



BEST QUALITY PERENNIAL PLANTS



We Grow Perennial Plants

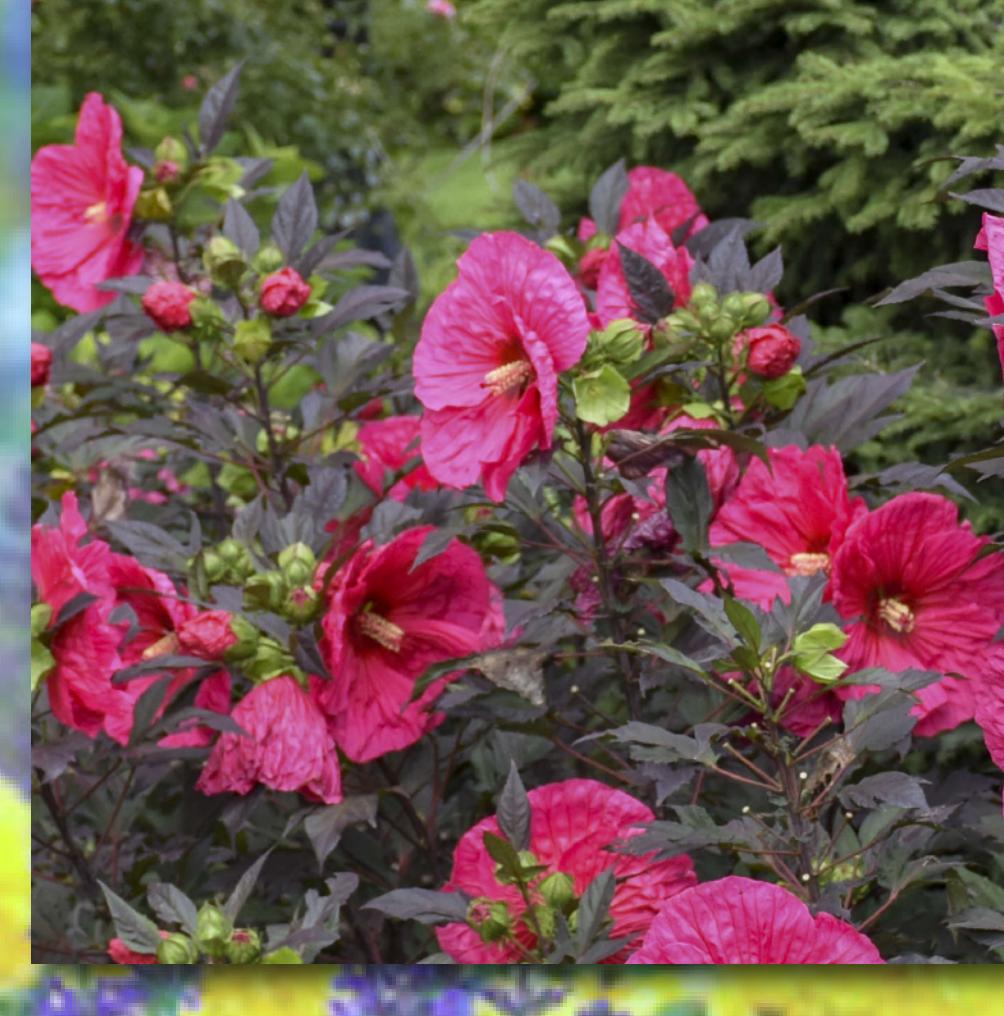
Sawyer Nursery has been growing perennial plants for 65 years and during that time has earned a reputation for unsurpassed quality. Sawyer is the leading supplier of perennials to big box retail stores in the Great Lakes region (or Midwest). In those states Sawyer is the exclusive supplier of perennials to Walmart, Meijer, Rural King and Family Farm & Home. Sawyer Nursery has two facilities, one in Michigan and the other in Alabama, to allow for greater diversity in varietal offerings and ready dates. Sawyer grows over 200 varieties in containers ranging from one quart to three gallon sizes. In 2021 Sawyer will ship over 6 million perennials to approximately 900 (?) retail stores. Sawyer is unique in that all replenishment orders are custom-designed for each store based on what's been sold and quantities on-hand. With the combination of superior quality, in-store merchandising and custom replenishment, Sawyer perennials enjoy a high sell-thru at the retail level. With Sawyer Nursery's reputation for quality, service and profits, it's no wonder that Sawyer has enjoyed years of exclusivity with its big box customers.

