# Lending Club issued Loan Analysis <u>INTRODUCTION</u>

US peer-to-peer lender LendingClub has its main office in San Francisco, California. It was the first peer-to-peer lender to provide loan trading on a secondary market and register its offerings as securities with the Securities and Exchange Commission (SEC).

Borrowers can make unsecured personal loans ranging from \$1,000 to \$40,000 with Lending Club. A three-year loan is the typical duration. On the Lending Club website, investors can search and peruse the loan listings, choosing the loans they wish to invest in according to the borrower, loan amount, loan grade, and loan purpose details provided. Interest is how investors are paid. Lending Club charges origination fees to investors and servicing fees to borrowers in order to generate revenue.

# **Purpose**

The purpose of a "Data To Decisions Qlik Journey Through LendingClub Issued Loans" initiative is to leverage Qlik's data analytics capabilities to transform raw data from LendingClub issued loans into actionable business insights. This process involves several key steps:

**Enhanced Decision-Making:** By converting data into actionable insights, stakeholders can make informed decisions that drive business growth.

**Improved Risk Management:** Better identification and management of risks associated with lending activities.

**Increased Efficiency:** Streamlined processes and more efficient operations.

**Customer-Centric Strategies**: Tailored products and services that meet customer needs and preferences

**Optimize Lending Strategy:** Make the overall lending strategy more responsive and data-driven, increasing the institution's competitive advantage.

**Seamless Integration**: Ensure that the analytics framework integrates smoothly with existing systems to facilitate easy implementation and scalability



# **Define Problem**

# **Specify The Business Problem**

The financial institution's current lending strategy is inadequate due to a lack of comprehensive insights derived from LendingClub loan data. This results in:

- ☆ Ineffective Borrower Assessment: Difficulty in accurately assessing borrower behavior and market dynamics.
- ☆ Inaccurate Risk Identification: Challenges in identifying high-risk borrowers.
- ☆ Inflexible Lending Criteria: Inability to adjust lending criteria dynamically in response to changing market conditions.

# **Business Requirements**

The institution needs a robust data analytics framework that can:

- ☆ Extract meaningful insights from LendingClub loan data.
- ☆ Provide a deep understanding of borrower behavior.
- ☆ Identify high-risk segments.
- ☆ Accurately predict default rates.
- ☆ Support real-time adjustments to lending criteria.
- ☆ Be scalable, adaptable, and integrate seamlessly with existing systems.

# **Literature Survey**

- a. Dashboards and Visualization in Finance
  - Overview: Effective dashboards and visualization techniques are critical in finance for translating complex data into actionable insights.
  - Key Insights:
    - Study by Few (2006): Demonstrated that well-designed dashboards enhance data interpretation and decision-making speed.
    - Research by Heer et al. (2010): Highlighted the importance of interactive visuals for data exploration.
- b. Olik for Dashboard Creation
  - Overview: Qlik, including QlikView and Qlik Sense, offers powerful tools for creating interactive dashboards.

#### Key Features:

- Associative Data Model: Enables free data exploration without predefined queries.
- Self-Service BI: Allows non-technical users to generate reports and dashboards independently.

#### Case Studies:

- Eckerson Group (2017): Showcased Qlik's impact on financial analytics, providing real-time insights and facilitating swift decision-making.
- Qlik Case Study (2019): Demonstrated a financial institution streamlining reporting processes and gaining comprehensive financial performance insights using Qlik Sense.

#### c. Trends in Financial Visualization Tools

- Overview: Financial visualization tools are evolving to include real-time updates, Al integration, and enhanced user experience.
- Key Trends:
  - Real-Time Dashboards: Offer up-to-the-minute insights into financial data.
  - Al Integration: Utilize Al and machine learning for predictive analytics and advanced insights.
  - Enhanced User Experience: Prioritize user-friendly interfaces and interactive features for intuitive data exploration.

### **Data Collection**

#### **Collect the Dataset**

Data collection involves gathering and measuring information on variables of interest systematically to answer research questions, test hypotheses, evaluate outcomes, and generate insights.

