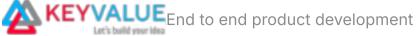
Al-first product development

Our clients

About us



Testimonials

Our team

Point solutions

Our products

Case studies

Success stories

CSR

aigitai commerce start-up

E-Commerce

Technology and data-driven, Telio, envisions helping retail stores connect with hundreds of reputable brands just through the phone screen.

Aggregating the demands of the country's traditional retail sector and providing them with more choices, better pricing, the benefit of 24-hour delivery of goods, and more efficient logistics through economies of scale, Telio offers more efficient turnover, reduced costs, and better end-customerlevel data.



Client Requirement

Starting with 2 provinces and with one vertical FMCG, Telio envisioned expanding its services and helping retail stores connect with hundreds of reputable brands just through the phone screen. They connected with KeyValue to automate and Digitize their business.

Client Website

Geography

telio.vn 🗹

Vietnam

How we did What we do Company Careers

Al-first product development

Our clients

About us

Our team



Testimonials

CSR

Point solutions Our products

Success stories

Case studies

- Reduced performance
- Customization difficulties

The absence of automated warehouse management, inventory management, delivery management, purchase order management, FoS management, etc made it difficult for Telio to expand.

KeyValue's Approach and Solutions

KeyValue's services for Telio which lasted for 2.7 years were two-phased.

During Phase 1 of the development, KeyValue focused on inventory and warehouse management. A mobile app for the customers was developed during this phase.

In phase 2, automation of demand, supply, and delivery was done.

KeyValue's Services at a Glance

- Apps built
 - Mobile Apps
 - Stock App
 - Delivery App
 - Telio Ecomm
 - Teliobooks
 - Web
 - Warehouse and Inventory management system
 - Order, cart, and promotions management system
 - Delivery Management system
 - Sales Companion App
 - Zalo Store
 - Telio website
 - Tool
 - Analytical tool Monitoring tool for Sales FoS, Finding similar Customer profiles; monitoring as well as data cleansing

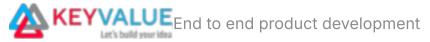
Insights into the Products

Al-first product development

Our clients

About us

Our team



Testimonials Case studies

CSR

Our products

Point solutions

Success stories

For the platform/operations side, Admin Portals for the Warehouse team, Accounts team, and Purchasing team that regulate the Inventory and Warehouse management, purchase orders, CycleCounts, Returns Management, COGS, Delivery management with routing algorithms and return policy system,

Migrating the order management system from the Magento platform, and working with Telio's inhouse team, was the next task accomplished. The system included orders placed, carts, promotions, and discounts with complex rules.

The Analytical tool finds redundant customer profiles created using the data of phone numbers and addresses registered against the customer The tool eventually helps in identifying customers with similarity, pointing the profiles to a root customer.

The mobile delivery app developed enabled shippers to keep track of all the orders to be delivered, and mark delivered after the product reaches the customers.

The Inventory Management App with QR code scanning was developed as a mobile app to automate the process of inventory in and out. This helped them to avoid the delays in manually updating the stocks to the system and have a better order fulfillment ratio Knowing the actual stock they had with them, in turn, helped them provide authentic information and service to their customers as well as eliminate the loss of goods to a fair point.

One of the major pain points of Telio was not being able to assign a different price for the same product in different locations. This also restricted the free flow of inventory across warehouses in different provinces Bringing in the system of a Single identity for the Product across the country using a single SKU and change of pricing against a single code according to the change of location was made possible.

A self-explanatory website was developed for Telio in a very short span of time. Their prospective customers get a very clear idea about the services and benefits Telio provides for them. All this revamping helped with the expansion of Telio to multiple locations/provinces easily.

Enkindled by this success story? Build your idea with us.

How we did What we do Company Careers

Al-first product development

Our clients

About us



Testimonials

Our team

Our products

Point solutions

Case studies

Success stories

CSR

Tech Stack





How the business value increased

- Started with 2 provinces and expanded to 25 Provinces
- Started with one vertical FMCG and expanded to Lifestyle and Pharma too
- Reduced Order cancellation ratio, as inventory management has improved
- Supply chain gaps were fixed and leakages were plugged
- · A defined and accurate process that reduced the inventory discrepancies and seamless handling of Inventory across the country
- Better visibility into the FoS (fleet on the street) sales demographics
- Reduced logistics costs with better route suggestions and optimized vehicle usage

Relevant Case Studies

What we do How we did Company

Al-first product development Our clients

Testimonials Our team

About us

Point solutions Case studies CSR

Our products Success stories

View All

© All logos and trademarks used in this document are the sole property of their respective owners. The mention or display of these logos is solely for illustrative purposes and does not imply any endorsement or affiliation with the document's content or its creators.



Premier global early-stage Al-first product development hub

KEYVALUE End to end product development

f 🖸 in 🖟

What we do Explore

<u>Al-first product development</u> <u>Our clients</u>

<u>E2E product development</u> <u>Testimonials</u>

<u>Point solutions</u> <u>Case studies</u>

<u>Our products</u> <u>Success stories</u>

<u>Blogs</u>

Company Contact us

<u>About us</u> <u>letsbuild@keyvalue.systems</u>

<u>Careers</u> We're hiring <u>SkeyValue Software Systems Pvt. Ltd, 1st floor, Smartcity, </u>

CSR Kakkanad, Kochi, Kerala 682042, India

Let's talk

KeyValue Software Systems LLC, 5970 NW 213th PI, Portland, OR

97229 USA

Copyright © 2024 KeyValue Software Systems

All Rights Reserved | Privacy Policy