

Devendra

Focused Business Development Manager with exceptional planning and implementation capabilities. Highly-trained in computer science with in-depth understanding of users requirements gathering and market trends. Adept at cultivating managing and leveraging client relationships.

123 Your Street
Your City, ST 12345
(123) 456-7890
no_reply@example.com

EXPERIENCE

Mercedes-Benz, UK — Service Team Manager

June 2016 - PRESENT

Develop client proposals and present at stakeholder meetings. Forecast future trends and orient strategies to capture maximum benefits. Coordinate with sales executives to better align company goals and tactics.

Motivate team members and junior staff to exceptional performance

United Health Care, India — Business Development Manager

November 2010- June 2016

Proposed marketing strategy ideas to optimize targeting of customers. Generated leads and prospect customers.

Prepared bids costing and pricing for proposals

Managed the various patient requirements

Managed the health care device Intergration

Solar Capital Ltd, Location — Business Development Executive

June 2008 - June 2010

Documented process flows and developed requirements for functional improvements and enhancements to maximize user engagement. Elicited stakeholder feedback and input through interviews and surveys.

Evangelized customer products to investors users and media contacts.

EDUCATION

Indian Institute of Technology, Mumbai — B.E

August 2002 - July 2006

Imperial College Business School, London — M.B.A

September 2006 -March 2008

SKILLS

Stakeholder management

Prospecting

Market research

Forecasting and planning

User acceptance testing

Promotions development Key relationship building

Exceptional presentation skills

Advanced problem solving abilities

Better care Coordinator

Expert in patient Handling

Can take ownership of projects

Good knowledge about the Quality metrics

AWARDS

Best volunteer for the WHO programme "SANKALP" in India.

Won Employer of Year in 2017 in Service team.

Gold medalist in Bachelors.

LANGUAGES

