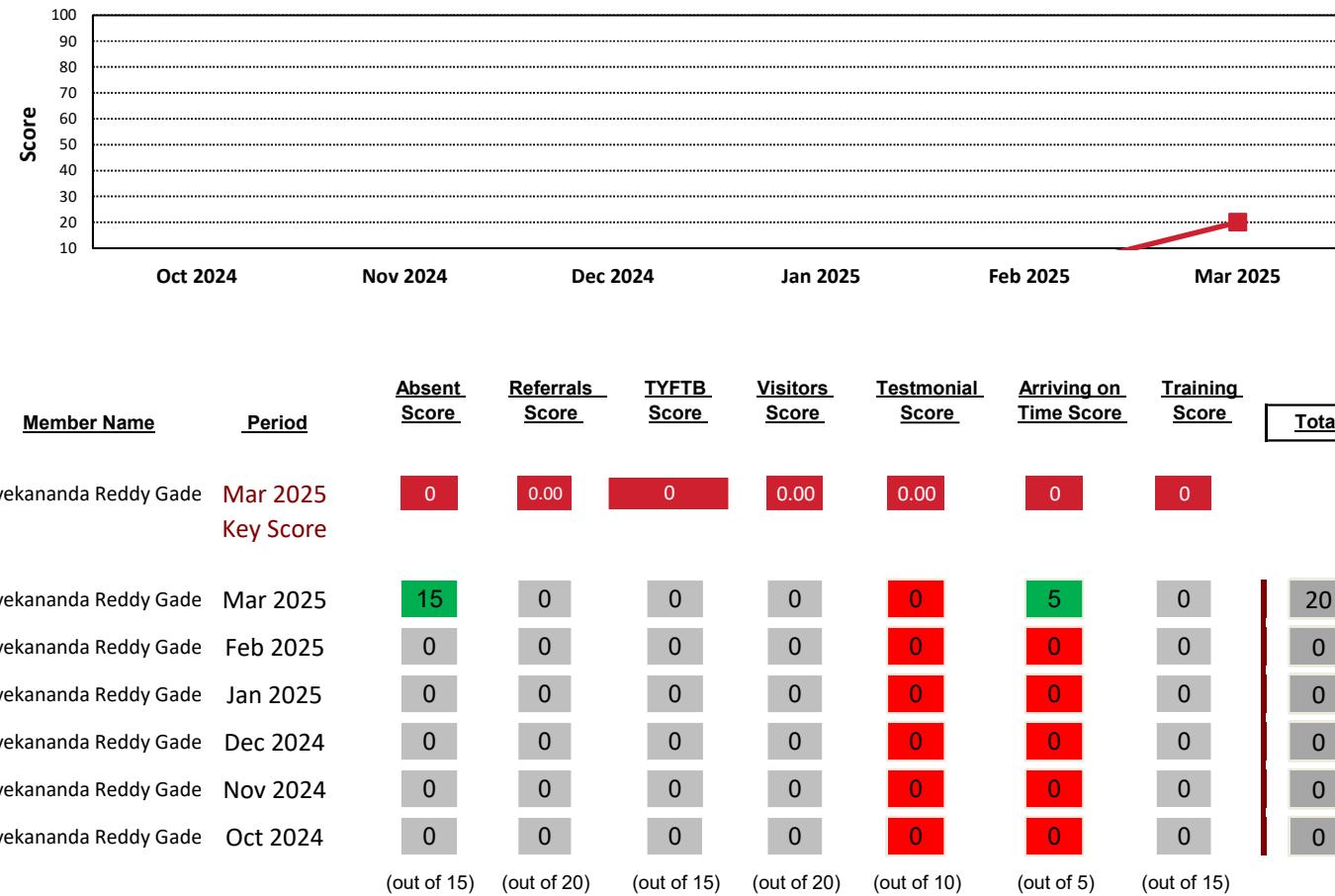
Note : Scoring is Calculated over a 6 month period

