## Analyze\_ab\_test\_results\_notebook

## November 14, 2023

## 1 Analyze A/B Test Results

This project will assure you have mastered the subjects covered in the statistics lessons. We have organized the current notebook into the following sections:

- Section ??

Specific programming tasks are marked with a **ToDo** tag. ## Introduction

A/B tests are very commonly performed by data analysts and data scientists. For this project, you will be working to understand the results of an A/B test run by an e-commerce website. Your goal is to work through this notebook to help the company understand if they should: - Implement the new webpage, - Keep the old webpage, or - Perhaps run the experiment longer to make their decision.

Each **ToDo** task below has an associated quiz present in the classroom. Though the classroom quizzes are **not necessary** to complete the project, they help ensure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the <u>rubric</u> specification.

## Part I - Probability
To get started, let's import our libraries.

```
In [1]: import pandas as pd
    import numpy as np
    import random
    import matplotlib.pyplot as plt
    %matplotlib inline
    #We are setting the seed to assure you get the same answers on quizzes as we set up
    random.seed(42)
```

#### 1.0.1 ToDo 1.1

Now, read in the ab\_data.csv data. Store it in df. Below is the description of the data, there are a total of 5 columns:

		Valid	
Data columns	Purpose	values	
user_id	Unique ID	Int64	
		values	
timestamp	Time stamp when	-	
	the user visited		
	the webpage		
group	In the current	['control',	
	A/B experiment,	'treatment'	
	the users are		
	categorized into		
	two broad groups.		
	The control		
	group users are		
	expected to be		
	served with		
	old_page; and		
	treatment group		
	users are matched		
	with the		
	new_page.		
	However, <b>some</b>		
	inaccurate rows		
	are present in the		
	initial data, such		
	as a control		
	group user is		
	matched with a		
	new_page.		
landing_page	It denotes	['old_page'	
	whether the user	'new_page']	
	visited the old or	new_page 1	
	new webpage.		
converted	It denotes	[0, 1]	
	whether the user	[0, 1]	
	decided to pay for		
	the company's		
	product. Here, 1		
	-		
	means yes, the user bought the		
	O		
	product.		

Use your dataframe to answer the questions in Quiz 1 of the classroom.

**Tip**: Please save your work regularly.

a. Read in the dataset from the ab\_data.csv file and take a look at the top few rows here:

```
In [2]: #Read the dataset from the ab_data.csv
        df = pd.read_csv('ab_data.csv')
In [3]: # View a top few rows
        df.head()
Out[3]:
           user_id
                                                      group landing_page converted
                                      timestamp
        0
           851104 2017-01-21 22:11:48.556739
                                                    control
                                                                 old_page
                                                                                   0
          804228 2017-01-12 08:01:45.159739
                                                                 old_page
                                                                                   0
        1
                                                    control
        2 661590 2017-01-11 16:55:06.154213
                                                                new_page
                                                                                   0
                                                 treatment
        3 853541 2017-01-08 18:28:03.143765
                                                  treatment
                                                                new_page
                                                                                   0
            864975 2017-01-21 01:52:26.210827
                                                    control
                                                                 old_page
                                                                                   1
   b. Use the cell below to find the number of rows in the dataset.
In [4]: # Use shape to view the number of rows
        df.shape[0]
Out[4]: 294478
   The number of rows in the dataset is 294478
   c. The number of unique users in the dataset.
In [5]: # Use the nunique() function to show the number of unique of each column in the dataset.
        df.nunique()
Out[5]: user_id
                         290584
                         294478
        timestamp
        group
        landing_page
                              2
                              2
        converted
        dtype: int64
   The number of unique users in the dataset based on user_id: 290584
   d. The proportion of users converted.
In [6]: # Proportion of users converted = total converted page / the number of all pages
        df['converted'].mean()
Out[6]: 0.11965919355605512
   The proportion of users converted is 11.96%.
   e. The number of times when the "group" is treatment but "landing_page" is not a new_page.
In [7]: # Use query function to filter which row has "treatment" group and "new_page"
        df.query("group == 'treatment' & landing_page != 'new_page'").count()
Out[7]: user_id
                         1965
        timestamp
                         1965
                         1965
        group
```

landing\_page

dtype: int64

converted

1965

1965

The number of times when the "group" is treatment but "landing\_page" is not a new\_page is 1965.

