

TCS Investor Relations - Financial Performance and Governance

Q3 FY2025-26 Results Summary

Revenue Performance: - Q3 Revenue: \$7,509 million, up 0.6% QoQ - Sequential growth: 0.8% in Constant Currency - AI Services Revenue (Annualized): \$1.8 billion, up 17.3% QoQ in CC - Net Income: \$1,503 million, +3.1% YoY - Net Margin: 20.0%, up 40 bps QoQ

FY 2024-25 Full Year Performance: - Total Revenue: \$30.2 billion - Constant Currency Growth: 4.2% YoY - Operating Income: \$7.3 billion - Operating Margin: 24.3% - Net Income: \$5.7 billion - Net Margin: 19.0%

Order Book: - Total Contract Value (TCV): \$39.4 billion

Investor Relations Focus: TCS is seen as a benchmark in outreach to investors, transparency and disclosures. The company publicly communicates its strategy, risks and opportunities, reducing information asymmetries and enabling fair valuation of the stock.

Key Investor Hub Resources: - Earnings reports (Q1-Q4) - Annual reports - Executive letters (Chairman and CEO) - Business strategy documentation - Corporate governance information - Financial statements and disclosures - ESG reporting - Investor FAQs - Stock information - Glossary of terms - Contact information for investor relations

Financial Highlights: - Market position as top IT services company - Consistent profitability and growth - Strong cash generation - Sustainable dividend policy - Regular shareholder communications

Governance: - Board of directors profile and tenure - Audit and compliance committees - Risk management frameworks - ESG governance - Stakeholder engagement protocols

Earnings Calls: - Regular quarterly earnings calls - Audio and transcript availability - Management commentary and guidance - Industry analysis and outlook

Shareholder Support Services: - Share registrar/transfer agent services - Shareholder grievance redressal - IEPF nodal officer for unclaimed dividends - Financial disclosure and governance support

****Theoretical Background**** This section provides theoretical foundations and core principles underlying investor relations. It explains conceptual models, foundational algorithms, and frameworks practitioners use to reason about the topic.

****Core Concepts**** - Definitions and formalization of the problem domain. - Key models and abstractions used in analysis (e.g., probabilistic models, optimization objectives, architectural patterns).

****Mathematical / Conceptual Models**** Where applicable, include concise descriptions of relevant mathematical concepts: probability distributions, objective functions, complexity considerations, system-of-systems models, or governance/control loops.

****Implications for Practice**** Practical implications, trade-offs, typical deployment considerations, data needs, evaluation metrics, and governance or compliance concerns.

****Further Reading & References**** Pointers to canonical textbooks, surveys, standards, and influential papers that help deepen understanding.