>=70

>=50 and <70

>=30 and <50

<30

**Traffic Light Tracker**

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

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**Scoring**

Referrals/ Week	
< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

Avg Visitor /week	
< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

Absenteeism	
> 2	0
= 2	5
= 1	10
< 1	15

TYFTB	
< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

Training	
= 0	0
= 1	5
= 2	10
≥ 3	15

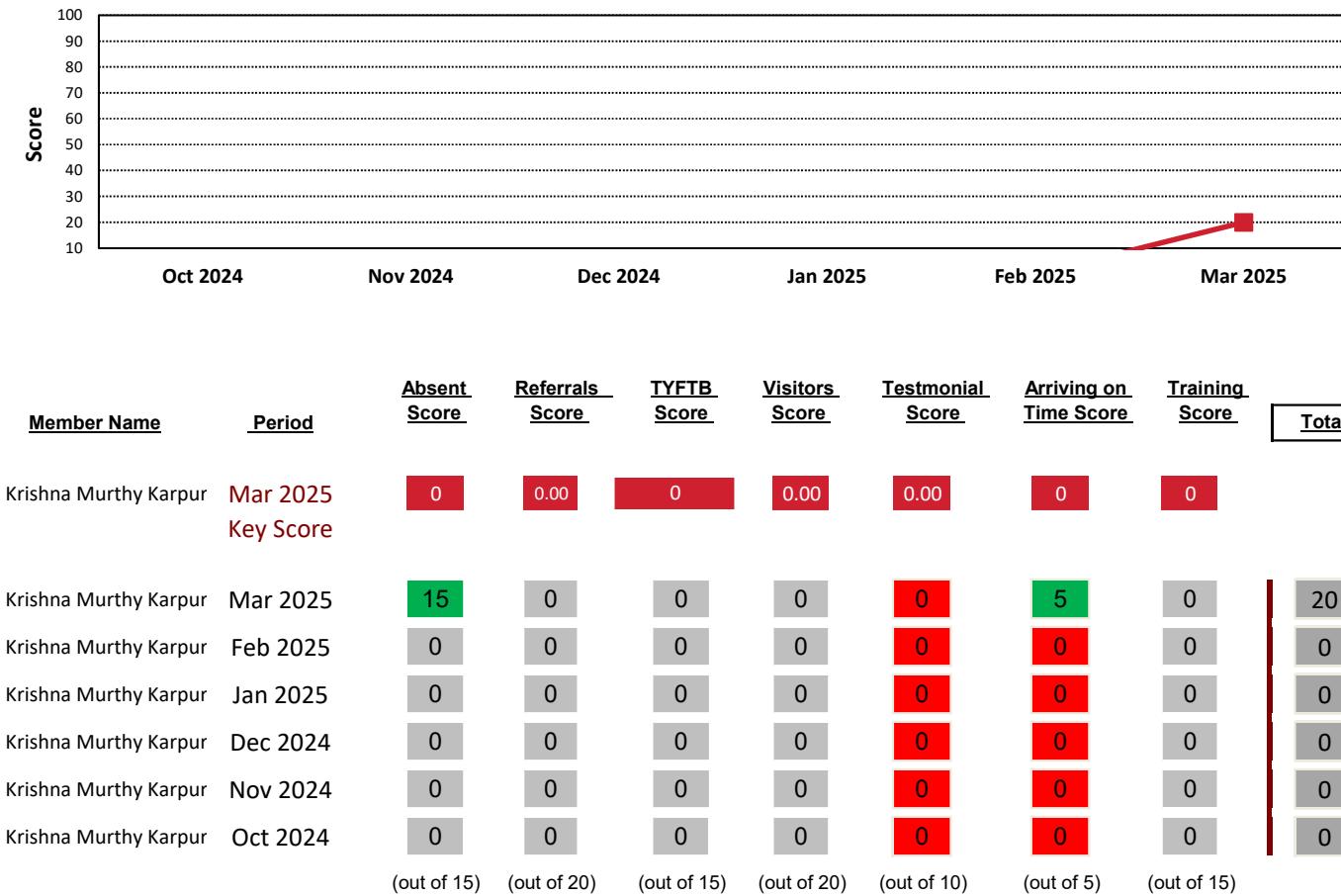
Testimonial / week	
≤ 0	0
< 0.075	5
≥ 0.075	10

Arriving on Time	
≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

>=70
>=50 and <70
>=30 and <50
<30

## Traffic Light Tracker



How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

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## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

