TOP 10 Sales

	Avg.				
Manufacturer	Discount	Profit	Profit Ratio	Quantity	Sales
Canon	16.67%	41,906	38.98%	124	107,505
Fellowes	14.57%	15,300	17.94%	912	85,284
Global	17.45%	9,401	7.22%	1,056	130,243
Hewlett-Packard	23.33%	3,446	37.79%	38	9,119
Hon	15.35%	38,661	11.43%	2,647	338,263
Ibico	31.41%	7,377	20.24%	333	36,442
Logitech	8.20%	15,608	23.17%	788	67,371
Other	16.59%	120,488	8.44%	28,428	1,427,418
Plantronics	9.75%	10,589	27.94%	298	37,898
Xerox	7.70%	23,622	40.97%	3,249	57,658

Most Profiting Brand

Manufacturer	
Canon	41,906
Fellowes	15,300
Global	9,401
Hewlett-Packard	3,446
Hon	38,662
Ibico	7,377
Logitech	15,608
Other	120,488
Plantronics	10,589
Xerox	23,622

Customer Segment by State