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Our Plants Collection


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Sawyer Nursery is an innovative company focused on growing great quality flowers and seeing their care through retail.

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Hudsonville, MI 49426
(616) 669-9094

Leesburg Growing Facility
Sawyer Nursery
5735 County Road 7
Leesburg, AL 35983
(256) 485-4858

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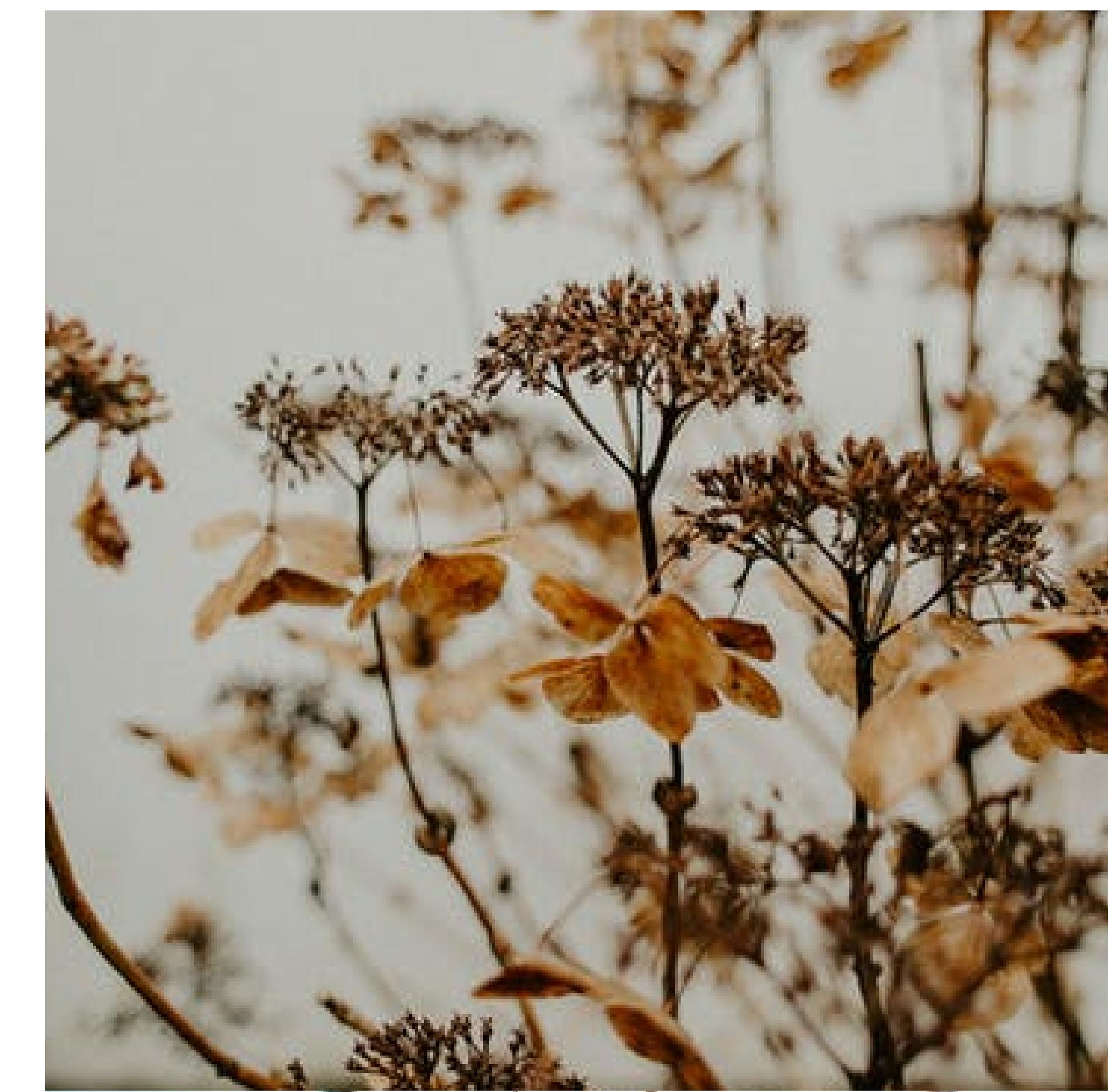
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Our History

