



INFLECTION POINT VENTURES
PROPOSAL SYNOPSIS - Fabpad
Date: 13th September 2025



Company: FEMME FABRIC SOLUTIONS LLP	Founder: Shripriya Dhelia & Dipesh Dhelia
Years in Business: 3 years	Industry: Healthcare and Wellness
Domestic Peers: Nua, Plush, Sirona	International Peers: Thinx, DivaCup, Modibodi, Saathi, and Natracare
Users/Customers: B2B and B2C	Existing Investors: Bootstrapped
Every year, millions of disposable sanitary products end up in landfills, with a single woman generating nearly 300 pounds of waste in her lifetime. As awareness of sustainability and health grows, women are shifting toward safer, eco-friendly alternatives. Seeing this need, Shripriya and Dipesh Dhelia founded Fabpad—a purpose-driven brand offering reusable and biodegradable menstrual care products. Today, Fabpad serves women across urban and rural India through D2C, B2B, NGO partnerships, and quick commerce. Already EBITDA-positive and bootstrapped, Fabpad combines strong unit economics with rapid scalability to fight period poverty, reduce plastic waste, and transform women health at scale.	
Objects of Fund Raise: Marketing, Team & Ops, Expansion and New Product Development	

2. Key Numbers

Particulars (in Cr)	FY24(A)	FY25(A)	FY26(P)	FY27(P)
Revenue	5.3	5.6	11.0	22.0
Gross Profit	2.7	2.8	6.4	13.6
Gross Margin(%)	51%	50%	58%	62%
EBITDA	0.1	0.1	-1.5	0.4
EBITDA (%)	2%	2%	-14%	2%

INR Cr	Parameter	Multiple	Pre - Money	Raise	Post Money
Current Round	FY26 Revenue	3.6 x	40.0	4.0	44.0

Score : 82	Minimum Ticket Size : INR 3.6L
Expected Runway: 18-24 months	Minimum Ticket Size (MBA) : INR 1 L
Valn / Share Sought: TBD	Valn / Share Recommended : TBD
Positives: Strong Founding Team, EBITDA Positive, Growing Market, Diversified Distribution Channel	
Risks: Competition, Customer Stickiness and Awareness	

Valuation Summary: Fabpad is raising INR 4 crore in this round, with an IPV allocation of INR 1-2Cr, at a pre-money valuation of INR 40 crore.

With the launch of the MBA (Main Bhi Angel) program, you have an option to commit a minimum amount of INR 1 Lakh, applicable for your first deal (if committing via Direct route) or 3 deals (if committing via AIF Route).

Order of Allocation: Preferential allotment of commitments will be first to Premier+ members followed by Premier members.

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