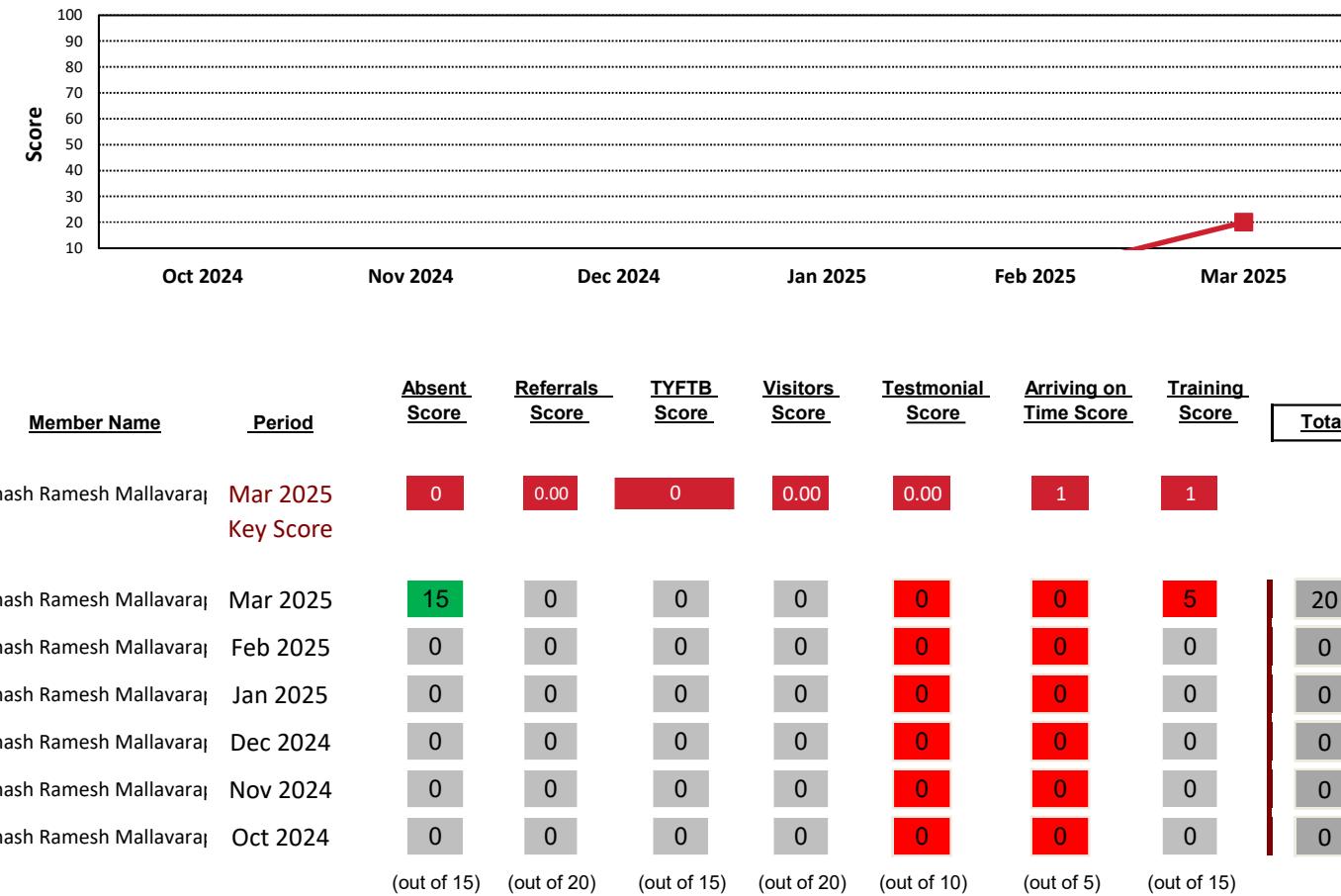
>=70

>=50 and <70

>=30 and <50

<30

## Traffic Light Tracker



How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Average 1 Visitor a week for 6 months