f. Do any of the rows have missing values?

```
In [8]: # Use info function to check the number of non-null rows in each column
       df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 294478 entries, 0 to 294477
Data columns (total 5 columns):
                294478 non-null int64
user_id
timestamp
               294478 non-null object
              294478 non-null object
group
               294478 non-null object
landing_page
converted
               294478 non-null int64
dtypes: int64(2), object(3)
memory usage: 11.2+ MB
```

The rows don't have any missing values

#### 1.0.2 ToDo 1.2

In a particular row, the **group** and **landing\_page** columns should have either of the following acceptable values:

user_id	timestamp	group	landing_page	converted
, , , , , , ,	XXXX	control	old_page	X
	XXXX	treatment	new_page	X

It means, the control group users should match with old\_page; and treatment group users should matched with the new\_page.

However, for the rows where treatment does not match with new\_page or control does not match with old\_page, we cannot be sure if such rows truly received the new or old wepage.

Use **Quiz 2** in the classroom to figure out how should we handle the rows where the group and landing\_page columns don't match?

**a.** Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

#### 1.0.3 ToDo 1.3

Use df2 and the cells below to answer questions for Quiz 3 in the classroom.

a. How many unique user\_ids are in df2?

Out[11]: 290584

The number of unique ids in df2 is 290584, unchanged from df.

b. There is one user\_id repeated in df2. What is it?

```
Out[12]: Int64Index([2893], dtype='int64')
```

The duplicated row's index is 2893

**c.** Display the rows for the duplicate **user\_id**?

```
        Out[13]:
        user_id
        timestamp
        group landing_page
        converted

        2893
        773192
        2017-01-14
        02:55:59.590927
        treatment
        new_page
        0
```

d. Remove one of the rows with a duplicate user\_id, from the df2 dataframe.

Out[15]: 0

#### 1.0.4 ToDo 1.4

Out[16]: 0.11959708724499628

Use df2 in the cells below to answer the quiz questions related to Quiz 4 in the classroom.

a. What is the probability of an individual converting regardless of the page they receive?

The probability of an individual converting regardless of the page they receive is 11.95%

**b.** Given that an individual was in the control group, what is the probability they converted?

The probability of converted in control group is 12.04%

c. Given that an individual was in the treatment group, what is the probability they converted?

The probability of converted in treatment group is 11.88%

-0.00157823898536

The actual difference (obs\_diff) between the conversion rates for the two groups is -0.0015782389853555567

**d.** What is the probability that an individual received the new page?

The probability that an individual received the new page is 50%, equal the individual received the old page

- **e.** Consider your results from parts (a) through (d) above, and explain below whether the new treatment group users lead to more conversions.
  - The probability of an individual receiving a new page is 50.01% meaning that the distribution of landing pages is balanced. It will give a fair study as both sample sizes are equal.

• The actual difference between the conversion rates for the two groups is negative (-0.001578238985355567) but it is quite small, so we cannot determine whether this difference is statistically significant.

```
## Part II - A/B Test
```

Since a timestamp is associated with each event, you could run a hypothesis test continuously as long as you observe the events.

However, then the hard questions would be: - Do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time?

- How long do you run to render a decision that neither page is better than another? These questions are the difficult parts associated with A/B tests in general.

## 1.0.5 ToDo 2.1

For now, consider you need to make the decision just based on all the data provided.

If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should be your null and alternative hypotheses ( $H_0$  and  $H_1$ )?

