

ANALYZING CUPCAKE SALES DATA WITH **MYSQL**

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FIND THE UNIQUE FLAVORS

```
SELECT DISTINCT Cupcake_Flavor  
FROM Cupcake_Sales_Data;
```

| | Cupcake_Flavor |
|---|----------------|
| ▶ | Coffee |
| | Chocolate |
| | Caramel |
| | Strawberry |
| | Carrot |
| | Red Velvet |
| | Almond |
| | Mango Tango |
| | Pineapple |
| | Coconut |
| | Banana Nut |
| | Vanilla |





FIND THE REVENUE PER FLAVOR

| | Cupcake_Flavor | Revenue |
|---|----------------|---------|
| ▶ | Coffee | 1683000 |
| | Chocolate | 1608000 |
| | Caramel | 1148000 |
| | Strawberry | 1818000 |
| | Carrot | 1057000 |
| | Red Velvet | 1953000 |
| | Almond | 1557000 |
| | Mango Tango | 578000 |
| | Pineapple | 1385500 |
| | Coconut | 1656000 |
| | Banana Nut | 1785000 |
| | Vanilla | 518000 |

```
SELECT Cupcake_Flavor, SUM(Quantity * Unit_Price) AS Revenue
FROM Cupcake_Sales_Data
GROUP BY Cupcake_Flavor;
```

TOTAL REVENUE FOR THE YEAR 2023



```
SELECT SUM(Quantity * Unit_Price) AS Total_Revenue_2023
FROM Cupcake_Sales_Data
WHERE YEAR(STR_TO_DATE(Order_Date, '%d-%b-%y')) = 2023;
```

| | Total_Revenue_2023 |
|---|--------------------|
| ▶ | 16746500 |

WHICH MONTH HAS THE HIGHEST SALES

```
SELECT MONTH(STR_TO_DATE(Order_Date, '%d-%b-%y')) AS Month, SUM(Quantity * Unit_Price) AS Total_Sales
FROM Cupcake_Sales_Data
WHERE YEAR(STR_TO_DATE(Order_Date, '%d-%b-%y')) = 2023
GROUP BY Month
ORDER BY Total_Sales DESC
LIMIT 1;
```

| | Month | Total_Sales |
|---|-------|-------------|
| ► | 2 | 4910500 |



WHICH FLAVOR SELLS MOST DURING THIS MONTH

```
SELECT Cupcake_Flavor, SUM(Quantity) AS Total_Sold
FROM Cupcake_Sales_Data
WHERE MONTH(STR_TO_DATE(Order_Date, '%d-%b-%y')) = 2 AND YEAR(STR_TO_DATE(Order_Date, '%d-%b-%y')) = 2023
GROUP BY Cupcake_Flavor
ORDER BY Total_Sold DESC
LIMIT 1;
```

| | Cupcake_Flavor | Total_Sold |
|---|----------------|------------|
| ► | Red Velvet | 17600 |





WHICH IS THE MOST POPULAR FLAVOR

```
SELECT Cupcake_Flavor, SUM(Quantity) AS Total_Sold
FROM Cupcake_Sales_Data
GROUP BY Cupcake_Flavor
ORDER BY Total_Sold DESC
LIMIT 1;
```

| | Cupcake_Flavor | Total_Sold |
|---|----------------|------------|
| ▶ | Red Velvet | 21700 |

WHICH FLAVOR HAS THE MOST RATING

```
SELECT Cupcake_Flavor, AVG(rating) AS Average_Rating
FROM Cupcake_Sales_Data
GROUP BY Cupcake_Flavor
ORDER BY Average_Rating DESC
LIMIT 1;
```

| | Cupcake_Flavor | Average_Rating |
|---|----------------|----------------|
| ► | Vanilla | 4.6667 |



IS THERE ANY RELATION BETWEEN RATING 5 AND REVENUE



```
SELECT SUM(Quantity * Unit_Price) AS Revenue_With_Rating_5  
FROM Cupcake_Sales_Data  
WHERE rating = 5;
```


| | Revenue_With_Rating_5 |
|---|-----------------------|
| ▶ | 4129000 |

TOP 3 LOYAL CUSTOMERS (BASED ON TOTAL QUANTITY ORDERED)

```
SELECT Customer_Id, SUM(Quantity) AS Total_Quantity
FROM Cupcake_Sales_Data
GROUP BY Customer_Id
ORDER BY Total_Quantity DESC
LIMIT 3;
```

| | Customer_Id | Total_Quantity |
|---|-------------|----------------|
| ▶ | C_090 | 12900 |
| | C_056 | 9100 |
| | C_074 | 6500 |





FROM WHICH CITY
ARE WE GETTING
THE MOST ORDERS

```
SELECT City, COUNT(Order_ID) AS Total_Orders  
FROM Cupcake_Sales_Data  
GROUP BY City  
ORDER BY Total_Orders DESC  
LIMIT 1;
```

| | City | Total_Orders |
|---|------|--------------|
| ► | Pune | 9 |

THANK YOU