Attending Every Meeting

Attend a Training event and get credit for 6 months

Write Two Testimonials and get points for 2 months

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## Scoring

## Referrals/ Week

< 0.5	0
< 0.75	5
< 1	10
< 1.2	15
≥ 1.2	20

## Avg Visitor /week

< 0.1	0
< 0.25	5
< 0.5	10
< 0.75	15
≥ 0.75	20

## Absenteeism

> 2	0
= 2	5
= 1	10
< 1	15

## TYFTB

< 500000	0
< 1000000	5
< 2000000	10
≥ 2000000	15

## Training

= 0	0
= 1	5
= 2	10
≥ 3	15

## Testimonial / week

≤ 0	0
< 0.075	5
≥ 0.075	10

## Arriving on Time

≥ 1	0
= 0	5

Note : Scoring is Calculated over a 6 month period

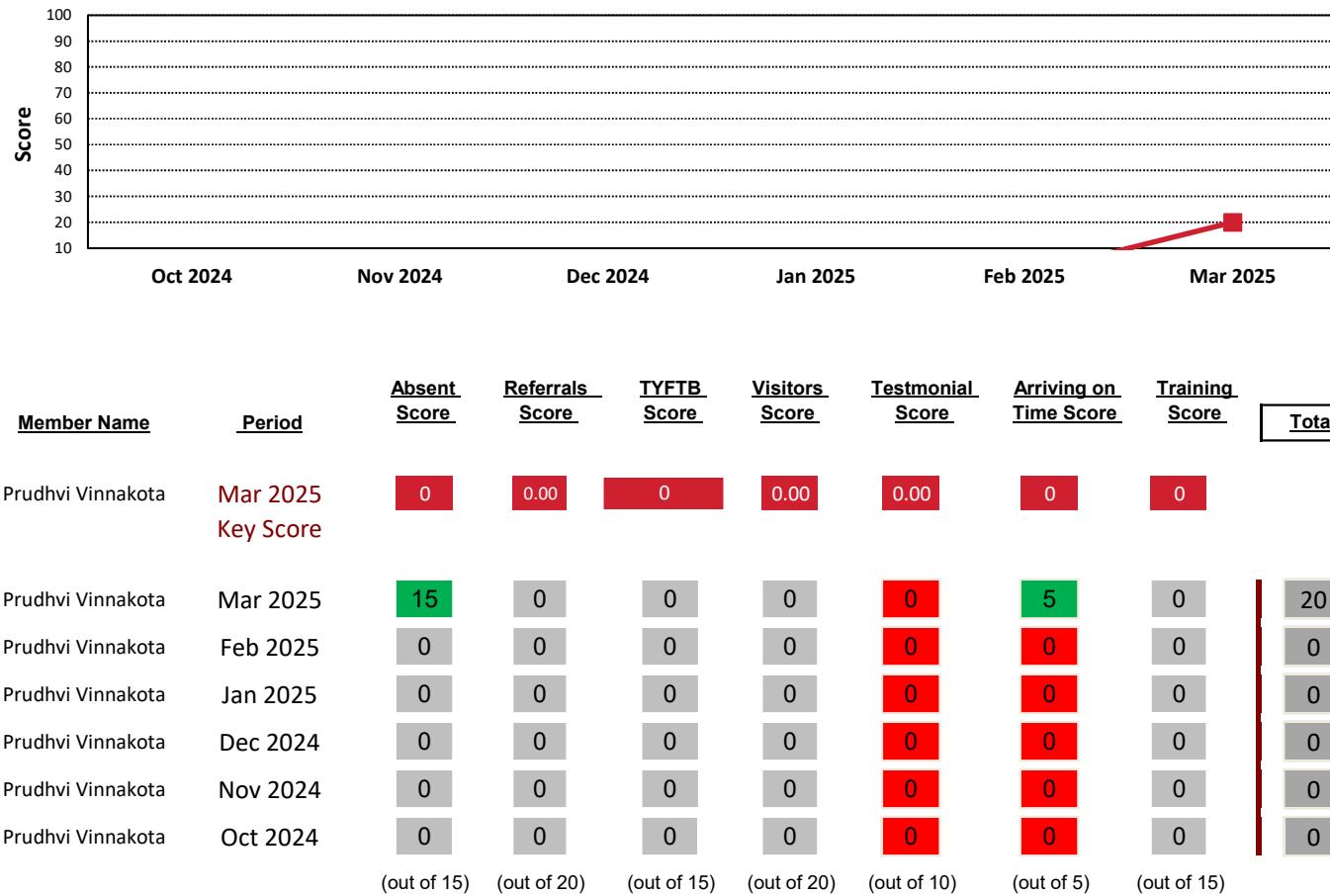
>=70

>=50 and <70

>=30 and <50

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## Traffic Light Tracker



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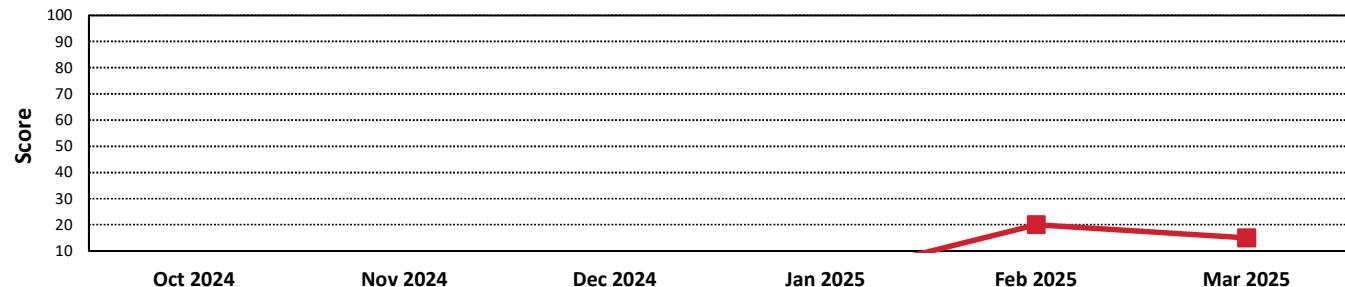
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≥ 1	0
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## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Nagendra Kumar Nerella	Mar 2025 Key Score	0	0.29	179700	0.00	0.00	1	0	
