### Sum of Gross Sales by Country Sum of Gross Profits by Country Sum of Net Sales by Country Country, Segment 100% ✓ □ Canada ✓ ☐ France 3.52M 4.37M 23.39M 29.41M Canada 27.17M **Country** Country (17.39%)(21.61%) ✓ ☐ Germany (17.03%)(21.41%) Canada France France 27.07M ✓ Mexico United St... Germany United States of 27.03M ✓ ☐ United States of America Canada France 26.... 3.8... 29.25M ● Germany United St... Germany 24.73M (1...)(1...) 4.37M (21.2...) Mexico 29.09M (21.5...) • Mexico 4.14M Mexico 21.63M (21.18%)(20.48%)A Product Segment Amarilla Government Sum of Net Sales by Country and Segment Canada Germany VTT Government France Channel P., 52,488,995.00 23,815,575.00 6,400,625.00 **Small Business** Government Enterp.. Amarilla **Channel Partners** Mexico 52,091,865.00 9,341,280.00 5,144,300.00 France Midmarket **Sum of Gross Sales** Enterprise Canada Velo Small B.. Midmarket Channel Part... Small Busin... 137,365,892.50 23,533,040.00 7,988,050.00 4,714,150.00

Paseo

4,209,182.50

Montana

2,632,475.00

Midmarket

5,922,560.00

**Small Business** 

5,024,400.00

Germany

4,183,900.00

3,372,600.00

United States of Ameri...

Mexico

Government

Small Bu... | Enterp... | Chan...

Channel Part... Enterpri..

Enterprise

Midmarket

Government

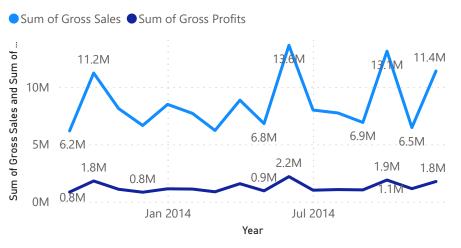
Government

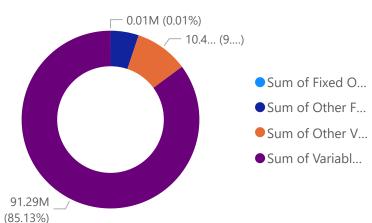
United States of America

**Small Business** 

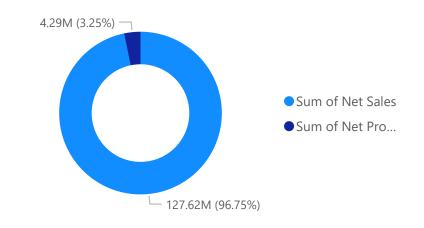
**Channel Partners** 

# Sum of Gross Sales and Sum of Gross Profits by Year and Fixed vs, Variable Costs Month





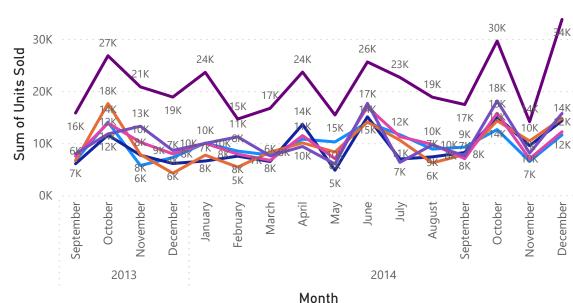
## Sum of Net Sales and Sum of Net Profits

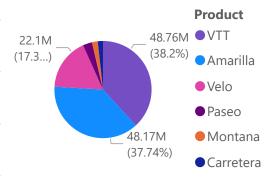


# Sum of Net Sales by Product

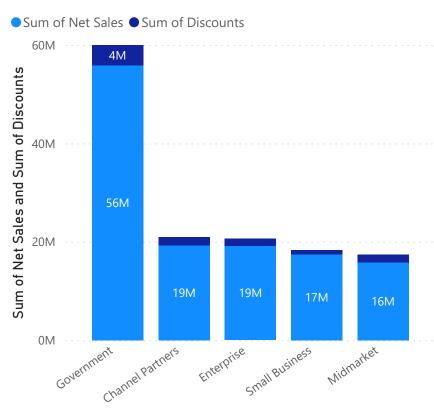
# Sum of Units Sold by Year, Month and Product

**Product** ● Amarilla ● Carretera ● Montana ● Paseo ● Velo ● VTT





### Net Sales Vs Discounts



Segment

