

# Mohammad Omair Waseem

## Department Manager, Financial Reporting

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### PROFILE

Seasoned **Finance Professional** with over a decade of experience in financial reporting, IFRS compliance, budgeting, forecasting, and business process optimization within dynamic and fast-paced environments. Adept at building strong partnerships with leadership teams to drive financial discipline, enhance operational efficiency, and deliver impactful insights. Holds expertise in financial analysis, KPI development, and audit management for multinational organizations. Recognized for leading high-performing teams and implementing process improvements that align with corporate goals.

### WORK EXPERIENCE

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#### Department Manager Management Reporting

ADNOC Distribution

11/2021 – Present | Abu Dhabi, UAE

- Led the preparation of IFRS-compliant **financial statements** and **quarterly MD&A reporting**, ensuring accuracy and timely delivery.
- Directed financial planning processes, including budgeting, forecasting, and long-range planning, for a \$16B entity.
- Collaborated with auditors to resolve complex issues, achieving successful quarterly and annual close processes.
- Designed and implemented internal **management reporting frameworks** and key performance indicators (KPIs).
- Partnered with senior leadership to identify cost-saving opportunities and drive financial process improvements.

#### Finance Manager – Lubricants

Shell Pakistan

09/2018 - 11/2021 | Karachi Pakistan

- Oversaw full-cycle finance functions for a \$100M business unit, including budgeting, financial reporting, and cost management.
- Delivered strategic insights to senior leadership, improving return on investment and achieving \$2M in annual cost savings.
- Implemented robust internal controls to ensure audit readiness and compliance with corporate policies.
- Led cross-functional teams to align financial processes with corporate goals, fostering a collaborative environment.

#### Finance Advisor/Senior Financial Analyst – Retail

Shell Pakistan

01/2016 - 08/2018 | Karachi, Pakistan

- Directed the annual budgeting process and provided actionable insights through variance and trend analysis.
- Partnered with business leaders to enhance decision-making capabilities, resulting in a \$3M increase in profitability.
- Championed continuous improvement initiatives to streamline financial operations and reporting processes.

#### Cluster Pricing Advisor/Financial Analyst

Shell

06/2011 - 10/2012 | Middle East

- Managed pricing strategies across 21 countries, achieving a **\$3.7M bottom-line impact**.
- Delivered competitive market insights and implemented corrective measures to optimize revenue.

#### Trading Analyst

HSBC / Citi Group

08/2010 - 04/2012 | Middle East

- Managed pricing strategies across 21 countries, achieving a **\$3.7M bottom-line impact**.
- Delivered competitive market insights and implemented corrective measures to optimize revenue.

## EDUCATION:

<b>CPA Certification</b>	(in progress)
<b>CIMA, Accounting and Finance</b> <i>Chartered Institute of Management Accountants</i>	2013 - Present
<b>MSc in Finance (Corporate Finance focus)</b> <i>London School of Economics, London, UK</i>	2009 - 2010
<b>BSc in Accounting &amp; Finance (First-Class Honors)</b> <i>London School of Economics, London, UK</i>	2006 - 2009

## SKILLS & COMPETENCIES:

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- **Financial Reporting & Analysis:** Expertise in IFRS financial statements, management reporting, MD&A preparation, and performance metrics.
- **Budgeting & Forecasting:** Proven ability to manage annual budgets, long-range plans, and variance analysis for improved financial discipline.
- **Leadership & Team Development:** Experience managing and mentoring teams, driving a results-oriented culture.
- **Audit & Compliance:** Skilled in audit processes, internal controls, and ensuring adherence to regulatory requirements.
- **Process Optimization:** Track record of identifying inefficiencies and implementing solutions to streamline finance functions.
- **Technical Proficiency:** Advanced skills in SAP, Oracle, Power BI, Microsoft Excel, and financial modelling tools.
- **Stakeholder Management:** Strong interpersonal and influencing skills to drive alignment across functional teams and leadership levels.
- **Strategic Decision Support:** Partnered with executives to provide actionable insights for investment and cost management decisions.

## TECHNICAL SKILLS:

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- **ERP Systems:** SAP, Oracle
- **Data Analytics:** Power BI, Advanced Excel, SQL (basic proficiency)
- **Financial Modelling:** Budgeting, forecasting, and valuation techniques

## ACHEIVEMENTS:

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- Partnered with marketing teams to improve return on marketing investment (ROMI) and non-working ratios, achieving 10% improvement.
- Spearheaded process improvements at Shell, reducing reporting time by 30% through automation and workflow enhancements.
- Supported M&A transactions, conducting financial modeling and due diligence for a successful \$1.5B acquisition.
- Enhanced financial controls at ADNOC, reducing variances to within +/-2% of forecasts.

## REFERENCE

Will be provided on demand.