# HASSAN KANJI

hassankanji2027@u.northwestern.edu | 847.373.8550 | Chicago, IL

#### **EDUCATION**

#### **Northwestern University**

Evanston, IL

Bachelor of Arts in Statistics & Data Science

September 2023 - June 2027 (Expected)

- Cumulative GPA: 3.92/4.00 | Dean's List: 5/5 quarters | SAT: 1550/1600
- Kellogg School of Business Certificate in Financial Economics
- Technical Skills: Microsoft Office, Python (NumPy, Pandas, Matplotlib, Seaborn, scikit-learn), R, SQL, Java
- Coursework: Macroeconomics, Intermediate Data Science, Linear Algebra, Data Structures & Algorithms

#### PROFESSIONAL EXPERIENCE

## **Wanxiang Group Corporation**

Beijing & Hangzhou, CN

Incoming Participant, Wanxiang Fellows Program

June 2025 – August 2025

• Selected as 1 of 15 Northwestern students for a fully funded academic and industry immersion program, combining coursework at Peking University with hands-on strategy work at Wanxiang Group's global HQ

# **Red Chalk Consulting Group**

Chicago, IL

Strategy Consulting Intern

September 2024 – December 2024

- Contributed to strategic analysis and led research and expert interviews across 4 key engagements for Fortune 500 clients, including a \$40B AUM private equity firm and \$1.9T Middle Eastern energy corporation
- Performed due diligence for 2 M&A transactions (\$300M commercial printing buyout target and \$24M sports software roll-up strategy), developing market sizing models and presenting key findings to client executives
- Assisted engagement on quantum technology market analysis by forecasting quantum satellite deployment through 2050, mapping competitive landscape, and securing expert interviews through strategic outreach

## **Signal Hill Equity Partners**

Washington, D.C.

Private Equity Intern

June 2024 – August 2024

- Supported \$500M fund merging and acquiring architecture and engineering firms (\$5M \$50M revenue)
- Conducted EBITDA, backlog, balance sheet, and P&L analysis for 20+ prospective acquisitions, including due diligence on a \$10M EBITDA target, resulting in a signed LOI, exclusivity, and eventual acquisition
- Wrote semiannual reports for 4 funds, tracking acquisitions, exits, and profits; presented results to limited partners
- Added 200+ companies to acquisition pipeline and prepared 10+ company profile summaries for internal review

## EXTRACURRICULAR EXPERIENCE

#### Northwestern Data Science and Analytics Club

Evanston, IL

Founder & President

November 2024 – Present

- Founded Northwestern's Data Science and Analytics Club to address the growing demand among data science students for experiential learning beyond the traditional classroom curriculum
- Lead a student team and collaborated directly with Northwestern's department of Statistics and Data Science to build an inclusive platform that aligns with Northwestern's academic goals
- Grew club to 70+ members in one quarter, and secured over \$500 of funding from Associated Student Government and Department of Statistics and Data Science

#### **Consultants Advising Student Enterprises (CASE)**

Evanston, IL

Consultant

December 2024 – Present

- Participate in Northwestern's premier consulting organization, advising local companies on strategic initiatives
- Advise junior club members on internship preparation, academic options, and career opportunities

## Goldman Sachs Emerging Leaders Series

Salt Lake City, UT

Emerging Leaders Scholar

October 2024 – February 2025

- Selected as 1 of 700 students nationwide to participate in the Goldman Sachs Emerging Leaders program
- Attended 2-day conference in Salt Lake City featuring networking sessions and hands-on case studies

#### **ADDITIONAL**

- Activities: Club Tennis, Northwestern Sports Analytics Group, MENU Northwestern (Advanced Math Program),
  Deloitte DLAMP Scholars Program, Microsoft Externship, Standard Chartered Spring Insights Program
- Competitions: UChicago Econometrics Competition, Kaggle (NFL Big Data Bowl, Airbnb Prediction Problem)
- Interests: Sports (Skiing, Tennis, NFL, NBA), International Travel / Cuisines, National Parks