

EXPERIENCE

Co-founder, Reason Properties

July 2016 - Present

- **A private web application** to conduct property analysis surveys to gather feedback about seller needs and growth opportunities
- **Agile Process Facilitator:** Facilitated 6 *Project Inceptions* and 2 *No-Blame Postmortems* across the Reason Properties org
- Built in-browser inbound call answering service using Twilio, Node.js, and Express to streamline property intake process
- Evaluate markets and property pricing to design system for optimizing pricing offers based on industry-tuned heuristics
- Cultivate leads via outreach campaigns to understand the marketing drivers and size the rural properties market
- Develop project plan for specialized demand generation and sales CRM

Station Manager, United Services Organization

Oct 2015 - July 2016

- **Special Programs Manager**– boosted moral by organizing/supporting VIPs entertaining at Camp Arifjan, Kuwait

Sales Team Lead, Moxie

Feb 2011 - Sep 2015

- **Sales Training:** Led team of 20 salespeople to 20% year-on-year growth

EDUCATION

Brigham Young University, BS in Construction Management

Sep 2005 - Dec 2010

ADDITIONAL

TECHNICAL PROFICIENCIES

- **OS Platforms:** Mac OS
- **Cloud platforms:** Heroku, DigitalOcean
- **Backend web frameworks:** Node.js, Express.js, Massive.js
- **Frontend (JS) web frameworks:** React, Redux, Axios
- **Databases:** PostgreSQL, MySQL
- **Frontend Languages:** working knowledge of HTML/Haml/Slim, CSS/Sass, Coffeescript, Javascript, jQuery
- **Test-driven Development:** Jest, Jasmine
- **Productivity tools:** Vim, Git, Github, Sublime text editor, VS Code, Trello
- **Networking:** Twilio, firewalls, routers, switches, software switches (FreeSWITCH), VOIP configuration, Linux server support

LANGUAGES

- English (native)
- German (fluent)