Sawyer Nursery, Inc. of Hudsonville, Michigan has been in the perennial business for over 60 years. We are now an industry-leading producer of a wide variety of perennials in many different sizes.

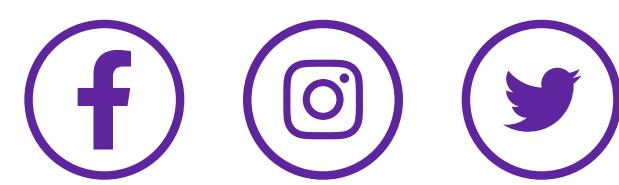
Bob and Shirley Sawyer founded Sawyer Nursery in 1956 as a way to raise extra income to support a growing family. In the early years, Shirley supervised crews during the day doing such tasks as weeding, cultivating, and irrigating the plants while Bob worked as a bricklayer and as a truck driver. Ten years later, the nursery became the sole source of income for the Sawyer family.

When Bob and Shirley started out, they grew container plants for local markets, plant brokers, and larger nurseries in the area. They later added bareroot material for mail order customers.

In 1974 the Sawyer family purchased 90 acres in which the main portion of the nursery is now located. Acreage has been added through the years, and the nursery now operates on approximately 300 acres in two states. Through the ensuing years, the nursery has broadened its variety of offerings and added many more product lines. The container line now includes hundreds of individual varieties in dozens of container types and sizes. Popular containers include 3-inch, 4.5-inch, "1 Gallon", and "2 Gallon" pots. We continuously strive to provide the most attractive and high-value products possible.

With many years of experience growing seedling and cutting plug varieties for their own use, Sawyer Nursery was ready to step in as a supplier when the popularity of plugs began to grow. Plugs are also offered in a variety of tray sizes. We sell plugs in 72-cell, 50-cell, and 21-cell flats, with the larger plug sizes growing rapidly in popularity. We also offer vernalized (cold-treated) material to increase first-year blooms.

With the immense popularity and high demand for larger container and plug sizes, Sawyer Nursery plans to continue growing and expanding in these areas. We see the demand for perennials continuing to grow for many years, with more emphasis on new varieties, larger sizes, and high-quality material. Our market for container material currently covers most of the Midwest United States, with plugs and bareroot material shipped throughout the United States and Canada.



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Our Management Team

Tom Kowieski
Co-owner / CEO

Tom Gerber
CFO

Kelly Sluiter
Director of Operations

Hank Bock
Major Accounts Manager

Lori Watsan
AL General Manager

Mike Toppin
Production Planning Manager

Nick Welsheimer
Information Systems Manager

Brad Klomp
Major Accounts Manager

Dave Idem
AL Production Manager

Sharon Regnerus
Purchasing/Planning Manager

José Mendez
HR Manager

Hank Bock
Major Accounts Manager

Our Employees

Our number of employees range from 50 through winter months up to 150-200 seasonal workers through spring and summer.

[Our Permanent Staff](#)



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Our Products

There are three main types of products offered by Sawyer Nursery. Ninety percent of our products are finished container plants, eight percent are plug material and two percent are bare root products.

Plants



Sansevieria Cylindrica
Twisted



Sansevieria Cylindrica
Twisted



Sansevieria Cylindrica
Twisted



Sansevieria Cylindrica
Twisted



Sansevieria Cylindrica
Twisted



Sansevieria Cylindrica
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Facts & Operations

420,000 square feet

Heated GreenHouse

300 acres

Land in use

Quonset Polyhouses

137 heated (634,424 ft.2), 125 unheated (312,624 ft.2)



Employees

We employ approximately 50 full-time people during off-season winter months, expanding to 150-200 seasonal workers in spring and summer. Training is provided on the job.