- LendingClub Issued Loans | Kaggle:
  - LendingClub's complete loan data issued from 2007-2017.
  - <u>Dataset on Kaggle</u>

Data contains all the meta information regarding the columns described in the CSV files

#### **Column Description of the Dataset:**

member\_id:Contains unique member id of the members loan\_amnt:Contains the loan amount taken by members term:Contains the tenure for the loan\_amount int\_rate:Rate of Interest for the loan\_amount grade:Grades of the members

# **Data Preparation**

#### **Prepare The Data For Visualization**

Preparing data for visualization involves several key steps to ensure it is suitable for creating insightful visual representations:

- 1. Data Cleaning: Remove irrelevant or missing data.
- 2. **Data Transformation:** Format the data appropriately for visualization.
- 3. **Data Exploration**: Identify patterns and trends within the data.
- 4. Data Filtering: Focus on specific subsets of data.
- 5. **Software Preparation**: Make sure the data is ready for use in visualization software.
- 6. Data Accuracy Check: Verify the data's accuracy and completeness.

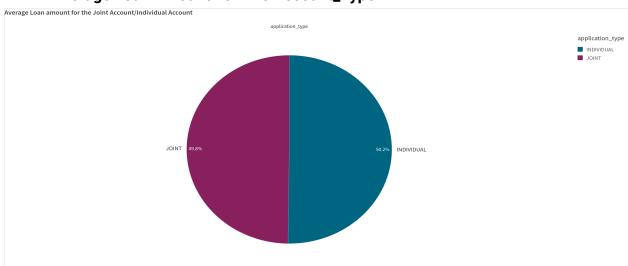
# **Data Visualization**

Data visualization involves creating graphical representations of data to help users understand and explore complex information. The goal is to make data more accessible, intuitive, and easier to interpret. By using visual elements like charts, graphs, and maps, data visualizations enable users to quickly identify patterns, trends, and outliers, leading to more informed decision-making.

## 1. Loan Amount Analysis



## 2. Average Loan Amount For The Account\_Type



#### 3. Total Loan Amount

Total Loan Amount 13.09G

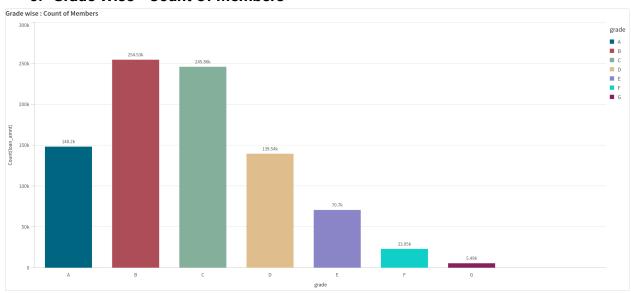
### 4. Total Number Of Loan Account

Total Number of Account 887.4k

## 5. Average Loan Amount - State Wise

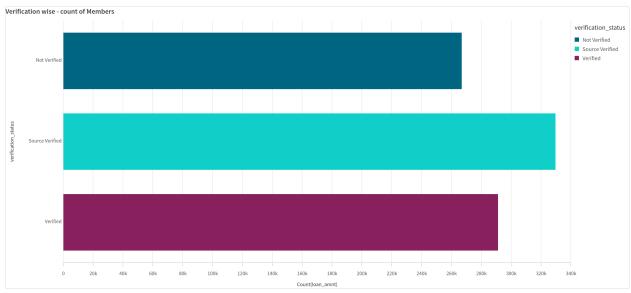


#### 6. Grade Wise - Count Of Members





#### 7. Verification Status



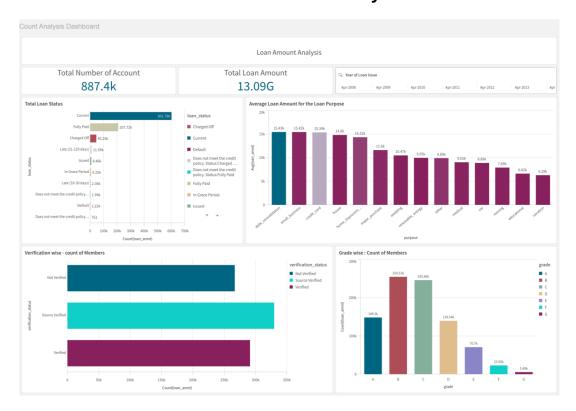
# **Dashboard**

A dashboard is a graphical user interface (GUI) that displays information and data in an organized, easy-to-read format. Dashboards are often used to provide real-time monitoring and analysis of data and are typically designed for a specific purpose or use case. Dashboards can be used in a variety of settings, such as business, finance, manufacturing, healthcare, and many other industries. They can be used to track key performance indicators (KPIs), monitor performance metrics, and display data in the form of charts, graphs, and tables.

