BNI

Chapter Report	
Report Issue Date	March 2025
Report	Chapter Highlights & Member Traffic Lights
Chapter	BNI ATOMS
Region	Guntur

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M-8892507949

Current Score: Members Average Score for Six Month . Ranked by Average Score for 6 months	Total
Surya Dharanish Perumalla	86
Mahan Rk	85
Shaik Subani	84
Kota Prasad	83
Karampudi Kiran Kumar	81
Ayyappa Siginam	79
Ramesh Vemulapalli	79
Vijaya Bhaskara Reddy	79
Samba Siva Rao Gummadidala	78
Poorna Chandra Rao Neelisetti	77
Naga Sathish	76
Makkapati Krishnaveni	74
Sriram Enadula	73
Zakir Hussain Mohammad	73
Siva Naga Kumar V	73
Pavan Kumar Myllepalli	68
Manoj Kumar Nerella	68
Jagadeesh Lalapeta	68
Ramesh Mulpuri	66
Amar Lingeswara Rao D	63
Naveen Chakravarthy T	63
Sambasivarao M V	59
Siva Ramakrishna.K	59
Sri Lakshmi Konda	58
Nischall Naarasimha B	57
Sri Harsha Gudipati	55
Durga Prasad. Y	55
Nawazish Shaik	55
Bvl Pratyusha Yakkala	53
Koteswara Rao V	49
Raja Sekhar Moparthi	47
Mallikarjuna Rao. M	47
Dr Hanumanth	46
Brahmeswar Thimmisetty	45
Sridhar Chittiprolu	45
Arnuri Anusha	44
Naresh Sivvarapu	43
Suneel Bhumireddy	42
Manasa Mukka	41
Raghavendra Mattipudi	40
Vasudevarao Karyampudi	40
Mallikarjuna Reddy Jinugu	39
Naga Venkata Gowtham Sadhu	38
Venkata Lakshman Maddikayala	38
Ramesh Babu T.	38
Venkata Nagireddy Yenireddy	38
Babu Naidu	37
Pallavi Santhoshi S	36
Lakshmi Sumanth Sakala	35
Pranay Tavva	33
Koteswar Rao Bvr	33
Sai Prasanna Gangavarapu	33
Yash Kumar Jain	33
Pradeep Kumar Vemuri	33
Naresh Malepati	30
Vijay Sarathi Namburi	30
Thirupathi Rao Gottam	28
Srinivas Yamala	26
Raghawa Yadavalli	24
Jagadeesh Gonuguntla	21
Sai Mounika Bhavirisetty	20
Chandra Shekhar Dumpalagadda	20
Vivekananda Reddy Gade	20
Rama Krishna Murthy Karpurapu	20
Avinash Ramesh Mallavarapu	20
Prudhvi Vinnakota	20
Nagendra Kumar Nerella	18
Megharaj Praneeth Karpurapu	17
Mohammad K Chand	15
Shaik Nasiruddin	

