HARSH RAJ MISHRA

Python Developer | AI/ML Developer

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ABOUT ME

I am a passionate coder with expertise in Python, machine learning, deep learning, and artificial intelligence. I thrive on solving complex problems and building AI-driven solutions that enhance efficiency and decision-making. With a strong analytical mindset, I continuously refine my skills, stay updated with the latest advancements, and explore innovative approaches to drive impactful results in the field of AI/ML development.

EXPERIENCE

ML Intern

CAPRAE CAPITAL - California, US

📅 08/2025 - Present

- Improved lead conversion rate by 15% by integrating machine learning features into SaaSquatch Leads.
- Developing an in-house recruiting platform with the team, that automates 70% of manual screening tasks.
- Collaborating with cross-country teams on various product features.

Technical Team Lead Intern

MEGAMINDS IT SERVICES

📅 12/2023 - 07/2025

- Led team on data-driven projects, developing ML/DL models with up to 99% accuracy and improving delivery efficiency by 30%.
- Ensured timely, high-quality results through daily progress tracking and client meetings for requirements, updates, and satisfaction.

SKILLS

Python   Machine Learning   EDA   Deep Learning

Data Science   AI   SQL   MySQL   C++   GitHub

Salesforce CRM   Cloud   Apex   DSA   Flutter   Dart

EDUCATION

Bachelor of Technology in CSE - AIML

Gyan Ganga Institute Of Technology And Sciences

📅 2022 - 2026

High School. 10th (82%) and 12th (84%)

Kendriya Vidyalaya O.F. Khamaria Jabalpur

📅 2010 - 2022

TRAINING / COURSES

Cisco Certified Network Associate (CCNA)	**Google Cloud Computing Foundations - NPTEL**
Crash course in python - Google	**Cybersecurity Essentials-Cisco Networking Academy.**
Advanced Python -(by Joe Marini) LinkedIn Learning	**Learning Git and GitHub - LinkedIn Learning**

LANGUAGES

English	Native	**German**	Intermediate

PROJECTS

Lead Ownership Feature (CAPRAE)

Developed a feature with APIs and Gemini AI to fetch **lead owner details** (founder, company, LinkedIn). Integrated into SaaSquatch's "Get Owner Details", enhancing lead qualification and saving **80%** research time. Live on **Caprae Capital's SaaSquatch Platform.**

Salesforce-Based Health Connect 360

Created **Health Connect 360** on Salesforce with **Apex** to automate patient management, appointments, and updates. Boosted clinical efficiency by **75%** and data accuracy with dashboards, events, and secure access controls.

MXPERT (AI Expert Matching System)

An AI-driven platform automating interview panelist selection by matching job descriptions with candidate skillsets using **AI/ML scoring**. I created the backend using **NLP** and a custom similarity algorithm, reducing the hiring process time by **40%**.

AI-Driven Skin Lesion Diagnostic System

Skin cancer detection system using **deep learning** models to analyze and classify various types of skin cancer from images. It leverages ground truth data for precision and achieves **98% accuracy** in predicting the cancer type.

Automated Trends Pro: SEO

Trend Magnet Pro: A **SEO** ally for **real-time** insights, dynamic visualizations, and automatic trend analysis. Enhanced with **Google trends.**

KEY ACHIEVEMENTS

💎 **IDE National Bootcamp Winners**
Winners of national level bootcamp 2024

💎 **Smart India Hackathon Finalist**
Smart India Hackathon 2023

💎 **Senior Diploma**
Prayag Sangeet Samiti - Tabla (instrument)

💎 **Regional Sports**
Regional Chess Player

💎 **NCC A Certificate**
NCC Junior Under Officer

INTERPERSONAL SKILLS

Leadership   Teamwork   Adaptability

Time management   Problem Solving