You can state your hypothesis in terms of words or in terms of  $p_{old}$  and  $p_{new}$ , which are the "converted" probability (or rate) for the old and new pages respectively.

$$H_0: p_{new} - p_{old} \leq 0$$

$$H_1: p_{new} - p_{old} > 0$$

## **1.0.6** ToDo 2.2 - Null Hypothesis $H_0$ Testing

Under the null hypothesis  $H_0$ , assume that  $p_{new}$  and  $p_{old}$  are equal. Furthermore, assume that  $p_{new}$  and  $p_{old}$  both are equal to the **converted** success rate in the df2 data regardless of the page. So, our assumption is:

```
p_{new} = p_{old} = p_{population}
In this section, you will:
```

- Simulate (bootstrap) sample data set for both groups, and compute the "converted" probability *p* for those samples.
- Use a sample size for each group equal to the ones in the df2 data.
- Compute the difference in the "converted" probability for the two samples above.
- Perform the sampling distribution for the "difference in the converted probability" between the two simulated-samples over 10,000 iterations; and calculate an estimate.

Use the cells below to provide the necessary parts of this simulation. You can use **Quiz 5** in the classroom to make sure you are on the right track.

**a.** What is the **conversion rate** for  $p_{new}$  under the null hypothesis?

**b.** What is the **conversion rate** for  $p_{old}$  under the null hypothesis?

0.119597087245

**c.** What is  $n_{new}$ , the number of individuals in the treatment group?

**d.** What is  $n_{old}$ , the number of individuals in the control group?

e. Simulate Sample for the treatment Group Simulate  $n_{new}$  transactions with a conversion rate of  $p_{new}$  under the null hypothesis. Store these  $n_{new}$  1's and 0's in the new\_page\_converted numpy array.

**f. Simulate Sample for the** control **Group** Simulate  $n_{old}$  transactions with a conversion rate of  $p_{old}$  under the null hypothesis. Store these  $n_{old}$  1's and 0's in the old\_page\_converted numpy array.

**g.** Find the difference in the "converted" probability  $(p'_{new} - p'_{old})$  for your simulated samples from the parts (e) and (f) above.

**h. Sampling distribution** Re-create new\_page\_converted and old\_page\_converted and find the  $(p'_{new} - p'_{old})$  value 10,000 times using the same simulation process you used in parts (a) through (g) above.

Store all  $(p'_{new} - p'_{old})$  values in a NumPy array called p\_diffs.

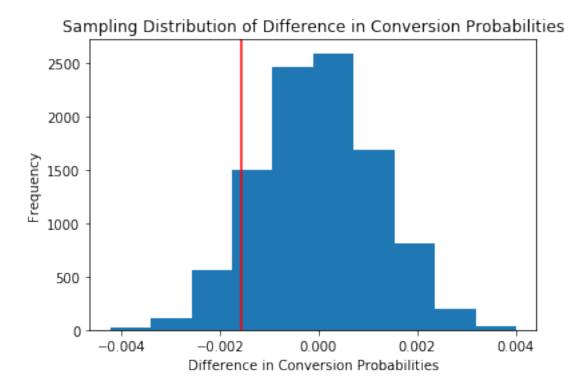
**i. Histogram** Plot a histogram of the  $p\_diffs$ . Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.

Also, use plt.axvline() method to mark the actual difference observed in the df2 data (recall obs\_diff), in the chart.

```
In [37]: #plot the histogram of p_diffs array
    plt.hist(p_diffs)

#Use axvline() to mark the actual difference observed (marked with red line)
    plt.axvline(obs_diff, c='red')

#Set title and label for both axes.
    plt.title('Sampling Distribution of Difference in Conversion Probabilities')
    plt.xlabel('Difference in Conversion Probabilities')
    plt.ylabel('Frequency')
Out[37]: Text(0,0.5,'Frequency')
```



The red line is on the left side of the chart, showing no significant difference in conversion rates. The actual observed difference even shows that the new page converts less than the old page.

**j.** What proportion of the **p\_diffs** are greater than the actual difference observed in the df2 data?

In [38]: #Calculate the proportion of the p\_diffs are greater than the actual difference observe (p\_diffs > obs\_diff).mean()

Out[38]: 0.9023999999999998

p\_value is 0.902, it is much greater than the type I error rate (0.05)

- **k.** Please explain in words what you have just computed in part **j** above.
- What is this value called in scientific studies?
- What does this value signify in terms of whether or not there is a difference between the new and old pages?

# 1.1 - This values is called p-value. The p-value is the probability of getting our statistic or more extreme value if null is true.