Nagendra Kumar Nerella	Mar 2025	15	0	0	0	0	0	15	
Nagendra Kumar Nerella	Feb 2025	15	0	0	0	0	5	0	20
Nagendra Kumar Nerella	Jan 2025	0	0	0	0	0	0	0	0
Nagendra Kumar Nerella	Dec 2024	0	0	0	0	0	0	0	0
Nagendra Kumar Nerella	Nov 2024	0	0	0	0	0	0	0	0
Nagendra Kumar Nerella	Oct 2024	0	0	0	0	0	0	0	0
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

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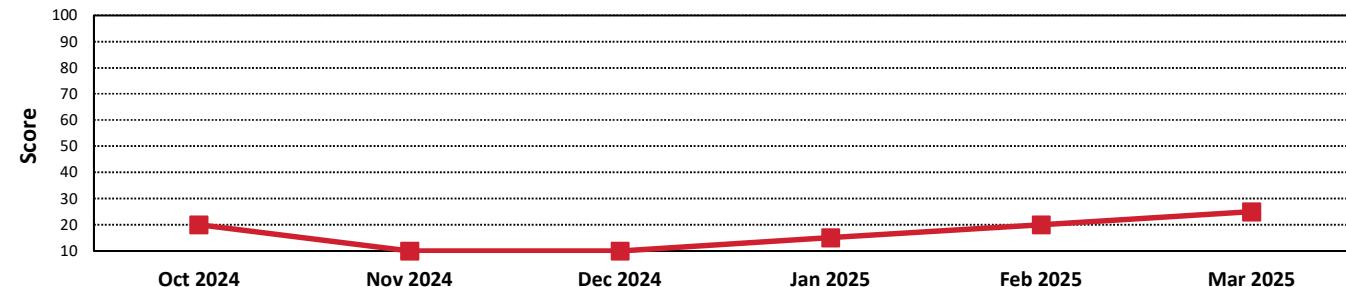
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## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
egharaj Praneeth Karpura	Mar 2025	3	0.45	9283030	0.09	0.00	0	1	
egharaj Praneeth Karpura	Key Score								
egharaj Praneeth Karpura	Mar 2025	0	0	15	0	0	5	5	25
egharaj Praneeth Karpura	Feb 2025	0	5	0	5	0	5	5	20
egharaj Praneeth Karpura	Jan 2025	5	0	0	0	0	5	5	15
egharaj Praneeth Karpura	Dec 2024	5	0	0	0	0	5	0	10
egharaj Praneeth Karpura	Nov 2024	5	0	0	0	0	5	0	10
egharaj Praneeth Karpura	Oct 2024	15	0	0	0	0	5	0	20
	(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)		