Current Score: Members Score for Current Month. Ranked by current Month Score.	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025
Average Per Month	55	53	50	52	55	50
Makkapati Krishnaveni	55	55	65	80	100	90
Shaik Subani	80	80	80	85	90	90
Surya Dharanish Perumalla	90	90	85	80	85	85
Mahan Rk	85	85	85	85	85	85
Karampudi Kiran Kumar	80	85	70	80	85	85
Sriram Enadula	55	65	70	75	90	85
Kota Prasad	80	75	85	85	85	85
Vijaya Bhaskara Reddy	75	75	80	80	80	85
Ayyappa Siginam	70	80	80	80	85	80
Siva Naga Kumar V	80	65	65	65	80	80
Poorna Chandra Rao Neelisetti	80	75	70	75	80	80
Manoj Kumar Nerella				45	80	80
Ramesh Vemulapalli	80	75	80	80	80	80
Samba Siva Rao Gummadidala	75	80	75	75	85	80
Pavan Kumar Myllepalli	70	65	65	65	75	70
Durga Prasad. Y	45	45	50	55	65	70
Zakir Hussain Mohammad	75	75	70	70	80	70
Nischall Naarasimha B	60	60	45	50	60	65
Jagadeesh Lalapeta	75	75	65	65	60	65
Naga Sathish	75	75	80	80	80	65
Amar Lingeswara Rao D	75	60	60	60	60	65
Sambasivarao M V	65	55	55	60	60	60
Bvl Pratyusha Yakkala	30	50	50	60	70	60
Raja Sekhar Moparthi	45	45	35	40	55	60
Siva Ramakrishna.K	65	65	55	55	55	60
Ramesh Mulpuri	65	65	70	70	70	55
Koteswara Rao V	50	45	45	45	55	55
Venkata Lakshman Maddikayala	35	15	30	40	55	55
Venkata Nagireddy Yenireddy	20	25	30	50	45	55
Sri Lakshmi Konda	55	55	65	65	60	50
Arnuri Anusha		20		50	55	50
Nawazish Shaik	65	60	55	50	50	50
Mallikarjuna Rao. M	55	50	40	45	40	50
Sri Harsha Gudipati	60	60	60	60	45	45
Brahmeswar Thimmisetty	45	45	45	45	45	45
Naga Venkata Gowtham Sadhu	40	35	35	35	40	45
Sai Prasanna Gangavarapu		15	25	45	45	45
Manasa Mukka	45	40	40	40	35	45
Pallavi Santhoshi S	25	30	35	35	45	45
Naveen Chakravarthy T	75	65	65	65	60	45
Mallikarjuna Reddy Jinugu	40	40	35	35	45	40
Naresh Sivvarapu	40	40	50	50	40	40
Dr Hanumanth	40	55	55	45	40	40
Pradeep Kumar Vemuri			20	25	45	40
Raghavendra Mattipudi						40
Vasudevarao Karyampudi	30	35	45	45	45	40
Babu Naidu	40	35	35	40	35	35
Koteswar Rao Bvr			30	30	35	35
Sridhar Chittiprolu	45	45	50	50	45	35
Pranay Tavva	40	35	35	25	30	35
Suneel Bhumireddy	50	50	40	40	35	35
Jagadeesh Gonuguntla	25	20	10	15	25	30
Naresh Malepati	35	25	25	30	35	30
Lakshmi Sumanth Sakala					40	30
Vijay Sarathi Namburi						30
Srinivas Yamala	30	25	15	25	30	30
Raghawa Yadavalli	30	25	20	20	25	25
Megharaj Praneeth Karpurapu	20	10	10	15	20	25
Yash Kumar Jain	35	45	45	25	20	25
Ramesh Babu T.	40	40	40	45	40	20
Sai Mounika Bhavirisetty						20
Chandra Shekhar Dumpalagadda						20
Vivekananda Reddy Gade						20
Rama Krishna Murthy Karpurapu						20
Avinash Ramesh Mallavarapu						20
Prudhvi Vinnakota						20
Nagendra Kumar Nerella					20	15
Mohammad K Chand						15
Thirupathi Rao Gottam	55	35	30	15	15	15
Shaik Nasiruddin						

Reporting Period	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025
Green	32%	25%	25%	26%	32%	25%
Amber	25%	32%	28%	29%	22%	23%
Red	36%	30%	33%	29%	37%	33%
Grey	8%	13%	14%	16%	10%	19%

Member Traffic Light Grouped By RAG

Chapter Business last Month :

This Table Represents activity levels for the chapter
for last month

The Wider Network :

Value of Business brought by
non members to the chapter Last month

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Region	Chapter	Total Referrals	Business Passed	Value Per Referral	Number of Visitors	Period	Number of months
Guntur	BNI ATOMS	407	3,95,46,918	97,167	10	March 2025	1

