# Harsh Vaghani

Analyst

Goal Oriented Analyst working as a Demo Engineer creating various PRD's, Demo design guides and scalable solutions.

harshvaghani98@gmail.com

Mumbai, India

github.com/harshvaghanii

+91 8369810663

in linkedin.com/in/harshvaghanii

#### **EDUCATION**

# **BE Electronics and Telecommunications**Mumbai University

08/2016 - 11/2020 Mumbai

**HSC** 

Vartak College

06/2014 - 06/2016

Mumbai

#### **WORK EXPERIENCE**

#### **Business Analyst** Etech Global Services

01/2021 - Present

Gandhinagar, Gujarat

Achievements/Tasks

- Worked for the partner company Medallia in the Demo Engineering Team.
- Managing the design and development of product demos for Text Analytics with a strategic focus on B2B and Hospitality customers.
- Building scalable and custom solutions as per the requirements from the solution consultants to reduce the number of customisations by 25%.
- Leveraged technical expertise in POCs, thereby increasing the acquisition rate by 10%.

# Business Development Executive (Internship)

Rao IIT

07/2019 - 09/2019

Mumbai

Achievements/Tasks

- Provide counselling sessions to the prospects related to the courses offered by institution.
- Tracked sales calls in database for relationship management.
- Increased the closing rate for the academic year 2019 by

### Web Developer (Internship)

Learnovate

11/2020 - 12/2020

An online startup working on providing pre-owned books in all genre.

Achievements/Tasks

- Worked collaboratively with the core team to study the front-end of the website.
- Convert the Photoshop design sent by the Seniors to Web-Design.
- Create responsive designs using web technologies.

### **SKILLS**



### **PROJECTS**

E-Commerce Website (02/2022 - 04/2022)

- Built an E-commerce website using ReactJS and Firebase real time database.
- Used Redux for managing the state of the application.
- Used different react hooks during the build of application.

#### Real Time Chat Application (10/2021 - 11/2021)

- Created a real time chat application using Socket IO.
- The front end of the application was designed using HTML and CSS.
- The backend was designed using NodeJS.
- The application allowed multiple users to get connected and chat with the other participants in the chat room.

## Weather Application using ExpressJS (08/2021 - 09/2021)

- Created a real time Weather Application using Bootstrap, NodeJS and ExpressJS
- The weather data will be fetched from a weather API and displayed to the front end user
- Heroku Link: https://weatherapp-harshvaghani.herokuapp.com/

### **CERTIFICATES**

Oracle Certified Associate Java SE8 Programmer (06/2018)

HackerRank Java(Basic) (10/2020)

Programming foundations with HTML, CSS, JavaScript from Duke University, Coursera (11/2020)

Gaming

#### **LANGUAGES**

Enalish

Hind

Native or Bilingual Proficiency

Native or Bilingual Proficiency

Gujarati

Native or Bilingual Proficiency

#### **INTERESTS**

Music Sports