Products

There are three main types of products offered by Sawyer Nursery:

- Finished container plants (90%)
- Plug material (8%)
- Bare-root product (2%)
- New products are developed through research and consumer request, or tailored in as market demand increases. Value is added to the products with high standards of quality control and informational tags. We promote quality along with excellent service.

Introduction

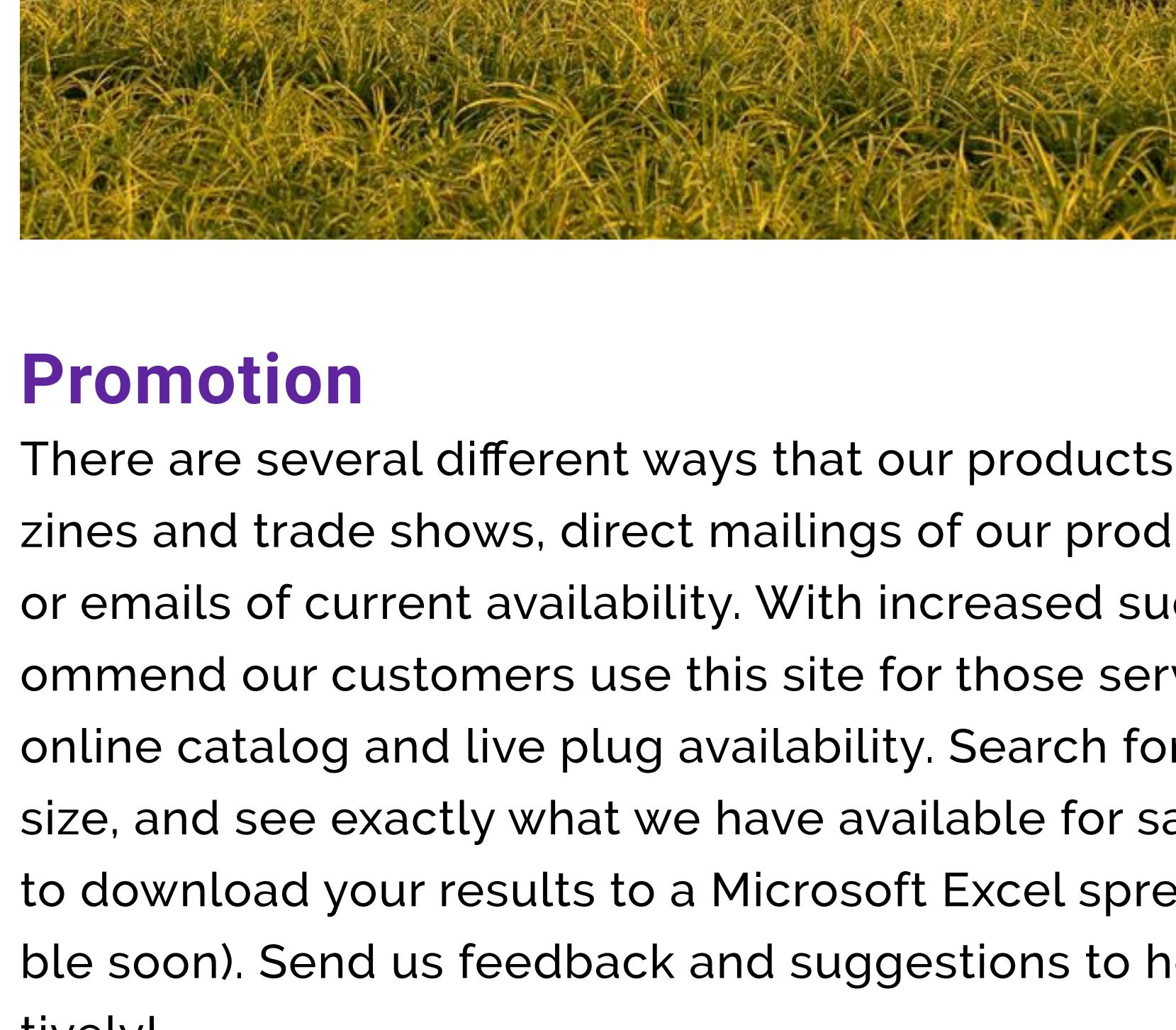
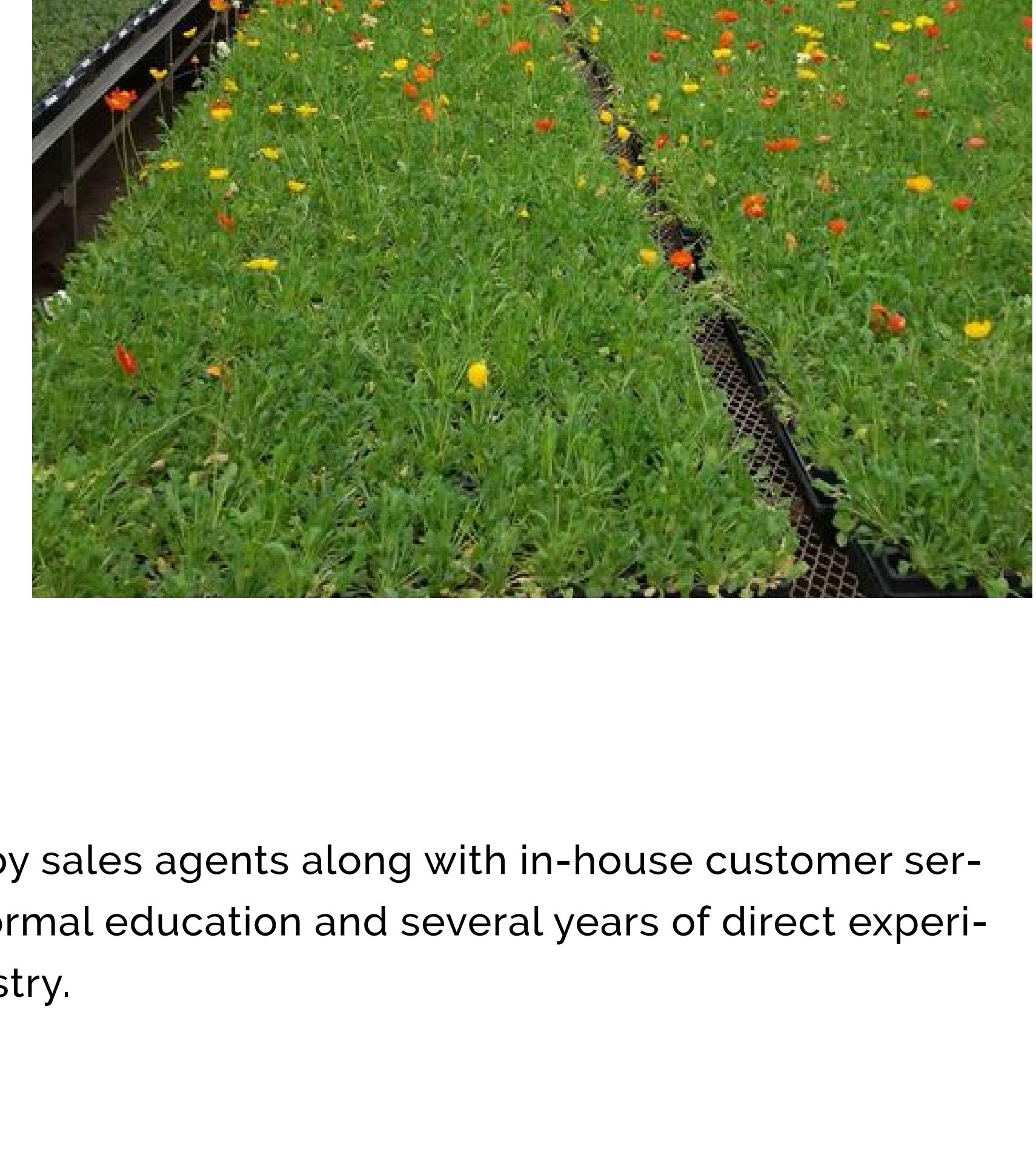
Sawyer Nursery, Inc. is located in Hudsonville, Michigan. We have been in the perennial business for over 60 years. We started out as a part-time business in 1956 and went to full-time in 1965. We are now a leading producer of perennials in a wide variety of sizes.