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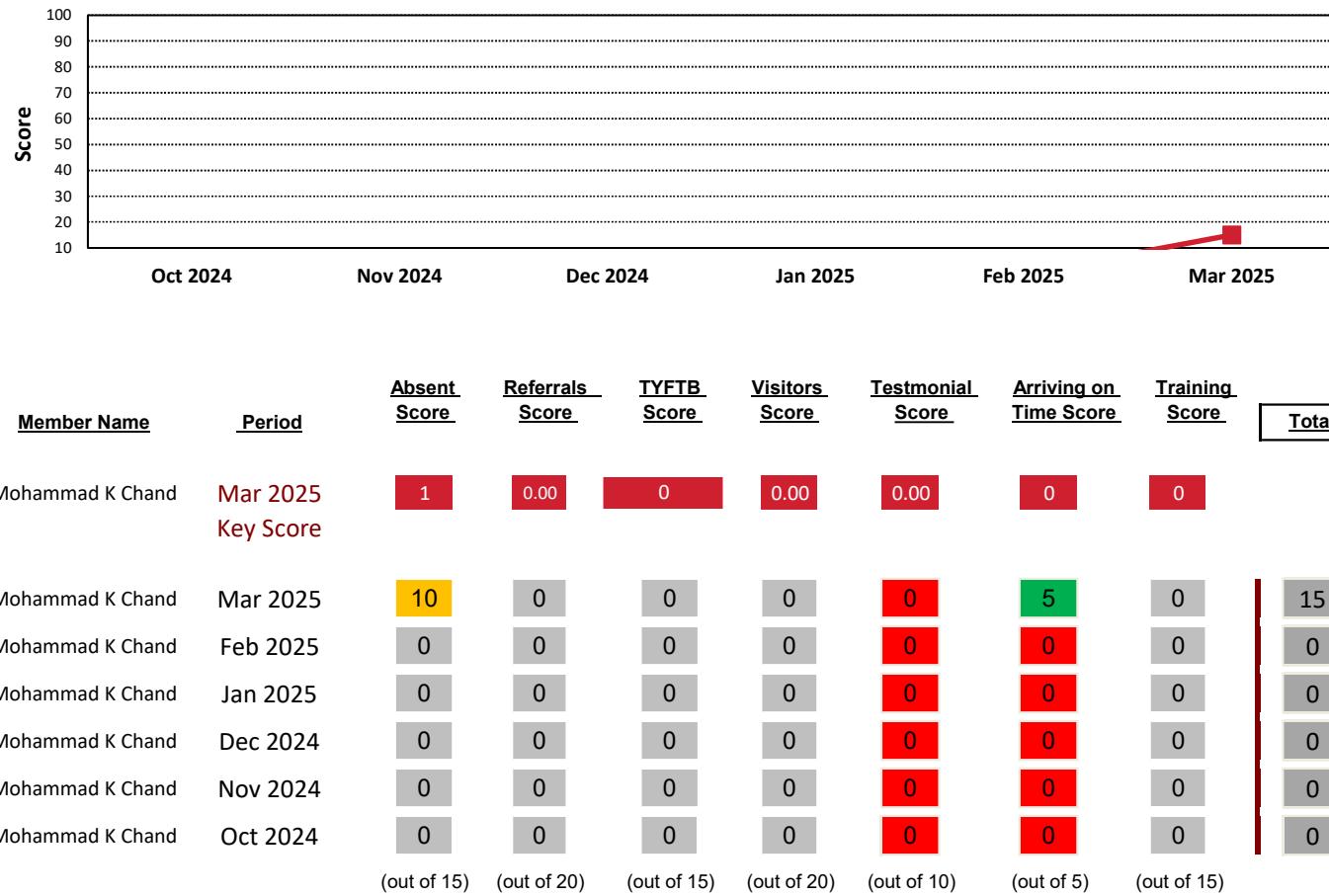