# **Dashboard 1: Average Loan Amount Analysis**



# **Dashboard 2: Count Analysis**



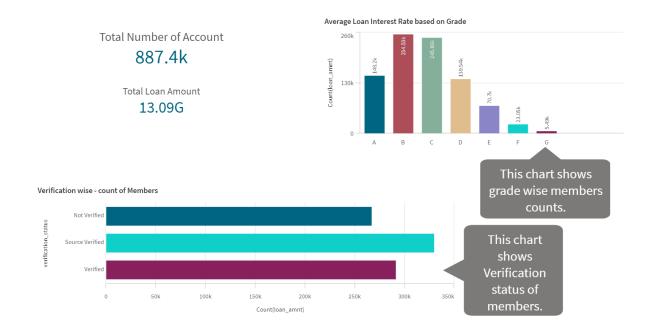




# **Story Telling**

A data story is a way of presenting data and analysis in a narrative format, with the goal of making the information more engaging and easier to understand. A data story typically includes a clear introduction that sets the stage and explains the context for the data, a body that presents the data and analysis in a logical and systematic way, and a conclusion that summarizes the key findings and highlights their implications. Data stories can be told using a variety of mediums, such as reports, presentations, interactive visualizations, and videos.

#### Image 1





# Image 2

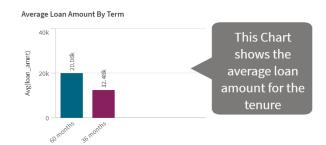
Average Loan Amount

14.76k

Total Loan Amount 13.09G

Total Number of Account

887.4k



This Tree map shows the state wise average loan amount.

Average Loan Amount By State

AK	TX	ME	HI	CO	TN	SC	KS	WV	PA	KY	RI		MT
16.77k	15.59k	15.49k	15.21k	14.95k	14.9k	14.82k	14.69k	14.65k	14.51k	14.28k	14.14k		13.8k
MA	ND	MD	IL	GA	WA	NH	IN	NC	MO	OH	AR	SD	
15.68k	15.55k	15.48k	15.2k	14.95k	14.89k	14.8k	14.69k	14.64k	14.42k	14.26k	14.07k	13.72k	
VA	NJ	wy	DC 15.17k	MS 14.94k	OK 14.84k	DE 14.7k	UT 14.66k	NE 14.59k	MN 14.33k	AZ 14.21k	VT 14.01k	13.72k	
15.66k	15.49k	15.32k	CT 15k	NM 14.91k	LA 14.82k	AL 14.7k	CA 14.66k	NY 14.54k	WI 14.29k	MI 14.2k	FL 13.93k	OR 13.71k	



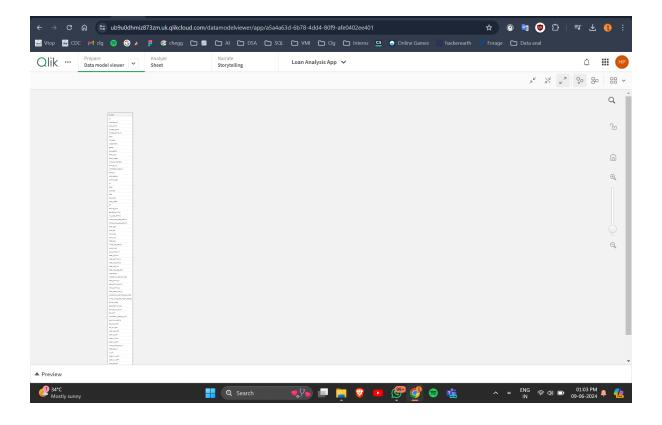


# **Performance Testing**

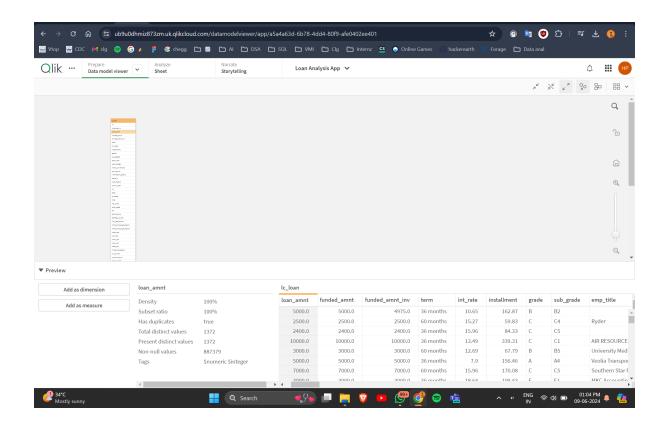
#### 1. Amount Of Data Loaded

Skill Tags:

"Amount of Data Loaded" refers to the quantity or volume of data that has been imported, retrieved, or loaded into a system, software application, database, or any other data storage or processing environment. It's a measure of how much data has been successfully processed and made available for analysis, manipulation, or use within the system



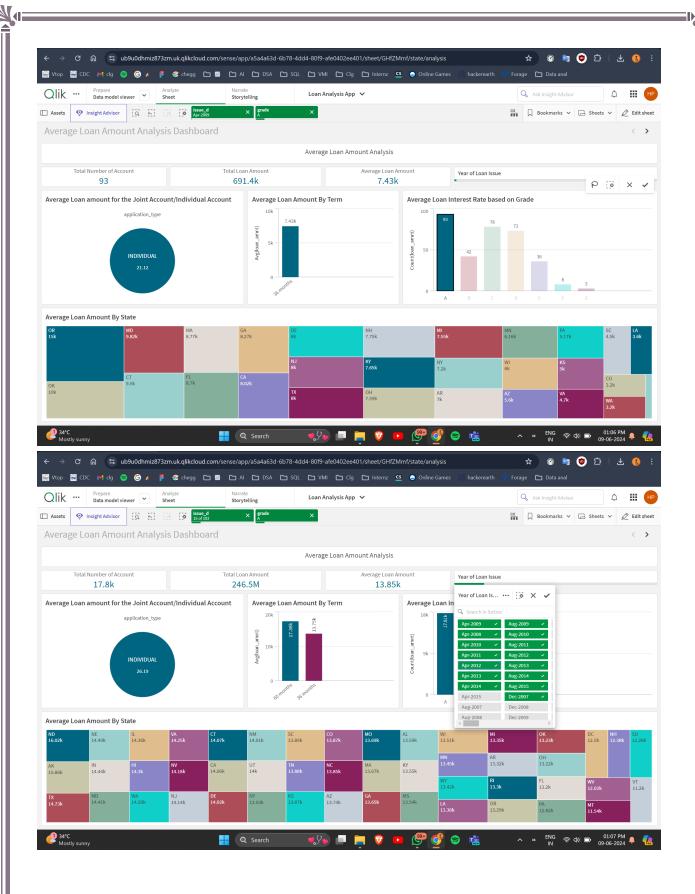




#### 2. Utilization Of Filters

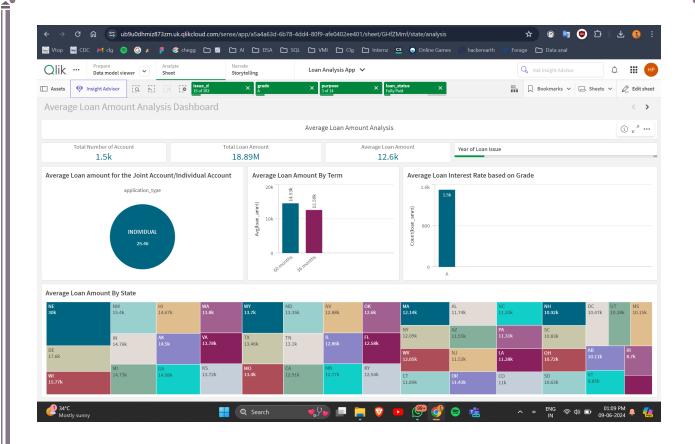
#### Skill Tags:

"Utilization of Filters" refers to the application or use of filters within a system, software application, or data processing pipeline to selectively extract, manipulate, or analyze data based on specified criteria or conditions. Filters are used to narrow down the scope of data, focusing only on the relevant information that meets certain predefined criteria.









#### 3. No Of Visualizations/ Graphs

#### Skill Tags:

- 1. Total Number of Accounts
- 2. Total Loan Amount
- 3. Average Loan Amount
- 4. Average Loan Amount for Account type
- 5. Average Loan Interest rate based on Grade
- 6. State wise Average Loan Amount
- 7. Tenure wise Average Loan Amount
- 8. The number of Accounts (Individual/Joint)
- 9. The number of members Grade wise
- 10. The number of members Verification Status