Chapter Business Tracker :

This Table Represents activity levels for the chapter
for 6 month

The Wider Network :

Value of Business brought by
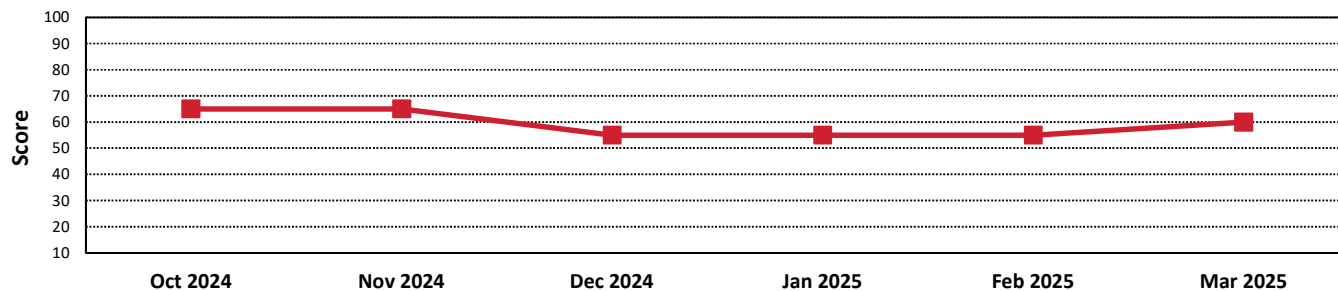non members to the chapter Last six month

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Region	Chapter	Total Referrals	Avg No of Referrals	Business Passed	Avg Business Passed	Avg Referral Value	No of Visitors	Avg No of Visitors
Guntur	BNI ATOMS	2485	414	14,48,86,299	2,41,47,717	58,304	230	38

Region Business Tracker :

This Table Represents activity levels for the chapter for 6 month

Region	Chapter	Total Referrals	Avg No of Referrals per month per chapter	Business Passed	Avg Business Passed per month per chapter	Avg Referral Value	No of Visitors	Avg No of Visitors per month per chapter
Guntur	7	9588	228	47,61,32,985	1,13,36,500	49,659.26	655	16

Traffic Light Tracker

Scoring

Referrals/ Week		Avg Visitor /week	
< 0.5	0	< 0.1	0
< 0.75	5	< 0.25	5
< 1	10	< 0.5	10
< 1.2	15	< 0.75	15
≥ 1.2	20	≥ 0.75	20

Absenteeism		TYFTB	
> 2	0	< 500000	0
= 2	5	< 1000000	5
= 1	10	< 2000000	10
< 1	15	≥ 2000000	15

Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testmonial Score	Arriving on Time Score	Training Score	Total
Siva Ramakrishna.K	Mar 2025 Key Score	2	2.08	5939705	0.08	0.12	2	2	
Siva Ramakrishna.K	Mar 2025	5	20	15	0	10	0	10	60
Siva Ramakrishna.K	Feb 2025	5	20	15	0	5	0	10	55
Siva Ramakrishna.K	Jan 2025	5	20	15	0	5	0	10	55
Siva Ramakrishna.K	Dec 2024	10	20	15	0	0	0	10	55
Siva Ramakrishna.K	Nov 2024	15	20	15	0	5	0	10	65
Siva Ramakrishna.K	Oct 2024	15	20	15	0	5	0	10	65
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

Training		Testimonial / week	
= 0	0	≤ 0	0
= 1	5	< 0.075	5
= 2	10	≥ 0.075	10
≥ 3	15		

Arriving on Time		**Note** : Scoring is Calculated over a 6 month period
≥ 1	0	
= 0	5	

>=70
>=50 and <70
>=30 and <50
<30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months	Attend a Training event and get credit for 6 months
Average 1 Visitor a week for 6 months	Write Two Testimonials and get points for 2 months
Attending Every Meeting	Make sure People are Thanking you for the business