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Rudra Pratap Sahu

Objective

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

Experience

- Aug 2024–Present **Sales and Marketing Executive**, *Raipur Yamaha Autocare*, Telibandha, Raipur
Handling sales and marketing operations for the dealership.
- July 2023–Mar 2024 **Sales Manager**, *Open Road Riding Gears*
 - Setting clear goals and targets.
 - Providing ongoing training and development opportunities for the team.
 - Implementing effective sales processes.
 - Fostering a culture of teamwork and collaboration.
- Mar 2023–Oct 2023 **Travel Consultant**, *Har Din Holiday*
 - Sold and coordinated transportation, accommodations, insurance, tours and activities.
 - Advised clients regarding destinations, cultures, customs, weather and activities.
 - Collected payments, booked travel arrangements and paid applicable fees.
- Jan 2017–Dec 2018 **Event Manager**, *Innovative Monks Events*
 - Conducted short- and long-term planning and management for events and sales.
 - Developed and recommended budgets, marketing plans, and objectives.
 - Maintained or exceeded budgeted sales and profits in all event areas.

Education

- 2023–Present **PHD**, *PRSU*, Raipur, NA
(Pursuing)
- 2021 **PGDM (Marketing)**, *DY Patil Business School*, Hinjewadi, Pune, 63%
- 2019 **B.Com (Marketing)**, *PRSU*, Raipur, 50%
- 2016 **12th (Commerce)**, *Kendriya Vidyalaya No.2*, Raipur, 78%
CBSE
- 2014 **10th**, *Kendriya Vidyalaya No.2*, Raipur, 78%
CBSE

Skills

- Soft Skills Time Management, Creative Thinking, Logical Reasoning, Problem Solving, Leadership, Relationship Building, Negotiation, Convincing Power, Critical Thinking
- Technical MS Office, Computer Skills
- Other Event/Project Planning, Product Knowledge, Diplomatic Communication

Projects

- Finance 60 days project on Financial statement study of Reserve Bank of India.
- Accounting 30 days project on studying Current accounting trends in manufacturing industries.
- Economics Studying effects of recession. 2 days project and presentation on Inflation and deflation in economy.
- Politics Complete report on 2019 general election (17th Lok Sabha).

Achievements & Awards

- National award in Bharat Scouts and Guides
- NCC 'C' Certificate (Army Wing)
- Hero Dirt Bike Racer (National Level)

Interests

- Travel and Adventure Enthusiast
- Stargazing & Spending time in nature
- Reading articles and magazines
- Gaining general knowledge

Personal Details

Date of Birth 16/03/1998

Marital Single
Status

Nationality Indian

Religion Hindu

Gender Male

Driving Yes
Licence

Family Background

My father is a retired Army officer currently serving in the Chhattisgarh Police department. My mother is a retired government teacher. My younger sister has completed her education from SAGE University Indore and is currently working at AXIS Bank Pune as an Asset Manager. We are a well-educated, liberal, and modern family that respects and follows our traditions and cultural beliefs.