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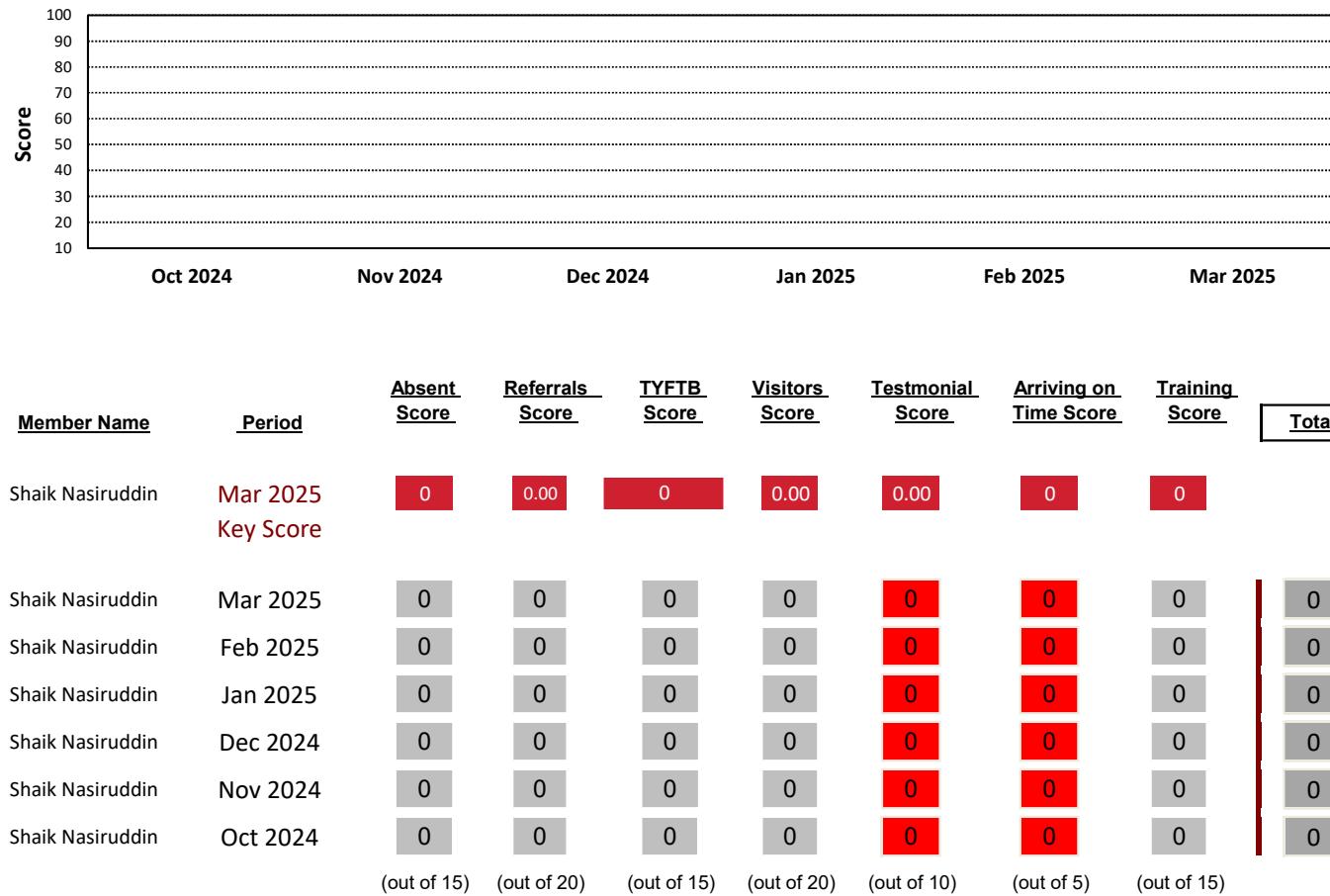
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