Acreage

Land in use: 300 acres

Greenhouse (heated): 420,000 square feet

Quonset Polyhouses: 137 heated (634,424 ft.2), 125 unheated (312,624 ft.2)

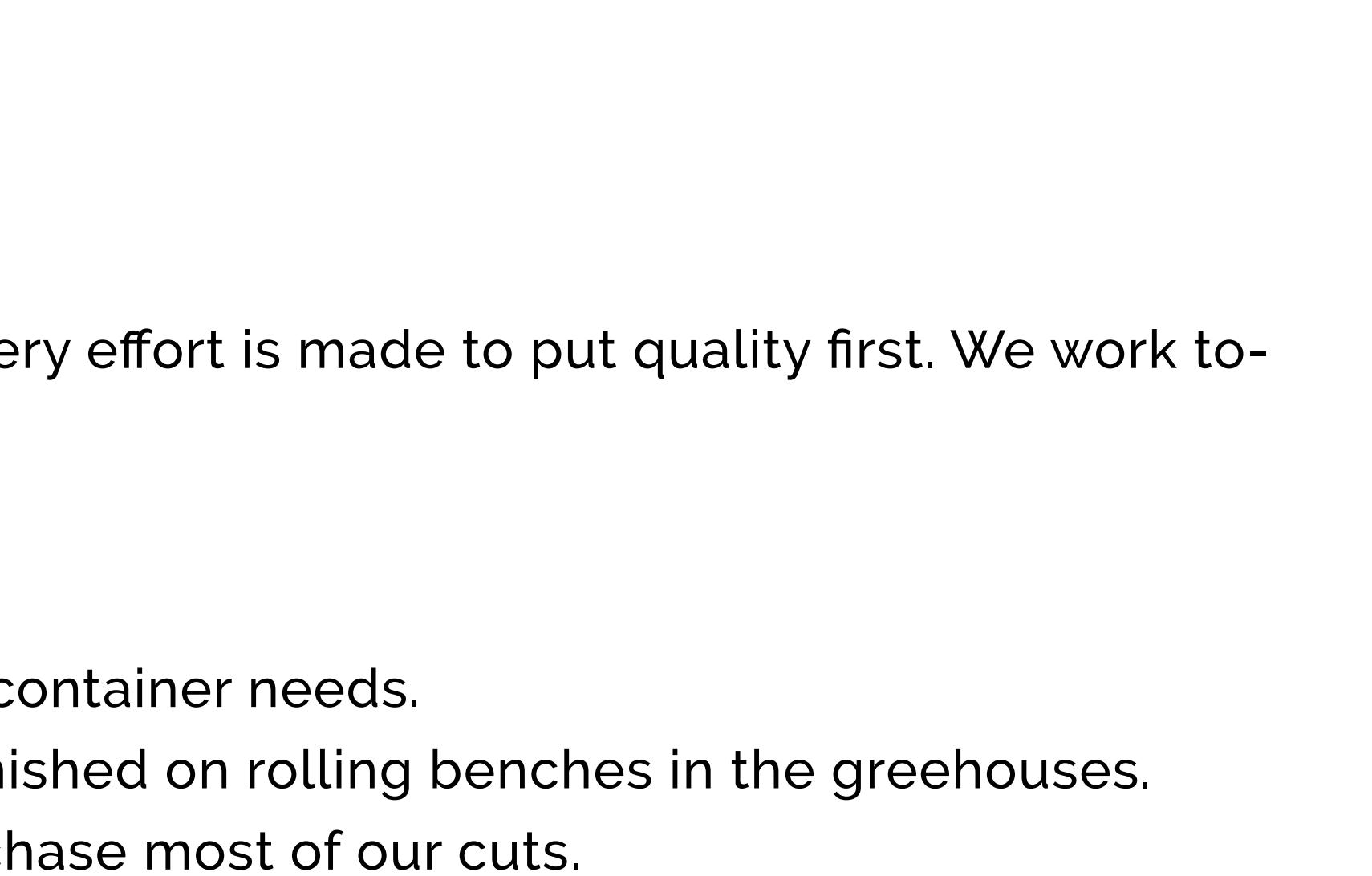


Services

Sales services are provided by sales agents along with in-house customer service. Our service staff have formal education and several years of direct experience in the horticulture industry.

Pricing

Prices are determined by adding the price of hard goods used and the cost of production with an added profit margin. Prices are market-driven, and may fluctuate with market demands.



Promotion

There are several different ways that our products are promoted: trade magazines and trade shows, direct mailings of our product catalog, and weekly faxes or emails of current availability. With increased success of our web site, we recommend our customers use this site for those services as well. We provide an online catalog and live plug availability. Search for an item and/or container size, and see exactly what we have available for sale. We also provide the ability to download your results to a Microsoft Excel spreadsheet (other formats available soon). Send us feedback and suggestions to help us serve you more effectively!

Cultural

Sawyer Nursery uses a variety of products and methods to culture our products. Every effort is made to put quality first. We work towards continuously improving our methods through research and discovery.

Propagation

Division: Field grown plants are divided and put into a cooler for bare-root sales or container needs.

Seed: The seeds are sown and placed into a germination chamber. They are then finished on rolling benches in the greenhouses.

Cuttings: Stock plants are forced in early December for plant material. We now purchase most of our cuts.

Cultural Methods

Insect & Disease Control

Preventative programs for Rusts, Mildews, Botrytis & Phythium, Mites, and Aphids. Additional control measures are implemented as needed.