• The p-value is 0.902. This value is much greater than the type I error rate (0.05). Therefore, it fails to reject the null hypothesis (Don't have enough evidence to reject the null hypothesis at the 5% significance level).

**l.** Using Built-in Methods for Hypothesis Testing We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walk-through of the ideas that are critical to correctly thinking about statistical significance.

Fill in the statements below to calculate the: - convert\_old: number of conversions with the old\_page - convert\_new: number of conversions with the new\_page - n\_old: number of individuals who were shown the old\_page - n\_new: number of individuals who were shown the new\_page

In [39]: import statsmodels.api as sm

```
# number of conversions with the old_page
         convert_old = df2[df2['group'] == 'control']['converted'].sum()
         # number of conversions with the new_page
         convert_new = df2[df2['group'] == 'treatment']['converted'].sum()
         # number of individuals who were shown the old_page
         n_old = df2[df2['group'] == 'control'].shape[0]
         # number of individuals who received new_page
         n_new = df2[df2['group'] == 'treatment'].shape[0]
         *print the calculated results.
         print("convert_old:", convert_old)
         print("convert_new:", convert_new)
         print("n_old:", n_old)
         print("n_new:", n_new)
opt/conda/lib/python3.6/site-packages/statsmodels/compat/pandas.py:56: FutureWarning: The panda/
  from pandas.core import datetools
convert_old: 17489
convert_new: 17264
```

m. Now use sm.stats.proportions\_ztest() to compute your test statistic and p-value. Here is a helpful link on using the built in.

The syntax is:

n\_old: 145274 n new: 145310

```
proportions_ztest(count_array, nobs_array, alternative='larger')
```

where, - count\_array = represents the number of "converted" for each group - nobs\_array = represents the total number of observations (rows) in each group - alternative = choose one of the values from [two-sided, smaller, larger] depending upon two-tailed, left-tailed, or right-tailed respectively.

The built-in function above will return the z\_score, p\_value.

-1.31092419842 0.905058312759

- **n.** What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?
  - Because this is a left-tailed test, so  $Z_{score} > Z_{\alpha}$  if we want to reject the null hypothesis. In this case  $Z_{score} < Z_{\alpha}$  (-1.31092419842 < 1.645), so that we don't have enough evidence to reject the null.
  - Additionally, because  $p_{value} > \alpha$  (0.905 > 0.05), it supports the conclusion that there is not enough evidence to reject the null.
  - They agree with the findings in parts j. and k. Both methods suggest that they fail to reject the null hypothesis.

### Part III - A regression approach

### 1.1.1 ToDo 3.1

In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.

**a.** Since each row in the df2 data is either a conversion or no conversion, what type of regression should you be performing in this case?

df2 data is categorical data, so we will perform the Logistic Regression.

**b.** The goal is to use **statsmodels** library to fit the regression model you specified in part **a.** above to see if there is a significant difference in conversion based on the page-type a customer receives. However, you first need to create the following two columns in the df2 dataframe: 1. intercept - It should be 1 in the entire column. 2. ab\_page - It's a dummy variable column, having a value 1 when an individual receives the **treatment**, otherwise 0.

**c.** Use **statsmodels** to instantiate your regression model on the two columns you created in part (b). above, then fit the model to predict whether or not an individual converts.

```
Optimization terminated successfully.
      Current function value: 0.366118
      Iterations 6
In [45]: # Show the summary results.
      results.summary2()
Out[45]: <class 'statsmodels.iolib.summary2.Summary'>
                         Results: Logit
      ______
      Model: Logit No. Iterations: 6.0000
Dependent Variable: converted Pseudo R-squared: 0.000
      Model:
                                               6.0000
                     2023-11-14 23:33 AIC:
                                              212780.3502
      No. Observations: 290584
                                 BIC:
                                              212801.5095
                               Log-Likelihood: -1.0639e+05
LL-Null: -1.0639e+05
      Df Model:
      Df Residuals: 290582
      Converged: 1.0000
                              Scale:
                                              1.0000
      ______
                                            [0.025 0.975]
               Coef. Std.Err. z P>|z|
      ______
      intercept -1.9888 0.0081 -246.6690 0.0000 -2.0046 -1.9730
               -0.0150 0.0114 -1.3109 0.1899 -0.0374
      ab_page
      _____
      11 11 11
In [46]: #Calculate the exponential of the ab_page coefficient
      np.exp(-0.0150)
```

