

# Rudra Pratap Sahu

## Objective

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

## Experience

Aug **Sales and Marketing Executive, Raipur Yamaha Autocare**, Telibandha, Raipur  
2024–Present Handling sales and marketing operations for the dealership.

July **Sales Manager, Open Road Riding Gears**

2023–Mar 

- Setting clear goals and targets.

2024 

- Providing ongoing training and development opportunities for the team.

- Implementing effective sales processes.

- Fostering a culture of teamwork and collaboration.

Mar **Travel Consultant, Har Din Holiday**

2023–Oct 

- Sold and coordinated transportation, accommodations, insurance, tours and activities.

2023 

- Advised clients regarding destinations, cultures, customs, weather and activities.

- Collected payments, booked travel arrangements and paid applicable fees.

Jan **Event Manager, Innovative Monks Events**

2017–Dec 

- Conducted short- and long-term planning and management for events and sales.

2018 

- Developed and recommended budgets, marketing plans, and objectives.

- Maintained or exceeded budgeted sales and profits in all event areas.

## Education

2023–Present **PHD, PRSU, Raipur, NA**  
(Pursuing)

2021 **PGDM (Marketing), DY Patil Business School, Hinjewadi, Pune, 63%**

2019 **B.Com (Marketing), PRSU, Raipur, 50%**

2016 **12th (Commerce), Kendriya Vidyalaya No.2, Raipur, 78%**  
CBSE

2014 **10th, Kendriya Vidyalaya No.2, Raipur, 78%**  
CBSE

## Skills

Soft Skills Time Management, Creative Thinking, Logical Reasoning, Problem Solving, Leadership, Relationship Building, Negotiation, Convincing Power, Critical Thinking

Technical MS Office, Computer Skills

Other Event/Project Planning, Product Knowledge, Diplomatic Communication

## Projects

- Finance 60 days project on Financial statement study of Reserve Bank of India.
- Accounting 30 days project on studying Current accounting trends in manufacturing industries.
- Economics Studying effects of recession. 2 days project and presentation on Inflation and deflation in economy.
- Politics Complete report on 2019 general election (17th Lok Sabha).

## Achievements & Awards

- National award in Bharat Scouts and Guides
- NCC 'C' Certificate (Army Wing)
- Hero Dirt Bike Racer (National Level)

## Interests

- Travel and Adventure Enthusiast
- Stargazing & Spending time in nature
- Reading articles and magazines
- Gaining general knowledge

## Personal Details

Date of Birth 16/03/1998

Marital Status Single

Nationality Indian

Religion Hindu

Gender Male

Driving Licence Yes

## Family Background

My father is a retired Army officer currently serving in the Chhattisgarh Police department. My mother is a retired government teacher. My younger sister has completed her education from SAGE University Indore and is currently working at AXIS Bank Pune as an Asset Manager. We are a well-educated, liberal, and modern family that respects and follows our traditions and cultural beliefs.