

### STEPS IN PROJECT

- Requirement Gathering/Business Requirements
- Data Walkthrough
- Data Collection
- Data Cleaning / Quality Check
- Data Modeling
- Data Processing
- DAX Calculation
- Dashboard Lay outing
- Charts Development and Formatting
- Dashboard/ Reports Development

## **BUSINESS REQUIREMENT**

To conduct a comprehensive analysis of Blinkit's sales performance, customer satisfaction and inventory distribution to identity key insights and opportunities for optimization using various KPIs and visualizations in Power Bi.

## KPIs Requirements

- 1. Total Sales: The overall revenue genearated from all items sold.
- 2. Average Sales: The average revenue per sale.
- 3. Number of Items: The total count o different items sold.
- 4. Average Rating: The average customer rating for items sold.

### **BUSINESS REQUIREMENT**

### **Charts Requirements**

#### 1.Total Sales by Fat Content:

Objective: Analyze the impact of fat content on total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.

**Chart Type:** Donut Chart

#### 2.Total Sales by Item Type:

**Objective:** Identify the performance of different item types in terms of total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.

**Chart Type:** Bar Chart

#### 3.Fat Content by Outlet for Total Sales:

**Objective:** Compare tools sales across different outlets segments by fat content.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.

**Chart Type:** Stacked Column Chart

#### 4.Total Sales by Outlet Establishment:

Objective: Evaluate how the age or type of outlet establishment influences total sales.

**Chart Type:** Line Chart

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### **Charts Requirements**

#### **5.Sales by Outlet Size:**

**Objective:** Analyze the correlation between outlet size and total sales.

Chart Type: Donut/ Pie Chart

#### **6.Sales by Outlet Location:**

Objective: Assess the geographical distribution of sales across different locations.

**Chart Type:** Funnel Map

#### 7. All Metrics by Outlet Type:

Objective: Provide a comprehensive view of all key metrics (Total Sales, Average Sales, Number of Items, Average Rating)

broken down by different outlet types.

**Chart Type:** Matrix Card