Overwintering

Plants are trimmed back in the fall, grouped together, and covered with a white cloth for better heat retention. The coldframes are also covered with two layers of poly, clear or white.

Temperature & Light Controls

Two-thirds of our production square-footage have Modine heaters for supplemental heat to provide for early spring sales. In the greenhouses, we use an environmental computer control system that tracks humidity and temperature. Artificial light is provided on an as-needed basis with HID lights (PNL Lighting).

Growth Regulators

Plant growth regulators are applied as needed to reduce plant height and improve overall quality.

Media

Containers: Sungrow 650 Renewed Earth.

Irrigation

Greenhouse: Perfect Rain Automated Computer System, ground sprinkling systems, and two boom systems (GTI and Growing Systems, Inc)

Coldframes: Overhead Hunter and Rainbird heads.

Fertility

Plugs: Liquid feed (Anderson injectors) single element feed as needed.

Container: Time-release fertilizer; plants are supplemented with a liquid fertilizer as needed.

Weed Control

Mainly physical, but a preventative application of pre-emergent herbicide is applied to the floor beds of the coldframes before plant material is put down.

Shade

Shade cloth is used on both the greenhouses and coldframes during summer months.

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NURSERY

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Contact Us

You can contact us through our phone number, email or can also contact us on our social media. We will be very happy to answer your queries.

-  +(55) 879 58 87 46
-  support@sawyer.com
-  524 Erein Street Area 05 Texas, USA.



OPENINGS

We are company which is constantly expanding and creating more and more employment opportunities. We will mention job vacancies on our hiring page.