- **d.** Provide the summary of your model below, and use it as necessary to answer the following questions.
  - The exponential of "ab\_page" coefficient is 0.98511193960306265, it means the users will convert 0.985 times as likely on treatment group than control group, holding all other variables constan, but it is not statistically significant (because p-value (0.1899) is greater than 0.05). This is consistent with the findings from the A/B test above.
- **e.** What is the p-value associated with **ab\_page**? Why does it differ from the value you found in **Part II**?

The different between 2 parts:

Out [46]: 0.98511193960306265

- 1. A/B test:
- $H_0: p_{new} p_{old} \le 0$
- $H_1: p_{new} p_{old} > 0$

## 2. Logistic regression:

```
• H_0: p_{new} - p_{old} = 0
• H_1: p_{new} - p_{old} \neq 0
```

Part II is a one-sided test looking for an increase in conversion rate with the new page. Part III is a two-sided test checking the relationship between the type of page and the conversion rate. So that, the p-value in part III is saying that because the p-value of 0.1899 is higher than 0.05, so 'ab\_page' is not statistically significant in predicting conversion.

**f.** Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

- Because the only factor is the dataset is not statistically significant, so we cannot use it to
  predict the conversion. We have to add other variables to increase the model's predictive,
  making it more effective in predicting the response variable.
- Disadvantages:
  - 1. When there are too many variables, the model will become too complex, which will cause the Overfitting. It means the model cannot be generalized to new data.
  - 2. When we have predictor variables that are correlated with one another, it will lead to "Multicollinearity". This makes it challeging to isolate the individual effects of each variable.
- **g. Adding countries** Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in.
  - You will need to read in the countries.csv dataset and merge together your df2 datasets on the appropriate rows. You call the resulting dataframe df\_merged. Here are the docs for joining tables.
  - 2. Does it appear that country had an impact on conversion? To answer this question, consider the three unique values, ['UK', 'US', 'CA'], in the country column. Create dummy variables for these country columns.

Provide the statistical output as well as a written response to answer this question.

```
In [47]: # Read the countries.csv
         countries_df = pd.read_csv('countries.csv')
         countries_df.head()
Out [47]:
            user_id country
             834778
                         UK
             928468
                         US
         2
             822059
                         UK
         3
             711597
                         IJK
             710616
                         UK
```

```
In [48]: # Join with the df2 dataframe
         df_merged = df2.join(countries_df.set_index('user_id'), how="inner", on ="user_id")
         df_merged.head()
Out[48]:
            user_id
                                       timestamp
                                                       group landing_page
                                                                           converted
             851104 2017-01-21 22:11:48.556739
                                                     control
                                                                 old_page
                                                                                    0
             804228 2017-01-12 08:01:45.159739
                                                                                    0
         1
                                                     control
                                                                 old_page
         2
             661590 2017-01-11 16:55:06.154213 treatment
                                                                 new_page
                                                                                    0
         3
             853541 2017-01-08 18:28:03.143765
                                                  treatment
                                                                 new_page
                                                                                    0
             864975 2017-01-21 01:52:26.210827
                                                    control
                                                                 old_page
                                                                                    1
            intercept ab_page country
         0
                              0
                                     US
         1
                    1
                              0
                                     US
         2
                                     US
                    1
                              1
         3
                    1
                              1
                                     US
                    1
                              0
                                     US
In [49]: # Create the necessary dummy variables
         df_merged[['CA', 'UK', 'US']] = pd.get_dummies(df_merged['country'])
         df_merged.head()
Out[49]:
                                                       group landing_page
            user_id
                                       timestamp
                                                                           converted
         0
             851104 2017-01-21 22:11:48.556739
                                                                 old_page
                                                                                    0
                                                     control
             804228 2017-01-12 08:01:45.159739
                                                                 old_page
         1
                                                     control
                                                                                    0
             661590 2017-01-11 16:55:06.154213
                                                 treatment
                                                                 new_page
                                                                                    0
         3
             853541 2017-01-08 18:28:03.143765
                                                  treatment
                                                                 new_page
                                                                                    0
             864975 2017-01-21 01:52:26.210827
                                                     control
                                                                 old_page
                                                                                    1
                                                 US
            intercept
                       ab_page country
                                         CA
                                             UK
         0
                    1
                             0
                                     US
                                          0
                                              0
                                                  1
         1
                    1
                              0
                                     US
                                              0
         2
                    1
                              1
                                     US
                                              0
                                                  1
         3
                    1
                              1
                                     US
                                          0
                                              0
                                                  1
                                     US
                                              0
```