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Our locations

[1471 P St NW](#)

at 15th St NW

Washington DC · (202) 234-7336

[2221 1st NW](#)

at 22nd St NW

Washington DC · (202) 507-8357

[1512 Connecticut Ave NW](#)

at Dupont Circle

Washington DC · (202) 387-9338

[3333 M St NW](#)

at 34th St NW

Washington DC · (202) 337-9338

[221 Pennsylvania Ave SE](#)

btwn 2nd & 3rd Sts. SE

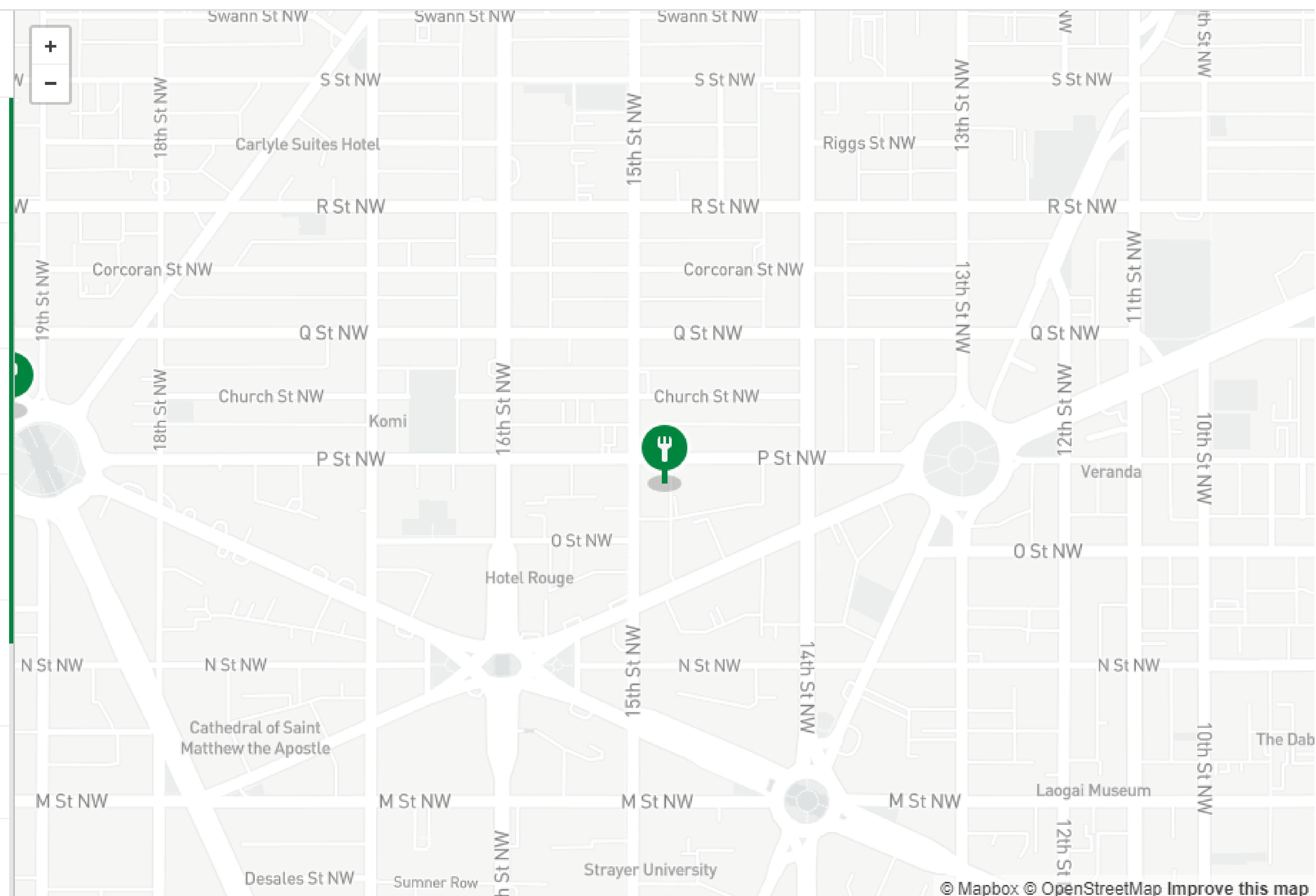
Washington DC · (202) 547-9338

[8204 Baltimore Ave](#)

College Park

[4831 Bethesda Ave](#)

Bethesda · (301) 654-7336



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