h. Fit your model and obtain the results Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if are there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results (statistical output), and your conclusions (written response) based on the results.

```
In [52]: # Fit logistic regression model with interaction terms
      lm = sm.Logit(df_merged['converted'], df_merged[['intercept', 'ab_page', 'UK', 'US', 'a
      results = lm.fit()
      results.summary2()
Optimization terminated successfully.
      Current function value: 0.366109
      Iterations 6
Out[52]: <class 'statsmodels.iolib.summary2.Summary'>
                         Results: Logit
      _____
      Model: Logit No. Iterations: 6.0000
Dependent Variable: converted Pseudo R-squared: 0.000
                                               6.0000
              2023-11-14 23:33 AIC:
                                              212782.6602
      No. Observations: 290584
                                BIC:
                                             212846.1381
                              Log-Likelihood: -1.0639e+05
LL-Null: -1.0639e+05
      Df Model:
      Df Residuals: 290578
                   1.0000
                                             1.0000
      Converged:
                                Scale:
      _____
                                z P>|z| [0.025 0.975]
                 Coef. Std.Err.
      \verb|intercept| -2.0040 & 0.0364 & -55.0077 & 0.0000 & -2.0754 & -1.9326| \\
      ab_page -0.0674 0.0520 -1.2967 0.1947 -0.1694 0.0345
      UK
                US
                ab_page_UK 0.0783 0.0568 1.3783 0.1681 -0.0330 0.1896
      ab_page_US
                 0.0469 0.0538
                                0.8718 0.3833 -0.0585
                                                   0.1523
      _____
```

## 1.1.2 Statistical Resoning:

11 11 11

- The intercept has a p-value of 0.0000, so the intercept is statistically significant.
- The 'ab\_page','UK','US','ab\_page\_UK','ab\_page\_US' have p-values greater than the Type I error rate (0.05), so they are not statistically significant. #### Conclusion: All of the predictor variables ( the effect of page, country, and the interaction terms between those factors) are not statistically significant. This indicates that, based on the data, there are no significant different in conversion rate between the old and new pages, countries and a baseline country, and there are no evidence of a significant interaction effect between the page and countries on conversion.

## 1.1.3 Practical Reasoning:

• The practical significance may need more data for further interpretation.

• There are small significance for 'ab\_page' and countriy variables, so they suggest that they may not be a strong predictors of the conversion rate.

## 1.1.4 Final Conclusion:

There is no evidence to reject the null hypothesis.

## Final Check!

Congratulations! You have reached the end of the A/B Test Results project! You should be very proud of all you have accomplished!

## Submission You may either submit your notebook through the "SUBMIT PROJECT" button at the bottom of this workspace, or you may work from your local machine and submit on the last page of this project lesson.

- 1. Before you submit your project, you need to create a .html or .pdf version of this notebook in the workspace here. To do that, run the code cell below. If it worked correctly, you should get a return code of 0, and you should see the generated .html file in the workspace directory (click on the orange Jupyter icon in the upper left).
- 2. Alternatively, you can download this report as .html via the **File > Download as** submenu, and then manually upload it into the workspace directory by clicking on the orange Jupyter icon in the upper left, then using the Upload button.
- 3. Once you've done this, you can submit your project by clicking on the "Submit Project" button in the lower right here. This will create and submit a zip file with this .ipynb doc and the .html or .pdf version you created. Congratulations!